



Federico Tempella <federico.tempella@gmail.com>

FW: Gong

1 message

Tempella. Federico <f.tempella@seeburger.com>
To: Federico Tempella <federico.tempella@gmail.com>

Mon, Jun 30, 2025 at 8:55 AM

Cordiali Saluti / Best Regards

Federico Tempella

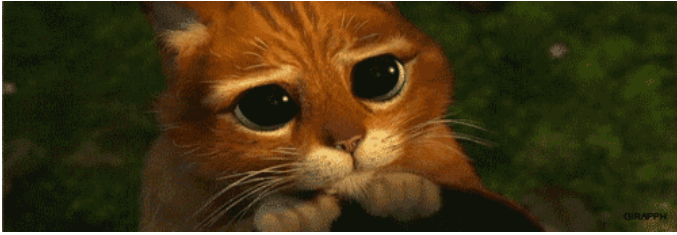
Sales Manager

SEEBURGER Informatica S.R.L. [Via E. Tazzoli 6, 20154, Milano, Italy](#)

Phone: +39 350 996 1015

f.tempella@seeburger.it

From: Chris Crummey <chris.crummey@gong.io>
Sent: Friday, June 27, 2025 5:00 PM
To: Tempella. Federico <f.tempella@seeburger.com>
Subject: Re: Gong



P.S here's some [Gong content](#) on the house

Chris Crummey

Sales Development Representative

chris.crummey@gong.io

www.gong.io

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Interaction Talk Ratio

- USING BEST PRACTICE
- COACHING RECOMMENDED

	4.1	●
	5.3	●

On Mon, Jun 23, 2025 at 3:46 PM Chris Crummey <chris.crummey@gong.io> wrote:

Hey Federico,

I hope the seller in you appreciates my persistence here.

Typically when I reach out to prospects of the back of doing research into them, it tends to get a response. Looks like I missed the mark in this case though.

Totally against a brief chat?

All the best,

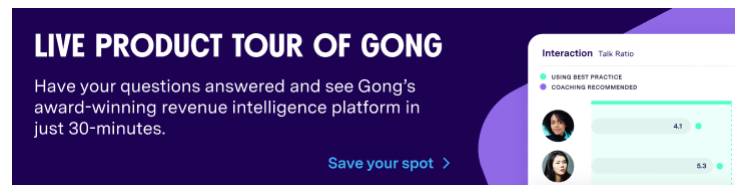
Chris

Chris Crummey

Sales Development Representative

chris.crummey@gong.io

www.gong.io



On Thu, Jun 19, 2025 at 3:06 PM Chris Crummey <chris.crummey@gong.io> wrote:

Hi Federico,

any thoughts on my last mail?

All the best,

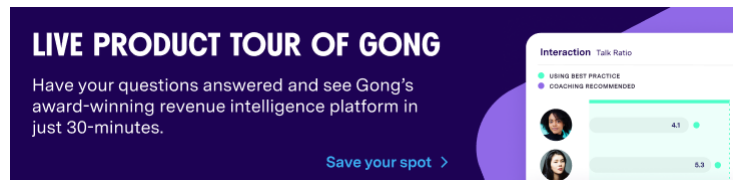
Chris

Chris Crummey

Sales Development Representative

chris.crummey@gong.io

www.gong.io



On Mon, Jun 16, 2025 at 8:00 AM Chris Crummey <chris.crummey@gong.io> wrote:

Hi Federico,

Since you checked out our Engagement tactics that grow pipeline, I thought you might be focused on enhancing your sales processes at SEEBURGER, so I wanted to reach out.

We work with companies to uncover pipeline risks before they escalate, boost sales productivity using AI insights, and onboard reps faster to hit revenue goals quicker.

If any of this resonates with you, would you be totally against connecting?

All the best,
Chris

Chris Crummey

Sales Development Representative

chris.crummey@gong.io

www.gong.io



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