FEBRIOLA ANNISA



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LINKEDIN

FEBRIOLA ANNISA

OBJECTIVE

Seeking for a job related to business development and management by supporting my experience and abilities.

SKILLS

I am particularly good at entrepreneurship, leadership, communication, and creative presentation.

EXPERIENCE

BUSINESS DEVELOPMENT SPECIALIST/MG ENVIRO

01 Aug 2018 - Present

Presented and sold two biggest eco-friendly machines to treat hospital waste management, met many clients for different characters and different background, mostly communicated with English, prepared weekly and monthly report.

BUSINESS DEVELOPMENT DIRECTOR/HAUS OF FEIN

30 Dec 2014 - 30 May 2018

Led 7 unbreakable & spirit team members, built social media with followers and website, dealt with worldwide sales and international clients, balanced with 19 on going projects in time, won the best-favorite creative product, invited as a keynote speaker for seminars.

EDUCATION

BACHELOR OF ENGINEERING/2013-2017

Brawijaya University, Malang, East Java, Indonesia Joint AIESEC, Model United Nations (Indonesia representative), Liaison Officer for international guests, won top 20 plant design competition, as the finalist of creative business competition, trained of Quality Management ISO 9001:2008; Environmental Management ISO 14001:2004; Occupational Health&Safety Management OHSAS 18001:2007, Aspen Hysys for Professional Engineer, certified entrepreneurship award and public communication.

GPA: 3.22; TOEFL PBT 585 out of 650; TOEFL iBT 71 out of 120.

VOLUNTEER EXPERIENCE OR LEADERSHIP

Managed journalistic member for preparing university creative week event, organized book charity event for Papua New Guinea, free teaching class for student volunteer in a small village, designed small organization for study site visit to Semen Gresik, Indonesia.