AUBuses

Faster • Safer • Cheaper



MEET THE TEAM



FATMA ABU DABOS
Computer Science
Software Development



HAYA MACHMOUCHI
Computer and Comunication
Engineering
Product Management



MOHAMAD HOSSARI Computer Science Software Development



AYAH TINAWI Computer Science Machine Learning

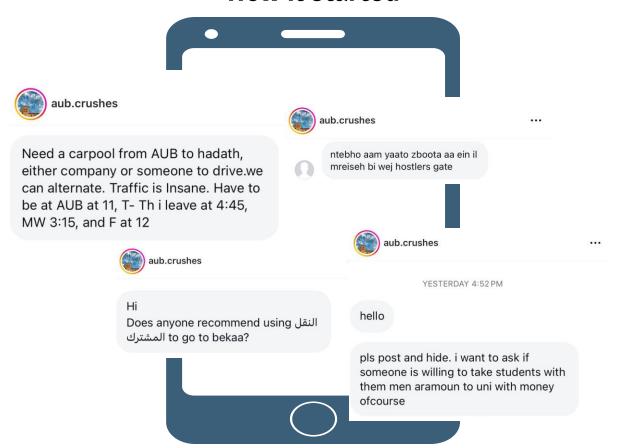


MARIAM ELWIRISH
Computer Science
Software Development



MICHEL HADDAD Technical Mentor

How it started



Daily struggle

Expensive

Students face high transportation expenses due to few affordable options.

Traffic

Traffic jams make commuting stressful and time-consuming, discouraging in-person attendance.



Unreliable

Unpredictable, unsafe public transport causes delays and safety concerns for students.

Increase of Pollution

Increased car use worsens traffic and pollution, harming health and the environment.



Affordable

Lower housing and commuting expenses through low-cost transport.

Safety

Guarantee student safety with trusted drivers, live tracking, and emergency support.

Reliability

Reduce stress, delays, and absences from unreliable transport.

Eco-Friendly

Reduce consumption of fuel and lower pollution.

Platform



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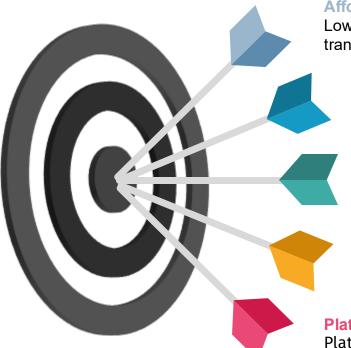
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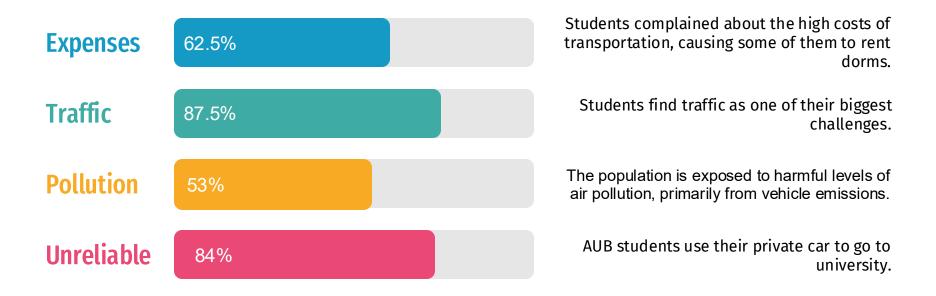
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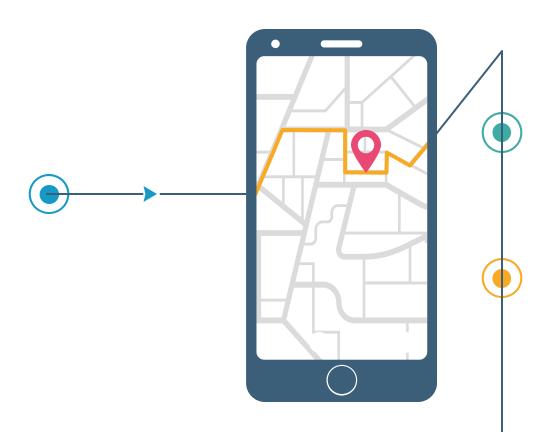
Market Research

Expenses	Students complained about the high costs of transportation, causing some of them to rent dorms.
Traffic	Students find traffic as one of their biggest challenges.
Pollution	The population is exposed to harmful levels of air pollution, primarily from vehicle emissions.
Unreliable	AUB students use their private car to go to university.

Market Research



AUBuses in Action



AUBuses is a secure, affordable, and reliable bus booking platform designed exclusively for AUB students and staff.

Features



ADMIN FEATURES



USER FEATURES

User can book trips, view trips, cancel trips and they will get refunded.

MANAGE TRIPS

SEARCH & FILTER

Users search for bus routes by entering origin and destination cities. View statistics (total trips, spending, upcoming/completed bookings).

USER DASHBOARD

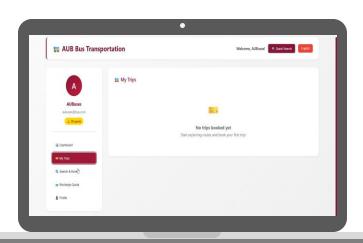
RECHARGE QOUTA

Virtual wallet connected to AUB account. User can add quota using 6-digit AUB ID.

How?



Technologies & Tools



Technologies & Tools

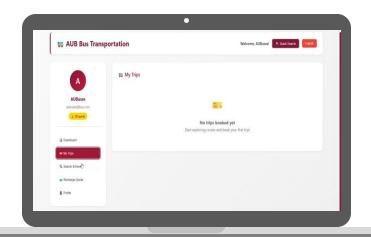








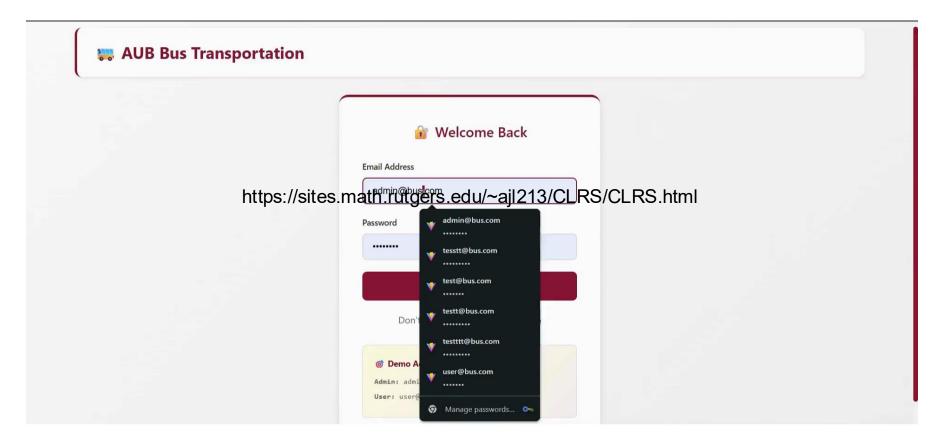








DEMO



Pricing Framework



Competition-Based Pricing

Set prices based on competitor offerings and market position.



Value-Based Pricing

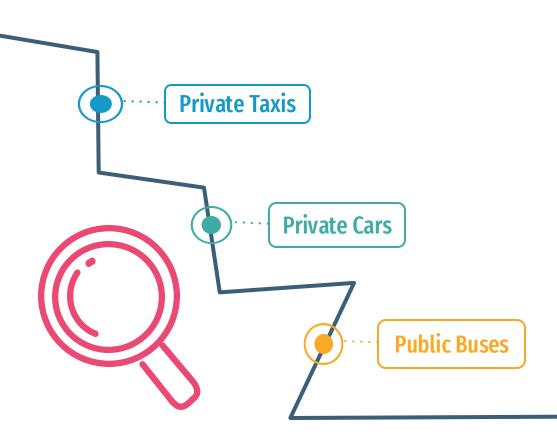
Price reflects customer's perceived value and willingness to pay.



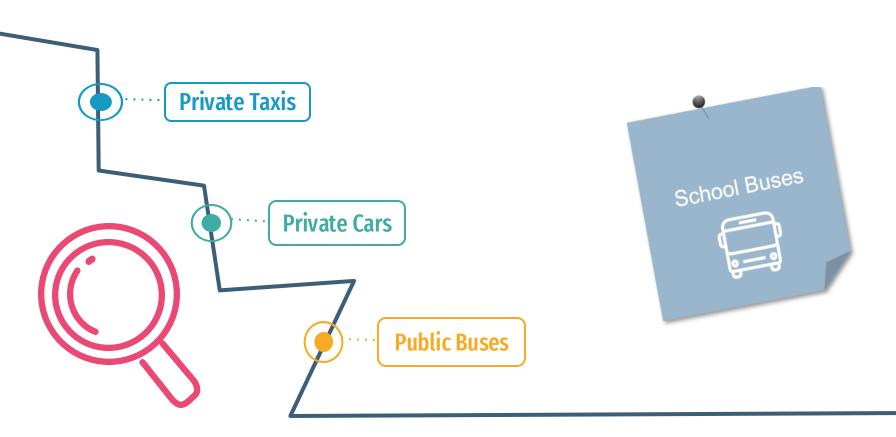
Cost-Based Pricing

Price is calculated by adding a margin to production costs.

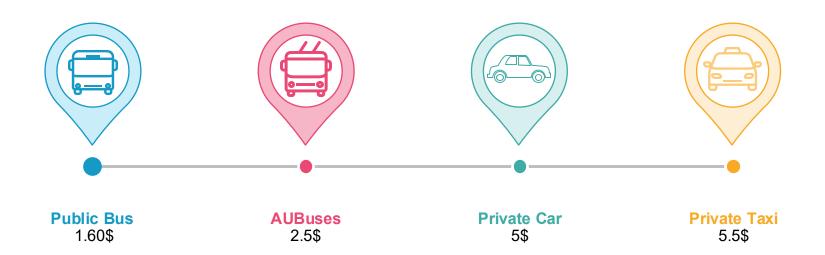
Competition-Based Strategy



Competition-Based Strategy



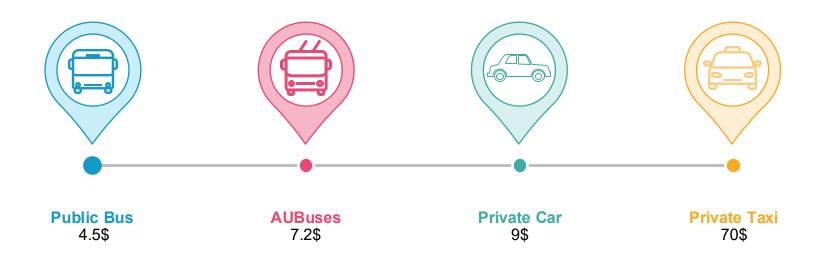
Beirut - AUB



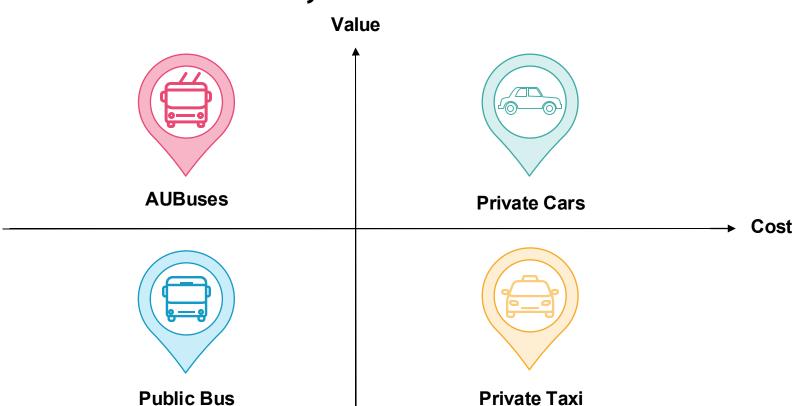
Saida - AUB



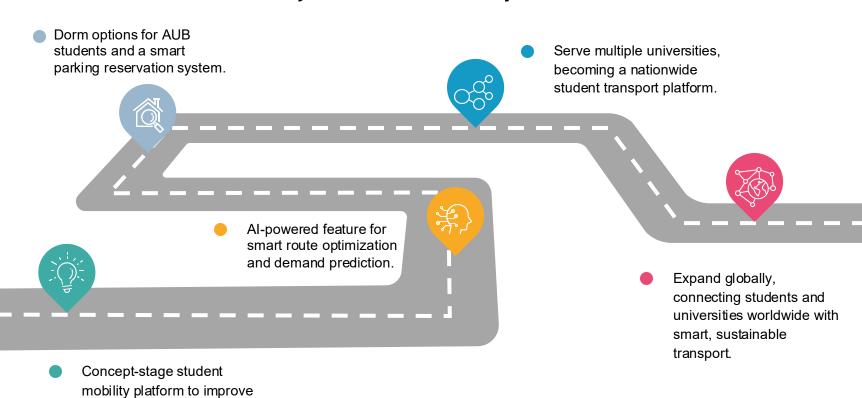
Jbeil - AUB



Why AUBuses?



Journey to Smarter Transportation



transport for AUB students.



Thank you!