## Sales Report By Lead

Date Range: 07/01/2020 To 09/14/2020

Ann Lyons \$73						
Job#	Customer Name	Estimate	Sale Date	Lead Source	Amount	
AL00032	Dave and Terri Ashley	Laundry Room Cabinet Add on	07/10/2020	Internet	\$290.00	
AL00033	Arlington Builders BS-0061 Mullen Kitchen	Kitchen Cabinets and Delivery	07/20/2020	Previous Client	\$18,801.01	
AL00034	Arlington Builders BS-0062 Mullen Bath	Cabinets and Delivery	07/20/2020	Previous Client	\$7,603.80	
AL00035	Arlington Builders BS-0063 A-E Shineman Residence	Cabinets	08/17/2020	Previous Client	\$31,083.81	
AL00036	Dale Luecke	Waypoint Cabinets and Installation	08/25/2020	Previous Client	\$7,490.00	
AL00037	Rob Lara (Winbrenner)	Estimate 1	08/27/2020	Previous Client	\$5,430.00	
AL00038	Shannon Stevenson	Repair cabinets from water damage	09/08/2020	Previous Client	\$3,050.00	

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07/01/2020	MaryBeth Stern	Estimate 1		Drove by Saw Sign	\$42,062.68
07/01/2020	Betty Englund	Vanity Cabinet and Installation		Previous Client	\$3,264.43
07/05/2020	Vaughn Dowell	Cabinetry and Installation		Drove by Saw Sign	\$46,682.70
07/06/2020	Stan Sawyer	Cabinets and Installation Only		Aristokraft/Kemper we	\$6,483.16
07/06/2020	JoAnn and Steve Sutton	Kitchen Remodel		Drove by Saw Sign	\$60,994.55
07/07/2020	Kristine Moss	Bathroom Vanity		Drove by Saw Sign	\$10,647.49
07/09/2020	Courtney Village	ClubHouse Labor		Previous Client	\$109,409.58
07/14/2020	Harold and Anita Molyneux	Kitchen Craft Cabinets, Counter Tops, Back Splash		Internet	\$57,854.07
07/17/2020	Roger and Allison Hopkins	Counter Top and Roll Outs		Drove by Saw Sign	\$10,952.92
07/20/2020	David Maxson	Bathroom Remodel and Powder Addition		Direct Mail	\$53,310.89
07/27/2020	Chubbs Kurtz	Cabinets and Installation Only		Internet	\$4,406.29
07/27/2020	Bob and Shari Snyder	Kitchen and Bathroom Remodel		Drove by Saw Sign	\$30,131.87
07/27/2020	Robin Thomas	Replacement Doors and Drawers		Aristokraft/Kemper we	\$575.00
08/06/2020	Faye Benjamin	Cabinets and Installation Only		Drove by Saw Sign	\$31,755.23
08/13/2020	Supria and Sunil Nair	Master and Hall Bath Remodel		Drove by Saw Sign	\$160,384.69
08/14/2020	Robin Morgan	Master Bathroom Remodel		Drove by Saw Sign	\$48,671.90
08/17/2020	Christine Pickens	Kitchen Remodel		Internet	\$30,746.75
08/18/2020	Jessica Mason	Cabinets and Installation Only		Aristokraft/Kemper we	\$11,845.66
08/19/2020	Bill Norris	Cabinets and Installation Only		Referral	\$4,384.34
08/19/2020	Scott Helman	Bar Cabinets		Internet	\$9,289.26
08/20/2020	Barry and Enid Leigh	Kitchen, Bathrooms, Laundry Remodel		Drove by Saw Sign	\$71,304.07
08/27/2020	Sophia Lakic	Whole Home Remodel		Drove by Saw Sign	\$124,028.20
09/01/2020	Megan Horn	Laundry Cabinets, Counter Top, Installation		Aristokraft/Kemper we	\$20,728.07
09/04/2020	Jeff and Michelle Dintelman	Bar Cabinet and Counter Top		Referral	\$7,519.13
Louie Rocha	a (Lead)				
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
08/12/2020	Caroline Hickman	Estimate 1	08/14/2020	Drove by Saw Sign	\$20,943.98
Ray Smith (	Lead)				
Entry Date	<b>Customer Name</b>	Estimate	Appt. Date	Lead Source	Est. Amount
07/20/2020	Denise Serro	Estimate 1		Previous Client	\$0.00
08/03/2020	BRUCE LAMB	TWO BATHS		Drove by Saw Sign	\$11,975.00
09/03/2020	GARY AND ILEEN SWELLA	Estimate 1		Drove by Saw Sign	\$0.00
09/03/2020	JIM PATTERSON	KITCHEN		Referral	\$32,100.00
Rick Ritivoy	(Lead)				
	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
07/28/2020	Martha Geloneck	Master Bathroom		Drove by Saw Sign	\$33,022.36
08/10/2020	Katherine and Ken Magnuson	2nd Floor Bath & Bar		Drove by Saw Sign	\$43,531.59

08/20/2020	Tom Feng	Estimate 1	HOUZZ	\$2,047.00
08/24/2020	Jennifer Schmitt	Estimate 1	Home Advisor	\$22,771.84

Lacey Janelle Allen					
Job#	Customer Name	Estimate	Sale Date	Lead Source	Amount
LA00078	Arlington Builders BS-0060A-C Southard	Estimate 1	07/27/2020	Previous Client	\$11,030.98
LA00079	Michelle Bigbee	Omega Bathroom Vanity	09/01/2020	Drove by Saw Sign	\$2,728.13
LA00080	Phil and Karen McNett	Laundry Cabinets and Installation	09/08/2020	Drove by Saw Sign	\$1,912.89

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07/01/2020	MaryBeth Stern	Estimate 1		Drove by Saw Sign	\$42,062.68
07/01/2020	Betty Englund	Vanity Cabinet and Installation		Previous Client	\$3,264.43
07/05/2020	Vaughn Dowell	Cabinetry and Installation		Drove by Saw Sign	\$46,682.70
07/06/2020	Stan Sawyer	Cabinets and Installation Only		Aristokraft/Kemper we	\$6,483.16
07/06/2020	JoAnn and Steve Sutton	Kitchen Remodel		Drove by Saw Sign	\$60,994.55
07/07/2020	Kristine Moss	Bathroom Vanity		Drove by Saw Sign	\$10,647.49
07/09/2020	Courtney Village	ClubHouse Labor		Previous Client	\$109,409.58
07/14/2020	Harold and Anita Molyneux	Kitchen Craft Cabinets, Counter Tops, Back Splash		Internet	\$57,854.07
07/17/2020	Roger and Allison Hopkins	Counter Top and Roll Outs		Drove by Saw Sign	\$10,952.92
07/20/2020	David Maxson	Bathroom Remodel and Powder Addition		Direct Mail	\$53,310.89
07/27/2020	Chubbs Kurtz	Cabinets and Installation Only		Internet	\$4,406.29
07/27/2020	Bob and Shari Snyder	Kitchen and Bathroom Remodel		Drove by Saw Sign	\$30,131.87
07/27/2020	Robin Thomas	Replacement Doors and Drawers		Aristokraft/Kemper we	\$575.00
08/06/2020	Faye Benjamin	Cabinets and Installation Only		Drove by Saw Sign	\$31,755.23
08/13/2020	Supria and Sunil Nair	Master and Hall Bath Remodel		Drove by Saw Sign	\$160,384.69
08/14/2020	Robin Morgan	Master Bathroom Remodel		Drove by Saw Sign	\$48,671.90
08/17/2020	Christine Pickens	Kitchen Remodel		Internet	\$30,746.75
08/18/2020	Jessica Mason	Cabinets and Installation Only		Aristokraft/Kemper we	\$11,845.66
08/19/2020	Bill Norris	Cabinets and Installation Only		Referral	\$4,384.34
08/19/2020	Scott Helman	Bar Cabinets		Internet	\$9,289.26
08/20/2020	Barry and Enid Leigh	Kitchen, Bathrooms, Laundry Remodel		Drove by Saw Sign	\$71,304.07
08/27/2020	Sophia Lakic	Whole Home Remodel		Drove by Saw Sign	\$124,028.20
09/01/2020	Megan Horn	Laundry Cabinets, Counter Top, Installation		Aristokraft/Kemper we	\$20,728.07
09/04/2020	Jeff and Michelle Dintelman	Bar Cabinet and Counter Top		Referral	\$7,519.13
Louie Rocha	a (Lead)				
Entry Date	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
08/12/2020	Caroline Hickman	Estimate 1	08/14/2020	Drove by Saw Sign	\$20,943.98
Ray Smith (	Lead)				
Entry Date	<b>Customer Name</b>	Estimate	Appt. Date	Lead Source	Est. Amount
07/20/2020	Denise Serro	Estimate 1		Previous Client	\$0.00
08/03/2020	BRUCE LAMB	TWO BATHS		Drove by Saw Sign	\$11,975.00
09/03/2020	GARY AND ILEEN SWELLA	Estimate 1		Drove by Saw Sign	\$0.00
09/03/2020	JIM PATTERSON	KITCHEN		Referral	\$32,100.00
Rick Ritivoy	(Lead)				
	Customer Name	Estimate	Appt. Date	Lead Source	Est. Amount
07/28/2020	Martha Geloneck	Master Bathroom		Drove by Saw Sign	\$33,022.36
08/10/2020	Katherine and Ken Magnuson	2nd Floor Bath & Bar		Drove by Saw Sign	\$43,531.59

08/20/2020	Tom Feng	Estimate 1	HOUZZ	\$2,047.00
08/24/2020	Jennifer Schmitt	Estimate 1	Home Advisor	\$22,771.84

Louie Rocl	Louie Rocha \$					
Job#	<b>Customer Name</b>	Estimate	Sale Date	Lead Source	Amount	
LR00014	Mathew Kelly	New floor plan	07/14/2020	Referral	\$2,348.00	
LR00015	Steve Streich	Master & Hall Bath	08/18/2020	Referral	\$56,378.87	

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07/05/2020	Vaughn Dowell	Cabinetry and Installation		Drove by Saw Sign	\$46,682.70
07/06/2020	Stan Sawyer	Cabinets and Installation Only		Aristokraft/Kemper we	\$6,483.16
07/06/2020	JoAnn and Steve Sutton	Kitchen Remodel		Drove by Saw Sign	\$60,994.55
07/07/2020	Kristine Moss	Bathroom Vanity		Drove by Saw Sign	\$10,647.49
07/09/2020	Courtney Village	ClubHouse Labor		Previous Client	\$109,409.58
07/14/2020	Harold and Anita Molyneux	Kitchen Craft Cabinets, Counter Tops, Back Splash		Internet	\$57,854.07
07/17/2020	Roger and Allison Hopkins	Counter Top and Roll Outs		Drove by Saw Sign	\$10,952.92
07/20/2020	David Maxson	Bathroom Remodel and Powder Addition		Direct Mail	\$53,310.89
07/27/2020	Chubbs Kurtz	Cabinets and Installation Only		Internet	\$4,406.29
07/27/2020	Bob and Shari Snyder	Kitchen and Bathroom Remodel		Drove by Saw Sign	\$30,131.87
07/27/2020	Robin Thomas	Replacement Doors and Drawers		Aristokraft/Kemper we	\$575.00
08/06/2020	Faye Benjamin	Cabinets and Installation Only		Drove by Saw Sign	\$31,755.23
08/13/2020	Supria and Sunil Nair	Master and Hall Bath Remodel		Drove by Saw Sign	\$160,384.69
08/14/2020	Robin Morgan	Master Bathroom Remodel		Drove by Saw Sign	\$48,671.90
08/17/2020	Christine Pickens	Kitchen Remodel		Internet	\$30,746.75
08/18/2020	Jessica Mason	Cabinets and Installation Only		Aristokraft/Kemper we	\$11,845.66
08/19/2020	Bill Norris	Cabinets and Installation Only		Referral	\$4,384.34
08/19/2020	Scott Helman	Bar Cabinets		Internet	\$9,289.26
08/20/2020	Barry and Enid Leigh	Kitchen, Bathrooms, Laundry Remodel		Drove by Saw Sign	\$71,304.07
08/27/2020	Sophia Lakic	Whole Home Remodel		Drove by Saw Sign	\$124,028.20
09/01/2020	Megan Horn	Laundry Cabinets, Counter Top, Installation		Aristokraft/Kemper we	\$20,728.07
09/04/2020	Jeff and Michelle Dintelman	Bar Cabinet and Counter Top		Referral	\$7,519.13
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08/12/2020	Caroline Hickman	Estimate 1	08/14/2020	Drove by Saw Sign	\$20,943.98
Ray Smith (	Lead)				
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08/03/2020	BRUCE LAMB	TWO BATHS		Drove by Saw Sign	\$11,975.00
09/03/2020	GARY AND ILEEN SWELLA	Estimate 1		Drove by Saw Sign	\$0.00
09/03/2020	JIM PATTERSON	KITCHEN		Referral	\$32,100.00
Rick Ritivoy	(Lead)				
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07/28/2020	Martha Geloneck	Master Bathroom		Drove by Saw Sign	\$33,022.36
08/10/2020	Katherine and Ken Magnuson	2nd Floor Bath & Bar		Drove by Saw Sign	\$43,531.59

08/20/2020	Tom Feng	Estimate 1	HOUZZ	\$2,047.00
08/24/2020	Jennifer Schmitt	Estimate 1	Home Advisor	\$22,771.84

Ray Smith \$117,725.0						
Job #	Customer Name	Estimate	Sale Date	Lead Source	Amount	
RS00092	MICHAEL & LAURA HELMINSKI RS-0250	KITCHEN & LAUNDRY	8-11-20	Previous Client	\$21,050.00	
RS00090	JOHN & VICKI TATE RS-0248	Estimate 1	07/24/2020	Drove by Saw Sign	\$1,100.00	
RS00091	SUSAN & LEN PRISER RS-0249	Estimate 1	8-7-20	Drove by Saw Sign	\$32,625.00	
RS00094	DOAK & LINDSAY CHEATHAM (RS-0252)	CHEATHAM THOITS BATHS	08/14/2020	Previous Client	\$8,550.00	
RS00093	LUCAS CARRILLO (RS-251)	Estimate 2	8-12-20	Drove by Saw Sign	\$18,025.00	
RS00095	JACK & DIANE SPITZACK RS-0253	KITCHEN-MASTER BATH	08/31/2020	Referral	\$36,375.00	

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08/17/2020	Christine Pickens	Kitchen Remodel		Internet	\$30,746.75
08/18/2020	Jessica Mason	Cabinets and Installation Only		Aristokraft/Kemper we	\$11,845.66
08/19/2020	Bill Norris	Cabinets and Installation Only		Referral	\$4,384.34
08/19/2020	Scott Helman	Bar Cabinets		Internet	\$9,289.26
08/20/2020	Barry and Enid Leigh	Kitchen, Bathrooms, Laundry Remodel		Drove by Saw Sign	\$71,304.07
08/27/2020	Sophia Lakic	Whole Home Remodel		Drove by Saw Sign	\$124,028.20
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09/03/2020	JIM PATTERSON	KITCHEN		Referral	\$32,100.00
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08/20/2020	Tom Feng	Estimate 1	HOUZZ	\$2,047.00
08/24/2020	Jennifer Schmitt	Estimate 1	Home Advisor	\$22,771.84

Rick Ritivoy \$24,776						
Job#	<b>Customer Name</b>	Estimate	Sale Date	Lead Source	Amount	
RR00073	Joan Streit 2	Guest Bathroom	08/17/2020	Previous Client	\$24,776.21	

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08/03/2020	BRUCE LAMB	TWO BATHS		Drove by Saw Sign	\$11,975.00
09/03/2020	GARY AND ILEEN SWELLA	Estimate 1		Drove by Saw Sign	\$0.00
09/03/2020	JIM PATTERSON	KITCHEN		Referral	\$32,100.00
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