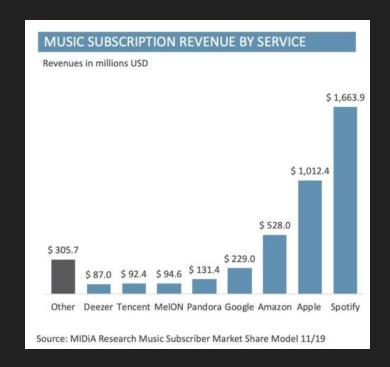


#### Background

As an industry leader, Spotify must prioritize customer experience in order to avoid losing paid subscription members to competitors

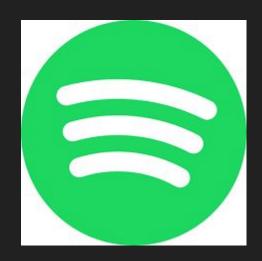
Retention is critical especially given the thin margins of this space with royalties due to the artists and the record labels.

How can we improve user experience? How do we keep the user engaged and listening?



## Who might care?

Spotify



**Spotify Paid Users** 



All Global Listeners (free version!)



#### Track + Audio Features

#### Tracks

- Artist(s)
- Popularity
- Genres
- Duration
- Track Name
- Date Saved

#### Audio Features

- Danceability
- Energy
- Key
- Mode
- Loudness
- Speechiness
- Acousticness
- Instrumentalness
- Liveness
- Valence

### Data Summary

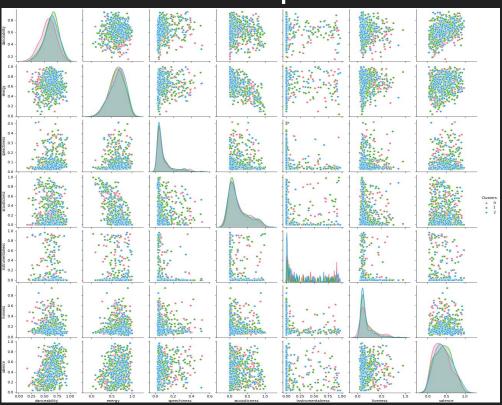
Saved tracks from between 09/2014 through 08/2020, collected through Spotify API via the Spotipy python library

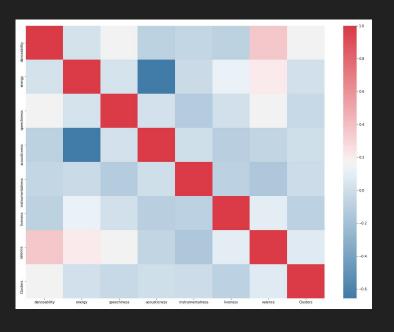
665 tracks saved

27 total columns used

Track and audio features merged via track id

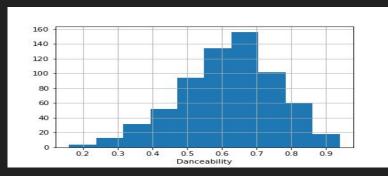
# **General Data Exploration**

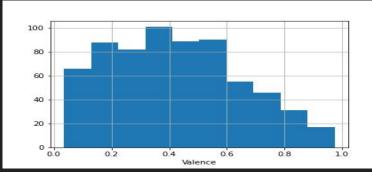


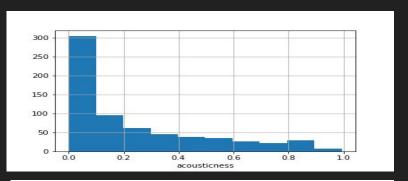


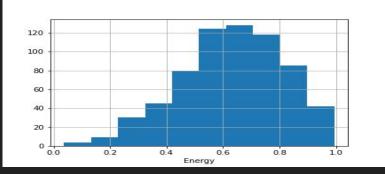
## Audio Data Exploration

#### Audio Features scaled from 0-1





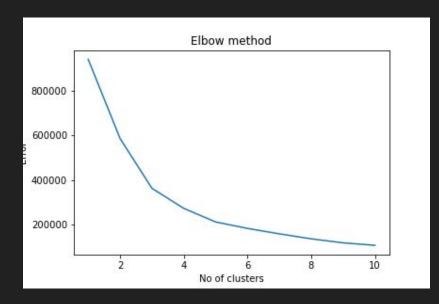




### Cluster Analysis

After breaking library into three clusters via K-Means and elbow plot heuristic, we can see a clearer

picture of classes of tracks



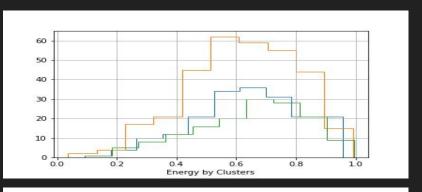
Spotify API codes mode 1 as major key (happy) and 0 as minor key (sad). From the clustering, we can see that each cluster is generally major with cluster 0 being the least minor.

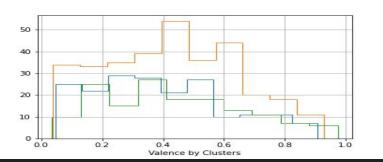
Cluste	ers mo	de			
0	1	113	113		
	0	78			
1	1	200			
	0	124			
2	1	97			
	0	53			
Name:	mode,	dtype: int64			

### Cluster Analysis cont

Clusters suggest two 'happy' high-energy clusters with one tending to be more popular and one 'sadder' clusters that is slower and less upbeat.

	popularity	valence	loudness	energy	acousticness	danceability
Clusters						
0	49.984293	0.392729	-6. <mark>873</mark> 031	0.638115	0.230026	0.572927
1	54.126543	0.430740	-6.964978	0.621410	0.241708	0.637781
2	5.620000	0.437026	-6.916380	0.644057	0.230724	0.631260





### Modeling - Summary

Unsupervised learning - Choosing next track based on how closely it relates to the current one

Scaling required as some columns have larger ranges than others

Recommendations - Attempted TF-IDF but eventually settled on K-Means with size of recommendation playlist = number of neighbors

Tools: Python - Scikit-Learn NearestNeighbors and preprocessing modules

### Modeling - Simple, genre-based

Spotify associates genres to artist level very generously (not unusual for 5+ genres for an artist)

Simple model for measuring similarity applied here to artist genres can be effective in producing related artists

However this model is weak for tracks since similar artists will produce similar recommendations as they would have the same genres

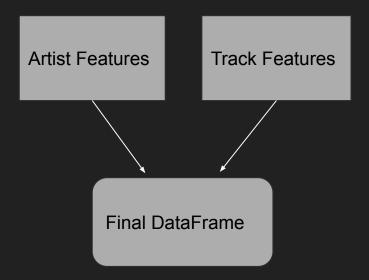
Example to the right seeded with rap artist, the tracks are fairly different in sound despite all artists being rappers

```
500
                            DEVASTATED - ['Joey Bada$$']
130
               Hercules [Feat. Swizz Beatz] - ['Common']
       4th Dimension - ['KIDS SEE GHOSTS', 'Kanye Wes...
395
                         Charlie Brown - ['Rejjie Snow']
331
538
       Egyptian Luvr (feat. Aminé and Dana Williams) ...
                          Tribe (with J. Cole) - ['Bas']
351
105
         The Feels (feat. Portugal. The Man) - ['Kemba']
460
                             Alien Boy - ['Oliver Tree']
                65th & Ingleside - ['Chance the Rapper']
354
       Summer Friends (feat. Jeremih & Francis & The ...
555
      object
dtype:
```

### Modeling - Track Features recommendations

KNN to neighbor similar tracks based on euclidean distance between each track's audio features so track features are fully factored into recommendation decision-making

Some artist dataframe columns included as part of the final frame for model fitting



### Modeling - Tuning

Different scaling methods used as these influenced recommendations

- MinMax Scaling
- Standard Scaling
- Absolute Max Scaling

Clustering into 3 groups generated previous in the EDA step also leveraged as a column

#### Scaling shapes recommendations

#### MinMax AbsMax Standard Scaling

#Rock Bottom (Generic Pop)
print\_similar\_tracks\_minmax(id=580)

The Lumineers - Cleopatra
DEAN - D (Half Moon)
Twin Shadow - Saturdays (feat. HAIM)
Aries - CAROUSEL
Calvin Harris - I Need Your Love (feat. Ellie Goulding)
Fall Out Boy - Wilson (Expensive Mistakes)
NOTD - So Close
Lola Marsh - You're Mine
Just A Gent - Limelight (feat. R O Z E S)

#Rock Bottom (Generic Pop)
print\_similar\_tracks\_max(id=580)

Just A Gent - Limelight (feat. R O Z E S)

The Lumineers - Cleopatra

DEAN - D (Half Moon)

Twin Shadow - Saturdays (feat. HAIM)

Calvin Harris - I Need Your Love (feat. Ellie Goulding)

Aries - CAROUSEL

NOTD - So Close

Fall Out Boy - Wilson (Expensive Mistakes)

Mura Masa - 1 Night (feat. Charli XCX)

#Rock Bottom (Generic Pop)
print\_similar\_tracks\_ss(id=580)

The Lumineers - Cleopatra
Twin Shadow - Saturdays (feat. HAIM)
DEAN - D (Half Moon)
Fall Out Boy - Wilson (Expensive Mistakes)
NOTD - So Close
Aries - CAROUSEL
Lola Marsh - You're Mine
Mr. Probz - Nothing Really Matters - Afrojack Remix
Gryffin - Winnebago (feat. Quinn XCII & Daniel Wilson)

### Takeaway / limitation discussion

#### Future project ideas

- Lyrical content for tracks which are more 'speech-y'
- Designing some looping so larger recommendation requests don't cycle through entire library

#### Limited Data was biggest hindrance

- I could only use what was open to me via API endpoints
- Possibilities can be expanded in the future with access to usage metrics