

Fedotiuk Dmytro

Project/Sales manager

Purposeful, striving for excellence in my profession, I am ready to bring any case to an effective end. I am able to easily maintain business and professional contacts, able to understand people with half a word and help them with the implementation of the task. I like to find non-standard solutions that can increase productivity and impact, most often depends on experience, also know how to effectively manage a team and direct them to the right direction.



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WORK EXPERIENCE

Project/Sales manager Webcapitan

2020 - Present

Achievements/Tasks

- This is my main job at the moment, where I learned a lot due to the unique approach of my CEO. Here I learned how to create something unique, starting with the customer's idea and ending with a finished, functioning product!

Project manager "AKW UKRAINIAN KAOLIN COMPANY"

01/2019 - 08/2020

Achievements/Tasks

- I started here from scratch where nothing was ready, but there was only an idea. Created automation of mining processes at the enterprise, through the development of new software solutions.

EDUCATION

Information Technology Akademia Ekonomiczno-Humanistyczna w Warszawie

2016 - 2018

Courses

- Courses of programming, design and economics.

Bachelor of Automotive and Computer Systems Engineer MILITARY ACADEMY OF ODESSA

2011 - 2016

Description

- At the military academy of the ground forces in Odessa, at my faculty there was an intensive study of the exact sciences and computer systems. I was taught by the best teachers of our time, from the honored psychologist of Ukraine to the person who participated in the launch of the hadron collider.

SKILLS

Project management

Time management

Teamwork

Product sales management

Leadership

Budgeting

Team lead

QA

Attention to detail

Punctuality

Stressful-resistance

PERSONAL PROJECTS

I have successfully managed over 100 projects and approximately ~100500 various tasks. I have assisted in elevating the company's ratings to a top level on some freelance platforms.

ACHIEVEMENTS

Increased re-hiring of new customers

Created an effective development policy

Received many great reviews.

LANGUAGES

English
*Professional Working
Proficiency*

Polish
Limited Working Proficiency

Ukraine/Russian
Native or Bilingual Proficiency

INTERESTS

Sport

Coding

Linux

HODL