



# PETRONEEDS SERVICES INTERNATIONAL CO. LTD



**"TO BE A BUSINESS ICON  
WITH  
UNIVERSAL CHARACTER"**



# ABOUT OUR COMPANY

PETRONEEDS Services International Co. Ltd (PSI) is multiservice provider established in 2000 with head quarter based in Khartoum, Sudan. PSI from establishment has been adhering to diversity concept of business in Oil & Gas and other industrial sectors. PSI follow diversity strategy in order to maximize its business opportunities and to acquire leading position in the market .

## **Our services:**

- Drilling Services
- Workover Services
- Nitrogen Injection Services
- Manpower Supply Services
- Transportation & Maintenance
- Catering & Associated Services
- Supply of Material & Equipment
- Camps Management
- Mining (Exploration & Production)
- Agencies for different products (Gensets, Tires, Batteries...)



# PSI TIMELINE

Business Success is Humanly Possible



2000



## Manpower Supply

Making Better Use of  
People

## Turnkey Project Management

Leading the way to Excellence



2003

2005

## Workshops

Committed to Safety and Quality  
Assurance Achievements



# PSI TIMELINE



## Oilfield Production Chemicals

Achieving Highest Level of Excellence



2007



## Drilling & Associated Petroleum Service

Delivering Excellence



## Mining Exploration & Production

Supplying the Quality



2010

2012

2018

## Supply Chain Management

Supplying the Quality

## Trading & Commercial

Supplying the Quality

# **VISION**

---

Being the first partner for delivering success with sustainable growth. To be a business icon with universal character.

# **MISSION**

---

Continually identify, maximize opportunities and invest in people as well as assets to create sustainable businesses through strong alliances and partnerships for providing excellence values for Oil & Gas and other industrial sector.



# **PSI PREAMBLE**

" PSI since inception in 2000 has earned a very high reputation amongst Sudanese Service companies in the Oil Sector. PSI took up an extreme diversification market strategy as its main source of strength amongst its competitors; it is now not only known for its Manpower & Supply Services but also for its outstanding performance in six giant new business areas: Mining, Turn Key Project Managements, Drilling & Its Associated Services, Workshop & Maintenance Services, Supply & Logistical Services and our Oilfield Chemical Solutions.

PSI will strive to not only to maintain its success track record of quality, technical excellence and cost effectiveness, but also to continue our "Customer First" drive for trust and avail our expertise for relationship building with our stakeholders & shareholders, in a manner that serves the communities in which we operate.

PSI builds its values and achieves its vision through the continuous efforts in developing the capacity and capability of our workforce as they are our real investment assets.

Our Customers, clients, suppliers, and all our stakeholders are part and parcel of a long journey of joint success. Our future will always be embroidered with the collective efforts of all and we will maintain our role in achieving further successes and meeting all the challenges of our stakeholders. "

**GENERAL MANAGER**

# **PSI VALUES**

**COOPERATION**

**RESPECT**

**INTEGRITY**

**PROFESSIONALISM**

**ACCOUNTABILITY**

**EXCELLENCE**

**EFFICIENCY**

**VALUE  
ENHANCEMENT**

**CONTINUOUS  
DEVELOPMENT**

**CUSTOMER  
SATISFACTION**



**شركة بترونيدس للخدمات العالمية المحدودة**  
Petroneeds Services International Co. Ltd.

### Quality, Health, Safety and Environment Policy

### سياسة الجودة والصحة والسلامة والبيئة

Petroneeds is a pioneer Sudanese company, provides a variety combinations of multi services to Oil & Gas, Power Energy, Industrial Fields, Trading Sectors for both the Indoor and the Region as well.

PSI Top management has defined and authorized the company's QHSE policy to ensure that it is within the defined scope of its QHSE management system and it is appropriate to the nature and scale of PSI's QHSE risks and environmental impacts.

PSI is fully committed and equally responsible to develop and implement a system that meets the requirements of ISO 9001:2015, 14001:2015, & 45001:2018. In fulfilling this commitment, which is as essential and equally important as cost and production objectives. PSI Company will provide and maintain a safe and healthful work place and protect the public against foreseeable hazards and environmental aspects resulting from its operations by implementing the latest Environmental, health and safety standards, applicable codes and regulations to the design, operation, maintenance and construction of its facilities And/or equipment. Environmental, health and safety goals and objectives will be clearly defined. PSI personnel will be held responsible for achieving these goals.

PSI will adopt quality management as per ISO 9001:2015 requirements as a mean to perfection for all its process and Operations regarding the integrated management system and ensure that this system is documented, implemented and maintained. PSI is committed to provide required resources, logistic supports and required training for its employees to assure continual improvement in all aspects of its fields. Reviews for compliance with this policy will be performed periodically and corrective action and/or modification will be carried out as required.

PSI is fully committed to all legal and other requirements Where it works.

On annual basis, PSI is committed for setting and reviewing QHSE objectives; its documentation, implementation and maintenance and communication to all persons working under the control of the PSI and interested parties.

Mutasim Rahma Mohammed  
General Manager  
October 2020

Rev. 3

# QUALITY HEALTH SAFETY & ENVIRONMENT

"Quality is not a coincidence, It is a result of high intention, exerted effort rational direction and skillful execution it reflects the wise choice of alternatives".

We at PSI are committed to client satisfaction .We will be always strive towards timely delivery of quality services and provide best value of output through applying Total Quality concept, best utilization of resources and Continual improvement of processes .



# PSI

## CAPABILITIES & RESOURCES

Our Workforce has been the real asset to our business success and will be essential to future growth. Our competent and capable workforce is the source of our strength





# PSI

## CAPABILITIES & RESOURCES

We conduct annual needs assessments in conjunction with a work skills plan that outlines training and skills-development targets. Our skills-development programs include long-learning initiatives aligned with career-path development plans. We also encourage our people to pursue recognized training and development courses, on a part-time basis, through qualified institutions. As we continue to expand rapidly, we ensure that all our employees are welcomed into our organization in a consistently efficient and respectful manner.

# PSI MACHINERY & EQUIPMENT



The company has unique diversity of fleets, which includes all machinery, equipment, and tools that enable us to respond promptly to do what it should accomplished. Readiness of our fleets give us a strong competitive advantage

PSI has camps and associated utilities and facilities in the all concisions Heglig, Balila, Neem, Sufian, Barasaya, South Annagma. All these camps furnished with accommodation units, offices, meeting rooms, warehouses, fabrication yards, stores, power stations, water treatment plants, workshops and other facilities.



# MANPOWER SUPPLY SERVICES

## Workforce Consulting

PSI aligns client's workforce strategy with the business strategy, improving work models and increasing the agility and the competitiveness of client's workforce and their entire organization.

## Assessment and Recruitment

Our proven recruitment, assessment and selection methods ensure that we identify the competences with the necessary skills and personal attributes that will add value to the client.

## Career Management

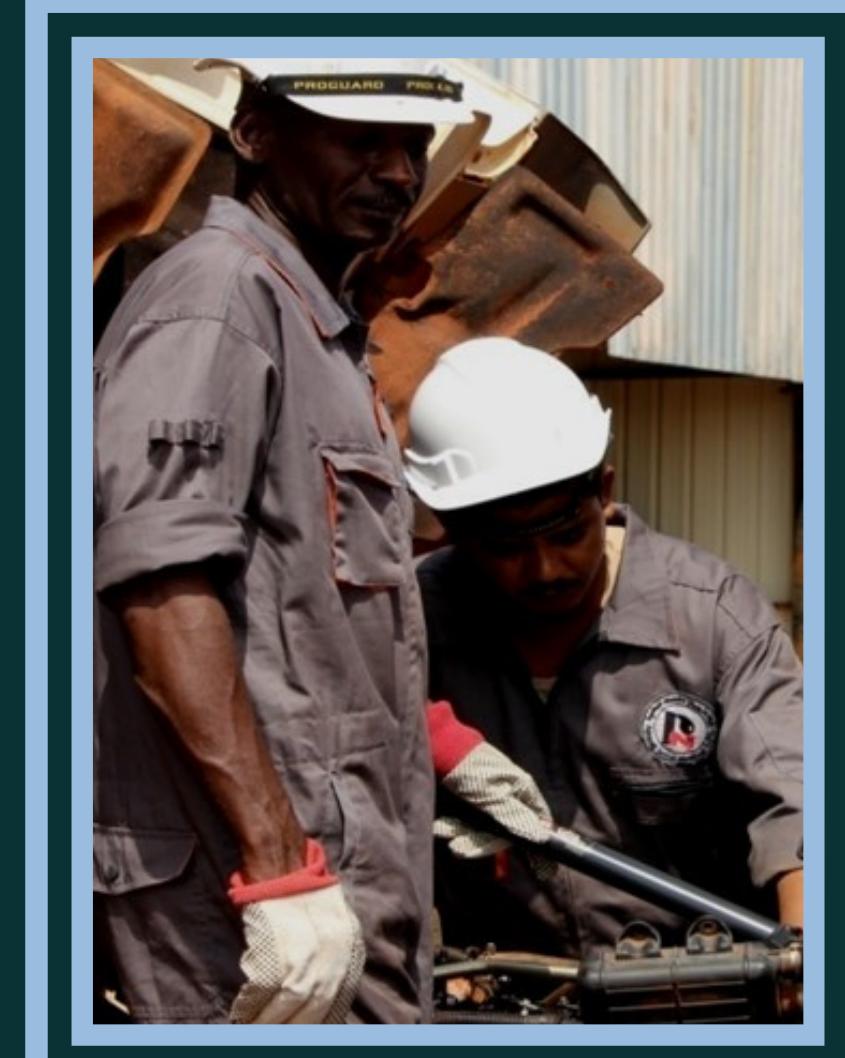
PSI helps Client respond to changing business conditions through strategically mobilizing and sizing client's workforce to meet the needs of the business, minimize turnover and maintain productivity.

## Workforce Training and Professional Development

PSI offers a full array of resources, from training of staff to customized programs for businesses of all sizes, to ensure that client's talent has the skills and knowledge needed to drive client's business forward.

# PSI OUTSOURCING

PSI Provides innovative outsourcing solutions across a wide range of disciplines.



# PSI PROJECT SERVICE

Projects unit is one of the various strategic business units in PSI providing turnkey project management service and other contracting services for oil and Gas sector. This unit was established on 2003 and it has contributed effectively in Sudan market and it is considered as an added value to PSI in general. it has successfully completed many projects along with more ten years experience. This unit is managed through strong matrix organization arranged based on the Concessions Area principle with main support from Projects Management office in Khartoum.



# PROJECTS SCOPE OF ACTIVITIES

## **Oil & Gas**

- Crude Oil Processing Facilities
- Gas Production and Processing
- Field Development
- Pipelines, and Production Wells Network
- Flow line
- Storage Tanks and Terminal Facilities

## **Civil & Infrastructure**

- Roads and Bridges
- Earth Move
- Buildings and Operation Camps
- Rail Ways upgrading and Terminal Facilities

## **Energy**

- Power Generation Plants
- Distribution System

## **Utilities**

- Water Treatment Plants
- Water Station Upgrading

# **PSI** **DRILLING &** **ASSOCIATED** **SERVICE**



- This Strategic Business Unit has been established in 2007 specialized in providing drilling and associated services, PSI now is leader of local services providers in oilfield drilling services in Sudan. PSI has operated onshore drilling Rigs in Sudan market, and has a corporate expansion plan to extend its services to cover regional market. With more than 15 years of operational experience and a history of innovation that has brought tremendous safety and efficiency gains to the drilling process, PSI has gained trust and satisfaction of its clients.
- PSI started operation in 2007 with one drilling rig, now PPS owns and operates 5 Drilling Rigs , 6 Service Rigs, 4 Nitrogen Units and 1 Water Rig with different capacities and sizes. Our onshore units equipped with all required equipment, facilities and utilities with high specification. Our onshore drilling fleet ranges from medium to ultra-heavy rigs, capable of handling the most challenging drilling programs and designed to work in harsh climatic conditions supported by a highly qualified and experienced staff.

# DRILLING RIGS

PSI Drilling Rigs enabled us to work successfully with clients on successful jobs. The often harsh working environment in Sudan has provided a real testing ground in which to hone and expand our knowledge and technical expertise.

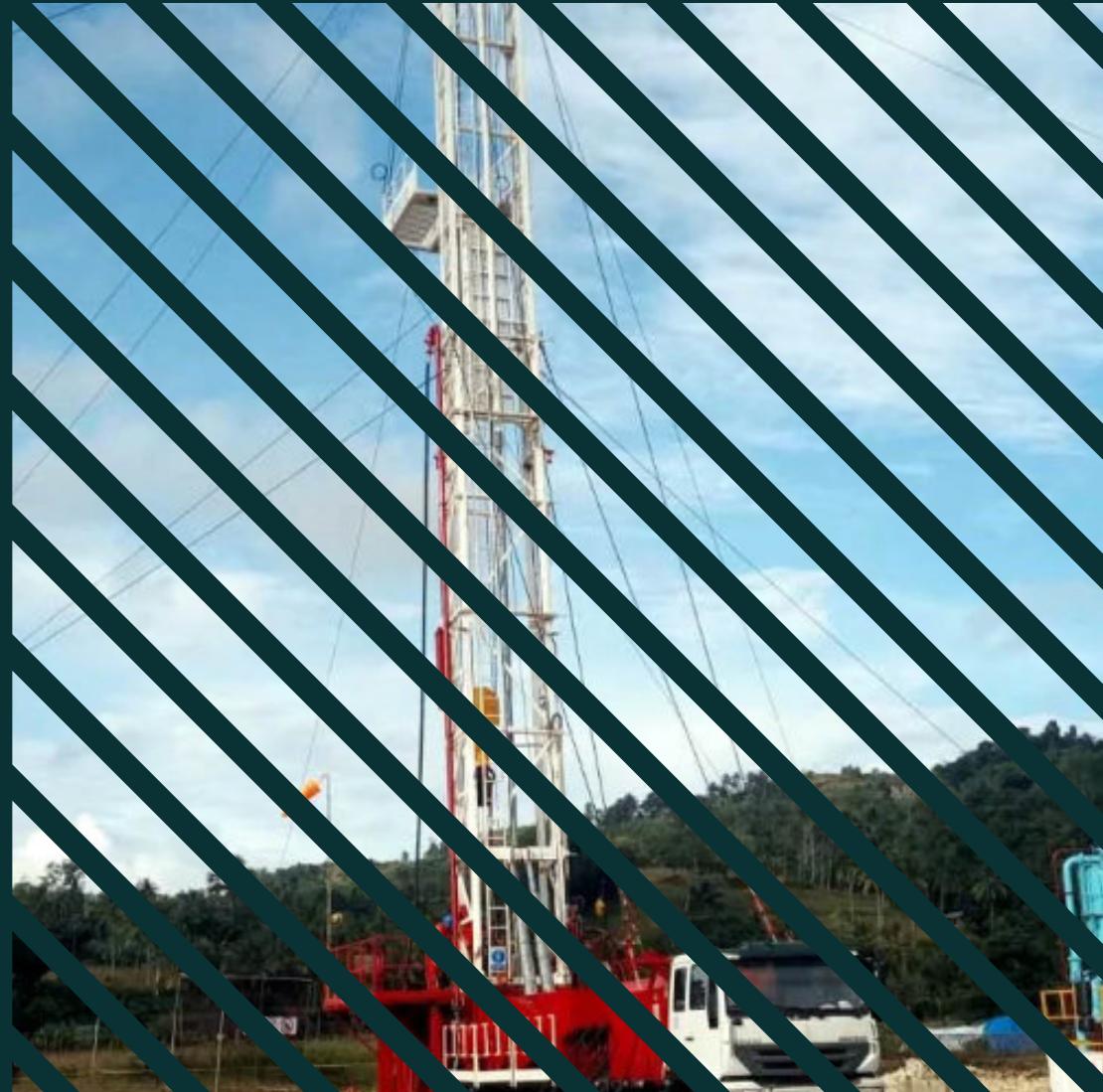
Across a wide range of PSI drilling unit workforce disciplines from engineers to operators our experience leads us to provide the best technologies currently available and then refine and evolve those technologies. Our expertise and reputation in drilling operation management has established us as “partners of choice” when our clients seek to engage market leaders .



# SERVICE RIGS

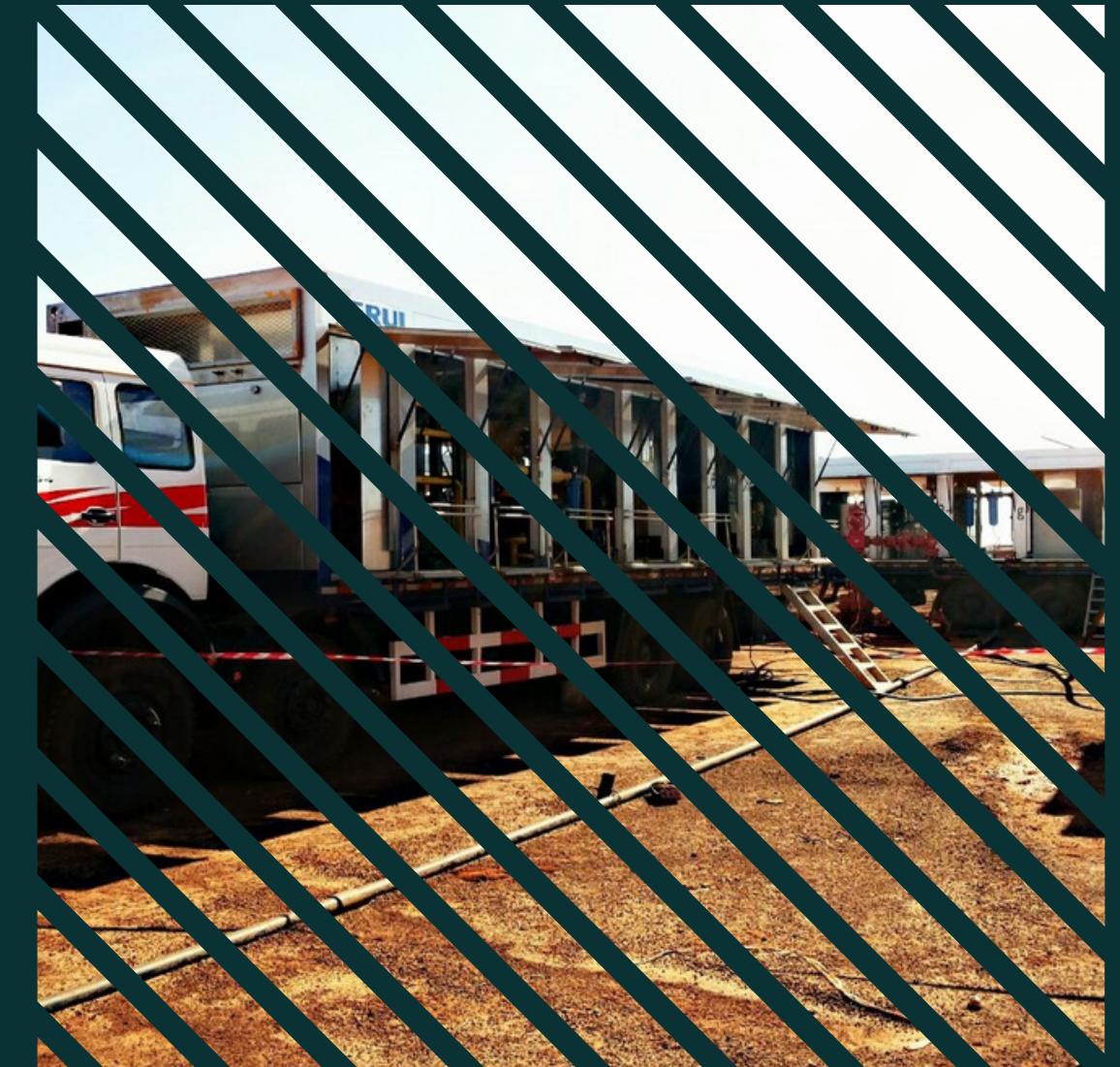
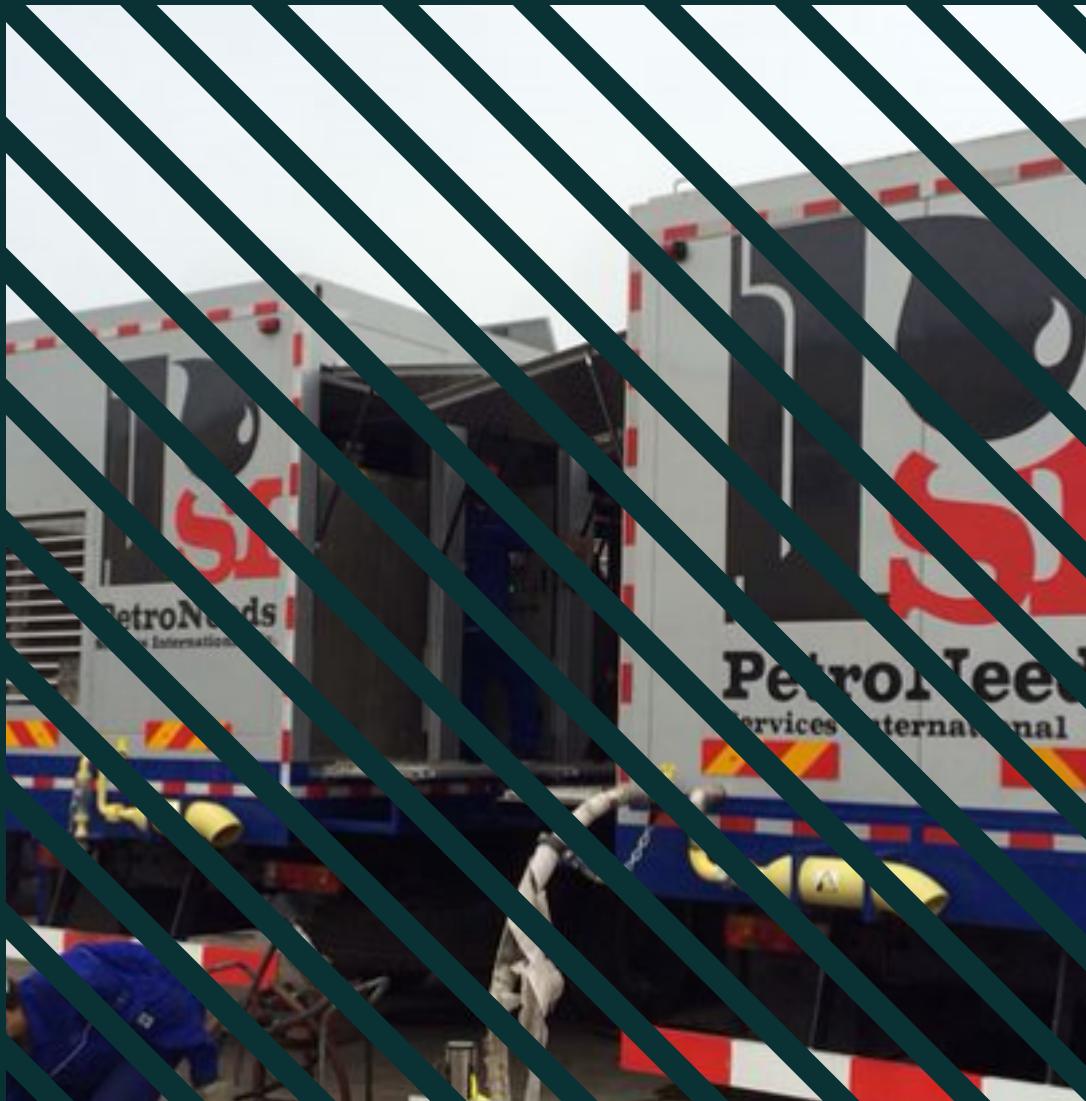
PSI's provides oil field well service and work-over services coupled with more than 15 years of experience. PSI has created a systematic step forward that improves efficiency, solves problems and delivers results to our client.

PSI is a truly leading the market of work-over rig services and ability to work closely with our clients establishes trust and creates lasting partnerships.



# NITROGEN INJECTION UNITS

Our Nitrogen injection units fleet with associated facilities and readiness of our resources enable us to mobilize and deliver our values in timely manner, this allow our clients to catch operation schedule in order to enhance the produced oil recovery.



# HEALTH, SAFETY & ENVIRONMENT



## HSE PROTOCOL

PSI Drilling Department consider the Health , Safety and Environmental (HSE) standard and concepts as the main requirement during the operation in order to insure the staff safety and well health with the consideration to keep and develop good environment wealth .

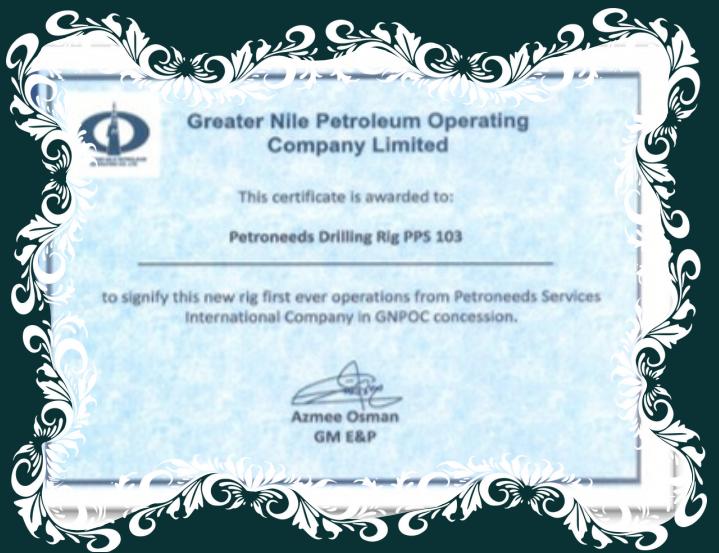
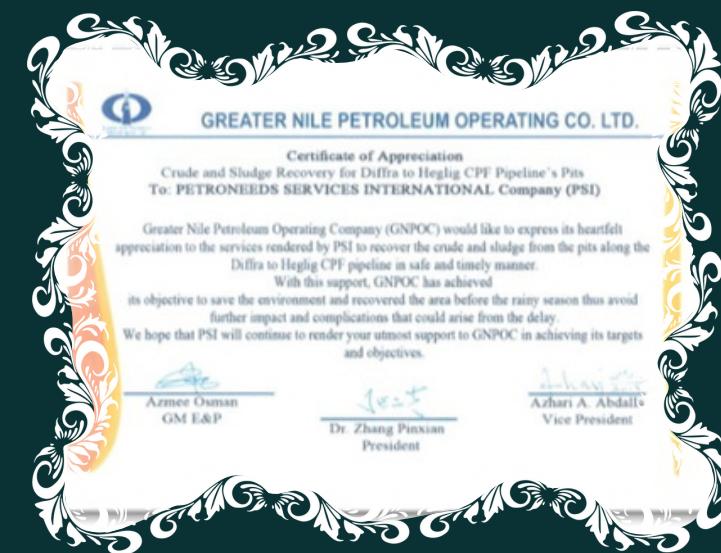
All of these objectives comes true by optimizing detailed policies and procedures manual and insure the implantation of each procedures and policies as stated .



## HSE IS OUR PRIORITY

Our core teams are highly qualified teams with valuable experience that meets international standards like API Standards, and the instructions of IADC

# APPRECIATION CERTIFICATES



# PSI MINING PROJECTS



PSI Mining Project is one of Petroneeds Services International Strategic Business Units that specialized in Gold Ore exploration and production business. PSI has got concession for Gold ore exploration and production at ABU HADEED and Galah Elnahal area.



Mining Project is dedicated to developing better solutions for gold ore exploration and production business in Sudan. We intend to make enough profit to generate a fair return for our investors and to finance continued growth and continued development in quality product. We also maintain a friendly, fair, and creative work environment.



# PSI MAINTENANCE SERVICES



This unit developed to utilize it's workshops, knowledge and experience to provide assets management services for PSI clients, this services include, car care centers, maintenance workshops and machinery rental. PSI workshops expanded to cover most of Oil & Gas fields, in addition to Khartoum Central Workshop, such as Block 1, 4, Block 6, and 17 some other areas.



PSI maintenance services centers with more than 150 skill persons provide wide range of maintenance service for light and heavy machinery and equipment. PSI services centers equipped with high technological devices and equipment to cover all clients needs and





# PSI TRANSPORTATION SERVICES

PSI provides in land transportation services through an integrated transportation fleet that provides liquid, dry , gas and refrigerated transportation services . In the beginning the main purpose from this fleet is to serve the company's activities. Now; our fleet became one of the largest service providers for other companies.



# PSI TRADING & COMMERCIAL BRANDS

PSI Trading Unit is one of the company Strategic Business Unit that provide a different range of products with competitive advantages to the market; with customer first approach that timely responding to customer needs and proactive servicing to meet the customer satisfactions through focusing on the product quality, customer services and establishing strong market presence.

Our Products ; Gucbir Gensets , Black Tiger Batteries, Dafi & Hot Waves Water Heaters, Gas Equipments, Agricultural Equipments

We strive towards becoming reliable products in the market and maintain the best possible standards to our partners and clients.



# **PSI PECAS FOR CATERING & CAMP MANAGEMENT SERVICES**

PECAS was established on 2010 supporting PSI other Business Units in different locations then started providing the services for other companies.

We at PECAS take pride in being a class “A” caterer. Throughout the year, PECAS has been able to demonstrate out standing and superior capabilities through constantly meeting its commitments towards all customers .

Our vast abilities in innovation and creativity have contributed significantly in ascertaining PECAS`s credibility and supporting its position in the market.

The primary services we provide, either separately or as a turnkey packages are:

- Catering Services
- Camp Management
- Laundry Services
- Housekeeping Service



# PSI SUPPLY CHAIN MANAGEMENT SERVICE



PSI Supply Chain Management Unit at Headquarters in Khartoum, Sudan oversees all the supply and procurement activities with full support coming from its offices in Dubai and Turkey and its supplier in Middle East & Asia. Our global sourcing network enables us to deliver clients low cost, high quality and best availability.

PSI acknowledges Supply Chain Management System as its core strength since it reduce dependence on sub-contracting, improving deliveries, monitoring tight schedules and producing the most cost effective solutions in our business operation.

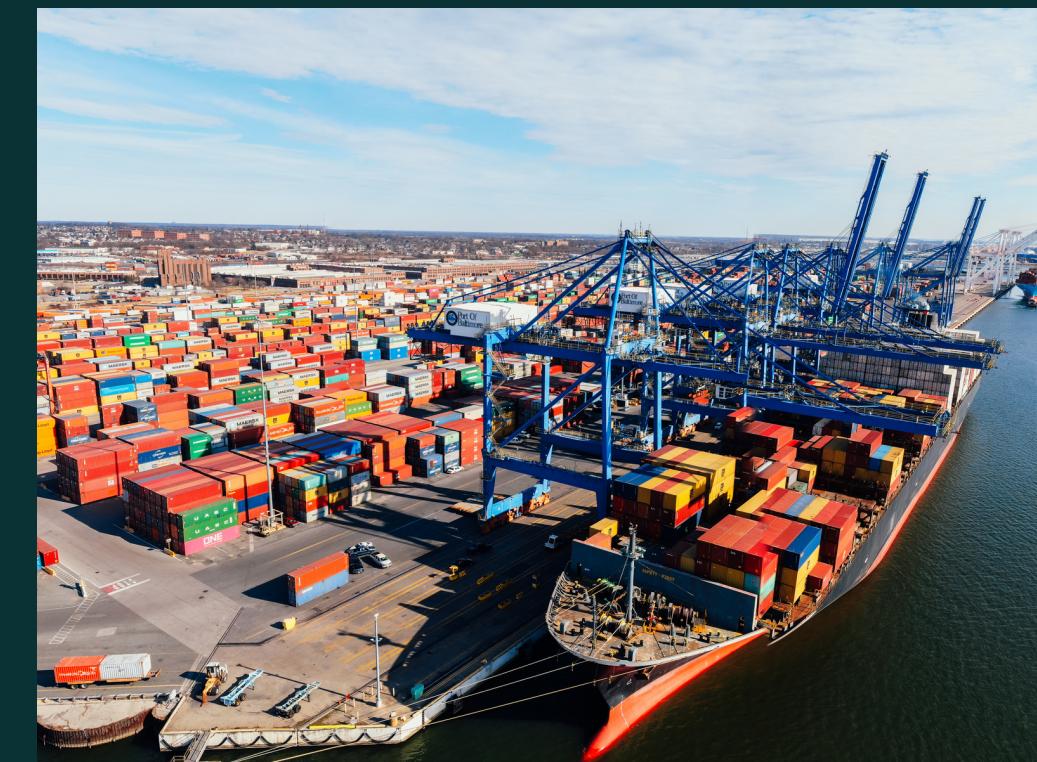
**PSI**

# SUPPLY CHAIN MANAGEMENT SERVICE



With PSI, you are assured of strict adherence to quality standards, national and international requirements of legislations, safety, health and environmental issues. Our experienced personnel at strategic locations ensure on time supply of goods at destination.

PSI Supply Chain Management Unit has track record of successful purchasing, supplying, packaging and delivering of Oil & Gas Processing Facilities Plants, Dehydrations, Separators, Storage Tanks, Water Treatments along with various other range of products for Oil & Gas, Process and Pipeline Projects. From handling the complexities of global supplier selection for any product, delivering diverse material from distinct locations, complex logistic involvement and receiving at work locations keeping all in close connection with contractual schedule is dealt by SCM Unit In-house built ERP system.

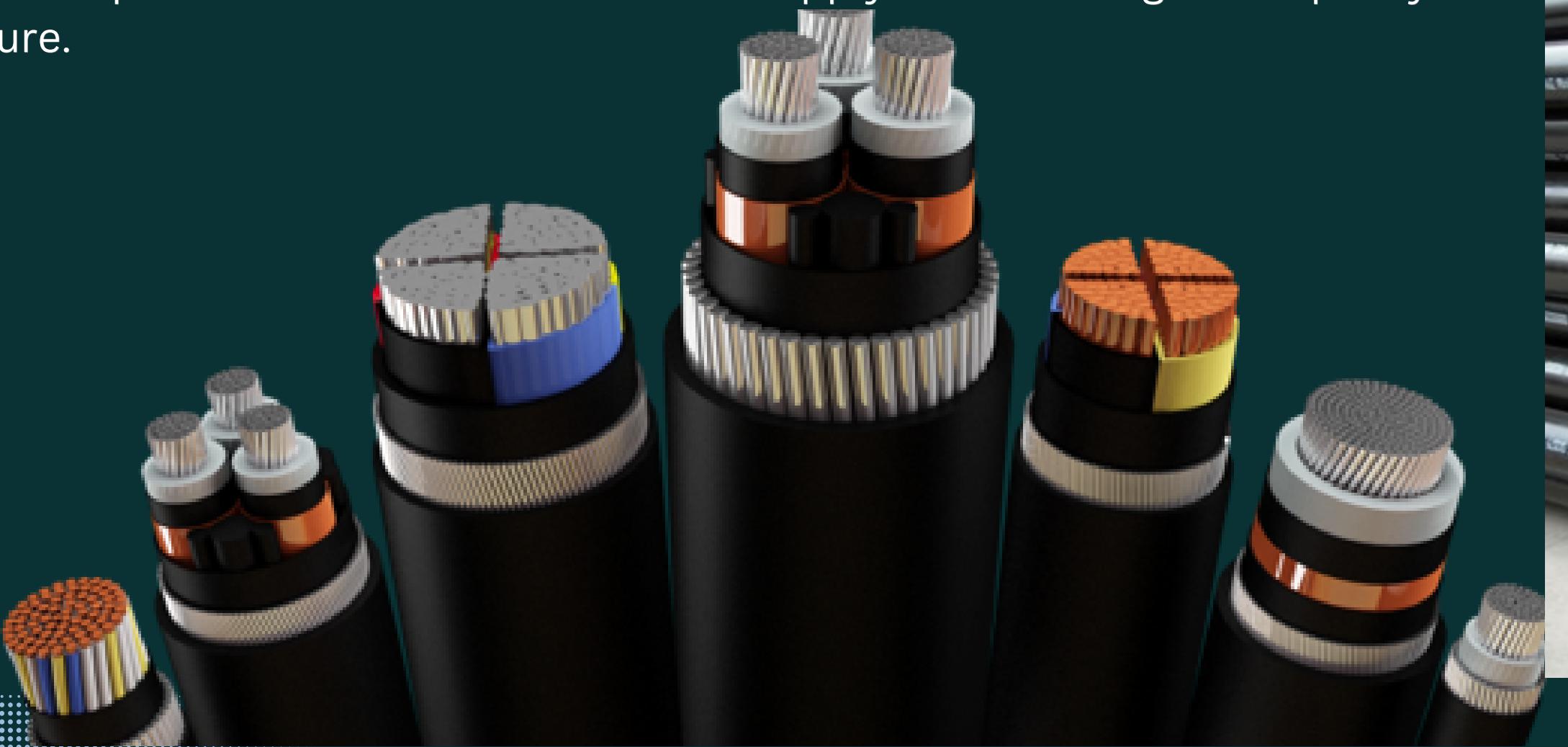


**PSI**

# SUPPLY CHAIN MANAGEMENT SERVICE

The Supply Chain Management Services provides a full Range of professional supply and delivery services to clients, other business units and the company itself. It operate on matrix organization principle at two level; project service and non-project service.

Both levels primary scope of work is day – to – day control and coordination of all supply chain operations and performance of all procurement function within PSI aimed at achieving the main objectives of delivering the entire required goods and services of supplied quality in consistence with schedule requirements, at competitive prices and in accordance with supply chain management policy and procedure.



# SOCIAL RESPONSIBILITY

In the long-term, PSI help the country achieve economic development by bringing its resources into commercial production. In the short-term, PSI help the population cope with some pressing needs through our Community Development and Humanitarian Assistance Programs.

In order to meet these objectives, PSI always consult with government representatives, local population leaders, and other relevant stakeholder groups to determine key needs and how to address them. Initially projects were carried out on a time/needs basis, but with the experience gained, we are now able to make more long-lasting contributions.





We at PSI are committed to client delight we will be always strive towards timely delivery of quality services and provide best value of output through applying total quality concept, best utilization of resources and continual improvement of processes.



**Today's Environment negligence is tomorrow's Environment  
Damage,  
Ensuring a livable world for our children and future generations.**



**PERTRONEEDS SERVICES INTERNATIONAL COMPANY LIMITED,**  
**Block 23, El Taif District, El Nakhil St., Khartoum, Sudan**  
**PO Box 12722**  
**FAX +249 183 520 270**  
**TEL +249 183 520 260**  
**[www.petroneeds.co](http://www.petroneeds.co)**