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# Frequentist model averaging for multinomial and ordered logit models



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#### ABSTRACT

Multinomial and ordered Logit models are quantitative techniques which are used in a range of disciplines nowadays. When applying these techniques, practitioners usually select a single model using either information-based criteria or pretesting. In this paper, we consider the alternative strategy of combining models rather than selecting a single model. Our strategy of weight choice for the candidate models is based on the minimization of a plug-in estimator of the asymptotic squared error risk of the model average estimator. Theoretical justifications of this model averaging strategy are provided, and a Monte Carlo study shows that the forecasts produced by the proposed strategy are often more accurate than those produced by other common model selection and model averaging strategies, especially when the regressors are only mildly to moderately correlated and the true model contains few zero coefficients. An empirical example based on credit rating data is used to illustrate the proposed method. To reduce the computational burden, we also consider a model screening step that eliminates some of the very poor models before averaging.

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#### 1. Introduction

Over the past two decades, there has been a substantial amount of interest in modeling and forecasting using discrete choice models such as the Logit and Probit regression models. These models are now commonplace tools for studying brand choice and consumer satisfaction in marketing research. They are also used frequently in other fields, including biomedicine, economics and sociology. A long-standing practice in much of regression analysis, whatever the functional form of the underlying model, is that a multitude of models, each involving a different combination of regressors, are tried, until a model with all of the favourable statistical measures of performance is found. In practice, variable searching is considered necessary because there is almost always a long list of variables to consider. Preliminary testing procedures, by which

A common criticism of model selection is the lack of explicit recognition and understanding of the effects of the model uncertainty on any inferences made. That is, once a model has been chosen, it is used as if there were no randomization concerning the choice, and the results are treated as though they are unconditional as well. A disturbing effect of this is that the variance estimates reported

a regressor variable is either dropped or retained based on the outcome of a hypothesis test, and information criteria-based model selection strategies, whereby each candidate model is given a certain information score, are routinely applied for the selection of regressor variables in practice. The popular "general-to-specific" econometric modeling methodology (Hendry & Richard, 1982) also involves the extensive use of pretesting and model selection strategies. Typically, after arriving at the final model, the researcher would report standard errors of the estimates, construct confidence intervals of the unknowns, and conduct hypothesis tests on the basis of this final model as if it had been known all along.

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are smaller than they really should be, resulting in overoptimistic confidence intervals of the unknowns. Furthermore, being discontinuous functions of the data, pretest and post-model selection estimators are well-known to have very poor sampling properties (Danilov & Magnus, 2004; Judge & Bock, 1978; Leeb & Pötscher, 2008). Instability is another major drawback of model selection. It is well-known that, when ranking models using an information criterion, a small perturbation in the data can often alter the ranking, which in turn alters model selection. This problem is particularly serious when no adequate sample of observations is available. Consequently, the variability in the forecasts produced by this model selection strategy can often be very high.

An alternative procedure that offers promise for incorporating model selection uncertainty and reducing prediction errors is model averaging. This latter approach smooths across a set of candidate models, thus taking the uncertainty into account and alleviating the instability associated with selecting a single model. The final estimator is a weighted combination of estimators from each model. Bayesian model averaging (BMA) has long proven to be a very successful tool, and has given rise to a large body of literature over the past two decades. Hoeting, Madigan, Raftery, and Volinsky (1999) provided a review of BMA. For recent applications of BMA in conjunction with logit or probit regressions, see Burda, Harding, and Hausman (2008), Hobcraft and Sigle-Rushton (2005), and Viallefont, Raftery, and Richardson (2001). While we do not review the extensive collection of BMA literature, we do draw attention here to the fact that BMA also has disadvantages. In particular, the necessity of assigning prior probabilities to individual models, which is often done in an ad hoc manner, has the potential to generate too many conflicting prior probabilities when applying multiple models to a single parameter. This disadvantage is one factor that has led to the development of model averaging informed by frequentist considerations. A large part of this literature is concerned with ways of weighting models. Unlike BMA, where models are usually weighted by their posterior model probabilities, the method of determining weights for frequentist model averaging (FMA) is a more intricate issue. Many of the FMA weighting strategies are formed using scores of information criteria. The studies of Buckland, Burnham, and Augustin (1997), Claeskens, Croux, and van Kerckhoven (2006), Zhang and Liang (2011), and Zhang, Wan, and Zhou (2012) all fall into this category. Other FMA strategies that have been developed include adaptive regression mixing by Yang (2001), Mallows model averaging (MMA) by Hansen (2007, 2008) and Wan, Zhang, and Zou (2010), optimal mean square error averaging by Liang, Zou, Wan, and Zhang (2011), and Jackknife model averaging (JMA) by Hansen and Racine (2012) and Zhang, Wan, and Zou (2013). While the majority of this body of literature focuses on averaging estimators in the context of the linear regression model, FMA strategies have also been developed for the binary logit model (Claeskens et al., 2006), the hazard regression model (Hjort & Claeskens, 2006), the partially linear semi-parametric model (Wang, Zou, & Wan, 2012; Zhang & Liang, 2011), and the censored regression model (Zhang et al., 2012).

This article develops an FMA strategy for the multinomial and ordered logit models, with an eye to using this strategy in forecasting. The multinomial and ordered logit models are widely used for marketing research data. Guadagni and Little (1983, reprinted in 2008) provided arguably the best-known study in brand choice using the multinomial logit model, and Katahira's (1990) method of constructing perceptual maps based on the ordered logit model is widely considered to be seminal in the marketing literature. Recent papers in marketing research involving the multinomial and/or ordered logit models include those of Bodapati and Drolet (2005), Brangule-Vlagsma, Pieters, and Wedel (2002), Fiebig, Keane, Louviere, and Wasi (2010), and Mantrala, Seetharaman, Kaul, Gopalakrishna. and Stam (2006), among others. We propose a FMA method that selects the model weights by minimizing a plug-in estimator of the asymptotic squared error risk of the model average estimator. This FMA method is similar in spirit to that of Liang et al. (2011) (referred to as LZWZ hereafter), but there is one important technical difference, namely that the latter method selects weights by minimizing an approximately unbiased estimator of the asymptotic risk, whereas our method minimizes a plug-in estimator of the asymptotic risk. We show that our proposed FMA method is approximately optimal asymptotically under the local misspecification setup (Hjort & Claeskens, 2003a). Thus far, the literature has been virtually devoid of any optimality theorem of FMA methods which is applicable to discrete choice models; to the best of our knowledge, our results are the first theoretical results for model averaging with an explicit emphasis on logit models. Model averaging for the related binary logit model was considered by Claeskens et al. (2006), but their weight choice method was based on information criteria scores and they gave no theoretical justification for their method. Although LZWZ's method can be applied to logit models, their proof of asymptotic optimality is limited to linear models. Similarly, the optimality theorems established for the MMA and IMA methods are valid only for linear estimators. These existing analyses could perhaps be extended to the logit models, but the extent to which theoretical results may be forthcoming is likely to be limited, in view of the fact that maximum likelihood (ML) estimators of logit coefficients are non-linearly related to the response variable.

In addition to providing a theoretical justification for our proposed method, we demonstrate via a Monte Carlo study that gains in forecast efficiency in small samples can frequently be achieved by adopting the proposed method over the LZWZ and other information criteria-based FMA and model selection methods for the two types of logit models considered. In particular, our results show that the advantages offered by the proposed method are the most pronounced when the regressors are mildly to moderately correlated and the true model contains few zero coefficients. While the method described here is illustrated in terms of the multinomial and ordered logit models, the asymptotic theory of the method applies to any model which is subject to the regularity conditions within the local misspecification setup. In order to reduce the computational burden, we also consider an information criteria-based model screening step that removes some of the very poor models prior to averaging.

The remainder of this article is structured as follows. In Section 2, we introduce the notation and describe the local misspecification setup and the multinomial and ordered logit models. In Section 3, we introduce the proposed FMA strategy and establish its asymptotic properties. The results of a Monte Carlo study that investigates the forecasting performance of the proposed method are reported in Section 4. This is followed by a real data application in Section 5. We offer our conclusions in Section 6, and provide the proof of the main theorem in an Appendix.

## 2. Notations, framework and the choice models

## 2.1. Notations and the local misspecification framework

Let  $Y_1,\ldots,Y_n$  be i.i.d. observations generated from the density f. The narrow and extended models take the forms  $f(y,\theta)$  and  $f(y,\theta,\gamma)$  respectively, where  $\theta$  and  $\gamma$  are unknown vectors of dimensions  $p\times 1$  and  $q\times 1$ . When  $\gamma$  is known and equal to  $\gamma_0, f(y,\theta)=f(y,\theta,\gamma_0)$ . In the setting of local misspecification (Hjort & Claeskens, 2003a), the true density is specified to be

$$f_{\text{true}}(y) = f(y, \theta, \gamma) = f(y, \theta, \gamma_0 + \delta/\sqrt{n}),$$
 (1)

where  $\delta$  is a  $q \times 1$  unknown vector that represents the extent to which a model deviates from the narrow model. For the models described in Sections 2.2 and 2.3,  $\gamma_0$  is equal to zero. The crucial assumptions of the local misspecification described in Eq. (1) are that  $\gamma$ , and hence the true model, depends on the sample size, and that the effects of  $\gamma$  decrease as n grows, eventually vanishing as n approaches infinity. Although there have been debates concerning the realism of the local misspecification setup (Hjort & Claeskens, 2003b; Raftery & Zheng, 2003), this setup is nevertheless very plausible. Technically, it has the advantage of yielding exchangeable quantities of the squared bias and variance, both of order  $O(n^{-1})$ . This latter property greatly facilitates the derivation of precise limiting distribution results (Hjort & Claeskens, 2003a).

When considering the submodels for selection and averaging, we assume that all submodels contain  $\theta$ , but each model can have some or all of the elements of  $\gamma$  restricted to 0. Thus, there are  $2^q$  submodels to consider, each corresponding to the subset  $S \subset \{1,\ldots,q\}$ , such that  $\delta_j=0$  for  $j \in S^C$ , the complement of S. We let  $\widehat{\theta}_s$  and  $\widehat{\gamma}_s$  be the ML estimators of  $\theta$  and  $\gamma$  in the sth submodel that corresponds to the subset S. Note that some of the elements of  $\widehat{\gamma}_s$  would be 0 by default if there were no corresponding elements of  $\gamma$  in the sth submodel. We define the full model as the submodel that contains all q elements of  $\gamma$  in addition to  $\theta$ . The narrow model that contains only  $\theta$  is known as the null model.

We will apply the above setup to the development of a FMA weighting strategy and establish an asymptotic theory for the FMA estimator resulting from this strategy in Section 3. In the remaining parts of the current section we will describe the multinominal and ordered logit models.

## 2.2. Multinomial logit model

Consider a general discrete choice model with n independent individuals, denoted by the subscript i, and J

nominal alternatives, denoted by the subscript j and numbered from 1 to J. Let  $Y_i$  be the choice made by individual i. Thus,  $Y_i = j$  if individual i selects alternative j. The usual assumption leading to the multinomial logit model is that the log odds of category j relative to the reference category are determined by a linear combination of regressor variables. Analogous to the setup in Section 2.1, we categorize the regressor variables as either mandatory or optional, represented by  $X_i$  and  $Z_i$  respectively; by definition, the mandatory regressors are those that must be included, while the optional regressors can be excluded from any given model. The choice probabilities for the ith individual can then be written as

$$\begin{cases} p_{ij} = P(Y_i = j | X_i, Z_i) \\ = \frac{\exp(\alpha_j + X_i' \beta_j + Z_i' \gamma_j)}{1 + \sum_{l=1}^{J-1} \exp(\alpha_l + X_i' \beta_l + Z_i' \gamma_l)} \\ \text{for } j = 1, \dots, J - 1, \\ p_{ij} = P(Y_i = J | X_i, Z_i) \\ = \frac{1}{1 + \sum_{l=1}^{J-1} \exp(\alpha_l + X_i' \beta_l + Z_i' \gamma_l)} \end{cases}, \tag{2}$$

where  $(\alpha_1, \beta'_1, \ldots, \alpha_{J-1}, \beta'_{J-1})'$  and  $(\gamma'_1, \ldots, \gamma'_{J-1})'$  correspond to  $\theta$  and  $\gamma$  from Section 2.1, respectively, and we set  $\gamma_0$  to zero. Note that the division of regressors into  $X_i$  and  $Z_i$  induces no loss of generality, as  $X_i$  can be an empty set. Here, the Jth category is designated as the reference category. The unknown parameters are usually estimated by ML, with the solution obtained by an iterative procedure such as the Newton–Raphson algorithm. It is clear that the sum of the  $p_{il}$  values over the J alternatives will be one for any individual i.

Let  $\widehat{\alpha}_1^{(s)}, \ldots, \widehat{\alpha}_{J-1}^{(s)}, \widehat{\beta}_1^{(s)}, \ldots, \widehat{\beta}_{J-1}^{(s)}$ , and  $\widehat{\gamma}_1^{(s)}, \ldots, \widehat{\gamma}_{J-1}^{(s)}$  be the ML estimators of the unknown parameters in the sth submodel; some elements of  $\widehat{\gamma}_1^{(s)}, \ldots, \widehat{\gamma}_{J-1}^{(s)}$  would be zero by default if the corresponding variables in  $Z_i$  were excluded from the sth submodel. Common approaches to model selection in the multinomial logit model include model deviance and information criteria-based methods such as the AIC and BIC. Now, let  $(X_0, Z_0)$  be the regressor variables for a new individual with an unknown response  $Y_0$ . The predicted choice probabilities for this individual based on the sth submodel are

$$\begin{cases}
\widehat{p}_{0j}^{(s)} = \widehat{P}(Y_0 = j | X_0, Z_0) \\
= \frac{\exp(\widehat{\alpha}_j^{(s)} + X_0' \widehat{\beta}_j^{(s)} + Z_0' \widehat{\gamma}_j^{(s)})}{1 + \sum_{l=1}^{J-1} \exp(\widehat{\alpha}_l^{(s)} + X_0' \widehat{\beta}_l^{(s)} + Z_0' \widehat{\gamma}_l^{(s)})} \\
\text{for } j = 1, \dots, J - 1, \\
\widehat{p}_{0j}^{(s)} = \widehat{P}(Y_0 = J | X_0, Z_0) \\
= \frac{1}{1 + \sum_{l=1}^{J-1} \exp(\widehat{\alpha}_l^{(s)} + X_0' \widehat{\beta}_l^{(s)} + Z_0' \widehat{\gamma}_l^{(s)})}.
\end{cases} (3)$$

#### 2.3. Ordered logit model

The multinomial logit model assumes that there is no ordering in the response categories, and that the results are impervious to changes in their order. If the response categories are ranked, say, from "least favored" to "most favored", then a more appropriate model framework to adopt is the ordered logit model, which is usually described in terms of cumulative probabilities. Write  $F_{ij} = \sum_{l=1}^{j} p_{il}$  as the cumulative probability that the individual i chooses a response category lower than or equal to j, and let the log odds be determined by  $\log\left[F_{ij}/(1-F_{ij})\right] = \alpha_j + X_i'\beta + Z_i'\gamma, j=1,\ldots,J-1$ . Then we have

$$\begin{cases} P(Y_{i} \leq j | X_{i}, Z_{i}) = \frac{\exp(\alpha_{j} + X_{i}'\beta + Z_{i}'\gamma)}{1 + \exp(\alpha_{j} + X_{i}'\beta + Z_{i}'\gamma)} \\ \text{for } j = 1, \dots, J - 1, \\ P(Y_{i} \leq J | X_{i}, Z_{i}) = 1, \end{cases}$$
(4)

where the intercept coefficient  $\alpha_j$  varies across the different equations, but the slope coefficients of the regressor variables are common for all equations. Note that  $(\alpha_1, \ldots, \alpha_{J-1}, \beta')'$  and  $\gamma$  in Eq. (4) correspond to  $\theta$  and  $\gamma$  in Section 2.1, respectively.

The cumulative probabilities provide a basis for working out the probability of selecting a particular category; for example, for the individual with  $X_0$  and  $Z_0$  as regressor variables, based on the sth submodel, the probability of selecting the jth category is calculated to be

$$\begin{cases}
\widehat{p}_{0j}^{(s)} = \widehat{P}(Y_0 \le j | X_0, Z_0) - \widehat{P}(Y_0 \le j - 1 | X_0, Z_0) \\
= \frac{\exp(\widehat{\alpha}_j^{(s)} + X_0' \widehat{\beta}^{(s)} + Z_0' \widehat{\gamma}^{(s)})}{1 + \exp(\widehat{\alpha}_{j-1}^{(s)} + X_0' \widehat{\beta}^{(s)} + Z_0' \widehat{\gamma}^{(s)})} \\
- \frac{\exp(\widehat{\alpha}_{j-1}^{(s)} + X_0' \widehat{\beta}^{(s)} + Z_0' \widehat{\gamma}^{(s)})}{1 + \exp(\widehat{\alpha}_{j-1}^{(s)} + X_0' \widehat{\beta}^{(s)} + Z_0' \widehat{\gamma}^{(s)})} \\
\text{for } j = 1, \dots, J - 1, \\
\widehat{p}_{0j}^{(s)} = 1 - \widehat{P}(Y_0 \le J - 1 | X_0, Z_0) \\
= 1 - \frac{\exp(\widehat{\alpha}_{j-1}^{(s)} + X_0' \widehat{\beta}^{(s)} + Z_0' \widehat{\gamma}^{(s)})}{1 + \exp(\widehat{\alpha}_{j-1}^{(s)} + X_0' \widehat{\beta}^{(s)} + Z_0' \widehat{\gamma}^{(s)})},
\end{cases} (5)$$

where  $\widehat{\alpha}_1^{(s)}, \ldots, \widehat{\alpha}_{J-1}^{(s)}$ ,  $\widehat{\beta}^{(s)}$ , and  $\widehat{\gamma}^{(s)}$  are ML estimators of the unknown parameters under the sth submodel. Again, some of the  $\widehat{\gamma}^{(s)}$  values may be zero by default, as not every variable in Z is contained in all submodels.

## 3. A theory of model averaging

## 3.1. A general strategy for parametric models

Here, we develop a general model averaging theory that is applicable to any parametric model setting that assumes local misspecification, then illustrate this FMA strategy in the contexts of the multinomial and ordered logit models. Now, in the setting of Section 2.1, let  $\mathcal{L}(\theta, \gamma)$  be the likelihood function under the full model, let  $J_{n,\text{full}} = -\frac{1}{n}\frac{\partial^2 \log \mathcal{L}(\theta, \gamma)}{\partial (\theta', \gamma')'\partial (\theta', \gamma')} = \begin{pmatrix} J_{n,00} & J_{n,01} \\ J_{n,10} & J_{n,11} \end{pmatrix}$  be the corresponding  $(p+q) \times (p+q)$  information matrix, let  $\begin{pmatrix} J_{00} & J_{01} \\ J_{10} & J_{11} \end{pmatrix}$  be the

limiting information matrix, and let  $J_{ij}$  be the limiting value of  $J_{n,ij}$ , i,j=0, 1. Unless otherwise stated, all limiting processes are with respect to  $n\to\infty$ . Denote by  $\pi_s$  the projection matrix mapping the vector  $v=(v_1,\ldots,v_q)'$  to its subvector  $\pi_s v=v_s$  that consists of  $v_i$  with  $j\in S$ .

Let  $\mu=\mu(\theta,\gamma)=\mu(\theta,\gamma_0+\delta/\sqrt{n})$  be the estimand of interest. The FMA estimator of  $\mu$  is  $\widehat{\mu}(w)=\sum_{s=1}^{2^q}w_s\widehat{\mu}_s$ , where  $w_s$  are the weights,  $w=(w_1,\ldots,w_{2^q})'$ , and  $\widehat{\mu}_s$  is the ML estimator of  $\mu$  in the sth submodel. Write  $K=(J_{11}-J_{10}J_{00}^{-1}J_{01})^{-1}$ ,  $K_s=(\pi_sK^{-1}\pi_s')^{-1}$ ,  $H_s=K^{-1/2}\pi_s'K_s$   $\pi_sK^{-1/2}$ , and  $\omega=J_{10}J_{00}^{-1}\partial\mu/\partial\theta-\partial\mu/\partial\gamma$ , with the partial derivatives evaluated at the null point  $(\theta,\gamma_0)$ . Define  $H_1$  as the null matrix of size  $q\times q$ , and  $\delta_{\text{full}}=\sqrt{n}(\widehat{\gamma}_{\text{full}}-\gamma_0)$ . The following results are obtained using the results of Hjort and Claeskens (2003a):

$$\widehat{\delta}_{\text{full}} \xrightarrow{d} D \sim N_q(\delta, K),$$
 (6)

$$\sqrt{n}(\widehat{\mu}_s - \mu) \stackrel{d}{\longrightarrow} \Lambda_s \equiv \left(\frac{\partial \mu}{\partial \theta}\right)' J_{00}^{-1} M 
+ \omega'(\delta - K^{1/2} H_s K^{-1/2} D),$$
(7)

and

$$\sqrt{n}(\widehat{\mu}(w) - \mu) \stackrel{d}{\longrightarrow} \Lambda \equiv \left(\frac{\partial \mu}{\partial \theta}\right)' J_{00}^{-1} M + \omega' \{\delta - \widehat{\delta}(D)\}, \tag{8}$$

where " $\stackrel{d}{\longrightarrow}$ " denotes convergence in distribution,  $M \sim N_p(0,J_{00})$  is independent of D, and  $\widehat{\delta}(D) = K^{1/2} \Big\{ \sum_{s=1}^{2^q} w_s H_s \Big\} K^{-1/2} D \equiv K^{1/2} H(w) K^{-1/2} D$ . Thus, the asymptotic risk of  $\widehat{\mu}(w)$  under squared errors is given by

$$R_{a}(\widehat{\mu}(w)) = E(\Lambda^{2}) = \tau_{0}^{2} + E\left(\omega'\widehat{\delta}(D) - \omega'\delta\right)^{2}$$

$$= \tau_{0}^{2} + \omega'K^{1/2}H^{2}(w)K^{1/2}\omega$$

$$+ (\omega'K^{1/2}L(w)K^{-1/2}\delta)^{2}, \tag{9}$$

where  $\tau_0^2 = \left(\frac{\partial \mu}{\partial \theta}\right)' J_{00}^{-1} \left(\frac{\partial \mu}{\partial \theta}\right)$  and  $L(w) = I_q - H(w)$ . Our goal here is to find the value of w that minimizes  $R_a(\widehat{\mu}(w))$ , the asymptotic risk of  $\widehat{\mu}(w)$ .

Write  $W = \{w \in [0, 1]^{2^q} : \sum_s w_s = 1\}$ , a general weight set. We define the optimal weight vector as

$$w^{\text{opt}} = \underset{w \in \mathcal{W}}{\operatorname{argmin}} \ R_a(\widehat{\mu}(w)). \tag{10}$$

Thus, the estimator  $\widehat{\mu}(w^{\mathrm{opt}})$  has the minimum asymptotic risk under squared errors from among the class of estimators defined by  $\widehat{\mu}(w)$ . The problem with  $\widehat{\mu}(w^{\mathrm{opt}})$  is that it is infeasible because  $\omega$  and K in  $R_a(\widehat{\mu}(w))$  are unknown. A feasible version of  $\widehat{\mu}(w^{\mathrm{opt}})$  may be obtained by replacing these unknowns by their consistent estimators. A consistent estimator of K is  $\widehat{K} \equiv (J_{n,11} - J_{n,10}J_{n,00}^{-1}J_{n,01})^{-1}$ . Also, since the ML estimators  $\widehat{\theta}_{\mathrm{full}}$  and  $\widehat{\gamma}_{\mathrm{full}}$  based on the full model are consistent estimators of their respective unknowns, we can use  $\widehat{\omega} = \omega \mid_{J_{\mathrm{full}} = J_{n,\mathrm{full}}, \theta = \widehat{\theta}_{\mathrm{full}}, \gamma = \widehat{\gamma}_{\mathrm{full}}}$  to estimate  $\omega$  consistently. Let

$$\delta_n = E(\widehat{\delta}_{\text{full}}). \tag{11}$$

When  $\widehat{\delta}_{\text{full}}$  is absolutely integrable, we have, from Eq. (6),

$$\delta_n \to \delta$$
. (12)

Now, only the second and third terms in the expression of  $R_a(\widehat{\mu}(w))$  in Eq. (9) are related to w, and these two terms may be estimated by

$$A(w) = \widehat{\omega}' \widehat{K}^{1/2} \widehat{H}^{2}(w) \widehat{K}^{1/2} \widehat{\omega} + (\widehat{\omega}' \widehat{K}^{1/2} \widehat{L}(w) \widehat{K}^{-1/2} \delta_{n})^{2},$$
(13)

where  $\widehat{H}(w)$  and  $\widehat{L}(w)$  have the same expressions as H(w) and L(w) respectively, except that K is replaced by  $\widehat{K}$  everywhere. Similarly,  $\widehat{H}_s$  has the same expression as  $H_s$ , except that K is replaced by  $\widehat{K}$  everywhere. Denote

$$\widehat{w}^{\text{opt}} = \underset{w \in \mathcal{W}}{\operatorname{argmin}} A(w). \tag{14}$$

The following theorem shows that, under some regularity conditions,  $\widehat{w}^{\text{opt}}$  converges in probability to the optimal weight vector  $w^{\text{opt}}$ .

**Theorem 3.1.** When  $n \to \infty$ , provided that Eq. (12) holds and  $R_a(\widehat{\mu}(w))$  has an identifiable unique<sup>1</sup> minimizer  $w^{opt}$  on w, then

$$\widehat{w}^{\text{opt}} \stackrel{p}{\longrightarrow} w^{\text{opt}}.$$
 (15)

## **Proof.** See the Appendix.

Note that the computation of A(w) requires a knowledge of the unknown quantity  $\delta_n$ . If we replace  $\delta_n$  in A(w) with an estimator  $\widehat{\delta}_n$  such that  $\widehat{\delta}_n - \delta_n \stackrel{p}{\longrightarrow} 0$ , then the weight vector that results from Eq. (14) still converges in probability to  $w^{\text{opt}}$ . However, it is difficult, if not impossible, to find the estimator  $\widehat{\delta}_n$  under the assumption of local misspecification. In view of Eq. (11), we suggest that  $\delta_n$  be estimated by its unbiased estimator  $\widehat{\delta}_{\text{full}}$ , obtained based on the full model. Let

$$\widetilde{A}(w) = \widehat{\omega}' \widehat{K}^{1/2} \widehat{H}^{2}(w) \widehat{K}^{1/2} \widehat{\omega} 
+ (\widehat{\omega}' \widehat{K}^{1/2} \widehat{L}(w) \widehat{K}^{-1/2} \widehat{\delta}_{\text{full}})^{2}$$
(16)

be the objective function that results from replacing  $\delta_n$  with  $\widehat{\delta}_{\text{full}}$ . The weight vector that minimizes  $\widetilde{A}(w)$  is

$$\tilde{w}^{\text{opt}} = \underset{w \in \mathcal{W}}{\operatorname{argmin}} \, \tilde{A}(w). \tag{17}$$

This weight vector is a feasible version of  $\widehat{w}^{\text{opt}}$ . We propose to construct FMA estimators based on  $\widetilde{w}^{\text{opt}}$ , and call it the "approximately optimal" (A-opt) weight choice.

It is worth noting that this FMA strategy is similar in spirit to that proposed by LZWZ (2011), but with one important technical difference: LZWZ (2011) select w by minimizing an approximately unbiased estimator of the asymptotic risk (see formula (33) in their paper), whereas in the present paper we select w by minimizing a plug-in estimator of the asymptotic risk (Eq. (9)).

Define  $\Psi$  as a  $2^q \times 2^q$  matrix with  $\Psi_{sr} = \widehat{\omega}' \widehat{K}^{1/2} \widehat{H}_s \widehat{H}_r \widehat{K}^{1/2} \widehat{\omega} + \widehat{\omega}' \widehat{K}^{1/2} (I_q - \widehat{H}_s) \widehat{K}^{-1/2} \widehat{\delta}_{\text{full}} \widehat{\omega}' \widehat{K}^{1/2} (I_q - \widehat{H}_r) \widehat{K}^{-1/2} \widehat{\delta}_{\text{full}}$  as its srth element. It can readily be seen that  $\widetilde{A}(w) = w' \Psi w$ . Thus, the minimization of  $\widetilde{A}(w)$  with respect to w is a quadratic programming problem. Computational routines, which are available from various software packages (e.g., Matlab and SAS), can be used to obtain solutions to this problem, and they generally work effectively and efficiently even when  $2^q$  is large.

## 3.2. Specialization to multinomial and ordered logit models

For the multinomial logit model in Eq. (2),  $\theta=(\alpha_1,\beta_1',\ldots,\alpha_{J-1},\beta_{J-1}')'$  and  $\gamma=(\gamma_1',\ldots,\gamma_{J-1}')'$ . Let  $\eta=(\eta_1',\ldots,\eta_{J-1}')'=(\alpha_1,\beta_1',\gamma_1',\ldots,\alpha_{J-1},\beta_{J-1}',\gamma_{J-1}')'$  and  $\Pi$  be a project matrix such as  $(\theta',\gamma')'=\Pi\eta$ . Straightforward calculations show that, for the model in Eq. (2),

$$\frac{\partial^{2} \log \mathcal{L}(\theta, \gamma)}{\partial \eta_{j_{1}} \partial \eta_{j_{2}}'} = -\sum_{i=1}^{n} p_{ij_{1}} \left[ I(j_{1} = j_{2}) - p_{ij_{2}} \right] \times (1, X_{i}', Z_{i}')'(1, X_{i}', Z_{i}') \equiv \mathcal{E}_{j_{1}j_{2}},$$
(18)

where  $I(\cdot)$  is the usual indicator function. Let  $\Xi$  be a matrix with  $\Xi_{j_1j_2}$  as its  $j_1j_2$ th block. Thus, for the multinomial logit model in Eq. (2),  $J_{n,\text{full}} = -\frac{1}{n}\Pi\Xi\Pi'$ . The unknowns  $p_{ij}$  in  $\Xi$  are estimated by the full model. Given  $J_{n,\text{full}}$ ,  $\Psi_{sr}$  can be calculated directly using the procedure described in Section 3.1. Thus,  $\tilde{w}^{\text{opt}}$  can be obtained by minimizing  $w'\Psi w$ . The quadprog function of Matlab can be utilized to solve this minimization problem.

The calculations and the steps involved are largely similar for the ordered Logit model (Eq. (4)), except that for this model,

$$J_{n,\text{full}} = -\frac{1}{n} \frac{\partial^{2} \log \mathcal{L}(\theta, \gamma)}{\partial \eta \partial \eta'}$$

$$= -\frac{1}{n} \sum_{i=1}^{n} \{ p_{iy_{i}}^{-1} [(1 - 2C_{iy_{i}}) \xi_{iy_{i}} h'_{iy_{i}} h_{iy_{i}}$$

$$- (1 - 2C_{iy_{i-1}}) \xi_{iy_{i-1}} h'_{iy_{i-1}} h_{iy_{i-1}} ]$$

$$- p_{iy_{i}}^{-2} (\xi_{iy_{i}} h'_{iy_{i}} - \xi_{iy_{i-1}} h'_{iy_{i-1}})$$

$$\times (\xi_{iy_{i}} h'_{iy_{i}} - \xi_{iy_{i-1}} h'_{iy_{i-1}})' \}, \qquad (19)$$

where  $(y_1, \ldots, y_n)$  are realizations of  $(Y_1, \ldots, Y_n)$ ,  $p_{ij} = P(Y_i = j)$ ,  $C_{ij} = P(Y_i \leq j)$ ,  $\xi_{ij} = C_{ij} - C_{ij}^2$ , and  $h_{ij} = (I(j = 1), \ldots, I(j = J - 1), (X_i', Z_i')I(1 \leq j < J))$ . As in the case of the multinomial model, the unknowns  $p_{ij}$  in  $J_{n,\text{full}}$  are estimated based on the full model.

## 4. A Monte Carlo study

In this section, an examination of the finite sample performance of the proposed model averaging strategy is undertaken in a number of Monte Carlo experiments, with designs that include both the multinomial and ordered logit models. Our study has the following specific objectives: (i) to compare the proposed A-opt weight choice model averaging scheme with some alternative FMA and common model selection schemes, and (ii) to examine

 $<sup>^{1}</sup>$  See Definition 3.3 of White (1994) for the definition of identifiable uniqueness.

the effects of the changing magnitude and sparsity level of non-zero coefficients on the various strategies' performances.

For comparison, we also include post-model selection estimators based on the AIC and BIC, and model average estimators based on the smoothed-focused information criterion (S-FIC) (Claeskens et al., 2006), the optimal mean square error (o-MSE) criterion (LZWZ 2011) and the equal weight criterion. The AIC and BIC are penalized versions of the attained log likelihood, and are arguably the most widely applied model selection criteria in practice. The S-FIC strategy assigns the weight

$$\exp\{-\operatorname{FIC}_{s}/(2\widehat{\omega}'\widehat{K}\widehat{\omega})\} / \left(\sum_{s^{*}} [\exp\{-\operatorname{FIC}_{s^{*}}/(2\widehat{\omega}'\widehat{K}\widehat{\omega})\}]\right)$$

to the sth submodel, where FIC<sub>s</sub> is the FIC score achieved by the sth submodel. The FIC, introduced by Claeskens and Hjort (2003), is an approximately unbiased estimator of the asymptotic squared error risk of the unknown coefficient vector in the sth submodel.<sup>2</sup> The o-MSE criterion, developed by LZWZ (2011), is based on the minimization of an approximately unbiased estimator of the asymptotic squared error risk of the FMA estimator.<sup>3</sup> The equal weighted model average simply assigns to each model a weight that equals the reciprocal of the total number of models contained in the average.

We consider two schemes for computing a model average. The first one combines all  $2^q$  candidate models, whereas the second one combines only the subset of models that survive an initial screening step. Model screening has the advantage of narrowing down the array of models before combining, and thus saving computing costs. Here, we adopt the "top m model screening procedure" (Yuan & Yang, 2005), which selects  $m(<2^q)$  leading models using a model selection criterion; specifically, it eliminates all but the m models with the smallest values of an information criterion. In our simulations, we use the BIC as the criterion for model elimination and inclusion, and choose m = 5. Another model screening procedure that could be adopted is backward elimination (Claeskens et al., 2006). However, one drawback of this latter procedure is that it always includes exactly one model of each size in the final set of models for averaging. This means that even if the best model of a given size is worse than the second best model of another size, the procedure will include the former model but exclude the latter.

The experimental designs of our Monte Carlo experiments can be summarized as follows:

Design 1: The responses are generated based on the setup of a multinomial logit model (Eq. (2)) with the following specifications:  $J=3, X_i=0$  (i.e., no mandatory regressors), each of  $(Z_{i1},\ldots,Z_{i8})'\sim N(0,\Omega)$ , where  $\Omega=(\Omega_{ij})$  and  $\Omega_{ij}=\rho^{|i-j|}$  for  $i\neq j$  and  $\rho=0$ , 0.3, and 0.6,  $(\alpha_1,\alpha_2)=\kappa(0.3,0.5)$ , and  $\gamma_1$  and  $\gamma_2$  are chosen according

to the following scenarios:

Scenario 1:  $\gamma_1 = \kappa(1.4, 0.9, 1.3, 1.5, 1.5, 1.2, 0.9, 0);$   $\gamma_2 = \kappa(1.0, 1.2, 1.1, 0.9, 0.7, 1.1, 1.0, 0)$ Scenario 2:  $\gamma_1 = \kappa(1.4, 0.9, 1.3, 1.5, 1.5, 0, 0, 0);$   $\gamma_2 = \kappa(1.0, 1.2, 1.1, 0.9, 0.7, 0, 0, 0)$ Scenario 3:  $\gamma_1 = \kappa(1.4, 0.9, 0, 0, 0, 0, 0, 0);$  $\gamma_2 = \kappa(1.0, 1.2, 0, 0, 0, 0, 0, 0, 0, 0, 0);$ 

The parameter  $\kappa$  is used to control the magnitude of the coefficients, and we let it vary in the set  $\{0.5, 1, 2\}$ . The three scenarios also represent different sparsity levels of non-zero coefficients. Under Scenario 1, the true model is almost the full model, and thus the majority of the models in the model average are under-fitted. Scenario 3 contains many zero coefficients, resulting in a large number of over-fitted models in the model average. Scenario 2 represents an intermediate scenario. With q=8, there are  $2^8=256$  submodels to combine. On the other hand, if the above-mentioned top m model screening procedure is applied, then the model average only combines the m=5 submodels that attain the smallest BIC values.

Design 2: This experimental design has the same specifications as the previous design, except that here we generate the  $p_{ij}$  values based on the ordered logit model in Eq. (4), and the following scenarios determine the choice of  $\gamma$ :

Scenario I: 
$$\gamma = \kappa(1.0, 1.2, 0.9, 1.4, 1.1, 0.8, 0.9, 0)$$
  
Scenario II:  $\gamma = \kappa(1.0, 1.2, 0.9, 1.4, 1.1, 0, 0, 0)$   
Scenario III:  $\gamma = \kappa(1.0, 1.2, 0, 0, 0, 0, 0, 0)$ .

All of our Monte Carlo simulations are based on 1000 replications. We generate 100 observations as training data and 10 observations as test data. Our aim is to evaluate the accuracy of the out-of-sample forecasts produced by the coefficient estimates. We assess the accuracy of the forecasts based on the mean squared forecast error (MSFE):

$$MSFE = \frac{1}{10\,000} \sum_{r=1}^{1000} \sum_{t=1}^{10} \sum_{j=1}^{J} (\widehat{p}_{tj}^{[r]} - p_{tj}^{[r]})^2$$
 (20)

and the mean absolute forecast error (MAFE):

MAFE = 
$$\frac{1}{10\,000} \sum_{r=1}^{1000} \sum_{t=1}^{10} \sum_{j=1}^{J} |\widehat{p}_{tj}^{[r]} - p_{tj}^{[r]}|,$$
 (21)

where  $\widehat{p}_{tj}^{[r]}$  is the forecast of  $p_{tj}^{[r]}$ , the probability of the tth test observation, resulting in choice j for the rth replication. Some representative results are shown in Tables 1–3. As the results based on the screening and non-screening versions of the model averages are quite similar, we have chosen to report only those based on the screening version, in order to conserve space. In the tables, AIC and BIC denote the two post-model selection estimators, and S-FIC, LZWZ, EW, A-opt and opt denote the FMA estimators based on S-FIC weighting, o-MSE weighting, equal weighting, our proposed  $\widetilde{w}^{\rm opt}$  weight choice, and the (infeasible) optimal weight  $\widehat{w}^{\rm opt}$ , respectively. The opt estimator is of no practical utility, and is used only as a benchmark for assessing the efficiency of the other estimators. To facilitate readability, the opt estimators' forecast errors are shown in brackets

<sup>&</sup>lt;sup>2</sup> See Eq. (3.3) of Claeskens and Hjort (2003).

 $<sup>^3</sup>$  See Eq. (33) of LZWZ (2011). This criterion allows for both fixed and random weights. In our computation, we assume that the weights are fixed.

Table 1  $\kappa = 0.5$ .

_ 0	1.5.														
ρ	Scenario	MSFE							MAFE						
		AIC	BIC	S-FIC	LZWZ	EW	A-opt	(opt)	AIC	BIC	S-FIC	LZWZ	EW	A-opt	(opt)
		Design	1												
0	1	0.061	0.075∗	0.061	0.055	0.069	0.055†	(0.037)	0.316	0.344*	0.313	0.299	0.339	0.297†	(0.237
	2	0.058	0.063∗	0.048	0.047	0.052	0.046†	(0.029)	0.309	0.323∗	0.285	0.283	0.300	0.280†	(0.213
	3	0.045∗	0.030	0.029	0.037	<b>0.027</b> †	0.037	(0.017)	0.271∗	0.224	0.223	0.251	<b>0.217</b> †	0.251	(0.168
		Design	2												
	1	0.057	0.085∗	0.056	0.045	0.065	0.043†	(0.033)	0.262	0.336∗	0.257	0.230	0.282	0.225†	(0.197
	2	0.052	0.069*	0.051	0.044	0.058	$0.043\dagger$	(0.034)	0.253	0.303*	0.256	0.237	0.276	0.232†	(0.200
	3	0.030	0.033∗	0.027†	0.028	0.028	0.028	(0.017)	0.199	0.212∗	0.197	0.196	0.203	0.195†	(0.152
		Design	1												
0.3	1	0.073	0.089*	0.066	0.065	0.072	0.063†	(0.042)	0.339	0.381∗	0.327	0.324	0.345	0.318†	(0.250
	2	0.062	0.065∗	0.048†	0.051	0.049	0.050	(0.030)	0.314	0.325∗	0.278†	0.289	0.283	0.285	(0.214
	3	0.043∗	0.032	0.028	0.037	<b>0.026</b> †	0.037	(0.017)	0.268∗	0.234	0.218	0.253	<b>0.211</b> †	0.253	(0.169
		Design 2													
	1	0.040	0.058∗	0.044	0.035	0.052	0.034†	(0.027)	0.215	0.269∗	0.227	0.202	0.249	0.197†	(0.175
	2	0.041	0.059∗	0.041	0.037	0.045	0.036†	(0.026)	0.226	0.275∗	0.227	0.214	0.241	0.209†	(0.181
	3	0.027	0.032∗	0.024	0.026	0.023†	0.026	(0.014)	0.186	0.208∗	0.181†	0.185	0.181	0.185	(0.140
		Design 1													
0.6	1	0.080	0.082∗	0.061†	0.070	0.063	0.067	(0.044)	0.355	0.364∗	0.315†	0.335	0.322	0.327	(0.259
	2	0.060∗	0.059	0.042	0.052	0.041†	0.050	(0.029)	0.317	0.318*	0.268	0.298	0.264†	0.292	(0.220
	3	0.048∗	0.037	0.030	0.041	0.027†	0.041	(0.017)	0.292∗	0.250	0.228	0.269	0.219†	0.271	(0.173
		Design	2												
	1	0.038	0.046*		0.037	0.045	0.036†	(0.024)	0.207	0.234∗	0.214	0.202	0.225	0.197†	(0.159
	2	0.038	0.041∗	0.036	0.035	0.038	$0.034\dagger$	(0.021)	0.206	0.215∗	0.199	0.197	0.204	0.191†	(0.152
	3	0.038*	0.032	0.030	0.035	0.030†	0.035	(0.017)	0.214∗	0.204	0.200	0.213	0.199†	0.211	(0.152
	[1]	0	0	17	0	33	50	N.A.	0	0	17	0	28	56	N.A.
	[2]	28	72	0	0	0	0	N.A.	22	78	0	0	0	0	N.A.
	[3]	100	78	50	78	56	N.A.	N.A.	100	78	56	83	56	N.A.	N.A.
_															

#### Notes:

- [1]: Percentage of cases with the best forecast.
- [2]: Percentage of cases with the worst forecast.
- [3]: Percentage of cases with a forecast inferior to that of A-opt.

in all cases, and the best and worst estimators (excluding the infeasible opt estimator) in each case are indicated by a "†" and a "★", respectively. At the bottom of each table, a summary is provided of the percentages of cases where the various estimators produced the best and worst forecasts, and the A-opt estimator yielded forecasts superior to those of the other strategies. We also apply the Morgan–Granger–Newbold (MGN) test (Granger & Newbold, 1977) to test for equal forecast accuracy between A-opt and other methods; a forecast accuracy figure is shown in bold if it differs significantly from the corresponding A-opt figure at the 10% level.

The following conclusions may be drawn from the Monte Carlo results.

First, it can be seen that, in the majority of cases, the forecasts produced by the four model averaging strategies are superior those obtained by model selection. Other things being equal, model averaging appears to work better when  $\kappa$  is small or moderate (Tables 1 and 2) than when it is large (Table 3). This result is not unexpected, because when  $\kappa$  is small, the non-zero coefficients in the true model are all close to zero, making it difficult to distinguish the truth from a false model that contains many zeros. As model selection criterion scores can be quite similar for different models, the choice of models becomes unstable. On

the other hand, when  $\kappa$  is large, the absolute values of the non-zero coefficients are also large, and a model selection criterion can identify a non-zero coefficient more readily. This reduces the forecast variability of the post-model selection estimator. For example, when  $\kappa=0.5$  (Table 1), the worst forecast is invariably produced by one of the two model selection strategies, but when  $\kappa=2$  (Table 3), the two model selection strategies together produce over half of the best forecasts across all cases in terms of both MSFE and MAFE. These results reinforces the intuition that model averaging is more credible when the uncertainty in finding the best model is high, but less suitable when there is little selection instability.

Second, for small to moderate values of  $\kappa$  (Tables 1 and 2), the proposed A-opt estimator delivers the best forecast most frequently. In most cases, the A-opt estimator is preferred to the S-FIC and LZWZ averaging strategies. This is an encouraging finding, given the merits of S-FIC and LZWZ which have been demonstrated in other contexts. The bold figures in the tables indicate that the differences in forecasting performances between the A-opt and other methods are statistically significant at the 10% level in the majority of cases. It also appears that the value of  $\rho$  which controls the degrees of regressor collinearity has some

Table 2  $\kappa = 1$ 

= 1																
ρ	Scenario	MSFE								MAFE						
		AIC	BIC	S-FIC	LZWZ	EW	A-opt	(opt)	AIC	BIC	S-FIC	LZWZ	EW	A-opt	(opt)	
		Design	1													
0	1	0.075	0.100∗	0.077	0.077	0.085	0.072†	(0.054)	0.308	0.363∗	0.316	0.315	0.338	0.304†	(0.256)	
	2	0.062	0.083*	0.057†	0.065	0.060	0.062	(0.043)	0.272	0.323∗	0.268†	0.289	0.277	0.281	(0.228)	
	3	0.044∗	0.041	0.030	0.039	<b>0.028</b> †	0.040	(0.017)	0.259∗	0.244	0.221	0.254	0.217†	0.259	(0.172)	
		Design :	2													
	1	0.037	0.049	0.043	0.037	0.049*	0.035†	(0.029)	0.191	0.221	0.209	0.193	0.228∗	0.188†	(0.172)	
	2	0.028†	0.032*	0.029	0.030	0.030	0.029	(0.019)	0.163†	0.173∗	0.166	0.167	0.172	0.166	(0.140)	
	3	0.024∗	0.015†	0.017	0.022	0.016	0.024	(0.013)	0.168	0.143	0.143	0.164	0.140†	0.171∗	(0.132)	
		Design	1													
0.3	1	0.077	0.096∗	0.071	0.073	0.077	0.069†	(0.052)	0.300	0.346∗	0.299	0.302	0.314	0.293†	(0.243)	
	2	$0.057\dagger$	0.082*	0.057	0.065	0.059	0.062	(0.044)	0.260†	0.316∗	0.267	0.283	0.274	0.276	(0.224)	
	3	0.038	0.040∗	0.028	0.039	0.026†	0.039	(0.017)	0.245	0.243	0.215	0.253	0.210†	0.256∗	(0.170)	
		Design 2														
	1	0.037	0.063∗	0.033	0.030	0.037	0.028†	(0.023)	0.171	0.236∗	0.174	0.163	0.194	0.156†	(0.141)	
	2	0.038†	0.045*	0.041	0.040	0.044	0.039	(0.026)	0.178	0.194	0.186	0.178	0.196∗	0.175†	(0.147)	
	3	0.028∗	0.020	0.019	0.024	0.018†	0.025	(0.015)	0.178⋆	<b>0.147</b> †	0.152	0.171	0.149	0.176	(0.135)	
		Design 1														
0.6	1	0.099	0.113∗	0.080†	0.085	0.083	0.082	(0.054)	0.352	0.373∗	0.319†	0.329	0.329	0.323	(0.257)	
	2	$0.052\dagger$	0.069*	0.053	0.060	0.053	0.058	(0.037)	0.262†	0.303∗	0.266	0.284	0.269	0.278	(0.216)	
	3	0.049∗	0.030†	0.035	0.047	0.032	0.047	(0.022)	0.278	0.216†	0.239	0.281∗	0.232	0.280	(0.193)	
		Design :	2													
	1	0.039	0.049*	0.036	0.033	0.039	0.031†	(0.026)	0.157	0.188∗	0.165	0.152	0.177	0.147†	(0.132)	
	2	$0.034\dagger$	0.042*	0.037	0.038	0.039	0.036	(0.023)	0.153†	0.181∗	0.161	0.158	0.167	0.154	(0.130)	
	3	0.021	0.016†	0.019	0.023	0.018	0.023∗	(0.010)	0.157	0.133†	0.151	0.164	0.150	0.167⋆	(0.111)	
	[1]	28	17	11	0	17	28	N.A.	22	17	11	0	17	33	N.A.	
	[2]	22	67	0	0	6	6	N.A.	11	56	0	6	11	17	N.A.	
	[3]	61	78	39	72	50	N.A.	N.A.	50	67	39	72	50	N.A.	N.A.	

Notes:

- [1]: Percentage of cases with the best forecast.
- [2]: Percentage of cases with the worst forecast.
- [3]: Percentage of cases with a forecast inferior to that of A-opt.

bearings on the performance of the A-opt forecast. The A-opt estimators generally yield better (worse) forecasts with a higher frequency when  $\rho$  is small (large) than when it is large (small), suggesting that the advantages of the A-opt estimators may be stronger when the collinearity of the regressors is small to moderate than when it is large. The advantages of the A-opt estimator are also more pronounced under Scenarios 1 and 2, where the true model contains few zero coefficients, than under Scenario 3, where the true model contains only a small number of non-zero coefficients. Under the latter scenario, the BIC estimator, which favors parsimony, frequently exhibits empirical superiority over the other strategies, especially when  $\kappa$  is large.

Third, the results show that the simple equally weighted model average often outperforms other strategies. This strong showing of the EW averaging scheme is a surprising feature of our results. It is usually under Scenario 3 that EW outperforms the proposed A-opt method. Interestingly, even for  $\kappa=2$  (Table 3), where selection is arguably the preferred strategy, EW still has the ability to produce the best forecast, and outperforms the A-opt estimator in a large number of cases, although the latter estimator has an overall advantage when other values of  $\kappa$  are also considered.

Fourth, all of the above comments regarding the relative merits and shortcomings of the various strategies apply to both the multinomial and ordered logit models. We do not observe any major differences in the pattern of the Monte Carlo results under Designs 1 and 2. Although we do not report the results here, the non-screening versions of the various model average estimators generally exhibit behaviors which are very similar to those of their screening counterparts.

## 5. An empirical application

In this section, we consider an application of the proposed model averaging strategy to real data. The dataset, taken from Compustat and previously used by Ashbaugh-Skaife, Collins, and LaFond (2006) and Verbeek (2007), contains observations of Standard and Poor's credit ratings of 921 US firms in 2005. The ratings range from AAA (highest rating) to D (lowest rating). We analyze this dataset using the binary and ordered logit models. The binary model is a special case of both the multinomial and ordered logit models.

The dependent variable used in our binary logit analysis has the value of 1 if the firm's rating is above BB+

Table 3  $\kappa = 2$ .

	•														
ρ	Scenario	MSFE							MAFE						
		AIC	BIC	S-FIC	LZWZ	EW	A-opt	(opt)	AIC	BIC	S-FIC	LZWZ	EW	A-opt	(opt)
		Design	1												
0	1	0.090	0.114∗	0.085†	0.105	0.090	0.093	(0.088)	0.268†	0.317∗	0.273	0.301	0.289	0.284	(0.276)
	2	0.070	0.066	0.064†	0.079*	0.064	0.078	(0.050)	0.250	0.246	0.239†	0.264	0.240	0.265*	(0.215)
	3	0.039∗	0.023	0.022	0.032	0.020†	0.034	(0.015)	0.226∗	0.166	0.170	0.203	<b>0.164</b> †	0.211	(0.151
		Design 2	2												
	1	0.040†	0.040†	0.041	0.044	0.046∗	0.042	(0.030)	0.155	0.152†	0.167	0.169	0.189∗	0.166	(0.144
	2	0.030*	0.025	0.024	0.027	$0.023\dagger$	0.028	(0.022)	0.143∗	0.132	0.130†	0.137	0.130	0.140	(0.125)
	3	0.032∗	0.018†	0.020	0.025	0.018	0.028	(0.016)	0.171∗	0.129†	0.139	0.154	0.135	0.162	(0.124
		Design	1												
0.3	1	0.090	0.113∗	0.085†	0.100	0.088	0.091	(0.079)	<b>0.268</b> †	0.317∗	0.270	0.290	0.279	0.277	(0.257
	2	0.078	0.076	0.073	0.089*	$0.072\dagger$	0.087	(0.056)	0.263	0.261	0.253†	0.280∗	0.254	0.277	(0.222)
	3	0.039∗	0.024	0.023	0.033	0.021†	0.035	(0.017)	0.222∗	0.169	0.171	0.204	<b>0.164</b> †	0.213	(0.156
		Design 2													
	1	0.033†	0.050∗	0.042	0.041	0.046	0.039	(0.034)	0.136†	0.157	0.157	0.153	0.172∗	0.149	(0.140
	2	0.028	$0.023\dagger$	0.025	0.029	0.026	0.030∗	(0.022)	0.127	0.116†	0.118	0.127	0.122	0.129∗	(0.115
	3	0.024∗	0.014†	0.016	0.021	0.015	0.022	(0.011)	0.145∗	<b>0.116</b> †	0.121	0.136	0.117	0.141	(0.106
		Design	1												
0.6	1	0.083†	0.105∗	0.087	0.095	0.087	0.090	(0.075)	0.252†	0.292∗	0.274	0.283	0.276	0.275	(0.246
	2	0.080	$0.066\dagger$	0.070	0.085*	0.071	0.079	(0.049)	0.258	0.232†	0.252	0.275∗	0.258	0.264	(0.207)
	3	0.038∗	0.020†	0.025	0.037	0.023	0.037	(0.016)	0.219	0.162†	0.183	0.217	0.181	0.220∗	(0.150
		Design 2	2												
	1	0.052	0.070∗	0.051	0.044	0.055	0.041†	(0.038)	0.142	0.183∗	0.160	0.140	0.174	0.135†	(0.132
	2	$0.027\dagger$	0.030	0.029	0.031	0.031*	0.029	(0.020)	$0.105\dagger$	0.115	0.118	0.117	0.128*	0.113	(0.097
	3	0.020∗	0.013	0.013	0.016	0.013†	0.017	(0.010)	0.129∗	0.105†	0.108	0.116	0.106	0.121	(0.096
	[1]	22	33	17	0	28	6	N.A.	28	39	17	0	11	6	N.A.
	[2]	39	28	0	17	11	6	N.A.	33	22	0	11	17	17	N.A.
	[3]	50	33	11	56	22	N.A.	N.A.	39	33	22	50	39	N.A.	N.A.

#### Notes:

- [1]: Percentage of cases with the best forecast.
- [2]: Percentage of cases with the worst forecast.
- [3]: Percentage of cases with a forecast inferior to that of A-opt.

(investment-grade rating), and 0 otherwise (speculativegrade rating). The following explanatory variables are available: working capital of the firm (wc), which proxies the firm's short-term liquidity; retained earnings (re) and earnings before interest and taxes (ebit), which proxy historical and current profitability, respectively; book leverage (bl), the ratio of the firm's debts to assets; and log sales volume (ls), which proxies the firm's size. We scale the first three of these variables by total assets (ta) in our analysis. All of the explanatory variables are treated as optional. This results in  $2^5 = 32$  binary logit submodels. As in the Monte Carlo study, we set m, the number of models to be retained after model screening, to 5. We estimate the models using the first 460 observations, according to the sequence listed by Verbeek (2007), and use the remaining 461 observations for forecast evaluation purposes. The predicted value of an observation is 1 (0) if the predicted probability score of the observation taking the value of 1 is greater (smaller) than 0.5. We evaluate the forecasts based on the hit-rate, obtained by dividing the number of correct predictions by the size of the evaluation sample.

Panel I of Table 4 presents the coefficient estimates produced by the AIC and BIC model selection and the screening versions of the various model averaging methods. The

**Table 4**Binary logit analysis for the credit rating application.

	AIC	BIC	S-FIC	LZWZ	EW	A-opt
	Panel I: C	Coefficient	estimates			
Intercept	-6.924	-6.924	-7.726	-7.284	-8.378	-7.265
bl	-4.497	-4.497	-4.290	-4.177	-2.384	-4.198
ebit/ta	6.778	6.778	6.705	6.177	5.352	6.226
ls	0.939	0.939	1.019	0.946	1.023	0.946
re/ta	3.863	3.863	4.018	4.104	4.000	4.081
wc/ta	-4.375	-4.375	-3.971	-4.143	-2.297	-4.155
	Panel II:	Out-of-san	nple hit-ra	tes		
	0.824	0.824	0.824	0.833	0.839	0.829

AIC and BIC methods yield the same coefficient estimates, as both methods select the full model that contains all five explanatory variables. The four model averaging methods also produce estimates which are very similar both to each other and to those obtained by model selection. Panel II of Table 4 shows that all of the methods perform well in terms of out-of-sample hit-rates, with the EW method having a slight edge over its competitors.

For the ordered logit analysis, we use a dependent variable with seven categories indexed by integer values ranging from 1 (lowest credit rating) to 7 (highest credit

**Table 5**Ordered logit models for the credit rating application.

	AIC	BIC	S-FIC	LZWZ	EW	A-opt
	Panel I:	Coefficien	t estimate	'S		
intercept-1	-1.814	-1.814	-1.614	-1.693	-0.194	-1.700
intercept-2	3.655	3.655	3.780	3.779	4.891	3.768
intercept-3	6.127	6.127	6.326	6.284	7.273	6.271
intercept-4	8.449	8.449	8.742	8.637	9.537	8.624
intercept-5	11.549	11.549	9 11.947	11.785	12.620	11.772
intercept-6	13.374	4 13.37	4 13.820	13.619	14.419	3.614
bl	3.226	3.226	3.184	3.247	1.727	3.258
ebit/ta	-6.322	-6.322	-6.125	-6.020	-4.892	-6.034
ls	-0.793	-0.793	-0.852	-0.798	-0.868	-0.798
re/ta	-3.746	-3.746	-3.874	-3.859	-3.908	-3.852
wc/ta	3.279	3.279	3.051	3.144	1.738	3.150
	Panel II:	Out-of-so	ample hit-	rates		
	0.479	0.479	0.484	0.503	0.484	0.503

rating), and the same independent variables as in the binary logit analysis. Again, we treat all explanatory variables as optional, estimate the model based on the first 460 observations, and evaluate the forecasts using the last 461 observations. An observation has a predicted value of j (1  $\leq$  j  $\leq$  7) if the predicted probability of the observation taking on *i* is the highest among the seven predicted probability values. Table 5 reports the estimates of coefficients and the hit-rates, where intercept-i values,  $i = 1, \ldots, 6$ , denote the intercepts of the first six equations, as described in Eq. (5). All six methods yield similar estimates, but the A-opt and LZWZ methods produce the most accurate outof-sample hit-rates. The deterioration in hit-rates for all methods relative to those observed under a binary logit analysis is to be expected, due to the much larger grouping of choice categories in the ordered logit analysis.

#### 6. Conclusions

Model averaging has advantages over model selection, in that it guards against the selection of a very poor model. These advantages have the potential to produce estimates and forecasts that improve on those obtained by model selection. In this paper we have developed a FMA weight choice criterion by minimizing a plug-in estimator of the FMA estimator's asymptotic risk. Our proposed method is similar to the method devised by Liang et al. (2011), but there are also important differences, as was discussed in Section 3. Although this paper focuses on multinomial and ordered logit models, the proposed method can be applied to any parametric model. We have proved that the proposed method has an approximate asymptotic optimality property under the local misspecification setup. Our Monte Carlo results demonstrate that the method frequently delivers more accurate forecasts than other model selection and averaging methods; the superiority of the proposed method is most marked when there is small to moderate collinearity among the regressors and high levels of uncertainty in identifying the best model.

One surprising feature of our Monte Carlo results is the strong showing of the simple equally weighted average estimator. Bates and Granger (1969) showed that, when all forecasts are uncorrelated and have identical variances, the

equal weighting method has an optimal property. While this result is not directly applicable to the present context, the frequent empirical superiority exhibited by the equal weighted estimator should perhaps reinvigorate our thinking about how best to combine estimators in general. This remains for future research.

Finally, the bulk of this paper only addresses issues in relation to the efficiency of estimators and forecasts obtained from model averaging. In comparison, little attention has been paid to matters of inference. Our current work explores the inferential aspects of model averaging in the context of the types of logit models being analyzed in this paper, as well as extending the analysis to other discrete choice models, including the nested logit and ordered probit models.

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## **Appendix. Proof of Theorem 3.1**

Let  $A^o(w) = \omega' K^{1/2} H^2(w) K^{1/2} \omega + (\omega' K^{1/2} L(w) K^{-1/2} \delta)^2$ . From Eq. (10), and recognising that  $\tau_0^2$  is unrelated to w, we have

$$w^{\text{opt}} = \underset{w \in \mathcal{W}}{\operatorname{argmin}} A^{0}(w). \tag{A.1}$$

Let  $\Phi^o$  and  $\Phi_n$  be  $2^q \times 2^q$  matrices, with their respective srth elements being

$$\Phi_{sr}^{o} = \omega' K^{1/2} H_{s} H_{r} K^{1/2} \omega + \omega' K^{1/2} (I_{q} - H_{s})$$

$$\times K^{-1/2} \delta \omega' K^{1/2} (I_{q} - H_{r}) K^{-1/2} \delta$$

and

$$\begin{split} \Phi_{n,sr} &= \widehat{\omega}' \widehat{K}^{1/2} \widehat{H}_s \widehat{H}_r \widehat{K}^{1/2} \widehat{\omega} + \widehat{\omega}' \widehat{K}^{1/2} (I_q - \widehat{H}_s) \\ &\times \widehat{K}^{-1/2} \delta_n \widehat{\omega}' \widehat{K}^{1/2} (I_q - \widehat{H}_r) \widehat{K}^{-1/2} \delta_n. \end{split}$$

Recognising that  $\theta_{\text{full}} \xrightarrow{p} \theta$ ,  $\gamma_{\text{full}} \xrightarrow{p} \gamma$ ,  $J_{n,\text{full}} \rightarrow J_{\text{full}}$ , and  $\delta_n \rightarrow \delta$ , we obtain

$$\sup_{w \in \mathcal{W}} (A(w) - A^{o}(w)) = \sup_{w \in \mathcal{W}} \sum_{s=1}^{2^{q}} \sum_{r=1}^{2^{q}} w_{s} w_{r} (\Phi_{n,sr} - \Phi_{sr}^{o}) 
\leq \sup_{w \in \mathcal{W}} \sum_{r=1}^{2^{q}} |\Phi_{n,sr} - \Phi_{sr}^{o}| 
= \sum_{s=1}^{2^{q}} |\Phi_{n,sr} - \Phi_{sr}^{o}| = o_{p}(1). \quad (A.2)$$

Hence

$$A(w) \xrightarrow{p} A^{o}(w) \tag{A.3}$$

uniformly for  $w \in \mathcal{W}$ . Now, from Eqs. (14), (A.1) and (A.3), as well as the identifiable uniqueness stated in Theorem 3.1, and Theorem 3.4 of White (1994), we obtain  $\widehat{w} \stackrel{p}{\longrightarrow} w^{\text{opt}}$ 

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