Alex McGuire

Wall Street Trek

Fine

3/25/2021

Trek Alumni Interview: Tatum Naylor

Tatum Naylor graduated in 2020 with her Bachelor’s in Accounting and her Master’s in Healthcare Management. Currently, she works at FTI Consulting in Atlanta, Georgia, as a Health Solutions Consultant. Much of her current work involves litigation around claims.

I first asked Tatum how she decided on her major. Tatum said she began college majoring in biomedical engineering, decided she did not enjoy it, and then remained undecided for most of her freshman and sophomore years of college. Tatum emphasized that she ideally wanted to be in the healthcare industry, but was unsure exactly which sector of the healthcare industry she wanted to work in. After taking a couple of business classes, she ended up with accounting as her major. In accounting, she was able to take several classes that integrated healthcare into business classes, such as Healthcare Economics and Healthcare Finance, that really allowed her to combine her desire to be in the healthcare industry with her accounting major. After taking these classes, she decided to pursue the integrated MSM program in Healthcare Management.

After earning her degrees, Tatum found her current job on LinkedIn. She then described the interview process to me. The first round was entirely a behavioral interview with some questions on courses she had taken in college and on her skills in certain software programs (such as Excel). This first round interview was with the recruiter. The second round of interviews took place with two directors, who would basically be her managers once she got the job. Tatum described this interview as her interviewing the directors more than them interviewing her. In this interview, she gained more insight into her role on the team and learned about some of the projects the team was working on. The main question asked of her was what she would bring to the team. The final round was called the Super Day. The Super Day began the night before with attending dinner with current employees working at the consultant level. Tatum emphasized the importance of asking tons of questions at this dinner. She asked about their day-to-day work experiences, any questions about the job, and also expressed interest in the current employees’ personal lives. Overall, Tatum stressed it was super important to appear interested in the job and outgoing. The next day involved case interviews. She was presented with a business problem, which she was then expected to work through and would be presented with new data as she worked through the problem. For example, she would be given data on a big hospital that was having issues with revenue. She could then ask to see data on expenditures, which she would then be given. If she decided that was the issue based on the data, she would dig further. If expenditures were not the issue, then she would look at a different area.

After hearing about Tatum’s interview experience, I asked what advice she had for preparing for interviews. Her main piece of advice was to practice, both the behavioral interviews and the case interviews. Tatum made many connections with previous alumni on LinkedIn who were currently in positions in the field she wanted to be in. She then messaged them and connected with them. Tatum found that many of these alumni were more than willing to help her with interview prep and she would practice both behavioral and case interviews with them. In fact, Tatum offered to help me practice both behavioral and case interviews, which I am very grateful for. Another piece of advice Tatum gave me for the case interviews is to study them. The more case interviews you look at, the more you understand the rhythm of the case interviews. You start to develop your approach to the case interviews and improve greatly.

Before ending the interview, I asked what advice Tatum had for me as a college student. Tatum really stressed meeting alumni and learning about what they do on a daily basis in their job. She found that talking to people about their day-to-day lives helped her narrow down her career goals. Additionally, she advised me to make sure my first job supports my long-term goals. A first job may not be very exciting, but if the job will bring you one step closer to your dream job, then it is completely worth it.