

[Team 12 DS 3] - Final Presentation

[Data Science]

Anggota Tim



| Kelas | TIM | NAMA |
|-------|-----|-----------------------------|
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| | | |



Chapter 1. Covid-19 New Cases in Indonesia



Studi kasusss??

Terdapat data yang sangat banyak tentang kasus covid-19 yang terjadi di Indonesia. Sebagai junior data scientist tim teknologi kesehatan, disini kita akan memberikan beberapa informasi dan insight terkait data covid-19 di Indonesia.



Ada apa sih?

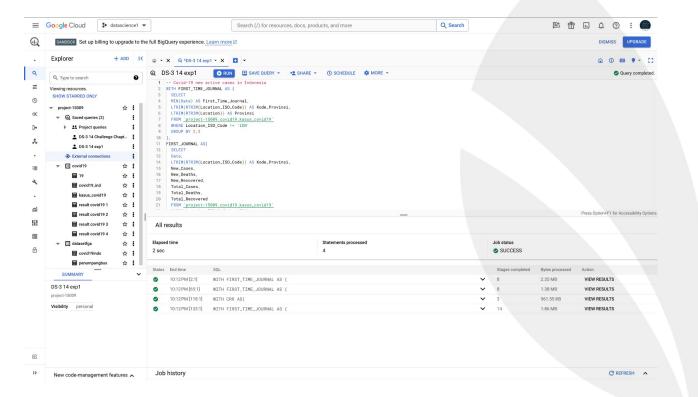
Ada apa aja sih di dalam data covid-19 di Indonesia??

| 🖹 Kasus Covid 19 di I | ndonesia.csv | | | | | | | Buka c | lengan 🔻 | | | | | | ⊞ ₩ | | ∄ Bagikan 💌 |
|----------------------------------|-------------------|-----------|------------|---------------|------------------|-------------|--------------|-----------------|-----------------------------------|-----------------|-------------------|-----------|-----------|---------------|------------|---------------------|---------------------|
| | | | | | | | | | | | | | | | | | |
| e Location ISO Co | de Location | New Cases | New Deaths | New Recovered | New Active Cases | Total Cases | Total Deaths | Total Recovered | Total Active Cases Location Level | City or Regency | Province | Country | Continent | Island | Time Zone | Special Status | Total Regencies Tot |
| 3/1/2020 ID-JK | DKI Jakarta | | 2 | 0 | 0 | 2 | 39 | 20 | 75 -56 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Daerah Khusus Ibu H | Ç 1 |
| 3/2/2020 ID-JK | DKI Jalerta | | 2 | 0 | 0 | 2 | 41 | 20 | 75 -54 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Deerah Khusus Ibu H | (1 |
| 3/2/2020 IDN | Indonesia | | 2 | 0 | 0 | 2 | 2 | 0 | 0 2 Country | | | Indonesia | Asia | | | | 416 |
| 3/2/2020 ID-RI | Riau | | 1 | 0 | 0 | 1 | -1 | 0 | 1 0 Province | | Riau | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |
| 3/3/2020 ID-JK | DKI Jakarta | | 2 | 0 | 0 | 2 | 43 | 20 | 75 -52 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Deerah Khusus Ibu H | . 1 |
| 3/3/2020 IDN | Indonesia | | 0 | 0 | 0 | 0 | 2 | 0 | 0 2 Country | | | Indonesia | Asia | | | | 416 |
| 3/3/2020 ID-JB | Jawa Barat | | 1 | 1 | 0 | 0 | 1 | 1 | 60 -60 Province | | Jawa Barat | Indonesia | Asia | Jawa | UTC+07:00 | | 18 |
| 3/3/2020 ID-RI | Riau | | 0 | 0 | 0 | 0 | 1 | 0 | 1 0 Province | | Riau | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |
| 3/4/2020 ID-JK | DKI Jakarta | | 2 | 0 | 0 | 2 | 45 | 20 | 75 -50 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Daerah Khusus Ibu H | < 1 |
| 3/4/2020 IDN | Indonesia | | 0 | 0 | 0 | 0 | 2 | 0 | 0 2 Country | | | Indonesia | Asia | | | | 416 |
| 3/4/2020 ID-JB | Jawa Barat | | 4 | 0 | 0 | 1 | 2 | 1 | 60 -59 Province | | Jawa Barat | Indonesia | Asia | Jawa | UTC+07:00 | | 18 |
| 3/4/2020 ID-RI | Riau | | 0 | 0 | 0 | 0 | 1 | 0 | 1 0 Province | | Riau | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |
| 3/5/2020 ID-JK | DKI Jakarta | | 0 | 1 | 0 | 4 | 45 | 21 | 75 -51 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Daerah Khusus Ibu H | 1 |
| 3/5/2020 IDN | Indonesia | | 0 | 0 | 0 | 0 | 2 | 0 | 0 2 Country | | | Indonesia | Asia | | | | 416 |
| 3/5/2020 ID-JB | Jawa Barat | | 1 | 0 | 0 | 1 | 3 | 1 | 60 -58 Province | | Jawa Barat | Indonesia | Asia | Jawa | UTC+07:00 | | 18 |
| 3/5/2020 ID-RI | Riau | | 0 | 0 | 0 | 0 | 1 | 0 | 1 0 Province | | Riau | Indonesia | Agia | Sumatera | UTC+07:00 | | 10 |
| 3/6/2020 ID-BT | Banten | | 3 | 0 | 1 | 0 | 1 | 5 | 111 -115 Province | | Banten | Indonesia | Asia | Jawa | UTC+07:00 | | 4 |
| 3/6/2020 ID-JK | DKI Jakarta | | 0 | 0 | 0 | 0 | 45 | 21 | 75 -51 Province | | DKI Jakarta | Indonesia | Asia | Jama | UTC+07:00 | Doerah Khusus Ibu H | 1 |
| 3/6/2020 IDN | Indonesia | | 2 | 0 | 0 | 2 | 4 | 0 | 0 4 Country | | 5.0.46.6.6 | Indonesia | Asia | | | | 416 |
| 3/6/2020 ID-JB | Jawa Barat | | | 0 | 0 | 1 | 4 | 1 | 60 -57 Province | | Jawa Barat | Indonesia | Asia | Jame | UTC+07:00 | | 18 |
| 3/6/2020 ID-RI | Rieu | | 0 | 0 | 0 | 0 | 1 | | 1 0 Province | | Riau | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |
| 3/7/2020 ID-BT | Rantan | | 0 | | | 0 | 1 | 5 | 111 -115 Province | | Banten | Indonesia | Asia | Jawa | UTC+07:00 | | 4 |
| 3/7/2020 ID-JK | DKI Jakarta | | 0 | 2 | | -2 | 45 | 23 | 75 -53 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Doerah Khusus Ibu F | |
| 3/7/2020 IDN | Indonesia | | 0 | 0 | 0 | 0 | 40 | 0 | | | DKI Jakana | Indonesia | Asia | Jawa | 010+07:00 | Deeran Knusus ibu P | 416 |
| 3/7/2020 ID-JB | Jawa Barat | | 0 | 0 | | 0 | 1 | | 0 4 Country 60 -57 Province | | Jawa Barat | | Asia | | UTC+07:00 | | 18 |
| | | | | 0 | 0 | 0 | 1 | 1 | | | Riau | Indonesia | | Jawa | | | 10 |
| 3/7/2020 ID-RI 3/8/2020 ID-RT | Riau | | 0 | 0 | | -2 | 2 | 5 | 1 0 Province | | Banten | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |
| 3/8/2020 ID-BT 3/8/2020 ID-BC | DKI Jakarta | | 1 | 0 | 3 | | | | | | DKI Jakarta | Indonesia | Asia | Jawa | | Doecoh Khusus Ibu k | |
| | 211112 | | 0 | | | 0 | 45 | 23 | | | DKI Jakarta | Indonesia | | Jawa | UTC+07:00 | Doerah Khusus Ibu F | |
| 3/8/2020 IDN | Indonesia | | 2 | | | 2 | 6 | 0 | 0 6 Country | | | Indonesia | Asia | | | | 416 |
| 3/8/2020 ID-JB | Jawa Barat | | 0 | 0 | 0 | 0 | 4 | 1 | 60 -57 Province | | Jawa Barat | Indonesia | Asia | Jawa | UTC+07:00 | | 18 |
| 3/8/2020 ID-JT | Jawa Tengah | | 1 | 1 | 0 | 0 | 1 | 10 | 11 -20 Province | | Jawa Tengah | Indonesia | Asia | Jawa | UTC+07:00 | | 29 |
| 3/8/2020 ID-RI | Riau | | 0 | | | 0 | 1 | 0 | 1 0 Province | | Riau | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |
| 3/9/2020 ID-BT | Banten | | 0 | 0 | | 0 | 2 | | 114 -117 Province | | Banten | Indonesia | Asia | Jawa | UTC+07:00 | | 4 |
| 3/9/2020 ID-JK | DKI Jalerta | | 0 | 1 | - | -1 | 45 | 24 | 75 -54 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Daerah Khusus Ibu H | |
| 3/9/2020 IDN | Indonesia | | 13 | 0 | | 13 | 19 | 0 | 0 19 Country | | | Indonesia | Asia | | | | 416 |
| 3/9/2020 ID-JB | Jawa Barat | | 0 | 0 | | 0 | 4 | 1 | 60 -57 Province | | Jawa Barat | Indonesia | Asia | Jawa | UTC+07:00 | | 18 |
| 3/9/2020 ID-JT | Jawa Tengah | | 0 | 0 | 0 | 0 | 1 | 10 | 11 -20 Province | | Jawa Tengah | Indonesia | Asia | Jawa | UTC+07:00 | | 29 |
| 3/9/2020 ID-RI | Riau | | 0 | 0 | 0 | 0 | 1 | 0 | 1 0 Province | | Risu | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |
| 3/10/2020 ID-BT | Banten | | 0 | 0 | | -8 | 2 | | 122 -125 Province | | Banten | Indonesia | Asia | Jawa | UTC+07:00 | | 4 |
| 3/10/2020 ID-JK | DKI Jakarta | | 0 | 0 | 0 | 0 | 45 | 24 | 75 -54 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Deerah Khusus Ibu H | (1 |
| 3/10/2020 IDN | Indonesia | | 8 | 0 | 2 | 6 | 27 | 0 | 2 25 Country | | | Indonesia | Asia | | | | 416 |
| 3/10/2020 ID-JB | Jawa Barat | | 0 | 0 | 0 | 0 | 4 | 1 | 60 -57 Province | | Jawa Barat | Indonesia | Asia | Jawa | UTC+07:00 | | 18 |
| 3/10/2020 ID-JT | Jawa Tengah | | 0 | 0 | 0 | 0 | 1 | 10 | 11 -20 Province | | Jawa Tengah | Indonesia | Asia | Jawa | UTC+07:00 | | 29 |
| 3/10/2020 ID-RI | Riau | | 0 | 0 | 0 | 0 | 1 | 0 | 1 0 Province | | Riau | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |
| 3/10/2020 ID-SG | Sulawesi Tenggara | 1 | 1 | 0 | 0 | 1 | 1 | 0 | 0 1 Province | | Sulawesi Tenggara | Indonesia | Asia | Sulawesi | UTC+08:00 | | 15 |
| 3/11/2020 ID-BA | Ball | | 1 | 1 | 0 | 0 | 1 | 1 | 3 -3 Province | | Ball | Indonesia | Asia | Nusa Tenggara | UTC+08:00 | | 8 |
| 3/11/2020 ID-BT | Banten | | 0 | 0 | 8 | -8 | 2 | 5 | 130 -133 Province | | Banten | Indonesia | Asia | Jawa | UTC+07:00 | | 4 |
| 3/11/2020 ID-JK | DKI Jakarta | | 0 | 0 | 0 | 0 | 45 | 24 | 75 -54 Province | | DKI Jakarta | Indonesia | Asia | Jawa | UTC+07:00 | Doerah Khusus Ibu H | 1 |
| 3/11/2020 IDN | Indonesia | | 7 | 1 | 0 | 6 | 34 | 1 | 2 31 Country | | | Indonesia | Asia | | | | 416 |
| 3/11/2020 ID-JB | Jawa Barat | | 0 | 1 | 0 | -1 | 4 | 2 | 60 -58 Province | | Jawa Barat | Indonesia | Asia | Jawa | UTC+07:00 | | 18 |
| 3/11/2020 ID-JT | Jawa Tengah | | 2 | 1 | 1 | 0 | 3 | 11 | 12 -20 Province | | Jawa Tengah | Indonesia | Asia | Jawa | UTC+07:00 | | 29 |
| 3/11/2020 ID-RI | Rian | | 0 | 0 | 0 | 0 | 1 | 0 | 1 0 Province | | Riau | Indonesia | Asia | Sumatera | UTC+07:00 | | 10 |



Step 1

Pertama tentunya kita akan import data ke Big Query





Step 2

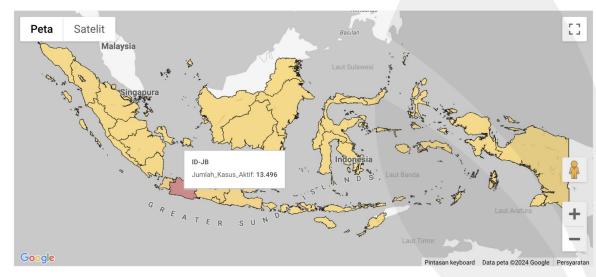
Setelah data dataset di import ke BigQuery kita dapat melakukan beberapa guery

```
1 -- Covid-19 new active cases in Indonesia
 2 WITH FIRST_TIME_JOURNAL AS (
      SELECT
      MIN(Date) AS First Time Journal.
      LTRIM(RTRIM(Location_ISO_Code)) AS Kode_Provinsi,
      LTRIM(RTRIM(Location)) AS Provinsi
      FROM 'project-15009.covid19.kasus_covid19'
      WHERE Location_ISO_Code != 'IDN'
      GROUP BY 2 3
10 ),
11
    FIRST_JOURNAL AS(
12
      SELECT
13
14
     LTRIM(RTRIM(Location_ISO_Code)) AS Kode_Provinsi,
15
      New_Cases,
16
      New Deaths.
17
      New_Recovered,
      Total_Cases,
19
      Total_Deaths,
20
      Total_Recovered
21
      FROM `project-15009.covid19.kasus_covid19`
22
      WHERE Location_ISO_Code != 'IDN
23 ),
24 OLD_CASES AS(
25
      SELECT
      a.Kode_Provinsi AS Kode_Provinsi,
26
27
      a.Provinsi,
      (b.Total_Cases - b.New_Cases) AS Kasus_Aktif_Awal,
      (b.Total_Deaths - b.New_Deaths) AS Kematian_Awal,
30
      (b.Total_Recovered - b.New_Recovered) AS Sembuh_Awal,
31
      FROM FIRST_TIME_JOURNAL AS a
32
      LEFT JOIN FIRST_JOURNAL AS b
33
      ON a.First_Time_Journal = b.Date AND a.Kode_Provinsi = b.Kode_Provinsi
34 ),
35 NEW_CASES AS(
36
        SELECT
        LTRIM(RTRIM(Location_ISO_Code)) AS Kode_Provinsi,
38
        LTRIM(RTRIM(Location)) AS Provinsi,
        SUM(New_Cases) AS Kasus_Baru,
        SUM(New_Deaths) AS Kematian_Baru,
41
        SUM(New_Recovered) AS Sembuh_Baru,
42
        FROM 'project-15009.covid19.kasus_covid19'
        WHERE Location_ISO_Code != 'IDN
```



Hasil query

| Rank | Kode_Provinsi | Provinsi | Jumlah_Kasus_Aktif |
|------|---------------|----------------------------|--------------------|
| 1 | ID-JB | Jawa Barat | 13496 |
| 2 | ID-JK | DKI Jakarta | 10959 |
| 3 | ID-BT | Banten | 2558 |
| 4 | ID-JT | Jawa Tengah | 1423 |
| 5 | ID-JI | Jawa Timur | 1147 |
| 6 | ID-YO | Daerah Istimewa Yogyakarta | 669 |
| 7 | ID-SU | Sumatera Utara | 664 |
| 8 | ID-SA | Sulawesi Utara | 565 |
| 9 | ID-BA | Bali | 474 |
| 10 | ID-SS | Sumatera Selatan | 313 |
| 11 | ID-KI | Kalimantan Timur | 272 |
| 12 | ID-PA | Papua | 237 |
| 13 | ID-LA | Lampung | 226 |
| 14 | ID-RI | Riau | 224 |
| 15 | ID-KT | Kalimantan Tengah | 220 |
| 16 | ID-SB | Sumatera Barat | 204 |
| 17 | ID-KS | Kalimantan Selatan | 153 |
| 18 | ID-SN | Sulawesi Selatan | 153 |
| 19 | ID-PB | Papua Barat | 137 |
| 20 | ID-KR | Kepulauan Riau | 130 |

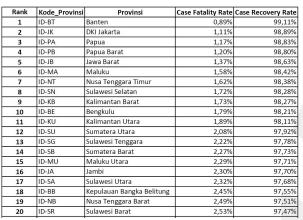


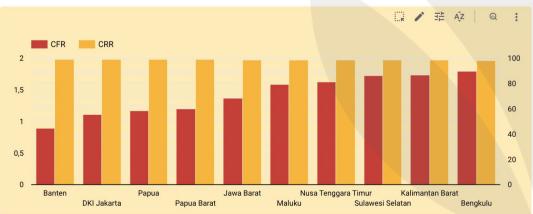


Hasil query

CRR 97

CFR 3







Kesimpulan

Dalam data tersebut terlihat bahwa, penyebaran kasus covid-19 di Indonesia paling banyak terletak di provinsi pada pulau jawa karena sering dijadikan destinasi wisata dan bisnis secara lokal dan internasional. Karena alasan tersebut persebaran covid-19 semakin cepat. Dan untuk tingkat kesembuhan penanganan pasien paling banyak di daerah provinsi besar yang ada di pulau jawa, mungkin dikarenakan akan kesadaran kesehatan dan fasilitas medis yang lebih baik diantara provinsi-provinsi yang lain.



Chapter 2. Churn Customer



Business problem??

Dalam beberapa bulan terakhir perusahaan StarTelco mengalami penurunan pendapatan yang diakibatkan banyaknya persaingan antar provider perusahaan telekomunikasi untuk bersaing mendapatkan pelanggan.

Untuk menentukan strategi bisnis kedepannya, StarTelco berharap mendapatkan insight dan prediksi dari team data science dan team marketing agar perusahaan dapat mempertahankan pelanggan dan menaikan keuntungan seperti sebelumnya.



Solution

Untuk menjawab permasalahan tersebut, team data science akan melakukan evaluasi dan mempelajari data perusahaan guna untuk memprediksi dan menentukan strategi bisnis berikutnya. Team data science akan menggunakan model XGBoosts, karena kecepatan, efisiensi, dan kemampuan menghasilkan prediksi yang akurasinya akurat.



About data

Dataset ini berisi 4250 sampel. Setiap sampel berisi 19 fitur dan 1 variabel boolean "churn" yang menunjukkan kelas sampel. 19 fitur masukan dan 1 variabel target adalah:

- "state", string. 2-letter code of the US state of customer residence
- · "account_length", numerical. Number of months the customer has been with the current telco provider
- "area_code", string="area_code_AAA" where AAA = 3 digit area code.
- "international_plan", (yes/no). The customer has international plan.
- "voice_mail_plan", (yes/no). The customer has voice mail plan.
- "number_vmail_messages", numerical. Number of voice-mail messages.
- "total_day_minutes", numerical. Total minutes of day calls.
- "total_day_calls", numerical. Total minutes of day calls.
- "total_day_charge", numerical. Total charge of day calls.
- -"total_eve_minutes"-, numerical. Total minutes of evening calls.
- -"total_eve_calls"-, numerical. Total number of evening calls.
- -"total_eve_charge"-, numerical. Total charge of evening calls.
- -"total_night_minutes"-, numerical. Total minutes of night calls.
- -"total_night_calls"-, numerical. Total number of night calls.
- -"total_night_charge"-, numerical. Total charge of night calls.
- -"total_intl_minutes"-, numerical. Total minutes of international calls.
- -"total_intl_calls"- numerical. Total number of international calls.
- -"total_intl_charge"-, numerical. Total charge of international calls
- -"number_customer_service_calls"-, numerical. Number of calls to customer service
- -"churn"-, (yes/no). Customer churn target variable.



```
#Delete area_code sentence from area_code column
train['area_code'] = train['area_code'].str.extract('(\d+)')

#Correct innappropriate data type from train dataset base on Attribute Information
train['international_plan'] = np.where(train['international_plan'] == 'no', 0, 1).astype('int64')
train['voice_mail_plan'] = np.where(train['voice_mail_plan'] == 'no', 0, 1).astype('int64')
train['churn'] = np.where(train['churn'] == 'no', 0, 1).astype('int64')

#Recheck The Data Summary
data_summary(train)
```

Explotartory Data Analysis

Pada EDA ini gambar di samping menunjukan permbersihan dan memperbaiki data guna untuk menunjang hasil terbaik saat training model.

| | Features | Data Types | Missing Values | Number of Unique Values | Unique Value |
|----|-------------------------------|------------|----------------|-------------------------|--|
| 0 | state | object | 0 | 51 | [OH, NJ, OK, MA, MO, LA, WV, IN, RI, IA, MT, N |
| 1 | account_length | int64 | 0 | 215 | No unique value |
| 2 | area_code | object | 0 | 3 | [415, 408, 510] |
| 3 | international_plan | int64 | 0 | 2 | No unique value |
| 4 | voice_mail_plan | int64 | 0 | 2 | No unique value |
| 5 | number_vmail_messages | int64 | 0 | 46 | No unique value |
| 6 | total_day_minutes | float64 | 0 | 1843 | No unique value |
| 7 | total_day_calls | int64 | 0 | 120 | No unique value |
| 8 | total_day_charge | float64 | 0 | 1843 | No unique value |
| 9 | total_eve_minutes | float64 | 0 | 1773 | No unique value |
| 10 | total_eve_calls | int64 | 0 | 123 | No unique value |
| 11 | total_eve_charge | float64 | 0 | 1572 | No unique value |
| 12 | total_night_minutes | float64 | 0 | 1757 | No unique value |
| 13 | total_night_calls | int64 | 0 | 128 | No unique value |
| 14 | total_night_charge | float64 | 0 | 992 | No unique value |
| 15 | total_intl_minutes | float64 | 0 | 168 | No unique value |
| 16 | total_intl_calls | int64 | 0 | 21 | No unique value |
| 17 | total_intl_charge | float64 | 0 | 168 | No unique value |
| 18 | number_customer_service_calls | int64 | 0 | 10 | No unique value |
| 19 | churn | int64 | 0 | 2 | No unique value |



Kenapa sih???

Kenapa sih kita ambil model

XGBoosts????

| | Model | Accuracy | AUC | Recall | Prec. | F1 | Карра | МСС | TT (Sec) |
|----------|---------------------------------|----------|--------|--------|--------|--------|--------|--------|----------|
| xgboost | Extreme Gradient Boosting | 0.9570 | 0.9188 | 0.7422 | 0.9407 | 0.8280 | 0.8039 | 0.8123 | 0.1250 |
| lightgbm | Light Gradient Boosting Machine | 0.9546 | 0.9140 | 0.7232 | 0.9433 | 0.8156 | 0.7905 | 0.8013 | 0.2300 |
| rf | Random Forest Classifier | 0.9533 | 0.9197 | 0.7016 | 0.9540 | 0.8063 | 0.7806 | 0.7938 | 0.0800 |
| gbc | Gradient Boosting Classifier | 0.9516 | 0.9177 | 0.7231 | 0.9174 | 0.8068 | 0.7796 | 0.7880 | 0.1440 |
| et | Extra Trees Classifier | 0.9301 | 0.9142 | 0.5301 | 0.9517 | 0.6790 | 0.6436 | 0.6793 | 0.0600 |
| dt | Decision Tree Classifier | 0.9186 | 0.8318 | 0.7110 | 0.7145 | 0.7109 | 0.6637 | 0.6648 | 0.0180 |
| knn | K Neighbors Classifier | 0.8884 | 0.6866 | 0.3151 | 0.7487 | 0.4417 | 0.3912 | 0.4375 | 0.5690 |
| ada | Ada Boost Classifier | 0.8773 | 0.8548 | 0.3772 | 0.6128 | 0.4647 | 0.3998 | 0.4160 | 0.0490 |
| nb | Naive Bayes | 0.8719 | 0.8414 | 0.5512 | 0.5491 | 0.5483 | 0.4739 | 0.4750 | 0.0160 |
| lr | Logistic Regression | 0.8693 | 0.8302 | 0.2242 | 0.6039 | 0.3251 | 0.2691 | 0.3108 | 0.6600 |
| lda | Linear Discriminant Analysis | 0.8649 | 0.8256 | 0.2959 | 0.5417 | 0.3806 | 0.3122 | 0.3313 | 0.0160 |
| ridge | Ridge Classifier | 0.8645 | 0.0000 | 0.1073 | 0.6148 | 0.1813 | 0.1457 | 0.2144 | 0.0170 |
| dummy | Dummy Classifier | 0.8592 | 0.5000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0150 |
| svm | SVM - Linear Kernel | 0.7649 | 0.0000 | 0.2660 | 0.3129 | 0.1586 | 0.0966 | 0.1280 | 0.0180 |
| qda | Quadratic Discriminant Analysis | 0.5742 | 0.4841 | 0.4002 | 0.1942 | 0.1740 | 0.0057 | 0.0185 | 0.0170 |



Pada gambar disamping menunjukan variabel X dan Y untuk kebutuhan training model

1 #Define X and Y
2 X = train.drop('churn', axis=1)
3 Y = train['churn']

1 outliers_check(X)

| • | | Feature | Outliers | (%) |
|---|----|-------------------------------|----------|------|
| | 0 | account_length | | 0.47 |
| | 1 | international_plan | | 9.32 |
| | 2 | voice_mail_plan | | 0.00 |
| | 3 | number_vmail_messages | | 2.02 |
| | 4 | total_day_minutes | | 0.59 |
| | 5 | total_day_calls | | 0.66 |
| | 6 | total_day_charge | | 0.61 |
| | 7 | total_eve_minutes | | 0.80 |
| | 8 | total_eve_calls | | 0.56 |
| | 9 | total_eve_charge | | 0.80 |
| | 10 | total_night_minutes | | 0.87 |
| | 11 | total_night_calls | | 0.78 |
| | 12 | total_night_charge | | 0.87 |
| | 13 | total_intl_minutes | | 1.46 |
| | 14 | total_intl_calls | | 2.35 |
| | 15 | total_intl_charge | | 1.46 |
| | 16 | number_customer_service_calls | | 7.88 |
| | | | | |



Model development process

Dalam upaya kami memprediksi churn pelanggan bagi penyedia telekomunikasi, kami memerlukan cara untuk mengukur seberapa baik kinerja model kami.

Ada beberapa metrik yang tersedia untuk mengevaluasi model klasifikasi, masing-masing memiliki tujuan berbeda. Salah satu metrik yang umum adalah akurasi, yang mengukur proporsi instance yang diklasifikasikan dengan benar di semua instance. Namun, akurasi saja mungkin bukan pilihan terbaik untuk model prediksi churn kami.

```
GridSearchCV
GridSearchCV(cv=KFold(n_splits=10, random_state=2023, shuffle=True),
             error_score=nan,
             estimator=Pipeline(memory=None,
                                steps=[('preprocess',
                                        ColumnTransformer(n_jobs=None,
                                                           remainder='passthrough',
                                                           sparse_threshold=0.3,
                                                           transformer_weights=None,
                                                           transformers=[('Bumbleebee
                                                                          'OneHot'.
                                                                          OneHotEncoder(categories='auto',
                                                  estimator: Pipeline
           Pipeline(memory=None.
                    steps=[('preprocess',
                             ColumnTransformer(n jobs=None, remainder='passthrough',
                                               sparse threshold=0.3,
                                               transformer weights=None.
                                               transformers=[('Bumbleebee OneHot',
                                                              OneHotEncoder(categories='auto',
                                                                             drop='first',
                                                                             dtype=<class 'numpy.float64'>,
                                                                             handle unknown='error',
                                                                            max categories=None,
                                             preprocess: ColumnTransforme
                                ► Bumbleebee OneHot ► Bumblebee Standard
                                  ▶ OneHotEncoder
                                                      ▶ StandardScaler
                                                                          ▶ passthrough
                                                        ► SMOTE
                                                     XGBClassifier
                    XGBClassifier(base score=None, booster=None, callbacks=None,
                                  colsample_bylevel=None, colsample_bynode=None,
                                  colsample bytree=None, device=None, early stopping rounds=None,
                                  enable_categorical=False, eval metric=None, feature_types=None,
                                  gamma=None, grow_policy=None, importance_type=None,
                                  interaction_constraints=None, learning_rate=None, max_bin=None,
                                  max_cat_threshold=None, max_cat_to_onehot=None,
                                  max_delta_step=None, max_depth=None, max_leaves=None,
                                  min_child_weight=None, missing=nan, monotone_constraints=None,
                                  multi_strategy=None, n_estimators=None, n_jobs=None,
                                  num_parallel_tree=None, random_state=None, ...)
```



Model performance evaluation (confusion matrix)

Dalam eksplorasi model pengklasifikasi untuk memprediksi churn dalam layanan telekomunikasi, kami telah mengevaluasi berbagai opsi. Diantaranya, XGBoost menonjol sebagai pilihan optimal. XGBoost, kependekan dari Extreme Gradient Boosting, telah menunjukkan kinerja unggul dalam hal recall dan nilai F1 dibandingkan pengklasifikasi lain yang tersedia. Kekuatannya terletak pada kemampuannya menangani kumpulan data kompleks secara efektif dan mempelajari pola rumit, yang sangat penting untuk memprediksi churn pelanggan secara akurat.

| Classificat | | oort for cision | _ | Data f1-score | support |
|------------------------------------|--------|--------------------|--------------|----------------------|----------------------|
| | 0 1 | 0.97 0.84 | 0.98 0.82 | 0.97 0.83 | 1096 179 |
| accurac macro av weighted av | ′g | 0.91 0.95 | 0.90 0.95 | 0.95 0.90 0.95 | 1275 1275 1275 |

Confusion Matrix for Training Data [[1069 27] [33 146]]



Kesimpulan

Dalam pemodelan ini XGBoosts menunjukan hasil dan performa yang sangat bagus diantara model yang lain. Selain itu, interpretasi XGBoost adalah aset berharga dalam konteks prediksi churn.

Kemampuannya untuk memberikan wawasan tentang fitur mana yang paling berpengaruh dalam menentukan churn memungkinkan penyedia telekomunikasi mendapatkan pemahaman yang lebih mendalam tentang perilaku pelanggan dan menyesuaikan strategi retensi.

Secara keseluruhan, XGBoost muncul sebagai model ideal untuk prediksi churn, menawarkan kombinasi kuat antara kinerja tinggi, keserbagunaan, dan kemampuan interpretasi untuk secara efektif mengatasi tantangan retensi pelanggan di industri telekomunikasi.



Report Pembagian Pengerjaan Tugas

Report Pembagian Tugas



| Nama | Tasklist/Deliverable |
|---------------------------|---|
| Muhamad Shidqi | Paling banyak dalam pembuatan query dan program selama pelatihan ini dan juga terlibat dalam pembuatan visualisasi. |
| Mohammad Rifqi Nur Faroza | Paling banyak dalam pembuatan visualisasi data dan juga turut andil dalam pembuatan program code. |



Thank You