

# Extreme Equilibria:

## The Benefits of Correlation

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*If there is intelligent life on other planets, in a majority of them, they would have discovered correlated equilibrium before Nash equilibrium*

Roger Myerson (allegedly)

Correlated Equilibria (Aumann, 1974) generalize Nash equilibria to allow correlation

- capture pre-play communication, intermediation, and joint randomization  
Bárány (1992), Lehrer and Sorin (1997), Ben-Porath (1998), Gerardi (2004)
- result from natural learning dynamics  
Foster and Vohra (1997), Fudenberg and Levine (1999), Hart and Mas-Colell (2000)
- efficiently computable  
Papadimitriou and Roughgarden (2008)

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**In context:**

- CE capture adding a recommendation system on top of any existing interaction
- $\implies$  What interactions can be improved by a recommendation system?

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- CE capture adding a recommendation system on top of any existing interaction
- $\implies$  What interactions can be improved by a recommendation system?
- CE capture outcomes of arbitrary communication protocols
- $\implies$  What strategic interactions are susceptible to communication?

When is there potential value in correlation?

**Main Message:** Correlation potentially valuable for Nash equilibria with sufficient randomization

- Extremality and Improvability (+ Literature)
- Conditions for General Improvability
- Utilitarian and Pareto Improvements
- Application to Specific Games



## **Extremality and Improvability**

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## Normal-form game

$$\Gamma = \left( N, (A_i)_{i \in N}, (u_i)_{i \in N} \right)$$

- $N = \{1, \dots, n\}$  is finite set of agents
- $A_i$  is a finite set of actions of player  $i$
- $A = \prod_{i \in N} A_i$  is the set of action profiles
- $u_i: A \rightarrow \mathbb{R}$  is utility of player  $i$

**Definition (Aumann, 1974)**

A distribution  $\mu \in \Delta(A)$  is a CE if

$$\sum_{a_{-i} \in A_{-i}} \mu(a_i, a_{-i}) u_i(a_i, a_{-i}) \geq \sum_{a_{-i} \in A_{-i}} \mu(a_i, a_{-i}) u_i(a'_i, a_{-i})$$

for all  $i \in N$  and all  $a_i, a'_i \in A_i$

**Interpretation:**  $\mu$  generated by a mediator and agents best respond by adhering

**Remark:** Nash Equilibria (NE) are CE of the form  $\mu = \mu_1 \times \dots \times \mu_n$

## Formalizing the Question

- The set of correlated equilibria is a convex polytope
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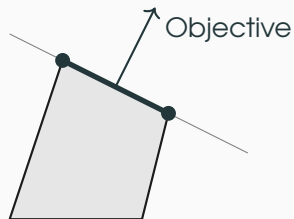
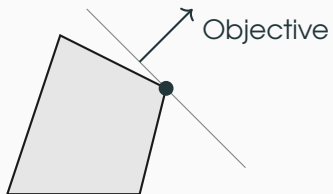
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**Our Question:** When is a Nash equilibrium extreme?

# Improvability of non-extreme equilibria

Maximization of a linear objective over a polytope  $P$ :



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## Bauer's Maximum Principle

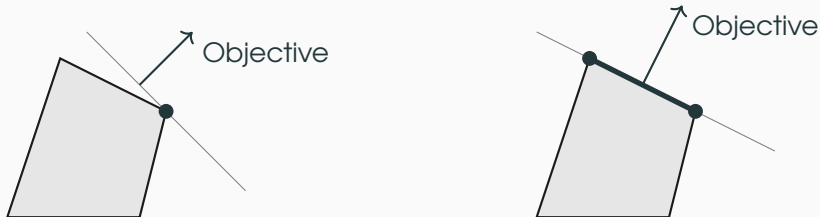
Generically, any linear or convex objective attains its unique maximum at an extreme point

- $\Rightarrow$  Non-extreme equilibria are generically improvable



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## Bauer's Maximum Principle

Generically, any linear or convex objective attains its unique maximum at an extreme point

- $\Rightarrow$  Non-extreme equilibria are generically improvable
- A conservative improvability notion, agnostic to the designer's objective

- **Value of correlation in 2-player games:** Cripps (1995), Evangelista and Raghavan (1996), Canovas, Hansen, and Jaumard (1999), Peeters and Potters (1999), Nau, Canovas, and Hansen (2004), Calvó-Armengol (2006), Ashlagi, Monderer, and Tennenholtz (2008)
- **Extreme-point approach in info & mech. design:** Manelli and Vincent (2007), Kleiner, Moldovanu, and Strack (2021), Nikzad (2022), Arieli, Babichenko, Smorodinsky, and Yamashita (2023), Kleiner, Moldovanu, Strack, and Whitmeyer (2024), Lahr and Niemeyer (2024), Yang and Zentefis (2024)

## Conditions for Extremality

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- If 3 or more agents randomize, *any* non-degenerate objective can be improved, either by introducing correlation, or by reducing randomness  
 $\Rightarrow$  2-player games not representative

# Genericity Assumption

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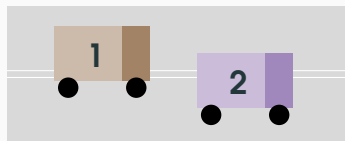
In any game, a regular mixed NE is extreme  $\iff \leq 2$  agents randomize

**Example: 2 agents vs 3 agents**

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## Example: 2-Player Games

A version of the Game of Chicken by **Aumann (1974)**:



	Risky	Safe
Risky	6, 6	10, 7
Safe	7, 10	9, 9

## Example: 2-Player Games

	Risky	Safe
Risky	6, 6	10, 7
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	$p$	$1 - p$

- Mixed NE:  $(1/2, 1/2)$  for both agents

Solves linear equation:  $6p + 10(1 - p) = 7p + 9(1 - p) \implies p = 1/2$



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- **Aumann (1974)**: CE can increase utilitarian welfare by shifting weight from (6,6)
- However, the mixed NE is an **extreme point**
- Indeed, it is the optimum for a non-degenerate objective

weight of (Risky, Risky) & (Safe, Safe)  $\rightarrow \max$

## 3-Player Games: A Nod to Nash

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Looking at Nash's Princeton dissertation (and 1951 paper):

- Introduces the concept of a non-cooperative game and develops methods for the mathematical analysis of such games
- Analyzes a three-person poker game application

A DISSERTATION

Presented to the Faculty of Princeton  
University in Candidacy for the Degree  
of Doctor of Philosophy

Recommended for Acceptance by the  
Department of Mathematics

May, 1950

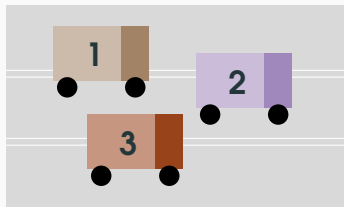
## Abstract

This paper introduces the concept of a non-cooperative game and develops methods for the mathematical analysis of such games. The games considered are  $n$ -person games represented by means of pure strategies and pay-off functions defined for the combinations of pure strategies.



As an illustration of the possibilities for application a treatment of a simple three-man poker model is included.

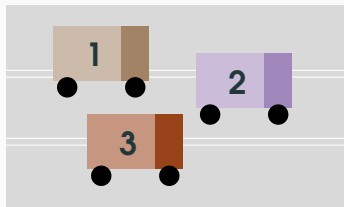
## Example: 3-Player Games



		Safe		Risky	
		Risky	Safe	Risky	Safe
Risky	Risky	6, 6, 5	10, 7, 7	0, 0, 0	6, 5, 6
	Safe	7, 10, 7	9, 9, 9	5, 6, 6	7, 7, 10

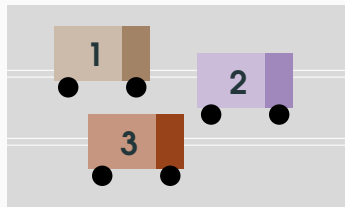


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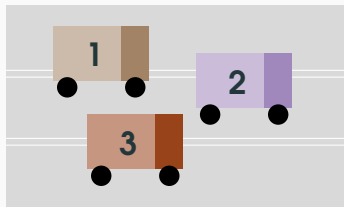
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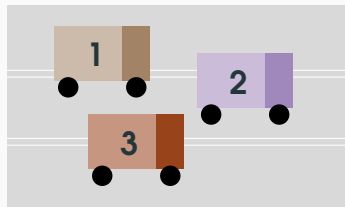
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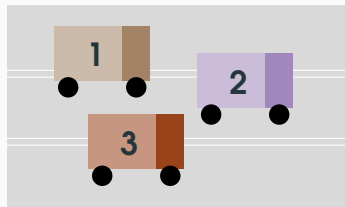
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- Symmetric Mixed NE:  $(\sqrt{3/2} - 1, 2 - \sqrt{3/2})$  for each player

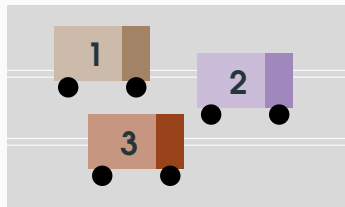
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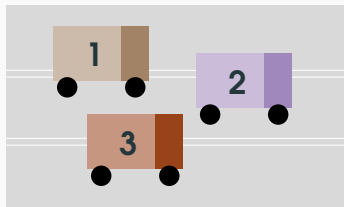
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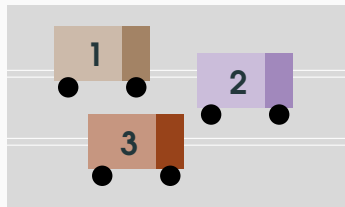
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More than 2 agents mixing makes a difference...



## General Proof Intuition

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**High-level idea:** When many agents randomize, there are too many ways to correlate their actions  $\implies$  one must be beneficial

Focus on a particular example to illustrate

- Game with  $n$  agents, each with 2 actions

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- **Winkler (1988)**: if  $k$  linear constraints are imposed on the set of all distributions  $\Delta(A)$ , extreme distributions have support  $\leq k + 1$
- $\Rightarrow$  Support of an extreme CE  $\mu$  is bounded by  $2n + 1$

- Suppose  $\nu$  is a Nash equilibrium with  $k$  agents mixing



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- The same argument applies to equilibria where agents mix over the same number of pure strategies
- The main difficulty is handling very asymmetric equilibria [▶ details](#)

## Utilitarian and Pareto Improvements

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## Particular Objectives

- So far, take agnostic perspective: improvability for generic objectives in distribution space
- What about specific objectives like utilitarian welfare or Pareto?



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- Relevant information is captured in **payoff space**  
⇒ represent equilibria via payoff vectors in  $\mathbb{R}^n$ , not distributions in  $\Delta(A)$

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## Definition

A Nash equilibrium is **payoff-extreme** if its payoff vector is an extreme point of the set of CE payoffs

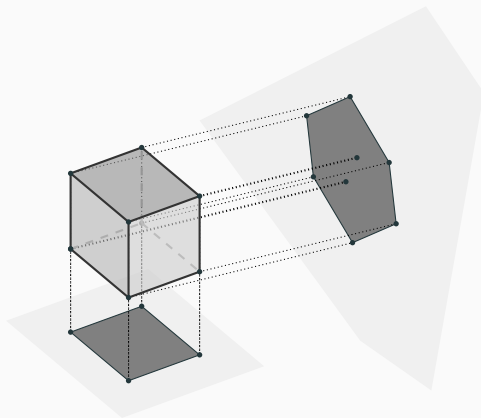
## Proposition

In a generic game, any NE  $\nu$  with three or more agents randomizing:

- not extreme in payoff space
- its utilitarian welfare  $\sum_i u_i(\nu)$  can be strictly improved

- CE payoffs = projection of CE to a lower-dimensional space

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- Show that in a generic game, each extreme point of CE payoffs corresponds to *unique* extreme CE

## Geometric Intuition (continued)

- Show that in a generic game, each extreme point of CE payoffs corresponds to *unique* extreme CE
- Consider NE with more than two agents mixing  $\Rightarrow$  not extreme (Theorem)
- In a generic game, if payoff-extreme, must map to an extreme CE
- $\Rightarrow$  Contradiction!

Pareto improvability more demanding than utilitarian improvability



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**Proposition**

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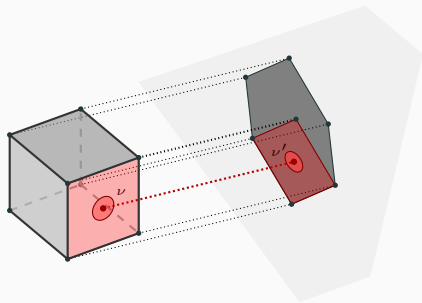
In fact, can show that such NE can be strictly improved for *all* agents

► symmetric games

► finito

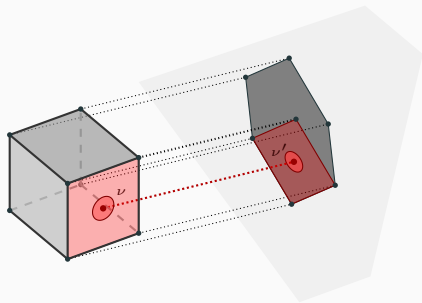
## (Handwaving) Intuition

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$\geq 9 + \log_2(n + 1)$  agents randomizing  $\Rightarrow$  in a generic game,  $NE \in$  a face of dimension at least  $n$  of the CE polytope.

## What Extreme CE Look Like

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► skip

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For a non-extreme NE, any non-degenerate objective can be strictly improved by switching to an extreme CE

**Question:** What is the structure of extreme CE?

# What Extreme CE Look Like

For a non-extreme NE, any non-degenerate objective can be strictly improved by switching to an extreme CE

**Question:** What is the structure of extreme CE?

- For general games, we only know that extreme CE have small support
- For symmetric games, we can say more

- In many applications, strategic interactions are symmetric
- When are symmetric equilibria extreme?
- From first Theorem, with  $n \geq 3$  agents, any symmetric mixed equilibrium is non-extreme.



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- If  $n \rightarrow \infty$ , the structure of exchangeable distributions is well-known

## Observation:

- For a symmetric CE, the random variables  $a_1, \dots, a_n$  are exchangeable
- If  $n \rightarrow \infty$ , the structure of exchangeable distributions is well-known

## Theorem (de Finetti)

Any infinite exchangeable sequence  $a_1, a_2, a_3 \dots$  is a mixture of i.i.d. distributions

## Extreme Symmetric CE with Many agents

- Consider a symmetric game with  $m$  actions per player
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- For an exact result, sampling without replacement instead of i.i.d.

## Example: Symmetric Binary Action Games

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$$u_i(a_i, a_{-i}) = \begin{cases} f\left(\frac{|\{j \in N: a_j=1\}|}{n}\right), & a_i = 1 \\ 0, & a_i = 0 \end{cases}$$

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- Focus on large-population behavior and utilitarian welfare

# Nash equilibrium characterization

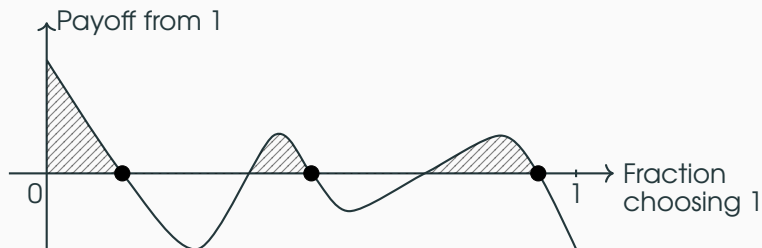
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- In shaded areas, incentive to deviate from 0 to 1
- In blank areas, incentive to deviate from 1 to 0

# Finding Optimal Correlated Equilibrium

**De Finetti:** A symmetric CE  $\simeq$  a mixture of i.i.d. distributions

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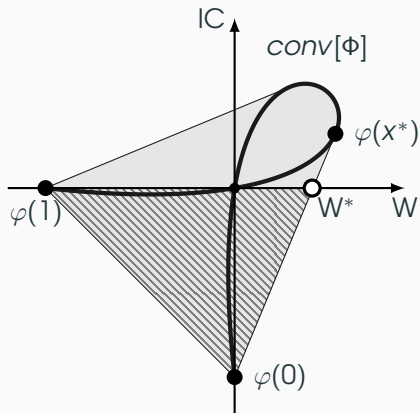
$$\max W \quad \text{over} \quad (W, IC) \in \text{conv}[\Phi], \quad IC \leq 0$$



# Geometric Solution

**Assume:**

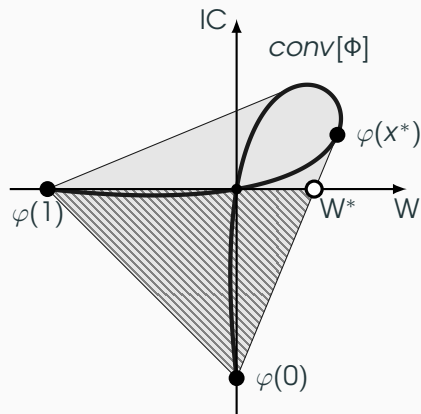
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# Geometric Solution

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**Optimum:** Randomize between  $x = 0$  and some  $x = x^* > 1/2$  with weights making  $IC$  bind

# Games with Unique Correlated Equilibrium

---

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- Unique CE  $\implies$  CE=NE
- Such NE is robust to communication/collusion, incomplete information about payoffs, and can be computed without fixed points (Einy et al., 2022)
- **Examples:** games with dominant strategies, some congestion games, Cournot competition

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## Corollary

If a game has a unique CE, then it is either:

- a pure Nash, or
  - a Nash where exactly two agents randomize
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- No genericity assumption since games with a unique CE form an open set (Viossat, 2010)

Several papers effectively show extremality of NE in specific contexts:

- Tullock contests, Cournot and Bertrand, patent races, location games (Einy, Haimanko, and Lagziel, 2022)
- First-price auctions (Feldman, Lucier, and Nisan, 2016)
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## **Our paper:**

- A tension between equilibrium randomness and extremality
- Detail-free criterion for extremality in various settings



The End

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# Coarse Correlated Equilibria

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## Coarse Correlated Equilibria

Consider situations where agents commit **ex-ante** to a correlating device, before receiving recommendations. For example,

- firms entering binding collusive agreements (McAfee and McMillan, 1992)
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**Definition (Hannan, 1957; Moulin and Vial, 1978)**

A distribution  $\mu \in \Delta(A)$  is a coarse correlated equilibrium (CCE) if, for all  $i \in N$ ,

$$\sum_{a \in A} \mu(a) u_i(a) \geq \max_{a'_i \in A_i} \sum_{a \in A} u_i(a'_i, a_{-i}) \mu(a),$$

i.e., the expected payoff from following the correlated strategy is at least as high as the best deterministic deviation

- $\text{CCE} \supseteq \text{CE} \supseteq \text{NE}$

## Proposition

A NE an extreme point of the set of CCE  $\Leftrightarrow$

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- No genericity assumption
  - The tension between randomness and optimality is even stronger for CCE than for CE
  - Consistent with the prevalence of examples where CCE improves over NE, even in two-player games (Moulin and Vial, 1978; Gérard-Varet and Moulin, 1978; Moulin, Ray, and Gupta, 2014; Dokka, Moulin, Ray, and SenGupta, 2023)

## Key Lemmas

---

## Support Size of Extreme Correlated Equilibria (follows from **Winkler (1988)**)

If  $\mu$  is an extreme correlated equilibrium, then

$$\text{supp}(\mu) \leq 1 + \sum_{i \in N} |A_i| \cdot (|A_i| - 1)$$

## Support Size of Regular Nash Equilibria (**McKelvey and McLennan, 1997**)

For a regular Nash equilibrium,  $\nu = (\nu_1, \nu_2, \dots, \nu_n)$ :

$$\text{supp}(\nu_i) - 1 \leq \sum_{j \neq i} (\text{supp}(\nu_j) - 1), \quad \text{for any player } i$$

## Regularity of Generic games (**Harsanyi, 1973**)

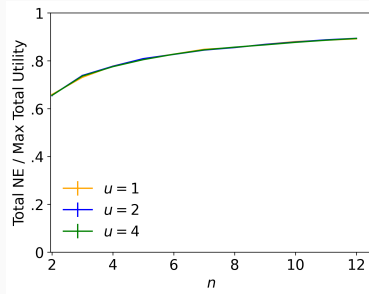
In a generic game, any Nash equilibrium is regular



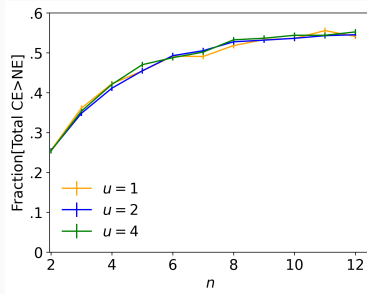
# Simulations

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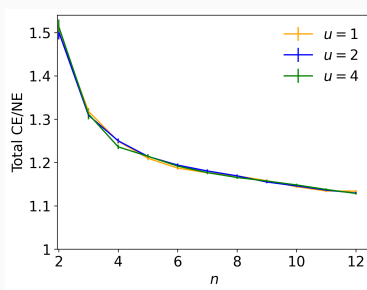
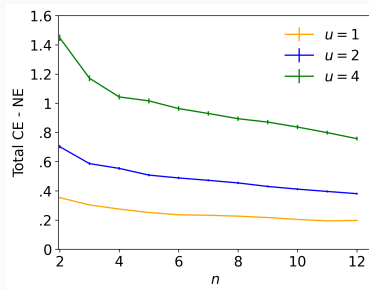
# Simulations



(a)  $NE/2u$



(b) Fraction of CE  $> NE^*$



# Extreme Symmetric CE with Any Number of agents

Consider  $n$  agents with  $m$  actions each

## Proposition

Any extreme symmetric CE can be obtained as follows:

- there are  $M$  urns, each with  $n$  balls labeled by actions

$$1 \leq M \leq m(m-1) + 1$$

- an urn is selected at random according to  $p \in \Delta_M$ , secretly from agents
- agents draw balls sequentially without replacement
- $i$ 's action = her ball's label, no incentive to deviate

**Remark:** If  $n$  is large, sampling without replacement can be approximated by i.i.d.

# Bayesian Correlated Equilibria

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General games with incomplete information (Bergemann and Morris, 2019):

- Common payoff uncertainty: a finite set of states  $\Theta$
- Private information: finite sets of types  $T_i$
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## Definition

A distribution  $\psi \in \Delta(A \times \Theta \times T)$  is a BCE if

- its marginal on  $\Theta \times T$  coincides with  $\pi$
- no agent can gain by deviating from a recommended action  $a_i$  to another action  $a'_i$ , given her private type  $t_i$

$$\sum_{a_{-i} \in A_{-i}, \theta \in \Theta, t_{-i} \in T_{-i}} \psi(a, \theta, t) u_i(a, \theta, t) \geq \sum_{a_{-i} \in A_{-i}, \theta \in \Theta, t_{-i} \in T_{-i}} \psi(a, \theta, t) u_i(a'_i, a_{-i}, \theta, t)$$

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A Bayesian Nash equilibrium (BNE) is a BCE where  $a_i$  is independent of  $(\theta, a_{-i}, t_{-i})$  conditional on  $t_i$  for each agent  $i$

## Theorem

For a generic game with either:

- non-trivial common payoff uncertainty ( $|\Theta| \geq 2$ ), or
- non-trivial private information ( $|T_i| \geq 2$  for at least 3 agents),

a BNE is an extreme point of BCE  $\Leftrightarrow$  it is pure



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**Intuition:** Randomness in the state and private types provides more degrees of freedom for correlation to be beneficial

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