



## Filters

market All  
region All  
division All  
customer All  
FY 2019

## P & L

### By Fiscal Months

All Values Are In USD

Note: Do not modify the pivot table

Values	Fiscal Years								
	Q1	Q2			Q3				
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
NetSales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%

market All  
region All  
division All  
customer All  
FY 2020

## P & L

### By Fiscal Months

All Values Are In USD

Note: 21 vs 20 is not part of pivot table

Values	Fiscal Years								
	Q1	Q2			Q3				
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
NetSales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%

market All

# AtliQ Hardwares



region All  
division All  
customer All  
FY 2021

## P & L

### By Fiscal Months

All Values Are In USD

Note: 21 vs 20 is not part of pivot table

Values	Fiscal Years								
	Q1		Q2		Q3				
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
NetSales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%

## Comparison

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21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%



Q4			Grand Total
Jun	Jul	Aug	
6.2M	6.5M	6.3M	87.5M
3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	36.2M
42.0%	41.5%	41.4%	41.4%

Q4			Grand Total
Jun	Jul	Aug	
14.9M	16.1M	16.5M	196.7M
9.3M	10.2M	10.5M	123.4M
5.5M	5.9M	6.1M	73.3M
37.3%	36.7%	36.8%	37.3%



Q4			Grand Total
Jun	Jul	Aug	
41.5M	44.0M	43.0M	598.9M
26.4M	28.0M	27.4M	380.7M
15.1M	16.0M	15.6M	218.2M
36.4%	36.4%	36.3%	36.4%

178.6%	173.9%	160.3%	204.5%
140.7%	148.0%	162.0%	124.8%