

## Contact

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## Top Skills

AI for Sales & Marketing Automation  
Agentic Workflows & Business  
Process Automation  
Generative AI Strategy & Roadmap

## Certifications

Generative AI for Digital Marketers  
edX Verified Certificate for AI  
Applications and Prompt Engineering  
Verified International Academic  
Qualifications  
microsoft-azure-fundamentals-  
describe-cloud-concepts  
Create a Professional Website with  
Velo by Wix Course

# Farhan Khan

Driving growth and innovation by integrating Generative AI solutions for teams| Founder AI LearnX Innovations | Ex-Global Director - Respect.ai, Honda, Yamaha, Bosch, HMC | IIM Lucknow  
South Delhi, Delhi, India

## Summary

I bridge the gap between technical possibility and business reality.

I help organizations move from AI curiosity to AI confidence. For 19 years, I've operated at the intersection of market dynamics and technology. My journey didn't start in a server room-it started in the market. With a deep foundation in Sales & Marketing strategy at global giants like Honda, Bosch, Yamaha, and Hero Motors Company, I understand exactly what drives business growth. Five years ago, I pivoted to master AI, Generative AI, realizing it was the ultimate tool to accelerate that growth.

How I Help Organizations Today: AI Strategy & Consulting: I partner with leaders to design AI roadmaps that align with business KPIs- transforming operations, customer experience, and sales workflows. Corporate Training: From developers building LLM apps to marketing teams automating campaigns, I have upskilled 15,000+ professionals (L&T, Tata Motors, Maersk, LG) with production-ready skills.

Technical Implementation: Helping teams build agentic systems and intelligent automation that actually work in production. I also serve as Visiting Faculty at leading business schools, shaping the next generation of AI-literate leaders.

My Mission: To prove that AI's true power isn't in replacing human capability-it's in amplifying it. Looking to build an AI strategy or upskill your workforce? Let's connect.

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## Experience

AI-LearnX Innovations

Founder

December 2023 - Present (2 years 3 months)

India

RaSpect Intelligence Inspection Limited

Director of Global Sales Marketing  
July 2022 - November 2023 (1 year 5 months)  
Delhi, India

SmartE  
National Manager  
November 2021 - June 2022 (8 months)  
Noida, Uttar Pradesh, India

Hero Lectro E-Cycles (A Division of Hero Cycles Ltd)  
Head Hero Lectro E-Bikes  
September 2018 - October 2021 (3 years 2 months)  
Gurgaon, India

India YAMAHA Motor Pvt. Ltd.  
Regional Business Head  
August 2011 - September 2018 (7 years 2 months)  
Market Share Growth  
Network Development  
Channel Management  
Product Launches & Promotion  
Manpower Development & Training

Bosch India  
AREA MANAGER  
January 2011 - August 2011 (8 months)

Honda Motorcycle & Scooter India Pvt. Ltd.  
AREA MANAGER  
November 2006 - January 2011 (4 years 3 months)

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## Education

Indian Institute of Management, Lucknow  
CMO, Marketing · (September 2022 - August 2023)

Faculty of Management Studies and Research, Aligarh Muslim University  
Master of Business Administration - MBA · (June 2004 - June 2006)

Aligarh Muslim University  
B.Tech, Mechanical · (2000 - 2004)

GBPS  
Matriculation, All Subjects