



DRAFT



Customer: ALHAMBRA ELEMENTARY DISTRICT
Address: 4510 N 37TH AVE
 PHOENIX AZ 85019
Attention: test

Quote Date: 05/16/2017
Quote Expire: 07/15/2017
BOSS Quote ID #: 033585A
MESC Contract #: 13N-CSBS-0925

QUOTE SUMMARY

Test

MODEL	BASE BUS DESCRIPTION	QTY	MOHAVE BUS PRICE
Ford G5 - School	Ford DRW	6	\$553,612.50
TOTAL ORDER FROM CUSTOMER 6-15			
ADDITIONAL OPTIONS T3RE:			\$1,434.00
VOLUME DISCOUNT:			(\$3,000.00)
BUS PREPARATIONS, SERVICE & PARTS:			\$50,239.92
SUB TOTAL:			\$609,486.42
FORD / GM CHASSIS INCENTIVES:			(\$200.00)
OTHER INCENTIVES:			(\$300.00)
TRADES:			(\$20.00)
MOHAVE FEE INCLUDED			
ARIZONA 8.5% SALES TAX :			\$51,249.26
LOCAL DELIVERY CHARGE:			\$498.00
TOTAL PRICE INCLUDING SALES TAX AND DELIVERY:			\$660,713.68

***BY SIGNING BELOW THE CUSTOMER AGREES THAT ALL PRICING AND SPECIFICATIONS INCLUDED IN THIS QUOTE ARE CORRECT AND MEETS THE CUSTOMERS SATISFACTION.**

**** QUOTATION VALID FOR 60 DAYS / STOCK BUSES SUBJECT TO PRIOR SALE**

**** Quote is Subject to Any Manufacturer's Price Increases Beyond 60 Days**

PLEASE SIGN AND SUBMIT THIS QUOTE WITH YOUR PURCHASE ORDER TO MOHAVE EDUCATIONAL SERVICES

<div></div>	<div>/</div> <div>/</div>
Customer Signature	Date of Acceptance (mm/dd/yyyy)
<div>Quoted By: Michael McGrath</div> <div>Telephone:</div> <div>Email: michael@canyonstatebus.com</div>	



Requirement Options Pricing



Qty	Options	Description	List Price	Price	Total
1	SBC	SEAT BELT CUTTER	\$36.00	\$20.00	\$20.00
1	60J	PANEL ELECT MESSAGE CENTER	\$386.00	\$205.00	\$205.00
1	PSBC	PAINTED ENT/STEP BODY COLOR MATCH	\$56.00	\$30.00	\$30.00
5	AKC	ADDITIONAL KEY CHASSIS	\$356.00	\$189.00	\$945.00
TOTAL BLUE BIRD OPTIONS:					\$1,200.00

Options Pricing

Qty	Options	Description	List Price	Mohave Member Price	Total
1	AKC	ADDITIONAL KEY CHASSIS	\$356.00	\$189.00	\$189.00
1	PSBC	PAINTED ENT/STEP BODY COLOR MATCH	\$56.00	\$30.00	\$30.00
1	SBC	SEAT BELT CUTTER	\$36.00	\$20.00	\$20.00
TOTAL BLUE BIRD OPTIONS:					\$239.00

Bus Preparations, Service & Parts

Canyon State Options

Qty	Options	Description	Price	Total
1	ADDITIONAL 15.4" MONITOR	(1) 15.4" Flip Down Monitor	\$678.25	\$678.25
TOTAL:				\$678.25

Air Conditioning System / Entertainment System

Qty	Options	Description	Price	Total
1	VISION / MCC AC-8iw131D / 80K BTU	(1) iw1 Rear Evap, (1) Dash Evap, (1) CM3 Skirt Cond, 3 Fan, (1) Model 108 Skirt Cond, 1 Fan, (1) TM21 & (1) TM16 Compressors & Installation	\$7695.07	\$7,695.07
TOTAL:				\$7,695.07

Trades

Qty	YEAR	BODY # / BUS # / DESCRIPTION	TRADE AMOUNT	Total
1	2017	Test	(\$20.00)	(\$20.00)
TRADES TOTAL:				(\$20.00)

Delivery Charges

Qty	Type	Range Miles	Price	Total
1	Delivery with Trade.	20	\$83.00	\$83.00
TOTAL DELIVERY CHARGES:				\$83.00

