

Invent with purpose



Be future ready

Build on your terms

Operate hybrid seamlessly

Trust your cloud

>95% of Fortune 500 use Microsoft Azure







































































What is Azure?



Edge Devices

Azure Stack Azure Data Box Azure Sphere Azure Kinect HoloLens



Serverless

Web Databases
Mobile Analytics

Mixed Reality Al + Machine Learning

Containers Internet of Things

Events + Integration Media



Tools

Visual Studio

 ${\sf GitHub}$

PowerApps

Power BI



Infrastructure

Compute Networking Storage Security Identity



Be future ready

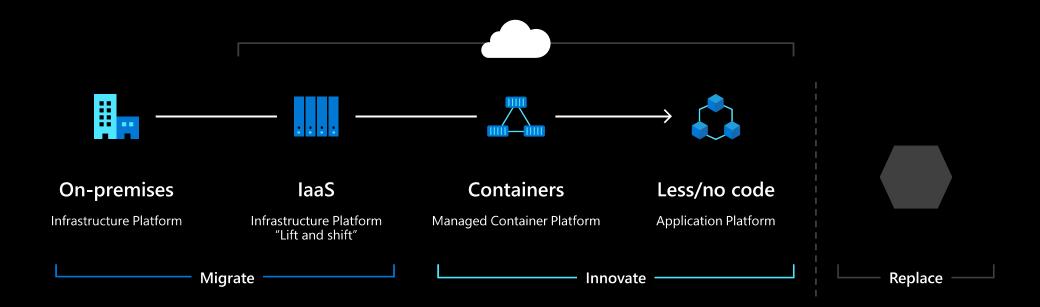
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1,000+
new capabilities

Journey to the cloud



Azure laaS: Reliable infrastructure for your migrated workloads

On-demand global scale

Best for Microsoft workloads

Linux, Open Source, and Red Hat

Purpose-built infrastructure

54 regions



Best hybrid cloud experience for Windows Server



~50% of Azure VMs run Linux



150

VM size options



Run SQL in Azure VMs most cost-effectively



1.4x growth of Linux



ORACLE°

Comprehensive resilience: Availability sets, Availability zones, Region pairs



Comprehensive protection for hybrid environments



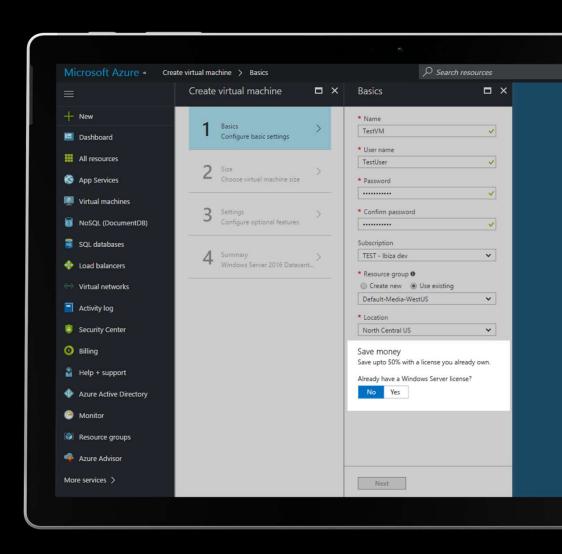
Co-located support with Red Hat





Azure Hybrid Benefit for Windows Server and SQL Server

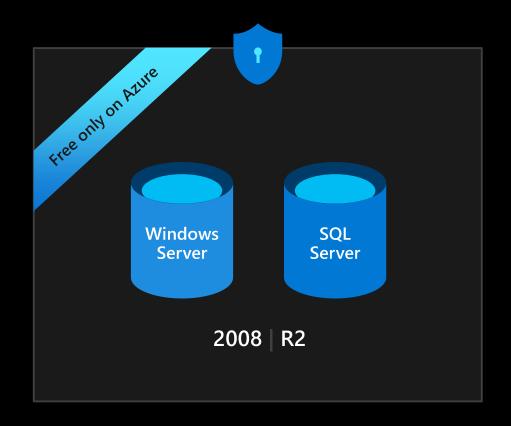
Save 50% versus other cloud providers



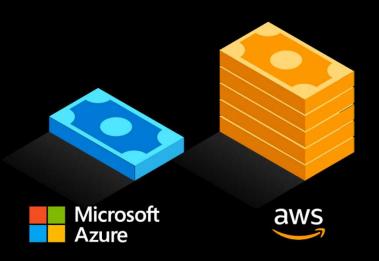
Extended security updates (ESU), free only on Azure

Three years of security updates after support on-premises ends

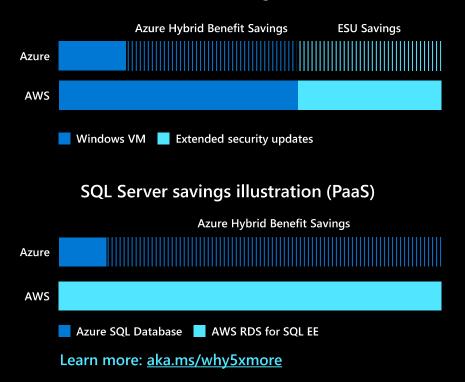
75% of the license cost to buy standalone



Pay less with Azure. AWS is 5x more expensive.



Windows Server savings illustration



A serverless platform for application modernization







Containers



Microservices



Integration services

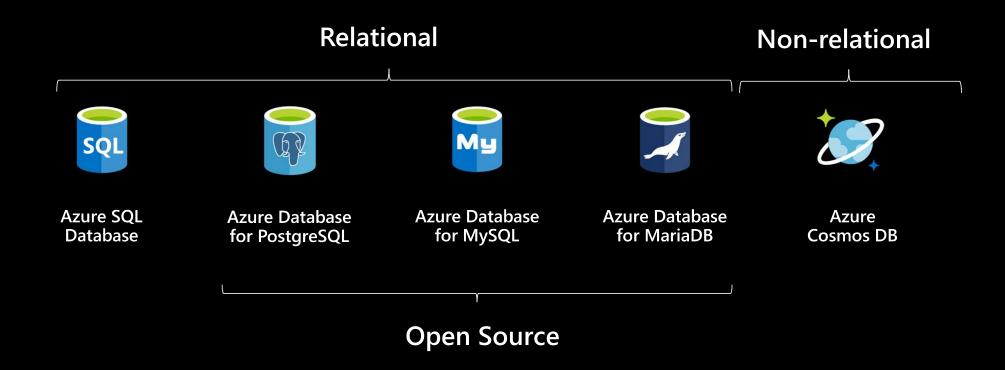


Event-driven

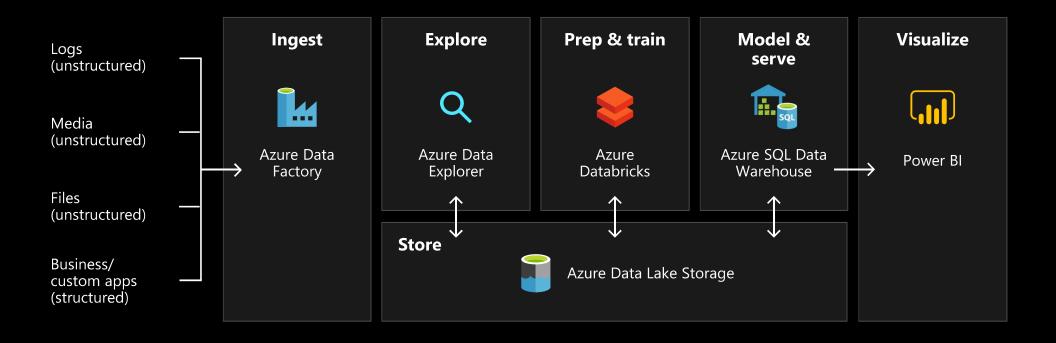


Artificial Intelligence

Azure operational database services



Azure enables analytics at cloud scale





Comprehensive SQL Server compatibility and support

Migrate SQL applications without changing code

Azure Artificial Intelligence



Pre-built AI models

Azure Cognitive Services



Custom AI models

Azure Machine Learning



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Most complete toolchain for developers



Top Dev Tools measured by Stack Overflow survey

Source: Stack Overflow Developer Survey Results 2019

50.7%#1 Visual Studio Code

31.5%

#2 Visual Studio



GitHub

The largest developer community on the planet

Azure is open

Embrace. Innovate. Contribute.

Azure works with what you use



























































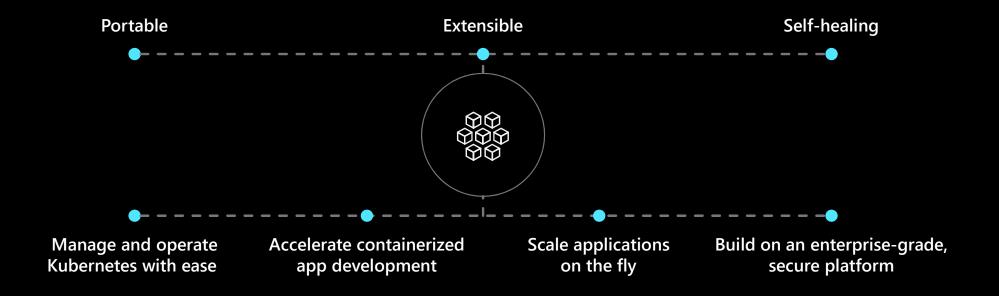






Azure Kubernetes Service

Simplify the deployment, management, and operations of Kubernetes





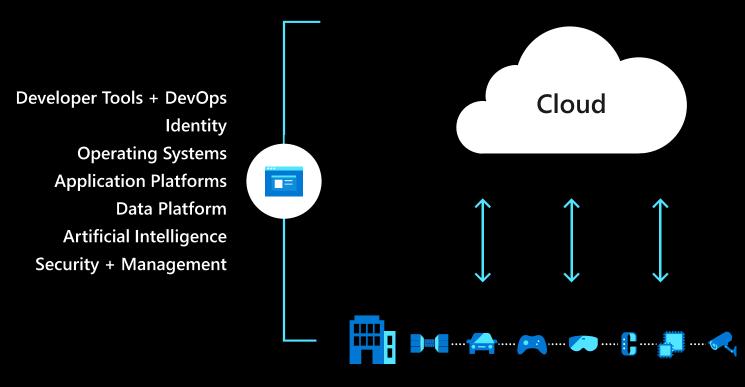
Be future ready

Build on your terms

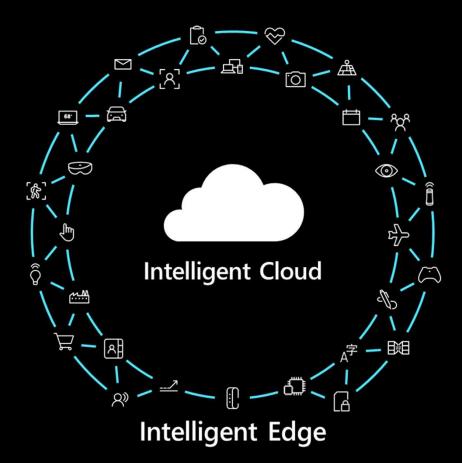
Operate hybrid seamlessly

Trust your cloud

Hybrid apps with Azure

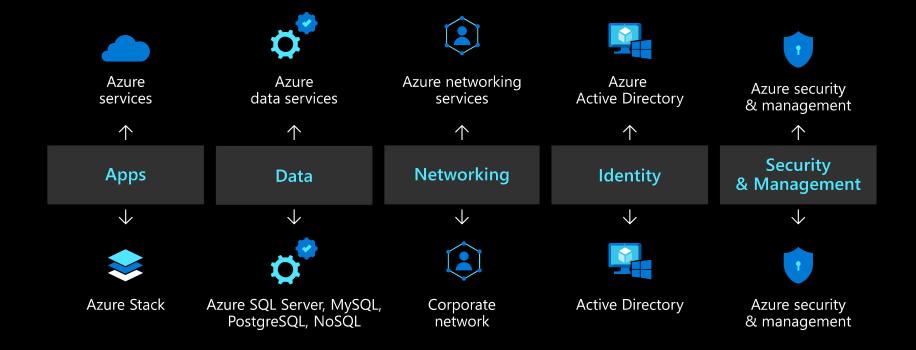


Datacenters + Edge Devices



Azure

The only consistent, comprehensive hybrid cloud





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regions

Largest geographical footprint of any cloud provider with more than **54** Azure regions





Microsoft Cyber Defense Operations Center

>3,500 full-time security professionals

6.5 trillion global signals daily

\$1 billion annual cybersecurity investment



Compliance offerings

GLOBAL

- ISO 27001:2013
- ISO 27017:2015
- ISO 27018:2014
- ISO 22301:2012 ISO 9001:2015
- ISO 20000-1:2011
- SOC 1 Type 2
- SOC 2 Type 2
- SOC 3
- CIS Benchmark
- CSA STAR Certification
- CSA STAR Attestation
- CSA STAR Self-Assessment
- WCAG 2.0 (ISO 40500:2012)

U.S. GOVT

- FedRAMP High
- FedRAMP Moderate
- EAR
- ITAR
- DoD DISA SRG Level 5
- DoD DISA SRG Level 4
- DoD DISA SRG Level 2
- DFARS
- DoE 10 CFR Part 810
- NIST SP 800-171
- NIST CSF
- Section 508 VPATs
- FIPS 140-2
- CJIS
- IRS 1075
- CNSSI 1253

INDUSTRY

- PCI DSS Level 1
- GLBA (US)
- FFIEC (US)
- Shared Assessments (US)
- SEC 17a-4 (US) CFTC 1.31 (US)
- FINRA 4511 (US)
- SOX (US)
- 23 NYCRR 500 (US)
- OSFI (Canada)
- FCA + PRA (UK)
- APRA (Australia)
- FINMA (Switzerland)
- FSA (Denmark)
- RBI + IRDAI (India)
- MAS + ABS (Singapore)
- NBB + FSMA (Belgium)
- AFM + DNB (Netherlands)
- AMF + ACPR (France)
- KNF (Poland)
- European Banking Authority
- (EBA)

HIPAA BAA (US)

MARS-E (US)

 FERPA (US) CDSA

 MPAA (US) FACT (UK)

DPP (UK)

HITRUST Certification

NHS IG Toolkit (UK)

GxP (FDA 21 CFR Part 11)

NEN 7510:2011 (Netherlands)

- Spain ENS High FISC (Japan)
 - Spain DPA
 - UK Cyber Essentials Plus

REGIONAL

Argentina PDPA

Canada Privacy Laws

China GB 18030:2005

China TRUCS / CCCPPF

■ EU – US Privacy Shield

Japan My Number Act

Netherlands BIR 2012

Singapore MTCS Level 3

New Zealand Gov

CIO Framework

EU EN 301 549

EU Model Clauses

EU ENISA IAF

 Germany C5 Germany IT-Grundschutz workbook

 India MeitY Japan CS Mark Gold

GDPR

Australia IRAP Unclassified

Australia IRAP PROTECTED

China DJCP (MLPS) Level 3

- UK G-Cloud
- UK PASF

A secure foundation at global scale

Each physical datacenter protected with world-class, multi-layered protection

Global cloud infrastructure with custom hardware and network protection

Over 100 datacenters across the planet

Secured with cutting-edge operational security

- Restricted access
- 24x7 monitoring
- Global security experts



Protect your innovation in the cloud

Microsoft Azure IP Advantage (AIPA)

Your application on Azure



Microsoft*
Online Services



Uncapped indemnification

- Best-in-industry protection against IP risks
- Covers OSS incorporated by Microsoft¹ in Azure services
- On by default for all Microsoft cloud customers



Patent pick

- Deter and defend against patent lawsuits
- Select a patent from 10,000 Microsoft patents
- Available to all consuming Azure customers²



Springing license + LOT

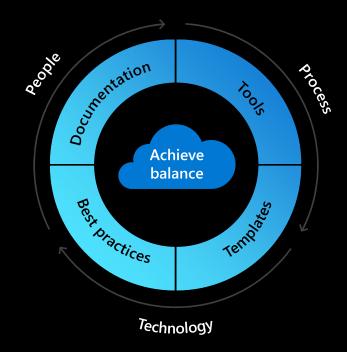
- Peace of mind with future patent protection
- Receive a license if Microsoft sells any patents to a NPE in the future
- Available to all consuming Azure customers³

- 1. Terms and conditions apply
- 2. Must (i) have an Azure usage of \$1k/m over the past three months; (ii) have not filed a patent infringement lawsuit against another Azure customer for their Azure workloads in the last 2 years; and (iii) show evidence of a current patent litigation that occurred after Microsoft Azure Advantage launch in China
- 3. Must (i) have an Azure usage of \$1k/m over the past three months

^{*} In China, 21Vianet operates the Online Services and provides the uncapped indemnification

Microsoft Cloud Adoption Framework for Azure

Align business, people and technology strategy to achieve business goals with actionable, efficient, and comprehensive guidance to deliver fast results with control and stability



Microsoft Cloud Adoption Framework for Azure

Proven guidance from Microsoft to accelerate cloud adoption journey



Your journey to the cloud

Resources

Azure Migrate Program

Free tools to migrate virtual machines and databases to Azure

Programs

FastTrack for Azure

Proven practices, design principles and tools to provide personalized guidance from engineering

Azure QuickStart Center

Need a comprehensive guide to set up Azure for your organization? No worries

The Introduction to Azure Setup and Azure Migration (lift and shift) guides help you to make key decisions as you prepare to deploy resources in Azure.

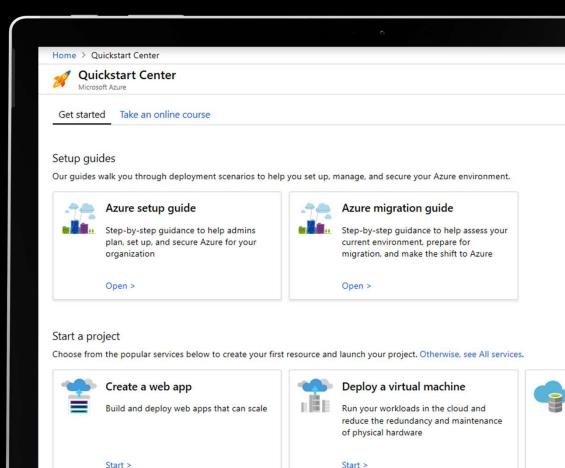
Accelerate your Azure deployment

A focused view of the frequently used Azure services guides you through options to help you easily build, test, and deploy your project to the cloud.

Want to learn more about Azure? We have you covered

Our recommended online learning modules let you take a hands-on approach to building Azure skills and knowledge.

<u>Link to Azure Quickstart Center</u> in Azure portal. Check product availability <u>in your region</u>



Set