### TEAM 1









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### Data Management for the Web



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# **Key Aspects**

■ Smartphone APP for IOS/ANDROID, no wearables support





Stakeholders



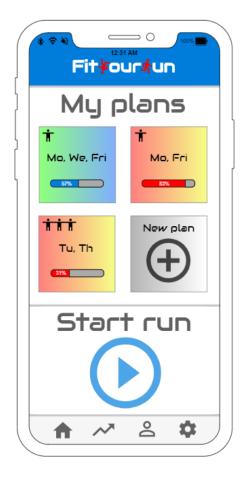




**Development Team** 



## Keep track of your plans



All the workout plans of a user and their status (active or inactive) are listed together with their degree of fulfillment.

The user can start a run as part of a plan or a free run. A scheduled run can be anticipated or postponed.

Personal data can be updated in the profile page.





### Customized plan creation

#### → NEW WORKOUT PLAN

- **\$\display** + **shared** The plan is created taking into account the preferences of all the members
  - **a** individual the created plan fits your nedd at the best

#### → KIND OF PLAN



#### → TIME PREFERENCES

by hand or/and data from 31 Google Calendar

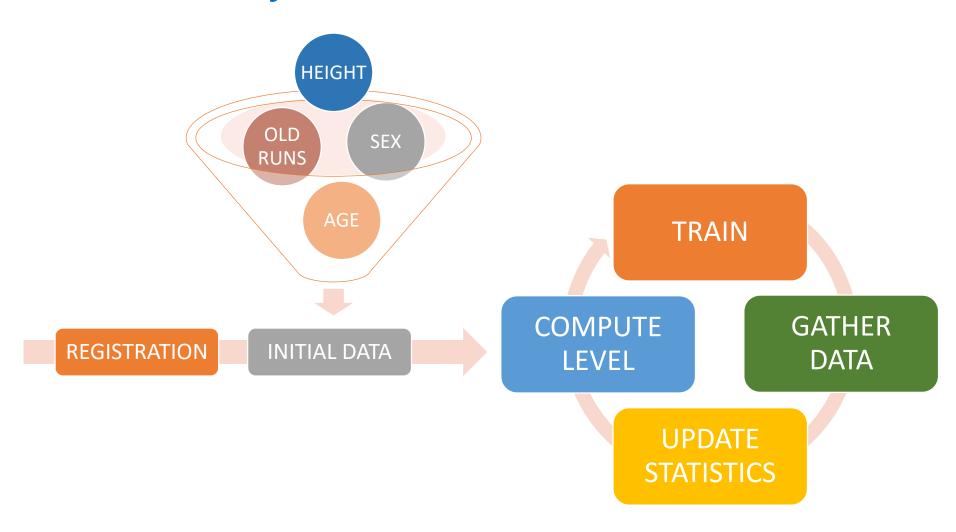
### → DURATION & WORKOUT FREQUENCY

If your time preferences are not adequate, the application will notify you with some different proposals

**BODY SKILLS**: split your tokens (e.g. 10 tokens overall) between the available skills



## User Lifecycle



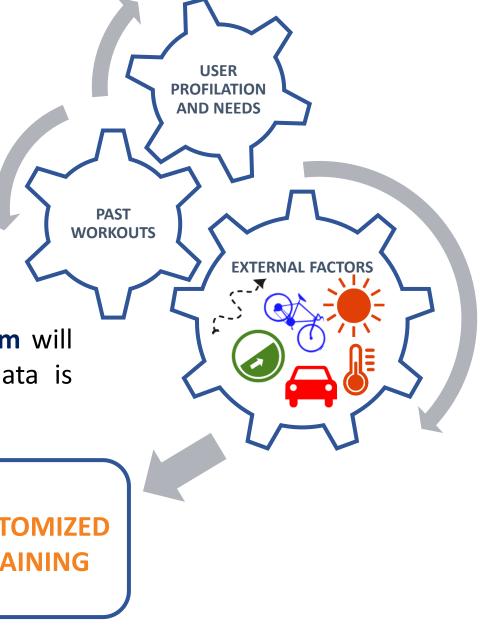


Smart algorithm

 STARTING POINT: buy data from a provider and train the algorithm

EVOLUTION: The learning algorithm will be refined over time as more data is acquired from the users' workouts







# **Training Paths**

 PERSONALIZED PATHS according to the training schedule defined by the algorithm (straight road for sprint, slope for trail-running, etc.)



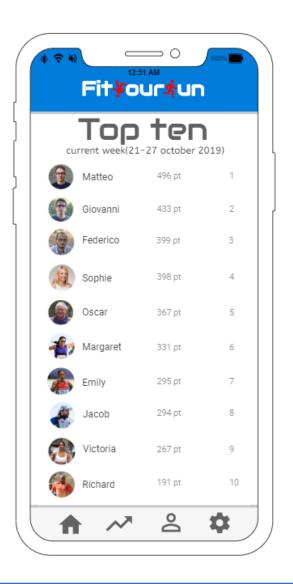
- STREET DATA gathered from public sources like GMaps (traffic) and weather providers APIs, but also from users' reports of past workouts.
- OFFLINE MAPS for areas without internet connection (eg. trail-running)
  using the Gmaps APIs (iOS/Android)
- GPS: position and route times tracking
- AUDIO SUGGESTIONS: during the training, the runner has some audio hints, generally through headphones
  - Path directions
  - Increase/decrease pace



# Rankings and Awards

Expiration rankings for the "best runners", those users who better follow their training plans

- 2 kinds of rankings
  - FREE: discounts and coupons
  - PRO: gift cards and physical goods
- Awards in Collaboration with sport brands (sponsorships)
- Better prizes for the PRO users





### Revenues



- Two versions available
  - Basic: free, limited features (audio advertising while running and banner in app)
  - Pro: small annual fee, all features (no advertising), better awards

Ranking awards: companies can buy sponsorships for new products

Sale of anonymized data: to sports brands for statistical purposes

Traditional training plans are expensive. We offer a **free/cheap** and **ready-to-use** solution

The plan is **customized** using **ML techniques**, so it is better suited to the user than looking for one on the internet "of dubious effectiveness"

KEY VALUE PROPOSITIONS

The algorithm is **refined**by increasing data, **improving** over time

User can see rankings and win awards.
The gamification increases the interactions

Turn the act of running into a moment of **sharing** with friends

