# **Power Analysis for Trust Experiment**

```
suppressMessages({
  library(tidyverse)
  library(fixest)
  library(pwr)
})
DVERSION_TRUST <- "2024-04-29"
set.seed(42)
trounds <- read_csv(</pre>
  sprintf("../data/generated/trust_%s_rounds.csv", DVERSION_TRUST),
  show_col_types = FALSE
) %>%
  mutate(
    experiment = factor(ifelse(
      experiment == "ftrust",
      "Business Framing", "Neutral Framing"
    ), c("Neutral Framing", "Business Framing")),
    pct_returned = sent_back_amount/(3*sent_amount)
tparticipants <- read_csv(</pre>
  sprintf("../data/generated/trust_%s_participants.csv", DVERSION_TRUST),
  show_col_types = FALSE
) %>%
  mutate(
    experiment = factor(ifelse(
      experiment == "ftrust",
      "Business Framing", "Neutral Framing"
    ), c("Neutral Framing", "Business Framing"))
```

## Descriptive statistics of pretest data to standardize the power tests

```
mn_sent_start <- mean(trounds$sent_amount[trounds$round == 1])</pre>
  sd_sent <- sd(trounds$sent_amount)</pre>
  mn_pct_returned_start <- mean(trounds$pct_returned[trounds$round == 1])</pre>
  sd_pct_returned <- sd(trounds$pct_returned)</pre>
  message(sprintf(
    "Mean start (SD all) sent: %.2f (%.2f)", mn_sent_start, sd_sent
  ))
Mean start (SD all) sent: 50.00 (21.46)
  message(sprintf(
      "Mean start (SD all) pct_returned: %.2f (%.2f)",
      mn_pct_returned_start, sd_pct_returned
  ))
Mean start (SD all) pct_returned: 0.47 (0.07)
  # Some pretest regressions to see how rounds affect our DVs:
  ols_sent_amount <- lm(sent_amount ~ round, data = trounds)</pre>
  summary(ols_sent_amount)
Call:
lm(formula = sent_amount ~ round, data = trounds)
Residuals:
             1Q Median
                            3Q
                                    Max
-71.191 -5.782 6.349 12.743 24.546
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 51.8478 1.6098 32.21 <2e-16 ***
round
             3.9343 0.2594 15.16 <2e-16 ***
___
```

```
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 18.25 on 598 degrees of freedom
Multiple R-squared: 0.2777,
                              Adjusted R-squared: 0.2765
F-statistic: 230 on 1 and 598 DF, p-value: < 2.2e-16
  summary(lm(sent_amount ~ round*experiment, data = trounds))
Call:
lm(formula = sent_amount ~ round * experiment, data = trounds)
Residuals:
            1Q Median
   Min
                            3Q
                                   Max
-62.385 -7.516 3.044 11.645 30.209
Coefficients:
                                Estimate Std. Error t value Pr(>|t|)
                                           2.1647 23.514 < 2e-16 ***
(Intercept)
                                 50.9000
round
                                  3.1485
                                            0.3489 9.025 < 2e-16 ***
experimentBusiness Framing
                                  1.8956
                                            3.0613 0.619 0.53603
                                            0.4934 3.186 0.00152 **
round:experimentBusiness Framing
                                1.5717
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 17.36 on 596 degrees of freedom
Multiple R-squared: 0.3492,
                              Adjusted R-squared: 0.3459
F-statistic: 106.6 on 3 and 596 DF, p-value: < 2.2e-16
  summary(lm(log(sent_amount) ~ round, data = trounds))
Call:
lm(formula = log(sent_amount) ~ round, data = trounds)
Residuals:
    Min
            1Q Median
                            3Q
                                   Max
-1.5648 -0.1087 0.1269 0.2100 0.3323
Coefficients:
```

```
Estimate Std. Error t value Pr(>|t|)
(Intercept) 3.970360 0.026209 151.49
                                     <2e-16 ***
round
          0.050413 0.004224
                              11.94
                                     <2e-16 ***
___
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.2972 on 598 degrees of freedom
Multiple R-squared: 0.1924,
                            Adjusted R-squared: 0.191
F-statistic: 142.4 on 1 and 598 DF, p-value: < 2.2e-16
  summary(lm(log(sent_amount) ~ round*experiment, data = trounds))
Call:
lm(formula = log(sent_amount) ~ round * experiment, data = trounds)
Residuals:
                 Median
    Min
             1Q
                             30
-1.47441 -0.13989 0.06614 0.18173 0.42271
Coefficients:
                             Estimate Std. Error t value Pr(>|t|)
                             (Intercept)
                             0.038565
                                       0.005695 6.772 3.05e-11 ***
round
experimentBusiness Framing
                             0.038580 0.049972 0.772 0.44039
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.2833 on 596 degrees of freedom
Multiple R-squared: 0.2684,
                            Adjusted R-squared: 0.2648
F-statistic: 72.9 on 3 and 596 DF, p-value: < 2.2e-16
  fe_sent_amount <- feols(</pre>
   sent_amount ~ experiment | round, cluster = c("round", "group_id"),
    data = trounds
  summary(fe_sent_amount)
OLS estimation, Dep. Var.: sent_amount
```

```
Observations: 600
Fixed-effects: round: 10
Standard-errors: Clustered (round & group_id)
                          Estimate Std. Error t value Pr(>|t|)
                             10.54
                                      3.77481 2.7922 0.049202 *
experimentBusiness Framing
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
RMSE: 17.1
              Adj. R2: 0.356154
            Within R2: 0.087098
  fixef(fe_sent_amount)$round
                        3
                                          5
44.73000 52.14667 59.14667 65.48000 70.48000 74.39667 77.01333 78.93000
79.63000 80.21333
  # Clearly not exponential but decreasing positive trend for rounds.
  # Sticking to a linear trend for the estimation.
  summary(lm(pct_returned ~ round, data = trounds))
Call:
lm(formula = pct_returned ~ round, data = trounds)
Residuals:
               1Q Median
                                3Q
                                        Max
    Min
-0.13615  0.03051  0.03217  0.03341  0.13176
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 0.4653435 0.0060013 77.540 <2e-16 ***
round
           0.0004145 0.0009672
                                 0.429
                                           0.668
```

Residual standard error: 0.06805 on 598 degrees of freedom
Multiple R-squared: 0.000307, Adjusted R-squared: -0.001365

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

F-statistic: 0.1836 on 1 and 598 DF, p-value: 0.6684

```
summary(lm(pct_returned ~ round*experiment, data = trounds))
Call:
lm(formula = pct_returned ~ round * experiment, data = trounds)
Residuals:
     Min
                1Q
                     Median
                                   3Q
                                           Max
-0.157231 0.009436 0.011962 0.052513 0.152976
Coefficients:
                                 Estimate Std. Error t value Pr(>|t|)
                                4.438e-01 8.073e-03 54.972 < 2e-16 ***
(Intercept)
round
                                4.626e-04 1.301e-03 0.356 0.722315
experimentBusiness Framing
                                4.311e-02 1.142e-02 3.776 0.000175 ***
round:experimentBusiness Framing -9.624e-05 1.840e-03 -0.052 0.958306
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.06473 on 596 degrees of freedom
Multiple R-squared: 0.09852, Adjusted R-squared: 0.09398
F-statistic: 21.71 on 3 and 596 DF, p-value: 2.349e-13
  fe_pct_returned <- feols(</pre>
    pct_returned ~ experiment | round, cluster = c("round", "group_id"),
    data = trounds
  summary(fe_pct_returned)
OLS estimation, Dep. Var.: pct_returned
Observations: 600
Fixed-effects: round: 10
Standard-errors: Clustered (round & group_id)
                         Estimate Std. Error t value Pr(>|t|)
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
RMSE: 0.06451
                 Adj. R2: 0.083271
               Within R2: 0.098241
```

## **Equation-based Power Analysis based on Pretest Data**

#### **Round Based Analysis**

```
pwr.t.test(500, 5/sd_sent)
     Two-sample t test power calculation
              n = 500
              d = 0.2329834
      sig.level = 0.05
          power = 0.9573092
    alternative = two.sided
NOTE: n is number in *each* group
  pwr.t.test(d = 5/sd_sent, power = 0.8)
     Two-sample t test power calculation
              n = 290.1558
              d = 0.2329834
      sig.level = 0.05
          power = 0.8
    alternative = two.sided
NOTE: n is number in *each* group
```

```
pr \leftarrow pwr.t.test(n = 500, power = 0.8)
  sprintf("MDE Trust sent: %.2f", pr$d * sd_sent)
[1] "MDE Trust sent: 3.81"
  sprintf("MDE Trust pct_returned: %.4f", pr$d * sd_pct_returned)
[1] "MDE Trust pct_returned: 0.0121"
Participant and Dyad Based Analyis
  mn_payoff_part <- mean(tparticipants$payoff)</pre>
  sd_payoff_part <- sd(tparticipants$payoff)</pre>
  sprintf("Mean (SD) of part payoff: %.2f (%.2f)", mn_payoff_part, sd_payoff_part)
[1] "Mean (SD) of part payoff: 1234.87 (212.49)"
  pwr.t.test(100, (0.1*mn_payoff_part)/sd_payoff_part)
     Two-sample t test power calculation
              n = 100
              d = 0.5811406
      sig.level = 0.05
          power = 0.9833857
    alternative = two.sided
NOTE: n is number in *each* group
  pr \leftarrow pwr.t.test(n = 100, power = 0.8)
  sprintf(
    "MDE Payoff part: %.2f (%.1f %% of mean)", pr$d * sd_payoff_part,
    100*(pr$d * sd_payoff_part)/mn_payoff_part
  )
[1] "MDE Payoff part: 84.60 (6.9 % of mean)"
```

```
dyads <- tparticipants %>%
    group_by(experiment, session_code, group_id) %>%
    summarise(sum_payoff = sum(payoff),.groups = "drop")
  mn_payoff_dyads <- mean(dyads$sum_payoff)</pre>
  sd_payoff_dyads <- sd(dyads$sum_payoff)</pre>
  sprintf("Mean (SD) of dyad payoff: %.2f (%.2f)", mn_payoff_dyads, sd_payoff_dyads)
[1] "Mean (SD) of dyad payoff: 2469.73 (317.12)"
  pwr.t.test(50, (0.1*mn_payoff_dyads)/sd_payoff_dyads)
     Two-sample t test power calculation
              n = 50
              d = 0.7788104
      sig.level = 0.05
          power = 0.970997
    alternative = two.sided
NOTE: n is number in *each* group
  pr \leftarrow pwr.t.test(n = 50, power = 0.8)
  sprintf(
    "MDE Payoff dyads: %.2f (%.1f %% of mean)", pr$d * sd_payoff_dyads,
    100*(pr$d * sd_payoff_dyads)/mn_payoff_dyads
  )
[1] "MDE Payoff dyads: 179.44 (7.3 % of mean)"
```

# Simulation for regression based tests

```
if (file.exists("../data/generated/trust_sim_results.csv")) {
   trust_sim_results <- read_csv("../data/generated/trust_sim_results.csv", show_col_types
} else {</pre>
```

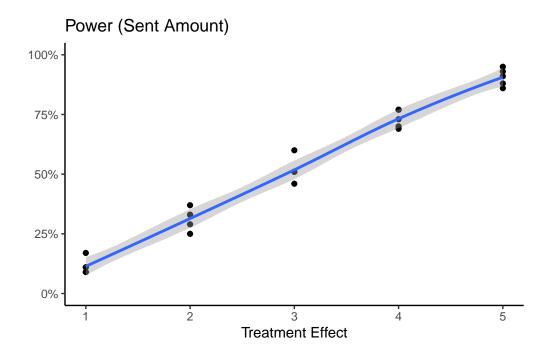
```
sim_data <- function(parms, runs = 50, rounds = 10) {</pre>
  cl <- function(val, vmin = 0, vmax = 100) {</pre>
    if (val > vmax) return(as.integer(vmax))
    if (val < vmin) return(as.integer(vmin))</pre>
    as.integer(round(val))
  }
  tr <- function(rd, exp, g, parms) {</pre>
    tsent_start = ifelse(
      exp == "ftrust",
      parms$tsent_start + parms$tsent_start_teffect,
      parms$tsent_start
    tsent_grate = ifelse(
      exp == "ftrust",
      parms$tsent_grate + parms$tsent_grate_teffect,
      parms$tsent_grate
    tpct_returned_start = ifelse(
      exp == "ftrust",
      parms$tpct_returned_start + parms$tpct_returned_start_teffect,
      parms$tpct_returned_start
    tpct_returned_grate = ifelse(
      exp == "ftrust",
      parms$tpct_returned_grate + parms$tpct_returned_grate_teffect,
      parms$tpct_returned_grate
    )
    tibble(
      experiment = factor(ifelse(
        exp == "ftrust",
        "Business Framing", "Neutral Framing"
      ), c("Neutral Framing", "Business Framing")),
      group_id = g,
      round = rd,
      sent_amount = cl(
        tsent_start + (rd-1)*tsent_grate + rnorm(1, 0, parms$tsent_evar),
      ),
      sent_back_amount = cl(
        3*(tpct_returned_start + (rd-1)*tpct_returned_grate +
```

```
rnorm(1, 0, parms$tpct_returned_evar))*sent_amount ,
        0, 3*sent_amount
      ),
      pct_returned = sent_back_amount/(3*sent_amount)
  }
  bind rows(
    lapply(
      c("trust", "ftrust"),
      function(e) bind_rows(
        lapply(
          1:runs,
          function(g) bind_rows(lapply(1:rounds, tr, e, g, parms))
      )
    )
  )
}
run_trust_sim <- function(te) {</pre>
  parms <- tibble(</pre>
    tsent_start = mn_sent_start,
    tsent_start_teffect = te$teffect_sent,
    tsent_grate = coef(ols_sent_amount)[2],
    tsent_grate_teffect = te$teffect_sent_grate,
    tsent_evar = sd_sent,
    tpct_returned_start = mn_pct_returned_start,
    tpct_returned_start_teffect = te$teffect_pct_returned,
    tpct_returned_grate = 0,
    tpct_returned_grate_teffect = te$teffect_pct_returned_grate,
    tpct_returned_evar = sd_pct_returned
  smp <- sim_data(parms)</pre>
  ci_trust_sent_fe <- confint(</pre>
    feols(sent_amount ~ experiment | round, cluster = c("round", "group_id"), data = smp
  ci_trust_sent_round_fe <- confint(</pre>
    feols(sent_amount ~ experiment*round, cluster = c("round", "group_id"), data = smp)
  ci_trust_pct_returned_fe <- confint(feols(</pre>
    pct_returned ~ experiment | round, cluster = c("round", "group_id"),
```

```
data = smp %>% filter(sent_amount > 0)
  ))
  ci_trust_pct_returned_round_fe <- confint(feols(</pre>
    pct_returned ~ experiment*round, cluster = c("round", "group_id"),
    data = smp %>% filter(sent_amount > 0)
  ))
  tibble(
    sent_teffect_lb = pull(ci_trust_sent_fe[1]),
    sent_teffect_ub = pull(ci_trust_sent_fe[2]),
    sent_round_teffect_lb = ci_trust_sent_round_fe[4, 1],
    sent_round_teffect_ub = ci_trust_sent_round_fe[4, 2],
    pct_returned_teffect_lb = pull(ci_trust_pct_returned_fe[1]),
    pct_returned_teffect_ub = pull(ci_trust_pct_returned_fe[2]),
    pct returned round teffect lb = ci trust pct returned round fe[4, 1],
    pct_returned_round_teffect_ub = ci_trust_pct_returned_round_fe[4, 2],
  )
}
sim_power_trust <- function(plan) {</pre>
  sim_results <- bind_rows(</pre>
    lapply(
      1:nrow(plan),
      function(x) {
        message(
          sprintf("Running trust sim, plan row %d of %d...", x, nrow(plan)),
          appendLF = F
        rv <- bind_cols(plan[x,], run_trust_sim(plan[x,]))</pre>
        message("")
        rv
      }
    )
  )
}
plan <- bind_rows(</pre>
  expand_grid(
    n = 1:100,
    teffect_sent = 1:5,
    teffect_sent_grate = 0,
    teffect_pct_returned = c(0.005, 0.01, 0.015, 0.02, 0.025),
```

```
teffect_pct_returned_grate = 0,
    ),
    expand_grid(
      n = 1:100,
      teffect_sent = 0,
      teffect_sent_grate = c(0.5, 1, 1.5, 2, 2.5),
      teffect_pct_returned = 0,
      teffect_pct_returned_grate = c(0.01, 0.02, 0.03, 0.04, 0.05)/5,
    )
  )
  message(sprintf("Starting trust power simulations (%d runs): %s", nrow(plan), Sys.time()
  trust_sim_results <- sim_power_trust(plan)</pre>
  write_csv(trust_sim_results, "../data/generated/trust_sim_results.csv")
  message(sprintf("Done: %s", Sys.time()))
}
trust_power <- trust_sim_results %>%
  group_by(
    teffect_sent, teffect_sent_grate,
    teffect_pct_returned, teffect_pct_returned_grate
  ) %>%
  summarise(
    power_sent = mean(sent_teffect_lb > 0),
    power_sent_round = mean(sent_round_teffect_lb > 0),
    power_pct_returned = mean(pct_returned_teffect_lb > 0),
    power_pct_returned_round = mean(pct_returned_round_teffect_lb > 0),
    .groups = "drop"
  )
ggplot(
  trust_power %>% filter(teffect_sent_grate == 0),
  aes(x = teffect_sent, y = power_sent)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Sent Amount)", x = "Treatment Effect", y = "") +
  theme_classic()
```

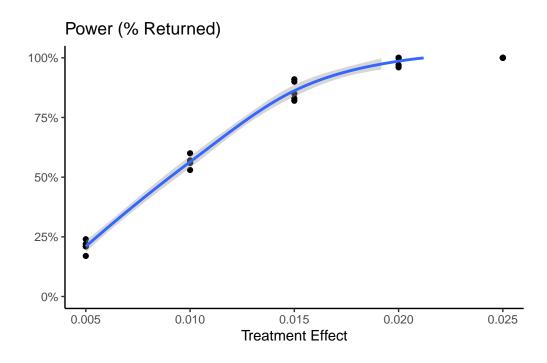
'geom\_smooth()' using method = 'loess' and formula = 'y ~ x'



```
ggplot(
  trust_power %>% filter(teffect_sent_grate == 0),
  aes(x = teffect_pct_returned, y = power_pct_returned)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (% Returned)", x = "Treatment Effect", y = "") +
  theme_classic()
```

`geom\_smooth()` using method = 'loess' and formula = 'y ~ x'

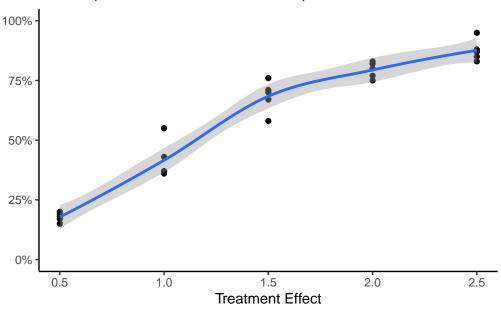
Warning: Removed 15 rows containing missing values (`geom\_smooth()`).



```
ggplot(
  trust_power %>% filter(teffect_sent == 0),
  aes(x = teffect_sent_grate, y = power_sent_round)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (Sent Amount Round Effect)", x = "Treatment Effect", y = "") +
  theme_classic()
```

 $\ensuremath{\mbox{`geom\_smooth()`}}\ \ensuremath{\mbox{using method}}\ = \ensuremath{\mbox{'loess'}}\ \ensuremath{\mbox{and formula}}\ = \ensuremath{\mbox{'y}}\ \sim \ensuremath{\mbox{x'}}\ \ \ensuremath{\mbox{'}}\ \ensuremath{\mbox{'loess'}}\ \ensuremath{\mbox{and formula}}\ = \ensuremath{\mbox{'y}}\ \ensuremath{\mbox{'}}\ \ensuremath{\mbox{'$ 

## Power (Sent Amount Round Effect)



```
ggplot(
  trust_power %>% filter(teffect_sent == 0),
  aes(x = teffect_pct_returned_grate, y = power_pct_returned_round)
) + geom_point() + geom_smooth() +
  scale_y_continuous(limits = c(0, 1), labels = scales::percent) +
  labs(title = "Power (% Returned Round Effect)", x = "Treatment Effect", y = "") +
  theme_classic()
```

`geom\_smooth()` using method = 'loess' and formula = 'y ~ x'

Warning: Removed 22 rows containing missing values (`geom\_smooth()`).

