Francesco Bogliacino

Associate Professor Universidad Nacional de Colombia Bogotá (Colombia) - Kr 30 N 45-03

Part I- General Information

Full name: Francesco Bogliacino Date of Birth: August 11, 1980. Place of Birth: Alba (CN), Italy.

Nationality: Italian

Permanent Address: Kr 20 N 40 78, Bogota (Colombia)

email: fbogliacino $\langle at \rangle$ unal.edu.co, francesco.bogliacino $\langle at \rangle$ gmail.com

website: https://francescobogliacino.com/

Spoken languages: Italian (Native speaker) English (Very Good), Spanish (Excellent), Portuguese, French

(Basic)

Part II- Education

PhD, Economics

University of Pavia, Pavia (Italy)

Feb 2008

THESIS - Essays on Wage Inequality

Laurea, Economics

Economics, University of Torino, Torino (Italy)

Nov 2003

Advanced Courses

- 2021 Bogotá Experimental Economics Workshop, Universidad del Rosario, Bogotá
- 2020 Bogotá Experimental Economics Workshop (Neuroeconomics), Universidad del Rosario, Bogotá
- 2019 Bogotá Experimental Economics Workshop (including Experimetrics, Multiple Hypotheses Testing, and Open Documents), Universidad del Rosario, Bogotá
- 2018 Bogotá Experimental Economics Workshop (including Experimetrics and oTree), Universidad del Rosario, Bogotá
- 2011 Advanced Course in Spatial Econometrics (Lab with R), IPTS Seville Spain
- 2009 Advanced Course in Microeconometrics for Impact Evaluation, Universidad de Los Andes Bogota (Colombia)
- 2007 Microeconometrics (Labs with Stata), CIDE (Centro Interuniversitario di Econometria), Bertinoro (Italy)
- 2006 Advanced Course in Economics of Innovation (Lab with Stata), University of Urbino, Urbino (Italy)

2006 Summer School in Applied Economics (Labs with MatLab), University of Lecce (Italy)

2005 Dynamic Models and Forecasting (Labs with E-Views), CIDE (Centro Interuniversitario di Econometria), Bertinoro (Italy)

Part III- Appointments

Academic Appointments

Universidad Nacional de Colombia,

Bogotá (Colombia)

November 2018 - Present
Associate Professor

Universidad Nacional de Colombia

Bogotá (Colombia)

August 2014 - November 2018

Assistant Professor

Fundación Universitaria Konrad Lorenz

Bogotá (Colombia)

November 2012 - August 2014

Assistant Professor

Amsterdam Institute for Advanced Labour Studies

Amsterdam (Netherlands)

August 2011 - October 2012

Post Doctoral Researcher

Joint Research Center IPTS

Nov 2009 - Aug 2011
European Commission, Seville (Spain)

Scientific Grantholder

Department of Economics - Universidad EAFIT

Medellin (Colombia)

Jan 2008 - Nov 2009

Assistant Professor of Economics

Department of Law and Economics
University of Genova, Genova (Italy)
Sep 2007- Jan 2008
Teaching Professor

Administrative Appointments and Responsabilities

Centro de Investigaciones para el Desarrollo
Universidad Nacional de Colombia

Aug 2018- May 2021
Director

- Annual Budget Target 21 thousand million COP (4 million EUR)
- Member of Faculty Council, Research Committee, General Committee for Consultancy and Services

Undergraduate Degree in Economics May 2017- Aug 2021 Universidad Nacional de Colombia Member of the Advisory Committee

Master in Economic Sciences

Jan 2016- Aug 2021
Universidad Nacional de Colombia

Member of the Advisory Committee

Master in Consumer Psychology

Jan 2013- Aug 2014
Fundación Universitaria Konrad Lorenz

Member of the Advisory Committee

Visiting Positions

Paris I Sorbonne Oct 2021

Visiting Professor

Università di Milano - Dipartimento di Scienze Sociali e Politiche Dec 2017

Visiting Professor

Jan 2006-Jun 2006

 $\label{lem:continuous} University \ of \ Massachusetts \ Amherst \\ Visiting \ Scholar$

Part IV- Teaching Experience*

 * Average teaching load about 200 hours per year, except for 2018-2021 for administrative duties. I and II refers to I and II semester. Undergraduate course unless specified

Period	Institution	Course	
2017 II - 2021 I	Universidad Nacional de Colombia	Experimental and Behavioural	
		Economics	
2020 II	Universidad Nacional de Colombia	Impact Evaluation	
2020 II	Universidad Nacional de Colombia	Behavioural Economics (PhD in	
		Economic Science)	
2015 II-2017 I	Universidad Nacional de Colombia	Economics and Philosophy	
2015	Universidad Nacional de Colombia	Advanced Microeconomics (Mas-	
		ter in Economic Science)	
2014 II - 2018 I	Universidad Nacional de Colombia	Research Methods Seminar	
		(Master in Economic Science)	
2014	Universidad del Rosario	Theory of Negotiation (Short	
		Course, Master in Public Policy)	
2014	Fundación Universitaria Konrad Lorenz	Game Theory (Short Course,	
		Master in Consumer Psychology)	
2013 I - 2014 I	Fundación Universitaria Konrad Lorenz	Behavioural Economics (Master	
		in Consumer Psychology)	
2013 I	Fundación Universitaria Konrad Lorenz	International Economics	
2012	Universidad de la Sabana	Behavioural Finance (Summer	
		School)	
2012	Universiteit van Amsterdam	Inequality and Crises (Master in	
		Sociology)	
2010-2011	Università di Roma La Sapienza	Economics of Innovation (PhD in	
		Economics)	
2008 I - 2009 II	EAFIT	Industrial Organization	
2008 II - 2009 II	EAFIT	Development Economics	
2007-2008	Università di Genova	Principles of Economics	
2008	Università di Genova	Economic Policy	

Part V - Society memberships, Awards and Honors

Member of Editorial Boards of International Journals

- (2014-present) Associate Editor, Economia Politica
- (2019-present) Associate Editor, Structural Change and Economic Dynamics
- (2016-2018) Managing Editor, Cuadernos de Economía
- (2016) Guest Editor of the Special Issue, Economia politica, "The behavioural turn in public policy: new evidence from experiments"

Membership in Scientific Association

- (2021-present) European Economic Association
- (2014-present) American Economic Association
- (2017-present) Economic Science Association

Awards and Honors

- 2021 "Docencia Excepcional" (Outstanding Teaching), Universidad Nacional de Colombia, Annual Awards
- 2021 Abilitazione Scientifica Nazionale, Seconda Fascia, Economia Politica, 13/A1, Italy
- 2021 Abilitazione Scientifica Nazionale, Seconda Fascia, Economia Applicata, 13/A4, Italy
- 2016 Best paper in the "Labour Market and Digital Revolution" category, Progressive Economy Annual Forum, for "The dynamics of profits and wages: technology, offshoring and demand" with D. Guarascio and V. Cirillo
- 2014 Medal for Distinguished Researcher, Fundación Universitaria Konrad Lorenz
- 2014 Abilitazione Scientifica Nazionale, Prima Fascia, Politica Economica, SECS P/02, Italy
- 2014 Abilitazione Scientifica Nazionale, Seconda Fascia, Politica Economica, SECS P/02, Italy

Part VI - Funding: Grants and Tenders*

* (PI) Principal Investigator; (I) Part of the Research Team

Year	Title	Program	Grant value
2021	Behavioural Research on Insurance Distribu-	Framework Contract	150 000 EUR
	tion and Advertising via digital channels	CHAFEA/2019/CP/01	
		Provision of Behavioural	
		Studies - Third Wave (I)	

2021	Consumer research study to identify new ways of expressing date marking that meet con- sumers' information needs whilst minimising food waste	Framework Contract CHAFEA/2019/CP/01 Provision of Behavioural Studies - Third Wave (I)	495 000 EUR
2021	Behavioural Study on Unfair Commercial Practices in the Digital Environment	Framework Contract CHAFEA/2019/CP/01 Provision of Behavioural Studies - Third Wave (I)	486 000 EUR
2021	Behavioural Research in relation to travel insurance products: implications of COVID-19 on consumer outcomes considering consumer behaviours in acquisition, usage and disposition decisions	Framework Contract CHAFEA/2019/CP/01 Provision of Behavioural Studies - Third Wave (I)	110 000 EUR
2020	Longitudinal study on behavioral, psychological, socio-economic effects induced by the exposure to CoViD-19, by government measures, and by communication strategies in three countries: Italy, Spain, and United Kingdom	Private Financing (I)	16 000 EUR
2019	Behavioural Study on origin claims on fishery and aquaculture products	European Commission - Framework Contract with reopening of competition - Behavioural studies (I)	377 230 EUR
2019	Empirical testing of the impact of dual food quality on consumers' choices	European Commission - Framework Contract with reopening of competition - Behavioural studies (PI)	279 692 EUR
2019	Behavioural Study on Advertising and Mar- keting Practices in travel booking websites and apps	European Commission - Framework Contract with reopening of competition - Behavioural studies (I)	447 830 EUR
2019	Behavioural economic analysis of professionals' incentives in health professions and in business services professions	European Commission - Framework Contract with reopening of competition - Behavioural studies (I)	120 200 EUR
2018	Search and validation of the conditions of the Bogota citizens in condition of high vulnera- bility	Public procurement (PI)	3 464 474 060 COP (820 151 EUR)
2018	Caracterizar la población víctima siguiendo los lineamientos definidos por la Unidad para Las Víctimas	Public Procurement (I)	1 427 743 987 COP (337 938 EUR)
2017	Impacto de la exposición a violencia sobre el comportamiento (Behavioral consequences of exposure to violence)	"Convocatoria Jesus Antonio Bejarano 2017" (Internal Grant) (PI)	25 000 000 COP (5917 EUR)

### Testing Tobacco Labeling and Packaging Additional Service 2013 Testing Tobacco Labeling and Packaging Additional Service 2014 Testing Tobacco Labeling and Packaging Additional Service 2017 European Commission - Pathway Agree ment - GINI Project (1) 2018 Testing Car/CO2 Labeling 2019 Titerios Testing Economic Inequalities? 2010 Testing Conmomic Inequalities? 2010 Public Procurement (PI) (62 107 EUR) 2011 Public Procurement (PI) (62 107 EUR) 2012 Public Procurement (PI) (62 107 EUR) 2013 Public Procurement (PI) (63 724 EUR) 2014 Public Procurement (PI) (63 724 EUR) 2015 Public Procurement (PI) (63 724 EUR) 2016 Public Procurement (PI) (63 724 EUR) 2016 Public Procurement (PI) (63 724 EUR) 2017 Public Procurement (PI) (63 724 EUR) 2018 Public Procurement (PI) (63 724 EUR) 2019 Public Procurement (PI) (63 724 EUR) 2010 Public Procurement (PI) (63 724 EUR) 2011 Public Procurement (PI) (63 724 EUR) 2012 Public Procurement (PI) (75 Public Procurement	2016	"Evaluación de impacto de las políticas de reforma de las instituciones agrarias sobre el bienestar de los hogares del campo colombiano" (Impact evaluation of the policies for institutional agrarian reforms over households welfare)	"Convocatoria Nacional de Proyectos para el fortalecimiento de la Investigación, creación e innovación de la Universidad Nacional de Colombia 2016-2018" (Internal Grant) (PI)	33 000 000 COP (7811 EUR)
incidencia de la estratificación socioeconómica urbana sobre la segregación de los hogares bogotanos" (Identify the incidence of socioeconomic stratificarion on household segregation in Bogota) 2014 Study on marketing to children through social media, online games and mobile applications sures for the protection of consumers of gambling services 2013 Testing Tobacco Labeling and Packaging Additional Service 2014 Testing Car/CO2 Labeling 2015 Testing Car/CO2 Labeling 2016 Testing Car/CO2 Labeling 2017 Testing Car/CO2 Labeling 2018 Testing Car/CO2 Labeling 2019 Testing Car/CO2 Labeling 2010 Testing Car/CO2 Labeling 2010 Testing Car/CO2 Labeling 2011 Testing Car/CO2 Labeling 2012 Testing Economic Inequalities? 2013 Research Stimulus Agree- 2014 European Commission - Sepandor Competition - behavioural studies (I) 2015 Testing Car/CO2 Labeling 2016 Testing Car/CO2 Labeling 2017 Testing Car/CO2 Labeling 2018 Testing Car/CO2 Labeling 2019 Testing Economic Inequalities? 2010 Testing Economic Inequalities? 2010 Testing Economic Inequalities? 2011 Testing Economic Inequalities?	2015	las necesidades de integración comunitaria en comunidades con población víctima retornada o reubicada; y a partir de la aplicación de la herramienta en dos comunidades, realizar una propuesta teórica sobre los criterios de sostenibilidad de los procesos de retorno y/o reubicación" (Measuring communitarian integration and sustainability of return process of Internally Displaced Population)		
media, online games and mobile applications Bramework Contract with reopening of competition - behavioural studies (I) 2013 Study on online gambling and adequate measures for the protection of consumers of gambling services Testing Tobacco Labeling and Packaging Additional Service Testing Tobacco Labeling and Packaging Additional Service Testing Car/CO2 Labeling Testing Car/CO3 Labeling Testing Co3 Testing C	2014	incidencia de la estratificación socioeconómica urbana sobre la segregación de los hogares bogotanos" (Identify the incidence of socio- economic stratificarion on household segrega-	Public Procurement (PI)	
sures for the protection of consumers of gambling services 2013 Testing Tobacco Labeling and Packaging Additional Service Testing Car/CO2 Labeling Testing Car/CO2 Labeling Testing Car/CO2 Labeling Testing Car/CO2 Labeling European Commission - behavioural studies (I) European Commission - behavioural studies (I) European Commission - 275 800 EUR Framework Contract with reopening of competition - behavioural studies (I) European Commission - behavioural studies (I) European Commission - 10 000 EUR Framework Contract with reopening of competition - behavioural studies (I) European Commission - 10 000 EUR European Commission - 10 000 EUR	2014		Framework Contract with reopening of competition -	529 184 EUR
ditional Service Framework Contract with reopening of competition - behavioural studies (I) 2013 Testing Car/CO2 Labeling European Commission - 275 800 EUR Framework Contract with reopening of competition - behavioural studies (I) 2012 Increasing Economic Inequalities? Research Stimulus Agree- 10 000 EUR	2013	sures for the protection of consumers of gambling services	Framework Contract with reopening of competition - behavioural studies (I)	
Framework Contract with reopening of competition - behavioural studies (I) 2012 Increasing Economic Inequalities? Research Stimulus Agree- 10 000 EUR		ditional Service	Framework Contract with reopening of competition -	
	2013	Testing Car/CO2 Labeling	Framework Contract with reopening of competition -	275 800 EUR
	2012	Increasing Economic Inequalities?	_	10 000 EUR

Part VII - Research Activities

Refereeing Activity

American Economic Review, Applied Economics, Cognition, Econometrica, Economic Annals, Economic Journal, Economics of Innovation and New Technology, Frontiers, Industrial and Corporate Change, Industry & Innovation, Journal of Economic Inequality, Journal of Economic Interaction and Coordination, Journal of Economic Policy Reform, Journal of Economic Theory, Journal of Economics, Journal of Evolutionary Economics, Journal of Health Economics, Journal of Gambling Studies, Journal of Risk Research, PLoS ONE, Research in Social Stratification and Mobility, Research Policy, Structural Change and Economic Dynamics

Supervision and Evaluation of Graduate Students, Postdocs and Junior Researchers

[2017-] Supervision of the PhD Thesis, Jaime Rojas, Universidad Nacional de Colombia

[2012-] Supervision of Master Thesis:

Colombia (23): Universidad Nacional de Colombia (19); Fundación Universitaria Konrad Lorenz (4)

[2016-] Participation in Ph.D. Thesis Committees as Committee Member and/or External Reviewer Italy (1): Università degli Studi di Siena (1) France (1): Science Po (1)

Invited Seminars and Lectures

- 2022 (1) University of Pavia ("Giornata di studi con Giorgio Rampa"); (2) GAEL Seminar
- 2021 (1) Universidad de los Andes (CEDE), Bogota (Colombia); (2) Universidad del Rosario, Bogota (Colombia); (3) University of Massachusetts Amherst (Applied Micro, History & Development Workshop), Amherst (USA); (4) University of Strasbourg (Cournot Seminar), Strasbourg (France); (5) Paris I-PSE (Psychology and Economics Seminar), Paris (France); (6) University of Lyon (GATE), Lyon (France); (7) AMSE Seminar, Aix-en-Provence (France); (8) University of Konstanz, Konstanz (Germany); (9) University of Goettingen, Goettingen (Germany); (10) Warsaw Economic Seminar, Warsaw (Poland); (11) LESSAC Seminar, Dijon (France); (12) Université de Nice GREDEG, Sophia Antipolis (France)
- 2020 (1) Banco de la República de Colombia, Bogota (Colombia); (2) Universidad del Valle (Inauguration of the Master in Applied Economics, Plenary Lecture), Cali (Colombia); (3) Universidad del Rosario, Bogota (Colombia); (4) Universidad Nacional, Bogota (Colombia)
- 2019 (1) Center for Experimental Social Sciences (Invited Lecture), Santiago de Chile (Chile); (2) CIDE, Mexico City (Mexico); (3) UNIDO, Vienna (Austria); (4) Universidad Externado de Colombia
- 2018 (1) UNIDO, Vienna (Austria); (2) Università Cattolica del Sacro Cuore, Milano (Italy)
- 2017 (1) Dipartimento di Scienze Sociali e Politiche, Università Statale di Milano; (2) Dipartimento de Psicología, Universidad de la Sabana, Bogota (Colombia)
- 2016 (1) Banco de la República de Colombia; (2) FLACSO Ecuador; (3) Scuola Superiore Sant'Anna di Pisa; (4) Universidad Jorge Tadeo Lozano
- 2015 (1) Departamento de Psicología, Universidad de los Andes, Bogota (Colombia)
- 2014 (1) Universidad del Rosario, Bogota (Colombia)
- 2013 (1) European Commission, DG EMPL, Bruxelles (Belgium)

- 2012 (1) Freie Universitat, Berlin (Germany)
- 2011 (1) UVA, Amsterdam (Netherlands)
- 2010 (1) Universidad de los Andes, Bogota (Colombia)
- **2009** (1) Banco de la República de Colombia, Medellin (Colombia); (2) Università degli Studi di Pavia, Pavia (Italy)
- 2008 (1) EAFIT University

Conferences attended as Speaker

- 2021 (1) RExCon21, Moscow (Russia); (2) ESA World Meeting (Global Online Meeting); (3) ASSA Meeting, Panel on Panel on Preferences, Norms, and Behavioral Change in the Coronavirus Pandemic (Global Online Meeting); (4) Bogota Experimental Economic Conference, Bogota (Colombia); (5) UNAL-UB Covid19 and Applied Economics Workshop, Bogota (Colombia).
- 2020 (1) ESA World Meeting (Global Online Meeting); (2) "COVID-19: Consecuencias y desafios", Medellin (Colombia) (3) Bogota Experimental Economics Conference (BEEC), Bogota (Colombia).
- **2019** (1) Western Economic Association, San Francisco (USA); (2) ESA North American Meeting, Los Angeles (USA); (3) TALEX (Taller de Economia Experimental), Bogota (Colombia).
- 2018 (1) ESA North American Conference, Antigua (Guatemala); (2) ESA World Congress, Berlin (Germany); (3) Households in Conflict Network (HiCN) 14th Meeting, Medellin (Colombia); (4) TALEX (Taller de Economia Experimental), Bogota (Colombia); (5) Bogota Experimental Economics Conference, Bogota (Colombia).
- 2017 (1) Latin-American Workshop on Experimental and Behavioural Social Sciences (LAWEBESS); (2) International Economic Association (IEA) World Congress.
- **2016** (1) LACEA Meeting, Medellin (Colombia); (2) Innovation, Growth and International Production: Models and Data Analysis, Rome (Italy); "Calidad de vida en Bogota", Bogota (Colombia).
- 2015 (1) XI Microeconomic Symposium, Bogota (Colombia).
- **2014** (1) Workshop "Explaining Economic Change", Rome (Italy); (2) IX Taller Internacional de Regulacion "Tendencias y Retos del Sector TIC", Cartagena de Indias (Colombia).
- 2013 (1) GINI Final Conference, Amsterdam (Netherlands); (2) "Poverty and Welfare Workshop", Coventry (UK).
- 2012 (1) Scottish Economic Society, Perth (Scotland); (2) "Equality in Crisis" Conference, Rome (Italy);(3) GINI Conference, Budapest (Hungary).
- **2011** (1) 52nd Meeting of the Italian Economic Society, Rome (Italy); (2) IEA World Congress, Beijing (China); (3) EAEPE Meeting, Vienna (Austria).
- **2010** (1) Workshop on Innovation and Patenting, Mannheim (Germany); (2) International Schumpeter Society Conference, Aalborg (Denmark); (3) Workshop Innovation-Firm-Policies, Rome (Italy).
- **2009** (1) Aspirations and Poverty Workshop, Coventry (UK); (2) MEIDE III, Rio de Janeiro (Brazil); (3) Innovation and Entrepreneurship in the Knowledge Based Society, Milan (Italy).
- 2008 (1) Winter Workshop on Heterogeneous Interacting Agents, Taoyuan (Taiwan).
- **2007** (1) The creation of value and economic growth in dynamic economic networks, Biella (Italy).

Part VIII - Scientific Production

- Job Market Paper and other recent working papers
- JMP: Negative Economic Shocks and the Compliance to Social Norms. With R Charris, C Gómez, F Montealegre. [Click here for the latest version of the paper]
- 2021 Kind or contented? An investigation of the gift exchange hypothesis in a natural field experiment in Colombia, with D Pipke and G Grimalda, [Click here for the latest version of the paper]
- 2021 Economic and political inequality in the management of socio-environmental problems, with C Mantilla and D Nino [Click here for the latest version of the paper]

Articles in Refereed Journals

- 2021 Trust and trustworthiness after a land restitution program: Lab-in-the-field evidence from Colombia. with G Grimalda, LM Jiménez, DA Reyes, C Codagnone Constitutional Political Economy https://doi.org/10.1007/s10602-021-09339-5
- 2021 Restarting "normal" life after Covid-19 and the lockdown: Evidence from Spain, the United Kingdom, and Italy. With C Codagnone, F Montealegre, C Gómez, R Charris, G Liva, F Lupiánez-Villanueva, F Folkvord, GA Veltri. Social Indicators Research https://doi.org/10.1007/s11205-021-02697-5
- 2021 Negative shocks predict change in cognitive function and preferences: Assessing the negative affect and stress hypothesis. With C Codagnone, F Montealegre, C Gómez, R Charris, G Liva, F Lupiánez-Villanueva, F Folkvord, GA Veltri. *Scientific Reports*, 11:3546
- 2021 Expert endorsement and the legitimacy of public policy. Evidence from Covid19 mitigation strategies. With R Charris, C Gómez, F Montealegre, C Codagnone. *Journal of Risk Research* doi: 10.1080/13669877.2021.1881990
- 2021 Microfoundations, Behaviour, and Evolution: Evidence from Experiments, with C Codagnone Structural Change and Economic Dynamic,
- 2020 Assessing concerns for the economic consequence of the COVID-19 response and mental health problems associated with economic vulnerability and negative economic shock in Italy, Spain, and the United Kingdom. With C Codagnone, C Gómez, R Charris, F Montealegre, G Liva, F Lupiánez-Villanueva, F Folkvord, GA Veltri. *Plos One*, DOI: 10.1371/journal.pone.0240876
- 2020 Do Negative Economic Shocks Affect Cognitive Function, Adherence to Social Norms, and Loss Aversion? With F Montealegre, *Journal of the Economic Science Association*, 6: 57-67
- 2019 Citizens-experts' interactions under different institutional arrangements: assessing the role of uncertainty, interests, and values. With C Codagnone and GA Veltri, *Journal of Institutional Economics*, 15(5): 861-879
- 2019 Experimental evidence on measures to protect consumers of online gambling services. With F Folkvord, C Codagnone, F Lupiáñez-Villanueva, GA Veltri, A Ivchenko, G Gaskell, Journal of Behavioral Economics for Policy 3(1): 20-29
- 2018 The evolution of inequality in Latin America in the twenty-first century: Patterns, drivers and hypotheses. With D Rojas L, PSL Quarterly Review 71(286): 279-308
- 2017 Socioeconomic stratification and stereotyping: Lab-in-the-field evidence from Colombia, with LM Jiménez and DA Reyes, *International Review of Economics* 65(1):77-118
- 2017 Consultative Democracy and Trust, with G Grimalda and LM Jiménez, Structural Change and Economic Dynamics 44, 55-67

- 2017 Exposure to and recall of violence reduce short-term memory and cognitive control, with G Grimalda, P Ortoleva, P Ring, PNAS, doi: 10.1073/pnas.1704651114
- 2017 The dynamics of profits and wages: technology, offshoring and demand, with D Guarascio and V Cirillo Industry and Innovation, 25(8): 778-808
- 2017 La crisis del euro en perspectiva. with D Guarascio. Revista de Economía Institucional, 19(36): 257-289
- 2017 Does a protective message reduce the impact of an advergame promoting unhealthy foods to children? An experimental study in Spain and the Netherlands. with F Folkvord, F Lupiáñez-Villanueva, C Codagnone, G Gaskell, GA Veltri, Appetite, 112: 117-123
- 2017 Modelling the virtuous circle of innovation. A test on Italian firms, with M Lucchese, M Pianta, L Nascia, Industrial and Corporate Change, 26(3): 467-484
- 2016 Labels as nudges? An experimental study of car eco-labels, with C Codagnone, GA Veltri, F Lupiáñez-Villanueva, G Gaskell, A Ivchenko, P Ortoleva, F Mureddu, Economia Politica, doi: 10.1007/s40888-016-0042-2
- 2016 The Pavitt Taxonomy, revisited: patterns of innovation in manufacturing and services, with M Pianta, *Economia Politica*, 33(2): 153-180
- 2016 Wealth Inequality and the Great Recession, with V Maestri Intereconomics, 51(2), 61-66.
- 2016 Export, R&D and New Products. A Model and a Test on European Industries [with D Guarascio, M Pianta] Journal of Evolutionary Economics 26(4): 869-905
- 2015 Pathos & ethos: Emotions and willingness to pay for tobacco products, [with C. Codagnone, GA Veltri, A Chakravarty, P. Ortoleva, G. Gaskell, A. Ivchenko, F. Lupiáñez-Villanueva, F Mureddu, C. Rudisill] *PLoS ONE* DOI: 10.1371/journal.pone.0139542
- 2015 Business cycles, technology and exports [with D. Guarascio, M.Pianta, M. Lucchese]. Economia Politica. DOI: 10.1007/s40888-015-0013-z
- 2015 Behaviourally Designed Treatments that Increase Willingness to Treatment from Families with Children suffering from Autism Spectrum Disorder. [With IA Parra] Journal of Epidemiology & Community Health DOI: 10.1136/jech-2015-205505
- 2015 Aspirations, Prospect Theory and Entrepreneurship: Evidence from Colombia. [With I. Gonzales-Gallo] International Review of Economics Volume 62, Issue 3, Page 271-290
- 2015 Endogenous Skill Biased Technical Change. [With M. Lucchese] Industrial and Corporate Change DOI:10.1093/icc/dtv010
- 2015 The Behavioural Turn in Consumer Policy: Perspectives and Clarifications. [With C. Codagnone and GA Veltri] *Intereconomics* DOI:10.1007/s10272-015-0532-4
- 2015 A Critical Review of the Technology-Inequality debate, Suma de Negocios 5(12): 124-135
- 2014 Technology and Employment: the Job Creation Effect of Business R&D [With M. Piva and M. Vivarelli] Rivista Internazionale di Scienze Sociali, 2014(3), 239-264
- 2014 Capabilities and investment in R&D: An analysis on European data (2014) [With S. Gómez], Structural Change and Economic Dynamics, DOI: 10.1016/j.strueco.2014.09.001
- 2014 The challenges and opportunities of nudging [With C. Codagnone, G.A. Veltri and F. Lupiañez-Villanueva] Journal of Epidemiology & Community Health DOI: 10.1136/jech-2014-203948
- 2014 Inequality and Europe 2020, Intereconomics, 49(5), 288-294 DOI: 10.1007/s10272-014-0511-1

- 2014 Innovation and Employment: A firm level analysis with European R&D Scoreboard data, *EconomiA*, 15(2), 141-154
- 2014 The R&D intensity of companies lagging behind the technological frontier, [with S Gómez C.] Empirical Economics Letters, 13(7), 781-786
- 2014 Expectational Bottlenecks and the Emerging of New Organizational Forms Structural Change and Economic Dynamics, with G. Rampa, 29: 28-39
- 2013 Complementarities among Innovation Strategies: Evidence from Colombia, [with A. J. Naranjo] Suma de Negocios, 4(2), pp. 13-20
- 2013 Price Anchoring in Online Markets: An Empirical Assessment, [with A. Cuntz] Revista Latinoamericana de Psicología, 45(2)
- 2013 Ownership Structure and R&D orientation in ICT groups [with G. De Prato and D. Nepelski], Eurasian Business Review, 3(2), pp. 164-178
- 2013 Profits, R&D and Innovation: a Model and a Test, [with M. Pianta] Industrial and Corporate Change 22(3): 649-678,
- 2012 Job Creation in Business Services: Innovation, Demand, Polarisation, [with M. Lucchese and M. Pianta], Structural Change and Economic Dynamics vol, 25, pp. 95-109
- 2012 Innovation and Development. The Evidence from Innovation Surveys, [with G. Perani, M. Pianta and S. Supino] *Latin American Business Review* Vol. 13(3), pp. 219-261
- 2012 The Job Creation effect of R&D Expenditure, [with M. Vivarelli], Australian Economic Papers, Vol 51(2), pp 96-113
- 2012 R&D and Employment: An application of the LSDVC estimator using European Microdata, [with M. Piva and M. Vivarelli], *Economics Letters*, 116, pp. 56-59,
- 2012 Coca Leaves Production and Eradication: A General Equilibrium Analysis, [with A. J. Naranjo], Economics Bulletin, Vol. 32 No. 1 pp. 382-397
- 2012 Quality Risk Aversion, Conjectures and New Products Diffusion, [with G. Rampa], Journal of Evolutionary Economics 22(5):1081-1115
- 2011 Technology, trade and skills in Brazil: some evidence from microdata. [with B. Araujo and M. Vivarelli] CEPAL Review, vol 105, 157-171
- 2011 Access to Finance for Innovation: The role of Venture Capital and the Stock Market, [with M. Lucchese] Economia e Politica Industriale - Journal of Industrial and Business Economics, vol. 38(5): 165-183
- 2011 Engines of growth. Innovation and Productivity in industry groups, [with M. Pianta] Structural Change and Economic Dynamics, vol 22(1), p. 41-53
- 2011 Labor Mobilization, Falling Wages and Residual Inequality, Economia Politica Journal of Analytical and Institutional Economics, vol 1(1), p. 73-95
- 2010 Innovation and Employment. A Reinvestigation using Revised Pavitt classes. [with M. Pianta] Research Policy, vol 39(6): 799-809
- 2010 Monopolistic Competition and New Product: A Conjectural Equilibrium Approach. [with G. Rampa] Journal of Economic Interaction and Coordination, vol 5(1): 57-76
- 2009 Innovation and Performance in the Long Run: the Case of Europe, Economia e Politica Industriale Journal of Industrial and Business Economics, 36(4): 179-192
- 2009 Two Propositions on the Theory of the Firm. Evolutionary and Institutional Economics Review. vol 6(1): 103-120

- 2009 Poorer Workers: the Determinants of Wage Formation in Europe. International Review of Applied Economics, 23(3): 327-343
- 2008 Optimal Intellectual Property Rights Protection: the Case of Colombia. [with A. J. Naranjo Ramos] Economics Bulletin, 15(20), pp. 1-15

Books, Book Chapters, Articles in Referred Proceedings and Collections

- 2019 Quantity and quality of work in the platform economy, with C Codagnone, V Cirillo, D Guarascio, in Zimmermann, K (eds) Handbook of Labor, Human Resources and Population Economics. Springer, Cham. https://doi.org/10.1007/978-3-319-57365-6-18-1
- 2018 Scienza in vendita. Incertezza, interessi e valori nelle politiche pubbliche (2018), with C Codagnone e GA Veltri, Milano: Egea
- 2017 Estratificación socioeconómica y discriminación: un análisis desde la economía experimental with L Jiménez and D. Reyes. In: I Hernández R (Ed) La estratificación en Bogotá: Impacto social y alternativas para asignar subsidios
- 2014 Growing Income Inequalities? in: W. Salverda, B. Nolan, D. Checchi, I. Marx, A. McKnight, I.G. Toth, H. van de Werfhorst (Eds.) (2014) Changing Inequalities and Societal Impacts in Rich Countries: Analytical and Comparative Perspectives. Oxford University Press [with V. Maestri]
- 2014 Wealth Inequality and Accumulation of Debt. in: W. Salverda, B. Nolan, D. Checchi, I. Marx, A. McKnight, I.G. Toth, H. van de Werfhorst (Eds.) (2014) Changing Inequalities and Societal Impacts in Rich Countries: Analytical and Comparative Perspectives. Oxford University Press [with V. Maestri and W. Salverda]
- 2013 Innovation and demand in industry dynamics. R&D, new products and profits, in: E. S. Andersen and A. Pyka (Eds.) Long Term Economic Development, Springer [with M. Pianta]

Other articles

- 2019 Introduction to the Special Issue "POST-CONFLICT IN COLOMBIA". With A Arjona Cuadernos de Economía, 38(78): vii-xi
- 2017 Introducción al número especial "Desigualdad". With M. Rossi Cuadernos de Economía, 36(72): xi-xiv
- 2016 An introduction to the special issue on "The behavioural turn in public policy: new evidence from experiments" with C Codagnone and GA Veltri, *Economia Politica*, 33:323-332
- 2016 I problemi pratici ed etici delle spintarelle, with C Codagnone and GA Veltri, Menabò di Etica e Economia, n55/2016
- 2016 La natura del processo di integrazione monetaria e i destini dello stato sociale europeo, with D Guarascio, Rivista delle politiche sociali, 2016(3-4): 367-382
- 2016 Nudge, ovvero la spinta gentile, with C Codagnone and GA Veltri, Aggiornamenti Sociali, October 2016, 718-729
- 2016 The dynamics of profits and wages: technology, offshoring and demand with D Guarascio and V Cirillo Journal for a Progressive Economy, October 2016,
- 2015 Capital is back, without Marx (Thomas Piketty, Le Capital au XXI siècle) in: Allegorie, 71-72, 195-207
- 2015 Ricchezza: la solita ignota, with V Maestri, in: Menabò di Etica e Economia, n. 20/2015

- 2014 Nudging in the World of International Policymaking, with C. Codagnone, G. A. Veltri, F. Lupianez-Villanueva, and G. Gaskell in: In A. Samson (Ed.), The Behavioral Economics Guide 2014 (with a foreword by George Loewenstein and Rory Sutherland) (1st ed.)(pp. nn-nn). Retrieved from http://www.behavioraleconomics.com
- 2014 The relevance of cognitive microfoundations in economics, Contributi del Centro Linceo Interdisciplinare "Beniamino Segre", Roma, Accademia Nazionale dei Lincei
- 2012 La finanza dei ricchi e la ricchezza degli altri, with V. Maestri (2012) Parole chiave, 48, pp. 89-101

Book Reviews

- 2017 M. Ferrera, Rotta di collisione. Euro contro welfare, Laterza, Roma-Bari 2016, 171 pp. Economia e Lavoro LI(1): 213-216
- 2012 M. Mazzucato: The Entrepreneurial State, Economia Politica Journal of Analytical and Institutional Economics, vol 2012(2), pp 284-285
- 2012 M. Cimoli, G. Dosi, J. E. Stiglitz: Industrial Policy and Development, *Journal of Economics*, vol 105(3), pp 285-287
- 2010 F. Guy: The Global Environment of Business. Journal of Economics, vol 101(2) p. 197-198