

# Abass Adekunle

Lagos, GU

-Email me on Indeed: <http://www.indeed.com/r/Abass-Adekunle/3e8d696a5c5aac3f>

## Work Experience

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### **Relationship Manager**

UNITED BANK FOR AFRICA - Lagos

November 2020 to Present

Business Development  
Relationship Management  
New to bank account opening  
Account reactivation  
Assets generation  
Deposit mobilization

### **Sales Executive**

STANBIC IBTC BANK - Lagos

June 2016 to September 2020

Customer Relationship  
Business Development  
Marketing strategy and campaign  
Account reactivation  
New to bank account opening  
Loan booking  
Assets generation

## Education

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### **Undergraduate**

## Skills

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- Business Development
- CRM Software
- Sales Management
- Negotiation
- Upselling
- Banking

## Languages

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- English - Expert
- Yoruba - Expert
- Hausa - Intermediate

## Certifications and Licenses

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### **Jobberman Soft Skill Training**

October 2021 to Present

Soft skill training