

# Approaches to Recommendations (and beyond)

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# Recommender Systems

RSs are reshaping the world of e-commerce, helping customers find purchase products, such as songs, books, movies, or news

The aim is to transform a regular user into a buyer

As the volumes of information grow, the importance of RS is like continue to grow and to have a key role in many different industry domain

- Amazon
- Netflix
- Google News
- Pandora

"We are entering the age of recommendations" [Henrik Schinze Intelligence]

# content optimization

Come Cham

- Simple version
  - I have a content module on my page, content inventory is obtained from a third party source which is further refined through editorial oversight. Can I algorithmically recommend content on this module? I want to improve overall click-rate (CTR) on this module
- More advanced
  - I got X% lift in CTR. But I have additional information on other downstream utilities (e.g. advertising revenue). Can I increase downstream utility without losing too many clicks?
- Highly advanced
  - There are multiple modules running on my webpage. How do I perform a simultaneous optimization?

### reconnitionact Cystems

bohemian rhapsody

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De YouTube



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De sniper va la cosa!! - ...

Destacados



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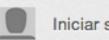
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Recomendaciones »



Bohemian Rhapsody by Queen FULL HD de KORNTHAILAND 5983641 reproducciones



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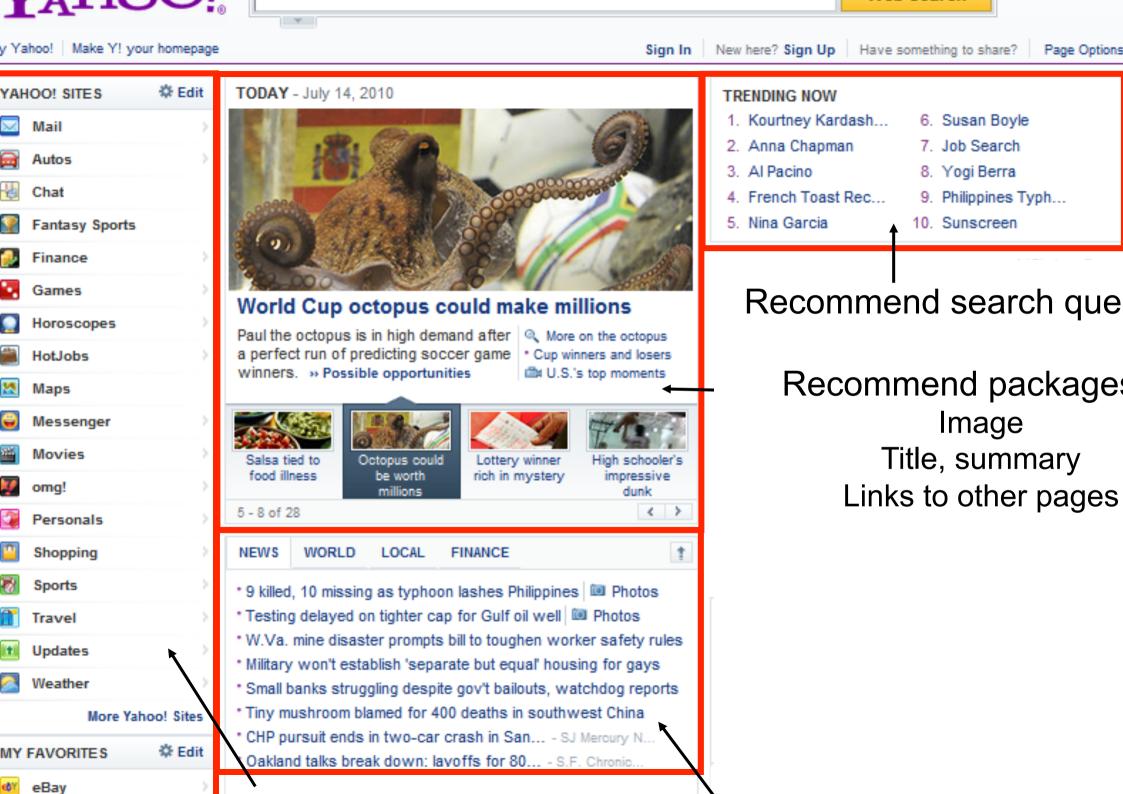
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### Minecraft SNAPSHOT ... alexelcapo ·

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# general

Example applications
Search: Web, Vertical
Online Advertising
Content



query, page, ...

### **USER**



# **Item Inventory**

Articles, web page, ads, ...



Use an automated algorithm to select item(s) to show

Get feedback (click, time spent,..)
Refine the models

Repeat (large number of times)
Optimize metric(s) of interest
(Total clicks, Total revenue....)

Items 5 1

Rating Matrix

- RSs provide users with a list of products themeet their interests
- As the volume of the catalog incre Collaborative Filtering is becoming the effective approach
  - Users' unobserved preferences are estimated considering only past preference observation
- The recommendation list can be built by drawin the (predicted) highly-ranked items

# Lyaluating Meconillendations



It is one of the biggest challenge in the area

Current techniques are far from measuring the real impacrecommendations on users' purchasing activities

Offline evaluation rarely match up to online results

Probabilistic topic modeling provides a pow ramework for the unsupervised mining of collection of grouped data

# Mixed membership assumption

ach entity can exhibit multiple topics

Each topic specifies a probability distribution over inite number of possible objects (words of a vocabu

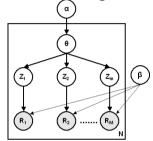
Topic modeling techniques can uncover the under

### mendations

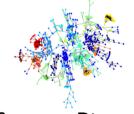


User Rating Profiles for Collaborative Marlin. In NIPS 2003 tive Topic Modeling for Recommending

ticles, Blei, Wang. In KDD 2011

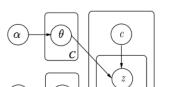


# mmunity etection



for Large-Scale Social Networks, H. al. In IEEE Intelligence and Security 2007

estic models for discovering ees, D.Zhou et al. In WWW 2006 embership Stochastic Blockmodels, E. I. In Journal of Machine Learning 2008



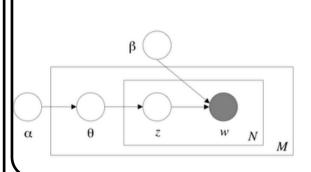
# Text Analysis

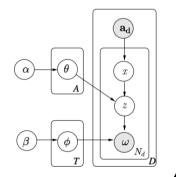


- Probabilistic latent semantic analysis, T. Hofmann. In UAI, 1999
- Latent Dirichlet allocation, D. Blei, et al. In Journal of Machine Learning Research, 2003

A correlated topic model of Science, D. Blei and J. Lafferty. In Annals of Applied Statistics, 2007.

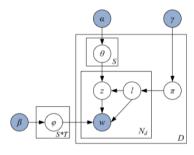
- •Dynamic topic models, D. Blei and J. Lafferty. In ICML, 2006
- •The author-topic model for authors and documents, M. Rosen-Zvi, et al. In UAI, 2004





# Sentiment Analysis

- •Joint sentiment/topic model for senti C. Lin, Y. He. In CIKM 2009
- Topic sentiment analysis in twitter: a hashtag sentiment classification approal. In CIKM 2011
- Topic Sentiment Change Analysis, Y. J2011



### Multimedia

- •Matching words and pictures, K. Barr Journal of Machine Learning Research
- •Video fingerprinting using later allocation and facial images, N. Vret Pattern Recognition, 2012

Name that Song: A probabilistic a querying on music and text. E. Br

Freitas. In NIPS



Will the girl like Titanic?



She likes Other genres romance ther genres

Romance

Titanic is a popular

romantic

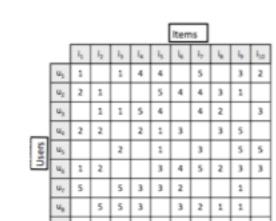
Users' behavior on web is always more influenced its social interaction with other users

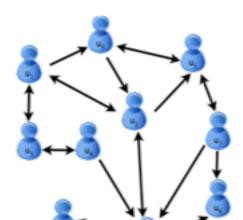
The traditional independence assumption does no hold on social based information systems:

users activities are the direct product of the influence exerted by their friendship network

Exploiting Social Influence in Recommender Systems

Influence Propagation in



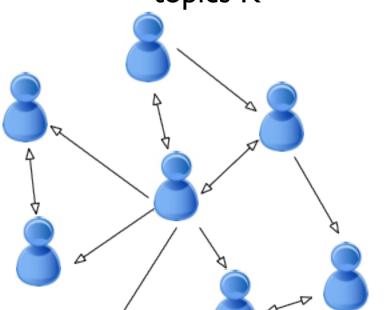


# Propagation Models

Despite the fact that users authoritativeness, expert trust and influence are topic-dependent, the research social influence has largely overlooked this aspect

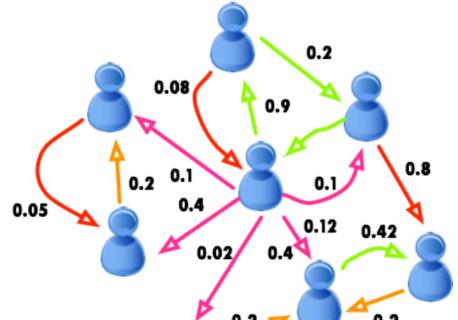
## Input:

Social Network + Action Log
Information + number of
topics K



### **Output**:

Topic-Aware Influence Strength



# Propagation Models

# Probabilistic Topic Models

Mixed Membership assumption (Users exhibit different interests)

Co-occurrence patterns identify semantically related objects

Bag-of-words

Independence: The behavior of each user is assumed independent from the others

Often the time dimension is not considered

The vocabulary (item-set) is fixed

# Influence Propagation Mod

A social network plays a fundamental role medium for the spread of information

The action of individuals can induce their fr to act in a similar way

At a given timestamp, each node is either act inactive

The node's tendency to become active incremonation monotonically as more of its neighbors because the active

Time unfolds deterministically in discrete s

Desired property of a diffusion model: the expected spread is sub-modular and mono

# The AIR Propagation Model

uthoritativeness of a user in a topic: how strong is the influen a user on the topic

terest of a user for a topic: how much a topic meets a user's terest

elevance of an item for a topic: the weight measuring how item late to topics

# Social Communities

Jsers may participate in different and overlapping communiti

- Each community is a subset of users characterized by high link density and interests homogeneity
- Jsers influence is estimated at community-level
- l) Who are the most influential nodes on a topic for a given community?
- 2)Who are the innovators and the "parrots" in each communi

# Thanks!!