# Farha Ansari

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**Portfolio** 

## **EDUCATION**

• VIT Bhopal University

(September 2022 - Present)

Bachelor of Technology in Computer Science & Engineering | CGPA: 8.26

• The Oxford Higher Sr. Sec School, Sehore (M.P.)

(June 2021)

Higher Secondary | Percentage:91%

### **Skills**

- **Technical Skills:** Market Research, Requirement Analysis, Root Cause Analysis, Business Case Development, Go-to-Market Strategy.
- **Tools:** Power BI, Tableau, MS Excel.
- Soft Skills: Leadership, Strategic Thinking, Communication, Team Collaboration, Event Management.

### **Projects**

## **ZS Campus Beats Hackathon**

(April 2025)

- Competed in a national-level product case hackathon focused on solving real-world business and healthcare challenges.
- Collaborated in a cross-functional team of 5, ideating and presenting a product strategy that addressed patient engagement and adherence.
- Developed a business model & go-to-market approach, earning recognition for structured problem-solving and innovative product thinking.

## **AgriTech – Smart Farming Solution**

(June 2025)

- Conceptualized a digital farming platform with crop recommendations, disease detection, chatbot support, and real-time weather insights.
- Led a 4-member team in feature planning, prioritization, and execution, projecting a 30% improvement in farmer productivity.
- Balanced user accessibility & innovation, introducing local-language chatbot integration to improve inclusivity.

## Diwali Sales Analysis – Retail Insights

(July 2025)

- Conducted a root-cause analysis of sales trends using 10,000+ data points to identify revenue drivers.
- Created interactive dashboards and structured reports, enabling leadership to make faster, data-backed decisions.
- Insights contributed to a 15% increase in sales performance and reduced reporting time by 30%.

#### Extracurricular

# **English Literary Association, VIT Bhopal**

(March 2024 – April 2025)

- Led the planning and execution of university-wide events with 500+ participants.
- Managed a team of 10+ volunteers, overseeing content development, logistics, and promotions.
- Boosted event participation by 25% year-over-year through structured planning and innovative engagement strategies.
- Recognized for effective leadership and organizational impact within the student community.

### **Additional Information**

- Passionate about product thinking, consumer behavior, and problem-solving through innovation.
- Hobbies: Reading, creative writing, and exploring product case studies.