Fedotiuk Dmytro

Project/Sales manager

As a diligent professional with a relentless pursuit of excellence, I'm adept at driving projects to successful completion. Skilled in maintaining and establishing both business and professional relationships, I have an innate ability to understand others and assist them in task execution with ease. I thrive in finding innovative solutions that boost productivity and impact, leveraging my extensive experience. Not only am I proficient in team management, but I also excel at guiding my team towards the right direction.

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WORK EXPERIENCE

Project/Sales manager
Webcapitan

2020 - Present

Achievements/Tasks

- This is my main job at the moment, where I learned a lot due to the unique approach of my CEO. Here I learned how to create something unique, starting with the customer's idea and ending with a finished, functioning product!

Project manager
"AKW UKRAINIAN KAOLIN COMPANY"

01/2019 - 08/2020

Achievements/Tasks

- I started here from scratch where nothing was ready, but there was only an idea. Created automation of mining processes at the enterprise, through the development of new software solutions.

EDUCATION

Information Technology
Akademia Ekonomiczno-Humanistyczna w Warszawie

2016 - 2018

Courses

- Courses of programming, design and economics.

Bachelor of Automotive and Computer Systems Engineer
MILITARY ACADEMY OF ODESSA

2011 - 2016

Description

- At the military academy of the ground forces in Odessa, at my faculty there was an intensive study of the exact sciences and computer systems. I was taught by the best teachers of our time, from the honored psychologist of Ukraine to the person who participated in the launch of the hadron collider.

SKILLS / TECH STUCK

`Project management` `Sales manager` `Agile` `Scrum` `Trello` `worksection` `Jira` `freelance` `Leadership` `Budgeting` `Team lead` `QA` `web/mobile`

PERSONAL PROJECTS

I have successfully managed over 100 projects and approximately ~100500 various tasks. I have assisted in elevating the company's ratings to a top level on some freelance platforms.

ACHIEVEMENTS

Increased re-hiring of new customers

Created an effective development policy

Received many great reviews.

LANGUAGES

English - intermediate
Professional Working Proficiency

Polish
Limited Working Proficiency

Ukraine/Russian
Native or Bilingual Proficiency

INTERESTS

`Sport` `Coding` `Linux` `HODL`