

Francesco Bogliacino

Current Position

Associate Professor
Università Cattolica del Sacro Cuore
20123, Milano, Via Necchi, 5

Part I- General Information

Full name: Francesco Bogliacino

email: francesco.bogliacino@unicatt.it

website: <https://francescobogliacino.com/>

Spoken languages: Italian (Native speaker), English (Very Good), Spanish (Excellent), Portuguese, French (Basic)

Part II- Education

PhD, Economics

University of Pavia, Pavia (Italy)

Feb 2008

THESIS - Essays on Wage Inequality

Laurea, Economics

Economics, University of Torino, Torino (Italy)

Nov 2003

Advanced Courses and Certifications

2025 AWS Certification - Cloud Practitioner

2021 Bogotá Experimental Economics Workshop, Universidad del Rosario, Bogotá

2020 Bogotá Experimental Economics Workshop (Neuroeconomics), Universidad del Rosario, Bogotá

2019 Bogotá Experimental Economics Workshop (including Experimentics, Multiple Hypotheses Testing, and Open Documents), Universidad del Rosario, Bogotá

2018 Bogotá Experimental Economics Workshop (including Experimentics and oTree), Universidad del Rosario, Bogotá

2011 Advanced Course in Spatial Econometrics (Lab with R), IPTS - Seville - Spain

2009 Advanced Course in Microeconometrics for Impact Evaluation, Universidad de Los Andes - Bogota (Colombia)

2007 Microeconometrics (Labs with Stata), CIDE (Centro Interuniversitario di Econometria), Bertinoro (Italy)

2006 Advanced Course in Economics of Innovation (Lab with Stata), University of Urbino, Urbino (Italy)

2006 Summer School in Applied Economics (Labs with MatLab), University of Lecce (Italy)

2005 Dynamic Models and Forecasting (Labs with E-Views), CIDE (Centro Interuniversitario di Econometria), Bertinoro (Italy)

Part III- Appointments

Academic Appointments

Università Cattolica del Sacro Cuore, July 2024 - Present
Milano (Italy) Professore Associato

Università degli Studi di Bergamo, September 2022 - June 2024
Bergamo (Italy) Ricercatore a Tempo Determinato (b)

Universidad Nacional de Colombia, November 2018 - July 2024
Bogotá (Colombia) Associate Professor

Universidad Nacional de Colombia August 2014 - November 2018
Bogotá (Colombia) Assistant Professor

Fundación Universitaria Konrad Lorenz November 2012 - August 2014
Bogotá (Colombia) Assistant Professor

Amsterdam Institute for Advanced Labour Studies August 2011 - October 2012
Amsterdam (Netherlands) Post Doctoral Researcher

Joint Research Center IPTS Nov 2009 - Aug 2011
European Commission, Seville (Spain) Scientific Grantholder

Department of Economics - Universidad EAFIT Jan 2008 - Nov 2009
Medellin (Colombia) Assistant Professor of Economics

Department of Law and Economics Sep 2007- Jan 2008
University of Genova, Genova (Italy) Teaching Professor

Administrative Appointments and Responsibilities

Università Cattolica del Sacro Cuore, July 2024 - Present
• Recruiting Committee for 1 Junior Researcher position (Assegno di ricerca)

Università degli Studi di Bergamo, September 2022 - June 2024
• Curriculum Manager (Responsabile Piano di Studi), *Undergraduate Degrees in Economics and in Applied Economics* (October 2023-June 2024)
• Recruiting Committee for 1 Junior Researcher position (Assegno di ricerca)

Universidad Nacional de Colombia, November 2018 - July 2024

- Director of the *Centro de Investigaciones para el Desarrollo* (Aug 2018- May 2021). Annual Budget Target 21 thousand million COP (4 million EUR);
- Member of the Advisory Committee, *Undergraduate Degree in Economics* (Jan 2016- Aug 2021)
- Member of the Advisory Committee, *Master in Economic Sciences* (May 2017- Aug 2021)

Fundación Universitaria Konrad Lorenz

November 2012 - August 2014

- Member of the Advisory Committee, *Master in Consumer Psychology* (Jan 2013- Aug 2014)

Visiting Positions

Paris I Sorbonne

November 2024

CERGE-EI

April 2024

Paris I Sorbonne

Feb 2023

Paris I Sorbonne

Oct 2021

Università di Milano - Dipartimento di Scienze Sociali e Politiche

Dec 2017

University of Massachusetts Amherst

Jan-Jun 2006

Part IV- Teaching Experience

I/II first and second semester. Undergraduate course unless specified. LS means Laurea Specialistica

Year	Institution	Course	H
2025	Bocconi University	Industry Analysis	32
2025	Universidad del Desarrollo	FrontEnd for Experimental Studies (PhD)	24
2025	University of Cagliari	Social Norms (PhD)	12
2025	Università Cattolica	European Economic Policy	60
2025	Università Cattolica	Industrial Economics	60
2024	University of Bergamo	Social Norms (PhD)	15
2023	University of Bergamo	European Economic Policy	48
2023	University of Bergamo	Empirical Economics	48
2022	University of Bergamo	Economics of Innovation (LS)	48
2022	University of Bergamo	Empirical Economics	48
2022 I	Universidad Nacional de Colombia	Research Seminar (PhD)	64
2022 I	Universidad Nacional de Colombia	Experimental and Behavioural Economics	64
2021 I	Universidad Nacional de Colombia	Experimental and Behavioural Economics	64

2020 II	Universidad Nacional de Colombia	Impact Evaluation	64
2020 II	Universidad Nacional de Colombia	Behavioural Economics (PhD)	8
2020 I	Universidad Nacional de Colombia	Experimental and Behavioural Economics	64
2019	Center for Experimental Social Sciences	Field Experiments (Summer School)	12
2019 II	Universidad Nacional de Colombia	Experimental and Behavioural Economics	64
2019 I	Universidad Nacional de Colombia	Experimental and Behavioural Economics	64
2018 II	Universidad Nacional de Colombia	Experimental and Behavioural Economics	64
2018 I	Universidad Nacional de Colombia	Experimental and Behavioural Economics	64
2018 I	Universidad Nacional de Colombia	Research Methods Seminar (Master)	48
2017 II	Universidad Nacional de Colombia	Experimental and Behavioural Economics	64
2017 II	Universidad Nacional de Colombia	Research Methods Seminar (Master)	48
2017 I	Universidad Nacional de Colombia	Economics and Philosophy	64
2017 I	Universidad Nacional de Colombia	Research Methods Seminar (Master)	48
2016 II	Universidad Nacional de Colombia	Economics and Philosophy	64
2016 II	Universidad Nacional de Colombia	Research Methods Seminar (Master)	48
2016 I	Universidad Nacional de Colombia	Economics and Philosophy	64
2016 I	Universidad Nacional de Colombia	Research Methods Seminar (Master)	48
2015 II	Universidad Nacional de Colombia	Economics and Philosophy	64
2015 II	Universidad Nacional de Colombia	Research Methods Seminar (Master)	48
2015 I	Universidad Nacional de Colombia	Economics and Philosophy	32
2015 I	Universidad Nacional de Colombia	Advanced Microeconomics (Master)	32
2015 I	Universidad Nacional de Colombia	Research Methods Seminar (Master in Economic Science)	48
2014 II	Universidad Nacional de Colombia	Research Methods Seminar (Master)	48
2014	Universidad del Rosario	Theory of Negotiation (Master)	30
2014	Fundación Universitaria Konrad Lorenz	Game Theory (Master)	12
2013 I - 2014 I	Fundación Universitaria Konrad Lorenz	Behavioural Economics (Master)	48
2013 I	Fundación Universitaria Konrad Lorenz	International Economics	64
2012	Universidad de la Sabana	Behavioural Finance (Summer School)	
2012	Universiteit van Amsterdam	Inequality and Crises (Master)	4

2010-2011	Università di Roma La Sapienza	Economics of Innovation (Summer School)	2
2009 II	EAFIT	Industrial Organization	32
2009 II	EAFIT	Development Economics	48
2009 I	EAFIT	Industrial Organization	32
2009 I	EAFIT	Development Economics	48
2008 II	EAFIT	Industrial Organization	32
2008 II	EAFIT	Development Economics	48
2008 I	EAFIT	Industrial Organization	32
2008	Università di Genova	Principles of Economics	48
2008	Università di Genova	Economic Policy	48
2007	Università di Genova	Principles of Economics	48

Part V - Editorial Duties, Awards and Honors

Part V.I - Editorial Duties

Member of Editorial Boards of International Journals

- (2014-present) Associate Editor, *Economia Politica*
- (2020-2024) Associate Editor, *Structural Change and Economic Dynamics*
- (2016-2018) Managing Editor, *Cuadernos de Economía*
- (2016) Guest Editor of the Special Issue, *Economia politica*, “The behavioural turn in public policy: new evidence from experiments”

Refereeing Activity

American Economic Review, Applied Economics, Cognition, Econometrica, Economic Journal, Economics of Innovation and New Technology, Experimental Economics, Industrial and Corporate Change, Industry & Innovation, Journal of Behavioural and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Inequality, Journal of Economic Theory, Journal of Economics, Journal of Evolutionary Economics, Journal of Health Economics, Journal of Gambling Studies, Journal of Risk Research, PLoS ONE, PNAS, PNAS Nexus, Scientific Report, Structural Change and Economic Dynamics, Theory and Decisions

Part V.II - Awards and Honors

Awards and Honors

- 2022 “Investigador Distinguido” (Outstanding Research), Universidad Nacional de Colombia, Annual Awards
 2021 “Docencia Excepcional” (Outstanding Teaching), Universidad Nacional de Colombia, Annual Awards
 2016 Best paper in the “Labour Market and Digital Revolution” category, Progressive Economy Annual Forum, for “The dynamics of profits and wages: technology, offshoring and demand” with D. Guarascio and V. Cirillo
 2014 Medal for Distinguished Researcher, Fundación Universitaria Konrad Lorenz

Abilitazioni Scientifiche Nazionali

- 2024 Abilitazione Scientifica Nazionale, Prima Fascia, Politica Economica, 13/A2, Italy
 2023 Abilitazione Scientifica Nazionale, Seconda Fascia, Politica Economica, 13/A2, Italy
 2021 Abilitazione Scientifica Nazionale, Seconda Fascia, Economia Politica, 13/A1, Italy
 2021 Abilitazione Scientifica Nazionale, Seconda Fascia, Economia Applicata, 13/A4, Italy
 2014 Abilitazione Scientifica Nazionale, Prima Fascia, Politica Economica, 13/A2, Italy
 2014 Abilitazione Scientifica Nazionale, Seconda Fascia, Politica Economica, 13/A2, Italy

Part V.II - International Networks

Membership in Scientific Associations

- (2017-present) Global Labor Organization (Fellow)
- (2021-present) European Economic Association
- (2014-present) American Economic Association
- (2017-present) Economic Science Association

Part VI - Funding: Grants and Tenders

(PI) Principal Investigator; (I) Part of the Team (LE) Leading External Expert (E) External Expert

Year	Title	Program	Value
2022	Assessing Dark Patterns in the Lab	University Research School Paris Graduate School of Economics (I)	3000 EUR
2022	Behavioural study testing the commitments and change of practices requested from traders by the Consumer Protection Cooperation Network	Framework Contract CHAFEA/2019/CP/01 Provision of Behavioural Studies - Third Wave (LE)	725 140 EUR

2021	Behavioural Research on Insurance Distribution and Advertising via digital channels	Framework Contract CHAFEA/2019/CP/01 Provision of Behavioural Studies - Third Wave (LE)	150 000 EUR
2021	Behavioural Study on Unfair Commercial Practices in the Digital Environment	Framework Contract CHAFEA/2019/CP/01 Provision of Behavioural Studies - Third Wave (LE)	486 000 EUR
2021	Behavioural Research in relation to travel insurance products: implications of COVID-19 on consumer outcomes considering consumer behaviours in acquisition, usage and disposition decisions	Framework Contract CHAFEA/2019/CP/01 Provision of Behavioural Studies - Third Wave (LE)	110 000 EUR
2020	Longitudinal study on behavioral, psychological, socio-economic effects induced by the exposure to CoViD-19, by government measures, and by communication strategies in three countries: Italy, Spain, and United Kingdom	Private Financing (PI)	16 000 EUR
2019	Behavioural Study on origin claims on fishery and aquaculture products	European Commission - Framework Contract with reopening of competition - Behavioural studies (E)	377 230 EUR
2019	Empirical testing of the impact of dual food quality on consumers' choices	European Commission - Framework Contract with reopening of competition - Behavioural studies (E)	279 692 EUR
2019	Behavioural Study on Advertising and Marketing Practices in travel booking websites and apps	European Commission - Framework Contract with reopening of competition - Behavioural studies (LE)	447 830 EUR
2019	Behavioural economic analysis of professionals' incentives in health professions and in business services professions	European Commission - Framework Contract with reopening of competition - Behavioural studies (E)	120 200 EUR
2018	Search and validation of the conditions of the Bogota citizens in condition of high vulnerability	Public procurement (PI)	3 464 474 060 COP (820 151 EUR)
2018	Caracterizar la población víctima siguiendo los lineamientos definidos por la Unidad para Las Víctimas	Public Procurement (I)	1 427 743 987 COP (337 938 EUR)
2017	Impacto de la exposición a violencia sobre el comportamiento (Behavioral consequences of exposure to violence)	"Convocatoria Jesus Antonio Bejarano 2017" (Internal Grant) (PI)	25 000 000 COP (5917 EUR)

2016	“Evaluación de impacto de las políticas de reforma de las instituciones agrarias sobre el bienestar de los hogares del campo colombiano” (Impact evaluation of the policies for institutional agrarian reforms over households welfare)	“Convocatoria Nacional de Proyectos para el fortalecimiento de la Investigación, creación e innovación de la Universidad Nacional de Colombia 2016-2018” (Internal Grant) (PI)	33 000 000 COP (7811 EUR)
2015	“Elaborar una herramienta que permita medir las necesidades de integración comunitaria en comunidades con población víctima retornada o reubicada; y a partir de la aplicación de la herramienta en dos comunidades, realizar una propuesta teórica sobre los criterios de sostenibilidad de los procesos de retorno y/o reubicación” (Measuring communitarian integration and sustainability of return process of Internally Displaced Population)	Public Procurement (PI)	262 394 366 COP (62 107 EUR)
2014	“Realizar un estudio que permita identificar la incidencia de la estratificación socioeconómica urbana sobre la segregación de los hogares bogotanos” (Identify the incidence of socio-economic stratification on household segregation in Bogota)	Public Procurement (PI)	269 227 212 COP (63 724 EUR)
2014	Study on marketing to children through social media, online games and mobile applications	European Commission - Framework Contract with reopening of competition - behavioural studies (E)	529 184 EUR
2013	Study on online gambling and adequate measures for the protection of consumers of gambling services	European Commission - Framework Contract with reopening of competition - behavioural studies (E)	316 000 EUR
2013	Testing Tobacco Labeling and Packaging Additional Service	European Commission - Framework Contract with reopening of competition - behavioural studies (E)	269 800 EUR
2013	Testing Car/CO2 Labeling	European Commission - Framework Contract with reopening of competition - behavioural studies (E)	275 800 EUR
2012	Increasing Economic Inequalities?	Research Stimulus Agreement - GINI Project (I)	10 000 EUR

Part VII - Research Activities

Part VII.I - Supervision and Evaluation of Graduate Students, Postdocs and Junior Researchers

[2017-2025] Supervision of the PhD Thesis, Jaime Rojas, Universidad Nacional de Colombia

[2012-] Supervision of Master Thesis:

Colombia (**23**): Universidad Nacional de Colombia (19); Fundación Universitaria Konrad Lorenz (4)

[2016-] Participation in Ph.D. Thesis Committees as Committee Member and/or External Reviewer

Ireland (**1**): University College Dublin (1)

Italy (**1**): Università degli Studi di Siena (1)

France (**1**): Science Po (1)

Colombia (**2**): Universidad de Los Andes (1), Universidad del Rosario (1)

Part VII.II - Invited Seminars

2025 (**1**) University College Dublin (**2**) Digital Economics Seminar - Paris Dauphine

2024 (**1**) Institute for Economic Studies-Charles University (**2**) Universidad Del Desarrollo, Santiago (**3**) PSE - Behavioral Seminar, Paris (**4**) Collegio Carlo Alberto - Seminar Series in Economics and Society, Turin (**5**) Universidad de Navarra - Seminar Series in Economics

2023 (**1**) Paris I-PSE Economics and Psychology Seminar, Paris I University

2022 (**1**) University of Pavia ("Giornata di studi con Giorgio Rampa"); (**2**) GAEL Seminar; **3** Seminar at Université Côte d'Azur-Neuromod

2021 (**1**) Universidad de los Andes (CEDE), Bogota (Colombia); (**2**) Universidad del Rosario, Bogota (Colombia); (**3**) University of Massachusetts Amherst (Applied Micro, History & Development Workshop), Amherst (USA); (**4**) University of Strasbourg (Cournot Seminar), Strasbourg (France); (**5**) Paris I-PSE (Psychology and Economics Seminar), Paris (France); (**6**) University of Lyon (GATE), Lyon (France); (**7**) AMSE Seminar, Aix-en-Provence (France); (**8**) University of Konstanz, Konstanz (Germany); (**9**) University of Goettingen, Goettingen (Germany); (**10**) Warsaw Economic Seminar, Warsaw (Poland); (**11**) LESSAC Seminar, Dijon (France); (**12**) Université Côte d'Azur - GREDEG, Sophia Antipolis (France)

2020 (**1**) Banco de la República de Colombia, Bogota (Colombia); (**2**) Universidad del Valle (Inauguration of the Master in Applied Economics), Cali (Colombia); (**3**) Universidad del Rosario, Bogota (Colombia); (**4**) Universidad Nacional, Bogota (Colombia)

2019 (**1**) CIDE, Mexico City (Mexico); (**2**) UNIDO, Vienna (Austria); (**3**) Universidad Externado de Colombia

2018 (**1**) UNIDO, Vienna (Austria); (**2**) Università Cattolica del Sacro Cuore, Milano (Italy)

2017 (**1**) Dipartimento di Scienze Sociali e Politiche, Università Statale di Milano; (**2**) Dipartimento de Psicología, Universidad de la Sabana, Bogota (Colombia)

2016 (**1**) Banco de la República de Colombia; (**2**) FLACSO Ecuador; (**3**) Scuola Superiore Sant'Anna di Pisa; (**4**) Universidad Jorge Tadeo Lozano

2015 (**1**) Departamento de Psicología, Universidad de los Andes, Bogota (Colombia)

- 2014** (1) Universidad del Rosario, Bogota (Colombia)
- 2013** (1) European Commission, DG EMPL, Bruxelles (Belgium)
- 2012** (1) Freie Universitat, Berlin (Germany)
- 2011** (1) UVA, Amsterdam (Netherlands)
- 2010** (1) Universidad de los Andes, Bogota (Colombia)
- 2009** (1) Banco de la República de Colombia, Medellin (Colombia); (2) Università degli Studi di Pavia, Pavia (Italy)
- 2008** (1) EAFIT University

Part VII.III - Conferences

- 2025** (1) BEEC, Pontifica Universidad Javeriana, Bogota, (2) ESA World Congress, Beijing, (3) IV Behavioral Public Policy Conference, King's College, London
- 2024** (1) SEET, University of Malaga, (2) BUE-EBEL Workshop, British University of Egypt, (3) BEEN Workshop, University of Turin
- 2023** (1) IV Winter Workshop, University of Bergamo, (2) Petralia Applied Economics Conference
- 2022** (1) LACEA-BRAIN, Online Conference; 2 SEEDDEC 2022; 3 Bogota Experimental Economics Conference 2022; 4 NOBEC 2022
- 2021** (1) RExCon21, Moscow (Russia); (2) ESA World Meeting (Global Online Meeting); (3) ASSA Meeting, Panel on Panel on Preferences, Norms, and Behavioral Change in the Coronavirus Pandemic (Global Online Meeting); (4) Bogota Experimental Economic Conference, Bogota (Colombia); (5) UNAL-UB Covid19 and Applied Economics Workshop, Bogota (Colombia).
- 2020** (1) ESA World Meeting (Global Online Meeting); (2) "COVID-19: Consecuencias y desafios", Medellin (Colombia) (3) Bogota Experimental Economics Conference (BEEC), Bogota (Colombia).
- 2019** (1) Western Economic Association, San Francisco (USA); (2) ESA North American Meeting, Los Angeles (USA); (3) TALEX (Taller de Economia Experimental), Bogota (Colombia).
- 2018** (1) ESA North American Conference, Antigua (Guatemala); (2) ESA World Congress, Berlin (Germany); (3) Households in Conflict Network (HiCN) 14th Meeting, Medellin (Colombia); (4) TALEX (Taller de Economia Experimental), Bogota (Colombia); (5) Bogota Experimental Economics Conference, Bogota (Colombia).
- 2017** (1) Latin-American Workshop on Experimental and Behavioural Social Sciences (LAWEBESS); (2) International Economic Association (IEA) World Congress.
- 2016** (1) LACEA Meeting, Medellin (Colombia); (2) Innovation, Growth and International Production: Models and Data Analysis, Rome (Italy); "Calidad de vida en Bogota", Bogota (Colombia).
- 2015** (1) XI Microeconomic Symposium, Bogota (Colombia).
- 2014** (1) Workshop "Explaining Economic Change", Rome (Italy); (2) IX Taller Internacional de Regulacion "Tendencias y Retos del Sector TIC", Cartagena de Indias (Colombia).
- 2013** (1) GINI Final Conference, Amsterdam (Netherlands); (2) "Poverty and Welfare Workshop", Coventry (UK).
- 2012** (1) Scottish Economic Society, Perth (Scotland); (2) "Equality in Crisis" Conference, Rome (Italy); (3) GINI Conference, Budapest (Hungary).

- 2011** (1) 52nd Meeting of the Italian Economic Society, Rome (Italy); (2) IEA World Congress, Beijing (China); (3) EAEPE Meeting, Vienna (Austria).
- 2010** (1) Workshop on Innovation and Patenting, Mannheim (Germany); (2) International Schumpeter Society Conference, Aalborg (Denmark); (3) Workshop Innovation-Firm-Policies, Rome (Italy).
- 2009** (1) Aspirations and Poverty Workshop, Coventry (UK); (2) MEIDE III, Rio de Janeiro (Brazil); (3) Innovation and Entrepreneurship in the Knowledge Based Society, Milan (Italy).
- 2008** (1) Winter Workshop on Heterogeneous Interacting Agents, Taoyuan (Taiwan).
- 2007** (1) The creation of value and economic growth in dynamic economic networks, Biella (Italy).

Part VIII - Scientific Production

Articles in Refereed Journals

- 2025 No gifts returned: Surprise bonuses reduce productivity in a natural field experiment, with G Grimalda and D Pipke, *Management Science*, <https://doi.org/10.1287/mnsc.2022.04085>
- 2025 Restoring Property Rights: The Effects of Land Restitution on Credit Access, with MJ Villaveces and CM Posso, *World Development*, 186: 1-14
- 2024 Measuring Norms: Assessing the threat of Social Desirability Bias to the Bicchieri and Xiao elicitation method, with D Aycinena e E Kimbrough, *Journal of Economic Behavior and Organization*, 222: 225-239
- 2024 Negative Economic Shocks and the Compliance to Social Norms, with R Charris, C Gomez, F Montealegre, *Judgment and Decision-Making*, 19:e9: <https://doi.org/10.1017/jdm.2024.1>
- 2023 The impact of labour market shocks on mental health: evidence from the Covid-19 first wave, with C Codagnone, F Folkvord and F Lupiáñez-Villanueva, *Economia Politica*, 40: 899-930, <https://doi.org/10.1007/s40888-023-00304-z>
- 2023 Crime-related Exposure to Violence and Prosocial Behavior: Experimental Evidence from Colombia, with C Gómez and G Grimalda, *Journal of Behavioural and Experimental Economics* 104:102023 <https://doi.org/10.1016/j.socec.2023.102023>
- 2023 Economic incentives and political inequality in the management of environmental public goods, with C Mantilla and D Nino, *Journal of Behavioural and Experimental Economics*, 104: 102006 <https://doi.org/10.1016/j.socec.2023.102006>
- 2023 Less is more: information overload in the labelling of fish and aquaculture products, with R Charris, C Codagnone, F Folkvord, G Gaskell, C Gómez, G Liva, F Montealegre, *Food Policy*, 116: 102345 <https://doi.org/10.1016/j.foodpol.2023.102345>
- 2022 Fake news and beliefs: evidence from a natural experiment, with R Charris, C Gómez, F Montealegre, *Economics Bulletin*, 42(2): 1-9
- 2022 Unfair commercial practices in a pit market: evidence from an artefactual field experiment, With Rafael Charris, Cristiano Codagnone, Frans Folkvord, Felipe Montealegre and Francisco Lupiáñez-Villanueva, *Behavioural Public Policy*, 1-18 <https://doi.org/10.1017/bpp.2022.33>
- 2022 Trust and trustworthiness after a land restitution program: Lab-in-the-field evidence from Colombia, with G Grimalda, LM Jiménez, DA Reyes, C Codagnone *Constitutional Political Economy*: 33(2): 135-161 <https://doi.org/10.1007/s10602-021-09339-5>

- 2021 Restarting “normal” life after Covid-19 and the lockdown: Evidence from Spain, the United Kingdom, and Italy. With C Codagnone, F Montealegre, C Gómez, R Charris, G Liva, F Lupiáñez-Villanueva, F Folkvord, GA Veltri. *Social Indicators Research*, 158(1): 241-265 <https://doi.org/10.1007/s11205-021-02697-5>
- 2021 Negative shocks predict change in cognitive function and preferences: Assessing the negative affect and stress hypothesis. With C Codagnone, F Montealegre, C Gómez, R Charris, G Liva, F Lupiáñez-Villanueva, F Folkvord, GA Veltri. *Scientific Reports*, 11(1):3546
- 2021 Expert endorsement and the legitimacy of public policy. Evidence from Covid19 mitigation strategies. With R Charris, C Gómez, F Montealegre, C Codagnone. *Journal of Risk Research*, 24(3-4): 394-415 doi: 10.1080/13669877.2021.1881990
- 2021 Microfoundations, Behaviour, and Evolution: Evidence from Experiments, with C Codagnone *Structural Change and Economic Dynamic*, 56: 372-385
- 2020 Assessing concerns for the economic consequence of the COVID-19 response and mental health problems associated with economic vulnerability and negative economic shock in Italy, Spain, and the United Kingdom. With C Codagnone, C Gómez, R Charris, F Montealegre, G Liva, F Lupiáñez-Villanueva, F Folkvord, GA Veltri. *Plos One*, 15(10): e0240876 DOI: 10.1371/journal.pone.0240876
- 2020 Do Negative Economic Shocks Affect Cognitive Function, Adherence to Social Norms, and Loss Aversion? With F Montealegre, *Journal of the Economic Science Association*, 6: 57-67
- 2019 Citizens-experts’ interactions under different institutional arrangements: assessing the role of uncertainty, interests, and values. With C Codagnone and GA Veltri, *Journal of Institutional Economics*, 15(5): 861-879
- 2019 Experimental evidence on measures to protect consumers of online gambling services. With F Folkvord, C Codagnone, F Lupiáñez-Villanueva, GA Veltri, A Ivchenko, G Gaskell, *Journal of Behavioral Economics for Policy* 3(1): 20-29
- 2018 The evolution of inequality in Latin America in the twenty-first century: Patterns, drivers and hypotheses. With D Rojas L, *PSL Quarterly Review* 71(286): 279-308
- 2018 The dynamics of profits and wages: technology, offshoring and demand, with D Guarascio and V Cirillo *Industry and Innovation*, 25(8): 778-808
- 2018 Socioeconomic stratification and stereotyping: Lab-in-the-field evidence from Colombia, with LM Jiménez and DA Reyes, *International Review of Economics* 65(1):77-118
- 2018 Consultative Democracy and Trust, with G Grimalda and LM Jiménez, *Structural Change and Economic Dynamics* 44, 55-67
- 2017 Exposure to and recall of violence reduce short-term memory and cognitive control, with G Grimalda, P Ortoleva, P Ring, *PNAS*, doi: 10.1073/pnas.1704651114
- 2017 La crisis del euro en perspectiva. with D Guarascio. *Revista de Economía Institucional*, 19(36): 257-289
- 2017 Does a protective message reduce the impact of an advergame promoting unhealthy foods to children? An experimental study in Spain and the Netherlands. with F Folkvord, F Lupiáñez-Villanueva, C Codagnone, G Gaskell, GA Veltri, *Appetite*, 112: 117-123
- 2017 Modelling the virtuous circle of innovation. A test on Italian firms, with M Lucchese, M Pianta, L Nascia, *Industrial and Corporate Change*, 26(3): 467-484
- 2016 Labels as nudges? An experimental study of car eco-labels, with C Codagnone, GA Veltri, F Lupiáñez-Villanueva, G Gaskell, A Ivchenko, P Ortoleva, F Mureddu, *Economia Politica*, 33(3): 403-432, doi: 10.1007/s40888-016-0042-2

- 2016 The Pavitt Taxonomy, revisited: patterns of innovation in manufacturing and services, with M Pianta, *Economia Politica*, 33(2): 153-180
- 2016 Export, R&D and New Products. A Model and a Test on European Industries [with D Guarascio, M Pianta] *Journal of Evolutionary Economics* 26(4): 869-905
- 2016 Endogenous Skill Biased Technical Change. [With M. Lucchese] *Industrial and Corporate Change*, 25(2): 227-243 DOI:10.1093/icc/dtv010
- 2015 Pathos & ethos: Emotions and willingness to pay for tobacco products, [with C. Codagnone, GA Veltri, A Chakravarty, P. Ortoleva, G. Gaskell, A. Ivchenko, F. Lupiáñez-Villanueva, F Mureddu, C. Rudisill] *PLoS ONE*, 10(10): e0139542 DOI: 10.1371/journal.pone.0139542
- 2015 Business cycles, technology and exports [with D. Guarascio, M.Pianta, M. Lucchese]. *Economia Politica*, 32(2): 167-200, DOI: 10.1007/s40888-015-0013-z
- 2015 Behaviourally Designed Treatments that Increase Willingness to Treatment from Families with Children suffering from Autism Spectrum Disorder. [With IA Parra] *Journal of Epidemiology & Community Health*, 69(10): 958-962, DOI: 10.1136/jech-2015-205505
- 2015 Aspirations, Prospect Theory and Entrepreneurship: Evidence from Colombia. [With I. Gonzales-Gallo] *International Review of Economics*, 62(3): 271-290
- 2015 A Critical Review of the Technology-Inequality debate, *Suma de Negocios* 5(12): 124-135
- 2014 Technology and Employment: the Job Creation Effect of Business R&D [With M. Piva and M. Vivarelli] *Rivista Internazionale di Scienze Sociali*, 2014(3), 239-264
- 2014 Capabilities and investment in R&D: An analysis on European data (2014) [With S. Gómez], *Structural Change and Economic Dynamics*, 31: 101-111 DOI: 10.1016/j.strueco.2014.09.001
- 2014 The challenges and opportunities of nudging [With C. Codagnone, G.A. Veltri and F. Lupiáñez-Villanueva] *Journal of Epidemiology & Community Health*, 68(10): 909-911, DOI: 10.1136/jech-2014-203948
- 2014 Innovation and Employment: A firm level analysis with European R&D Scoreboard data, *Economia*, 15(2), 141-154
- 2014 The R&D intensity of companies lagging behind the technological frontier, [with S Gómez C.] *Empirical Economics Letters*, 13(7), 781-786
- 2014 Expectational Bottlenecks and the Emerging of New Organizational Forms *Structural Change and Economic Dynamics*, with G. Rampa, 29: 28-39
- 2013 Complementarities among Innovation Strategies: Evidence from Colombia, [with A. J. Naranjo] *Suma de Negocios*, 4(2), pp. 13-20
- 2013 Price Anchoring in Online Markets: An Empirical Assessment, [with A. Cuntz] *Revista Latinoamericana de Psicología*, 45(2): 211-221
- 2013 Ownership Structure and R&D orientation in ICT groups [with G. De Prato and D. Nepelski], *Eurasian Business Review*, 3(2): 164-178
- 2013 Profits, R&D and Innovation: a Model and a Test, [with M. Pianta] *Industrial and Corporate Change* 22(3): 649-678
- 2013 Job Creation in Business Services: Innovation, Demand, Polarisation, [with M. Lucchese and M. Pianta], *Structural Change and Economic Dynamics* 25(1): 95-109
- 2012 Innovation and Development. The Evidence from Innovation Surveys, [with G. Perani, M. Pianta and S. Supino] *Latin American Business Review*, 13(3): 219-261

- 2012 The Job Creation effect of R&D Expenditure, [with M. Vivarelli], *Australian Economic Papers*, 51(2): 96-113
- 2012 R&D and Employment: An application of the LSDVC estimator using European Microdata, [with M. Piva and M. Vivarelli], *Economics Letters*, 116(1): 56-59,
- 2012 Coca Leaves Production and Eradication: A General Equilibrium Analysis, [with A. J. Naranjo], *Economics Bulletin*, 32(1): 382-397
- 2012 Quality Risk Aversion, Conjectures and New Products Diffusion, [with G. Rampa], *Journal of Evolutionary Economics* 22(5): 1081-1115
- 2011 Technology, trade and skills in Brazil: some evidence from microdata. [with B. Araujo and M. Vivarelli] *CEPAL Review*, 105: 157-171
- 2011 Access to Finance for Innovation: The role of Venture Capital and the Stock Market, [with M. Lucchese] *Economia e Politica Industriale - Journal of Industrial and Business Economics*, vol. 38(5): 165-183
- 2011 Engines of growth. Innovation and Productivity in industry groups, [with M. Pianta] *Structural Change and Economic Dynamics*, 22(1): 41-53
- 2011 Labor Mobilization, Falling Wages and Residual Inequality, *Economia Politica - Journal of Analytical and Institutional Economics*, 28(1): 73-95
- 2010 Innovation and Employment. A Reinvestigation using Revised Pavitt classes. [with M. Pianta] *Research Policy*, 39(6): 799-809
- 2010 Monopolistic Competition and New Product: A Conjectural Equilibrium Approach. [with G. Rampa] *Journal of Economic Interaction and Coordination*, 5(1): 57-76
- 2009 Two Propositions on the Theory of the Firm. *Evolutionary and Institutional Economics Review*, 6(1): 103-120
- 2009 Poorer Workers: the Determinants of Wage Formation in Europe. *International Review of Applied Economics*, 23(3): 327-343
- 2008 Optimal Intellectual Property Rights Protection: the Case of Colombia. [with A. J. Naranjo Ramos] *Economics Bulletin*, 15(20): 1-15

Books, Book Chapters, Articles in Referred Proceedings and Collections

- 2019 Quantity and quality of work in the platform economy, with C Codagnone, V Cirillo, D Guarascio, in Zimmermann, K (eds) *Handbook of Labor, Human Resources and Population Economics*. Springer, Cham. <https://doi.org/10.1007/978-3-319-57365-6-18-1>
- 2018 *Scienza in vendita. Incertezza, interessi e valori nelle politiche pubbliche* (2018), with C Codagnone e GA Veltri, Milano: Egea
- 2017 Estratificación socioeconómica y discriminación: un análisis desde la economía experimental with L Jiménez and D. Reyes. In: I Hernández R (Ed) *La estratificación en Bogotá: Impacto social y alternativas para asignar subsidios*
- 2014 Growing Income Inequalities? in: W. Salverda, B. Nolan, D. Checchi, I. Marx, A. McKnight, I.G. Toth, H. van de Werfhorst (Eds.) (2014) *Changing Inequalities and Societal Impacts in Rich Countries: Analytical and Comparative Perspectives*. Oxford University Press [with V. Maestri]

- 2014 Wealth Inequality and Accumulation of Debt. in: W. Salverda, B. Nolan, D. Checchi, I. Marx, A. McKnight, I.G. Toth, H. van de Werfhorst (Eds.) (2014) *Changing Inequalities and Societal Impacts in Rich Countries: Analytical and Comparative Perspectives*. Oxford University Press [with V. Maestri and W. Salverda]
- 2013 Innovation and demand in industry dynamics. R&D, new products and profits, in: E. S. Andersen and A. Pyka (Eds.) *Long Term Economic Development*, Springer [with M. Pianta]

Essays, Commentaries, Opinions, Introductions (to special issues)

- 2019 Introduction to the Special Issue "POST-CONFLICT IN COLOMBIA". With A Arjona *Cuadernos de Economía*, 38(78): vii-xi
- 2017 Introducción al número especial "Desigualdad". With M. Rossi *Cuadernos de Economía*, 36(72): xi-xiv
- 2016 An introduction to the special issue on "The behavioural turn in public policy: new evidence from experiments" with C Codagnone and GA Veltri, *Economia Politica*, 33:323-332
- 2016 I problemi pratici ed etici delle spintarelle, with C Codagnone and GA Veltri, *Menabò di Etica e Economia*, n55/2016
- 2016 La natura del processo di integrazione monetaria e i destini dello stato sociale europeo, with D Guarascio, *Rivista delle politiche sociali*, 2016(3-4): 367-382
- 2016 Nudge, ovvero la spinta gentile, with C Codagnone and GA Veltri, *Aggiornamenti Sociali*, October 2016, 718-729
- 2016 The dynamics of profits and wages: technology, offshoring and demand with D Guarascio and V Cirillo *Journal for a Progressive Economy*, October 2016
- 2016 Wealth Inequality and the Great Recession, with V Maestri *Intereconomics*, 51(2), 61-66.
- 2015 The Behavioural Turn in Consumer Policy: Perspectives and Clarifications. [With C. Codagnone and GA Veltri] *Intereconomics* DOI:10.1007/s10272-015-0532-4
- 2015 Capital is back, without Marx (Thomas Piketty, *Le Capital au XXI siècle*) in: *Allegorie*, 71-72, 195-207
- 2015 Ricchezza: la solita ignota, with V Maestri, in: *Menabò di Etica e Economia*, n. 20/2015
- 2014 Inequality and Europe 2020, *Intereconomics*, 49(5), 288-294 DOI: 10.1007/s10272-014-0511-1
- 2014 Nudging in the World of International Policymaking, with C. Codagnone, G. A. Veltri, F. Lupianez-Villanueva, and G. Gaskell in: In A. Samson (Ed.), *The Behavioral Economics Guide 2014* (with a foreword by George Loewenstein and Rory Sutherland) (1st ed.)(pp. nn-nn). Retrieved from <http://www.behavioraleconomics.com>
- 2014 The relevance of cognitive microfoundations in economics, *Contributi del Centro Linceo Interdisciplinare "Beniamino Segre"*, Roma, Accademia Nazionale dei Lincei
- 2012 La finanza dei ricchi e la ricchezza degli altri, with V. Maestri (2012) *Parole chiave*, 48, pp. 89-101
- 2009 Innovation and Performance in the Long Run: the Case of Europe, *Economia e Politica Industriale - Journal of Industrial and Business Economics*, 36(4): 179-192

Book Reviews

- 2017 M. Ferrera, *Rotta di collisione. Euro contro welfare*, Laterza, Roma-Bari 2016, 171 pp. *Economia e Lavoro* LI(1): 213-216

- 2012 M. Mazzucato: The Entrepreneurial State, *Economia Politica - Journal of Analytical and Institutional Economics*, vol 2012(2), pp 284-285
- 2012 M. Cimoli, G. Dosi, J. E. Stiglitz: Industrial Policy and Development, *Journal of Economics*, vol 105(3), pp 285-287
- 2010 F. Guy: The Global Environment of Business. *Journal of Economics*, vol 101(2) p. 197-198

Milano, 28/11/2025