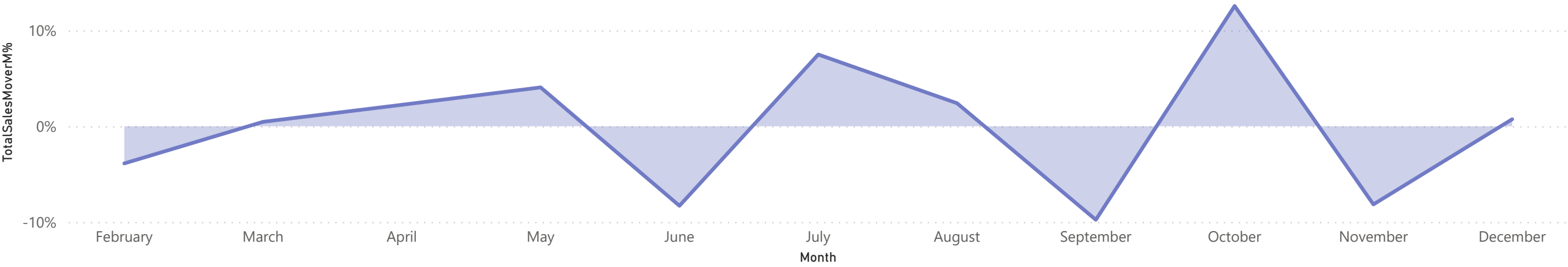
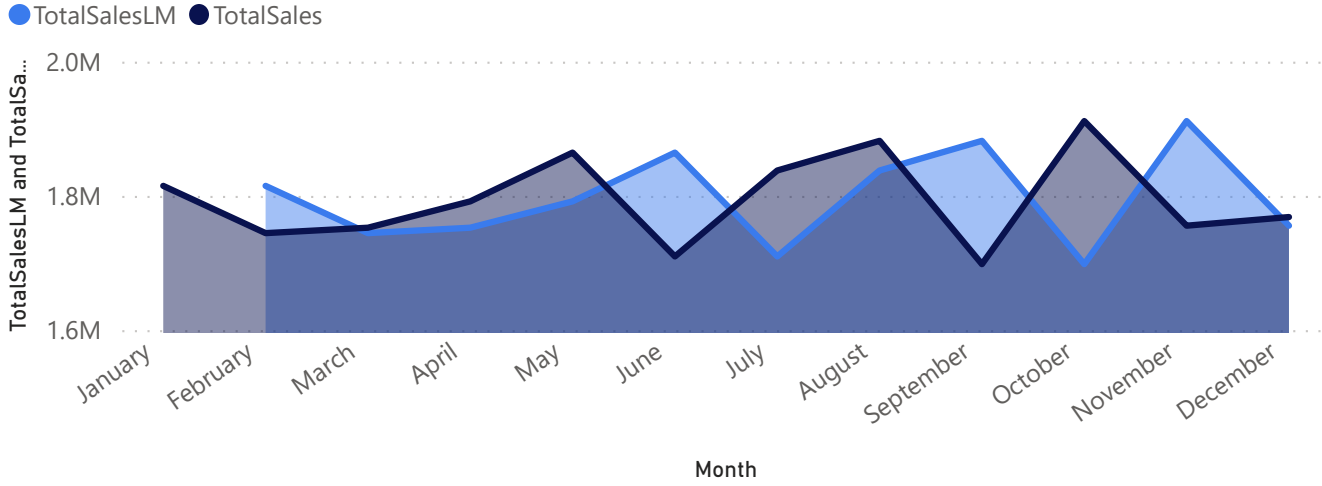


TotalSalesMoverM% by Month



TotalSalesLM and TotalSales by Month



| erM       |               |               |              |
|-----------|---------------|---------------|--------------|
| 2017      | 21,532,171.72 | 19,763,659.21 | 1,768,512.51 |
| Qtr 1     | 5,312,098.78  | 3,559,479.80  | 1,752,618.98 |
| January   | 1,814,943.49  |               | 1,814,943.49 |
| February  | 1,744,536.31  | 1,814,943.49  | -70,407.18   |
| March     | 1,752,618.98  | 1,744,536.31  | 8,082.67     |
| Qtr 2     | 5,366,185.40  | 5,409,019.16  | -42,833.76   |
| April     | 1,791,861.52  | 1,752,618.98  | 39,242.54    |
| May       | 1,864,538.66  | 1,791,861.52  | 72,677.14    |
| June      | 1,709,785.22  | 1,864,538.66  | -154,753.44  |
| Qtr 3     | 5,418,213.50  | 5,429,678.28  | -11,464.78   |
| July      | 1,837,843.44  | 1,709,785.22  | 128,058.22   |
| August    | 1,882,049.62  | 1,837,843.44  | 44,206.18    |
| September | 1,698,320.44  | 1,882,049.62  | -183,729.18  |
| Qtr 4     | 5,435,674.04  | 5,365,481.97  | 70,192.07    |
| Total     | 21,532,171.72 | 19,763,659.21 | 1,768,512.51 |

## Top 15 New Customer by Rank



| FullName          | Value        | Rank       |
|-------------------|--------------|------------|
| Ardelis Forrester | 1.72         | 1          |
| Chickie Brister   | 1.72         | 1          |
| Morly Genery      | 1.72         | 1          |
| Lucine Stutt      | 1.70         | 4          |
| Melinda Hadlee    | 1.70         | 4          |
| Druci Brandli     | 1.67         | 6          |
| Rutledge Hallt    | 1.67         | 6          |
| Duff Karlowicz    | 1.66         | 8          |
| Nancie Vian       | 1.66         | 8          |
| Barthel Docket    | 1.64         | 10         |
| Rockwell Matson   | 1.64         | 10         |
| <b>Total</b>      | <b>24.92</b> | <b>112</b> |

### Value by FullName

Ardelis Forrester

Melinda Hadlee

Nancie Vian

Barthel Docket

Rockwell Mats...

Chickie Brister

Druci Brandli

Morly Genery

Rutledge Hallt

Wheeler Winward

Mandie Feares

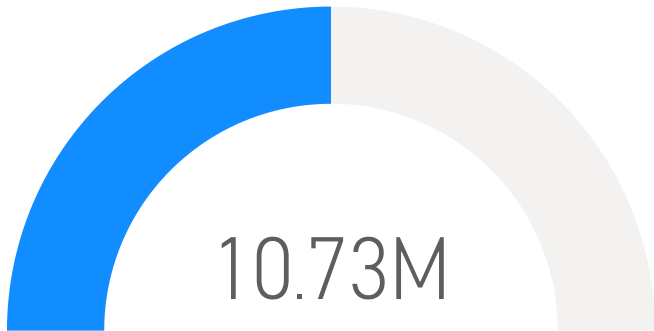
Lucine Stutt

Duff Karlowicz

Olag

Melba Spellacy

Profit



10.73M

0.00M

21.46M