EVISION: TESLA SOURCING PLAN

Bonnie Lu, Fan Gao, Jasmine Guan, Kai Chang, Oyun Erdene Adilbish

EXECUTIVE SUMMARY

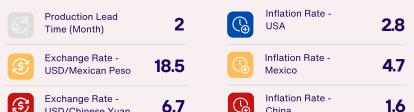
Annual Cost: CHN Bear vs. USA Bull -31%

Annual Cost: CHN Bear vs. MX Bull

USD/Chinese Yuan

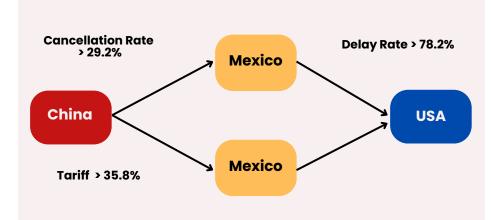
Considering projected costs, risks, and logistics, we recommend locating Tesla's headlight facility in China

ASSUMPTIONS

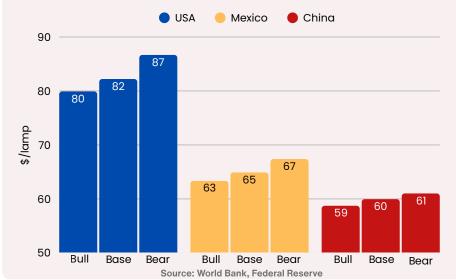


China

EXTREME LOGISTICS DISRUPTIONS



COST SCENARIO: BULL VS BEAR



MONTHLY COST FORECAST

