

OWN-PRICE ELASTICITY FOR A LINEAR DEMAND CURVE

(P.1)

PREPARED

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ON

4 AUGUST

2016

Let $Q^D(P)$ be a linear demand curve of the form

$$Q^D = a - b \cdot P.$$

Recall that the own-price elasticity of demand is given by

$$\varepsilon_P^D = \frac{P_{REF}}{Q_{REF}} \cdot \frac{\Delta Q^D(P)}{\Delta P}.$$

At every point on a linear demand curve, we have the same slope. This means that $\frac{\Delta Q^D}{\Delta P}$ does not change as

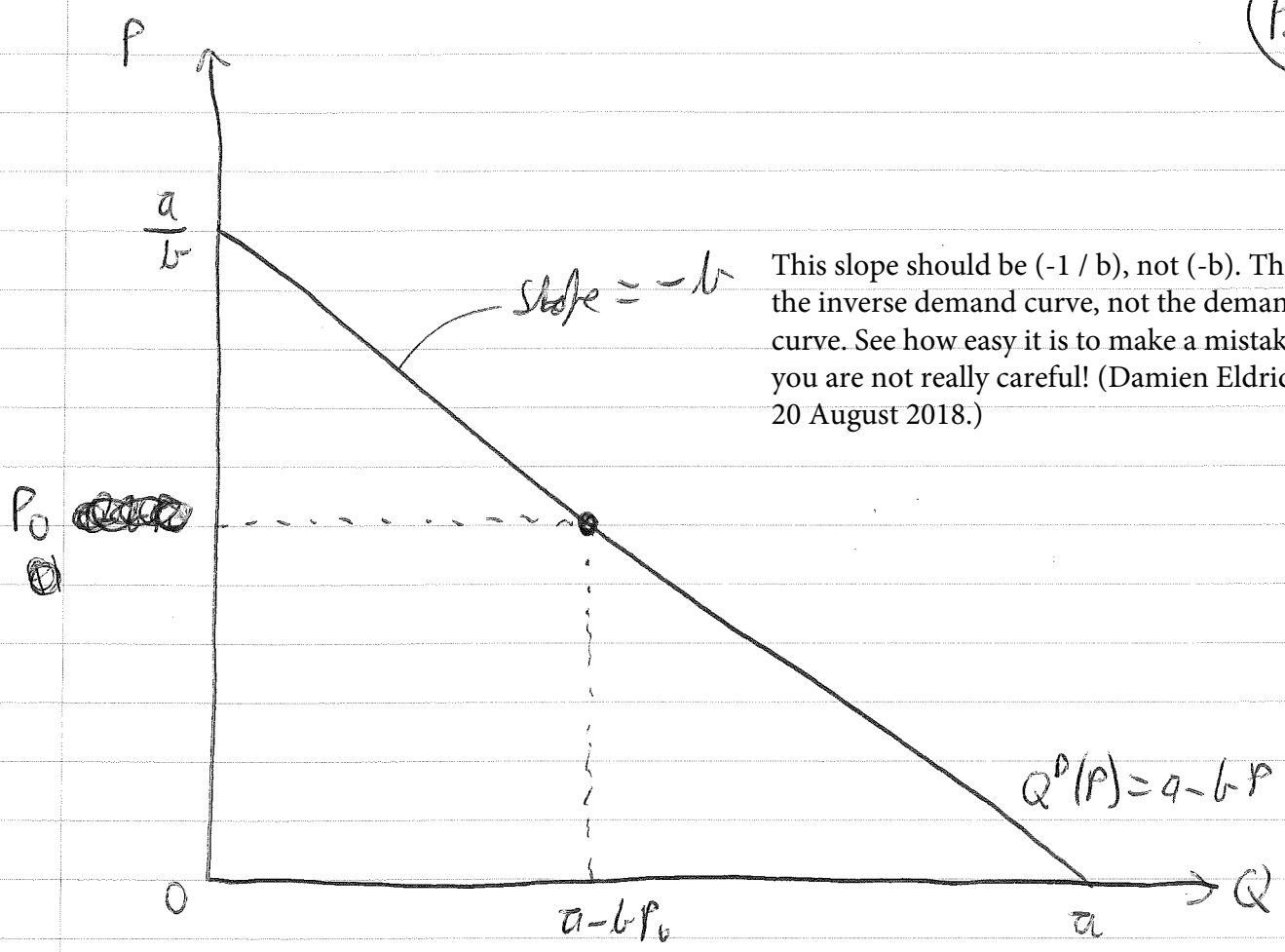
P changes. In our example above, we have:

$$\frac{\Delta Q^D}{\Delta P} = (-b) = \text{slope of } Q^D(P).$$

Thus we can easily calculate the point own-price elasticity of demand in this example without the need for calculus.

Specifically, the point own-price elasticity of demand at the point $(P_0, Q_0) = (P_0, a - bP_0)$ is:

$$\varepsilon_P^D(P_0) = \frac{P_0}{Q_0} \cdot (-b) = \frac{P_0}{a - bP_0} \cdot (-b) = \frac{-bP_0}{a - bP_0}.$$



This slope should be $(-1/b)$, not $(-b)$. This is the inverse demand curve, not the demand curve. See how easy it is to make a mistake if you are not really careful! (Damien Eldridge, 20 August 2018.)

$$\epsilon_P^D(P_0) = \frac{-bP_0}{a-bP_0}$$

When is $\epsilon_P^D(P_0) = -1$?

$$\epsilon_P^D(P_0) = -1$$

$$\Leftrightarrow \frac{-bP_0}{a-bP_0} = -1 \quad \text{Assuming } (a-bP_0 \neq 0)$$

$$\Leftrightarrow -bP_0 = -(a-bP_0)$$

$$\Leftrightarrow bP_0 = a-bP_0$$

$$\Rightarrow 2bP_0 = a$$

$$\Rightarrow \boxed{P_0 = \frac{a}{2b}}$$

$$Q^D(P_0) = Q^D\left(\frac{a}{2b}\right) = a - b\left(\frac{a}{2b}\right) = a - \frac{a}{2} = \frac{a}{2}$$

So we can conclude that $\epsilon_P^D(P_0) = -1$ when

$$P_0 = \frac{a}{2b} \text{ and hence } Q_0 = \frac{a}{2}$$

