

# Step 7:

## Tracking Your Outreach



### Tracking your outreach

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🏷️ Tags

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Being shown these steps is one thing. Implementing them is where the magic happens.

So, I've created a Scorecard that'll help you keep track of your actions.

I've already included targets for you to work towards. At the end of the week, add the actions you took to keep moving forward.

Click below to access the Scorecard template and add it to your personal Drive:

<div><div>THE</div><div>BLUEPRINT</div><div>WEEKLY SCORECARD</div></div>		<div>INSTRUCTIONS: Click "File" then "Make a copy" and save to your own drive to start using.</div>		
Task		Target	Week 1	Week 2
OUTBOUND				
Outreach started		50		
Initial outreach responses		20		
Outbound sales calls booked		8		
Sheet1		> <		
<div><div></div><div><div>A Google Sheets file</div><div>Google Drive Embed</div></div></div>				

