Omni-CAPI: A Reference Architecture* for a Non-Linear Journey

ACCELERATING CLIENTS' CAPI ADOPTION THROUGH REUSE

*for educational purposes v4 July 2024





Problem Statement

[P5 4th pillar] Some clients still struggle with sending good quality 'signals' - the raw material for Meta's state-of-the-art machine learning.

[P5 2nd pillar] Clients might have suboptimal ASC+ campaigns' results without a proper signals integration.

[P5 4th pillar] Customers can become confused with so many CAPI "flavors", resulting in an overhead due to multiple CAPI integrations.

Solution

CAPI is CAPI: it should be a single "pipeline" between the client's and Meta's servers.

A reference architecture can provide clients with recommended structures and integrations of IT components to form a single CAPI solution yet encompassing all channels.

This material could be used for both: technical consultancy (1:1) engagements, as well as for technical advocacy (1:many) ones. WHY SHOULD CLIENTS CARE?

Having the right solutions architecture in place allows clients to save business time and money.

CHANNELS & SYSTEMS





Consumers

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WhatsApp

Physical Store



Website







CRM



IT Team





3rd Party Platform



Team



Tag Manager

MACRO PROCESSES



KNOW YOUR INGEST OPTIONS



Mobile App



WhatsApp

Consumers



Physical Store



Website



CRM

'**er**-funnel events

IT Team

CDP



3rd Party Platform

per-funnel events

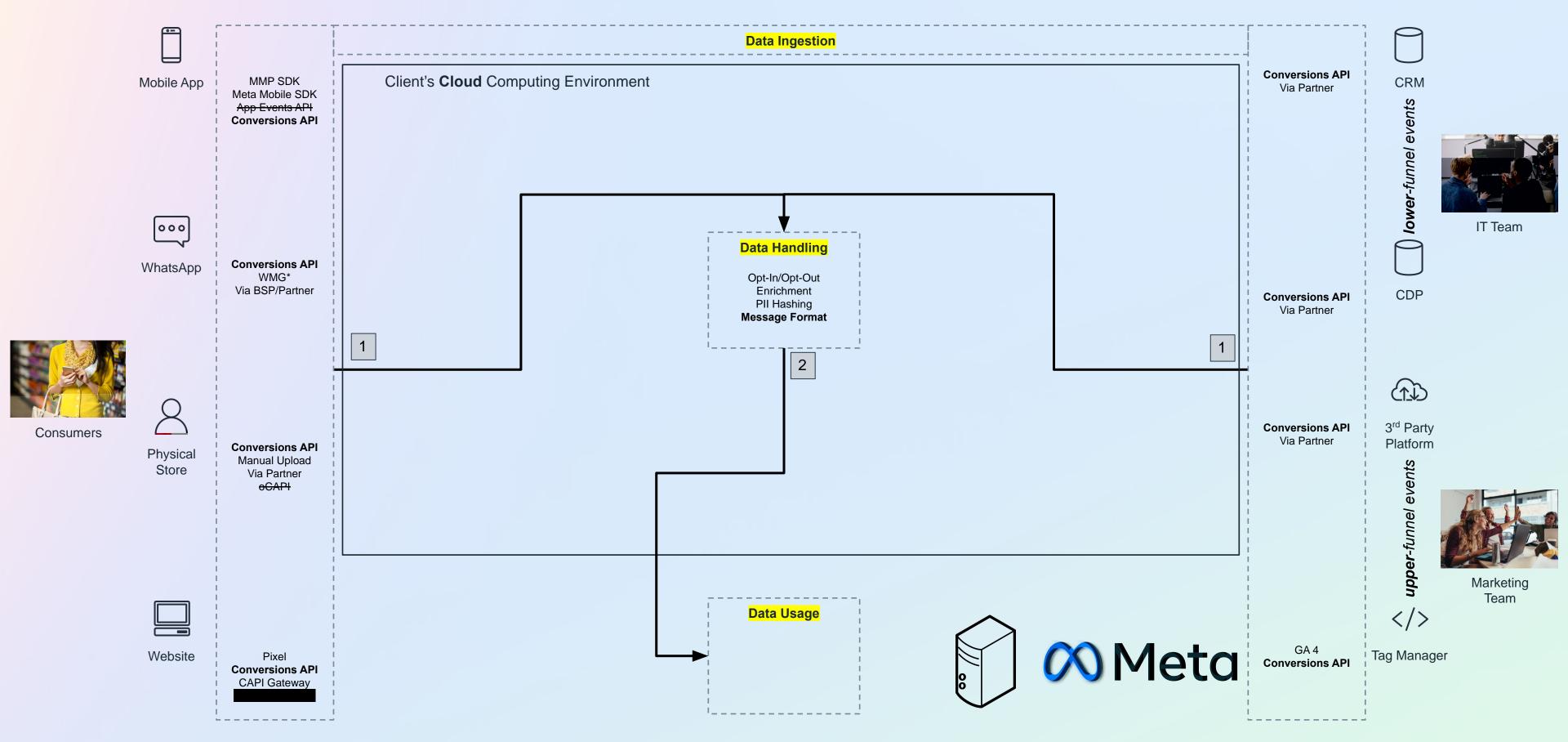
Marketing Team



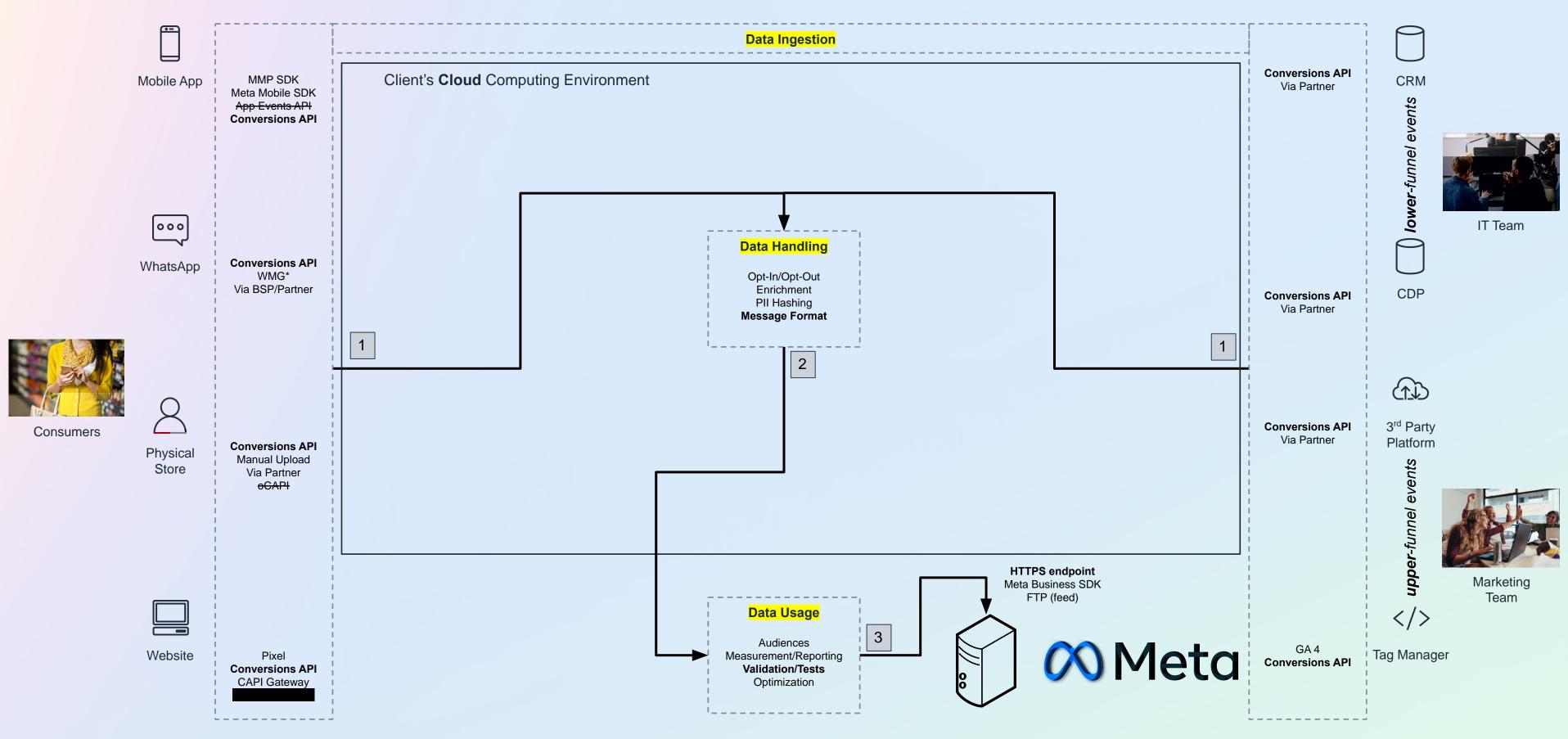
Tag Manager



TAKE PRIVACY INTO ACCOUNT



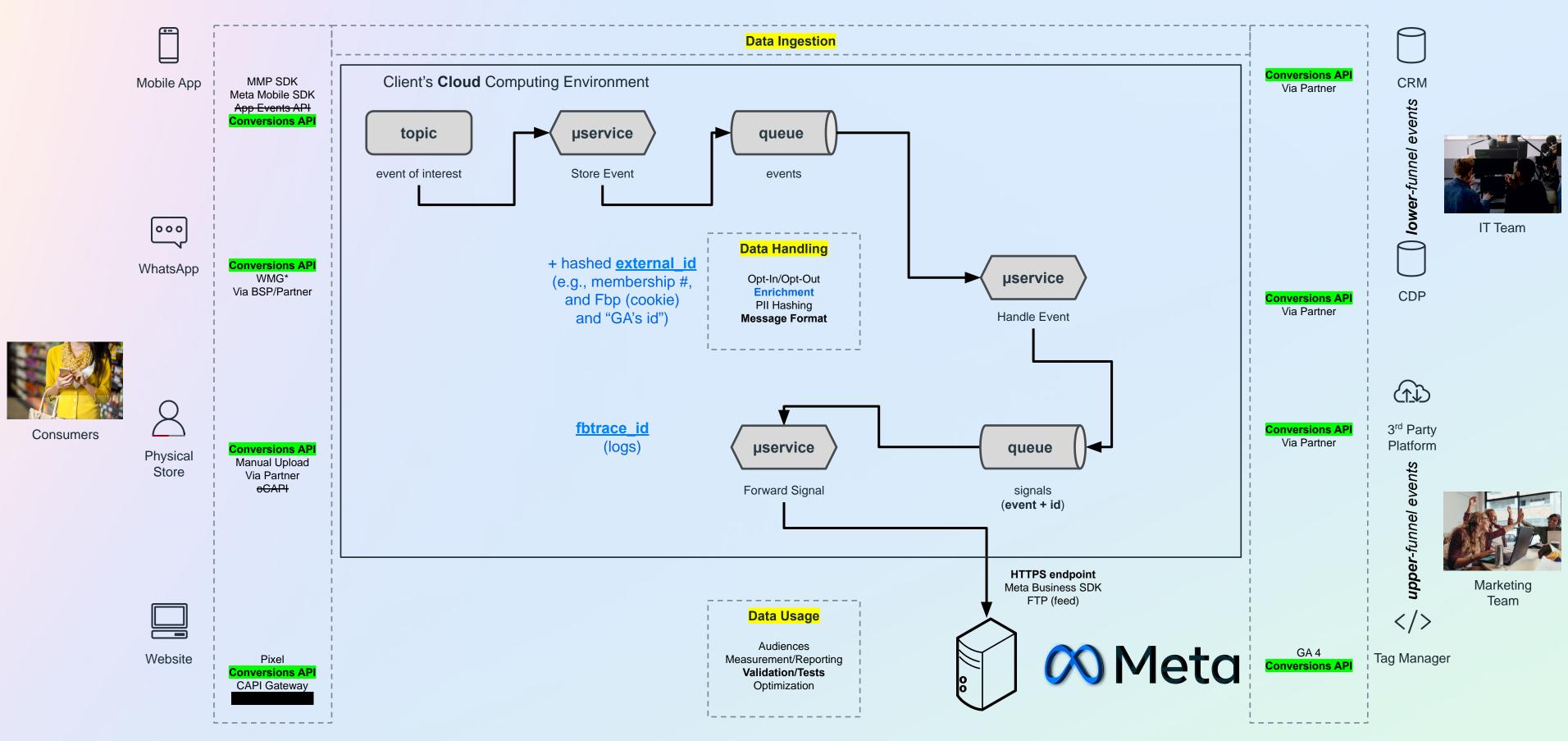
(P5) BUSINESS RESULTS VALIDATION



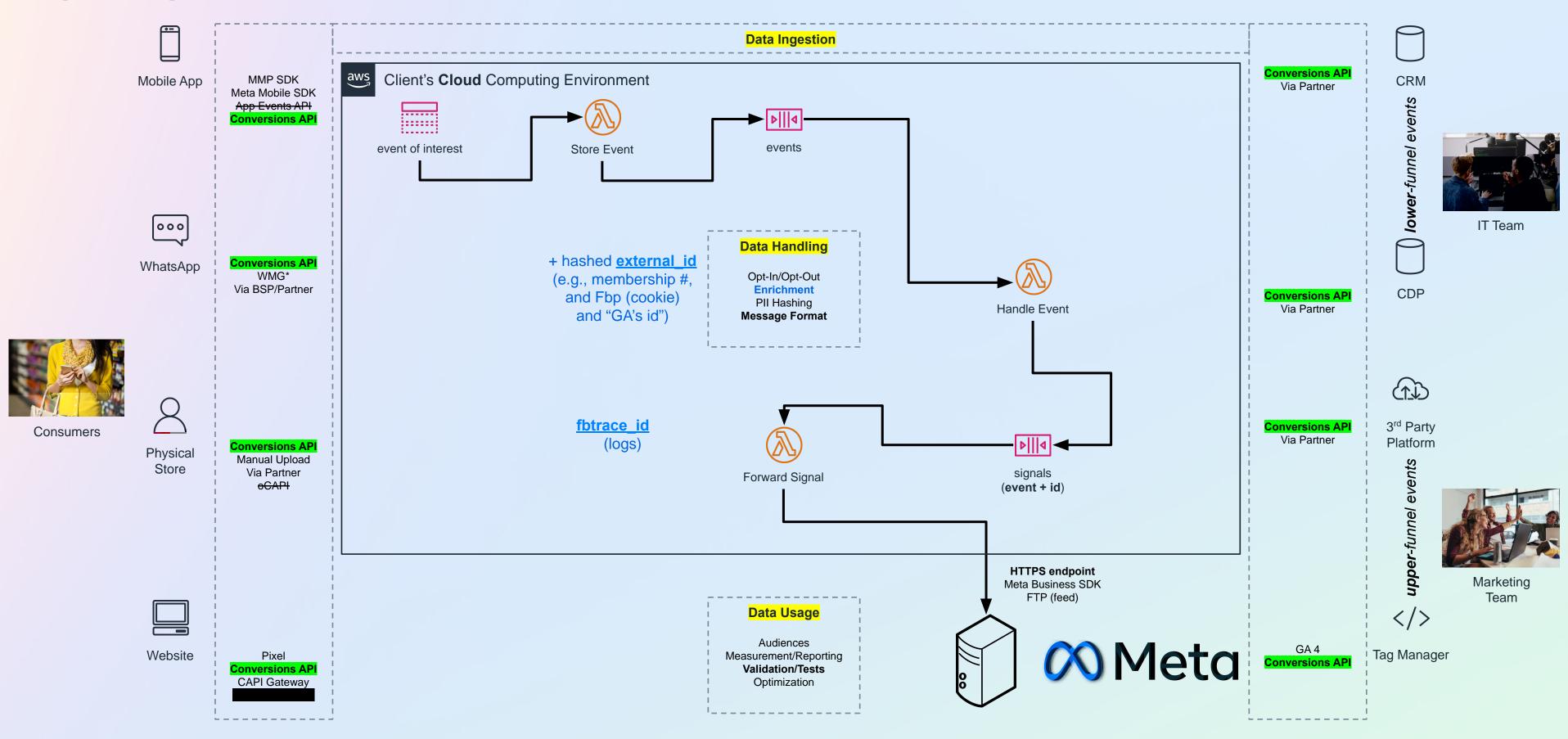
Event-Driven Architecture

- An architectural approach/pattern that applications can leverage regardless of their programming language or platform.
- A system of **loosely coupled microservices** that exchange information with each other through the production and consumption of events.
- Advantages include:
 - Producers do not need to worry about how the events they produce will be consumed (so additional consumers can be added without affecting producers).
 - Consumers don't need to worry about how events were produced.
 - This loose coupling provides a level of resiliency within the system, so,
 if a microservice goes down, the application can continue running in its absence.
 - This is achieved by storing events in the messaging backbone
 so that the consuming service can retrieve them when it recovers.

OMNI-CHANNEL CAPI AS AN EVENT-DRIVEN ARCHITECTURE



[EXAMPLE] OMNI-CHANNEL CAPI AS A REAL-TIME EVENT-DRIVEN ARCHITECTURE ON AWS



Let me give you Six Next Steps

- 1. Make sure you familiarize yourself with our <u>Performance 5</u> (P5) framework for growth
- 2. Keep improving your <u>event match quality</u> (signals) for better performance
- 3. Leverage both strategies for <u>lead acquisition</u>: Lead Ads and Conversion Leads
- 4. Take advantage of the growing impact of **Short-Form Video** in your product catalog
- 5. Understand the key for getting the most out of Advantage+ ads: <u>a strong catalog</u>
- 6. Consolidate your omni-channel presence by learning more about your customers using app-based signals

Thank You

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