

Keller Rinaudo, Gründer der Firma Zipline (www.flyzipline.com)



#### Die Firma **Zipline in Ruanda** (flyzipline.com)

### Early 2017: Scaling Nationally

Zipline Muhanga has been scaling to serve twenty one hospitals spanning across Western Rwanda with magically fast access to lifesaving medicines.

As of May 2017, we've completed over 350 delivery flights to real hospitals and our pace is accelerating. We're on track to become Rwanda's busiest airport in summer 2017.







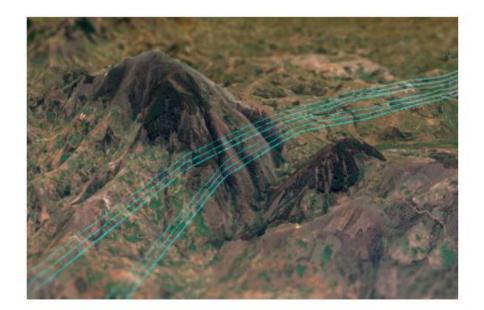


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## The Hospitals

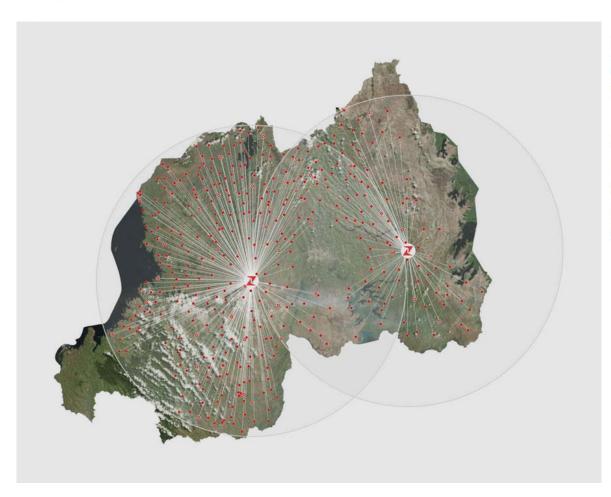
The hospitals we serve range from tiny villages to remote cities hours outside the capital. The path to each can be quite challenging, with towering mountain ranges and seasonal rivers. Zipline flies over this challenging terrain and is able to reach Muhororo District Hospital in 17 minutes, while a truck would have to take a four hour journey by road to pick up blood.





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# April 2017: 12 Hours a Day, 7 Days a Week



Our Distribution Center started with Monday-to-Friday operating hours. Demand was high and emergencies don't wait.

So by April, we had grown our team to stay open every day of the week. Plus, our airplanes fly just as well once the sun has gone down, so hospitals can now rely on us further into the night.