



SEEBURGER

SEEBURGER Integration Day
Italy 20/05/2025

World
Fastener
Solutions

Agrati Highligths

MILLION € OF REVENUES IN 2024

670

EMPLOYEES

>2.400

EQUIPMENTS

>1.000

COVERED SURFACE SQM

300.000

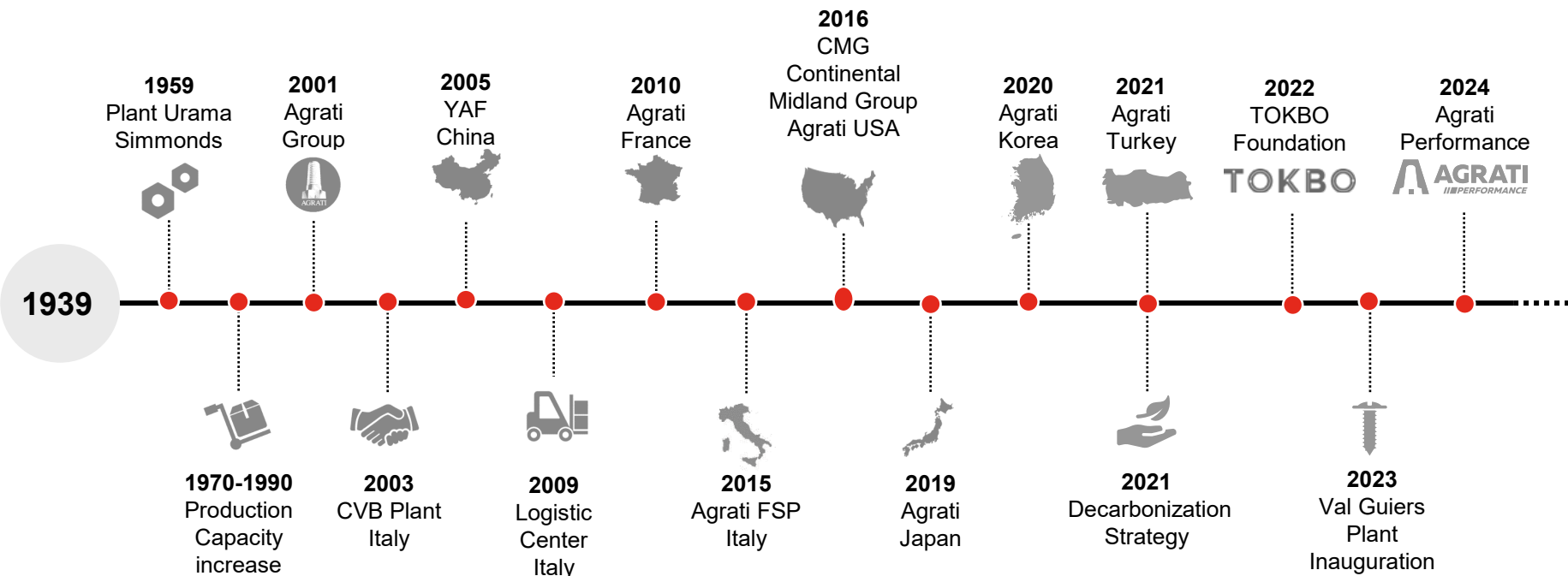
PIECES PER DAY

40mln



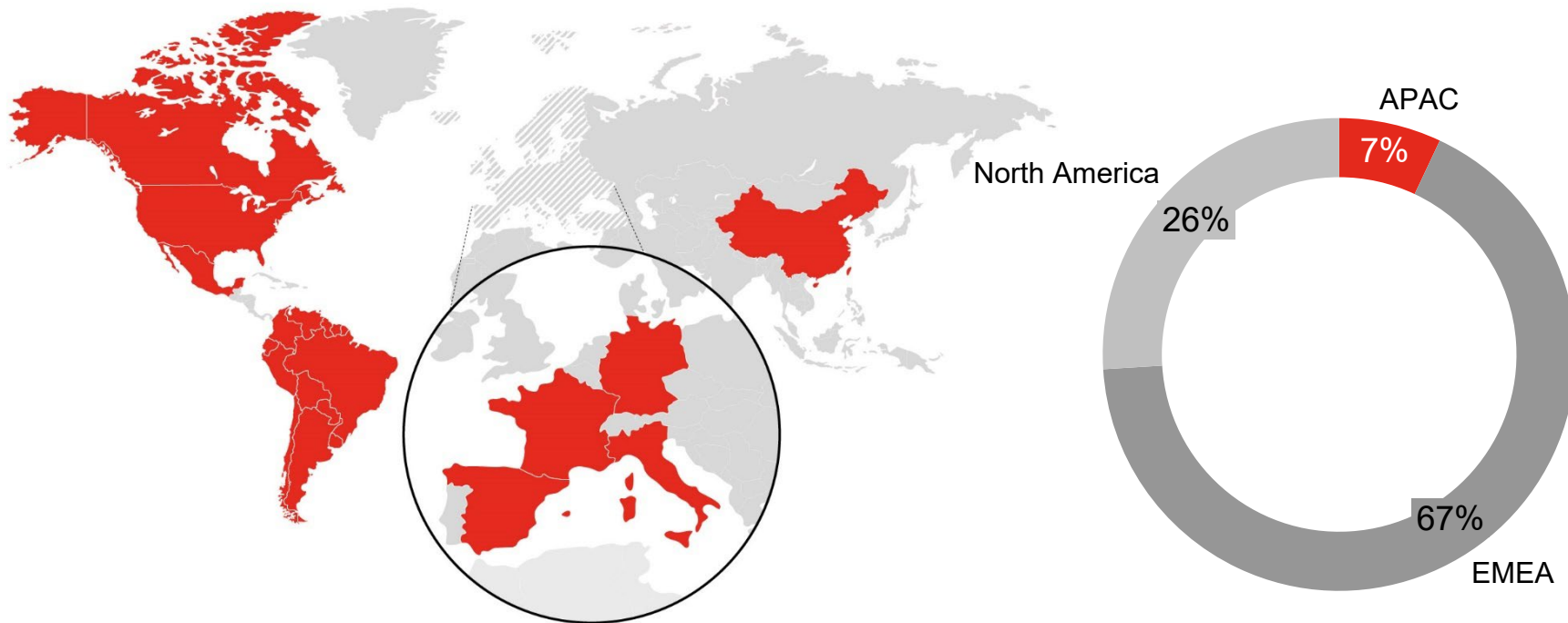
History in milestones

More than 80 years of experience...



Global sales

Global automotive markets covered with a leadership position in Europe



Top Customers



57%
AUTOMOTIVE OEMs



31%
AUTOMOTIVE Tier1



5%
COMMERCIAL
VEHICLES



3%
INDUSTRIAL



2%
DISTRIBUTION



2%
OTHERS

93%
AUTOMOTIVE

STELLANTIS



RENAULT NISSAN MITSUBISHI



66%
REVENUES

TOP 10
CUSTOMERS

Global footprint

Global platform with production plants and sales offices close to main automotive OEMs



12 Production Plant



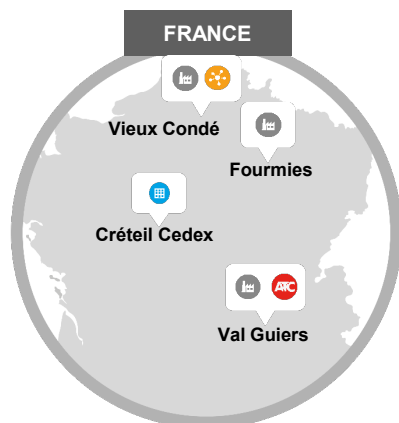
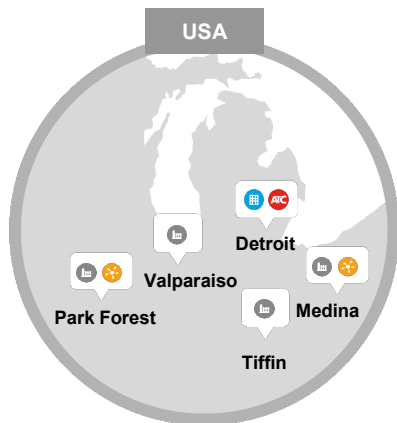
6 Sales & Application Office



4 Agrati Tech Center

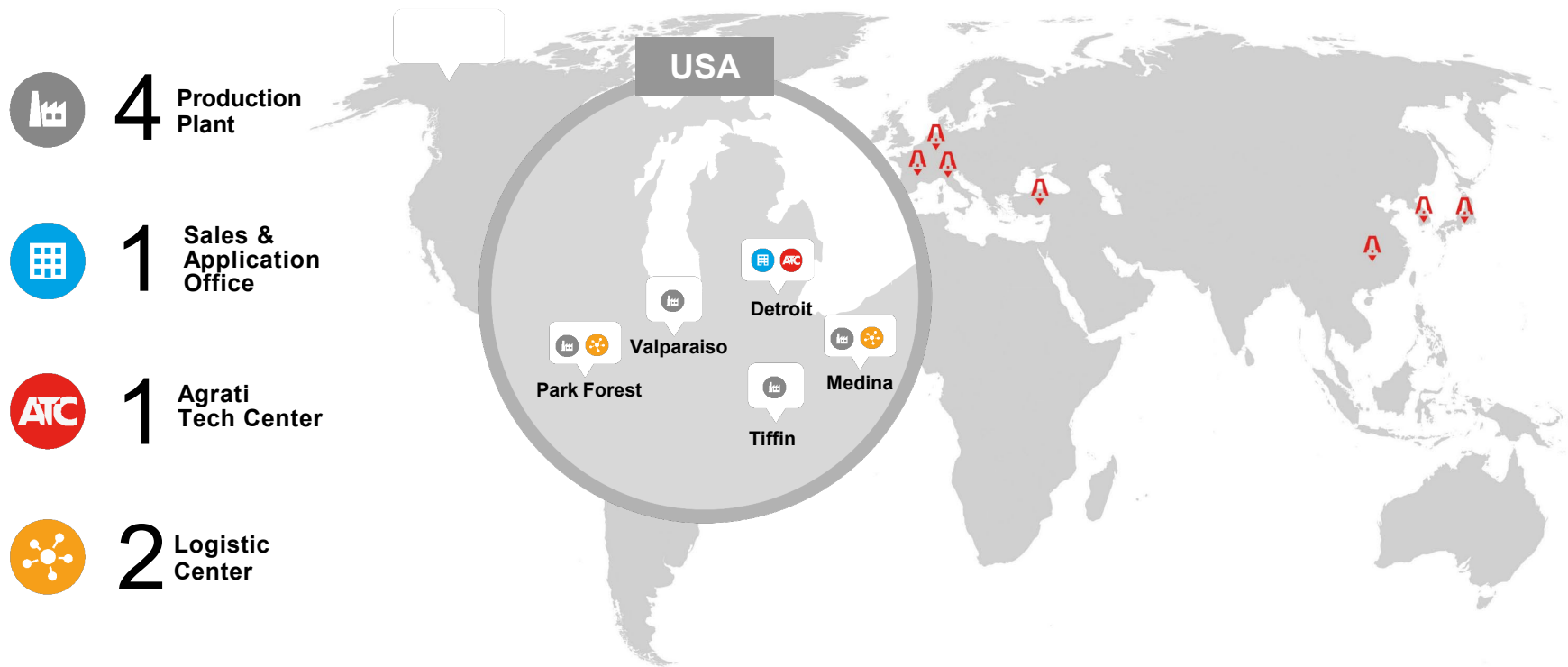


5 Logistic Center



North America footprint

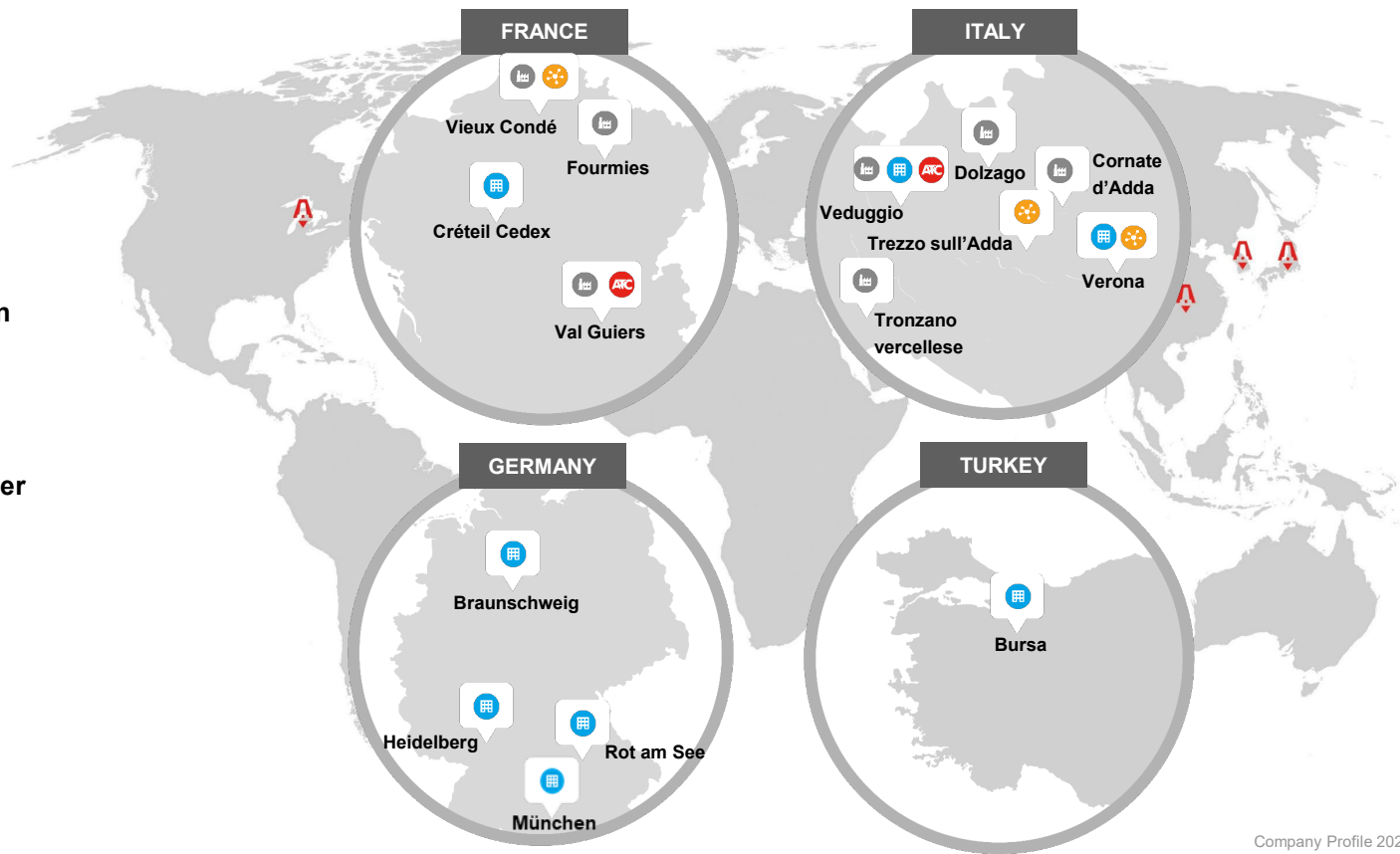
Global platform with production plants and sales offices close to main automotive OEMs



EMEA footprint

Global platform with production plants and sales offices close to main automotive OEMs

-  **7** Production Plant
-  **8** Sales & Application Office
-  **2** Agrati Tech Center
-  **3** Logistic Center



Apac footprint

Global platform with production plants and sales offices close to main automotive OEMs



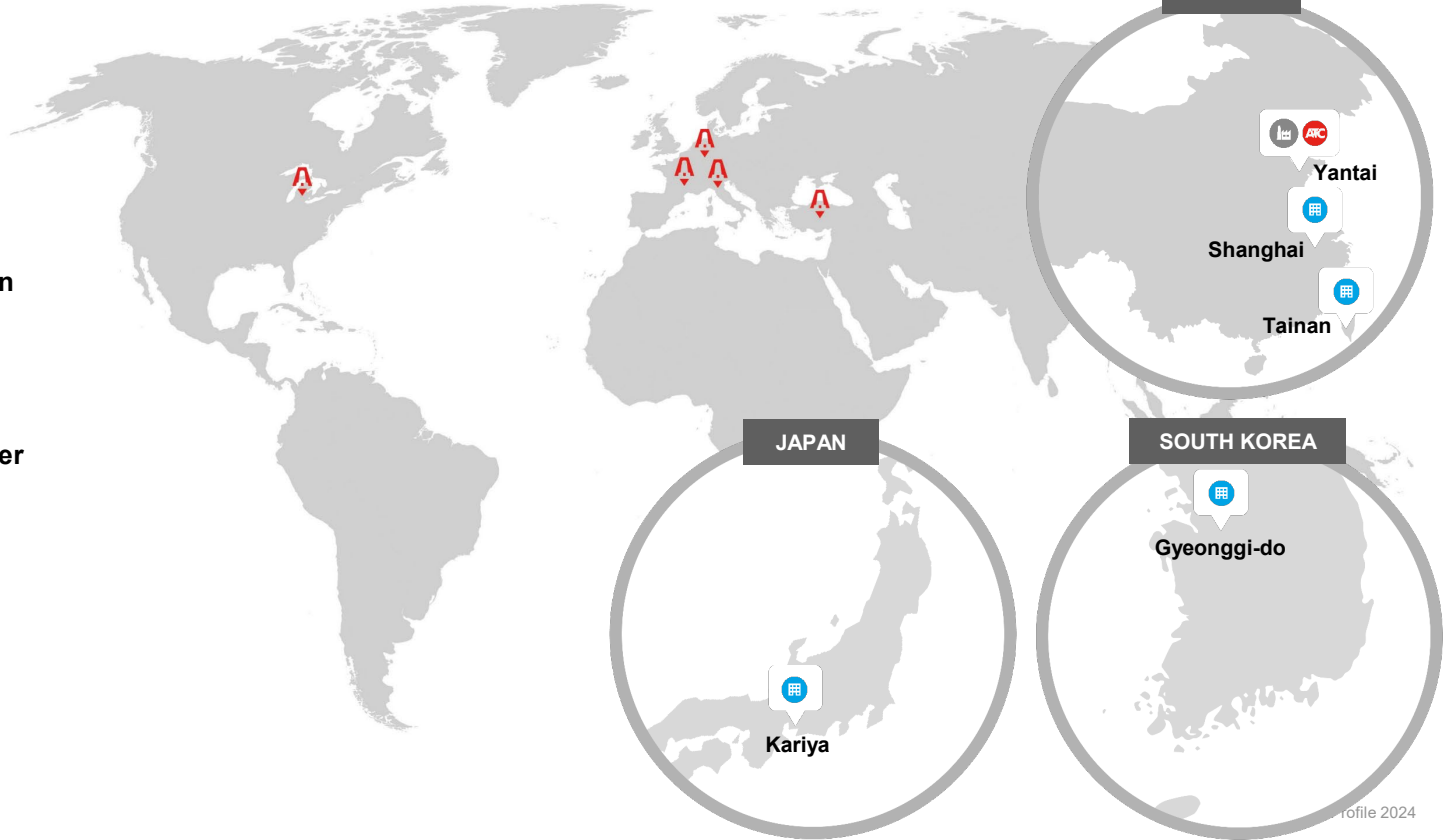
1 Production Plant



4 Sales & Application Office



1 Agrati Tech Center



Product Excellence

BOLTS

60%



ADVANCED

FORM PARTS

16%



NUTS

9%



LICENCED

SCREWS

9%



6% others

AFP: Advanced form parts

AFP are engineered **complex components** that can be manufacture with the Agrati Group core technology



JOINTS BUSHING
REINFORCEMENT



Multiple Diameters



Innovative solutions



BRAKING
SYSTEMS



Guide Pin



Recovery System



Tie-rod



Bush reinforcement



PLASTIC
REINFORCEMENTS



Sleeve



Collar screw



Screw + Captive Sleeve



SAFETY &
COMFORT



Bolt & Rivet



Mechanism

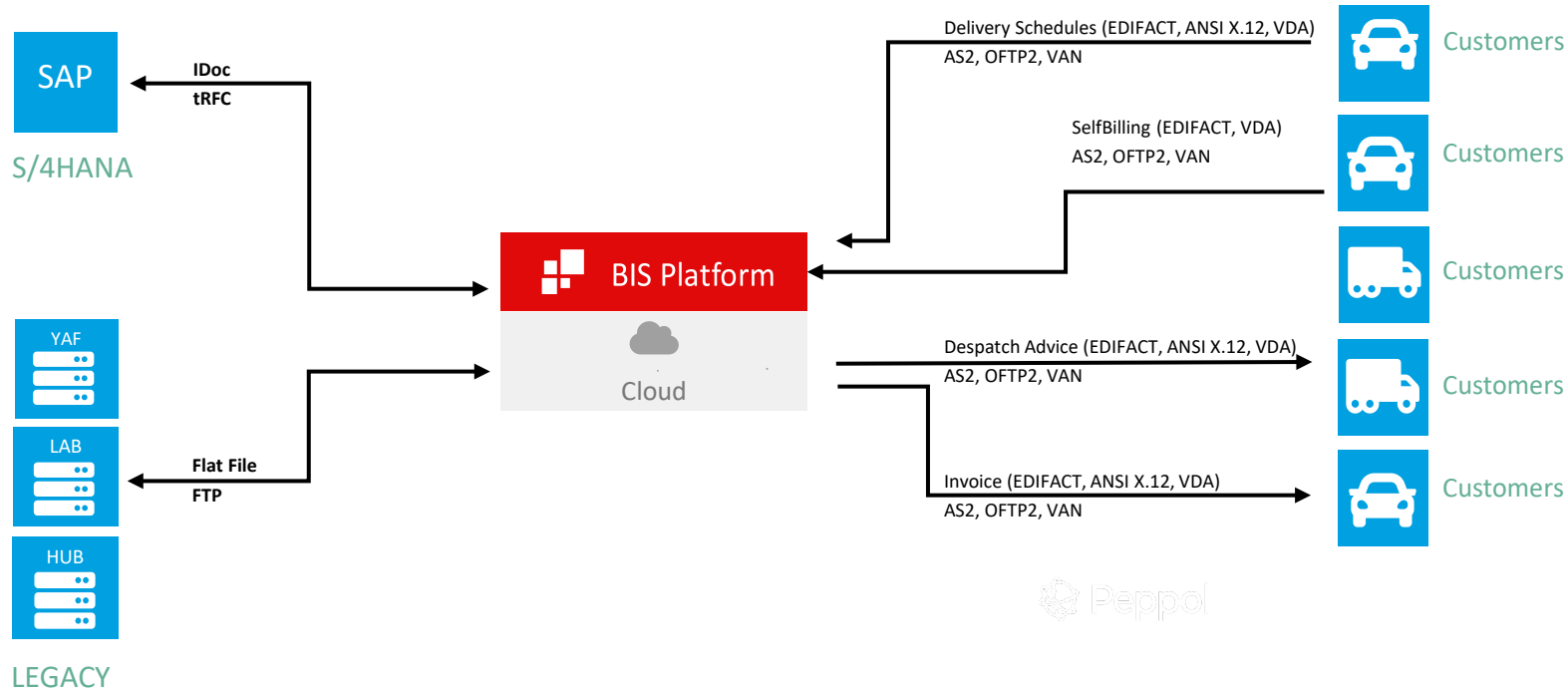


Lead Screw

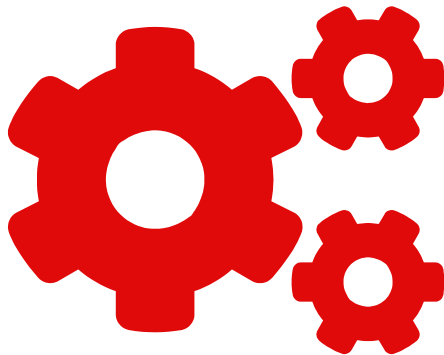


Shaft

The SEEBURGER Solution at AGRATI



AGRATI in a Nutshell



- + 6 Productive plants connected**
- + Business partners served across 16 countries**
- + Over 150 partner relations integrated through SEEBURGER**
- + More than 20.000 documents exchanged monthly**

AGRATI Enhances Integration with a Swift Transition to the SEEBURGER Cloud

Goals and Challenges

Ensure uninterrupted business operations throughout the global SAP S/4HANA roll-out

Implementation of new SAP S/4HANA while maintaining compatibility with existing legacy systems

Achieve process standardization across all business partner interactions

Maintain reliability and continuity in critical EDI processes

SEEBURGER Solution

BIS platform for streamlined process standardization

Full ERP integration of SAP S/4HANA with all communication channels

Consolidation of EDI and legacy systems for process optimization

EDI integration of all processes and common formats with partners

Benefits

Scalable platform for handling high volumes of EDI transactions

Secure, zero-risk migration planning

Improved transparency and cost savings through integration task consolidation

High flexibility through adaptable full-managed service operation



Thank you

**World
Fastener
Solutions**