Power Analysis for Gift Exchange Experiment

```
suppressMessages({
 library(tidyverse)
  library(fixest)
  library(pwr)
})
DVERSION_GIFTEX <- "2024-04-30"
set.seed(42)
cost <- function(e) {</pre>
  case_when(
    e == 0.1 \sim 0,
    e == 0.2 \sim 1,
    e == 0.3 \sim 2,
    e == 0.4 \sim 4,
    e == 0.5 \sim 6,
    e == 0.6 \sim 8,
    e == 0.7 \sim 10,
    e == 0.8 \sim 12
    e == 0.9 \sim 15,
    e == 1.0 \sim 28,
    TRUE ~ NA
  )
}
grounds <- read_csv(</pre>
  sprintf("../data/generated/giftex_%s_rounds.csv", DVERSION_GIFTEX),
  show_col_types = FALSE
) %>%
```

```
mutate(
    experiment = factor(ifelse(
      experiment == "fgiftex",
      "Business Framing", "Neutral Framing"
    ), c("Neutral Framing", "Business Framing"))
  )
part <- grounds %>%
  group_by(experiment, session_code, group_id) %>%
  summarise(
    payoff_1 = sum((100 - wage)*effort),
    payoff_2 = sum(wage - cost(effort)),
    .groups = "drop"
  ) %>%
  pivot_longer(
    c(payoff_1, payoff_2), values_to = "payoff", names_to = "player_id",
   names_prefix = "payoff_", names_transform = as.integer
  )
```

Descriptive statistics of pretest data to standardize the power tests

```
mn_wage_start <- mean(grounds$wage[grounds$round == 1])
sd_wage <- sd(grounds$wage)
mn_effort_start <- mean(grounds$effort[grounds$round == 1])
sd_effort <- sd(grounds$effort)

sprintf(
   "Mean wage start (SD all): %.2f (%.2f)", mn_wage_start, sd_wage
)

[1] "Mean wage start (SD all): 50.00 (17.68)"

sprintf(
   "Mean effort start (SD all) sent: %.2f (%.2f)", mn_effort_start, sd_effort
)

[1] "Mean effort start (SD all) sent: 0.47 (0.04)"</pre>
```

```
# Some pretest regressions to see how rounds affect our DVs:
  ols_wage <- lm(wage ~ round, data = grounds)</pre>
  summary(ols_wage)
Call:
lm(formula = wage ~ round, data = grounds)
Residuals:
            1Q Median
   Min
                            3Q
                                   Max
-30.861 -12.397 3.245 11.961 30.676
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 43.9333 3.4072 12.894 < 2e-16 ***
round
             2.8212
                        0.5491 5.138 1.42e-06 ***
---
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
Residual standard error: 15.77 on 98 degrees of freedom
Multiple R-squared: 0.2122, Adjusted R-squared: 0.2042
F-statistic: 26.4 on 1 and 98 DF, p-value: 1.417e-06
  ols_effort <- lm(effort ~ round, data = grounds)</pre>
  summary(ols_effort)
Call:
lm(formula = effort ~ round, data = grounds)
Residuals:
                1Q
                      Median
                                    3Q
                                            Max
-0.192727 -0.011818 -0.003636 0.002500 0.104545
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 0.490000 0.008766 55.90 <2e-16 ***
           0.002727 0.001413
                                 1.93
                                         0.0564 .
round
```

```
F-statistic: 3.727 on 1 and 98 DF, p-value: 0.05644
  ols_effort_wage <- lm(effort ~ wage, data = grounds)</pre>
  summary(ols_effort_wage)
Call:
lm(formula = effort ~ wage, data = grounds)
Residuals:
      Min
                1Q
                      Median
                                    3Q
                                              Max
-0.198503 -0.012253 0.001497 0.008372 0.098059
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
(Intercept) 0.4641272 0.0139199 33.343 < 2e-16 ***
wage
           0.0006875 0.0002245 3.062 0.00284 **
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
Residual standard error: 0.0395 on 98 degrees of freedom
Multiple R-squared: 0.08732,
                              Adjusted R-squared: 0.07801
F-statistic: 9.377 on 1 and 98 DF, p-value: 0.002837
  summary(lm(effort ~ wage*experiment, data = grounds))
Call:
lm(formula = effort ~ wage * experiment, data = grounds)
Residuals:
                      Median
                1Q
                                    3Q
                                             Max
-0.193794 -0.014617 0.005495 0.006206 0.096911
Coefficients:
                                  Estimate Std. Error t value Pr(>|t|)
```

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Adjusted R-squared:

Residual standard error: 0.04058 on 98 degrees of freedom

Multiple R-squared: 0.03664,

```
(Intercept)
                               4.973e-01 2.633e-02 18.887
                                                             <2e-16 ***
                              -7.109e-05 5.464e-04 -0.130
                                                              0.897
wage
experimentBusiness Framing
                              -3.653e-02 3.858e-02 -0.947
                                                              0.346
wage:experimentBusiness Framing 8.396e-04 6.684e-04 1.256
                                                              0.212
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.03942 on 96 degrees of freedom
Multiple R-squared: 0.1094,
                             Adjusted R-squared: 0.08154
F-statistic: 3.93 on 3 and 96 DF, p-value: 0.01081
  summary(feols(
    effort ~ wage*experiment | round,
    cluster = c("round", "group id"),
    data = grounds
  ))
OLS estimation, Dep. Var.: effort
Observations: 100
Fixed-effects: round: 10
Standard-errors: Clustered (round & group_id)
                               Estimate Std. Error t value
                                                              Pr(>|t|)
                               experimentBusiness Framing
                                          0.000010 -52.75127 7.7300e-07 ***
                              -0.000545
wage:experimentBusiness Framing 0.000279
                                          0.000197 1.41511 2.2996e-01
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
RMSE: 0.036878
                  Adj. R2: 0.076097
                Within R2: 0.087277
  fe_wage <- feols(</pre>
    wage ~ experiment | round, cluster = c("round", "group_id"),
    data = grounds
  summary(fe_wage)
OLS estimation, Dep. Var.: wage
Observations: 100
Fixed-effects: round: 10
Standard-errors: Clustered (round & group_id)
```

```
Estimate Std. Error t value Pr(>|t|)
                             24.7 4.72028 5.23274 0.0063718 **
experimentBusiness Framing
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
RMSE: 9.36763
                 Adj. R2: 0.684559
               Within R2: 0.634783
  fixef(fe_wage)$round
                          5
                             6 7
                                                       10
37.65 36.15 40.15 42.65 44.15 45.15 50.15 55.15 59.65 60.15
  # Clearly not exponential but decreasing positive trend for rounds.
  # Sticking to a linear trend for the estimation.
  summary(lm(wage ~ round*experiment, data = grounds))
Call:
lm(formula = wage ~ round * experiment, data = grounds)
Residuals:
    Min
              1Q
                   Median
                               3Q
                                       Max
-21.4909 -3.9470
                   0.0758
                           4.7727 26.0667
Coefficients:
                               Estimate Std. Error t value Pr(>|t|)
                                           2.6333 15.241 < 2e-16 ***
(Intercept)
                                40.1333
round
                                 1.2667
                                            0.4244 2.985 0.0036 **
                                 7.6000
                                            3.7241
                                                     2.041
experimentBusiness Framing
                                                            0.0440 *
round:experimentBusiness Framing 3.1091
                                            0.6002 5.180 1.22e-06 ***
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
Residual standard error: 8.62 on 96 degrees of freedom
Multiple R-squared: 0.7695, Adjusted R-squared: 0.7623
F-statistic: 106.8 on 3 and 96 DF, p-value: < 2.2e-16
```

```
fe_effort <- feols(</pre>
    effort ~ experiment | round, cluster = c("round", "group_id"),
    data = grounds
  summary(fe_effort)
OLS estimation, Dep. Var.: effort
Observations: 100
Fixed-effects: round: 10
Standard-errors: Clustered (round & group_id)
                          Estimate Std. Error t value Pr(>|t|)
experimentBusiness Framing
                             0.022 0.016069 1.36911 0.24281
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
RMSE: 0.037
               Adj. R2: 0.090854
             Within R2: 0.081208
  fixef(fe_effort)$round
                   4 5 6 7 8 9
0.459 0.479 0.509 0.499 0.499 0.499 0.499 0.499 0.499 0.499
  # No round trend in pct_returned based on pretest data
```

Equation-based Power Analysis based on Pretest Data

Round Based Analysis

```
pwr.t.test(500, 0.1*mn_wage_start/sd_wage)

Two-sample t test power calculation

n = 500
d = 0.2828096
sig.level = 0.05
```

```
power = 0.9939178
    alternative = two.sided
NOTE: n is number in *each* group
  pwr.t.test(d = 0.1*mn_wage_start/sd_wage, power = 0.8)
     Two-sample t test power calculation
              n = 197.2325
              d = 0.2828096
      sig.level = 0.05
          power = 0.8
    alternative = two.sided
NOTE: n is number in *each* group
  pwr.t.test(500, 0.1*mn_effort_start/sd_effort)
     Two-sample t test power calculation
              n = 500
              d = 1.142636
      sig.level = 0.05
         power = 1
    alternative = two.sided
NOTE: n is number in *each* group
  pwr.t.test(d = 0.1*mn_effort_start/sd_effort, power = 0.8)
     Two-sample t test power calculation
              n = 13.05699
              d = 1.142636
```

```
sig.level = 0.05
          power = 0.8
    alternative = two.sided
NOTE: n is number in *each* group
  pr \leftarrow pwr.t.test(n = 500, power = 0.8)
  sprintf("MDE Wage: %.2f", pr$d * sd_wage)
[1] "MDE Wage: 3.14"
  sprintf("MDE Effort: %.2f", pr$d * sd_effort)
[1] "MDE Effort: 0.01"
Participant and Dyad Based Analyis
  mn_payoff_part <- mean(part$payoff)</pre>
  sd_payoff_part <- sd(part$payoff)</pre>
  sprintf("Mean (SD) of part payoff: %.2f (%.2f)", mn_payoff_part, sd_payoff_part)
[1] "Mean (SD) of part payoff: 368.07 (198.99)"
  pwr.t.test(100, (0.1*mn_payoff_part)/sd_payoff_part)
     Two-sample t test power calculation
              n = 100
              d = 0.1849716
      sig.level = 0.05
          power = 0.2557083
    alternative = two.sided
NOTE: n is number in *each* group
```

```
pr \leftarrow pwr.t.test(n = 100, power = 0.8)
  sprintf(
    "MDE Payoff part: %.2f (%.1f %% of mean)", pr$d * sd_payoff_part,
    100*(pr$d * sd_payoff_part)/mn_payoff_part
  )
[1] "MDE Payoff part: 79.23 (21.5 % of mean)"
  dyads <- part %>%
    group_by(experiment, session_code, group_id) %>%
    summarise(sum_payoff = sum(payoff),.groups = "drop")
  mn_payoff_dyads <- mean(dyads$sum_payoff)</pre>
  sd_payoff_dyads <- sd(dyads$sum_payoff)</pre>
  sprintf("Mean (SD) of dyad payoff: %.2f (%.2f)", mn_payoff_dyads, sd_payoff_dyads)
[1] "Mean (SD) of dyad payoff: 736.15 (70.22)"
  pwr.t.test(50, (0.1*mn_payoff_dyads)/sd_payoff_dyads)
     Two-sample t test power calculation
              n = 50
              d = 1.048414
      sig.level = 0.05
          power = 0.9993813
    alternative = two.sided
NOTE: n is number in *each* group
  pr \leftarrow pwr.t.test(n = 50, power = 0.8)
  sprintf(
    "MDE Payoff dyads: %.2f (%.1f %% of mean)", pr$d * sd_payoff_dyads,
    100*(pr$d * sd_payoff_dyads)/mn_payoff_dyads
  )
[1] "MDE Payoff dyads: 39.73 (5.4 % of mean)"
```

Simulation for regression based tests

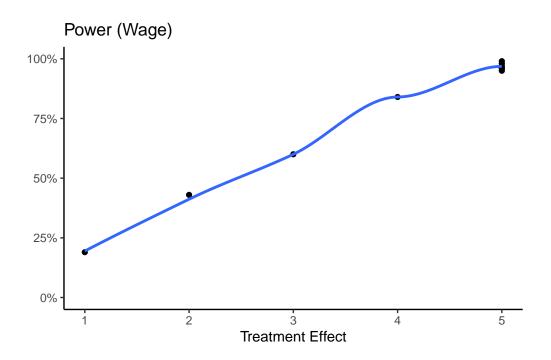
```
if (file.exists("../data/generated/giftex_sim_results.csv")) {
  giftex_sim_results <- read_csv("../data/generated/giftex_sim_results.csv", show_col_type</pre>
} else {
  sim_data <- function(parms, runs = 50, rounds = 10) {</pre>
    cl <- function(val, vmin = 0, vmax = 100) {</pre>
      if (val > vmax) return(as.integer(vmax))
      if (val < vmin) return(as.integer(vmin))</pre>
      as.integer(round(val))
    }
    el <- function(x) {
      steps <- seq(0.1, 1, by = 0.1)
      steps[which.min(abs(steps - x))][1]
    gr <- function(rd, exp, g, parms) {</pre>
      wage_start = ifelse(
        exp == "fgiftex",
        parms$wage_start + parms$wage_start_teffect,
        parms$wage_start
      wage_grate = ifelse(
        exp == "fgiftex",
        parms$wage_grate + parms$wage_grate_teffect,
        parms$wage_grate
      effort_start = ifelse(
        exp == "fgiftex",
        parms$effort_start + parms$effort_start_teffect,
        parms$effort_start
      effort_grate = ifelse(
        exp == "fgiftex",
        parms$effort_grate + parms$effort_grate_teffect,
        parms$effort_grate
      effort_wage = ifelse(
        exp == "fgiftex",
        parms$effort_wage + parms$effort_wage_teffect,
        parms$effort_wage
      )
```

```
tibble(
      experiment = factor(ifelse(
        exp == "fgiftex",
        "Business Framing", "Neutral Framing"
      ), c("Neutral Framing", "Business Framing")),
      group_id = g,
      round = rd,
      wage = cl(
        wage_start + (rd-1)*wage_grate + rnorm(1, 0, parms$wage_evar),
        0, 100
      ),
      effort = el(
        effort_start + effort_wage*wage + (rd-1)*effort_grate +
             rnorm(1, 0, parms$effort_evar)
      )
    )
  }
  bind_rows(
    lapply(
      c("giftex", "fgiftex"),
      function(e) bind_rows(
        lapply(
          1:runs,
          function(g) bind_rows(lapply(1:rounds, gr, e, g, parms))
        )
      )
    )
  )
}
run_giftex_sim <- function(te) {</pre>
  parms <- tibble(</pre>
    wage_start = mn_wage_start,
    wage_start_teffect = te$teffect_wage,
    wage_grate = coef(ols_wage)[2],
    wage_grate_teffect = te$teffect_wage_grate,
    wage_evar = sd_wage,
    effort_start = mn_effort_start,
    effort_start_teffect = te$teffect_effort,
    effort_grate = coef(ols_effort)[2],
    effort_grate_teffect = te$teffect_effort_grate,
```

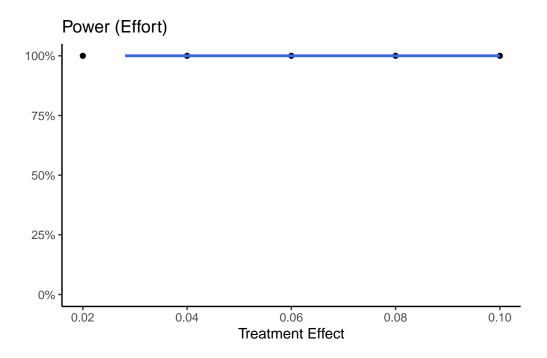
```
effort_wage = coef(ols_effort_wage)[2],
    effort_wage_teffect = te$teffect_effort_wage,
    effort_evar = sd_effort
  smp <- sim_data(parms)</pre>
  ci_wage_fe <- confint(</pre>
    feols(wage ~ experiment | round, cluster = c("round", "group_id"), data = smp)
  ci_wage_round_fe <- confint(</pre>
    feols(wage ~ experiment*round, cluster = c("round", "group_id"), data = smp)
  ci_effort_fe <- confint(</pre>
    feols(effort ~ experiment | round, cluster = c("round", "group_id"), data = smp)
  ci_effort_round_fe <- confint(</pre>
    feols(effort ~ experiment*round, cluster = c("round", "group_id"), data = smp)
  ci_effort_wage_fe <- confint(</pre>
    feols(effort ~ experiment*wage | round, cluster = c("round", "group_id"), data = smp
  )
  tibble(
    wage_teffect_lb = pull(ci_wage_fe[1]),
    wage_teffect_ub = pull(ci_wage_fe[2]),
    wage_round_teffect_lb = ci_wage_round_fe[4, 1],
    wage_round_teffect_ub = ci_wage_round_fe[4, 2],
    effort_teffect_lb = pull(ci_effort_fe[1]),
    effort_teffect_ub = pull(ci_effort_fe[2]),
    effort_round_teffect_lb = ci_effort_round_fe[4, 1],
    effort_round_teffect_ub = ci_effort_round_fe[4, 2],
    effort_wage_teffect_lb = ci_effort_wage_fe[4, 1],
    effort_wage_teffect_ub = ci_effort_wage_fe[4, 2],
  )
}
sim_power_giftex <- function(plan) {</pre>
  sim_results <- bind_rows(</pre>
    lapply(
      1:nrow(plan),
      function(x) {
        message(
          sprintf("Running giftex sim, plan row %d of %d...", x, nrow(plan)),
```

```
appendLF = F
        )
        rv <- bind_cols(plan[x,], run_giftex_sim(plan[x,]))</pre>
        message("")
        rv
      }
    )
  )
}
plan <- bind_rows(</pre>
  expand_grid(
    n = 1:100,
    tibble(
      teffect_wage = 1:5,
      teffect_effort = c(0.02, 0.04, 0.06, 0.08, 0.1)
    ),
    teffect_wage_grate = 0,
    teffect_effort_grate = 0,
    teffect_effort_wage = 0,
  ),
  expand_grid(
    n = 1:100,
    tibble(
      teffect_wage = 0,
      teffect_wage_grate = c(0.5, 1, 1.5, 2, 2.5),
      teffect_effort = 0,
      teffect_effort_grate = c(0.002, 0.004, 0.006, 0.008, 0.01),
      teffect_effort_wage = 0
    )
  ),
  expand_grid(
    n = 1:100,
    teffect_wage = c(0, 5),
    teffect_wage_grate = 0,
    teffect_effort = 0,
    teffect_effort_grate = 0,
    teffect_effort_wage = c(0.0002, 0.0004, 0.0006, 0.0008, 0.001)
  )
)
message(sprintf("Starting giftex power simulations (%d runs): %s", nrow(plan), Sys.time(
```

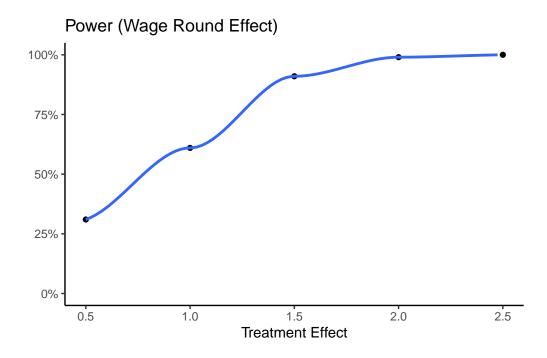
```
giftex_sim_results <- sim_power_giftex(plan)</pre>
  write_csv(giftex_sim_results, "../data/generated/giftex_sim_results.csv")
  message(sprintf("Done: %s", Sys.time()))
}
giftex_power <- giftex_sim_results %>%
  group_by(
    teffect_wage, teffect_wage_grate,
    teffect_effort, teffect_effort_grate,
    teffect_effort_wage
  ) %>%
  summarise(
    power_wage = mean(wage_teffect_lb > 0),
    power_wage_round = mean(wage_round_teffect_lb > 0),
    power_effort = mean(effort_teffect_lb > 0),
    power_effort_round = mean(effort_round_teffect_lb > 0),
    power_effort_wage = mean(effort_round_teffect_lb > 0),
    .groups = "drop"
  )
ggplot(
  giftex_power %>% filter(teffect_wage != 0),
  aes(x = teffect_wage, y = power_wage)
) + geom_point() + geom_smooth(se = FALSE) +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Wage)", x = "Treatment Effect", y = "") +
  theme_classic()
```



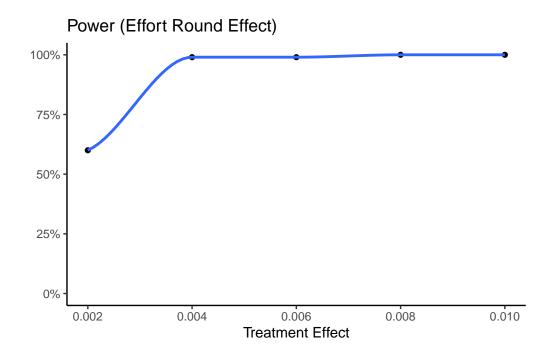
```
ggplot(
  giftex_power %>% filter(teffect_effort != 0),
  aes(x = teffect_effort, y = power_effort)
) + geom_point() + geom_smooth(se = FALSE) +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Effort)", x = "Treatment Effect", y = "") +
  theme_classic()
```



```
ggplot(
  giftex_power %>% filter(teffect_wage_grate != 0),
  aes(x = teffect_wage_grate, y = power_wage_round)
) + geom_point() + geom_smooth(se = FALSE) +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Wage Round Effect)", x = "Treatment Effect", y = "") +
  theme_classic()
```



```
ggplot(
  giftex_power %>% filter(teffect_effort_grate != 0),
  aes(x = teffect_effort_grate, y = power_effort_round)
) + geom_point() + geom_smooth(se = FALSE) +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Effort Round Effect)", x = "Treatment Effect", y = "") +
  theme_classic()
```



```
ggplot(
  giftex_power %>% filter(teffect_effort_wage != 0),
  aes(
    x = teffect_effort_wage, y = power_effort_wage,
    group = teffect_wage, color = teffect_wage
)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Effort Wage Sensitivity)", x = "Treatment Effect", y = "") +
  theme_classic()
```

