# Unilateral Divorce and the Rise of Informal Cohabitation\*

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#### Abstract

Does unilateral divorce eroded the gains of marriage with respect to informal cohabitation? Exploiting the staggered introduction of unilateral divorce across U.S. states, we show that after the reform newly formed relationships are more likely to be cohabitations instead of marriages, and that cohabitation spells last longer. To understand the mechanisms underlying the law changes, we build and estimate a structural life cycle model with partnership choice, where the gains from marriage with respect to cohabitation come from a better cooperation within the household, enforced through a costly divorce, which acts as a commitment technology. In the model the reform increase the risk of divorce, making cohabitation preferred to couples that would have had the highest risk of divorce. Since the couples switching relationship are on average better matched than the average cohabitants, the length of cohabitations increases.

Keywords: Marriage, Cohabitation, Unilateral Divorce, Structural Estimation

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## 1 Introduction

Cohabitation is on the rise: according to Manning (2013), the share of women that ever cohabited moved from 33% in 1987 to 60% in 2010. Why did this happen? Since the seminal work of Becker (Becker, 1981), economists studied the incentives behind the decision to marry, among which the sharing of public goods, the division of labor to exploit comparative advantages (Chiappori, 1997), and risk sharing (Voena, 2015 and Oikonomou and Siegel, 2015). These reasons tell us why couples live together, while they are actually silent about the choice between marriage and informal cohabitation, two partnership contracts subject to different rules. While the literature often simplifies, avoiding the distinction between these two, they display a different labor supply, wealth accumulation and educational composition. It is not surprising that households, the smallest economic unit, can behave differently when the contract ruling them is different, but this can be the key to understand important economic phenomena. For example, cohabitation display a much higher separation rate than marriages, which might be a cause of the high share of single mothers living in the US nowadays, which is the single strongest predictor for upward mobility<sup>1</sup> according to Chetty and Hendren (2018). If we want to understand the behavior of cohabiting households and the implication of it, we first need to understand their formation and why they are growing in number.

In this paper we address the question of the rise of cohabitation, focusing on the role of unilateral divorce on the share of people that decides to cohabit. Our main contribution is to show that the rate of cohabitation increased after the changes in the US law and that the underlying mechanism is that the increased risk of divorce makes marriage less attractive. As a consequence, cohabitation becomes the preferred choice to couples that would have experienced the highest risk of divorce. As a consequence, the average match quality of

<sup>&</sup>lt;sup>1</sup> While the share of single mothers is the strongest predictor of differences in upward mobility across counties on top of segregation, residential segregation, income inequality, social capital, school quality, and racial shares, Chetty and Hendren (2018) points out that half of this effect is due to self selection.

cohabiting couples increase, which increases the length of cohabitation spells.

We first use data from the National Survey of Family and the Household and of the National Survey of Family Growth to build a sample of first and second relationships<sup>2</sup>. Then, exploiting the exogenous variation coming from the staggered introduction of unilateral divorce over time across US states, we show that cohabitation becomes around 5\% more likely to be chosen compared to the pre-reform period. Interestingly, the effect is heterogeneous on how property is divided upon divorce, being strongest in states where each spouse gets half of the wealth. This suggest that the result cannot be entirely due to a deterioration of divorce as a commitment technology<sup>3</sup>, since the egalitarian property division rule can act as a substitute of the mutual consent regime. Moreover, we analyze how unilateral divorce affected the length of newly formed cohabitation spells, showing that they last longer both because of a reduced risk of marriage and separation. To understand the mechanisms that lead to these changes we build a dynamic model of intrahousehold decision making, where cohabitation and marriage differ in their splitting cost as well as in the way property is divided. While in the case of separation assets are always split as an agreement between spouses, in the case of divorce in some states it is the judge to decide. Moreover, separation can be initiated unilaterally, as opposed to divorce, that would need the consensus of both partner under a mutual divorce regime. Individuals are initially single, and with some probability in each period they meet a potential partner, which they can decide to marry or start cohabiting with. Couples make decisions about consumption, savings and female labor supply and they are subject to idiosyncratic income shocks. Couples also receive time varying match quality shocks, which might drive the couple to change their partnership status (i.e. from cohabitation to marriage) or to separate. We model the decision making in the couple building on the literature of limited commitment (see for example Kocherlakota

<sup>&</sup>lt;sup>2</sup> A relationship is defined as an interruption of the state of singleness, which can either be marriage or cohabitation.

<sup>&</sup>lt;sup>3</sup> This mechanism is highlighted by Lafortune and Low (2019), where the equal division of assets within marriage makes possible to efficiently invest in children even after the rise of unilateral divorce.

(1996), Ligon et al. (2002), Marcet and Marimon (2019) and Pavoni et al. (2018)), which has been applied to dynamic collective models in the household by Voena (2015), Mazzocco (2007), Foerster (2019) and Lise and Yamada (2018) among others. In this framework, when one member of the couple wishes to split, the couple rebargains such that the binding member is made indifferent between separation and staying in a couple<sup>4</sup>. The gains of marriage with respect to cohabitation come from a better risk sharing and a more efficient specialization in the production of a public good<sup>5</sup>, which arise from a better commitment within the couple, enforced by the threat of a costly divorce, which acts as a commitment device. On the other hand, couples that would face a high risk of divorce if married (i.e. because of a low match quality draw) are more likely to choose cohabitation instead, since it implies a lower cost of separation while allowing to enjoy the gains from being in a couple. In the model, a switch from mutual consent to unilateral divorce causes couples to start cohabiting more, since the higher risk of divorce makes the expected value of marriage with respect to cohabitation lower. The effect would be particularly pronounced under community property division of assets upon divorce, since the richest part of the couple would risk to lose most of its wealth. This mechanism implies that couples that would have married under the old regime, are cohabiting instead. Since those have a higher match quality than the average cohabiting couples, this selection drives down the risk of separation for cohabiting couples, as observed in the data.

We then estimate the model using the simulated method of moments to learn about the size of our main mechanism. We use as targets an array of moments regarding the mating market and the differential female labor supply for cohabiting and married couples. We find that the model is able to reproduce the results from our empirical evidence, thus validating our mechanism. We then run a series of counterfactual experiments to gain intuition

<sup>&</sup>lt;sup>4</sup> For particularly bad draws in the match quality or productivity shock this might not be possible and hence the couple would split.

<sup>&</sup>lt;sup>5</sup> We assume that a public good is produced with money an female time. When females stop working for producing such good their potential productivity in the labor market decreases.

about forces that might have contributed to the rise of cohabitation in the last decades. [In particular, we quantify the role of the wage structure and technological progress in the household sector, which increases the opportunity cost of home production with female time and decreases the gains coming from labor market specialization.]

The contribution of this paper is threefold. First, we document and explain how divorce laws affected the choice between marriage and cohabitation. This adds to the existing literature that documented the effects of divorce laws on the rate of divorce (Friedberg, 1998, Wolfers, 2006), female labor supply (Stevenson, 2008, Voena, 2015), savings (Voena, 2015), assortative mating (Reynoso, 2019) and prostitution (Ciacci, 2017) among the others. As in Reynoso (2019), we study not only the effect of unilateral divorce on married couples, but also on partnership choice. While her focus is on who marries whom and concludes that unilateral divorced raised the share of singles, we abstract from modeling the mating market and we focus on partnership choice, which allow us to conclude that the rate of singleness declined less than previously thought, since some people that were believed not to be in a couple were actually cohabiting. Our paper build on Voena (2015), that studies how unilateral divorce interacted with property rights upon divorce affected household behavior of married couples. We extend her work both considering cohabitation as an alternative relationship and in analyzing the effects of these laws on sorting. Second, our paper expands the literature on cohabitation, showing how the risk of divorce is essential for understanding partnership choices. Different papers in the literature highlighted various gains of marriage with respect cohabitation: commitment (Matouschek and Rasul, 2008), labor specialization within the couple Gemici and Laufer (2014), learning about match quality Brien et al. (2006), the interaction between the cost of divorce and learning Blasutto (2020) and investment in children Lafortune and Low (2019). A paper close to ours is Lafortune and Low (2019), who highlight the role of assets as a collateral that enforces commitment and hence allows for optimal investment in children. In their model, a switch from mutual consent to unilateral divorce causes people without wealth to start cohabiting because they are left without a

commitment technology. While we think that their mechanism is important, it cannot be the whole story since we observe that the switch toward cohabitation was the weakest in title based state, while their model would predict the opposite. In this paper we will quantify how much of the shift is due to the erosion of marriage's collateral versus the role of the increased risk of divorce. We extend the work of Gemici and Laufer (2014) and Blasutto (2020), who develop collective dynamic models with limited commitment, introducing asset accumulation decisions, which are shown to play an important role for commitment and hence for partnership choice, especially when interacted with property rights upon divorce. Third, our paper speaks to the literature studying the changes of the family in the last decades. Recent works have investigated various channels through which the structure of families might have changed over time. Albanesi and Olivetti (2016) show the role of improved maternal health on the rise of female labor force participation, Greenwood et al. (2016) instead study the role that technology and the wage structure played in the rise in assortative mating, female labor force participation, the share of divorced and the increase in the share of singles. Our paper extends this work, studying the effect of wage structure, gender wage gap and changes in the home production technology on the rise of cohabitation. Through a series of counterfactual experiments we are able to inspected which were the main forces behind the rise in cohabitation. Intuitively, as wages grow and the price of home appliances decreases, household can buy on the the market goods that were once produced at home. Since one of the gain of marriage with respect to cohabitation lies in the better specialization of production within the household, we might expect that those forces imply a reduction in the share of couples choosing marriage over cohabitation.

The paper is organized as follows: section 2 offers an overview of US divorce laws, section 3 presents the empirical results, while section 4 describes in detail the theoretical model. Section 5 explain the procedure used for the estimation as well as the results. Section 6 report the results from a series of counter-factual experiments, while section 7 performs a welfare analysis. Section 8 draws the conclusions of the paper.

# 2 US Divorce Laws: an Overview

# 3 Data and Empirical Evidence

#### 3.1 The Dataset

We begin by describing our data. We use the National Survey of Family and the Household (NSFH) wave I, and the National survey of Family Growth, 1988 wave. Both surveys were designed to study the causes and consequences of changes happening in families and households within the United States. This is reflected in detailed question regarding the retrospective family history of respondents, which includes information both about marriage and cohabitation. Moreover, primary respondents<sup>6</sup> are asked a large set of questions regarding their socio economic background and the demographics of the household. While the NSFH I is the first of three longitudinal waves, NSFG is made of several repeated cross sectional samples. We decided not to use the other two other waves of the NSFH because in the second wave all currently cohabiting households were dropped from the survey, while the 1988 wave of NSFG is the only one with publicly available information about the residence of the respondents. A drawback of using this data<sup>7</sup> is that we know the state of residence of the respondents only at age 16 for the NSFH and at birth for the NSFG. Since we also know whether people lived all their life in the same State we are able to perform our empirical analysis both on the universe and of the subsample of never movers. We will show that point estimates turn out to be statistically not distinguishable between the two samples. Further details regarding those two surveys can be found in Bumpass et al. (2017) and Mosher and

 $<sup>^{6}</sup>$  One adult per household was randomly selected as the primary respondent, while in the NSFG respondents are all women of 15-44 years of age.

We do not have the choice of using other surveys for our analysis, since they either lack the State of residence variable, or they miss information about cohabitation history, or they do not cover people that were in a relationship age at the time the law changed.

Bachrach (1996). We use this dataset to build two samples, the one of first and second relationships and the one of first cohabitations, that are described below.

#### First and Second Relationships Sample

We want to build a sample to analyze the type of relationship, which can be either marriage or cohabitation,<sup>8</sup> that respondents decided to have. The sample is made of first and second relationships. One first relationship is defined observing the first time (if ever) a certain person started cohabiting or married. This observation is associated to the date at which the relationship starts, to the characteristics of the respondent member of the formed couple, and with a type, which can either marriage or cohabitation. Note the type of couples that cohabited before marriage is "cohabitation": the transition from cohabitation to marriage is analyzed using the sample of first cohabitations. Second relationships are defined in a similar fashion, but they include only respondents that ended the relationship with their first partner and started a new one with a different person. The way this sample is built implies that for some respondents we will have zero corresponding observations in this sample, while for other we will have other, and for others we will have two. We did not consider third or higher order relationships for our analysis since these individuals would be further away from the age at which we knew their state of residence. In [FIGURE\*\*\*\*\*\*\*\*] we report the descriptive statistics of this sample.

#### First Cohabitation Sample

This sample is built to analyze the decisions of cohabiting couples to separate or to marry. The sample is composed of the first non marital cohabitation experienced by the respondent. This sample includes couples that cohabited before marriage, but it also includes cohabita-

<sup>&</sup>lt;sup>8</sup> Dating is not considered, since we cannot observe this state. Hence, people dating will fall under the category of singles.

tions experienced by people with the following marital history: marriage without premarital cohabitation, divorce, cohabitation with a different person. Each observation of this sample is associated with a starting date, a possible ending date, and an outcome, which can be: still cohabiting, married or separated.

#### 3.2 Empirical Evidence

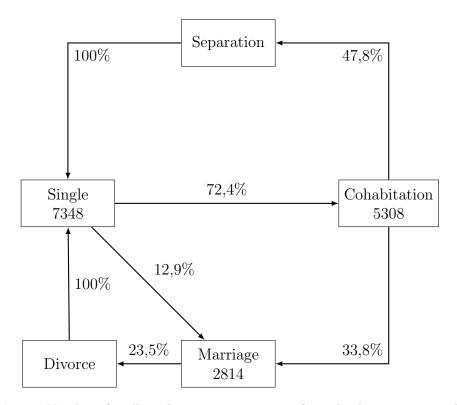
## 4 The Model

This section describes a dynamic life cycle structural model of partnership formation, savings, female labor supply and home production. Couples act cooperatively subject to limited commitment, which means that rebargaining might happen in response to changes in the outside options, which are assumed to be divorce or separation.

In the model time is discrete, and in each period men and women draw their productivities. If single, with some probability they meet a potential partner: after drawing a match quality shock they decide whether to marry, cohabit or to stay single. Couples observe realization of the match quality shock as well as of their productivity, and according to those they decide whether to stay together or to split. Both singles and couples make consumption and savings decisions, using their money for private or public good expenditure. Couples also make female labor supply decisions<sup>9</sup> and female time can be used to produce the public good, but this comes at the cost of a loss in productivity. The gains of being in a couple comes from love, risk sharing and labor market specialization. Instead, the gains of marriage with respect to cohabitation comes from a more functioning risk sharing and a better specialization in time use, which derives from the high cost of divorce serving as a commitment device. These gains of marriage deteriorates when the love shock is low enough to cause a high risk of divorce and frequent renegotiations: in this case cohabitation might be the

<sup>&</sup>lt;sup>9</sup> We assume that single females and all men work full time.

better option, since we assume that the cost of separation will be lower than the cost of marriage.



Notes: Number of spells and transitions as arising from the data in our sample.

Figure 1

#### 4.1 Preferences

Women f and men m derive utility consuming a private good c and a household public good Q. The public good can be interpreted in terms of both the quantity and quality of children, as well as the goods and services produced within the household, as washing clothes or home cooked meals. Preferences are separable in the two goods and across time. Agents derives utility from a couple specific love shock  $\psi$  which evolves over time and it can be interpreted as can be interpreted as the value of love and companionship in a couples. The intra period

utility of a single agent  $s \in (f, m)$  is:

$$u(c_t^s, Q_t^s) = \frac{c_t^{s1-\sigma}}{1-\sigma} + \alpha \frac{Q_t^{s1-\xi}}{1-\xi},$$

where the superscript s on Q accounts for the fact that there is no partner to share the public good. Instead, the utility for agent  $s \in (f, m)$  in a couple is:

$$u^{C}(c_{t}^{s}, Q_{t}) = \frac{c_{t}^{s1-\sigma}}{1-\sigma} + \alpha \frac{Q_{t}^{1-\xi}}{1-\xi} + \psi_{t},$$

where the match quality evolves over time according to the following law of motion:

$$\psi_t = \psi_{t-1} + \epsilon_t$$
, where  $\epsilon_t \sim \mathcal{N}(0, \sigma_{\psi}^2)$ ,

while the love shock at first meeting is allowed to have a different variance  $\sigma_{\psi,I}^2$ 

#### 4.2 Home Production

In our model each agent in embodied with one unit of time. While singles and married men are assumed to supply inelastically one unit of market labor, females in a couple can be out of the labor force to devote their time producing the home good Q. The public good can be produced buying d goods in the market. Following Greenwood et al. (2016) we define the production function of home good as:

$$Q_t = \left[d_t^{\lambda} + \kappa (1 - P_t^f)^{\lambda}\right]^{\frac{1}{\lambda}}, \text{ where } 0 < \lambda < 1.$$
 (1)

The parameter  $\lambda$  captures the degree of substitutability between female time and the use of durables in the production of the home good. This structure implies that when the relative price of durables decreases and when wages goes up, households will use less female time for its production, and hence female employment will increase. The variable  $P_t^f$  is a dummy

variable that that takes value 1 when the women is participating in the labor market.

### 4.3 Wages

The labor income for agents  $s \in \{f, m\}$  depends on their age t and on a permanent income component  $z_t^s$ :

$$\ln(w_t^s) = f_t^s + z_t^s,$$

where  $f_t^s$  is a gender specific function that captures the evolution of productivity over age. The permanent income component  $z_t^s$  evolves over time as:

$$z_t^s = z_{t-1}^s - (1 - P_t^s)\mu + \zeta_t^s, \text{ where } \zeta_t^s \sim^{iid} \mathcal{N}(0, \sigma^{\zeta}), \text{ and } \zeta_1^s = z_1^s.$$
 (2)

Note that  $\mu$  is the loss in productivity that affects women<sup>10</sup> that are not participating in the labor market. It can be be interpreted as a reduced form way of capturing both the missed opportunity to accumulate human capital while working as wells as the skill atrophy deriving from interruptions, a phenomenon described by Adda et al. (2017). Modeling the loss in productivity for not working is an important feature of our model as it creates an incentive to join the labor force for women that expect to divorce or separate soon.

## 4.4 Budget Constraints

The budget constraint of single agents  $s \in \{f, m\}$  is:

$$a_{t+1}^s = Ra_t^s + w_t^s - c_t^s - d_t^s, \text{ with } a_{t+1}^s \ge 0,$$
 (3)

where  $a^s$  are agent's savings,  $w^s$  is the wage and  $c^s$  and  $d^s$  are consumption in the private good and the expenditure used to produce the public good. The budget constraint for a

 $<sup>^{10}</sup>$  As we anticipated men always participate in the labor market, hence  $P_t^m=1\ \forall\ t.$ 

couple instead is:

$$a_{t+1} = Ra_t + w_t^m + P_t^f w_t^f - c_t^f - c_t^m - d_t, \text{ with } a_{t+1} \ge 0,$$
(4)

where  $P_t^F$  is a dummy of female labor force participation. When a couple divorces in t, we assume

$$a_t^m + a_t^f = \delta a_t,$$

where  $\delta$  is the fraction of total assets  $a_t$  left<sup>11</sup> after divorce. Separation instead comes with no monetary costs<sup>12</sup>. An important feature of our model is the role of property rights upon divorce, which define how assets are divided. We distinguish three cases which define the share of assets  $\chi$  going to the women:

- 1. Community Property. Assets are split exactly in half:  $\chi = 0.5$
- 2. Equitable Distribution.  $\chi \sim \mathcal{U}(1/3, 2/3)$ . [WHAT I WISH WE HAD]
- 3. Title Based Regime.  $\chi$  is proportional to the productivity of the women compared to the one of the men, formally

$$\chi = \frac{\exp z^f}{\exp z^f + \exp z^m}.$$

It is worth noting that we depart from Voena (2015) in the way title based regime is modeled: she assumes that assets are split following a couple decision, while for us the sharing rule depends only on  $z^F$  and  $z^M$ . Since in our model relative productivities are the only source of disagreement. If we took the modeling assumption of Voena (2015) we would still get

 $<sup>^{11}</sup>$  The assumption that divorce erodes a fracction of wealth is common to Cubeddu and Ríos-Rull (2003).

<sup>&</sup>lt;sup>12</sup> In reality the monetary cost of separation is likely to be positive. We assumed it to be zero because of the difficulties that arises when it comes to identify it. In fact, the gap in divorce and separation cost is what is actually needed to match the data.

that the sharing rule is mainly determined by productivities<sup>13</sup>. Moreover, if the sharing rule was endogenous, couples would always choose cohabitation over community property or equitable distribution marriage,<sup>14</sup> which would make matching the data impossible.

### 4.5 Problem of the Singles

We start by by describing the problem for a single agent  $i \in \{f, m\}$  in t. The agent have to make consumption and saving decisions, and she is also determining expenditure  $d_t^i$ . In t+1 she meets a potential partner j of the opposite sex with probability  $\lambda_{t+1}$  and she can decide to enter a partnership, which also depend on whether the potential partner will agree. If the two decides to marry, the variable  $MA_{t+1}$  will take value 1, while  $CO_{t+1} = 1$  if the couple decides to cohabit. Otherwise,  $MA_{t+1}$  and  $CO_{t+1}$  will be equal to 0. Note we assume singles to always participate in the labor market. The state variable of a single then is  $\omega_t^i = \{a_t^i, z_t^i\}$ , while her choices are represented by the vector  $\mathbf{q}_t^i = \{a_{t+1}^i, c_t^i, d_t^i\}$ . We denote by  $V_t^{i,S}(\Omega_t^i)$  the value function of agent s, which we define as

$$V_{t}^{iS}(\omega_{t}^{i}) = \max_{\mathbf{q}_{t}^{i}} u(c_{t}^{i}, Q_{t}^{i}) + \beta E_{t} \left\{ (1 - \lambda_{t}) V_{t+1}^{iS}(\omega_{t+1}^{i}) + \lambda_{t} \left\{ (1 - Ma_{t+1})(1 - CO_{t+1}) V_{t+1}^{i,S}(\omega_{t+1}) + M_{t+1} V_{t+1}^{i,M}(\Omega_{t+1}) + CO_{t+1} V_{t+1}^{i,C}(\Omega_{t+1}) \right\} \right\},$$

$$\text{s.t. (3) and (1).}$$

$$(5)$$

<sup>&</sup>lt;sup>13</sup> If we had individual specific love shocks, our reduced form modeling assumption would give different results instead.

<sup>&</sup>lt;sup>14</sup> This would happen because separation would have more degrees of freedom that divorce, where it is the court that decides the sharing rule.

## 4.6 Household Planning Problem

The problem of the couple depends both on the type of relationship, cohabitation or marriage, and on the divorce regime, which can be either *mutual consent* or *unilateral*. Separation is always unilateral. Under the unilateral regime, one partner can initiate the separation/divorce process alone, while under mutual consent the agreement of both is needed.

#### Mutual Consent Regime

Under mutual consent marriage  $\hat{M}$ , couples solve a Pareto problem where the weight<sup>15</sup> of the wife is  $\theta^f$ , while the one of the husband is  $1-\theta^f$ . The state vector is  $\Omega_t^{\hat{M}} = \{a_t, z_t^f, z_t^m, \psi_t, \theta^f\}$ , while the variables over which the couple maximize are summarized by the vector  $\mathbf{q}_t^M = \{a_{t+1}, d_t, c_t^m, c_t^f, P_t^f, D_t\}$ , where  $D_t$  is a dummy variable that takes value 1 is divorce happens and 0 otherwise. The formal problem that a couple married is t solve is:

$$\begin{split} V_{t}^{\hat{M}}(\Omega_{t}^{\hat{M}}) &= \max_{\mathbf{q}_{t}^{M}} (1 - D_{t}) \{\theta^{f} u(c_{t}^{f}, Q_{t}) + (1 - \theta^{f}) u(c_{t}^{m}, Q_{t}) + \psi_{t} + \beta E_{t} V_{t+1}^{\hat{M}}(\Omega_{t+1}^{\hat{M}})\} \\ &+ D_{t} \{\theta^{f} V_{t}^{fS}(\omega_{t+1}^{f}) + (1 - \theta^{m}) V_{t}^{mS}(\omega_{t}^{m}))\} \\ &\text{if } D_{t} = 0 : \qquad \text{s.t. } (4) \text{ and } (1) \\ &\text{if } D_{t} = 1 : \qquad \text{s.t. } (3), \ (1) \text{ for } i \in \{f, m\}, \\ &a_{t}^{m} + a_{t}^{f} = \delta a_{t}, \\ &a_{t}^{m}, a_{t}^{f} \text{ determined according to property right regime,} \\ &V_{t}^{fS}(\omega_{t}^{f}) > W_{t}^{f\hat{M}}(\Omega_{t}^{\hat{M}}), \\ &V_{t}^{mS}(\omega_{t}^{m}) > W_{t}^{m\hat{M}}(\Omega_{t}^{\hat{M}}). \end{split}$$

<sup>&</sup>lt;sup>15</sup> Refer to subsection 4.7 for a description about how pareto weight are initially set.

The individual value of marriage conditional on  $D_t = 0$  is  $W_t^{i\hat{M}}$  for  $i \in \{F, M\}$ , and it is defined as

$$W_t^{i\hat{M}} = u(\tilde{c}_t^i, \tilde{Q}_t) + \psi_t + \beta E_t V_t^{i\hat{M}}(\Omega_{t+1}^{\hat{M}}), \tag{7}$$

where  $\tilde{\mathbf{q}}_t^{\hat{M}} = \{\tilde{a}_{t+1}, \tilde{d}_t, \tilde{c}_t^m, \tilde{c}_t^f, \tilde{P}_t^f\}$  is the arg max of problem (6) conditionally on having chosen  $D_t = 0$ .  $V_{t+1}^{i\hat{M}}(\Omega_{t+1}^{\hat{M}})$  instead can be obtained by the expectation of the sum of the time utilities that the agent get from t+1 to T, where the variables entering the utility function derive derive from the the pareto problem if the agent is in a relationship, otherwise they are the solution of (5). Under mutual consent regime the pareto weight is never rebargained, which makes risk sharing efficient. It also makes harder a divorce to happen, since the member that after a shock is relatively worse off can exercise her veto power to avoid a divorce: this feature makes labor specialization easier.

#### Unilateral Divorce Regime

Under the unilateral divorce regime, denoted by  $\overline{M}$ , couples solve a Pareto problem where the weight of the wife is  $\theta_t^f$  and the one of the husband is  $\theta_t^m$ . Note that, in opposition to the mutual consent regime, now pareto weights are allowed to vary over time. This happes whenever a member of the couple is better off divorcing: the other member will try to convinve her not to split offering her a larger share of resources. The state vector of this proble is  $\Omega_t^{\overline{M}} = \{a_t, z_t^f, z_t^m, \psi_t, \theta_t^f, \theta_t^m\}$ , while the variables over which the couple maximize

are summarized by the vector  $\mathbf{q}_t^M$ . The formal problem that a couple married at t solves is:

$$\begin{split} V_t^{\overline{M}}(\Omega_t^{\overline{M}}) &= \max_{\mathbf{q}_t^M} (1 - D_t) \{\theta_{t+1}^f u(c_t^f, Q_t) + \theta_{t+1}^m u(c_t^m, Q_t) + \psi_t + \beta E_t V_{t+1}^{\overline{M}}(\Omega_{t+1}^{\overline{M}})\} \\ &\quad + D_t \{\theta_t^f V_t^{fS}(\omega_{t+1}^f) + \theta_t^m V_t^{mS}(\omega_t^m))\} \\ &\text{if } D_t = 0 \colon \qquad \text{s.t. } (4) \text{ and } (1), \\ &\quad \theta_{t+1}^f = \theta_t^f + \mu_t^f, \\ &\quad \theta_{t+1}^m = \theta_t^m + \mu_t^m, \\ &\text{if } D_t = 1 \colon \qquad \text{s.t. } (3), \ (1) \text{ for } i \in \{f, m\}, \\ &\quad a_t^m + a_t^f = \delta a_t, \\ &\quad a_t^m, a_t^f \text{ determined according to property right regime,} \end{split}$$

where  $\theta_{t+1}^f$  and  $\theta_{t+1}^m$  adjust such that the following participation constraints are satisfied:

$$W_t^{f\overline{M}}(\Omega_t^{\overline{M}}) \ge V_t^{fS}(\omega_t^f),$$

$$W_t^{m\overline{M}}(\Omega_t^{\overline{M}}) \ge V_t^{mS}(\omega_t^m).$$
(9)

Note that  $\mu_t^i$  are the langrange multipliers associated with spouses' participation constraints. Similarly to mutual consent regime, the individual value of marriage conditional on  $D_t = 0$  is  $W_t^{i\overline{M}}$  for  $i \in \{f, m\}$ , and it is defined as

$$W_t^{i\overline{M}} = u(\tilde{c}_t^i, \tilde{Q}_t) + \psi + \beta E_t V_{t+1}^{i\overline{M}}(\Omega_{t+1}^{\overline{M}}), \tag{10}$$

where  $\tilde{\mathbf{q}}_t^{\overline{M}} = \{\tilde{a}_{t+1}, \tilde{d}_t, \tilde{c}_t^m, \tilde{c}_t^f, \tilde{P}_t^f\}$  is the arg max of problem (6) conditionally on having chosen  $D_t = 0$ .  $V_{t+1}^{i\hat{M}}(\Omega_{t+1}^{\overline{M}})$  instead can be obtained by the expectation of the sum of the time utilities that the agent get from t+1 to T, where the variables entering the utility function derive derive from the the pareto problem if the agent is in a relationship, otherwise they are the solution of (5). Note that we follow the literature assuming that the planner evaluates

the welfare of the two members of the couple if a divorce happens with the current Pareto weights. Under the unilaral divorce regime pareto weights varies every time one participation constraint is binding, which makes risk sharing worse than in the mutual divorce regime. Labor market specialisation is also less functioning, since the higher risk of divorce makes women willing to insure against this event through labor market participation. Property rights upon divorce plays a significative role when splitting is unilateral: for example under community property the least wealthy member can bargain a higher share of resources since the threat of divorce is real. This could not happen under a title based regime.

#### Cohabitation

Cohabiting couples, denoted by C, solve a pareto problem where the weight of the wife is  $\theta_t^f$  and the one of the husband is  $\theta_t^m$ . The state vector is  $\Omega_t^C = \{a_t, z_t^f, z_t^m, \psi_t, \theta_t^f, \theta_t^m\}$ , while the variables over which the couple maximize are summarized by the vector  $\mathbf{q}_t^C = \{a_{t+1}, d_t, c_t^m, c_t^f, P_t^f, S_t, MA_t\}$ .  $S_t$  and  $MA_t$  are dummy variable that take value 1 is the couple respectively separate of marry<sup>16</sup> and 0 otherwise. The formal problem that a cohabiting

<sup>&</sup>lt;sup>16</sup> We denote marriage by M, which might be fall under unilateral divorce regime  $\overline{M}$  or mutual consent  $\hat{M}$ .

couple at t solves is:

$$\begin{split} V_{t}^{C}(\Omega_{t}^{C}) &= \max_{\mathbf{q}_{t}^{C}} (1 - S_{t}) \{\theta_{t+1}^{f} u(c_{t}^{f}, Q_{t}) + \theta_{t+1}^{m} u(c_{t}^{m}, Q_{t}) + \psi_{t} + \beta E_{t} V_{t+1}^{C}(\Omega_{t+1}^{C}) \} \\ &+ M A_{t} \{\theta_{t+1}^{f} u(c_{t}^{f}, Q_{t}) + \theta_{t+1}^{m} u(c_{t}^{m}, Q_{t}) + \psi_{t} + \beta E_{t} V_{t+1}^{M}(\Omega_{t+1}^{M}) \} \\ &+ S_{t} \{\theta_{t}^{f} V_{t}^{fS}(\omega_{t+1}^{f}) + \theta_{t}^{m} V_{t}^{mS}(\omega_{t}^{m})) \} \\ &\text{if } S_{t} = 0 : \qquad \text{s.t. (4) and (1),} \\ &\theta_{t+1}^{f} = \theta_{t}^{f} + \mu_{t}^{f}, \\ &\theta_{t+1}^{m} = \theta_{t}^{m} + \mu_{t}^{m}, \\ &\text{if } S_{t} = 1 : \qquad \text{s.t. (3), (1) for } i \in \{f, m\}, \\ &a_{t}^{m} + a_{t}^{f} = a_{t}, \\ &a_{t}^{m}, a_{t}^{f} \text{ determined as in the title based regime,} \end{split}$$

where  $\theta_{t+1}^f$  and  $\theta_{t+1}^m$  adjust such that the following participation constraints are satisfied:

$$W_t^{fC}(\Omega_t^C) \ge V_t^{fS}(\omega_t^f),$$

$$W_t^{mC}(\Omega_t^C) \ge V_t^{mS}(\omega_t^m).$$
(12)

Note that  $\mu_t^i$  are the langrange multipliers associated with spouses' participation constraints. The individual value of cohabitation conditional on  $S_t = \text{is } W_t^{iC}$  for  $i \in \{f, m\}$ , and it is defined as

$$W_t^{iC} = u(\tilde{c}_t^i, \tilde{Q}_t^i) + \psi_t + \beta E_t V_{t+1}^{iC}(\Omega_{t+1}^C), \tag{13}$$

where  $\tilde{\mathbf{q}}_t^C = \{\tilde{a}_{t+1}, \tilde{d}_t, \tilde{c}_t^m, \tilde{c}_t^f, \tilde{P}_t^f\}$  is the arg max of problem (6) conditionally on having chosen  $S_t = 0$ .  $V_{t+1}^{iC}(\Omega_{t+1}^C)$  instead can be obtained by the expectation of the sum of the time utilities that the agent get from t+1 to T, where the variables entering the utility function derive derive from the the pareto problem if the agent is in a relationship, otherwise they are the solution of (5). Similarly to the unilateral divorce regime, we assume that the planner

evaluates the welfare of the two members of the couple if a separation happens with the current Pareto weights.

The cohabitation problem is similar to the one of marriage under the unilateral divorce regime, but two main features are different. First, the way assets are split within cohabitation might not be the same, and total assets are not eroded when separation happens. On the one hand this makes risk sharing and cooperation less functioning than in marriage with unilateral divorce, since the couple is left without a commitment-enhancing technology. On the other hand, assuming no cost of separation makes cohabitation more appealing to couples with a low surplus of being in a couple. Since for them splitting if very likely, they prefer the relationship that allow them to do it in a cheaper way.

#### 4.7 Partnership Choice and the Mating Market

In each period t singles have a probability  $\lambda_t$  to meet a potential partner of their same age and with a productivity and wealth that depends on their productivity  $z_t$  and assets  $a_t$ . Formally:

$$\ln(a_t^p) = \ln(a_t) + \hat{\epsilon}, \text{ where } \hat{\epsilon} \sim \mathcal{N}(0, \sigma_{\hat{p}}^2), \tag{14}$$

$$z_t^p = z_t + \tilde{\epsilon}, \text{ where } \tilde{\epsilon} \sim \mathcal{N}(0, \sigma_{\tilde{p}}^2).$$
 (15)

These assumptions allow us to capture in a reduced from fashion that people are mating assortatively<sup>17</sup> both within marriage and cohabitation, as Gemici and Laufer (2014) point out. Once the meeting happened, agents have to decide whether to stay in a couple and eventually decide which partnership contract to choose. Note that for the rest of this section we will refer to marriage as M, but depending on property rights upon divorce we have  $M \in \{\hat{M}, \overline{M}\}$ . We model their choices in three steps.

<sup>&</sup>lt;sup>17</sup> In the life cycle models featured in Ciscato (2019), Shephard (2019) and Reynoso (2019) assortative mating arise in marriage markets through the interactions of preferences, incentives, supply and demand forces.

1. The couple considers marriage M (cohabitation C) as a viable alternative if the set of pareto weights<sup>18</sup>  $\theta^f$  such that the couple prefers to marry (cohabit) is non-empty. Formally, for relationship  $J \in \{M, C\}$  the set is

$$\Theta_t^J(\Omega_t^J, \omega_t^f, \omega_t^m) = \{\theta_t : V_t^{fJ}(\Omega_t^J) \ge V_t^{fS}(\omega_t^f), V_t^{mJ}(\Omega_t^J) \ge V_t^{mS}(\omega_t^m) \}. \tag{16}$$

2. If the set for marriage (cohabitation) is non-empty, the pareto weight for the potential marriage  $\theta^{m,f}$  (cohabitation  $\theta^{c,f}$ ) is set through symmetric Nash Bargaining.<sup>19</sup> Formally<sup>20</sup>, for  $J \in \{M, C\}$   $\theta^{J,f}$  is set to:

$$\theta_t^{J,f} = \underset{\theta_t^f \in \Theta_t^J}{\arg\max} \Upsilon^J(\theta_t^f, \Omega_t^{J,-1}, \omega_t^f, \omega_t^m), \tag{17}$$

where

$$\Upsilon^{J}(\theta_t^f, \Omega_t^{J,-1}, \omega_t^f, \omega_t^m) = \left[ V_t^{fJ}(\Omega_t^{J,-1}) - V_t^{fS}(\omega_t^f) \right] \times \left[ V_t^{mJ}(\Omega_t^{J,-1}) - V_t^{mS}(\omega_t^m) \right]. \tag{18}$$

- 3. Four possible situation can arise:
  - $\Theta_t^M = \emptyset$  and  $\Theta_t^C = \emptyset \Rightarrow$  stay single.
  - $\Theta_t^M \neq \emptyset$  and  $\Theta_t^C = \emptyset \Rightarrow$  marry.
  - $\Theta_t^M = \emptyset$  and  $\Theta_t^C \neq \emptyset \Rightarrow$  cohabit.
  - $\Theta^M_t \neq \emptyset$  and  $\Theta^C_t \neq \emptyset \Rightarrow$  The couple chooses the partnership that gives the largest Nash product. Formally, if  $\Upsilon^M(\Omega^M_t, \omega^f_t, \omega^m_t) \geq \Upsilon^C(\Omega^C_t, \omega^f_t, \omega^m_t)$ , otherwise cohabit.

<sup>&</sup>lt;sup>18</sup> Without loss of generality, we impose  $\theta^f + \theta^m = 1$  at first meeting.

<sup>&</sup>lt;sup>19</sup> The assumption that the initial pareto weight is pinned down by Nash Bargaining can be found in Low et al. (2018).

<sup>&</sup>lt;sup>20</sup> For consistency with the rest of the paper we define  $\Omega_t^{J,-1}$  as the state vector for the couple excluding pareto weights.

This framework is a natural extension of the nash bargaining problem<sup>21</sup> to discrete choices [CITATION OF RELEVANT PAPER HERE].

## 5 Estimation

# 6 Counterfactual Experiments

# 7 Welfare Analysis

## 8 Conclusion

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<sup>&</sup>lt;sup>21</sup> Note that we could have chosen a different protocol for determining the choice between marriage and cohabitation. For example, we could have decided to impose a sequential structure to the problem, assuming that first agents compare cohabitation to singleness, obtaining the envelop of the two, where the pareto weight is set as above. Then, the agents make their final choice solving a pareto problem where the outside option is the outcome of the first step. We tried applying this methodology: results were indistinguishable from our main strategy.

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# **Appendix**

# A Computational Appendix

Arnoud et al. (2019)+Cartis et al. (2019)

B Estimation of Income Processes