

Sales Report By Lead

Date Range: 01/01/2021 To 05/18/2022

Ann Lyons					\$141,704.00
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
AL5014	Arlington Custom Builders Michiels Residence	Anderson Michiels Residence	02/07/2022	Referral	\$28,905.17
AL05008	Rosie On The House Appel Residence	Cabinets for The Appel Residence	04/21/2021	Previous Client	\$20,440.00
AL05005	Joan Hanson	Estimate 1	03/29/2021	Drove by Saw Sign	\$38.75
AL5012	Steve and Mindy (Kitchen and Loft) Grady	Grady Upstairs Buffet and Kitchen Cabinets	09/22/2021	Previous Client	\$5,947.20
AL05009	Keith and Megan MacIroy	Aristokraft Cabinets	04/28/2021	Aristokraft/Kemper website	\$3,055.00
AL5011	Valerie Taylor	Estimate 1	09/02/2021	Home Advisor	\$14,620.26
AL5016	Margie Delaney	Laundry Room Repair	02/23/2022	Referral	\$1,361.00
AL5015	Pam Baskind	Baskind Guest Bath	02/11/2022	Drove by Saw Sign	\$14,570.07
AL05007	Harold Perkins	Waypoint Cabinets	03/30/2021	Referral	\$18,485.00
AL05002	Chris Henriksen	Service Call	01/13/2021	Internet	\$75.00
AL050010	Nancy Luhman	Luhman Remodel Option 2	06/18/2021	Previous Client	\$29,816.94
AL05001	Betty Hall	Service Work on Trash Can	01/13/2021	Previous Client	\$310.00
AL05004	Champion Built Daughter's Cabinets	Daughter's Room Cabinets	03/15/2021	Previous Client	\$1,820.00
AL05006	Ann Lyons	Estimate 1	03/29/2021	Drove by Saw Sign	\$52.61
AL5013	Paul Leadbeater	Aristokraft Cabinets	09/27/2021	Internet	\$357.00
AL05003	Jo Pulvermacher	Custom Cabinet	02/16/2021	Drove by Saw Sign	\$1,850.00

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15
Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Pipho	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Erica Waldron

\$163,277.14

Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
EW5003	Marko Burns	Estimate 1	07/31/2021	Drove by Saw Sign	\$36,568.06
EW5004	Doug and Kim Gullo	Gullo's Remodel	08/31/2021	Drove by Saw Sign	\$109,049.68
EW05001	Richard Bilby	Robert Bilby Remodel	05/28/2021	Internet	\$13,995.95
EW5002	Patty Fedge	Gee Countertop	06/30/2021	Drove by Saw Sign	\$3,663.45

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15
Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Pipho	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Kirk Wilson					\$0.00
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
	No Sales				\$0.00

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15

Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Pipho	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Lacey Janelle Allen					\$265,006.63
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
LA05007	Arlene and Buster Baughman-2	Upper Cabinets and Installation	03/08/2021	Previous Client	\$2,438.38
LA05009	Beth Cochran	Bathroom Vanity- Final	03/22/2021	Drove by Saw Sign	\$4,091.37
LA05004	Charles DeFelice	Bar Addition	02/22/2021	Internet	\$26,504.78
LA05006	The Baughman Residence	Cabinets and Counter Tops- Final	03/08/2021	Previous Client	\$7,423.57
LA05002	Tami and Kyle Haynie	Cabinets and Installation Only	01/20/2021	Referral	\$46,158.33
LA050012	Eileen Borris	Vanities, Delivery, and Installation	05/18/2021	Home Advisor	\$8,138.09
LA05008	Legends of Mesa Clubhouse	Cabinets and Counter Tops Only	03/10/2021	Referral	\$119,431.60
LA05003	Tom Husband	Bathroom Remodel and Window Addition	02/18/2021	Drove by Saw Sign	\$20,285.12
LA050010	Richard Rathge and Polly Fassinger	Hall Bath Refresh	03/29/2021	Referral	\$4,111.24
LA05005	Susan and Alan Hansen-Berg	Kitchen Cabinet Hardware	03/01/2021	Previous Client	\$3,741.48
LA050011	Residence Kodl	Kitchen and Bathroom Cabinets- Homecrest	03/29/2021	Referral	\$22,682.67

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15
Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Piphoo	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Louie Rocha					\$497,621.32
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
LR5002	Carolyn Hickman	Estimate 1	07/03/2021	Drove by Saw Sign	\$26,668.39
LR05001	David and Sara Perrine	Estimate 1	04/30/2021	Referral	\$199,400.53
LR5004	Robert Nettles	Mother Suite, master shower, kitchen tops	11/01/2021	HOUZZ	\$77,257.54
LR5003	Chris Price	Pool House/Patios(Detached Accessory Structure)	10/01/2021	Referral	\$194,294.86

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15

Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Piphoo	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Nicole Acosta					\$0.00
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
	No Sales				\$0.00

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15
Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Pipho	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Ray Smith					\$698,493.26
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
RS5023	BARBARA CALLISON	COUNTER TOPS	10/29/2021	Referral	\$11,600.00
RS050012	MIKE & AMY BAUMERT	SINK CABINET DOORS	04/27/2021	Previous Client	\$625.00
RS5025	NORMA GANO	COUNTER TOPS	12/09/2021	Drove by Saw Sign	\$7,275.00
RS05002	VICTORIA & ADAM McKERCHER	BATH	01/15/2021	Previous Client	\$12,325.00
RS5002	RICH & LEANN WILLIAMS	Estimate 3	02/24/2022	Referral	\$184.76
RS5022	DORLAND YELLOWEGA	Estimate 1	09/15/2021	Drove by Saw Sign	\$4,500.00
RS5024	SUSAN PRICE PATTERSON 2	KITCHEN & DESK	11-8-21	Previous Client	\$54,700.00
RS05005	MERRY TRADER	Estimate 1	02/23/2021	Previous Client	\$49,175.00
RS5028	DIANN & BRYAN PATTERSON	3 BATHS	01/26/2022	Home Advisor	\$53,825.00
RS5001	JANE FAQELL	Estimate 1	04/28/2022	Drove by Saw Sign	\$10.00
RS050011	GERI FARR (Thoits)	KITCHEN	04/23/2021	Previous Client	\$50,850.00
RS050013	JULIE & STEVE KOEHN	KITCHEN	05/26/2021	Referral	\$44,275.00
RS05009	THERESA O'BRIEN	KITCHEN	04/10/2021	Referral	\$84,725.00
RS5031	RICH & LEANN WILLIAMS	Estimate 1	02/24/2022	Referral	\$573.50
RS050019	ARTIE & EMILY EAVES 3	UPSTAIRS BATHS	06/18/2021	Previous Client	\$66,100.00
RS05006	CHRIS & DON HEADLEY	BATHS 2	02/27/2021	Previous Client	\$15,275.00
RS05007	JANICE REED (Whelan)	Estimate 1	3-18-21	Previous Client	\$4,050.00
RS05004	ARTIE AND EMILY EAVES 2	POWDER ROOM	2-19-21	Previous Client	\$1,450.00
RS5020	JOHN & SANDRA ALMGREN	Estimate 1	08/27/2021	Drove by Saw Sign	\$7,600.00
RS5026	JERRY OLSON 2	HALL BATH	12-22-21	Previous Client	\$17,450.00
RS5027	DANIEL LIDDLE SR	BATH CABINETS	01/12/2022	Drove by Saw Sign	\$3,325.00
RS050016	JEFF & TARA BERAN	KITCHEN	05/28/2021	Referral	\$22,400.00
RS05008	GREG & LEAH RAY	KITCHEN & 2 BATHS	03/23/2021	Previous Client	\$24,500.00
RS050010	GAYLE & JOHN SCHAMBS	MASTER VANITY TOP LABOR	04/12/2021	Previous Client	\$1,100.00
RS5019	ALAN & LEILA MCDONEL	McDonel bathrooms	08/25/2021	Internet	\$45,500.00
RS5021	KAY Attarzedeh	BATH TOPS ONLY	09/09/2021	Drove by Saw Sign	\$7,325.00
RS050017	SUSAN RETHORE	MASTER BATH CABINETS ONLY	06/18/2021	Previous Client	\$6,950.00
RS5029	RICH & LEANN WILLIAMS	Estimate 2	02/22/2022	Referral	\$81,000.00
RS05003	KERRY & BETH BERINGHAUS	BATH 2	2-5-21	Previous Client	\$12,025.00
RS050014	ARTIE AND EMILY EAVES 2	POWDER ROOM PHASE 2	05/25/2021	Previous Client	\$7,800.00
RS050015	JEFF & TARA BERAN	Estimate 3	05/28/2021	Referral	\$0.00

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15
Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Pipho	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Rick Ritivoy					\$1,195,960.54
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
RR05006	Steve & Susan Peterson	Guest Bathroom	05/24/2021	Drove by Saw Sign	\$16,248.84
RR5015	Jerry and Katie Cobb	Pantry Area, Master Vanity	11/09/2021	Drove by Saw Sign	\$34,944.03
RR5013	Dale Nowak	Kitchen	09/30/2021	Home Advisor	\$38,488.47
RR5017	Tyler Robertson	Floor and Office	12/14/2021	Drove by Saw Sign	\$21,370.59
RR05004	Dan Pierce	Renovation Only	04/27/2021	Rick's Website	\$239,281.62
RR5009	Kelli Vroom	Design Agreement	06/05/2021	Drove by Saw Sign	\$1,168.25
RR05007	Jody and Michelle Olson	Design Agreement	06/05/2021	Referral	\$1,908.25
RR5016	Dale Nowak	Master Bath and Guest Bath, and flooring	12/20/2021	Home Advisor	\$92,252.17
RR05002	Terry Ruth	Whole House Remodel	02/18/2021	Drove by Saw Sign	\$260,344.74
RR5012	Jerry and Katie Cobb	Estimate 2	09/28/2021	Drove by Saw Sign	\$1,500.00
RR5019	Ibie Falcusan	Bathroom Remodel	01/26/2022	Previous Client	\$85,501.99
RR5008	Stu Troyan	Kitchen Remove wall	07/13/2021	Drove by Saw Sign	\$96,621.41
RR5014	Laurie Anderson	French Door	09/23/2021	Home Advisor	\$12,840.47
RR05005	Steve & Susan Peterson	Master Bathroom	05/10/2021	Drove by Saw Sign	\$44,982.93
RR5010	Jan Hoeye	Guest Bathroom	07/29/2021	Home Advisor	\$29,063.66
RR05001	Tom Trainor	Design Agreement	02/22/2021	Internet	\$1,330.25
RR5018	Susan Gilliland	Estimate 1	01/14/2022	Drove by Saw Sign	\$167,351.03
RR05003	Jason Hartford	Transom Openings	04/26/2021	Rick's Website	\$16,795.80
RR5011	Laurie Anderson	Guest Bath	08/31/2021	Home Advisor	\$33,966.04

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15

Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Piph	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Stacy Roman

\$1,184.74

Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
SR05001	Jacki Zocco	Estimate 2	04/07/2021	Drove by Saw Sign	\$1,184.74

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15
Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Pipho	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

Stephanie Chase					\$26,492.76
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
SC05001	KATHLEEN O'HARE	condo remodel	06/07/2021	Drove by Saw Sign	\$13,857.23
SC05003	Janis Gouveia	countertops	06/14/2021	Drove by Saw Sign	\$10,200.42
SC05002	KATHLEEN O'HARE	countertops	06/07/2021	Drove by Saw Sign	\$2,435.11

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15
Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Pipho	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06

TBD TBD					\$172,060.30
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount
TT05004	First Name Last Name	Estimate 7	01/23/2021	eMail	\$23,428.12
TT05005	The Hansen-Berg Residence-2	Vanity and Dresser Cabinets-Delivery Only	04/30/2021	Previous Client	\$13,734.96
TT05001	First Name Last Name	master tub and shower all areas segmented #1	01/09/2021	eMail	\$77,762.01
TT05002	First Name Last Name	Estimate 5	01/10/2021	eMail	\$517.50
TT05003	First Name Last Name	Estimate 6	01/20/2021	eMail	\$450.00
TT05006	Jane and Dan Ertz (Bloomfield)	Cabinets and Delivery Only	06/01/2021	Previous Client	\$31,283.52
TT05007	Vernon Pate	Pate kitchen remodel	6/23/21	Drove by Saw Sign	\$24,884.19

Ann Lyons (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Cal and Tina Byrd	Estimate 1		Previous Client	\$0.00
01/20/2021	Gail and Earl Heinselman	Kitchen Remodel		Drove by Saw Sign	\$16,954.29
02/16/2021	Jana Moffat	Kitchen Updating		HOUZZ	\$0.00
03/04/2021	Donna and Denis Weinhoff	Bathroom Cabinets and Counter Tops		Drove by Saw Sign	\$11,192.85
03/11/2021	Frank Biondo	Biondo Kitchen and Patio Remodel		Drove by Saw Sign	\$0.00
03/16/2021	Sam Santiemmo	Master Bath Shower		Drove by Saw Sign	\$9,922.51
09/07/2021	Carol and Ian Dresner 2	Dressner's Bath Remodel		Previous Client	\$15,143.41
11/15/2021	Michael McIntier	Second Floor Master Bath		Drove by Saw Sign	\$14,517.15
Erica Waldron (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
03/22/2021	Sharon Trudeau	Sharon's Jetted Tub		Drove by Saw Sign	\$0.00
03/29/2021	Donovan Lecaro	Estimate 1		Drove by Saw Sign	\$0.00
03/29/2021	Linda Hardman	Estimate 1		Drove by Saw Sign	\$11,694.77
04/08/2021	Roger Haugen	Estimate 1		Drove by Saw Sign	\$12,772.79
04/19/2021	Tammy Sandoval	kitchen remodel		Drove by Saw Sign	\$18,986.84
04/20/2021	Don Pipho	Change tub to shower		Internet	\$12,335.65
04/21/2021	Jane Blum	Estimate 1		Drove by Saw Sign	\$0.00
04/22/2021	Iris Young	Estimate 1		Drove by Saw Sign	\$1,960.00
04/23/2021	Vince and Debra Morrow	Vince and Debra Morrow		Drove by Saw Sign	\$0.00
04/26/2021	Julie Bootz	Estimate 1		Drove by Saw Sign	\$4,439.83
04/28/2021	Dianne and Roy Edgar	Dianne and Roy Edgar Bathroom remodel		Internet	\$12,335.40
05/04/2021	John Thornton	Estimate 1		Drove by Saw Sign	\$0.00
06/01/2021	Kelly Fuller	Fuller Countertops		Drove by Saw Sign	\$54,515.17
06/02/2021	CeCe Zink	Estimate 1		Drove by Saw Sign	\$27,685.63
06/02/2021	Rose Alexander	Rose's new floor		Drove by Saw Sign	\$39,978.06
06/14/2021	Pam Braesicke	Pam Braesicke		Drove by Saw Sign	\$17,020.89
06/16/2021	Carol Pellegrino	Pellegrino Bath Remodel		Home Advisor	\$12,503.95
06/24/2021	Jim Sheppard	sheppard bath remodel		Home Advisor	\$13,838.60
07/07/2021	Jenna Laese	Estimate 1		Drove by Saw Sign	\$7,975.01
07/20/2021	Beth Rider	Estimate 1		Drove by Saw Sign	\$29,433.51
07/29/2021	Dianne Bucci	Estimate 1		Drove by Saw Sign	\$17,899.00
08/02/2021	Jennifer Sanders	Sanders Bathroom remodel		Drove by Saw Sign	\$16,950.87
08/09/2021	Patrick Flanigan	6715 Beryl Ave Paradise Valley		Drove by Saw Sign	\$52,196.97
09/20/2021	Janet Lara	Lara's Bar		Drove by Saw Sign	\$0.00
09/22/2021	Barbara Hartman	Barbara's Remodel		Drove by Saw Sign	\$46,723.15
10/06/2021	Jim Rassi	Jim's Shower		Drove by Saw Sign	\$10,746.78
10/13/2021	Angie and Leigh Haas	Haas Remodel		Drove by Saw Sign	\$22,582.39
10/14/2021	David McIntire	kitchen remodel		Drove by Saw Sign	\$2,562.10
10/19/2021	Richard Nason	cultured marble Countertop		Drove by Saw Sign	\$1,760.70

10/25/2021	Wayne Monie	Monie Bath remodel		Drove by Saw Sign	\$14,650.12
10/26/2021	Paula Hill	Kitchen counters and back splash		Drove by Saw Sign	\$22,142.46
10/26/2021	Nancy Cruse	Estimate 1		Drove by Saw Sign	\$0.00

Kirk Wilson (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
09/07/2021	Sandy Meris	Estimate 1		Referral	\$15,555.71
09/08/2021	JUDIE CHUNG	Estimate 1		Drove by Saw Sign	\$26,305.20
09/08/2021	Test Kirk	Estimate 2		Home Advisor	\$7,176.25
09/10/2021	Janet Vasquez	Estimate 2		Home Advisor	\$0.00
09/21/2021	Robert Zimmerman	Estimate 1		Home Advisor	\$10,087.47
09/28/2021	Nancy Smith	Estimate 1		Home Advisor	\$7,809.24
09/29/2021	Shannon Gartin	Estimate 1		Home Advisor	\$15,423.80
10/18/2021	Jeani Goold	Estimate 1		Drove by Saw Sign	\$20,627.54

Lacey Janelle Allen (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/09/2021	Lugo Friend	Cabinets and Installation		Referral	\$13,843.47
01/12/2021	Dustin Ives	Kitchen Cabinets and Installation		Referral	\$28,631.21
01/13/2021	Barry and Judy Spector	Kitchen and Master Bath Remodel		Referral	\$111,378.91
01/15/2021	John Trojan	Kitchen and Bath(s) Remodel		Home Advisor	\$76,753.52
01/20/2021	Maire Laufer	Kitchen Remodel		Referral	\$21,105.24
01/20/2021	Susan Josephson-2	Bathroom(s) Remodel		Previous Client	\$31,411.61
01/29/2021	Dina Gibson	Shower Remodel		Drove by Saw Sign	\$26,934.23
02/01/2021	Sophie Terry	Home Cabinets		Home Advisor	\$2,029.48
02/03/2021	Ericka Graham	Bathroom Vanity Proposal		Drove by Saw Sign	\$20,254.54
02/03/2021	Peri Guffey	Kitchen Craft Cabinets		Drove by Saw Sign	\$27,484.12
02/08/2021	Gannin Depetrick	Bathroom with Tub Remodel Template		Drove by Saw Sign	\$25,714.51
02/18/2021	Edward Rivers	Kitchen Remodel		Drove by Saw Sign	\$24,094.12
02/24/2021	Neema Patel-2	Estimate 2		Previous Client	\$56,183.95

Louie Rocha (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/12/2021	Dorania Mato	Fireplace Reno		Referral	\$11,533.49
01/20/2021	Jamie Koshae	Estimate 1		Referral	\$34,932.58
03/19/2021	Carrie Petrone	Estimate 2		Internet	\$13,939.42
04/16/2021	Louise Wilmering	Estimate 1		Referral	\$165,583.05
04/20/2021	Eric Appell	Estimate 1		Cosentino	\$0.00
05/14/2021	Julie Leuthard	Estimate 1		Drove by Saw Sign	\$299,035.23
05/20/2021	James Reed	Estimate 1		Home Advisor	\$0.00
05/20/2021	(New) Jeremy Livengood	Custom Drawers for island		Referral	\$2,185.99
06/23/2021	Klassen Corporation	Estimate 1		Referral	\$1,345,249.74
08/06/2021	Desert Sky Family Apartments:	Estimate 1		Referral	\$234,516.10
08/16/2021	Nicki Ess	Renovation & Room Addition		Referral	\$569,560.95
09/10/2021	Ike Martinez	Estimate 1		Referral	\$76,904.87

01/10/2022	Frank Brown	Estimate 1		Internet	\$25,825.00
01/10/2022	Kevin Earle	MASTER BATHROOM REMODEL		Drove by Saw Sign	\$0.00
01/14/2022	Rachael Johnson	Estimate 1	01/18/2022	Referral	\$41,153.86
01/14/2022	Jim Kuzma	Estimate 1		Internet	\$52,344.32
01/19/2022	Theresa Snyder	Estimate 1		Drove by Saw Sign	\$145,294.92
01/19/2022	Debbie Hay	Estimate 1		Drove by Saw Sign	\$80,846.03

Nicole Acosta (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/18/2022	Pat Carpenter	Master Bathroom		Drove by Saw Sign	\$0.00
01/31/2022	Pat Campanile	Master Bathroom		Drove by Saw Sign	\$6,664.22
02/04/2022	KIM PICKENS	Hall Bathroom 1.	02/04/2022	Drove by Saw Sign	\$4,492.70
02/10/2022	MORES SILVERMAN	Estimate 1		Drove by Saw Sign	\$9,100.97

Ray Smith (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
02/14/2021	JOHNSON & CAROLYN ODISI	Estimate 1		Previous Client	\$7,000.00
02/15/2021	SYLVIA & TOM ANTON	KITCHEN CABINETS		Internet	\$39,100.00
02/18/2021	ROD AND BARB HENRY	Estimate 1		Referral	\$0.00
03/12/2021	WALLY & JANE BRAMBILLA	MASTER BATH		Previous Client	\$16,575.00
04/09/2021	DENISE JEFFRIES	BATH 1		Drove by Saw Sign	\$16,900.00
05/05/2021	ZAYNE & ROGER ANDERSON	BATH		Drove by Saw Sign	\$6,500.00
05/10/2021	LARRY & SALLIE LAYMAN	Estimate 1		Drove by Saw Sign	\$0.00
06/05/2021	ANGEL & JEANETTE FERRELL	KITCHEN		Drove by Saw Sign	\$42,875.00
06/07/2021	CHUCK DICKERSON	TILE FLOORING & WINDOWS		Previous Client	\$31,000.00
07/14/2021	GARY GREER	Estimate 1		Drove by Saw Sign	\$33,800.00
07/19/2021	CAROL FERRO	Estimate 1		Drove by Saw Sign	\$0.00
07/20/2021	ANNALEE MADORSKI	Estimate 1		Drove by Saw Sign	\$7,475.00
07/27/2021	JOHN & CHARLOTTE SIMMS	Estimate 1		Pental Website	\$12,100.00
07/28/2021	DONALD ROSENBERG	MASTER BATH		Drove by Saw Sign	\$15,700.00
08/04/2021	SUSAN MCKEOWN	Estimate 1		Drove by Saw Sign	\$38,925.00
08/19/2021	ANNALEE MADORSKI 2	Estimate 1		Drove by Saw Sign	\$2,400.00
08/20/2021	DORLAND YELLOWEGA	Estimate 2		Drove by Saw Sign	\$0.00
10/04/2021	TERESA ELIASON	KITCHEN		Referral	\$35,125.00
10/15/2021	LAURIE & MARTY MCPHERSON	Estimate 1		Drove by Saw Sign	\$14,100.00
10/28/2021	SUSAN MILLER	MASTER BATH		Home Advisor	\$25,500.00
11/03/2021	ROGER AND JAYNE LAHAYE	Estimate 1		Drove by Saw Sign	\$55,300.00
11/08/2021	BRIAN & PINKI LIRAZ	Estimate 1		Drove by Saw Sign	\$54,900.00
11/17/2021	ROBERT & WENDY MATETICH	Estimate 1		Home Advisor	\$27,650.00
11/22/2021	MARIAN AND DAVE KAUCHEK	Estimate 1		Drove by Saw Sign	\$0.00
12/01/2021	LUCAS CARRILLO 2	DRYWALL & PAINT REPAIR		Previous Client	\$0.00
12/02/2021	REBECCA BRUMAGIN	Estimate 1		Drove by Saw Sign	\$10,300.00
12/15/2021	JERRY & JANE OLSON	TWO BATH REMODELS		Previous Client	\$36,975.00
12/17/2021	JUDY & GENE NEIGOFF	Estimate 1		Referral	\$49,800.00
01/11/2022	MOLLY & STEVE BROWN	BATHS & FIREPLACE		Referral	\$25,900.00

01/12/2022	GAIL LUNA	Estimate 1		Referral	\$300.00
01/24/2022	PHILLIP & SHERYL SIZELOVE	CABINETRY INSTALLED PAYSON		Previous Client	\$21,675.00
02/08/2022	Brandon Test	Estimate 5	02/11/2022	Angie's List	\$0.00
02/11/2022	MIKE DOROTHY BERTRAM	Estimate 2		Previous Client	\$0.00

Rick Ritivoy (Lead)					
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
01/11/2021	Carl Henning	Master Bathroom		Drove by Saw Sign	\$16,497.86
01/11/2021	Julie Garrison	Kids Bathroom		Drove by Saw Sign	\$58,928.41
01/26/2021	Hui Lin Lim	Master Bathroom		Drove by Saw Sign	\$100,288.31
01/28/2021	Jim Surratt	Supply Only		Drove by Saw Sign	\$27,960.35
01/29/2021	Susan Petruso	Estimate 1		Home Advisor	\$1,597.00
02/05/2021	Takao Ebino	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$36,700.40
02/15/2021	Janis OMalley	Estimate 1		Drove by Saw Sign	\$27,210.06
02/18/2021	Barbara Weisberg	Small Waypoint kitchen		Drove by Saw Sign	\$55,763.71
02/23/2021	Ken Wolfe	Kitchen Laundry		Drove by Saw Sign	\$51,064.17
02/24/2021	Debbie Reichardt	1st floor Kitchen 2nd Floor Bathroom		Drove by Saw Sign	\$90,671.10
02/26/2021	Ann McArthur	Penninsula Kitchen		Drove by Saw Sign	\$92,881.91
03/08/2021	Lynn Gregg	2017 master tub and shower all areas segmented		Magazine	\$27,278.18
03/09/2021	Audrey Abrams	Master Bathroom		Drove by Saw Sign	\$60,176.88
03/16/2021	Bob Strasser	Master Bathroom		Home Advisor	\$40,690.59
03/18/2021	Lisa Griefer	Estimate 4		Drove by Saw Sign	\$0.00
03/19/2021	Steve Loy	Estimate 2		Drove by Saw Sign	\$0.00
03/23/2021	Kathryn Saul	Estimate 2		Drove by Saw Sign	\$18,583.68
03/24/2021	Joe Montana	Estimate 1		Referral	\$29,519.62
03/24/2021	Doug Liebman	Estimate 2		Home Advisor	\$50,016.25
03/30/2021	Mary O Connor	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$18,905.48
04/06/2021	Susan Herrera	Kitchen, bath laundry		Home Advisor	\$79,699.98
04/13/2021	Lloyd Ross	Ross Master Bath & Kitchen		Home Advisor	\$114,144.89
04/16/2021	Steve Copeland	Master Bathroom		Drove by Saw Sign	\$51,536.76
05/04/2021	Jackie Henson	Estimate 1		Home Advisor	\$0.00
05/20/2021	Toni O Malley	2 bathrooms		Home Advisor	\$21,040.52
06/08/2021	Carrie Cox	Master Bathroom 2		Previous Client	\$53,615.25
06/16/2021	Joan Streit 4	Media Wall		Previous Client	\$27,969.94
06/19/2021	Jamie Skojec	Restructure Exterior Wall		Rick's Website	\$13,747.00
07/01/2021	Jamie White	3 bathrooms		Home Advisor	\$68,428.61
07/02/2021	Jody Olson	Olson Renovation 1		Referral	\$463,095.50
07/19/2021	Charles Small	Kitchen		Drove by Saw Sign	\$74,077.84
07/23/2021	Margaret (Margo) White	Master Bathroom		Home Advisor	\$38,451.73
08/03/2021	Dr. Sandy Fineman	Master Bathroom		Rick's Website	\$108,097.08
08/12/2021	Troy Bjorklund	Window Alteration		Rick's Website	\$9,520.81
08/14/2021	Quinton Feltner	Estimate 1		Rick's Website	\$2,000.00
08/23/2021	Jayne Baker	Kitchen		Home Advisor	\$30,246.71

08/26/2021	Genine Student	Master bath and Laundry		Home Advisor	\$35,537.68
08/27/2021	Mark Skoog	Two Stone Bathrooms		Home Advisor	\$110,102.26
08/30/2021	Adrienne Reese	Large SGD Opening Only		Rick's Website	\$16,837.71
08/31/2021	Daniel Monroe	Master Bathroom		Home Advisor	\$49,564.96
09/07/2021	Dirk Leverant	3 Bathrooms & Carpet		Home Advisor	\$120,672.72
09/13/2021	Carmen Thomas	Addition		Rick's Website	\$130,672.47
09/16/2021	Jackob Andersen	Estimate 1		Drove by Saw Sign	\$22,582.82
09/28/2021	Kevin Fennel	Estimate 1		Home Advisor	\$42,684.13
09/28/2021	Nicole Hunter	2nd Floor Master Bathroom		Home Advisor	\$24,601.89
09/29/2021	Robyn Haynes	Patio Decking		Home Advisor	\$12,420.47
10/28/2021	Bill & Carole Kushmaul	3 bathrooms		Drove by Saw Sign	\$137,291.41
10/29/2021	Andrea Adams	2 bathrooms		Drove by Saw Sign	\$48,035.65
11/01/2021	Donna Ferdinand	MAster bath & Guest Bath		Drove by Saw Sign	\$63,184.83
11/04/2021	Trish Detzer	Master Bathroom		Drove by Saw Sign	\$37,325.79
11/05/2021	David Dyer	Kitchen,Master Bath and Powder Bath		Drove by Saw Sign	\$166,142.55
11/10/2021	Sara Armstrong	Cabinets Only		Referral	\$15,701.94
11/12/2021	Jodi High - Romero	Kitchen		Drove by Saw Sign	\$181,331.89
11/12/2021	Diana Udy	Kitchen and Floor		Drove by Saw Sign	\$58,266.04
11/22/2021	Patricia Carlson	Media Wall Remodel		Rick's Website	\$30,876.27
11/30/2021	Sue Bloom	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$68,715.55
01/06/2022	Rick Stein	Estimate 1		Drove by Saw Sign	\$4,266.76
01/10/2022	Nancy Singer	2017 master tub and shower all areas segmented		Drove by Saw Sign	\$60,701.81
01/18/2022	Karen Talley	Estimate 1		Referral	\$55,752.74
01/20/2022	John Engels	Master Bathroom		Home Advisor	\$41,136.99
02/10/2022	Aaron Sausman	Estimate 1		Rick's Website	\$16,120.49
02/11/2022	Chris Allred	Estimate 1		Rick's Website	\$4,548.46

Stephanie Chase (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
05/26/2021	PETE, NANCY BALBO	Balbo, Guest Bath		Drove by Saw Sign	\$0.00
06/01/2021	Leslie/Leo Huner	Painting estimate		Internet	\$21,921.49
06/11/2021	KRISTI SMOOT	Estimate 1		Drove by Saw Sign	\$0.00
06/23/2021	GARY Tuerschmann	kitchen/bath		Internet	\$0.00
06/24/2021	YVONNE / STEVE BURCELL	Estimate 1		Drove by Saw Sign	\$0.00
06/28/2021	Deloris Hovick	Estimate 4		Internet	\$4,095.00
07/19/2021	Carmen Camis	Bathroom		Home Advisor	\$17,040.98
07/26/2021	Sheila Piekow	Bathroom		Home Advisor	\$12,198.78

TBD TBD (Lead)

Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
04/08/2021	Mary Ormsby	Estimate 4		Drove by Saw Sign	\$0.00
05/06/2021	Nazem Ahmad	Fireplace Additions		Referral	\$45,176.96
09/29/2021	Suzan Suzan	Suzan Bathroom		Drove by Saw Sign	\$1,457.06