## **Introduction to metrics**



## **Covered in this lecture:**





## What metrics are and why we use them

As a PM, your entire role revolves around metrics in one way or another. You use this science to help your product be successful.

"What gets measured gets managed" - Peter Drucker

► Feedback loops - the more frequently you're getting accurate feedback, the more effectively you're going to manage that

Example: Fitness tracker industry

- Metrics are numbers or measurements that describe what's going on with your product
- Metrics are also called KPI Key Performance Indicators

- Examples of metrics:
  - monthly active users
  - returning users
  - churn users
  - app store reviews
  - Facebook and Twitter posts
- Metrics are different depending on the type of PM you are and the company you are working for
- Product managers define success by achieving their goals regarding metrics