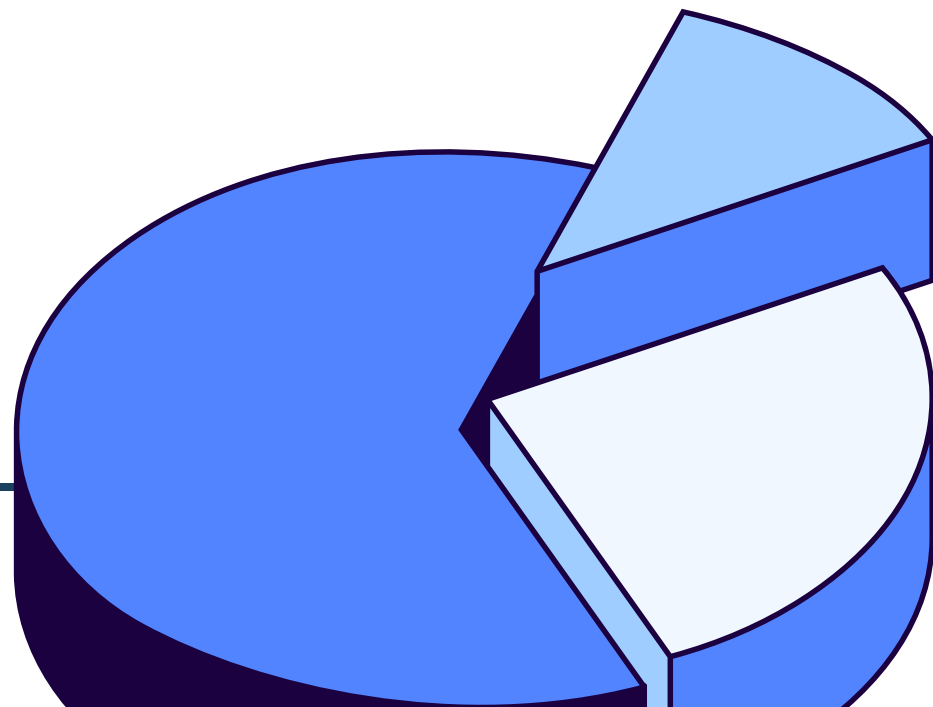


Financial Data 2025

BANKING INSTITUTION



Problems statements

1. Running Total of Credit Card Transactions
2. Calculate the 4-week moving average of the creditLimit for each client.
3. Calculate the mom% growth and wow% growth on transaction amount.
4. Calculate Customer Acquisition Cost (CAC) as a Ratio of Transaction Amount.
5. Calculate the yearly average of avg_utilization_ratio for all clients.
6. Calculate the percentage of Interest_Earned compared to Total_Revolving_Bal for each client.
7. Calculate Top 5 Clients by Total Transaction Amount.
8. Identify clients whose Avg_Utilization_Ratio exceeds 80%.
9. Customer Churn Indicator: Create a KPI that flags clients who have not made any transactions ($\text{Total_Trans_Amt} = 0$) in the last 6 months.
10. Delinquency Rate: Calculate the percentage of clients with $\text{Delinquent_Acc} > 0$.
11. Credit Risk Score: Create a score for each client based on their Avg_Utilization_Ratio, Delinquent_Acc, and Total_Revolving_Bal.
12. Income vs Credit Limit Correlation: Show the correlation between Income and Credit_Limit for all clients.
13. Average Customer Satisfaction Score by Credit Card Category: Calculate the average Cust_Satisfaction_Score by Card_Category.
14. Loan Approval vs Credit Limit: Analyze how Credit_Limit affects Personal_loan approval by calculating the average credit limit for clients with and without loans.
15. High Risk Clients Flag: Create a flag for clients whose Total_Revolving_Bal exceeds 90% of their Credit_Limit and who have a high Avg_Utilization_Ratio.

1) Running Total of Credit Card Transactions

```
Running_total = CALCULATE(  
    SUM(credit_card[Total_Trans_Amt])  
    ,FILTER(ALL(credit_card)  
    ,credit_card[Week_Start_Date] <= MAX(credit_card[Week_Start_Date])  
    )  
    )
```

Week_Start_Date	total transaction amount	Running_total
01 January 2023	\$8,35,767	\$8,35,767
08 January 2023	\$8,44,739	\$16,80,506
15 January 2023	\$9,23,367	\$26,03,873
22 January 2023	\$8,69,235	\$34,73,108
29 January 2023	\$8,49,078	\$43,22,186
05 February 2023	\$8,98,867	\$52,21,053
12 February 2023	\$8,90,756	\$61,11,809
19 February 2023	\$8,68,091	\$69,79,900

2) Calculate the 4-week moving average of the creditLimit for each client.

Moving_average_of_4_weeks =
VAR Week_4 =
 DATESINPERIOD(Calendar[Date], MAX(Calendar[Date]), -28, DAY)

VAR Total_amount =
 CALCULATE([Total transaction amount], Week_4)

VAR week_num =
 CALCULATE(DISTINCTCOUNT('Credit card'[Week_Num]), Week_4)

RETURN
 DIVIDE(Total_amount, week_num, 0)

Week_number	Total transaction amount	Moving_average_of_4_weeks
1	\$8,35,767	\$8,35,767.00
2	\$8,44,739	\$8,40,253.00
3	\$9,23,367	\$8,67,957.67
4	\$8,69,235	\$8,68,277.00
5	\$8,49,078	\$8,71,604.75
6	\$8,98,867	\$8,85,136.75
7	\$8,90,756	\$8,76,984.00
8	\$8,68,091	\$8,76,698.00
9	\$8,81,861	\$8,84,893.75
10	\$7,93,080	\$8,58,447.00
11	\$9,15,725	\$8,64,689.25
12	\$8,90,081	\$8,70,186.75

3) Calculate the mom% growth and wow% growth on transaction amount.

```
MoM_Growth_% =  
VAR PrevMonth =  
    CALCULATE (  
        SUM ( 'credit_card'[Total_Trans_Amt] ),  
        DATEADD ( 'Calendar'[Date], -1, MONTH )  
    )  
VAR CurrMonth =  
    SUM ( 'credit_card'[Total_Trans_Amt] )  
RETURN  
    DIVIDE ( CurrMonth - PrevMonth, PrevMonth, 0 )
```

```
WoW_Growth_% =  
VAR PrevWeek =  
    CALCULATE (  
        SUM ( 'credit_card'[Total_Trans_Amt] ),  
        DATEADD ( 'Calendar'[Date], -7, DAY )  
    )  
VAR CurrWeek =  
    SUM ( 'credit_card'[Total_Trans_Amt] )  
RETURN  
    DIVIDE ( CurrWeek - PrevWeek, PrevWeek, 0 )
```

4) Calculate Customer Acquisition Cost (CAC) as a Ratio of Transaction Amount.

```
cac_ta =  
    DIVIDE (  
        SUM ( 'credit_card'[Customer_Acq_Cost] ),  
        SUM ( 'credit_card'[Total_Trans_Amt] )  
    )
```

5) Calculate the yearly average of avg_utilization_ratio for all clients.

Yearly_Utilization_Ratio =

```
DIVIDE(  
    SUM('credit_card'[Total_Trans_Amt]),  
    sum(credit_card[Credit_Limit])  
)
```

6) Calculate the percentage of Interest_Earned compared to Total_Revolving_Bal for each client.

```
interest_by_rev_bal =  
    DIVIDE (  
        SUM ( 'credit_card'[Interest_Earned] ),  
        SUM ( 'credit_card'[Total_Revolving_Bal] ),  
        0  
    )
```


7) Calculate Top 5 Clients by Total Transaction Amount.

```
Top_5_Clients_Table =  
TOPN (  
    5,  
    SUMMARIZE (  
        'credit_card',  
        'credit_card'[Client_Num],  
        "Total_Amount", SUM ( 'credit_card'[Total_Trans_Amt] )  
    ),  
    [Total_Amount],  
    DESC  
)
```

8) Identify clients whose Avg_Utilization_Ratio exceeds 80%.

```
avg_uti_exceeds_80 =  
IF (  
    AVERAGE ( 'credit_card'[Avg_Utilization_Ratio] ) > 0.8,  
    TRUE,  
    FALSE  
)
```

9) Customer Churn Indicator: Create a KPI that flags clients who have not made any transactions (Total_Trans_Amt = 0) in the last 6 months.

```
no_trans_in_last_6_months =  
VAR months_6 =  
    CALCULATE (  
        SUM ( 'credit_card'[Total_Trans_Amt] ),  
        DATESINPERIOD (  
            'calendar'[Date],  
            MAX ( 'calendar'[Date] ),  
            -6,  
            MONTH  
        )  
    )  
RETURN  
    IF ( months_6 = 0 || ISBLANK ( months_6 ), TRUE, FALSE )
```

10) Delinquency Rate: Calculate the percentage of clients with Delinquent_Acc > 0.

```
delinquency_rate =
```

```
var delinquent_acc =
```

```
    CALCULATE(  
        COUNTROWS('credit_card'),  
        'credit_card'[Delinquent_Acc] > 0  
    )
```

```
var total_accounts =
```

```
    COUNTROWS('credit_card')
```

```
return
```

```
DIVIDE(delinquent_acc, total_accounts, 0)
```

11) Credit Risk Score: Create a score for each client based on their Avg_Utilization_Ratio, Delinquent_Acc, and Total_Revolving_Bal.

```
normalized_revolving_balance =  
VAR min_value = MIN('credit_card'[Total_Revolving_Bal])  
VAR max_value = MAX('credit_card'[Total_Revolving_Bal])  
VAR total_rev_bal = SUM('credit_card'[Total_Revolving_Bal])  
RETURN DIVIDE(  
    total_rev_bal - min_value,  
    max_value - min_value,  
    0  
)  
credit_risk_score =  
  
0.5 * [avg_uti_exceeds_80]+0.3*[delinquency_rate]+0.2*  
[normalized_revolving_balance]
```

12) Income vs Credit Limit Correlation: Show the correlation between Income and Credit_Limit for all clients.

```
Income_Credit_Correlation =  
VAR AvgX = AVERAGE(Customers[Income])  
VAR AvgY = AVERAGE(Credit_Card[Credit_Limit])  
VAR Co_variance =  
    AVERAGEX(  
        Customers,  
        (Customers[Income] - AvgX) *  
        (RELATED(Credit_Card[Credit_Limit]) - AvgY)  
    )  
VAR StdDevX = STDEVX.P(Customers, Customers[Income])  
VAR StdDevY = STDEVX.P(Customers,  
    RELATED(Credit_Card[Credit_Limit]))  
  
RETURN DIVIDE(Co_variance, StdDevX * StdDevY)
```

13) Average Customer Satisfaction Score by Credit Card Category: Calculate the average Cust_Satisfaction_Score by Card_Category.

```
avg_score_by_card_category =  
SUMMARIZE(  
    'credit_card',  
    'credit_card'[Card_Category],  
    "Avg Score",  
    ROUND(  
        AVERAGEX(  
            RELATEDTABLE('customers'),  
            customers[Cust_Satisfaction_Score]  
        ),  
        2  
    )  
)
```

14) Loan Approval vs Credit Limit: Analyze how Credit_Limit affects Personal_loan approval by calculating the average credit limit for clients with and without loans.

```
loan_yes =  
CALCULATE(  
    AVERAGE('credit_card'[Credit_Limit]),  
    FILTER(  
        'customers',  
        'customers'[Personal_loan] = "yes"  
    )  
)  
loan_no =  
CALCULATE(  
    AVERAGE('credit_card'[Credit_Limit]),  
    FILTER(  
        'customers',  
        'customers'[Personal_loan] = "no"  
    )  
)
```


15) High Risk Clients Flag: Create a flag for clients whose Total_Revolving_Bal exceeds 90% of their Credit_Limit and who have a high Avg_Utilization_Ratio.

```
HighRiskFlag =  
VAR RevolveBal =  
CALCULATE(SUM('credit_card'[Total_Revolving_Bal]))  
VAR CreditLimit = CALCULATE(SUM('credit_card'[Credit_Limit]))  
var avg_uti_ratio =  
CALCULATE(AVERAGE(credit_card[Avg_Utilization_Ratio]))  
RETURN  
IF(  
    RevolveBal > 0.9 * CreditLimit  
    && avg_uti_ratio > 0.8,  
    1, 0  
)
```

Thank You

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