Power Analysis for Trust Experiment

```
suppressMessages({
 library(tidyverse)
  library(fixest)
  library(pwr)
})
set.seed(42)
trounds <- read_csv("../data/generated/trust_rounds.csv", show_col_types = FALSE) %>%
    experiment = factor(ifelse(
      experiment == "ftrust",
      "Business Framing", "Neutral Framing"
    ), c("Neutral Framing", "Business Framing")),
    pct_returned = sent_back_amount/(3*sent_amount)
tparticipants <- read_csv(".../data/generated/trust_participants.csv", show_col_types = FAI
    experiment = factor(ifelse(
      experiment == "ftrust",
      "Business Framing", "Neutral Framing"
    ), c("Neutral Framing", "Business Framing"))
```

Descriptive statistics of pretest data to standardize the power tests

```
mn_sent_start <- mean(trounds$sent_amount[trounds$round == 1])</pre>
  sd_sent <- sd(trounds$sent_amount)</pre>
  mn_pct_returned_start <- mean(trounds$pct_returned[trounds$round == 1])</pre>
  sd_pct_returned <- sd(trounds$pct_returned)</pre>
  message(sprintf(
    "Mean start (SD all) sent: %.2f (%.2f)", mn_sent_start, sd_sent
  ))
Mean start (SD all) sent: 50.80 (14.70)
  message(sprintf(
      "Mean start (SD all) pct_returned: %.2f (%.2f)",
      mn_pct_returned_start, sd_pct_returned
  ))
Mean start (SD all) pct_returned: 0.45 (0.09)
  # Some pretest regressions to see how rounds affect our DVs:
  ols_sent_amount <- lm(sent_amount ~ round, data = trounds)</pre>
  summary(ols_sent_amount)
Call:
lm(formula = sent_amount ~ round, data = trounds)
Residuals:
             1Q Median
                            3Q
                                    Max
-10.328 -7.865 -5.402 -2.939 47.061
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 52.1175 0.9926 52.507 < 2e-16 ***
round
              0.8211
                         0.1602 5.124 3.59e-07 ***
___
```

```
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 14.52 on 995 degrees of freedom
Multiple R-squared: 0.02571,
                               Adjusted R-squared: 0.02473
F-statistic: 26.26 on 1 and 995 DF, p-value: 3.59e-07
  summary(lm(sent_amount ~ round*experiment, data = trounds))
Call:
lm(formula = sent_amount ~ round * experiment, data = trounds)
Residuals:
            1Q Median
    Min
                            3Q
                                   Max
-16.146 -7.409 -3.382 -1.342 47.026
Coefficients:
                                Estimate Std. Error t value Pr(>|t|)
                                 50.5267 1.3481 37.479 < 2e-16 ***
(Intercept)
                                  0.4079
                                             0.2173 1.877 0.06077 .
round
experimentBusiness Framing
                                  3.1375
                                             1.9078 1.645 0.10038
                                             0.3080 2.728 0.00648 **
round:experimentBusiness Framing
                                  0.8403
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 13.95 on 993 degrees of freedom
Multiple R-squared: 0.102, Adjusted R-squared: 0.09926
F-statistic: 37.59 on 3 and 993 DF, p-value: < 2.2e-16
  summary(lm(log(sent_amount) ~ round, data = trounds))
Call:
lm(formula = log(sent_amount) ~ round, data = trounds)
Residuals:
               1Q
                   Median
                                        Max
                                3Q
-0.14855 -0.11526 -0.08196 -0.04867 0.64448
Coefficients:
```

```
Estimate Std. Error t value Pr(>|t|)
round
___
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.2109 on 995 degrees of freedom
Multiple R-squared: 0.02234,
                         Adjusted R-squared: 0.02135
F-statistic: 22.73 on 1 and 995 DF, p-value: 2.141e-06
  summary(lm(log(sent_amount) ~ round*experiment, data = trounds))
Call:
lm(formula = log(sent_amount) ~ round * experiment, data = trounds)
Residuals:
                Median
    Min
            1Q
                           30
-0.23224 -0.11412 -0.04967 -0.02206 0.64900
Coefficients:
                           Estimate Std. Error t value Pr(>|t|)
                           (Intercept)
                           0.005523
                                    0.003153 1.752 0.0802 .
round
experimentBusiness Framing
                           0.052481 0.027686 1.896 0.0583 .
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.2025 on 993 degrees of freedom
Multiple R-squared: 0.1007,
                          Adjusted R-squared: 0.098
F-statistic: 37.07 on 3 and 993 DF, p-value: < 2.2e-16
  fe_sent_amount <- feols(</pre>
   sent_amount ~ experiment | round, cluster = c("round", "group_id"),
   data = trounds
  summary(fe_sent_amount)
OLS estimation, Dep. Var.: sent_amount
```

```
Observations: 997
```

Fixed-effects: round: 10

Standard-errors: Clustered (round & group_id)

Estimate Std. Error t value Pr(>|t|)

experimentBusiness Framing 7.74488 2.66715 2.90381 0.04395 *

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

RMSE: 13.9 Adj. R2: 0.094154 Within R2: 0.071864

fixef(fe_sent_amount)\$round

1 2 3 4 5 6 7 8 46.92756 49.12756 50.92756 52.62756 54.02756 55.12756 54.72756 54.70203 9 10 54.75253 54.75253

```
# Clearly not exponential but decreasing positive trend for rounds.
# Sticking to a linear trend for the estimation.
summary(lm(pct_returned ~ round, data = trounds))
```

Call:

lm(formula = pct_returned ~ round, data = trounds)

Residuals:

Min 1Q Median 3Q Max -0.11316 -0.11304 0.05355 0.05363 0.22035

Coefficients:

Estimate Std. Error t value Pr(>|t|)
(Intercept) 4.463e-01 6.252e-03 71.385 <2e-16 ***

round 1.951e-05 1.009e-03 0.019 0.985

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 0.09146 on 995 degrees of freedom Multiple R-squared: 3.756e-07, Adjusted R-squared: -0.001005

F-statistic: 0.0003737 on 1 and 995 DF, p-value: 0.9846

```
summary(lm(pct_returned ~ round*experiment, data = trounds))
Call:
lm(formula = pct_returned ~ round * experiment, data = trounds)
Residuals:
    Min
              1Q
                  Median
                              3Q
                                      Max
-0.13101 -0.09782 0.03774 0.06534 0.23831
Coefficients:
                                Estimate Std. Error t value Pr(>|t|)
                               (Intercept)
round
                              -0.0006938 0.0014061 -0.493 0.62181
experimentBusiness Framing
                              round:experimentBusiness Framing 0.0013951 0.0019932 0.700 0.48413
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.09031 on 993 degrees of freedom
Multiple R-squared: 0.02694,
                             Adjusted R-squared: 0.024
F-statistic: 9.165 on 3 and 993 DF, p-value: 5.519e-06
  fe_pct_returned <- feols(</pre>
    pct_returned ~ experiment | round, cluster = c("round", "group_id"),
    data = trounds
  summary(fe_pct_returned)
OLS estimation, Dep. Var.: pct_returned
Observations: 997
Fixed-effects: round: 10
Standard-errors: Clustered (round & group_id)
                          Estimate Std. Error t value Pr(>|t|)
experimentBusiness Framing -0.029721 0.010969 -2.70962 0.053558 .
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
RMSE: 0.090137
                 Adj. R2: 0.016834
               Within R2: 0.02646
```

Equation-based Power Analysis based on Pretest Data

Round Based Analysis

```
pwr.t.test(500, 5/sd_sent)
     Two-sample t test power calculation
              n = 500
              d = 0.3400633
      sig.level = 0.05
          power = 0.9996772
    alternative = two.sided
NOTE: n is number in *each* group
  pwr.t.test(d = 5/sd_sent, power = 0.8)
     Two-sample t test power calculation
              n = 136.7099
              d = 0.3400633
      sig.level = 0.05
          power = 0.8
    alternative = two.sided
NOTE: n is number in *each* group
```

```
pr \leftarrow pwr.t.test(n = 500, power = 0.8)
  sprintf("MDE Trust sent: %.2f", pr$d * sd_sent)
[1] "MDE Trust sent: 2.61"
  sprintf("MDE Trust pct_returned: %.4f", pr$d * sd_pct_returned)
[1] "MDE Trust pct_returned: 0.0162"
Participant and Dyad Based Analyis
  mn_payoff_part <- mean(tparticipants$payoff)</pre>
  sd_payoff_part <- sd(tparticipants$payoff)</pre>
  sprintf("Mean (SD) of part payoff: %.2f (%.2f)", mn_payoff_part, sd_payoff_part)
[1] "Mean (SD) of part payoff: 1063.05 (250.36)"
  pwr.t.test(100, (0.1*mn_payoff_part)/sd_payoff_part)
     Two-sample t test power calculation
              n = 100
              d = 0.4246088
      sig.level = 0.05
          power = 0.8479971
    alternative = two.sided
NOTE: n is number in *each* group
  pr \leftarrow pwr.t.test(n = 100, power = 0.8)
  sprintf(
    "MDE Payoff part: %.2f (%.1f %% of mean)", pr$d * sd_payoff_part,
    100*(pr$d * sd_payoff_part)/mn_payoff_part
  )
[1] "MDE Payoff part: 99.68 (9.4 % of mean)"
```

```
dyads <- tparticipants %>%
    group_by(experiment, session_code, group_id) %>%
    summarise(sum_payoff = sum(payoff),.groups = "drop")
  mn_payoff_dyads <- mean(dyads$sum_payoff)</pre>
  sd_payoff_dyads <- sd(dyads$sum_payoff)</pre>
  sprintf("Mean (SD) of dyad payoff: %.2f (%.2f)", mn_payoff_dyads, sd_payoff_dyads)
[1] "Mean (SD) of dyad payoff: 2126.10 (262.65)"
  pwr.t.test(50, (0.1*mn_payoff_dyads)/sd_payoff_dyads)
     Two-sample t test power calculation
              n = 50
              d = 0.8094766
      sig.level = 0.05
          power = 0.9796931
    alternative = two.sided
NOTE: n is number in *each* group
  pr \leftarrow pwr.t.test(n = 50, power = 0.8)
  sprintf(
    "MDE Payoff dyads: %.2f (%.1f %% of mean)", pr$d * sd_payoff_dyads,
    100*(pr$d * sd_payoff_dyads)/mn_payoff_dyads
  )
[1] "MDE Payoff dyads: 148.62 (7.0 % of mean)"
```

Simulation for regression based tests

```
if (file.exists("../data/generated/trust_sim_results.csv")) {
   trust_sim_results <- read_csv("../data/generated/trust_sim_results.csv", show_col_types
} else {</pre>
```

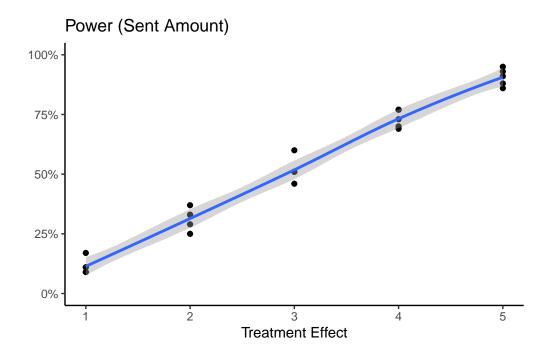
```
sim_data <- function(parms, runs = 50, rounds = 10) {</pre>
  cl <- function(val, vmin = 0, vmax = 100) {</pre>
    if (val > vmax) return(as.integer(vmax))
    if (val < vmin) return(as.integer(vmin))</pre>
    as.integer(round(val))
  }
  tr <- function(rd, exp, g, parms) {</pre>
    tsent_start = ifelse(
      exp == "ftrust",
      parms$tsent_start + parms$tsent_start_teffect,
      parms$tsent_start
    tsent_grate = ifelse(
      exp == "ftrust",
      parms$tsent_grate + parms$tsent_grate_teffect,
      parms$tsent_grate
    tpct_returned_start = ifelse(
      exp == "ftrust",
      parms$tpct_returned_start + parms$tpct_returned_start_teffect,
      parms$tpct_returned_start
    tpct_returned_grate = ifelse(
      exp == "ftrust",
      parms$tpct_returned_grate + parms$tpct_returned_grate_teffect,
      parms$tpct_returned_grate
    )
    tibble(
      experiment = factor(ifelse(
        exp == "ftrust",
        "Business Framing", "Neutral Framing"
      ), c("Neutral Framing", "Business Framing")),
      group_id = g,
      round = rd,
      sent_amount = cl(
        tsent_start + (rd-1)*tsent_grate + rnorm(1, 0, parms$tsent_evar),
      ),
      sent_back_amount = cl(
        3*(tpct_returned_start + (rd-1)*tpct_returned_grate +
```

```
rnorm(1, 0, parms$tpct_returned_evar))*sent_amount ,
        0, 3*sent_amount
      ),
      pct_returned = sent_back_amount/(3*sent_amount)
  }
  bind rows(
    lapply(
      c("trust", "ftrust"),
      function(e) bind_rows(
        lapply(
          1:runs,
          function(g) bind_rows(lapply(1:rounds, tr, e, g, parms))
      )
    )
  )
}
run_trust_sim <- function(te) {</pre>
  parms <- tibble(</pre>
    tsent_start = mn_sent_start,
    tsent_start_teffect = te$teffect_sent,
    tsent_grate = coef(ols_sent_amount)[2],
    tsent_grate_teffect = te$teffect_sent_grate,
    tsent_evar = sd_sent,
    tpct_returned_start = mn_pct_returned_start,
    tpct_returned_start_teffect = te$teffect_pct_returned,
    tpct_returned_grate = 0,
    tpct_returned_grate_teffect = te$teffect_pct_returned_grate,
    tpct_returned_evar = sd_pct_returned
  smp <- sim_data(parms)</pre>
  ci_trust_sent_fe <- confint(</pre>
    feols(sent_amount ~ experiment | round, cluster = c("round", "group_id"), data = smp
  ci_trust_sent_round_fe <- confint(</pre>
    feols(sent_amount ~ experiment*round, cluster = c("round", "group_id"), data = smp)
  ci_trust_pct_returned_fe <- confint(feols(</pre>
    pct_returned ~ experiment | round, cluster = c("round", "group_id"),
```

```
data = smp %>% filter(sent_amount > 0)
  ))
  ci_trust_pct_returned_round_fe <- confint(feols(</pre>
    pct_returned ~ experiment*round, cluster = c("round", "group_id"),
    data = smp %>% filter(sent_amount > 0)
  ))
  tibble(
    sent_teffect_lb = pull(ci_trust_sent_fe[1]),
    sent_teffect_ub = pull(ci_trust_sent_fe[2]),
    sent_round_teffect_lb = ci_trust_sent_round_fe[4, 1],
    sent_round_teffect_ub = ci_trust_sent_round_fe[4, 2],
    pct_returned_teffect_lb = pull(ci_trust_pct_returned_fe[1]),
    pct_returned_teffect_ub = pull(ci_trust_pct_returned_fe[2]),
    pct returned round teffect lb = ci trust pct returned round fe[4, 1],
    pct_returned_round_teffect_ub = ci_trust_pct_returned_round_fe[4, 2],
  )
}
sim_power_trust <- function(plan) {</pre>
  sim_results <- bind_rows(</pre>
    lapply(
      1:nrow(plan),
      function(x) {
        message(
          sprintf("Running trust sim, plan row %d of %d...", x, nrow(plan)),
          appendLF = F
        rv <- bind_cols(plan[x,], run_trust_sim(plan[x,]))</pre>
        message("")
        rv
      }
    )
  )
}
plan <- bind_rows(</pre>
  expand_grid(
    n = 1:100,
    teffect_sent = 1:5,
    teffect_sent_grate = 0,
    teffect_pct_returned = c(0.005, 0.01, 0.015, 0.02, 0.025),
```

```
teffect_pct_returned_grate = 0,
    ),
    expand_grid(
      n = 1:100,
      teffect_sent = 0,
      teffect_sent_grate = c(0.5, 1, 1.5, 2, 2.5),
      teffect_pct_returned = 0,
      teffect_pct_returned_grate = c(0.01, 0.02, 0.03, 0.04, 0.05)/5,
    )
  )
  message(sprintf("Starting trust power simulations (%d runs): %s", nrow(plan), Sys.time()
  trust_sim_results <- sim_power_trust(plan)</pre>
  write_csv(trust_sim_results, "../data/generated/trust_sim_results.csv")
  message(sprintf("Done: %s", Sys.time()))
}
trust_power <- trust_sim_results %>%
  group_by(
    teffect_sent, teffect_sent_grate,
    teffect_pct_returned, teffect_pct_returned_grate
  ) %>%
  summarise(
    power_sent = mean(sent_teffect_lb > 0),
    power_sent_round = mean(sent_round_teffect_lb > 0),
    power_pct_returned = mean(pct_returned_teffect_lb > 0),
    power_pct_returned_round = mean(pct_returned_round_teffect_lb > 0),
    .groups = "drop"
  )
ggplot(
  trust_power %>% filter(teffect_sent_grate == 0),
  aes(x = teffect_sent, y = power_sent)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Sent Amount)", x = "Treatment Effect", y = "") +
  theme_classic()
```

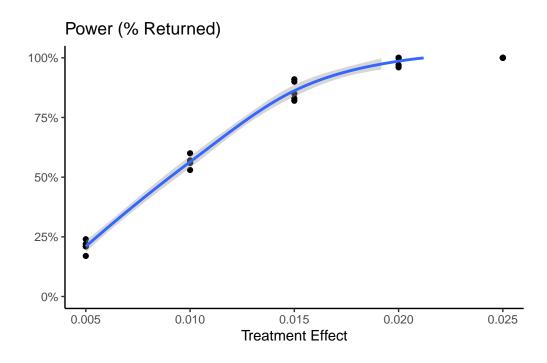
'geom_smooth()' using method = 'loess' and formula = 'y ~ x'



```
ggplot(
  trust_power %>% filter(teffect_sent_grate == 0),
  aes(x = teffect_pct_returned, y = power_pct_returned)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (% Returned)", x = "Treatment Effect", y = "") +
  theme_classic()
```

`geom_smooth()` using method = 'loess' and formula = 'y ~ x'

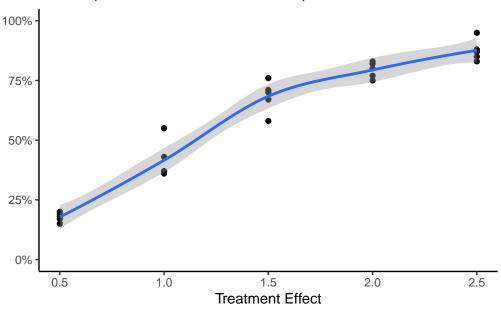
Warning: Removed 15 rows containing missing values (`geom_smooth()`).



```
ggplot(
  trust_power %>% filter(teffect_sent == 0),
  aes(x = teffect_sent_grate, y = power_sent_round)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Sent Amount Round Effect)", x = "Treatment Effect", y = "") +
  theme_classic()
```

 $\ensuremath{\mbox{`geom_smooth()`}}\ \ensuremath{\mbox{using method}}\ = \ensuremath{\mbox{'loess'}}\ \ensuremath{\mbox{and formula}}\ = \ensuremath{\mbox{'y}}\ \sim \ensuremath{\mbox{x'}}\ \ \ensuremath{\mbox{'}}\ \ensuremath{\mbox{'loess'}}\ \ensuremath{\mbox{and formula}}\ = \ensuremath{\mbox{'y}}\ \ensuremath{\mbox{'}}\ \ensuremath{\mbox{'$

Power (Sent Amount Round Effect)



```
ggplot(
  trust_power %>% filter(teffect_sent == 0),
  aes(x = teffect_pct_returned_grate, y = power_pct_returned_round)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (% Returned Round Effect)", x = "Treatment Effect", y = "") +
  theme_classic()
```

`geom_smooth()` using method = 'loess' and formula = 'y ~ x'

Warning: Removed 22 rows containing missing values (`geom_smooth()`).

