

Report - How Social Hierarchy Shapes Ambition and Discipline

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1 Background & hypotheses

The rigidity of a social hierarchy might affect which traits help an individual succeed in their life by rewarding certain qualities, while punishing others. Since societies differ in their structure, differences could also be present in which traits they primarily teach children in hopes of raising successful, well-adapted adults. For example, rigid cultures might foster obedience and conformity, as opposed to more fluid cultures which encourage competitiveness.

There are multiple ways to operationalize the rigidity of a social hierarchy. In this current project, the presence and type of slavery and the view of the ruler as divine were chosen as markers.

Data regarding the **type and presence of slavery** in different societies was provided by the Standard Cross-Cultural Sample (SCCS) (Murdock & White, 1969). This dataset enables distinction between hereditary and nonhereditary types of slavery. Societies with hereditary slavery are assumed to be more rigid in their structure than societies with either nonhereditary or no slavery present at all, because a group of people are conserved in a role not influenced by their own actions. Data about the **view of the ruler as either divine or non-divine** was provided by Robert L. Carneiro's Dataset (6th Edition) (Carneiro, 2024). Societies which view their ruler as divine or sacred are assumed to attribute qualities to the ruling person not achievable by a non-leader member of the group.

Information about the extent to which societies prioritize the **inculcation of certain traits** in children was provided by the Standard Cross-Cultural Sample (SCCS) (Murdock & White, 1969). The traits chosen for examination were: competitiveness, obedience and achievement.

Hypotheses: In societies where status is determined by uncontrollable factors, ambition holds less significance, while social discipline becomes a greater focus in child-rearing.

- **1:** Achievement and competitiveness hold smaller significance in child-rearing in societies which view their ruler as (semi)divine.
- **2:** Achievement and competitiveness hold smaller significance in child-rearing in societies where hereditary slavery is present, than in those where either nonhereditary slavery is present or where no slavery is present at all.
 - Planned contrasts: hereditary vs. nonhereditary, nonhereditary vs. no slavery present.
- **3:** Obedience holds greater significance in child-rearing in societies which view their ruler as (semi)divine.
- **4:** Obedience holds greater significance in child-rearing in societies where hereditary slavery is present, than in those where either nonhereditary slavery is present or where no slavery is

present at all.

- Planned contrasts: hereditary vs. nonhereditary, nonhereditary vs. no slavery present.

2 Variables

2.1 *Traits inculcated in childhood*

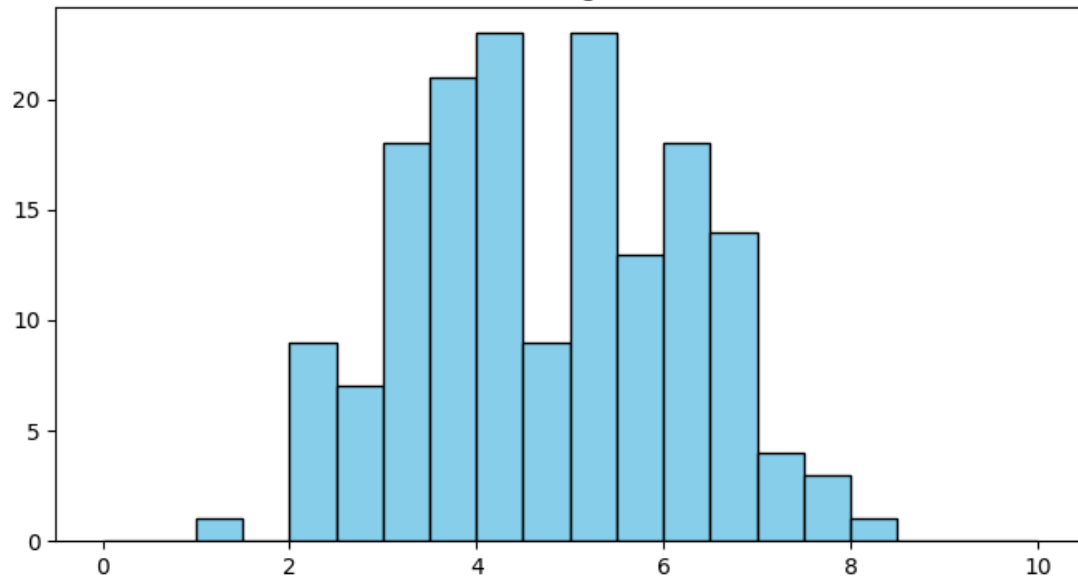
In the SCCS, societies were scored on a scale from 1 to 10 based on the significance the inculcation of a certain trait holds in child-rearing (Barry et al. 1976). Separate scores were determined for gender groups (boys and girls) and for two stages of childhood (early and late). These variables can be seen in the table below.

var_id	category	title
SCCS302	Childhood, Life cycle	Competitiveness: Early Boy
SCCS303	Childhood, Life cycle	Competitiveness: Early Girl
SCCS304	Childhood, Life cycle	Competitiveness: Late Boy
SCCS305	Childhood, Life cycle	Competitiveness: Late Girl
SCCS310	Childhood, Life cycle	Achievement: Early Boy
SCCS311	Childhood, Life cycle	Achievement: Early Girl
SCCS312	Childhood, Life cycle	Achievement: Late Boy
SCCS313	Childhood, Life cycle	Achievement: Late Girl
SCCS322	Childhood, Life cycle	Obedience: Early Boy
SCCS323	Childhood, Life cycle	Obedience: Early Girl
SCCS324	Childhood, Life cycle	Obedience: Late Boy
SCCS325	Childhood, Life cycle	Obedience: Late Girl

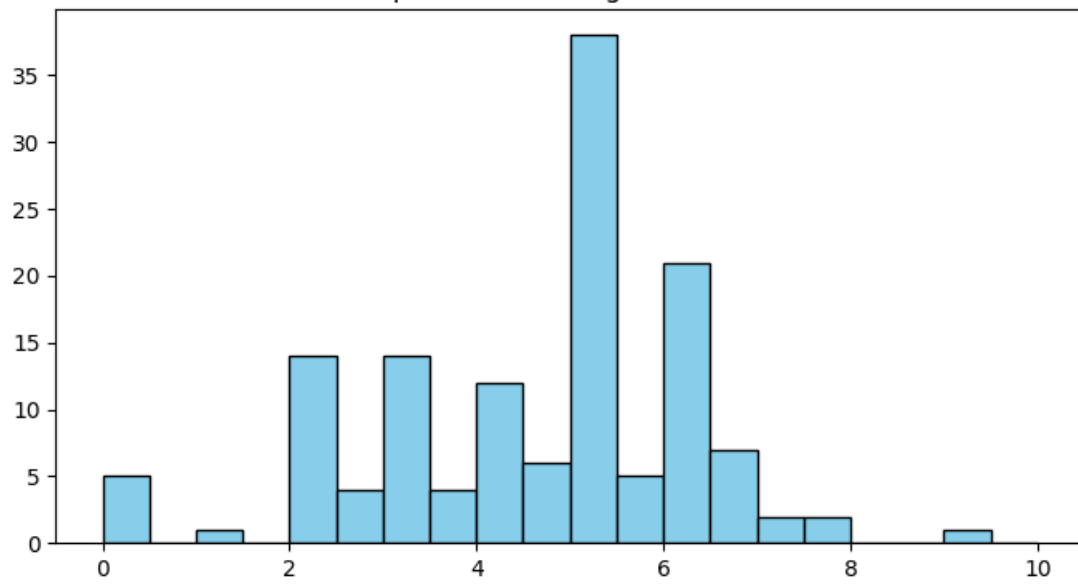
To reduce dimensions, I averaged data across genders and age groups, creating three continuous variables: Average Achievement, Average Competitiveness and Average Obedience. Although notable differences exist among groups, this project focuses solely on differences in the overall mean. Below you can see descriptive statistics and histograms for the distribution of the three variables.

	sample_size	mean	std	min	25%	50%	75%	max
Achievement: Avg	164	4.54	1.45	1	3.5	4.5	5.75	8
Competitiveness: Avg	136	4.4	1.71	0	3	5	5.5	9
Obedience: Avg	165	5.44	1.96	1.5	4	5	6.5	10

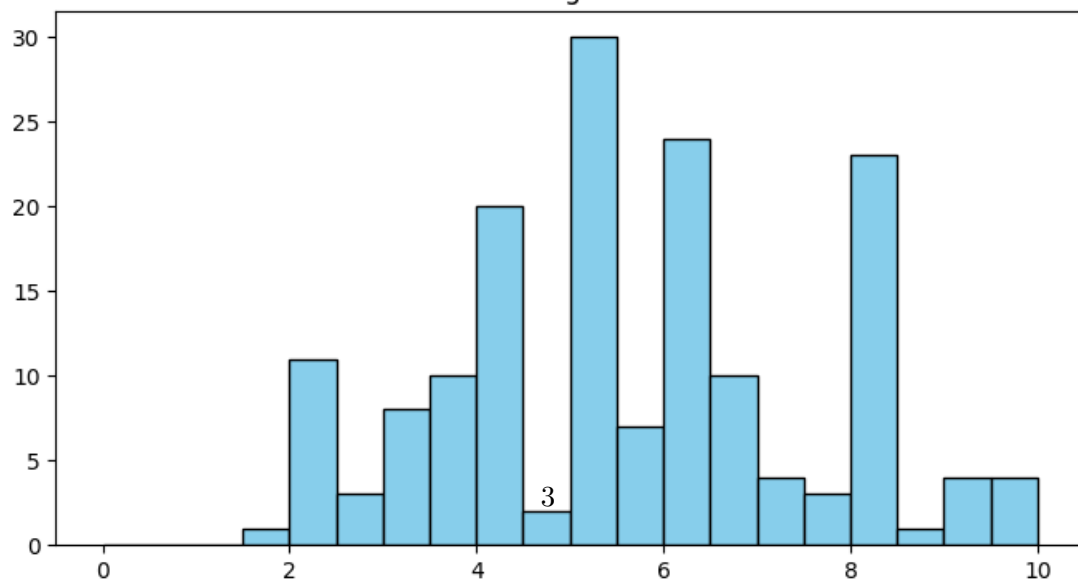
Achievement: Avg - Distribution



Competitiveness: Avg - Distribution



Obedience: Avg - Distribution



2.2 Rigidity of Social Hierarchy

The variables denoting the view of the ruler as (semi)divine and the type and presence of slavery are both categorical.

	var_id	category	title
13	CARNEIRO_326	Political Organization	(Semi)divine ruler
9	SCCS274	Politics, Class, Economy, Labour	Slavery: type [Note, identical to EA070]

The variable indicating whether a society views the ruler as (semi)divine is binary, with values **0 (absent)** or **1 (present)** (Carneiro, 2024). The table below shows the number of observations for each category.

	Absent (0)	Present (1)
count	58	14

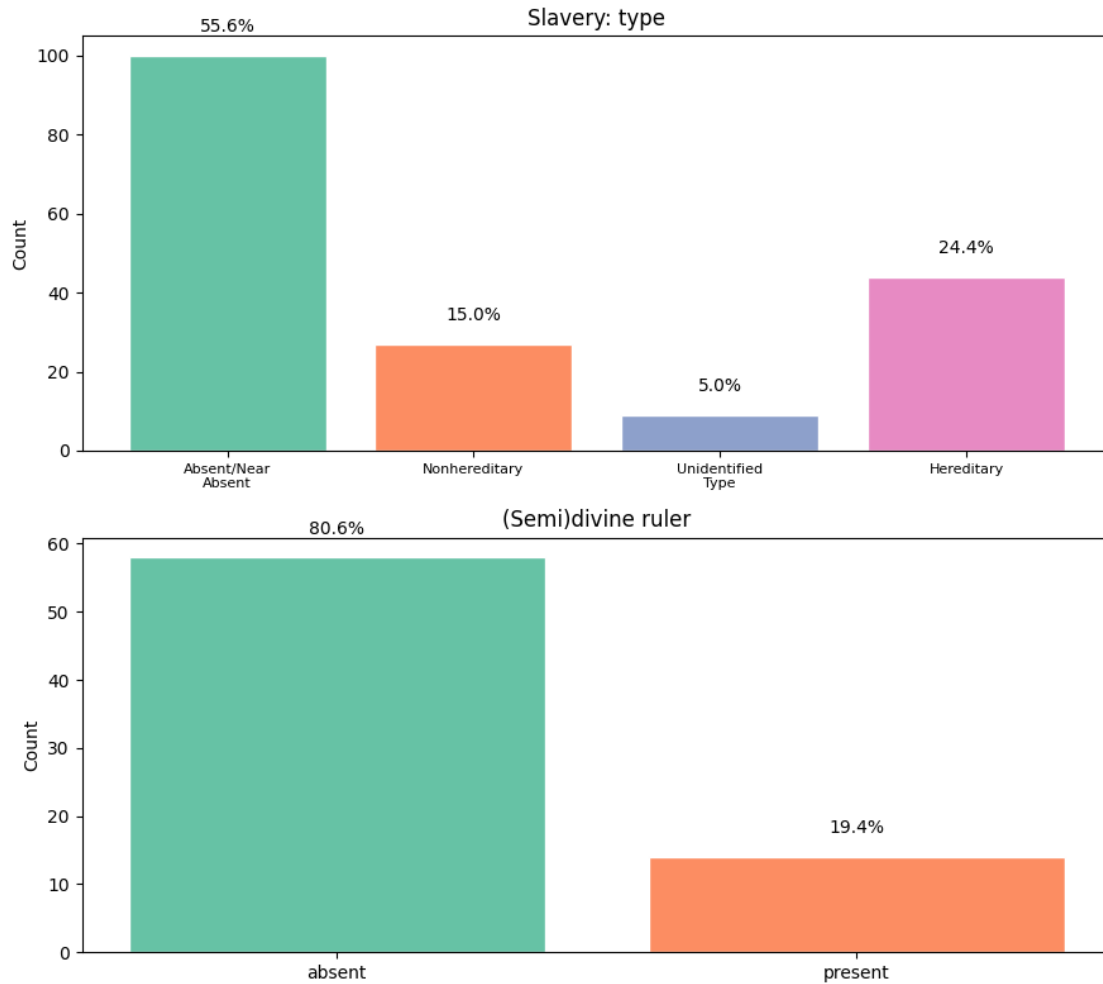
The variable representing the type and presence of slavery has 4 levels. Category interpretations are provided below (*based on Murdock & White, 1969*), with the number of observations for each shown in the table.

Slavery Type Category Interpretations

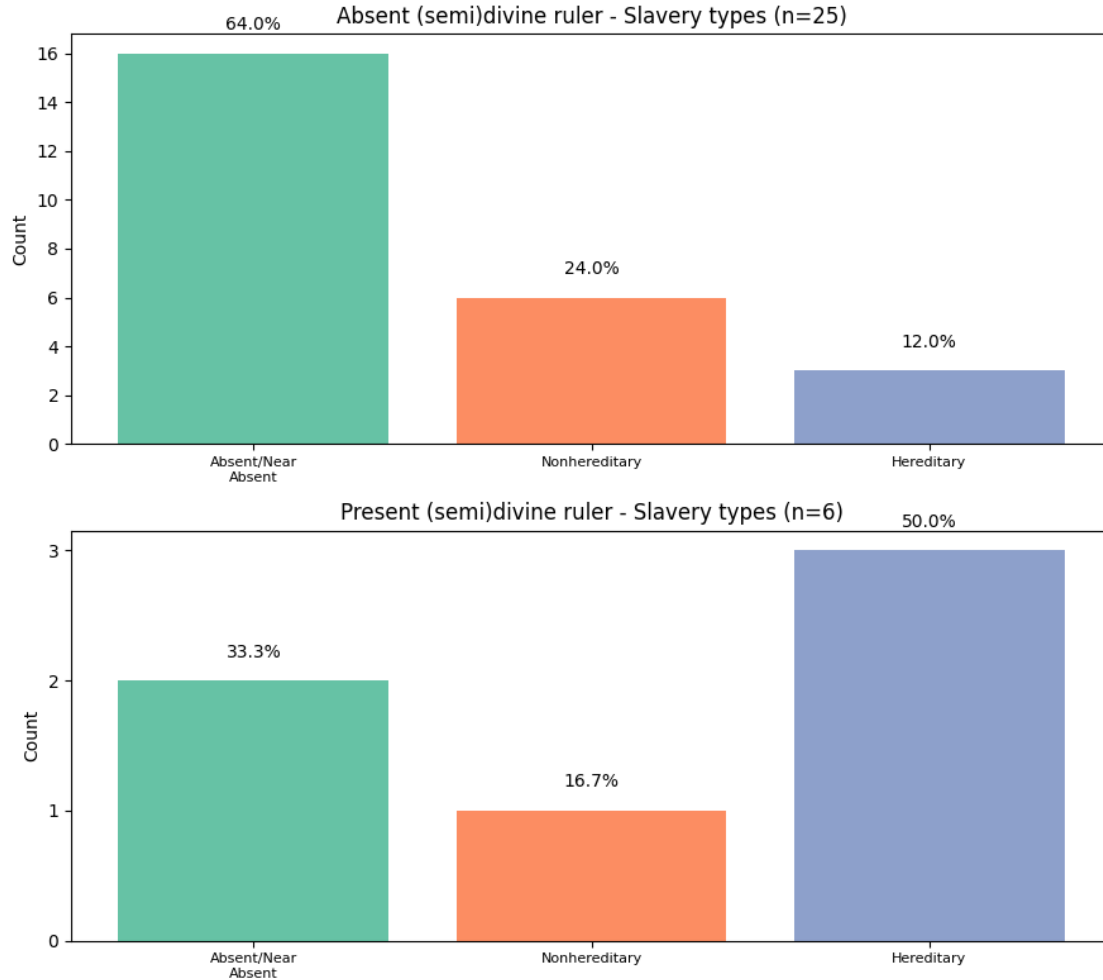
- **1:** Absence or near absence of slavery
- **2:** Incipient or nonhereditary slavery
- **3:** Slavery reported but not identified as hereditary or nonhereditary
- **4:** Hereditary slavery present and of at least modest social significance

	Absent/Near Absent (1)	Nonhereditary (2)	Unidentified Type (3)	Hereditary (4)
count	100	27	9	44

Bar charts displaying the category distributions are shown below.



The bar chart below illustrates differences in the category distribution of the variable depicting the presence and type of slavery, based on whether a society views the ruler as (semi)divine. In societies where the ruler is considered divine, hereditary slavery is more prevalent, whereas in those where the ruler is not viewed as divine, the absence of slavery is the most common category. Note that significantly fewer observations are available for the slavery variable in societies where (semi)divine view of the ruler is present (n=6) than where it is absent (n=25).

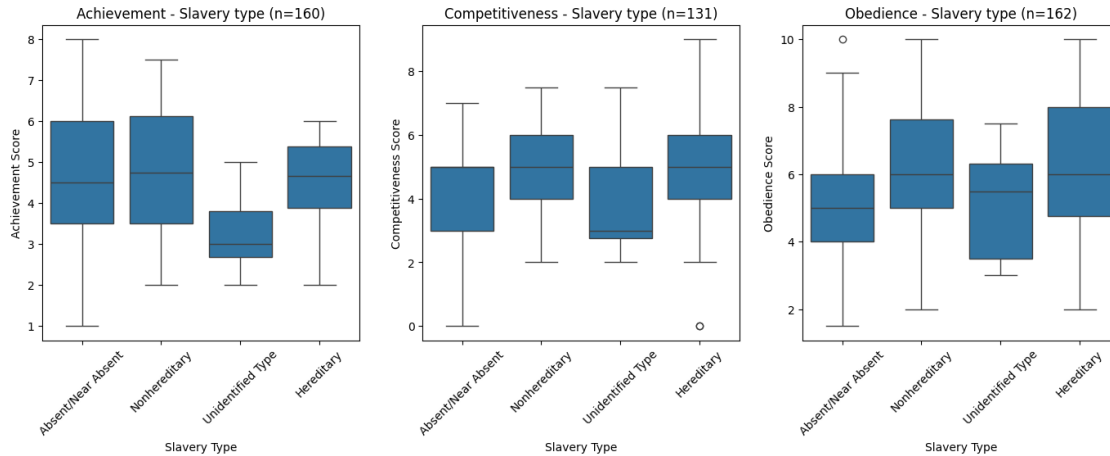


3 Data Analysis and Results

To test hypotheses 1 and 3, an independent samples t-test (or its non-parametric counterpart) is conducted. For hypotheses 2 and 4, a one-way ANOVA (or its non-parametric equivalent) is performed. Additionally, a multiple linear regression model is used to assess whether the presence/type of slavery and the perception of the ruler as (semi)divine predict the indoctrination of specific childhood traits.

3.1 *Slavery Type & Inculcated Traits*

To compare the distributions of the selected traits across different types of slavery in societies, the following boxplots were generated:



To evaluate statistically significant differences in selected traits across societies with varying types of slavery, one-way ANOVA or Kruskal-Wallis tests were conducted (results below). Additionally, pre-registered planned contrast tests were performed to examine differences between specific societal groups (see separate block under ANOVA results).

For each trait, one-way ANOVA assumptions were tested; if violated, the robust Kruskal-Wallis test was applied.

Achievement trait: The hypothesis that achievement is less significant in societies with hereditary slavery was not supported. A Kruskal-Wallis test showed no significant differences across slavery types ($H = 7.71$, $p = 0.05$, $\eta^2 = 0.05$). Planned contrasts confirmed no differences between no slavery ($M = 4.60$) vs. nonhereditary ($M = 4.88$; $t = -0.80$, $p = 0.43$) or nonhereditary vs. hereditary ($M = 4.53$; $t = 0.97$, $p = 0.34$).

Competitiveness trait: The hypothesis that competitiveness is less significant in hereditary slavery societies was not supported. A Kruskal-Wallis test found no significant differences ($H = 5.60$, $p = 0.13$, $\eta^2 = 0.04$). Planned contrasts showed no differences between no slavery ($M = 4.13$) vs. nonhereditary ($M = 4.87$; $t = -1.92$, $p = 0.06$) or nonhereditary vs. hereditary ($M = 4.79$; $t = 0.18$, $p = 0.86$).

Obedience trait: The hypothesis that obedience is more significant in hereditary slavery societies showed a trend but was not statistically significant (ANOVA: $F = 2.38$, $p = 0.07$, $\eta^2 = 0.04$). Hereditary slavery societies had higher obedience scores ($M = 6.03$) than nonhereditary ($M = 5.73$; $t = -0.55$, $p = 0.59$) and no slavery ($M = 5.10$; $t = -1.35$, $p = 0.19$), but contrasts were not significant.

No significant differences were found for achievement or competitiveness across slavery types. Obedience showed a non-significant trend toward greater emphasis in hereditary slavery societies.

Test of differences in Achievement trait:

Descriptive statistics:

Slavery type 1 (Absent): n=89, Mean=4.5918, Median=4.5000, SD=1.5606
Slavery type 2 (Nonhereditary): n=24, Mean=4.8785, Median=4.7500, SD=1.5544
Slavery type 3 (Unidentified): n=8, Mean=3.3125, Median=3.0000, SD=1.0586
Slavery type 4 (Hereditary): n=39, Mean=4.5256, Median=4.6667, SD=1.0916

Shapiro-Wilk test on residuals: statistic = 0.9823, p-value = 0.0386
Residuals are not normally distributed.

Test of homogeneity of variances:
Levene's test statistic = 4.2465, p-value = 0.0065
Variances are not equal.

Kruskal-Wallis: H-statistic = 7.7062, p-value = 0.0525
Effect size: $\eta^2 = 0.0485$

Test of differences in Competitiveness trait:

Descriptive statistics:
Slavery type 1 (Absent): n=71, Mean=4.1303, Median=5.0000, SD=1.6997
Slavery type 2 (Nonhereditary): n=19, Mean=4.8684, Median=5.0000, SD=1.4225
Slavery type 3 (Unidentified): n=7, Mean=4.0000, Median=3.0000, SD=1.9365
Slavery type 4 (Hereditary): n=34, Mean=4.7868, Median=5.0000, SD=1.8424

Shapiro-Wilk test on residuals: statistic = 0.9625, p-value = 0.0011
Residuals are not normally distributed.

Test of homogeneity of variances:
Levene's test statistic = 0.2973, p-value = 0.8273
Variances are equal.

Kruskal-Wallis: H-statistic = 5.5997, p-value = 0.1328
Effect size: $\eta^2 = 0.0431$

Test of differences in Obedience trait:

Descriptive statistics:
Slavery type 1 (Absent): n=88, Mean=5.0994, Median=5.0000, SD=1.7700
Slavery type 2 (Nonhereditary): n=26, Mean=5.7308, Median=6.0000, SD=2.1874
Slavery type 3 (Unidentified): n=8, Mean=5.1562, Median=5.5000, SD=1.6634
Slavery type 4 (Hereditary): n=40, Mean=6.0312, Median=6.0000, SD=2.1796

Shapiro-Wilk test on residuals: statistic = 0.9866, p-value = 0.1243
Residuals are normally distributed.

Test of homogeneity of variances:
Levene's test statistic = 1.5705, p-value = 0.1987

Variances are equal.

One-Way ANOVA: F-statistic = 2.3849, p-value = 0.0713

Effect size: $\eta^2 = 0.0433$

Planned Contrasts for Achievement:

Type 1 (Absent) vs Type 2 (Nonhereditary):

t-statistic: -0.8013

p-value: 0.4282 (not sig.)

Mean Type 1 (Absent): 4.5918, n=89

Mean Type 2 (Nonhereditary): 4.8785, n=24

Type 2 (Nonhereditary) vs Type 4 (Hereditary):

t-statistic: 0.9740

p-value: 0.3364 (not sig.)

Mean Type 2 (Nonhereditary): 4.8785, n=24

Mean Type 4 (Hereditary): 4.5256, n=39

Planned Contrasts for Competitiveness:

Type 1 (Absent) vs Type 2 (Nonhereditary):

t-statistic: -1.9240

p-value: 0.0630 (not sig.)

Mean Type 1 (Absent): 4.1303, n=71

Mean Type 2 (Nonhereditary): 4.8684, n=19

Type 2 (Nonhereditary) vs Type 4 (Hereditary):

t-statistic: 0.1798

p-value: 0.8581 (not sig.)

Mean Type 2 (Nonhereditary): 4.8684, n=19

Mean Type 4 (Hereditary): 4.7868, n=34

Planned Contrasts for Obedience:

Type 1 (Absent) vs Type 2 (Nonhereditary):

t-statistic: -1.3472

p-value: 0.1865 (not sig.)

Mean Type 1 (Absent): 5.0994, n=88

Mean Type 2 (Nonhereditary): 5.7308, n=26

Type 2 (Nonhereditary) vs Type 4 (Hereditary):

t-statistic: -0.5461

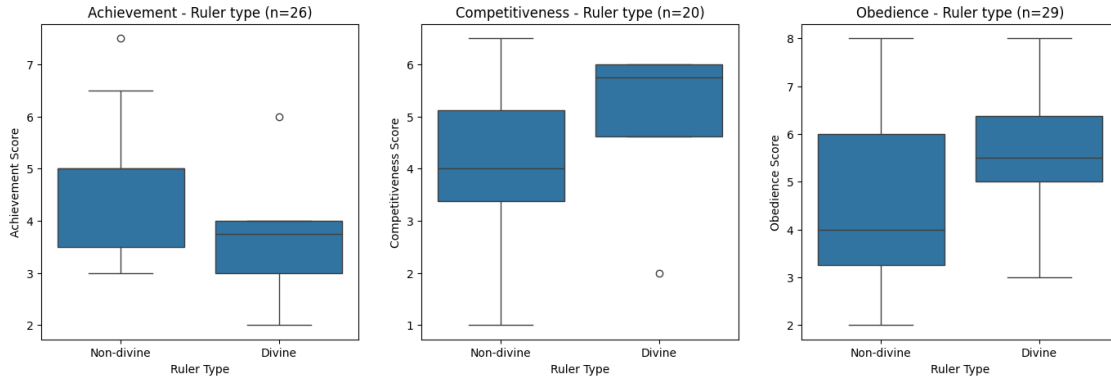
p-value: 0.5873 (not sig.)

Mean Type 2 (Nonhereditary): 5.7308, n=26

Mean Type 4 (Hereditary): 6.0312, n=40

3.2 *Divineness of Ruler & Inculcated Traits*

To compare the distributions of scores between societies with divine and non-divine views of their ruler, see the following boxplots:



To determine whether societies with divinely versus non-divinely viewed rulers differ significantly in selected traits, independent samples t-tests were conducted, or Mann-Whitney U tests were used if assumptions were not met.

Achievement trait: The hypothesis that achievement is more important in non-divine ruler societies ($M = 4.7024$, $SD = 1.2640$) than divine ruler societies ($M = 3.75$, $SD = 1.48$) was not supported. An independent samples t-test (one-sided) showed no significant difference ($t = 1.47$, $p = 0.08$, Cohen's $d = 0.73$), though a moderate effect size suggests a trend toward higher achievement emphasis in non-divine societies.

Competitiveness trait: The hypothesis that competitiveness is more important in non-divine ruler societies ($M = 4.17$, $SD = 1.52$) than divine ruler societies ($M = 4.88$, $SD = 1.93$) was not supported. A Mann-Whitney U test (one-sided) indicated no significant difference ($U = 22.00$, $p = 0.84$, $r = -0.31$). The negative effect size suggests a slight trend opposite to the hypothesis, with divine ruler societies showing higher competitiveness scores.

Obedience trait: The hypothesis that obedience is more important in divine ruler societies ($M = 5.58$, $SD = 1.69$) than non-divine ruler societies ($M = 4.51$, $SD = 1.82$) was not supported. An independent samples t-test (one-sided) showed no significant difference ($t = -1.30$, $p = 0.10$, Cohen's $d = -0.60$). A moderate effect size indicates a trend toward greater obedience emphasis in divine ruler societies.

No hypotheses were supported, as differences in achievement, competitiveness, and obedience between divine and non-divine ruler societies were not statistically significant. Larger sample sizes are needed to investigate trends shown in achievement and obedience traits.

Test of differences in Achievement trait:

Directional hypothesis: Non-divine ruler society scores greater than divine ruler society.

Descriptive statistics:

Ruler type 0 (Non-divine): n=21, Mean=4.7024, Median=5.0000, SD=1.2640

Ruler type 1 (Divine): n=5, Mean=3.7500, Median=3.7500, SD=1.4790

Test of normal distribution:

Ruler type 0 (Non-divine): Shapiro-Wilk statistic = 0.9327, p-value = 0.1560

Ruler type 1 (Divine): Shapiro-Wilk statistic = 0.9611, p-value = 0.8155

All variables are normally distributed.

Test of homogeneity of variances:

Levene's test statistic = 0.0069, p-value = 0.9347

Variances are equal.

Results:

Independent samples t-test (one-sided, greater): t-statistic = 1.4697, p-value = 0.0773

Effect size: Cohen's d = 0.7313

Test of differences in Competitiveness trait:

Directional hypothesis: Non-divine ruler society scores greater than divine ruler society.

Descriptive statistics:

Ruler type 0 (Non-divine): n=16, Mean=4.1719, Median=4.0000, SD=1.5185

Ruler type 1 (Divine): n=4, Mean=4.8750, Median=5.7500, SD=1.9311

Test of normal distribution:

Ruler type 0 (Non-divine): Shapiro-Wilk statistic = 0.9659, p-value = 0.7683

Ruler type 1 (Divine): Shapiro-Wilk statistic = 0.7170, p-value = 0.0180

At least one variable is not normally distributed.

Test of homogeneity of variances:

Levene's test statistic = 0.0167, p-value = 0.8987

Variances are equal.

Results:

Mann-Whitney U test (one-sided, greater): U-statistic = 22.0000, p-value = 0.8412

Effect size: Rank-Biserial Correlation (r) = -0.3125

Test of differences in Obedience trait:

Directional hypothesis: Non-divine ruler society scores less than divine ruler society.

Descriptive statistics:

Ruler type 0 (Non-divine): $n=23$, Mean=4.5109, Median=4.0000, SD=1.8208

Ruler type 1 (Divine): $n=6$, Mean=5.5833, Median=5.5000, SD=1.6857

Test of normal distribution:

Ruler type 0 (Non-divine): Shapiro-Wilk statistic = 0.9356, p-value = 0.1446

Ruler type 1 (Divine): Shapiro-Wilk statistic = 0.9762, p-value = 0.9309

All variables are normally distributed.

Test of homogeneity of variances:

Levene's test statistic = 0.1771, p-value = 0.6772

Variances are equal.

Results:

Independent samples t-test (one-sided, less): t-statistic = -1.3022, p-value = 0.1019

Effect size: Cohen's d = -0.5970

3.3 *Linear Regression Model*

Linear regression models were used to examine the influence of slavery type and (semi)divine ruler presence on achievement, competitiveness, and obedience in child-rearing (for each trait).

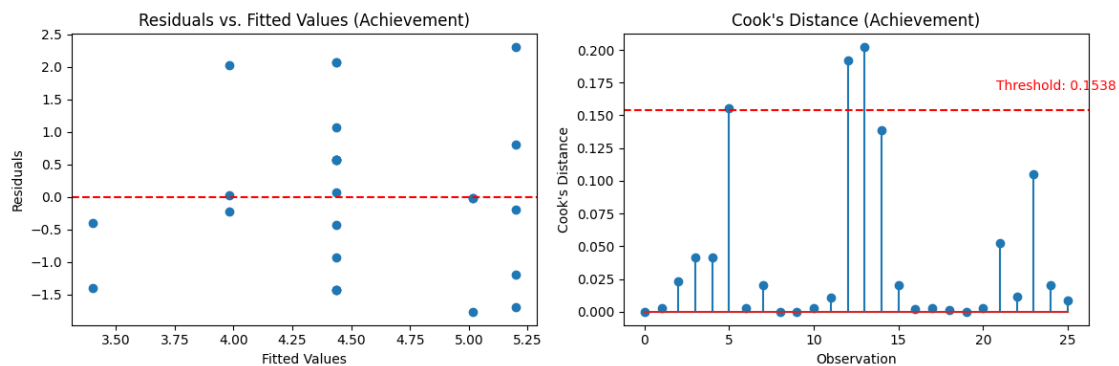
Achievement trait: The model ($n = 26$, Adjusted $R^2 = 0.0304$) showed no significant predictors of achievement ($F = 1.2614$, $p = 0.3120$). The (semi)divine ruler coefficient was negative ($B = -1.0361$, $p = 0.1695$), suggesting a trend toward lower achievement in divine ruler societies, but not significant. Slavery type coefficients were also non-significant ($p > 0.2776$). Potentially influential observations were noted (Cook's Distance: $0.2021 > 0.1538$).

Competitiveness trait: The model ($n = 20$, Adjusted $R^2 = 0.07$) was not significant ($F = 1.50$, $p = 0.25$). No predictors significantly influenced competitiveness. The (semi)divine ruler coefficient ($B = -0.31$, $p = 0.77$) and slavery type coefficients ($p = 0.08$) showed no clear effects. Hereditary slavery had a positive trend ($B = 1.80$, $p = 0.08$). Influential observations were identified (Cook's Distance: $0.35 > 0.20$).

Obedience trait: The model ($n = 29$, Adjusted $R^2 = 0.16$) approached significance ($F = 2.74$, $p = 0.06$). The (semi)divine ruler coefficient suggested higher obedience in divine ruler societies ($B = 1.59$, $p = 0.07$), nearly significant. Nonhereditary slavery showed a positive trend ($B = 1.33$, $p = 0.09$), while hereditary slavery was non-significant ($B = -1.05$, $p = 0.23$). Influential observations were noted (Cook's Distance: $0.27 > 0.14$).

The models showed limited predictive power for achievement, competitiveness, and obedience. A trend toward lower achievement and higher obedience in (semi)divine ruler societies was observed but not significant. Slavery type had minimal impact, with slight trends for higher competitiveness (hereditary) and obedience (nonhereditary). Further research with larger samples is needed.

 Linear regression model for Achievement trait:



Max Cook's Distance: 0.2021
 Cook's Distance threshold (4/n): 0.1538
 Potentially influential observations: [5 12 13]

Shapiro-Wilk test on residuals: statistic = 0.9339, p-value = 0.0960
 Residuals are normally distributed.

=== Model Summary ===

Number of observations: 26
 Adjusted R-squared: 0.0304

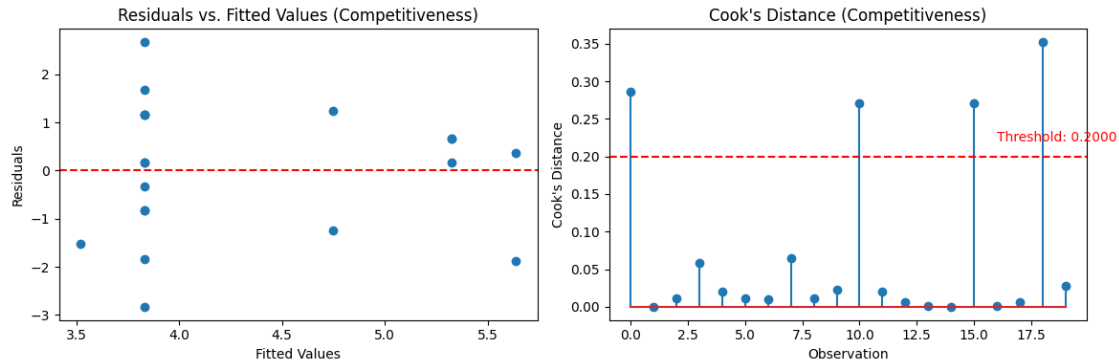
Parameters:

	Coefficient	P-value	CI Lower	CI Upper
Intercept	4.4381	0.0000	3.7074	5.1689
C(Q("Slavery: type"))[T.2.0]	0.7619	0.2776	-0.6573	2.1811
C(Q("Slavery: type"))[T.3.0]	-0.0000	0.3864	-0.0000	0.0000
C(Q("Slavery: type"))[T.4.0]	0.5799	0.4082	-0.8465	2.0062
C(Q("(Semi)divine ruler"))[T.1.0]	-1.0361	0.1695	-2.5490	0.4768

Model Statistics:

F-statistic: 1.2614
 P-value (F-statistic): 0.3120
 AIC: 91.5515
 BIC: 96.5839

 Linear regression model for Competitiveness trait:



Max Cook's Distance: 0.3520
Cook's Distance threshold (4/n): 0.2000
Potentially influential observations: [0 10 15 18]

Shapiro-Wilk test on residuals: statistic = 0.9742, p-value = 0.8406
Residuals are normally distributed.

=== Model Summary ===

Number of observations: 20
Adjusted R-squared: 0.0725

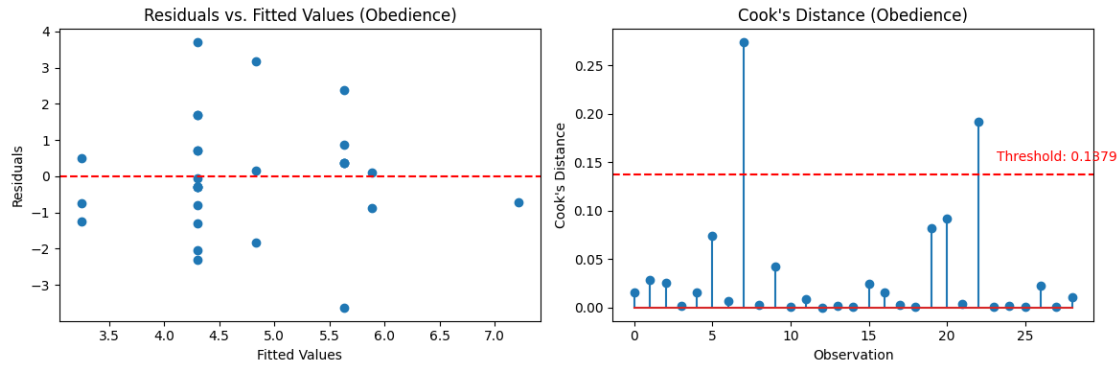
Parameters:

	Coefficient	P-value	CI Lower	CI Upper
Intercept	3.8315	0.0000	2.9215	4.7416
C(Q("Slavery: type"))[T.2.0]	0.9185	0.4392	-1.5357	3.3727
C(Q("Slavery: type"))[T.3.0]	-0.0000	0.3176	-0.0000	0.0000
C(Q("Slavery: type"))[T.4.0]	1.8043	0.0809	-0.2490	3.8577
C(Q("(Semi)divine ruler"))[T.1.0]	-0.3098	0.7704	-2.5220	1.9024

Model Statistics:

F-statistic: 1.4950
P-value (F-statistic): 0.2538
AIC: 77.0561
BIC: 81.0390

Linear regression model for Obedience trait:



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Max Cook's Distance: 0.2740
Cook's Distance threshold (4/n): 0.1379
Potentially influential observations: [ 7 22]
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Shapiro-Wilk test on residuals: statistic = 0.9750, p-value = 0.7012
Residuals are normally distributed.
```

```
=== Model Summary ===
Number of observations: 29
Adjusted R-squared: 0.1572
```

Parameters:

	Coefficient	P-value	CI Lower	CI Upper
Intercept	4.3016	0.0000	3.4162	5.1871
C(Q("Slavery: type"))[T.2.0]	1.3288	0.0913	-0.2298	2.8874
C(Q("Slavery: type"))[T.3.0]	0.0000	0.0357	0.0000	0.0000
C(Q("Slavery: type"))[T.4.0]	-1.0534	0.2304	-2.8183	0.7114
C(Q("(Semi)divine ruler"))[T.1.0]	1.5870	0.0655	-0.1098	3.2837

```
Model Statistics:
F-statistic: 2.7414
P-value (F-statistic): 0.0644
AIC: 115.7248
BIC: 121.1940
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4 Conclusion

The hypotheses that achievement and competitiveness are less significant, and obedience is more significant, in societies with hereditary slavery or (semi)divine rulers were not supported. No statistically significant differences were found across slavery types or ruler divinity for achievement or competitiveness, with only non-significant trends toward higher obedience in hereditary slavery and divine ruler societies. Linear regression showed minimal predictive power. Larger samples are needed to clarify these findings.

5 Variables

Barry, H., Josephson, L., Lauer, E., & Marshall, C. (1976). *Traits inculcated in childhood: Cross-cultural codes 5*. *Ethnology*, 15(1), 83-106.

Carneiro, R. L. (2024). D-PLACE dataset derived from Robert L. Carneiro's Dataset (6th edition) (v3.1) [Data set]. *Zenodo*. <https://doi.org/10.5281/zenodo.13325962>

Murdock, G. P., & White, D. R. (2024). D-PLACE dataset derived from Murdock and White 1969 'Standard Cross-Cultural Sample' (v3.1) [Data set]. *Zenodo*. <https://doi.org/10.5281/zenodo.13318864>