

François Cerbelle
21 rue d'Eaubonne
95580 Margency

Date of birth : May the 26th, 1975
Married, one child
Mobile : +33603 015 512
Home : +33951 777 756
Email : francois@cerbelle.net

Pre/Post Sales Consultant – Trainer
Technical architect
Linux and Free Open-Source software expert



Education and training

2015 « MongoDB for DBA » certification
01/2011 « Talend Open Studio » certification
04/2010 « JasperServer », « iReport », « JasperAnalysis » user, developer and administration
12/2008 « iLuminate » : 4 certifications (sales, deployment, support & teaching)
08/2002 SAP/BW Administration
09/2000 multi-dimensional (BI) design
09/1999 negotiation training
07/1999 Annual evaluation training
04/1999 Facilities management training
1998 Maîtrise d'IUP (M.Sc.) In computer sciences
1997 Licence d'IUP (B.Sc.) In computer sciences.
1996 DEUG in computer sciences.
07/1995 DUT Informatique (Computer sciences university degree)
31/10/1996 Driving license (*motorcycle*)
27/05/1993 Driving license (*car*)



Computer knowledge

Hardware : PC architecture ;
Systems : Microsoft (Windows 2000, 2008, Vista, XP),
UNIX (SOLARIS, Linux) ;
Network : IPv4 (TCP, UDP, ICMP, ARP, RARP, DHCP, BOOTP, SSL, TLS) ;
Softwares : *RDBMS* (Redshift, Oracle 8i/9i, Hyperion Essbase 6.2, iLuminate 4, MySQL, Postgres), HTTP (Apache), Mail servers (Sendmail, Postfix, IPOP, IMAP, Courier), Network (DNS, NFS, SAMBA, NIS, LPD, LDAP, CUPS),
BigData (MongoDB) ;
Office softs : Office suites (MS Office, OpenOffice, KOffice, MS Project) ;
Languages : PHP, HTML, XML, XSLT, CSS, Javascript, Pascal, C/C++, Asm, UNIX shells (bash, sh), Perl ;



Professional experiences / employment

Since 04/2011 Pre/Post sales consultant (Jaspersoft – EMEA)

Frequent travels across europe : France, Belgium, UK, Netherlands, Germany, Switzerland, Austria, Spain

Several times nominated, two times awarded employee of the quarter

Awarded Top Sales-engineer of the fiscal year 2015.

- **Pre-sales consultant**

- démonstrations, seminars, integrations, proofs of concept with Jaspersoft BI suite, Jaspersoft ETL (Talend) ;

- **Post-sales consultant**

- Trainings : dedicated training support and materials preparation/writing, specific and standard trainings delivery, public and dedicated training delivery ;
- Implementations : information system integrations (user interface, SSO), personnalisation, datasources connections (Redshift, MongoDB, SGBDR, ...), support.

09/2001-08/2008 Author, Translator, Rewriter (O'Reilly editions – Paris) **second job during spare time**

- 03/2008 « LDAP replication » article author
- 01/2008 « Linux Network Administration Cookbook » translation
- 09/2007 « JavaScript et DHTML » translation
- 05/2007 « Bash cookbook » translation
- 03/2007 « Samba » (3rd ed.) translation
- 11/2006 « Dynamic Apache with Ajax and JSON » translation
- 09/2006 « DNS et Bind » rewriting
- 02/2006 « Running Linux » (5th ed.) translation
- 01/2006 «Linux Server Hacks vol 2» co-translation + rewriting
- 01/2006 « Understanding the Linux Kernel » (3rd ed.) rewriting
- 12/2005 « Passez à OpenOffice.org ! » (2nd ed.) author
- 03/2005 « Linux Network Administration Guide » (3rd ed.) translation
- 01/2005 « Linux Cookbook » co-translation + rewriting
- 11/2004 « Knoppix Hacks » translation
- 10/2004 « Passer à OpenOffice.org » author
- 02/2004 « Linux Server Hacks » translation
- 08/2003 « Linux in a nutshell » (4th ed.) co-translation + rewriting
- 04/2003 « Samba » (2nd ed.) rewriting
- 02/2003 « Running Linux » (4th ed.) translation
- 06/2002 « Learning Unix » rewriting
- 09/2001 « Linux Device Drivers » (2nd ed.) rewriting

08/2000-03/2011 Application Engineer (Genicorp – Paris)

- Since 12/2008 : **Sales Engineer**

- Jaspersoft suite (Jasper Server, Analysis, ODBO, iReport, Schema Workbench) :
pre-sales (showcase, POC, seminars) ;
- Talend suite (TOS, TOP, TIS, TDQ) :
pre-sales (showcase, POC, seminars),
after-sales : deployment, technical support, training ;
- Infobright (Column oriented RDBMS) :
pre-sales (showcase, POC, seminars, workshops representing the editor in France),
after-sales : technical support, training ;
- iLuminate (CDBMS – VBS) :
pre-sales (showcase, POC, seminars) ;
- system and network engineer ;
- technology watch.

- 01/2006-12/2008 : **Support & Production Engineer (Banking)**
 - Technical environment :
 - Systems : Microsoft Windows 2000/2003, SUN Solaris 8, AIX
 - Softwares : Citrix Metaframe (Windows and Solaris), Arpson Office, Summit.
 - Production support for the customers service center, business users and developers.
 - IT production complete redesign and reimplementation for a French banking group (scripts rewriting, monitoring libraries, business data workflow).
 - Timesheet web application design (Strict HTML4 & CSS2) and development (Apache, PHP, MySQL) ;
 - Shell scripts Windows and Unix (perl, bash, sed, xslt)
 - Graphical front-end drawing the Control-M scheduler jobs from exports (design, reverse-engineering and development)
 - Arpson office upgrades
 - Compilation, Installations, configuration, tuning and administration for Windows and Solaris : Apache, PHP, mySQL, Python, GraphViz (graph generator), Mercurial (decentralized version control system), Doxygen (sources documentation), Perl.
 - System and network support for development team
 - Genicorp network remote administration.

- 08/2000-01/2006 : **IT manager / OpenOffice trainer**
 - System and network administrator
 1. Architecture choices, hardware purchases, physical network installation
 2. Servers installation and configuration (Linux, bind, DHCP, SaMBa, NFS, NIS, LPD, CUPS, LDAP, Apache, Squid, MySQL, Oracle8i 9i, PHP, Firewall, Solaris 8 and SAP/BW on SUN Enterprise 220R, Firewall embedded)
 3. Desktops installations and configurations (Linux, Windows 95/98/NT/2000/XP, OpenOffice)
 4. Internet domains full hosting and management
 5. Full email system by integrating MySQL, Postfix, SSL/TLS, IMAP, POP, SquirrelMail, RoundCube, Mailman, PostfixAdmin, ClamAV, PostGrey, SpamAssassin.
 6. Webmaster and developer (PHP/MySQL)
 7. Other installs : IBM Websphere, Hyperion Essbase & Analyzer, Cognos suite 7.3, SUN ONE WebTop
 - Technology watch
 - « StarOffice/OpenOffice » user training at customers
 - Sales prospection
 - Sales offer for small business preparation (OSS based)

09/1998-07/2000 Junior facilities management mission manager (STERIA

Infogérance – Paris)

- 03/01/2000 : Computer masterization manager for about 1500 computers. Design, documentation, development and updates of masters, Management.
- 06/12-24/12/99 : 600 PC migration from Novell network to NT, NT administration(access rights, shares, groups, services and connexion scripts)
- 16/08-30/11/99 : Reporting, quality and monitoring procedure conception, development and application. Teams animation (60 peoples working 3x8 hours)
- 03-05/08/99 : Deployment and configuration mission manager for 40 PC.
- 03/99-07/99 : planning, documentation and issues resolution between a customer and his facilities management (50 peoples)
- 09/98-02/99 : Facilities management, HR management (7 people), service contracts and quality plan writing

10-28/08/98 User technical support (France Telecom – Blois) 8 places in 3 cities.

01-03/98 User technical support (France Telecom – Blois) 8 places in 3 cities.

09-12/97 Studies placement User technical support (France Telecom – Blois)

04-06/97 Studies placement C++ developer under Windows (C.I.M.I. - Blois)

04-06/95 Studies placement PROGRESSv7.3 developer

(Cabinet Richard – Bordeaux).

12/94 Studies job Computer seller in a supermarket (Intermarché Chécý – 45)



FOREIGN COUNTRIES

2011-2014 one week every 6 month in San Francisco, one week every year in Dublin.

2006-2009 **yearly** trip (two/three weeks) in **Russia** (Nijni-Novgorod, Saint-Petersbourg) .

06/99 one week in Catanzaro (**Italy**)

02/92 two weeks in Oslo (**Norway**).

02/88 two weeks in Waldshut-Tiengen (**Germany**)



LANGUAGES

French Mother tongue

English good skills (working knowledge)

Russian base knowledge (evening lessons)

German concepts (high school)



INTERESTS / ACTIVITIES

- Software development,
- Embedded software and hardware
- Home automation
- Linux development, integration and administration (Linux and Open source software addict since 1994),
- Linux support on mailing lists (mainly Debian French)
- cooking.