

STARTUP PITCH COMPETITION

Are you an entrepreneur trying to take your startup to the next level? The MIT GSW Startup Pitch Competition is an opportunity for you to pitch for the chance to win:

- Cash prize up to \$5,000
- Paid Boston trip to engage with MIT entrepreneurship resources
- Dedicated support from MIT's Venture Mentoring Services
- Pre-qualification to enter the MITEF Greece acceleration program
- Demo booth during the conference's Tech Showcase

How to PARTICIPATE



Visit www.gsw.mit.edu/2023 to
view full information



Submit your application on the
website by **February 20th**
(apply early - reviewed on a rolling basis)

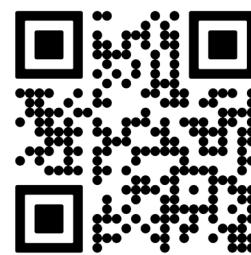
8 finalists will be selected to pitch on stage during the
MIT GSW Startup Workshop on **March 31st, 2023** in Athens, Greece

TIMELINE

Submissions will close on **February 20th, 2023**.

Semifinalists will be invited to conduct a short 15 min interview with the competition evaluation team after application is reviewed. The final competition will be held on March 31st, 2023.

Eligibility Criteria can be found below. If you have any questions, please email gsw_competitions@mit.edu.



<https://gsw.mit.edu/2023/competitions.php>

APPLY HERE

ELIGIBILITY CRITERIA

Teams must meet all the following requirements to be eligible to compete.

- **Applicant Eligibility:** Anyone from any discipline and from any organization, including colleges and universities, government laboratories, research institutions, non-profit organizations, and for-profit companies.
- **Stage Eligibility:** Startups should have a beta product/service/prototype. Ideation startups are not eligible to compete.
- **Prior Funding Limitations:** Startups that have raised more than EUR 1,000,000 in equity capital prior to March 2023 are not eligible to compete. Teams can engage in discussions to raise equity before the conference, but shouldn't have officially raised more than the maximum amount before the conference. The EUR 1,000,000 limit applies to all dilutive funding sources such as but not limited to direct equity investments, SAFE, angel investments, professional investment, or from FF.

In addition, the following funding sources do contribute towards the EUR 1,000,000 limit:

- Contributions from friends, family, and mentors
- Research and funding grants
- Winnings from prior competitions
- Traditional debt instruments (does not include convertible notes towards equity)

- **Market Requirements:** The startup must be based in or have operations in Greece or Europe to be eligible to compete.
- **Venture Limitations:** The Startup Pitch Competition is meant to provide an avenue for early-stage startups to receive funding and accelerate their venture. Generally, the following types of ventures will not be eligible to apply: ventures within existing corporations, spinouts from existing corporations, franchises, and licensing agreements for distribution in a different geographical area.
- **Team Presentation:** At least two and up to three team members must attend the final pitch and be involved in the Q+A. All attending team members will need to complete the online conference registration process.
- **Team Composition:** At least two team members must be registered in the online competition application to be eligible to compete.
- **Pre-Conference Workshop and Mentorship:**
 - All finalist teams will be required to attend an online pitch workshop organized by MIT in Feb 2023/early Mar 2023.
 - All finalist teams are required to meet virtually with their assigned mentor once before the conference.
- **At-Conference Mentorship:** All finalist teams will meet in person for 30 minutes with their mentor during the first day of the conference to practice and finalize their decks and pitches.
- **Availability:** All teams must be at the conference for registration on the morning of Thursday, March 30th, 2023.
- **Disclaimer:** The Global Startup Workshop competition committee reserves the right to include or exclude any teams for any reason.
- **Disclosure:** Teams agree that GSW can use materials shared with GSW in applications and for conference presentations in future years without limitation. This includes but is not limited to sharing publicly in photographs, example files for future years, and social media.

