ADS 506 Final

Project Code

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Setup

```
In [716...
         %matplotlib inline
         import numpy as np
         import pandas as pd
         import matplotlib.pylab as plt
         import seaborn as sns
         import dmba
         from pathlib import Path
         import datetime
         from dateutil.parser import parse
         import statsmodels.api as sm
         #import statsmodels.formula.api as smf
         from sklearn.metrics import accuracy score
         import plotly.express as px
         import plotly.io as pio
         from pandas import read csv
         import datetime
         from numpy import log
         from statsmodels.tsa.stattools import adfuller
         from statsmodels.graphics.tsaplots import plot acf, plot pacf
         from statsmodels.tsa.arima.model import ARIMA
         from statsmodels.graphics.tsaplots import plot predict
         from statsmodels.tsa.stattools import acf
         from statsmodels.tsa.seasonal import seasonal decompose
         from sklearn.metrics import mean squared error
         from dateutil.parser import parse
         from statsmodels.tsa.api import ExponentialSmoothing, SimpleExpSmoothing, Holt
         from pandas.plotting import autocorrelation plot
         from pmdarima.arima import auto arima
         from statsmodels.tsa.seasonal import seasonal decompose
         from dateutil.parser import parse
         from sklearn.model selection import ParameterGrid
         from sklearn.metrics import r2 score, mean absolute error
         from prettytable import PrettyTable
         import warnings
         warnings.filterwarnings('ignore')
         warnings.simplefilter(action='ignore', category=FutureWarning)
```

Load/Observe Data

```
In [3]: Retail_df = pd.read_csv('Online_Retail.csv')
    Retail_df.sample(5)
```

Out[3]:		InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country
	71850	542216	22983	CARD BILLBOARD FONT	12	1/26/2011 12:29	0.42	14911.0	EIRE

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country
187279	552958	21174	POTTERING IN THE SHED METAL SIGN	12	5/12/2011 12:49	2.08	15498.0	United Kingdom
159144	550326	21212	PACK OF 72 RETROSPOT CAKE CASES	1	4/17/2011 13:05	0.55	14532.0	United Kingdom
249707	558906	82483	WOOD 2 DRAWER CABINET WHITE FINISH	2	7/4/2011 16:35	6.95	15555.0	United Kingdom
272433	560772	22720	SET OF 3 CAKE TINS PANTRY DESIGN	1	7/20/2011 16:12	10.79	NaN	United Kingdom

In [39]: Retail_df.shape

Out[39]: (541909, 8)

In [4]: Retail_df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 541909 entries, 0 to 541908
Data columns (total 8 columns):

Column Non-Null Count Dtype ____ InvoiceNo 541909 non-null object 1 StockCode 541909 non-null object Description 540455 non-null object Quantity 541909 non-null int64 InvoiceDate 541909 non-null object 5 UnitPrice 541909 non-null float64 CustomerID 406829 non-null float64

7 Country 541909 non-null objectypes: float64(2), int64(1), object(5)

memory usage: 33.1+ MB

In [6]:

Retail df.describe()

Out[6]:		Quantity	UnitPrice	CustomerID
	count	541909.000000	541909.000000	406829.000000
	mean	9.552250	4.611114	15287.690570
	std	218.081158	96.759853	1713.600303
	min	-80995.000000	-11062.060000	12346.000000
	25%	1.000000	1.250000	13953.000000
	50%	3.000000	2.080000	15152.000000

4.130000

38970.000000

16791.000000

18287.000000

10.000000

80995.000000

Data Cleaning

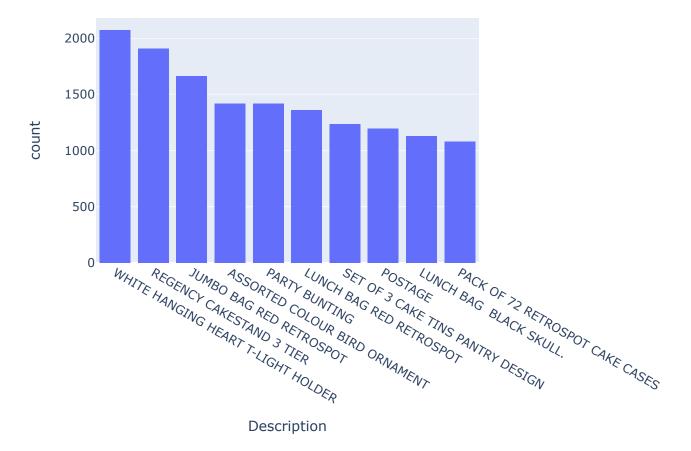
Check for nulls

75%

max

Top Ten Item Descriptions Purchased on the Site

Retail noNA = Retail df.dropna()



missing values are not related to the forecast problem variables being used:

```
In [101...
          Retail df.isnull().values.any()
Out[101...
In [102...
          Retail df.isnull().sum()
                              0
         InvoiceNo
Out[102...
         StockCode
                              0
                         1454
         Description
         Quantity
                              0
         InvoiceDate
         UnitPrice
                              0
```

CustomerID 135080 Country 0 dtype: int64

Remove transactions that have to do with returns:

```
In [719...
          # Remove transactions that were later returned with a negative
          # quantity, so find the negative quantities, then
          # the matching purchase for that return and remove both records
          # from the data
         # But first, make a copy of the dataframe to be modified:
         Retail df NR = Retail df.copy()
         outlier rows = Retail df NR['Quantity'] < 0</pre>
         outlier=Retail df NR[outlier rows]
         outlier
         outlierI=outlier.copy()
         # find records with negative of the negative quantity (positive)
         outlierI['Quantity'] = -outlier['Quantity']
          # Combine the data for invoice numbers for purchases that match
          # Return invoices with negative quantity values:
         commondf=pd.merge(Retail df NR,outlierI, on=['StockCode','CustomerID','Quantity'])
         commondf = commondf.rename(columns={'InvoiceNo x': 'InvoiceNo'})
         vector invoices=commondf['InvoiceNo']
         b=commondf.iloc[:,0].values
         c=commondf.iloc[:,1].values
         for i in range(0,len(b)):
             invoice I = (Retail df NR['InvoiceNo'] == b[i]) & (Retail df NR['StockCode'] == c[i])
             if Retail df NR[invoice I].empty:
                 print('')
             else:
                  invoice I2=Retail df NR[invoice I].index
                 Retail of NR=Retail of NR.drop(invoice I2, axis=0)
          #Retail df NR.shape
```

Matrix Generated that combines the original transaction with it's Return counterpart:

```
In [201... # This was used to remove all the transactions
# that were actually refunded so as to not include false
# sales in our forecast.

# The matching item returns are found by matching CustomerID,
# Item StockCode, and Quantity inverted.

commondf.head()
```

```
Out [ 201... InvoiceNo StockCode Description_x Quantity InvoiceDate_x UnitPrice_x CustomerID Country_x InvoiceNo_y

HAND
POLKA DOT

| 12/1/2010 | 8:28 | 1.85 | 17850.0 | United Kingdom | C543611 | C563611 |
```

	I	InvoiceNo	StockCode	Description_x	Quantity	InvoiceDate_x	UnitPrice_x	CustomerID	Country_x	InvoiceNo_y		
	1	536372	22632	HAND WARMER RED POLKA DOT	6	12/1/2010 9:01	1.85	17850.0	United Kingdom	C543611		
	2	536377	22632	HAND WARMER RED POLKA DOT	6	12/1/2010 9:34	1.85	17850.0	United Kingdom	C543611		
	3	536399	22632	HAND WARMER RED POLKA DOT	6	12/1/2010 10:52	1.85	17850.0	United Kingdom	C543611		
	4	536407	22632	HAND WARMER RED POLKA DOT	6	12/1/2010 11:34	1.85	17850.0	United Kingdom	C543611		
In [199		<pre># new size of the retail data: Retail_df_NR.shape</pre>										
Out[199	(53	2960, 8)										
In [200	#	# Since the for loop to get rid of # returns lasted too long, saved the data # for future reference on modeling etc:										
	Re	Retail_df_NR.to_csv('Retail_NoReturn_Transactions.csv')										
In []:		<pre>p=sns.jointplot(x='vote_average',y='vote_count', data=Retail_df) p.fig.suptitle("Relationship between Vote_Average and Vote_Count in Movie MetaData")</pre>										

Remove Irrelevant and Unrealistic Records:

These have to do with fees, postage, and adjusted debt/credit transactions, not retail orders

Data after removing both returns and irrelevant transactions that have nothing to do with sales:

```
In [203... Retail_df_pre4.describe()
```

Out[203		Quantity	UnitPrice	CustomerID		
	count	519966.000000	519966.000000	391016.000000		
	mean	10.171529	3.235760	15300.029428		

	Quantity	UnitPrice	CustomerID
std	36.451073	4.165506	1709.264898
min	1.000000	0.001000	12347.000000
25%	1.000000	1.250000	13971.000000
50%	3.000000	2.080000	15159.000000
75%	11.000000	4.130000	16800.000000
max	4800.000000	649.500000	18287.000000

```
In [204...
         Retail df pre4.shape
         (519966, 8)
Out[204...
In [243...
         Retail TimeSeries df=Retail df pre4.copy()
In [244...
         Retail TimeSeries df.isna().sum()
                              0
         InvoiceNo
Out[244...
         StockCode
         Description
                              0
         Quantity
                              0
         InvoiceDate
                              Ω
         UnitPrice
                              0
                       128950
         CustomerID
         Country
         dtype: int64
```

Feature engineering SalesTotal:

```
In [245... Retail_TimeSeries_df['Sales'] = (Retail_TimeSeries_df['Quantity'] * Retail_TimeSeries_df[
```

Exploratory Data Analysis

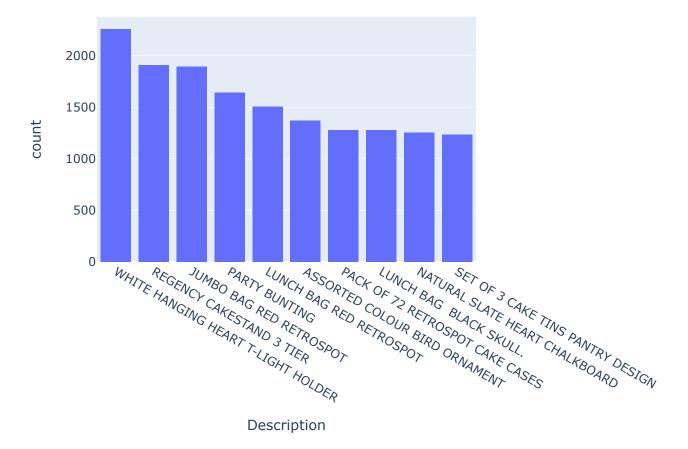
Observe time series and distributions based on size of orders

Retail df large orders = Retail TimeSeries df[rows large orders]

```
In [223... Retail_df_large_orders.shape
Out[223... (102, 9)
```

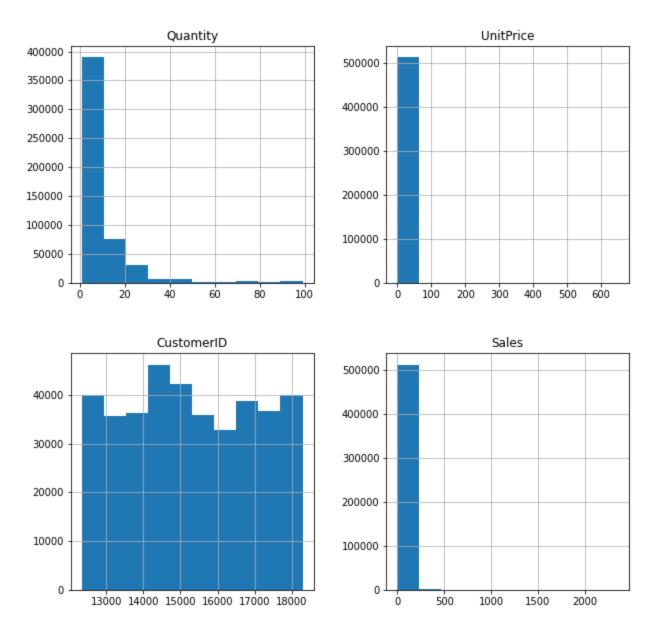
Small order distributions (under 100 units)

Top Ten Item Descriptions Purchased on Small Size orders



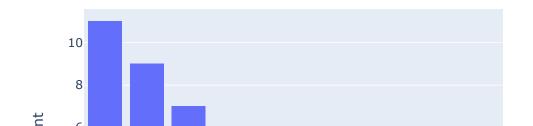
```
In [256...
Retail_df_small_orders.hist(figsize=[10,10])
plt.suptitle("Histograms for orders under 100", fontsize=14)
```

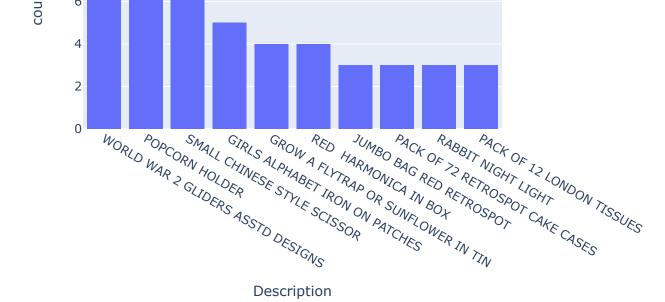
Out[256... Text(0.5, 0.98, 'Histograms for orders under 100')



Large (>1000) order distributions:

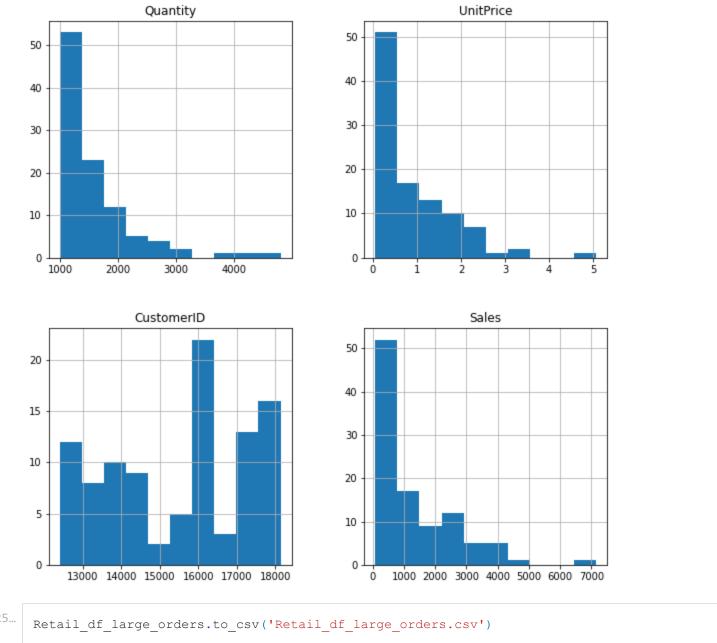
Top Ten Item Descriptions Purchased on Large Size orders





```
In [224... Retail_df_large_orders.hist(figsize=[10,10])
plt.suptitle("Histograms for orders over 1000", fontsize=14)
```

Out[224...] Text(0.5, 0.98, 'Histograms for orders over 1000')

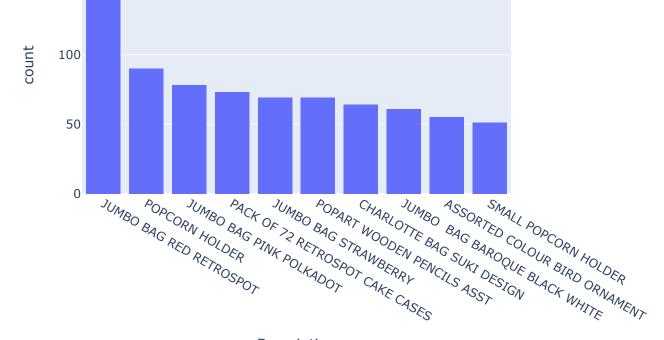


In [225...

Medium (100-1000 units) order Distributions:

```
In [408...
         dfg medium order = Retail df medlarge orders.groupby(['Description']).size().to frame().
                                                           sort values([0], ascending = False).head(1
         dfg medium order.columns = ['Description', 'count']
         fig = px.histogram(dfg medium order, x='Description', y = 'count',
                            title='Top Ten Item Descriptions Purchased on Medium Size orders')
         fig.layout.yaxis.title.text = 'count'
         fig.show()
```

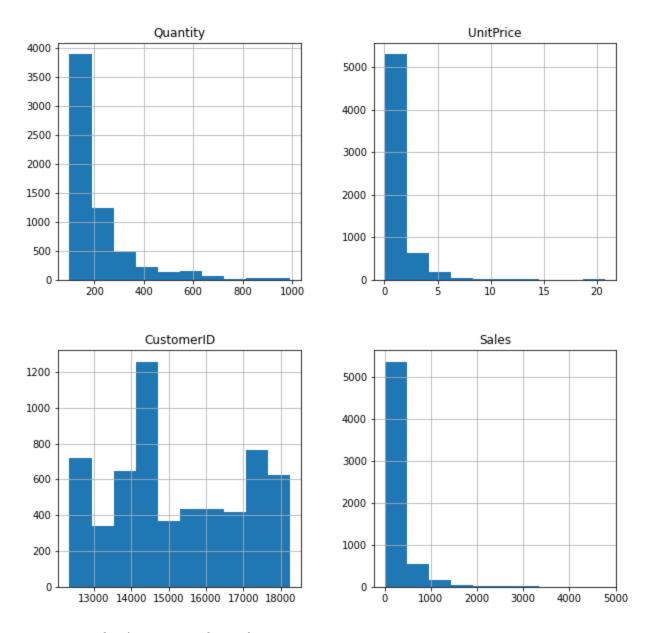
Top Ten Item Descriptions Purchased on Medium Size orders



Description

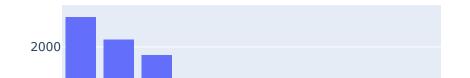
```
In [226... Retail_df_medlarge_orders.hist(figsize=[10,10]) plt.suptitle("Histograms for orders over 100 but less than 1000", fontsize=14)
```

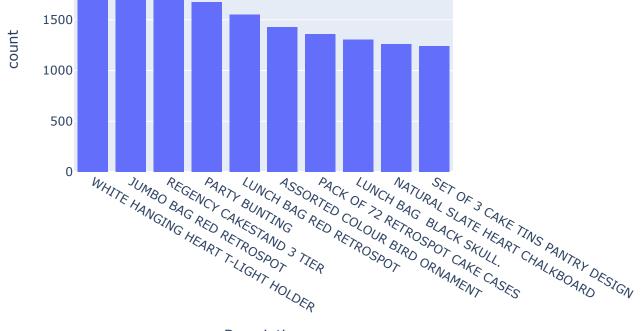
Out[226...] Text(0.5, 0.98, 'Histograms for orders over 100 but less than 1000')



Most popular items purchased:

Top Ten Item Descriptions Purchased on the Site





Description

In [234... | MostCommonItem.shape

Out[234... (2293, 9)

In [236... | MostCommonItem.describe()

Out[236...

	Quantity	UnitPrice	CustomerID	Sales
count	2293.000000	2293.000000	1998.000000	2293.000000
mean	14.501526	3.221029	15558.954454	41.273973
std	43.009513	0.995402	1618.141817	129.383443
min	1.000000	2.550000	12370.000000	2.950000
25%	3.000000	2.950000	14221.000000	8.850000
50%	6.000000	2.950000	15584.000000	17.700000
75%	12.000000	2.950000	16931.000000	35.400000
max	1010.000000	6.770000	18283.000000	3272.400000

```
In [238... | MostCommonItem.Sales.sum()
```

Out[238... 94641.22

Particular item order Distributions: Clocks

```
In [441... clock.shape
Out[441... (7025, 9)

In [259... clock_test = Retail_df_small_orders[Retail_df_small_orders['Description'].str.contains('CI_na= clock_test.shape
Out[259... (6990, 9)

Most clock sales come from small orders with some coming from medium sized orders
```

```
In [219... clock.shape
Out[219... (7025, 8)

In [237... clock.describe()
```

UnitPrice CustomerID **Sales** Out[237... Quantity 7025.000000 7025.000000 5726.000000 7025.000000 count 5.303203 6.096231 15250.322040 23.958272 mean 18.973171 3.737963 1739.507654 76.379316 std min 1.000000 0.190000 12347.000000 0.190000 25% 1.000000 13767.000000 8.290000 3.750000 50% 2.000000 3.750000 15178.000000 15.000000

8.500000

49.960000

16729.000000

18280.000000

75%

max

Out[239...

4.000000

620.000000

168306.86000000002

```
In [239... clock.Sales.sum()
```

19.900000

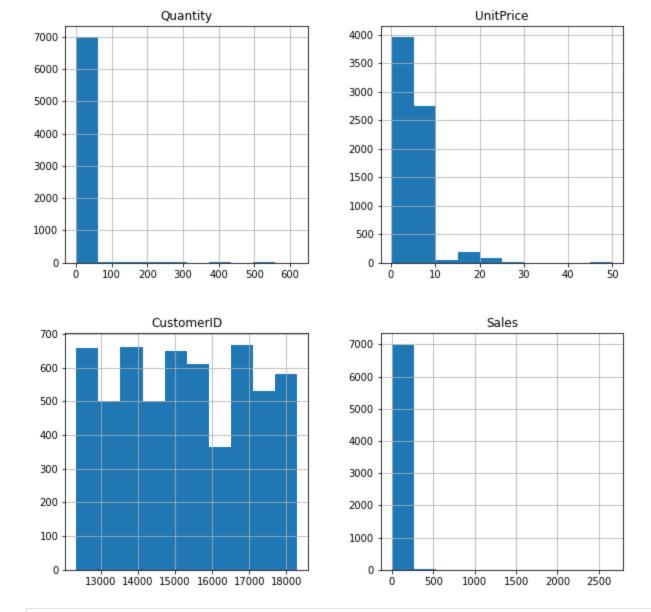
2662.200000

Sales from clocks alone amount to a total of 168,306 as opposed to the most popular item that amounts to 94,641 and with projected interest in clocks going up, must look at initial forecasts for this item.

```
In [228... clock.hist(figsize=[10,10]) plt.suptitle("Histograms for orders of Clocks", fontsize=14)

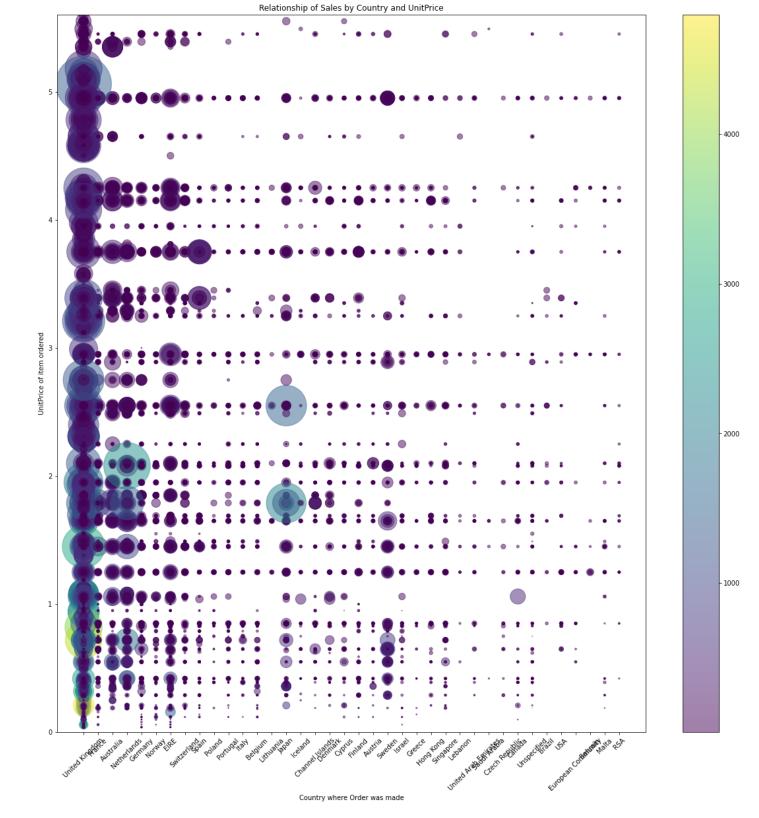
Out[228... Text(0.5, 0.98, 'Histograms for orders of Clocks')
```

Histograms for orders of Clocks



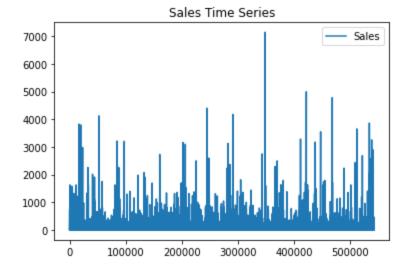
```
In [ ]: clock['Clock_Purchase'] = 1
```

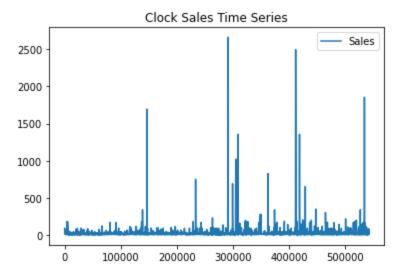
Relationship between Sales and other variables



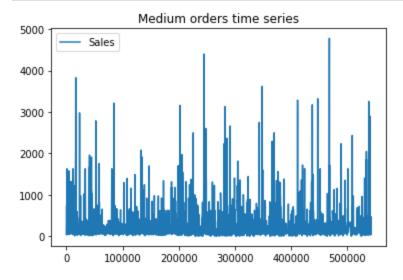
Most orders are from the UK and most are small size orders (darker purple). Large Sale values span the unit price range.

Time Series Plots





Tool - Sales Food - Sales Tool - Sales To



Small orders time series 2000 - 1500 - 10000 200000 300000 400000 500000

- Most orders originate from the UK, which is where the company is based
- Most sales are small quantities (purple color)

Clock Modeling Pre-Processing Sales Data Set:

Time series by Date:

Out[412...

	InvoiceNo	StockCode	Description	Quantity	UnitPrice	CustomerID	Country	Sales
InvoiceDate								
2010-12-01 08:45:00	536370	22728	ALARM CLOCK BAKELIKE PINK	24	3.75	12583.0	France	90.0
2010-12-01 08:45:00	536370	22727	ALARM CLOCK BAKELIKE RED	24	3.75	12583.0	France	90.0
2010-12-01 08:45:00	536370	22726	ALARM CLOCK BAKELIKE GREEN	12	3.75	12583.0	France	45.0
2010-12-01 09:45:00	536382	22726	ALARM CLOCK BAKELIKE GREEN	4	3.75	16098.0	United Kingdom	15.0
2010-12-01 10:03:00	536389	22193	RED DINER WALL CLOCK	2	8.50	12431.0	Australia	17.0

Focus only on UK sales:

```
In [413... Clock_TimeSeries_date_df = Clock_TimeSeries_date_df[Clock_TimeSeries_date_df['Country'].st
```

Out[426		InvoiceNo	StockCode	Description	Quantity	UnitPrice	CustomerID	(
	InvoiceDate							

		Diotitouc	2000.1000	qualities	• • • • • • • • • • • • • • • • • • • •	Customens	-country	Juics
InvoiceDate								
2010-12-01 09:45:00	536382	22726	ALARM CLOCK BAKELIKE GREEN	4	3.75	16098.0	United Kingdom	15.0
2010-12-01 10:47:00	536395	22730	ALARM CLOCK BAKELIKE IVORY	4	3.75	13767.0	United Kingdom	15.0
2010-12-01 10:47:00	536395	22727	ALARM CLOCK BAKELIKE RED	8	3.75	13767.0	United Kingdom	30.0
2010-12-01 10:47:00	536395	22729	ALARM CLOCK BAKELIKE ORANGE	8	3.75	13767.0	United Kingdom	30.0
2010-12-01 10:47:00	536395	22726	ALARM CLOCK BAKELIKE GREEN	8	3.75	13767.0	United Kingdom	30.0

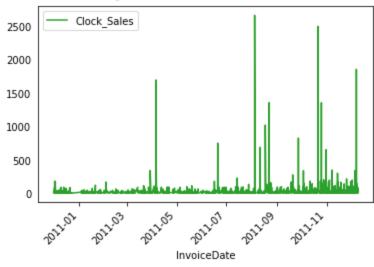
Country Sales

```
In [720...
```

```
UK clock ts = Clock TimeSeries date df.copy()
UK clock ts.drop(columns=['InvoiceNo', 'CustomerID','UnitPrice','Quantity',
                         'StockCode','Description','Country'],inplace=True)
plt.figure(figsize=(6,4))
UK clock ts.plot(color='tab:green')
plt.title('United Kingdom Clock Sales Dec 2010 to Dec 2011')
plt.xticks(rotation=45)
plt.legend(['Clock Sales'])
plt.show()
```

<Figure size 432x288 with 0 Axes>

United Kingdom Clock Sales Dec 2010 to Dec 2011



Sales per Day:

```
In [416...
```

```
UK clock ts.head()
```

Out[416...

Sales

InvoiceDate	
2010-12-01 09:45:00	15.0
2010-12-01 10:47:00	15.0
2010-12-01 10:47:00	30.0

```
Sales
                  InvoiceDate
          2010-12-01 10:47:00
                               30.0
          2010-12-01 10:47:00 30.0
In [417...
           UK clock ts.shape
          (6281, 1)
Out[417...
         Clock Dataset with only Daily Sales and Date Index:
In [418...
           UK DailyClock ts = UK clock ts.iloc[:,0].resample('d').sum()
In [443...
           UK DailyClock df=pd.DataFrame(UK DailyClock ts)
In [775...
           UK_DailyClock_df.head(20)
Out[775...
                       Sales
          InvoiceDate
          2010-12-01 568.40
          2010-12-02 747.25
          2010-12-03 587.62
          2010-12-05 547.25
          2010-12-06 412.24
          2010-12-07 504.96
          2010-12-08 261.14
          2010-12-09 511.44
          2010-12-10 686.06
          2010-12-12 167.50
          2010-12-13 329.04
          2010-12-14 935.50
          2010-12-15 217.00
          2010-12-16 342.75
          2010-12-17 324.84
          2010-12-19 134.25
```

2010-12-20 414.48

2010-12-21 542.43

2010-12-22 3.75

2010-12-23 31.49

```
In [723... plt.figure(figsize=(6,4))
    UK_DailyClock_df.plot()

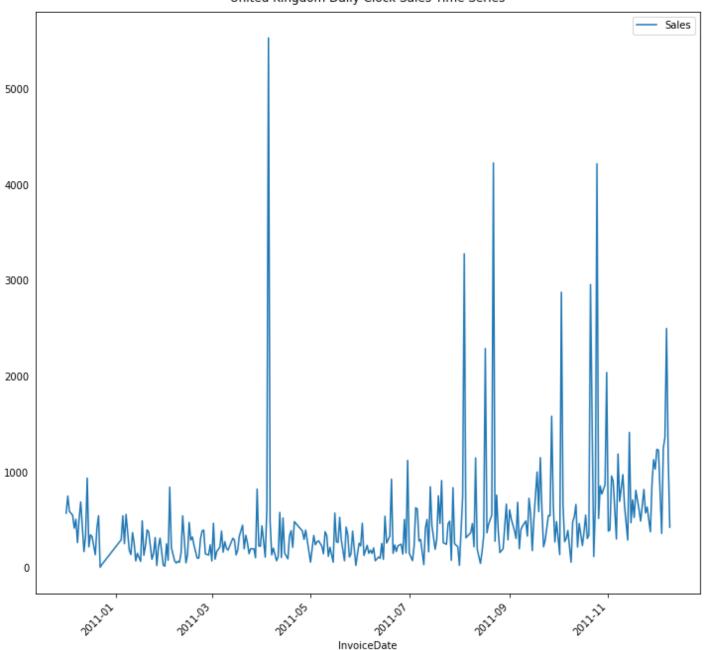
plt.title('United Kingdom Daily Clock Sales Time Series')
    plt.xticks(rotation=45)
    plt.show()
```

UK DailyClock df = UK DailyClock df[UK DailyClock df['Sales'] > 1]

<Figure size 432x288 with 0 Axes>

In [596...

United Kingdom Daily Clock Sales Time Series

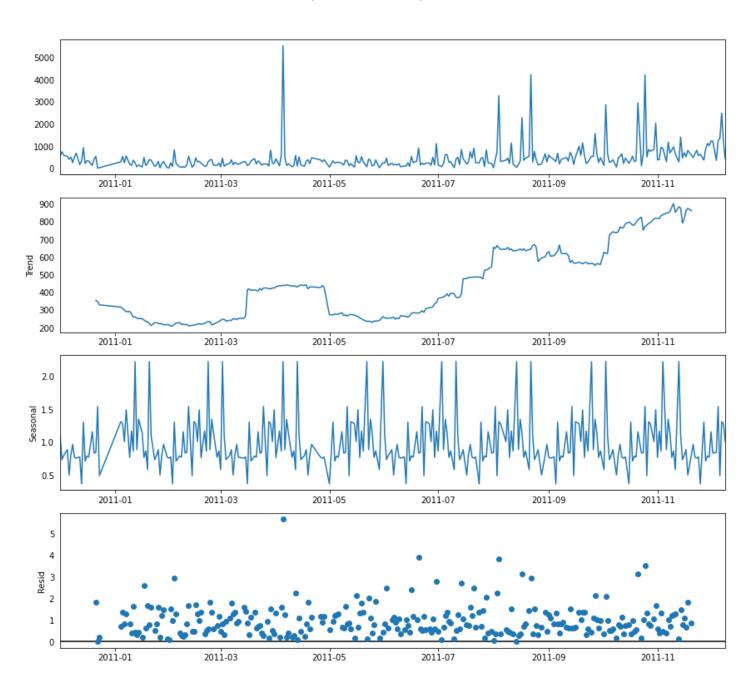


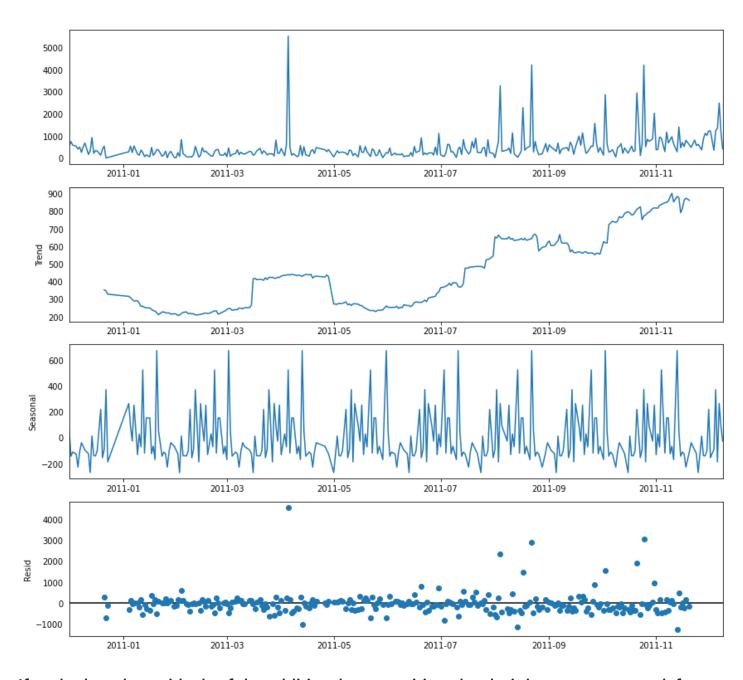
```
In [724... # Decomposition
# Decomposition of a time series can be performed by considering
# the series as an additive or multiplicative combination of the
# base level, trend, seasonal index and the residual term.

# Multiplicative Decomposition
multiplicative_decomposition = seasonal_decompose(UK_DailyClock_df, model='multiplicative' period=35)

# Additive Decomposition
```

Multiplicative Decomposition





If we look at the residuals of the additive decomposition closely, it has some pattern left over.

The multiplicative decomposition, looks quite random which is good. So ideally, multiplicative decomposition should be preferred for this particular series.

Stationarity and Correlation Tests on Time Series:

```
In [599... # Check for stationarity and if the signal is a random walk:
    result = adfuller(UK_DailyClock_df.dropna())
    print('ADF Statistic: %f' % result[0])
    print('p-value: %f' % result[1])

ADF Statistic: -4.112281
    p-value: 0.000924
```

• Null Hypothesis: series is non-stationary

- Alternate Hypothesis: series is stationary
 - p-value is < 0.05 so we can reject the null hypothesis.
 - Therefore, the series is stationary

```
In [725...
    plt.rcParams.update({'figure.figsize':(7,7), 'figure.dpi':120})
# Import data

# Original Series
fig, axes = plt.subplots(3, sharex=True)

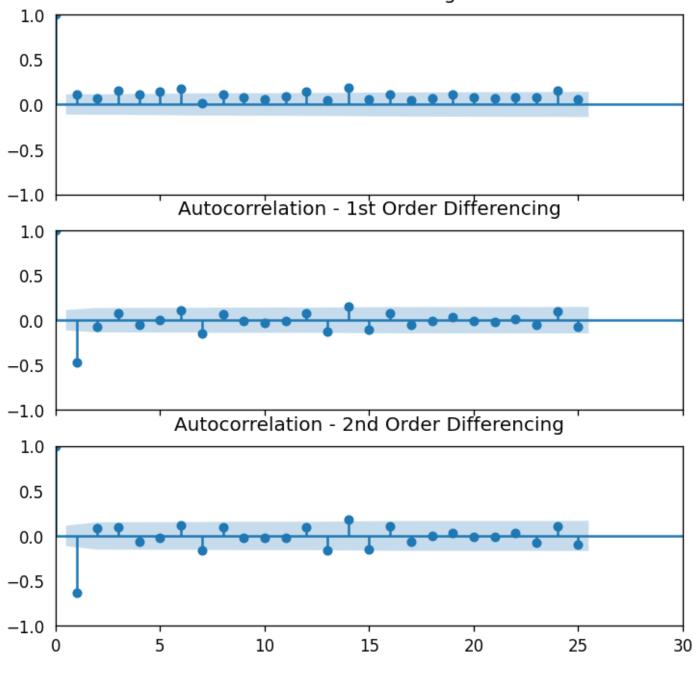
plot_acf(UK_DailyClock_df, ax=axes[0])
    axes[0].set_title('Autocorrelation - Original')

plot_acf(UK_DailyClock_df.diff().dropna(), ax=axes[1])
    axes[1].set_title('Autocorrelation - 1st Order Differencing')

plot_acf(UK_DailyClock_df.diff().diff().dropna(), ax=axes[2])
    axes[2].set_title('Autocorrelation - 2nd Order Differencing')

plt.xlim([0, 30])
    plt.show()
```

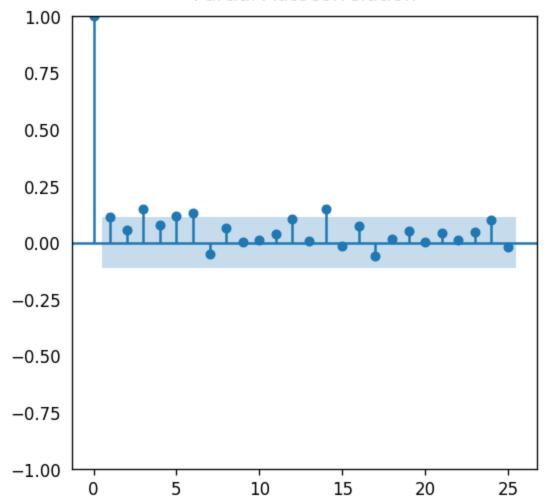
Autocorrelation - Original



```
In [727... # PACF plot
    plt.rcParams.update({'figure.figsize':(5,5), 'figure.dpi':120})

    pacf = plot_pacf(UK_DailyClock_df['Sales'], lags=25)
    plt.title('Partial Autocorrelation')
    plt.show()
```

Partial Autocorrelation



The above plot can be used to determine the order of AR model. You may note that a correlation value up to order 3 is high enough. Thus, we will train the AR model of order 3.

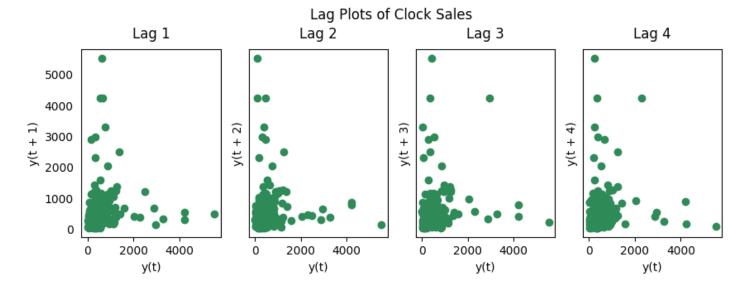
If partial autocorrelation values are close to 0, then values between observations and lagged observations are not correlated with one another. Inversely, partial autocorrelations with values close to 1 or -1 indicate that there exists strong positive or negative correlations between the lagged observations of the time series.

```
In [684... # Lag Plots

from pandas.plotting import lag_plot
plt.rcParams.update({'ytick.left' : False, 'axes.titlepad':10})

# Plot
fig, axes = plt.subplots(1, 4, figsize=(10,3), sharex=True, sharey=True, dpi=100)
for i, ax in enumerate(axes.flatten()[:4]):
    lag_plot(UK_DailyClock_df['Sales'], lag=i+1, ax=ax, c='seagreen')
    ax.set_title('Lag ' + str(i+1))

fig.suptitle('Lag Plots of Clock Sales', y=1.05)
plt.show()
```



A Lag plot is a scatter plot of a time series against a lag of itself. It is normally used to check for autocorrelation. If there is any pattern existing in the series, the series is autocorrelated. If there is no such pattern, the series is likely to be random white noise.

Naive Forecast Method

```
In [794...
          # Split Train / Test
          train length = 243
         train = UK DailyClock df[0:train length]
          test = UK DailyClock df[train length:]
         print(len(train))
         print('')
         print(len(test))
         243
         60
In [689...
          # Naive Forecast
         naive = test.copy()
         naive['naive forecast'] = train['Sales'][train length-1]
         plt.figure(figsize=(20,5))
         plt.grid()
         plt.plot(train['Sales'], label='Train')
         plt.plot(test['Sales'], label='Test')
         plt.plot(naive['naive forecast'], label='Naive forecast')
         plt.legend(loc='best')
         plt.title('Naive Method')
         plt.show()
```

Out[691... Method RMSE MAPE

0 Naive method 816.73 62.92

Per the graph naive method is not suitable for data with high variability

Simple Average

```
Average Method

Train
Test
Average forecast

4000
2000
2000
2011-01
2011-03
2011-05
2011-07
2011-09
2011-11
```

```
In [694...
sa_rmse = np.sqrt(mean_squared_error(test['Sales'], simple_average['avg_forecast'])).round
sa_mape = np.round(np.mean(np.abs(test['Sales']-simple_average['avg_forecast']))/test['Sale
results = pd.DataFrame({'Method':['Average method'], 'MAPE': [sa_mape], 'RMSE': [sa_rmse]]
results = results[['Method', 'RMSE', 'MAPE']]
results
```

0 Average method 861.06

58.65

This model did improve our score, it seems the average of our data is pretty consistent.

Moving Average

```
In [695...
          moving avg = test.copy()
          moving avg['moving avg forecast'] = train['Sales'].rolling(60).mean().iloc[-1]
          plt.figure(figsize=(20,5))
          plt.grid()
          plt.plot(train['Sales'], label='Train')
          plt.plot(test['Sales'], label='Test')
          plt.plot(moving avg['moving avg forecast'], label='Moving Average Forecast')
          plt.legend(loc='best')
          plt.show()
         5000

    Moving Average Forecast

         4000
         3000
         2000
         1000
                      2011-01
                                    2011-03
                                                  2011-05
                                                                2011-07
                                                                               2011-09
In [697...
          ma rmse = np.sqrt(mean squared error(test['Sales'], moving avg['moving avg forecast'])).r
          ma mape = np.round(np.mean(np.abs(test['Sales']-moving avg['moving avg forecast'])/test['$
          results = pd.DataFrame({'Method':['Moving Average method'], 'MAPE': [ma mape], 'RMSE': [ma
          results = results[['Method', 'RMSE', 'MAPE']]
          results
```

Out[697... Method RMSE MAPE

0 Moving Average method 771.42 74.26

Interestingly enough this model did not improve our results after choosing the last 60 days. We could adjust the window and see if that improves our results.

Simple Exponential Smoothing

```
5000
4000
2000
1000
2011-01
2011-03
2011-05
2011-07
2011-09
2011-11
```

```
In [700...
se_rmse = np.sqrt(mean_squared_error(test['Sales'], ses['SES'])).round(2)
se_mape = np.round(np.mean(np.abs(test['Sales']-ses['SES']))/test['Sales'])*100,2)

results = pd.DataFrame({'Method':['Simple Exponential Smoothing method'], 'MAPE': [se_mape 'RMSE': [se_rmse]})
results = results[['Method', 'RMSE', 'MAPE']]
results
```

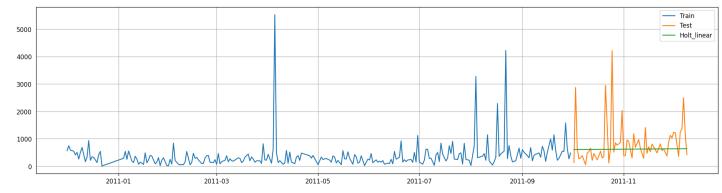
Out[700...

Method RMSE MAPE

0 Simple Exponential Smoothing method 812.86 63.55

So far the second best model after simple average. We can tune to alpha from 0.6 to another number to see if it helps improve the model.

Holt Linear Method (double exponential smoothing)



```
In [702...
    hl_rmse = np.sqrt(mean_squared_error(test['Sales'], holt['Holt_linear'])).round(2)
    hl_mape = np.round(np.mean(np.abs(test['Sales']-holt['Holt_linear'])/test['Sales'])*100,2)
    results = pd.DataFrame({'Method':['Holt_Linear method'], 'MAPE': [hl_mape], 'RMSE': [hl_rn
```

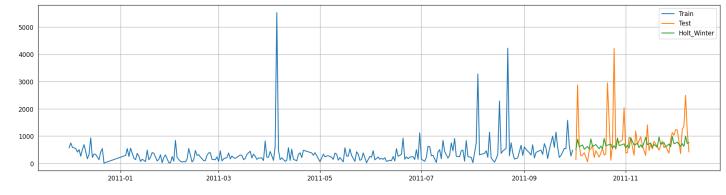
```
results = results[['Method', 'RMSE', 'MAPE']]
results
```

Out[702... Method RMSE MAPE

0 Holt Linear method 764.49 75.43

Results were not very good on the first run, model can be tuned to see if there's improvement

Holt Winters Method



```
In [705...
    hw_rmse = np.sqrt(mean_squared_error(test['Sales'], hw['Holt_Winter'])).round(2)
    hw_mape = np.round(np.mean(np.abs(test['Sales']-hw['Holt_Winter']))/test['Sales'])*100,2)

results = pd.DataFrame({'Method':['Holt Winters method'], 'MAPE': [hw_mape], 'RMSE': [hw_results = results[['Method', 'RMSE', 'MAPE']]
    results
```

Out[705... Method RMSE MAPE

0 Holt Winters method 731.7 79.48

Acheived better results with RMSE and the signal forecast seems to follow the general shape of the actual validation data.

ARIMA

First on entire dataset:

```
In [639...
# Estimate by trial and error:
# that the best p would be 2 based
# on our autocorrelation plots 1 differencing
# since the signal is stationary, and q = 0
```

```
# based on partial autocorrelation plots:

modelclks = ARIMA(UK_DailyClock_df, order=(2,1,0))
model_fitclks = modelclks.fit()
print(model_fitclks.summary())
```

SARIMAX Results

_____ Dep. Variable: No. Observations: Sales 303 Model: ARIMA(2, 1, 0)Log Likelihood -2383.720 Date: Fri, 02 Dec 2022 AIC 4773.439 Time: 12:01:08 BIC 4784.571 Sample: 0 HQIC 4777.893

- 303

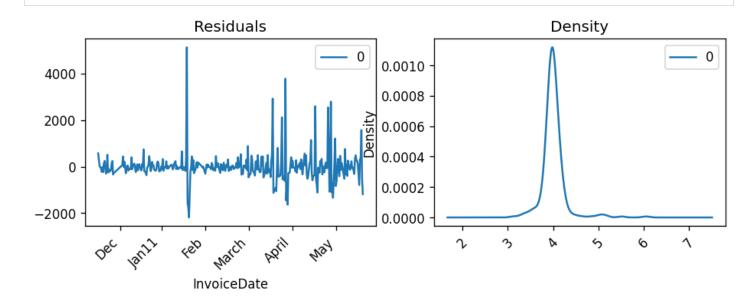
Covariance Type:			opg					
	coef	std err	z	P> z	[0.025	0.975]		
ar.L1 ar.L2 sigma2	-0.6678 -0.4002 4.221e+05	0.029 0.023 1.06e+04	-22.982 -17.258 39.799	0.000 0.000 0.000	-0.725 -0.446 4.01e+05	-0.611 -0.355 4.43e+05		
Ljung-Box (L1) (Q): Prob(Q): Heteroskedasticity (H): Prob(H) (two-sided):			3.02 0.08 1.66 0.01	Jarque-Bera Prob(JB): Skew: Kurtosis:	(JB):	5328.56 0.00 2.98 22.69		

Warnings:

In [640...

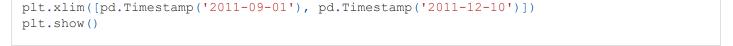
[1] Covariance matrix calculated using the outer product of gradients (complex-step).

plt.show()

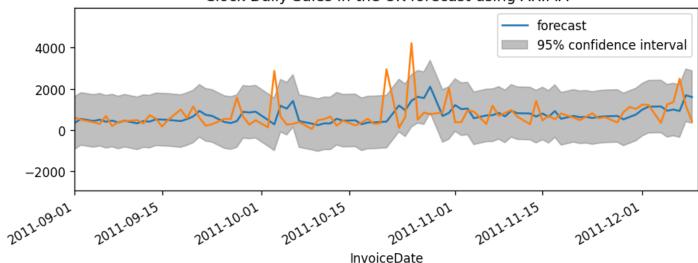


```
In [641...
```

```
# Actual vs Fitted
plot_predict(model_fitclks)
plt.plot(UK_DailyClock_df)
plt.title('Clock Daily Sales in the UK forecast using ARIMA')
```



Clock Daily Sales in the UK forecast using ARIMA



ARIMA model appears to be a version of a somewhat delayed and smaller version of the data. The true test is performance on validation.

Validation of the ARIMA model:

```
In [608... UK_DailyClock_df.shape

Out[608... (303, 1)

In [642... # Create Training and Test
    # Forecast first 9 days of December:
    train_clk = UK_DailyClock_df.Sales[:'2011-11-30']
    test_clk = UK_DailyClock_df.Sales['2011-12-01':]
```

Attempt Auto Arima for better parameters:

```
In [706...
    model_clk = auto_arima(train, start_p=1, start_q=1,
        test='adf', # use adftest to find optimal 'd'
    max_p=3, max_q=3, # maximum p and q
    m=1, # frequency of series
    d=None, # let model determine 'd'
    seasonal=False, # No Seasonality
    start_P=0,
    D=0,
    trace=True,
    error_action='ignore',
    suppress_warnings=True,
    stepwise=True)
    print(model_clk.summary())
```

```
Performing stepwise search to minimize aic
ARIMA(1,0,1)(0,0,0)[0]
                                    : AIC=3740.053, Time=0.16 sec
ARIMA(0,0,0)(0,0,0)[0]
                                    : AIC=3841.810, Time=0.00 sec
ARIMA(1,0,0)(0,0,0)[0]
                                   : AIC=3802.624, Time=0.02 sec
                                    : AIC=3816.718, Time=0.02 sec
ARIMA(0,0,1)(0,0,0)[0]
                                    : AIC=3741.935, Time=0.34 sec
ARIMA(2,0,1)(0,0,0)[0]
                                    : AIC=3741.923, Time=0.30 sec
ARIMA(1,0,2)(0,0,0)[0]
ARIMA(0,0,2)(0,0,0)[0]
                                    : AIC=3806.975, Time=0.08 sec
                                    : AIC=3790.880, Time=0.03 sec
ARIMA(2,0,0)(0,0,0)[0]
```

```
ARIMA(2,0,2)(0,0,0)[0]
                                  : AIC=3739.021, Time=0.31 sec
ARIMA(3,0,2)(0,0,0)[0]
                                  : AIC=inf, Time=0.36 sec
ARIMA(2,0,3)(0,0,0)[0]
                                  : AIC=inf, Time=0.47 sec
                                 : AIC=3743.504, Time=0.31 sec
: AIC=3743.447, Time=0.36 sec
ARIMA(1,0,3)(0,0,0)[0]
ARIMA(3,0,1)(0,0,0)[0]
                         : AIC=3743.269, Time=0.41 sec
ARIMA(3,0,3)(0,0,0)[0]
ARIMA(2,0,2)(0,0,0)[0] intercept : AIC=3740.057, Time=0.33 sec
```

Best model: ARIMA(2,0,2)(0,0,0)[0]

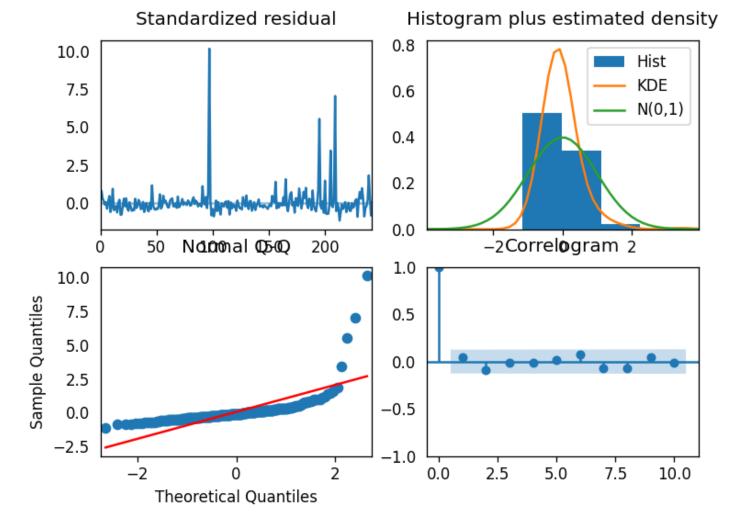
Total fit time: 3.517 seconds

SARIMAX Results							
Dep. Varia	able:		У	 No.	Observations:		243
Model:	SA	ARIMAX(2, 0,	2)	Log	Likelihood		-1864.510
Date: Fr:		ci, 02 Dec 2	022	AIC			3739.021
Time:		13:02	:21	BIC			3756.486
Sample:			0	HQIC			3746.055
		_	243				
Covariance Type:			opg				
=======	coef	std err	=====	==== Z	P> z	[0.025	0.975]
ar.L1	0.0005	0.030	0.	 015	0.988	-0.058	0.059
ar.L2	0.9973	0.028	35.	580	0.000	0.942	1.052
ma.L1	0.0324	0.0324 0.096		339	0.735	-0.155	0.220
ma.L2	-0.9472	0.9472 0.055		126	0.000	-1.056	-0.839
sigma2	2.668e+05	1.25e+04	21.	276	0.000	2.42e+05	2.91e+05
Ljung-Box (L1) (Q):			0.	==== 60	Jarque-Bera	(JB):	31614.46
Prob(Q):				44	Prob(JB):		0.00
Heteroskedasticity (H):				09	Skew:		6.54
<pre>Prob(H) (two-sided):</pre>				00	Kurtosis:		57.33
=======		-======	=====	====	========	:======:	=========

Warnings:

[1] Covariance matrix calculated using the outer product of gradients (complex-step).

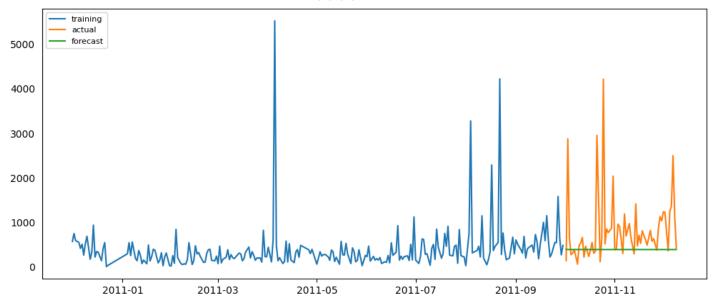
```
In [707...
         model clk.plot diagnostics(figsize=(7,5))
         plt.show()
```



According to auto-arima, the best Arima model using auto-arima is (2,0,2) ARIMA (1,0,0)

```
In [728...
         arimaclk model100 = ARIMA(train, order=(1, 0, 0))
         fitted arimaclk100 = arimaclk model100.fit()
         # Forecast
         result clk100=fitted arimaclk100.forecast(60, alpha=0.05) # 95% conf
         #result clk.to frame()
         results indexed100=pd.DataFrame(result clk100)
         results indexed100['InvoiceDate']=test.index
         results indexed100['InvoiceDate'] = pd.to datetime(results indexed100['InvoiceDate'])
         results indexed100=results indexed100.set index('InvoiceDate')
         ## Make as pandas series
         #fc series = pd.Series(fc, index=test.index)
         #lower series = pd.Series(conf[:, 0], index=test.index)
         #upper series = pd.Series(conf[:, 1], index=test.index)
         ## Plot
         plt.figure(figsize=(12,5), dpi=100)
         plt.plot(train, label='training')
         plt.plot(test, label='actual')
         plt.plot(results indexed100, label='forecast')
         #plt.fill between(lower series.index, lower series, upper series,
         # color='k', alpha=.15)
         plt.title('ARIMA (1,0,0) Forecast vs Actuals')
         plt.legend(loc='upper left', fontsize=8)
         #plt.xlim([pd.Timestamp('2011-10-01'), pd.Timestamp('2011-12-10')])
         plt.show()
```

ARIMA (1,0,0) Forecast vs Actuals



Out[729...

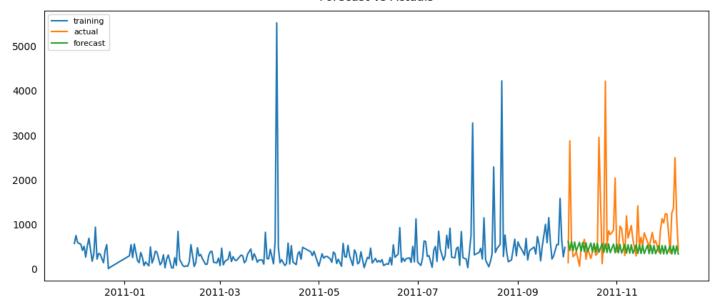
Method RMSE MAPE

0 ARIMA method 861.07 58.74

Using auto arima Recommended model: ARIMA(2,0,2)

```
In [713...
         arimaclk model = ARIMA(train, order=(2, 0, 2))
         fitted arimaclk = arimaclk model.fit()
         # Forecast
         result clk=fitted arimaclk.forecast(60, alpha=0.05) # 95% conf
         #result clk.to frame()
         results indexed=pd.DataFrame(result clk)
         results indexed['InvoiceDate']=test.index
         results indexed['InvoiceDate'] = pd.to datetime(results indexed['InvoiceDate'])
         results indexed=results indexed.set index('InvoiceDate')
         ## Make as pandas series
         #fc series = pd.Series(fc, index=test.index)
         #lower series = pd.Series(conf[:, 0], index=test.index)
         #upper series = pd.Series(conf[:, 1], index=test.index)
         ## Plot
         plt.figure(figsize=(12,5), dpi=100)
         plt.plot(train, label='training')
         plt.plot(test, label='actual')
         plt.plot(results indexed, label='forecast')
         #plt.fill between(lower series.index, lower series, upper series,
         # color='k', alpha=.15)
         plt.title('Forecast vs Actuals')
         plt.legend(loc='upper left', fontsize=8)
         #plt.xlim([pd.Timestamp('2011-10-01'), pd.Timestamp('2011-12-10')])
         plt.show()
```

Forecast vs Actuals



Out[715...

Method RMSE MAPE

0 ARIMA method 851.56 75.39

Neural Networks (Long Short-Term Memory Network)

(Brownlee, 2016)

To maintain the train/test proportions for other models which have test size of 60, our train/test proportions are 80.2/19.8

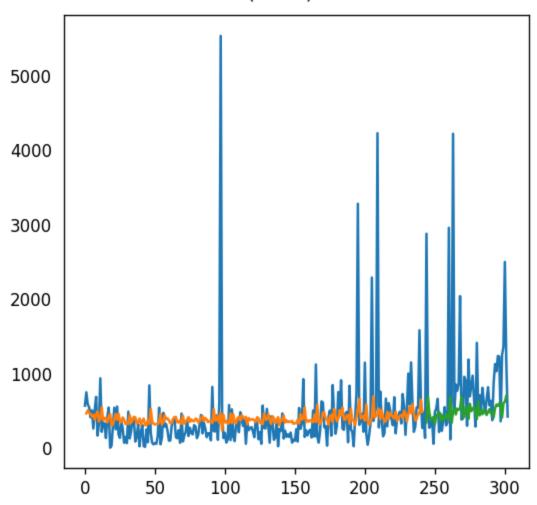
```
# split into train and test sets
In [785...
         train size = int(len(dataset neural) * 0.802)
         test size = len(dataset neural) - train size
         train nn, test nn = dataset neural[0:train size,:],
                              dataset neural[train size:len(dataset neural),:]
In [787...
         # convert an array of values and generate
         # the X and y for our neural network with
         # where X has lagged version of y (the current t)
         # and y looks at the future:
         def create dataset(dataset, look back=1):
          dataX, datay = [], []
          for i in range(len(dataset)-look back-1):
                 a = dataset[i:(i+look back), 0]
                 dataX.append(a)
                 datay.append(dataset[i + look back, 0])
          return np.array(dataX), np.array(datay)
In [788...
         # Run the above function on the already
         # split train and test data so we now have
         \# X=t and y=t+1
         look back = 1
         trainX, trainy = create dataset(train nn, look back)
         testX, testy = create dataset(test nn, look back)
In [789...
         # Data has to be reshaped to a format the neural network
         # understands (samples, time steps (1), features)
         trainX = np.reshape(trainX, (trainX.shape[0], 1, trainX.shape[1]))
         testX = np.reshape(testX, (testX.shape[0], 1, testX.shape[1]))
In [ ]:
        # create and fit the LSTM network (original attempt)
         n features nn=1
         n steps nn=1
         model nn = Sequential()
         model nn.add(LSTM(4, input shape=(1, look back)))
         model nn.add(Dense(1))
         model nn.compile(loss='mean squared error', optimizer='adam')
         model nn.fit(trainX, trainy, epochs=100, batch size=1, verbose=0)
In [791...
         # make forecast on both training and test:
         trainPredict nn = model nn.predict(trainX)
         testPredict nn = model nn.predict(testX)
         # invert scaling done on the data:
         trainPredict nn = scaler.inverse transform(trainPredict nn)
         trainy = scaler.inverse transform([trainy])
         testPredict nn = scaler.inverse transform(testPredict nn)
         testy = scaler.inverse transform([testy])
         # calculate root mean squared error
         trainScore nn = np.sqrt(mean squared error(trainy[0], trainPredict nn[:,0]))
         print('Train Score: %.2f RMSE' % (trainScore nn))
         testScore nn = np.sqrt(mean squared error(testy[0], testPredict nn[:,0]))
         print('Test Score: %.2f RMSE' % (testScore nn))
```

Train Score: 522.79 RMSE Test Score: 830.89 RMSE

```
In [792...
```

```
# shift train predictions so they can plot
# in line with the original data:
trainPredictPlot nn = np.empty like(dataset)
trainPredictPlot nn[:, :] = np.nan
trainPredictPlot nn[look back:len(trainPredict_nn)+look_back, :] = trainPredict_nn
# shift test predictions so they can plot in
# line with the original data:
testPredictPlot nn = np.empty like(dataset)
testPredictPlot nn[:, :] = np.nan
testPredictPlot nn[len(trainPredict nn)+(look back*2)+1:len(dataset)-1, :] = testPredict n
# plot baseline and predictions
plt.plot(scaler.inverse transform(dataset neural))
plt.plot(trainPredictPlot nn)
plt.plot(testPredictPlot nn)
plt.title('Neural Network (LTSM) Actual vs. Forecast')
plt.show()
```

Neural Network (LTSM) Actual vs. Forecast



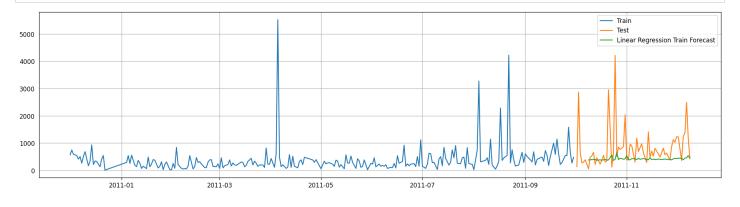
As impressive as Neural Nets can be, and seeing that the forecast does follow any trend however slight in the data, the performance is still lacking when compared to the Holt-Winters model, as was also the case in the Practical Time Series Forecasting example for Chapter 9 (Shmueli & Lichtendahl Jr., 2018)

Linear Regression

```
# This version is not fully comparable to the other methods
# given that the regression is done on a known test data set
# with already known lags, which would normally only be
# available as forecasted lags. However, this is to demonstrate
# even with known data, this version of a linear regression model
# does not seem to outperform many of the other
# data driven models for this series.
train lr=train.copy()
# Adding lagged versions of data to use
# in liner regression to use as input predictors:
train lr['Lag 1'] = train lr['Sales'].shift(1)
# given their site may have some weak weekly trends
# and they have 6 day weeks:
train lr['Lag 6'] = train lr['Sales'].shift(6)
from sklearn.linear model import LinearRegression
X lr = train lr.loc[:, ['Lag 1','Lag 6']]
X lr.dropna(inplace=True) # drop missing values in the feature set
y lr = train lr.loc[:, 'Sales'] # create the target
y lr, X lr = y lr.align(X, join='inner') # drop corresponding values in target
model lr = LinearRegression()
model lr.fit(X lr, y lr)
y pred lr train = pd.Series(model lr.predict(X lr), index=X lr.index)
# Do the same with test data:
test lr = test.copy()
test lr['Lag 1'] = test lr['Sales'].shift(1)
test lr['Lag 6'] = test lr['Sales'].shift(6)
X test lr = test lr.loc[:, ['Lag 1','Lag 6']]
X test lr.dropna(inplace=True)
y pred lr = pd.Series(model lr.predict(X test lr), index=X test lr.index)
```

In [798...

```
plt.figure(figsize=(20,5))
plt.grid()
plt.plot( train_lr['Sales'], label='Train')
plt.plot(test_lr['Sales'], label='Test')
plt.plot(y_pred_lr, label='Linear Regression Train Forecast')
plt.legend(loc='best')
plt.show()
```



Out[804...

Method RMSE MAPE

0 LR method 826.56 60.21

```
In [805...
```

```
Table = PrettyTable(["Model", "RMSE"])
Table.add_row(["Naive", n_rmse])
Table.add_row(["Simple Average", sa_rmse])
Table.add_row(["Moving Average", ma_rmse])
Table.add_row(["Simple Exponential", se_rmse])
Table.add_row(["Holt Linear", hl_rmse])
Table.add_row(["Holt Winter", hw_rmse])
Table.add_row(["ARIMA (1,0,0)", arimal00_rmse])
Table.add_row(["ARIMA (2,0,2)", arima_rmse])
Table.add_row(["Linear Regression", lr_rmse])
Table.add_row(["Neural Network (LSTM)", round(testScore_nn,2)])
print("Time Series Model Performance Sorted by RMSE")
Table.sortby = "RMSE"
print(Table)
```

Time Series Model Performance Sorted by RMSE