

Metals & Mining: GS China Property View and 3Q Earnings Season Warm Up

Major iron ore producers Vale, BHP and Rio Tinto have reported in-line to stronger than expected production numbers this week. Majors seem on track to deliver annual production guidance with Vale potentially adding >10mt shipments above production due to an inventory build up in 3Q22. This comes despite ongoing China demand weakness and limited room for significant demand recover going into the winter.

On the demand side, the GS China property team (property directly consumes 20% of steel in the country and 60% indirectly) downgraded housing starts expectations for 2023 to -20%. And this would follow a sharp 35% decline in 2022. Investors we spoke with this week were largely surprised by the ongoing China housing market weakness going into 2023. GS China property numbers are supported by elevated liquidity pressure and focus on project completion (especially for private players), weak land bank, rising secondary market supply, still elevated vacancy and others. Interestingly, the team expects house completions outperform and to be up 5% in 2023, which we believe would benefit demand for late-cycle commodities (e.g., copper).

In Brazil, monthly steel consumption data continues to suggest a 10-15% y/y decline for both flat and long steel, but we note this is largely expected by investors at this point and that consumption is still 10-15% above pre-pandemic levels in 2019. More importantly, our channel checks suggest domestic prices have stopped falling on the back of international price stability and a more sustainable import price parity (at a 16% premium for flats and 8% discount for longs).

On a stock specific levels, investors are warming up for 3Q earnings season with low expectations for LatAm metals and mining due to expectations of sequentially weaker set of results due to declining commodities prices and still rising cost. More specifically, steel producers are likely to face stronger headwinds with Usiminas expected to be lagging peers in the quarter (driven by weaker prices and higher costs in an elevated operating leverage business). Overall investors' sentiment continues to be cautious on metals/mining due to ongoing China property weakness and global slowdown risk, but positioning is already very light and any change in the current bearish outlook could trigger a return to buying.

Marcio Farid
+55(11)3371-4580 |
marcio.farid@gs.com
Goldman Sachs do Brasil CTVM S.A.

Gabriel Simoes
+55(11)3372-0249 |
gabriel.simoes@gs.com
Goldman Sachs do Brasil CTVM S.A.

Henrique Marques
+55(11)3371-0778 |
henrique.marques@gs.com
Goldman Sachs do Brasil CTVM S.A.

Goldman Sachs does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision. For Reg AC certification and other important disclosures, see the Disclosure Appendix, or go to www.gs.com/research/hedge.html. Analysts employed by non-US affiliates are not registered/qualified as research analysts with FINRA in the U.S.

Exhibit 1: Summary of GS 2023E forecasts for China national primary housing market (base and bear cases)

| | | 2023E (bear) | 2023E (base) | 2022E | 2021 |
|-----------------|-----------|--------------|--------------|-------|--------|
| GFA sold | (mn sqm) | 1,227 | 1,292 | 1,435 | 1,794 |
| | YoY | -15% | -10% | -20% | 2% |
| Property sales | (Rmb bn) | 11.0 | 12.4 | 13.8 | 18.2 |
| | YoY | -20% | -10% | -24% | 5% |
| ASP | (Rmb/sqm) | 8,958 | 9,429 | 9,429 | 10,139 |
| | YoY | -5% | 0% | -7% | 3% |
| GFA new starts | (mn sqm) | 970 | 1,034 | 1,293 | 1,989 |
| | YoY | -25% | -20% | -35% | -11% |
| GFA completions | (mn sqm) | 867 | 958 | 913 | 1,014 |
| | YoY | -5% | 5% | -10% | 11% |
| Property FAI | (Rmb bn) | 10.1 | 10.9 | 13.0 | 14.8 |
| | YoY | -22% | -16% | -12% | 4% |

Source: NBS, Gao Hua Securities Research

China flat steel export price, FOB decreased \$17/t w/w to \$545/t, driving Brazil flat steel domestic price to the equivalent of BRL 4,850/t, reaching a parity premium of 16%. On the long steel side, Turkey export price FOB decreased by \$11/t to \$678/t, leading Brazil long steel domestic price to the equivalent of BRL 4,334/t, reaching a parity discount of 8%.

Exhibit 2: Summary table with all key metals & mining data

| Oct-22 | | | | | | |
|--------------------------------------|-------|----------|---------|----------|-----------|--------|
| Steel | Last | 5yr avg. | 1 month | 6 months | 12 months | YTD % |
| China HRC Inventory (Mt) | 2.1 | 1.9 | 10% | 6% | -1% | 19% |
| China Rebar Inventory (Mt) | 4.4 | 6.4 | -8% | -51% | -26% | 35% |
| Shanghai Steel Inventory (Mt) | 1.2 | 1.1 | -6% | -27% | 0% | 32% |
| China HRC Steel Margin (\$/t) | -25.8 | 63.3 | -82% | -138% | -120% | -122% |
| China Rebar Steel Margin (\$/t) | 10.8 | 73.4 | -69% | -83% | -93% | -89% |
| China BOF Op. Rate (%) | 74.8 | 74.4 | -0.3pp | 0.4pp | -1.6pp | -0.3pp |
| Brazil Flat Steel Import Parity | 16% | n.a. | 3.6pp | -1.0pp | 16.8pp | 12.4pp |
| Brazil Long Steel Import Parity | -8% | n.a. | -0.2pp | 2.4pp | -5.1pp | 4.1pp |
| Iron Ore | | | | | | |
| Iron Ore | Last | 5yr avg. | 1 month | 6 months | 12 months | YTD % |
| China Iron Ore Port Inventories (Mt) | 130.2 | 136.1 | -7% | -15% | -7% | -17% |
| China Iron Ore Imports (Mt) | 13.4 | 14.7 | 27% | -6% | -17% | -4% |
| AUS Iron Ore Exports (Mt) | 13.7 | 14.4 | 22% | -11% | -10% | -9% |
| Price Indices | | | | | | |
| Price Indices | Last | 5yr avg. | 1 month | 6 months | 12 months | YTD % |
| Brazil HRC (R\$/t) | 4,850 | 3,905 | -3% | -23% | -27% | -18% |
| Brazil Rebar (R\$/t) | 4,334 | 3,397 | 2% | -12% | -13% | -4% |
| China HRC (\$/t) | 545 | 610 | -5% | -36% | -40% | -28% |
| China Rebar (\$/t) | 558 | 568 | -4% | -33% | -25% | -23% |
| US HRC (\$/t) | 838 | 1,014 | -4% | -48% | -60% | -46% |
| US Rebar (\$/t) | 1,091 | 843 | 0% | -15% | 2% | -4% |
| Southern Europe HRC (\$/t) | 667 | 737 | -11% | -52% | -39% | -30% |
| Turkey Rebar (\$/t) | 678 | 563 | 1% | -28% | -4% | -3% |
| Pig Iron Brazil (\$/t) | 500 | 431 | 11% | -47% | 2% | 1% |
| Iron Ore CFR China 62% (\$/t) | 94.8 | 109 | -4% | -37% | -24% | -28% |
| Hard Coking Coal (\$/t) | 294 | 216 | 17% | -43% | -26% | -28% |
| US Platts HMS Scrap (\$/t) | 328 | 338 | 2% | -44% | -26% | -25% |

Source: Bloomberg, Platts

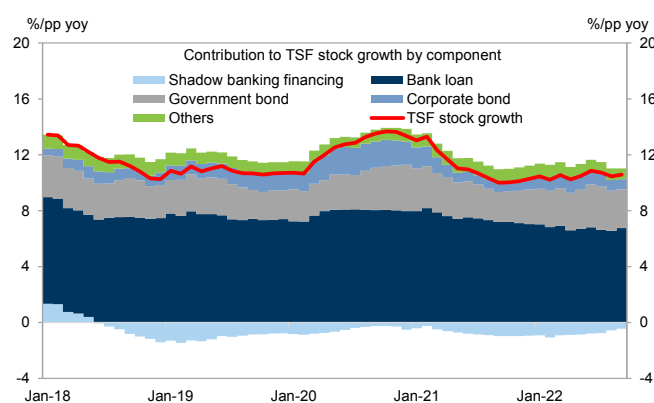
China

- **China Real Estate Developers 2023 outlook: Deleveraging set to continue (from GS China property team).** With the liquidity situation still deteriorating, our GS China Real Estate team expects China housing activities to contract further in 2023. They estimate c.25% of industry project construction, mostly from Private Owned Enterprises ("POE") developers facing high liquidity pressure ("FHLP"), could be halted, which could lead to calls for a resolution from government to avoid a deep negative feedback loop for the economy. Especially for New Starts (important driver for steel demand), the team expects 20%/25% yoy decline in 2023E in their base/bear-case. Given unprecedented liquidity stress in the current property downturn, they apply 10% discount to derive their regression based 2023E new starts estimate (down c.10%/20% yoy before/post discount) in order to reflect estimated 25% new starts cut from POE developers facing high liquidity pressure, which account for c.40% market share. Their 2022E new starts estimate (1,293mn

sqm) is also at 10% below regression implied 2022E level (1,420mn sqm). For more details, please click [here](#).

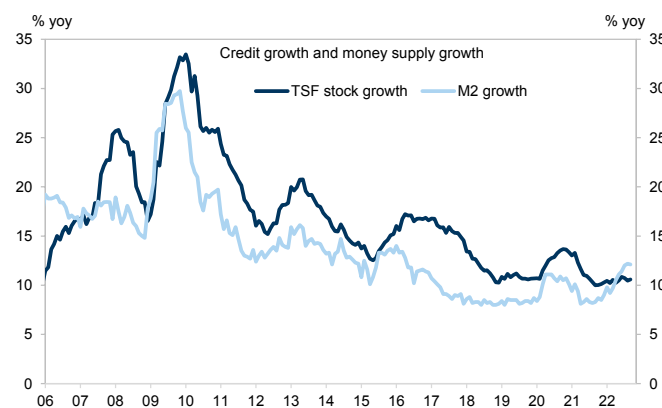
- **China: Why has the ongoing policy easing not driven a significant credit upcycle? (From GS Asia Macro team).** The ongoing Chinese credit cycle has featured much less acceleration in credit growth than previous easing cycles, and in recent months Total Social Finance (TSF) stock growth and M2 growth have diverged (while TSF has become a more crucial quantitative credit measure than M2 in recent years). Besides the prolonged drag from Covid restrictions and policymakers' reluctance to launch a massive stimulus package, two factors — the sharp property downturn and the large-scale tax rebates/deferrals — have weighed on headline TSF stock growth by a combined 2pp yoy this year, based on our GS China Macro team's estimates. In other words, policy easing may not have resulted in a sharp acceleration in credit growth, but it has likely prevented a meaningful slowdown in a time of various headwinds. The team expects TSF stock growth to rise slightly to 10.5% yoy at end-2022 from 10.3% at end-2021, before declining to around 10% at end-2023. Their forecast suggests macro leverage should rebound this year and rise further in 2023, leaving the task of deleveraging for the future. Click [here](#) for the full report.

Exhibit 3: Rising growth in government bonds and shadow banking financing contributed to the latest credit upcycle



Source: Wind, Goldman Sachs Global Investment Research

Exhibit 4: The ongoing credit upcycle has been much smaller and more gradual than previous easing cycles, and diverged from M2 growth recently



Source: Wind, Goldman Sachs Global Investment Research

- **Takeaways from President Xi's opening remarks at the 20th Party congress (From GS China Macro team).** The 20th National Congress of the Communist Party of China (NCCPC) began on 16 October in Beijing and will conclude on 22 October. In President Xi's opening remarks, our GS China Team highlights: 1) President Xi's "Thoughts on Socialism with Chinese Characteristics for a New Era" have been further highlighted; 2) national security and social stability appear to have become more important, especially for the security of key supply chains; 3) President Xi reiterated the "One Country, Two Systems" principle, and strengthened the stance to secure national sovereignty; and 4) economic development remains important, with continued focus on high-quality growth. The team believes the ongoing Party congress may not be an inflection point for major policy changes. They maintain their view that a reopening will probably be delayed until at least Q2 2023,

and implemented gradually to the extent possible. Policymakers’ reaction function such as “no flooding of easing measures” and the top leadership’s long-term goals are unlikely to change after the Party Congress. Click [here](#) for the full report.

Exhibit 5: A series of high-level policymaker meetings will occur over the next year

| Dates (possible) | Key political and policy events |
|------------------|---|
| Oct 16-22 2022 | The 20th Party Congress |
| Oct 23 2022 | First Plenum of the 20th CPC Central Committee |
| Early Dec 2022 | Politburo meeting on 2023 economic policy outlook, preparation for CEWC |
| Mid Dec 2022 | Central Economic Work Conference (CEWC) |
| Jan/Feb 2023 | Second Plenum of the 20th Party Congress |
| Mar 2023 | Two Sessions - NPC and CPPCC |
| Oct/Nov 2023 | Third Plenum of the 20th Party Congress |

Source: Xinhua, www.gov.cn

Europe

■ **Aluminium: Russia supply uncertainty escalates (From GS commodities team).**

A recent Bloomberg story reported that the White House is weighing a retaliatory move on Russian aluminum following recent military escalation in Ukraine. Per the article, the policy options being considered are threefold: (1) ban on Russian aluminum imports into the US, (2) higher tariff on Russian aluminum imports into the US and (3) sanctioning Russian aluminum producers. If policy options (1) and (2) were followed by either/both the EU following suit as well as an LME ban, then that would still generate a significant tightening to the Western aluminum market. If option (3) was followed the team believes this would generate an outsized supply shock to the Western market that could be solvable in the short run by higher prices and using the 2018 LME price path as a guide, a rally to within touching distance of \$3,000/t would be possible. For more details, please click [here](#).

Exhibit 6: A ban on US imports of Russian aluminium would have a limited market impact


Source: USGS, Goldman Sachs Global Investment Research

- **Antofagasta: 3Q22 Production Review: Q3 beat but 2023 production guidance below expectations (From GS EU mining team).** Overall, we view the results as slightly below expectations. While 3Q22 copper and gold production came in c.3/5% above our/Visible Alpha Consensus Data expectations, reflecting a higher-than-expected production recovery at Los Pelambres, production guidance for 2023 surprised to the downside at 670-710kt (cons at 723kt), negatively impacted by a delay in the Los Pelambres desalination plant completion (by c.30kt) and lower production at Centinela Cathodes. The company revised the Los Pelambres desalination plant completion schedule, due to the suspension of marine construction works after continued sea swells. The company now projects the desalination plant to be completed in 1H23 (4Q22 before) and the concentrator plant expansion has an expected completion time in 1Q23 (unchanged). Project capex remains unchanged at US\$2.2bn. For more details, please click [here](#).

Australia

- **Fortescue Metals Group (FMG.AX): Pilbara visit; mine replacement spend to remain elevated (From GS Paul Young).** Paul Young attended FMG's recent investor tour of the company's Eliwana mine and Port Hedland port facilities, and run through of the Pilbara decarbonisation investment and strategy. Key takeaways were; 1. Eliwana mine de-bottlenecking will support hematite group shipments at ~190Mtpa; 2. mine replacement & sustaining capex to remain elevated at ~US\$2-2.5bn (GSe) with the Flying Fish mine (GSe US\$200-300mn) next to Eliwana brought forward and an investment decision on the Nyidinghu replacement mine expected around FY25 and possibly costing >US\$2bn (GSe), (3) Run through of recently announced US\$6.2bn Pilbara decarbonisation program (>US\$7bn all-in). Overall, we forecast FMG's capex to increase from ~US\$3.2bn in FY23 to ~US\$4bn by FY26 on mine and haul truck replacement and decarbonisation spend, but see upside risk to our estimate. For more details, please click [here](#).
- **Rio Tinto 3Q22 result: Pilbara shipments at low end in 2022, Rhodes Ridge resurfaces, trims capex guidance (From GS Paul Young).** RIO reported an improved 3Q with Pilbara iron ore production & shipments increasing 7%/4% QoQ

and an increase in aluminium, mined copper and TiO₂ feedstock production (all in-line with GSe), although the Kitimat aluminium & Kennecott copper smelters, the Queensland Alumina Refinery (QAL) were impacted by ongoing equipment reliability issues. RIO expects Pilbara shipments to be at the lower end of the 320-335Mt guidance range (GSe 322Mt) implying ~86Mt of shipments in 4Q, achievable in our view with the ongoing ramp-up of the ~45Mtpa Gudai-Darri mine. After a decade long wait, RIO have agreed to modernise the 50/50 JV with Wright Prospecting covering the 6.7Bt ~62% Fe Rhodes Ridge deposit (near the Hope Downs 4 mine), and are considering the development of a Stage 1 40Mtpa operation before the end of the decade. We think the development of Rhodes Ridge has the potential to be significant for RIO's Pilbara business as it could lift system capacity, product grades and FCF/t, but will lower RIO's equity tonnes. Separately, RIO now expect 2022 capex to be ~US\$7.0bn (from US\$7.5bn), due to the stronger US dollar and reassessment on timing of decarbonisation investment. For more details, please click [here](#).

- **BHP Group Ltd. (BHPAX): 1Q FY23 result: Chile Cu & met coal weak, FY23 guidance unch, but low end likely; Buy.** BHP reported a weaker than expected start to FY23 with an 11% QoQ decrease in copper production to 410kt on lower grades and throughput at both Escondida & Spence in Chile, and a 24% drop in met coal production from Qld due to wet weather and continued labour shortages. Pilbara shipments of 70.3Mt were in-line with GSe. FY23 production and cost guidance for all commodities remains unchanged, although we think copper & met coal will be right at the bottom end. The production challenges in northern Chile are not too dissimilar to copper peers Codelco and Antofagasta and are one of the reasons we are more constructive on copper (~25% of BHP FY23E EBITDA) vs. the other base metals. BHP's recent investor tour of the Pilbara highlighted that tie-in activities at Port Hedland to support the expansion to >300Mtpa will take place throughout the remainder of the year, although Fe guidance is also unchanged. For more details, please click [here](#).

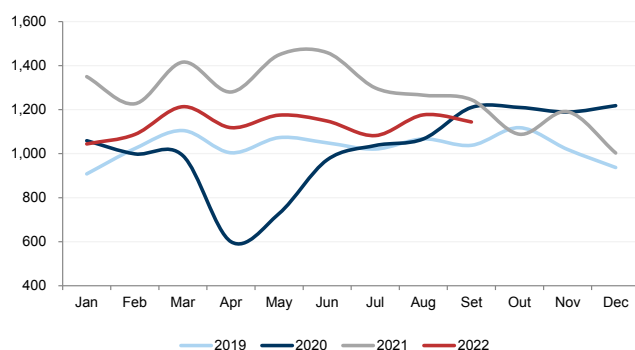
Latam

- **Vale: 3Q22 Production/Sales Report: Marginal Changes to 3Q Earnings Expectations.** Vale's reported iron ore production of 90mt in 3Q22 was 4% ahead of GSe and marginally ahead of investors' expectations, based on our conversations. We believe Vale is on track to reach the low end of the production guidance of 310-320mtpa for the year. However, total ferrous sales volume was 12mt below production at 78mt, which is explained by in transit inventories, according to the company. Vale said that the inventory build-up could be reverted in 4Q depending on market conditions (if fully reverted, we would expect Vale sales to be 19mt higher sequentially in 4Q). We mark to market our 3Q22 EBITDA to \$4.5B (+5% from \$4.3B), as weak iron ore sales and premiums are offset by better benchmark prices vs. GSe and lower freight rates. We maintain our Neutral rating on Vale as we see the stock pricing in \$94/t iron ore price vs. GS forecast at \$90-100/t for 2023-24. We continue to see limited room for extraordinary dividends and buybacks due to declining earnings, potential additional provisions from Samarco and net debt close

to the top end of the guidance. For more details, please click [here](#).

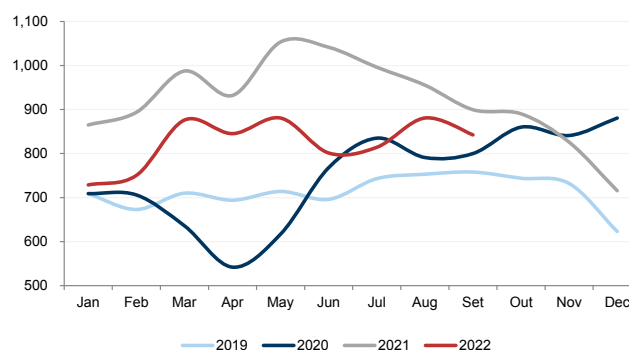
- **Apparent steel consumption down 8% and 6% y/y for flats and longs in Brazil in September (but still 10% above pre-pandemic levels).** Brazil steel consumption have been weakening alongside rising interest rates and weaker economic activity, but it also follows a strong comps in 2021. On a YTD base, flats and long steel consumption is down 14-15% but still 10-15% above pre-pandemic levels in 2019.

Exhibit 7: Brazil Flat Steel Apparent Consumption (kt)



Source: IABR

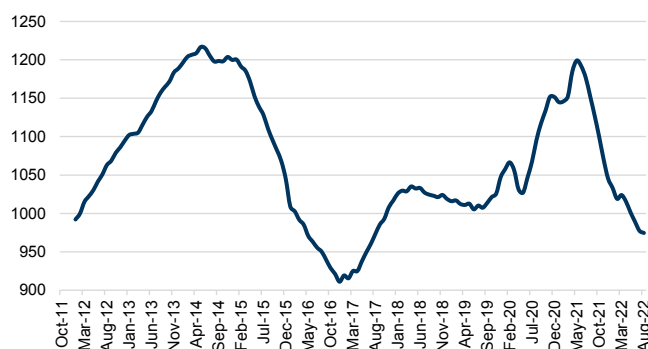
Exhibit 8: Brazil Long Steel apparent Consumption (kt)



Source: IABR

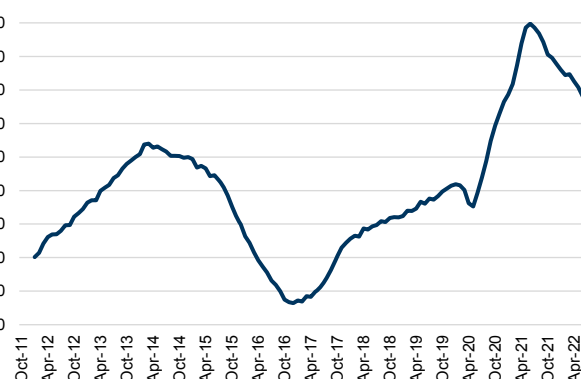
- **White goods and construction materials down 15% and 9% y/y in August.** IBGE reported its sales volume index for August, with both White Good and Construction Materials declining y/y, although the latter still 11% above pre-pandemic levels (White Goods marginally below with -3%). We advise investors to keep track of construction materials sales volume as a proxy for the real estate market, which represents 60% of Gerdau's sales volume in Brazil. White goods represent 10% of Brazil flat steel consumption (USIM and CSN's main exposure).

Exhibit 9: Brazil's LTM White goods sales volume index



Source: IBGE

Exhibit 10: Brazil's LTM Construction materials sales volume index



Source: IBGE

Coverage comps table

Exhibit 11: Latam Metals & Mining coverage comps table

| Steel Companies | Country | M. Cap (US\$bn) | Rating | Target Price 12-m fwd. | Price (in LC) | Upside/ Downside | EV/EBITDA | | | FCF Yield (%) | | | Dividend Yield (%) | | | Net Debt / EBITDA | | |
|---------------------------------|---------------|-----------------|---------|---------------------------|------------------|---------------------|-----------|------|------|---------------|--------|-------|--------------------|-------|-------|-------------------|-------|-------|
| | | | | | | | 2022 | 2023 | 2024 | 2022 | 2023 | 2024 | 2022 | 2023 | 2024 | 2022 | 2023 | 2024 |
| Usiminas | Brazil | 1.8 | Buy | 13.0 | 7.5 | 73.3% | 1.8x | 2.1x | 2.0x | 17.8% | 17.9% | 25.3% | 11.3% | 8.8% | 5.5% | -0.3x | -0.5x | -1.0x |
| Gerdau | Brazil | 8.5 | Buy | 35.0 | 26.2 | 33.5% | 1.9x | 2.9x | 2.7x | 23.8% | 15.2% | 12.1% | 5.0% | 3.5% | 3.1% | 0.0x | -0.4x | -0.7x |
| CSN | Brazil | 3.5 | Neutral | 15.0 | 13.2 | 14.0% | 2.8x | 4.2x | 4.6x | -2.7% | -4.5% | 3.8% | 8.8% | 3.6% | 2.5% | 1.2x | 1.9x | 2.1x |
| Ternium | Argentina | 5.5 | Buy | 52.0 | 27.8 | 87.1% | 1.3x | 1.2x | 0.9x | 35.4% | 46.7% | 30.2% | 6.5% | 11.3% | 6.8% | -0.6x | -1.6x | -2.2x |
| LatAm Average | | | | | | | 1.9x | 2.6x | 2.5x | 18.6% | 18.8% | 17.9% | 7.9% | 6.8% | 4.5% | 0.1x | -0.2x | -0.5x |
| Arceormittal | Luxembourg | 20.1 | Neutral | 25.0 | 22.1 | 13.0% | 1.8x | 3.5x | 3.4x | 31.1% | 13.7% | 4.9% | 1.9% | 1.8% | 2.2% | 0.2x | 0.5x | 0.6x |
| Voestalpine | Austria | 3.5 | Sell | 21.0 | 20.2 | 3.9% | 4.2x | 2.9x | 4.4x | 3.1% | 11.1% | -1.2% | 3.6% | 7.2% | 5.1% | 1.1x | 0.7x | 1.2x |
| SSAB | Sweden | 5.0 | Buy | 71.0 | 55.7 | 27.5% | 1.4x | 3.3x | 3.5x | 22.8% | 18.2% | 10.2% | 14.3% | 5.0% | 4.3% | -0.4x | -1.2x | -1.6x |
| Europe Average | | | | | | | 3.9 | 3.2x | 3.8x | 19.0% | 14.3% | 4.6% | 6.6% | 4.7% | 3.9% | 0.3x | 0.0x | 0.1x |
| Nucor Corp. | United States | 32.8 | Neutral | 114 | 124 | (8.4%) | 3.2x | 5.3x | 6.1x | 24.1% | 11.1% | 9.0% | 1.6% | 1.6% | 1.7% | 0.3x | 0.5x | 0.4x |
| Steel Dynamics Inc. | United States | 15.3 | Buy | 88.0 | 81.7 | 7.7% | 2.7x | 3.9x | 4.8x | 24.7% | 15.6% | 9.1% | 1.7% | 1.8% | 1.9% | 0.1x | 0.0x | -0.1x |
| Reliance Steel and Aluminum Co. | United States | 11.6 | Neutral | 201 | 185 | 8.9% | 4.7x | 6.2x | 5.7x | 19.3% | 7.7% | 10.9% | 1.9% | 2.1% | 2.3% | 0.0x | -0.3x | -0.7x |
| United States Steel Corp. | United States | 5.8 | Sell | 18.0 | 20.1 | (10.3%) | 1.5x | 5.0x | 3.8x | 24.8% | -22.0% | 12.3% | 1.0% | 1.0% | 1.0% | 0.3x | 1.8x | 1.2x |
| Cleveland-Cliffs Inc. | United States | 8.0 | Buy | 19.0 | 15.2 | 25.3% | 3.0x | 3.5x | 2.5x | 25.1% | 23.0% | 27.8% | 0.0% | 0.0% | 0.0% | 0.9x | 0.7x | -0.1x |
| Commercial Metals Co. | United States | 5.2 | Neutral | 40.0 | 43.2 | (7.4%) | 3.4x | 4.1x | 4.9x | 5.7% | 19.2% | 8.8% | 1.5% | 1.5% | 1.7% | 0.5x | 0.1x | -0.2x |
| Schnitzer Steel Industries | United States | 0.9 | Buy | 39.0 | 29.4 | 32.7% | 3.3x | 2.7x | 2.3x | 13.9% | 31.7% | 21.1% | 2.6% | 2.6% | 2.6% | 0.7x | 0.0x | -0.5x |
| North America Average | | | | | | | 3.1x | 4.4x | 4.3x | 19.7% | 12.3% | 14.2% | 1.5% | 1.5% | 1.6% | 0.4x | 0.4x | 0.0x |
| Baoshan Iron & Steel | China | 16.5 | Neutral | 6.4 | 5.3 | 20.3% | 5.0x | 4.2x | 3.5x | 2.5% | 10.2% | 15.4% | 5.8% | 7.5% | 9.4% | 1.1x | 0.7x | 0.4x |
| Angang Steel | China | 2.5 | Buy | 4.3 | 2.1 | 108.7% | 2.7x | 1.5x | 1.0x | 13.4% | 24.4% | 29.0% | 4.1% | 8.6% | 10.7% | 0.1x | -0.3x | -0.6x |
| Maanshan Iron & Steel | China | 1.6 | Sell | 1.9 | 1.7 | 13.8% | 5.9x | 4.5x | 4.3x | -21.6% | -1.8% | -1.8% | 5.4% | 10.9% | 12.2% | 3.0x | 2.3x | 2.3x |
| Asian Average | | | | | | | 7.0 | 3.4x | 2.9x | -1.9% | 10.9% | 14.2% | 5.1% | 9.0% | 10.8% | 1.4x | 0.9x | 0.7x |
| Global Average | | | | | | | 7.0 | | | 15.1% | 13.7% | 13.1% | 5.5% | 5.3% | 4.9% | 0.5x | 0.3x | 0.1x |

Closing prices as of 18-Oct-2022.

| Bulks Companies | Country | M. Cap (US\$bn) | Rating | Target Price 12-m fwd. | Price (in LC) | Upside/ Downside | EV/EBITDA | | | FCF Yield (%) | | | Dividend Yield (%) | | | Net Debt / EBITDA | | |
|--------------------------------|----------------|-----------------|---------|---------------------------|------------------|---------------------|-----------|------|------|---------------|-------|-------|--------------------|-------|------|-------------------|-------|-------|
| | | | | | | | 2022 | 2023 | 2024 | 2022 | 2023 | 2024 | 2022 | 2023 | 2024 | 2022 | 2023 | 2024 |
| Vale | Brazil | 62.6 | Neutral | 13.0 | 13.6 | -4.7% | 3.6x | 3.6x | 3.6x | 9.8% | 11.2% | 7.5% | 13.4% | 15.2% | 6.4% | 0.9x | 1.0x | 1.0x |
| CSN - Mineração | Brazil | 3.5 | Sell | 3.5 | 3.4 | 4.2% | 3.7x | 4.7x | 7.2x | -14.4% | -6.0% | -3.5% | 17.1% | 2.9% | 1.2% | 0.0x | 0.4x | 0.9x |
| LatAm Average | | | | | | | 3.6x | 4.1x | 5.4x | -2.3% | 2.6% | 2.0% | 15.2% | 9.1% | 3.8% | 0.5x | 0.7x | 0.9x |
| Rio Tinto Ltd. | Australia | 96.2 | Buy | 112.9 | 94.0 | 20.1% | 3.7x | 3.8x | 3.8x | 10.4% | 8.6% | 7.8% | 8.1% | 7.2% | 7.0% | 0.0x | -0.1x | -0.1x |
| Rio Tinto Plc | United Kingdom | 87.0 | Buy | 6,200 | 4,748 | 30.6% | 3.3x | 3.5x | 3.5x | 11.4% | 9.5% | 8.6% | 8.9% | 7.9% | 7.8% | 0.0x | -0.1x | -0.1x |
| Fortescue Metals Group | Australia | 33.8 | Sell | 13.4 | 17.2 | -22.1% | 4.2x | 4.4x | 7.4x | 8.9% | 6.3% | 1.5% | 10.7% | 8.9% | 3.5% | 0.1x | 0.4x | 0.9x |
| Coronado Global Resources Inc. | Australia | 2.1 | Buy | 2.25 | 2.0 | 14.2% | 0.8x | 4.5x | 4.1x | 58.8% | 18.0% | 11.2% | 46.1% | 14.4% | 9.0% | -0.4x | -0.8x | -0.8x |
| Whitehaven Coal Ltd. | Australia | 6.0 | Neutral | 9.7 | 10.5 | -7.8% | 0.8x | 1.4x | 2.4x | 68.2% | 35.4% | 12.2% | 14.4% | 8.0% | 5.2% | -0.3x | -0.5x | -1.0x |
| New Hope Corp. | Australia | 4.1 | Sell | 4.4 | 6.9 | -36.5% | 1.1x | 2.0x | 4.3x | 45.7% | 30.1% | 6.6% | 30.8% | 18.7% | 8.4% | -0.3x | -0.5x | -0.7x |
| BHP Group Ltd. | Australia | 124.8 | Buy | 42.5 | 39.3 | 8.3% | 3.5x | 5.0x | 5.1x | 14.9% | 4.5% | 6.3% | 11.1% | 6.9% | 5.5% | 0.0x | 0.3x | 0.4x |
| Global Average | | | | | | | 46.7 | | | 23.7% | 13.1% | 6.5% | 17.8% | 10.0% | 6.0% | 0.0x | 0.0x | 0.1x |

Closing prices as of 18-Oct-2022.

Target Prices in R\$ and in US\$ for Vale and Ternium

Source: Bloomberg, Goldman Sachs Global Investment Research

Disclosure Appendix

Reg AC

We, Marcio Farid, Gabriel Simoes and Henrique Marques, hereby certify that all of the views expressed in this report accurately reflect our personal views about the subject company or companies and its or their securities. We also certify that no part of our compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

Unless otherwise stated, the individuals listed on the cover page of this report are analysts in Goldman Sachs' Global Investment Research division.

GS Factor Profile

The Goldman Sachs Factor Profile provides investment context for a stock by comparing key attributes to the market (i.e. our coverage universe) and its sector peers. The four key attributes depicted are: Growth, Financial Returns, Multiple (e.g. valuation) and Integrated (a composite of Growth, Financial Returns and Multiple). Growth, Financial Returns and Multiple are calculated by using normalized ranks for specific metrics for each stock. The normalized ranks for the metrics are then averaged and converted into percentiles for the relevant attribute. The precise calculation of each metric may vary depending on the fiscal year, industry and region, but the standard approach is as follows:

Growth is based on a stock's forward-looking sales growth, EBITDA growth and EPS growth (for financial stocks, only EPS and sales growth), with a higher percentile indicating a higher growth company. **Financial Returns** is based on a stock's forward-looking ROE, ROCE and CROCI (for financial stocks, only ROE), with a higher percentile indicating a company with higher financial returns. **Multiple** is based on a stock's forward-looking P/E, P/B, price/dividend (P/D), EV/EBITDA, EV/FCF and EV/Debt Adjusted Cash Flow (DACF) (for financial stocks, only P/E, P/B and P/D), with a higher percentile indicating a stock trading at a higher multiple. The **Integrated** percentile is calculated as the average of the Growth percentile, Financial Returns percentile and (100% - Multiple percentile).

Financial Returns and Multiple use the Goldman Sachs analyst forecasts at the fiscal year-end at least three quarters in the future. Growth uses inputs for the fiscal year at least seven quarters in the future compared with the year at least three quarters in the future (on a per-share basis for all metrics).

For a more detailed description of how we calculate the GS Factor Profile, please contact your GS representative.

M&A Rank

Across our global coverage, we examine stocks using an M&A framework, considering both qualitative factors and quantitative factors (which may vary across sectors and regions) to incorporate the potential that certain companies could be acquired. We then assign a M&A rank as a means of scoring companies under our rated coverage from 1 to 3, with 1 representing high (30%-50%) probability of the company becoming an acquisition target, 2 representing medium (15%-30%) probability and 3 representing low (0%-15%) probability. For companies ranked 1 or 2, in line with our standard departmental guidelines we incorporate an M&A component into our target price. M&A rank of 3 is considered immaterial and therefore does not factor into our price target, and may or may not be discussed in research.

Quantum

Quantum is Goldman Sachs' proprietary database providing access to detailed financial statement histories, forecasts and ratios. It can be used for in-depth analysis of a single company, or to make comparisons between companies in different sectors and markets.

Disclosures

Distribution of ratings/investment banking relationships

Goldman Sachs Investment Research global Equity coverage universe

| | Rating Distribution | | | | Investment Banking Relationships | | |
|--------|---------------------|------|------|--|----------------------------------|------|------|
| | Buy | Hold | Sell | | Buy | Hold | Sell |
| Global | 48% | 36% | 16% | | 64% | 59% | 50% |

As of October 1, 2022, Goldman Sachs Global Investment Research had investment ratings on 3,100 equity securities. Goldman Sachs assigns stocks as Buys and Sells on various regional Investment Lists; stocks not so assigned are deemed Neutral. Such assignments equate to Buy, Hold and Sell for the purposes of the above disclosure required by the FINRA Rules. See 'Ratings, Coverage universe and related definitions' below. The Investment Banking Relationships chart reflects the percentage of subject companies within each rating category for whom Goldman Sachs has provided investment banking services within the previous twelve months.

Regulatory disclosures

Disclosures required by United States laws and regulations

See company-specific regulatory disclosures above for any of the following disclosures required as to companies referred to in this report: manager or co-manager in a pending transaction; 1% or other ownership; compensation for certain services; types of client relationships; managed/co-managed public offerings in prior periods; directorships; for equity securities, market making and/or specialist role. Goldman Sachs trades or may trade as a principal in debt securities (or in related derivatives) of issuers discussed in this report.

The following are additional required disclosures: **Ownership and material conflicts of interest:** Goldman Sachs policy prohibits its analysts, professionals reporting to analysts and members of their households from owning securities of any company in the analyst's area of coverage.

Analyst compensation: Analysts are paid in part based on the profitability of Goldman Sachs, which includes investment banking revenues. **Analyst as officer or director:** Goldman Sachs policy generally prohibits its analysts, persons reporting to analysts or members of their households from serving as an officer, director or advisor of any company in the analyst's area of coverage. **Non-U.S. Analysts:** Non-U.S. analysts may not be associated persons of Goldman Sachs & Co. LLC and therefore may not be subject to FINRA Rule 2241 or FINRA Rule 2242 restrictions on communications with subject company, public appearances and trading securities held by the analysts.

Distribution of ratings: See the distribution of ratings disclosure above. **Price chart:** See the price chart, with changes of ratings and price targets in prior periods, above, or, if electronic format or if with respect to multiple companies which are the subject of this report, on the Goldman Sachs website at <https://www.gs.com/research/hedge.html>.

Additional disclosures required under the laws and regulations of jurisdictions other than the United States

The following disclosures are those required by the jurisdiction indicated, except to the extent already made above pursuant to United States laws and regulations. **Australia:** Goldman Sachs Australia Pty Ltd and its affiliates are not authorised deposit-taking institutions (as that term is defined in the Banking Act 1959 (Cth)) in Australia and do not provide banking services, nor carry on a banking business, in Australia. This research, and any access to it, is intended only for “wholesale clients” within the meaning of the Australian Corporations Act, unless otherwise agreed by Goldman Sachs. In producing research reports, members of the Global Investment Research Division of Goldman Sachs Australia may attend site visits and other meetings hosted by the companies and other entities which are the subject of its research reports. In some instances the costs of such site visits or meetings may be met in part or in whole by the issuers concerned if Goldman Sachs Australia considers it is appropriate and reasonable in the specific circumstances relating to the site visit or meeting. To the extent that the contents of this document contains any financial product advice, it is general advice only and has been prepared by Goldman Sachs without taking into account a client’s objectives, financial situation or needs. A client should, before acting on any such advice, consider the appropriateness of the advice having regard to the client’s own objectives, financial situation and needs. A copy of certain Goldman Sachs Australia and New Zealand disclosure of interests and a copy of Goldman Sachs’ Australian Sell-Side Research Independence Policy Statement are available at: <https://www.goldmansachs.com/disclosures/australia-new-zealand/index.html>. **Brazil:** Disclosure information in relation to CVM Resolution n. 20 is available at <https://www.gs.com/worldwide/brazil/area/gir/index.html>. Where applicable, the Brazil-registered analyst primarily responsible for the content of this research report, as defined in Article 20 of CVM Resolution n. 20, is the first author named at the beginning of this report, unless indicated otherwise at the end of the text. **Canada:** This information is being provided to you for information purposes only and is not, and under no circumstances should be construed as, an advertisement, offering or solicitation by Goldman Sachs & Co. LLC for purchasers of securities in Canada to trade in any Canadian security. Goldman Sachs & Co. LLC is not registered as a dealer in any jurisdiction in Canada under applicable Canadian securities laws and generally is not permitted to trade in Canadian securities and may be prohibited from selling certain securities and products in certain jurisdictions in Canada. If you wish to trade in any Canadian securities or other products in Canada please contact Goldman Sachs Canada Inc., an affiliate of The Goldman Sachs Group Inc., or another registered Canadian dealer. **Hong Kong:** Further information on the securities of covered companies referred to in this research may be obtained on request from Goldman Sachs (Asia) L.L.C. **India:** Further information on the subject company or companies referred to in this research may be obtained from Goldman Sachs (India) Securities Private Limited, Research Analyst - SEBI Registration Number INH000001493, 951-A, Rational House, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025, India, Corporate Identity Number U74140MH2006FTC160634, Phone +91 22 6616 9000, Fax +91 22 6616 9001. Goldman Sachs may beneficially own 1% or more of the securities (as such term is defined in clause 2 (h) the Indian Securities Contracts (Regulation) Act, 1956) of the subject company or companies referred to in this research report. **Japan:** See below. **Korea:** This research, and any access to it, is intended only for “professional investors” within the meaning of the Financial Services and Capital Markets Act, unless otherwise agreed by Goldman Sachs. Further information on the subject company or companies referred to in this research may be obtained from Goldman Sachs (Asia) L.L.C., Seoul Branch. **New Zealand:** Goldman Sachs New Zealand Limited and its affiliates are neither “registered banks” nor “deposit takers” (as defined in the Reserve Bank of New Zealand Act 1989) in New Zealand. This research, and any access to it, is intended for “wholesale clients” (as defined in the Financial Advisers Act 2008) unless otherwise agreed by Goldman Sachs. A copy of certain Goldman Sachs Australia and New Zealand disclosure of interests is available at: <https://www.goldmansachs.com/disclosures/australia-new-zealand/index.html>. **Russia:** Research reports distributed in the Russian Federation are not advertising as defined in the Russian legislation, but are information and analysis not having product promotion as their main purpose and do not provide appraisal within the meaning of the Russian legislation on appraisal activity. Research reports do not constitute a personalized investment recommendation as defined in Russian laws and regulations, are not addressed to a specific client, and are prepared without analyzing the financial circumstances, investment profiles or risk profiles of clients. Goldman Sachs assumes no responsibility for any investment decisions that may be taken by a client or any other person based on this research report. **Singapore:** Goldman Sachs (Singapore) Pte. (Company Number: 198602165W), which is regulated by the Monetary Authority of Singapore, accepts legal responsibility for this research, and should be contacted with respect to any matters arising from, or in connection with, this research. **Taiwan:** This material is for reference only and must not be reprinted without permission. Investors should carefully consider their own investment risk. Investment results are the responsibility of the individual investor. **United Kingdom:** Persons who would be categorized as retail clients in the United Kingdom, as such term is defined in the rules of the Financial Conduct Authority, should read this research in conjunction with prior Goldman Sachs research on the covered companies referred to herein and should refer to the risk warnings that have been sent to them by Goldman Sachs International. A copy of these risks warnings, and a glossary of certain financial terms used in this report, are available from Goldman Sachs International on request.

European Union and United Kingdom: Disclosure information in relation to Article 6 (2) of the European Commission Delegated Regulation (EU) (2016/958) supplementing Regulation (EU) No 596/2014 of the European Parliament and of the Council (including as that Delegated Regulation is implemented into United Kingdom domestic law and regulation following the United Kingdom’s departure from the European Union and the European Economic Area) with regard to regulatory technical standards for the technical arrangements for objective presentation of investment recommendations or other information recommending or suggesting an investment strategy and for disclosure of particular interests or indications of conflicts of interest is available at <https://www.gs.com/disclosures/europeanpolicy.html> which states the European Policy for Managing Conflicts of Interest in Connection with Investment Research.

Japan: Goldman Sachs Japan Co., Ltd. is a Financial Instrument Dealer registered with the Kanto Financial Bureau under registration number Kinsho 69, and a member of Japan Securities Dealers Association, Financial Futures Association of Japan and Type II Financial Instruments Firms Association. Sales and purchase of equities are subject to commission pre-determined with clients plus consumption tax. See company-specific disclosures as to any applicable disclosures required by Japanese stock exchanges, the Japanese Securities Dealers Association or the Japanese Securities Finance Company.

Ratings, coverage universe and related definitions

Buy (B), Neutral (N), Sell (S) Analysts recommend stocks as Buys or Sells for inclusion on various regional Investment Lists. Being assigned a Buy or Sell on an Investment List is determined by a stock’s total return potential relative to its coverage universe. Any stock not assigned as a Buy or a Sell on an Investment List with an active rating (i.e., a stock that is not Rating Suspended, Not Rated, Coverage Suspended or Not Covered), is deemed Neutral. Each region’s Investment Review Committee manages Regional Conviction lists, which represent investment recommendations focused on the size of the total return potential and/or the likelihood of the realization of the return across their respective areas of coverage. The addition or removal of stocks from such Conviction lists do not represent a change in the analysts’ investment rating for such stocks.

Total return potential represents the upside or downside differential between the current share price and the price target, including all paid or anticipated dividends, expected during the time horizon associated with the price target. Price targets are required for all covered stocks. The total return potential, price target and associated time horizon are stated in each report adding or reiterating an Investment List membership.

Coverage Universe: A list of all stocks in each coverage universe is available by primary analyst, stock and coverage universe at <https://www.gs.com/research/hedge.html>.

Not Rated (NR). The investment rating, target price and earnings estimates (where relevant) have been suspended pursuant to Goldman Sachs policy when Goldman Sachs is acting in an advisory capacity in a merger or in a strategic transaction involving this company, when there are legal, regulatory or policy constraints due to Goldman Sachs’ involvement in a transaction, and in certain other circumstances. **Rating Suspended (RS).** Goldman Sachs Research has suspended the investment rating and price target for this stock, because there is not a sufficient fundamental basis for determining an investment rating or target price. The previous investment rating and target price, if any, are no longer in effect for this stock and should not be relied upon. **Coverage Suspended (CS).** Goldman Sachs has suspended coverage of this company. **Not Covered (NC).** Goldman Sachs does

not cover this company. **Not Available or Not Applicable (NA).** The information is not available for display or is not applicable. **Not Meaningful (NM).** The information is not meaningful and is therefore excluded.

Global product; distributing entities

The Global Investment Research Division of Goldman Sachs produces and distributes research products for clients of Goldman Sachs on a global basis. Analysts based in Goldman Sachs offices around the world produce research on industries and companies, and research on macroeconomics, currencies, commodities and portfolio strategy. This research is disseminated in Australia by Goldman Sachs Australia Pty Ltd (ABN 21 006 797 897); in Brazil by Goldman Sachs do Brasil Corretora de Títulos e Valores Mobiliários S.A.; Public Communication Channel Goldman Sachs Brazil: 0800 727 5764 and / or contatogoldmanbrasil@gs.com. Available Weekdays (except holidays), from 9am to 6pm. Canal de Comunicação com o Público Goldman Sachs Brasil: 0800 727 5764 e/ou contatogoldmanbrasil@gs.com. Horário de funcionamento: segunda-feira à sexta-feira (exceto feriados), das 9h às 18h; in Canada by Goldman Sachs & Co. LLC; in Hong Kong by Goldman Sachs (Asia) L.L.C.; in India by Goldman Sachs (India) Securities Private Ltd.; in Japan by Goldman Sachs Japan Co., Ltd.; in the Republic of Korea by Goldman Sachs (Asia) L.L.C., Seoul Branch; in New Zealand by Goldman Sachs New Zealand Limited; in Russia by OOO Goldman Sachs; in Singapore by Goldman Sachs (Singapore) Pte. (Company Number: 198602165W); and in the United States of America by Goldman Sachs & Co. LLC. Goldman Sachs International has approved this research in connection with its distribution in the United Kingdom.

Effective from the date of the United Kingdom's departure from the European Union and the European Economic Area ("Brexit Day") the following information with respect to distributing entities will apply:

Goldman Sachs International ("GSI"), authorised by the Prudential Regulation Authority ("PRA") and regulated by the Financial Conduct Authority ("FCA") and the PRA, has approved this research in connection with its distribution in the United Kingdom.

European Economic Area: GSI, authorised by the PRA and regulated by the FCA and the PRA, disseminates research in the following jurisdictions within the European Economic Area: the Grand Duchy of Luxembourg, Italy, the Kingdom of Belgium, the Kingdom of Denmark, the Kingdom of Norway, the Republic of Finland, the Republic of Cyprus and the Republic of Ireland; GS - Succursale de Paris (Paris branch) which, from Brexit Day, will be authorised by the French Autorité de contrôle prudentiel et de résolution ("ACPR") and regulated by the Autorité de contrôle prudentiel et de résolution and the Autorité des marchés financiers ("AMF") disseminates research in France; GSI - Sucursal en España (Madrid branch) authorized in Spain by the Comisión Nacional del Mercado de Valores disseminates research in the Kingdom of Spain; GSI - Sweden Bankfilial (Stockholm branch) is authorized by the SFSA as a "third country branch" in accordance with Chapter 4, Section 4 of the Swedish Securities and Market Act (Sw. lag (2007:528) om värdepappersmarknaden) disseminates research in the Kingdom of Sweden; Goldman Sachs Bank Europe SE ("GSBE") is a credit institution incorporated in Germany and, within the Single Supervisory Mechanism, subject to direct prudential supervision by the European Central Bank and in other respects supervised by German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht, BaFin) and Deutsche Bundesbank and disseminates research in the Federal Republic of Germany and those jurisdictions within the European Economic Area where GSI is not authorised to disseminate research and additionally, GSBE, Copenhagen Branch filial af GSBE, Tyskland, supervised by the Danish Financial Authority disseminates research in the Kingdom of Denmark; GSBE - Sucursal en España (Madrid branch) subject (to a limited extent) to local supervision by the Bank of Spain disseminates research in the Kingdom of Spain; GSBE - Succursale Italia (Milan branch) to the relevant applicable extent, subject to local supervision by the Bank of Italy (Banca d'Italia) and the Italian Companies and Exchange Commission (Commissione Nazionale per le Società e la Borsa "Consob") disseminates research in Italy; GSBE - Succursale de Paris (Paris branch), supervised by the AMF and by the ACPR disseminates research in France; and GSBE - Sweden Bankfilial (Stockholm branch), to a limited extent, subject to local supervision by the Swedish Financial Supervisory Authority (Finansinspektionen) disseminates research in the Kingdom of Sweden.

General disclosures

This research is for our clients only. Other than disclosures relating to Goldman Sachs, this research is based on current public information that we consider reliable, but we do not represent it is accurate or complete, and it should not be relied on as such. The information, opinions, estimates and forecasts contained herein are as of the date hereof and are subject to change without prior notification. We seek to update our research as appropriate, but various regulations may prevent us from doing so. Other than certain industry reports published on a periodic basis, the large majority of reports are published at irregular intervals as appropriate in the analyst's judgment.

Goldman Sachs conducts a global full-service, integrated investment banking, investment management, and brokerage business. We have investment banking and other business relationships with a substantial percentage of the companies covered by our Global Investment Research Division. Goldman Sachs & Co. LLC, the United States broker dealer, is a member of SIPC (<https://www.sipc.org>).

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients and principal trading desks that reflect opinions that are contrary to the opinions expressed in this research. Our asset management area, principal trading desks and investing businesses may make investment decisions that are inconsistent with the recommendations or views expressed in this research.

The analysts named in this report may have from time to time discussed with our clients, including Goldman Sachs salespersons and traders, or may discuss in this report, trading strategies that reference catalysts or events that may have a near-term impact on the market price of the equity securities discussed in this report, which impact may be directionally counter to the analyst's published price target expectations for such stocks. Any such trading strategies are distinct from and do not affect the analyst's fundamental equity rating for such stocks, which rating reflects a stock's return potential relative to its coverage universe as described herein.

We and our affiliates, officers, directors, and employees, excluding equity and credit analysts, will from time to time have long or short positions in, act as principal in, and buy or sell, the securities or derivatives, if any, referred to in this research.

The views attributed to third party presenters at Goldman Sachs arranged conferences, including individuals from other parts of Goldman Sachs, do not necessarily reflect those of Global Investment Research and are not an official view of Goldman Sachs.

Any third party referenced herein, including any salespeople, traders and other professionals or members of their household, may have positions in the products mentioned that are inconsistent with the views expressed by analysts named in this report.

This research is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should consider whether any advice or recommendation in this research is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice. The price and value of investments referred to in this research and the income from them may fluctuate. Past performance is not a guide to future performance, future returns are not guaranteed, and a loss of original capital may occur. Fluctuations in exchange rates could have adverse effects on the value or price of, or income derived from, certain investments.

Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. Investors should review current options and futures disclosure documents which are available from Goldman Sachs sales representatives or at <https://www.theocc.com/about/publications/character-risks.jsp> and https://www.fiadocumentation.org/fia/regulatory-disclosures_1/fia-uniform-futures-and-options-on-futures-risk-disclosures-booklet-pdf-version-2018. Transaction costs may be significant in option strategies calling for multiple purchase and sales of options such as spreads. Supporting documentation

will be supplied upon request.

Differing Levels of Service provided by Global Investment Research: The level and types of services provided to you by the Global Investment Research division of GS may vary as compared to that provided to internal and other external clients of GS, depending on various factors including your individual preferences as to the frequency and manner of receiving communication, your risk profile and investment focus and perspective (e.g., marketwide, sector specific, long term, short term), the size and scope of your overall client relationship with GS, and legal and regulatory constraints. As an example, certain clients may request to receive notifications when research on specific securities is published, and certain clients may request that specific data underlying analysts' fundamental analysis available on our internal client websites be delivered to them electronically through data feeds or otherwise. No change to an analyst's fundamental research views (e.g., ratings, price targets, or material changes to earnings estimates for equity securities), will be communicated to any client prior to inclusion of such information in a research report broadly disseminated through electronic publication to our internal client websites or through other means, as necessary, to all clients who are entitled to receive such reports.

All research reports are disseminated and available to all clients simultaneously through electronic publication to our internal client websites. Not all research content is redistributed to our clients or available to third-party aggregators, nor is Goldman Sachs responsible for the redistribution of our research by third party aggregators. For research, models or other data related to one or more securities, markets or asset classes (including related services) that may be available to you, please contact your GS representative or go to <https://research.gs.com>.

Disclosure information is also available at <https://www.gs.com/research/hedge.html> or from Research Compliance, 200 West Street, New York, NY 10282.

© 2022 Goldman Sachs.

No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of The Goldman Sachs Group, Inc.