

Contact

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Top Skills

AI for Sales & Marketing Automation
Agentic Workflows & Business Process Automation
Generative AI Strategy & Roadmap

Certifications

Generative AI for Digital Marketers
edX Verified Certificate for AI Applications and Prompt Engineering
Verified International Academic Qualifications
microsoft-azure-fundamentals-describe-cloud-concepts
Create a Professional Website with Velo by Wix Course

Farhan Khan

Driving growth and innovation by integrating Generative AI solutions for teams| Founder AI LearnX Innovations | Ex-Global Director - RaSpec.ai,Honda, Yamaha, Bosch, HMC | IIM Lucknow
South Delhi, Delhi, India

Summary

I bridge the gap between technical possibility and business reality. I help organizations move from AI curiosity to AI confidence. For 19 years, I've operated at the intersection of market dynamics and technology. My journey didn't start in a server room-it started in the market. With a deep foundation in Sales & Marketing strategy at global giants like Honda, Bosch, Yamaha, and Hero Motors Company, I understand exactly what drives business growth. Five years ago, I pivoted to master AI, Generative AI, realizing it was the ultimate tool to accelerate that growth.

How I Help Organizations Today: AI Strategy & Consulting: I partner with leaders to design AI roadmaps that align with business KPIs-transforming operations, customer experience, and sales workflows. Corporate Training: From developers building LLM apps to marketing teams automating campaigns, I have upskilled 15,000+ professionals (L&T, Tata Motors, Maersk, LG) with production-ready skills.

Technical Implementation: Helping teams build agentic systems and intelligent automation that actually work in production.I also serve as Visiting Faculty at leading business schools, shaping the next generation of AI-literate leaders.

My Mission: To prove that AI's true power isn't in replacing human capability-it's in amplifying it.Looking to build an AI strategy or upskill your workforce? Let's connect.

Experience

AI-LearnX Innovations
Founder
December 2023 - Present (2 years 3 months)
India

RaSpec Intelligence Inspection Limited

Director of Global Sales Marketing
July 2022 - November 2023 (1 year 5 months)
Delhi, India

SmartE
National Manager
November 2021 - June 2022 (8 months)
Noida, Uttar Pradesh, India

Hero Lectro E-Cycles (A Division of Hero Cycles Ltd)
Head Hero Lectro E-Bikes
September 2018 - October 2021 (3 years 2 months)
Gurgaon, India

India YAMAHA Motor Pvt. Ltd.
Regional Business Head
August 2011 - September 2018 (7 years 2 months)
Market Share Growth
Network Development
Channel Management
Product Launches & Promotion
Manpower Development & Training

Bosch India
AREA MANAGER
January 2011 - August 2011 (8 months)

Honda Motorcycle & Scooter India Pvt. Ltd.
AREA MANAGER
November 2006 - January 2011 (4 years 3 months)

Education

Indian Institute of Management, Lucknow
CMO, Marketing · (September 2022 - August 2023)

Faculty of Management Studies and Research, Aligarh Muslim University
Master of Business Administration - MBA · (June 2004 - June 2006)

Aligarh Muslim University
B.Tech, Mechanical · (2000 - 2004)

GBPS
Matriculation, All Subjects