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### ### \*\*Source One Spares – Comprehensive Opportunity Assessment Checklist\*\*

**\*\*Instructions for AI:\*\*** For each criterion, you **\*\*MUST\*\*** include exact text excerpts from the announcement (with page numbers/identifiers) and your assessment based on SOS's capabilities and defined rules. Each criterion is scored from 1 to 3.

#### **\*\*Scoring System:\*\***

- \* **\*\*1 (No-Go):\*\*** Does not meet requirements or conflicts significantly with SOS capabilities.
- \* **\*\*2 (Unknown):\*\*** Insufficient clarity, ambiguous information, or requires further review by a human.
- \* **\*\*3 (Go):\*\*** Fully aligns with requirements and SOS capabilities.

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#### **\*\*1. Primary Review Summary:\*\***

- \* **\*\*Announcement Number:\*\*** [Extract text, cite]
- \* **\*\*Issuing Agency:\*\*** [Extract text, cite]
- \* **\*\*Contract Type:\*\*** [Extract text, cite]
- \* **\*\*Estimated Budget/Value:\*\*** [Extract text, cite]
- \* **\*\*Key Dates:\*\*** [Extract text, cite]
- \* **\*\*Response Time:\*\*** [Extract text, cite]
- \* **\*\*Small Business Set-Aside Designation:\*\*** [Extract text, cite]
- \* **\*\*Small Business Definition (if provided):\*\*** [Extract text, cite]

#### **\*\*2. Lead Time to Respond:\*\***

- \* **\*\*Today's Date:\*\*** [Current Date: July 16, 2025]
- \* **\*\*Due Date:\*\*** [Exact due date from document, cite]
- \* **\*\*Days Remaining:\*\*** [Calculated number of days]

#### **\*\*3. Government Program Line of Effort Category:\*\***

- \* **\*\*Government Quote:\*\*** [Exact text from announcement justifying classification, cite]
- \* **\*\*Assessment:\*\*** [Identify applicable category: Prime Contractor Opportunity, Subcontractor Opportunity, Manufacturing Opportunity, Managed Repairs Opportunity, Partnership or Sub-supplier Opportunity. [cite\_start]SOS's lines of effort include bidding directly, acting as a subcontractor, manufacturing where government owns technical data, and managing repairs/supplying spares or partnership opportunities as a sub-supplier for MRO. [cite: 105, 106, 107, 108, 109, 110]]

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### ### \*\*Comprehensive 51-Point Checklist Assessment\*\*

#### **\*\*Solicitation Basics\*\***

##### **1. \*\*Announcement Type:\*\***

- \* **\*\*Government Quote:\*\*** [Exact text regarding type, cite: 669]
- \* **\*\*Assessment:\*\*** [Type: Sources Sought, Pre-Solicitation, RFI, RFQ, or RFP. [cite\_start]Briefly explain. [cite: 669]]
- \* **\*\*Score:\*\*** [1/2/3]

##### **2. \*\*Work Summary:\*\***

- \* **\*\*Government Quote:\*\*** [Specific sections describing required work, including aircraft type, components, and commercial equivalent if applicable, cite: 670]
- \* **\*\*Assessment:\*\*** [1-3 sentence summary. [cite\_start]SOS maintains a vast stock of both new and refurbished parts for nearly every aircraft type in operation today. [cite: 78, 998]]
- \* **\*\*Score:\*\*** [1/2/3]

3. **\*\*Source Approval Requirements:\*\***
    - \* **\*\*Government Quote:\*\*** [Exact language about source approval, cite: 671]
    - \* **\*\*Assessment:\*\*** ["Yes – FAA," "Yes – Military," or "No." [cite\_start]If Military SAR is required, SOS cannot meet military-specific SARs. [cite: 671]]
    - \* **\*\*Score:\*\*** [1/2/3]
  4. **\*\*Small Business Set-Aside Status:\*\***
    - \* **\*\*Government Quote:\*\*** [Language indicating small business set-aside status, cite: 672]
    - \* **\*\*Assessment:\*\*** ["Yes" or "No."]
    - \* **\*\*Score:\*\*** [1/2/3]
  5. **\*\*Sole Source Status:\*\***
    - \* **\*\*Government Quote:\*\*** [Specific sole source/intent language, cite: 673]
    - \* **\*\*Assessment:\*\*** ["Yes," "No," or "Intent."]
    - \* **\*\*Score:\*\*** [1/2/3]
- \*\*Technical Requirements\*\***
6. **\*\*Technical Data Package (TDP) Availability:\*\***
    - \* **\*\*Government Quote:\*\*** [Language regarding TDP availability, cite: 674]
    - \* **\*\*Assessment:\*\*** ["Yes," "No," or "Not Applicable – FAA Standards Apply" (if commercial). [cite\_start]If military/mixed-use and "No," this is a barrier for SOS as access to restricted technical data or drawings is required and SOS may lack necessary certification (e.g., DD2345). [cite: 674, 809, 1062]]
    - \* **\*\*Score:\*\*** [1/2/3]
  7. **\*\*TDP Retrieval Timeline:\*\***
    - \* **\*\*Government Quote:\*\*** [Language about TDP retrieval timeline, cite: 675]
    - \* **\*\*Assessment:\*\*** ["Not Applicable" if commercial. Otherwise, assess feasibility of timeline.]
    - \* **\*\*Score:\*\*** [1/2/3]
  8. **\*\*OEM/Factory Traceability Requirements:\*\***
    - \* **\*\*Government Quote:\*\*** [Traceability requirements, cite: 676]
    - \* **\*\*Assessment:\*\*** ["Yes" or "No." FAA commercial parts may require OEM traceability in some cases. [cite\_start]All SOS components are fully traceable and tagged by leading FAA-certified repair facilities. [cite: 677, 757, 1010]]
    - \* **\*\*Score:\*\*** [1/2/3]
  9. **\*\*Surplus Parts Allowance:\*\***
    - \* **\*\*Government Quote:\*\*** [Language about surplus part acceptability, cite: 678]
    - \* **\*\*Assessment:\*\*** ["Yes" or "No."]
    - \* **\*\*Score:\*\*** [1/2/3]
  10. **\*\*Refurbished Parts Allowance:\*\***
    - \* **\*\*Government Quote:\*\*** [Language about refurbished part acceptability, cite: 679]
    - \* **\*\*Assessment:\*\*** ["Yes" or "No." [cite\_start]SOS specializes in "just-in-time" delivery of refurbished components. [cite: 71, 741]]
    - \* **\*\*Score:\*\*** [1/2/3]
  11. **\*\*Certification Requirements:\*\***
    - \* **\*\*Government Quote:\*\*** [Certification requirements (ISO 9001, AS9100, etc.), cite: 680]
    - \* **\*\*Assessment:\*\*** ["Yes" or "No." [cite\_start]SOS holds ASA Accreditation under FAA advisory circular 00-56, ISO 9001:2015, and AS9120B Certification. [cite: 99, 100, 101, 759, 1011, 1012]]
    - \* **\*\*Score:\*\*** [1/2/3]

**\*\*Opportunity Type & Scope\*\***

12. **\*\*Opportunity Category:\*\***

- \* \*\*Government Quote:\*\* [Language defining opportunity type, cite: 681]
- \* \*\*Assessment:\*\* [Manufacturing, Managed Repair, MRO, or Contracted Logistics Support.]
- \* \*\*Score:\*\* [1/2/3]

13. \*\*Support Scope:\*\*

- \* \*\*Government Quote:\*\* [Language describing support scope, cite: 682]
- \* \*\*Assessment:\*\* [Spares, Repairs, Lifecycle Support, or Combination.]
- \* \*\*Score:\*\* [1/2/3]

14. \*\*Support Location Requirements:\*\*

- \* \*\*Government Quote:\*\* [Language about support location requirements, cite: 683]
- \* \*\*Assessment:\*\* [In-field or Facility-based.]
- \* \*\*Score:\*\* [1/2/3]

15. \*\*Contract Duration:\*\*

- \* \*\*Government Quote:\*\* [Language about contract duration/sustainment, cite: 684]
- \* \*\*Assessment:\*\* [Short-term, Long-term, or Sustainment-focused.]
- \* \*\*Score:\*\* [1/2/3]

\*\*Partnership & Subcontracting\*\*

16. \*\*Partnership Opportunities:\*\*

- \* \*\*Government Quote:\*\* [Language about partnership/sub-supplier opportunities, cite: 685]
- \* \*\*Assessment:\*\* ["Yes" or "No." If yes, identify potential primes based on quoted past awards.]
- \* \*\*Score:\*\* [1/2/3]

17. \*\*Subcontractor Role Requirements:\*\*

- \* \*\*Government Quote:\*\* [Subcontractor role requirements, cite: 686]
- \* \*\*Assessment:\*\* [Required, Optional, or Restricted.]
- \* \*\*Score:\*\* [1/2/3]

18. \*\*Subcontracting Plan:\*\*

- \* \*\*Government Quote:\*\* [Language regarding subcontracting plan requirements, cite: 687]
- \* \*\*Assessment:\*\* ["Yes" or "No."]
- \* \*\*Score:\*\* [1/2/3]

19. \*\*Previous Incumbents/Competitors:\*\*

- \* \*\*Government Quote:\*\* [Information about listed awardees or historical contracts, cite: 688]
- \* \*\*Assessment:\*\* ["Yes" or "No."]
- \* \*\*Score:\*\* [1/2/3]

20. \*\*Supplier Registration Requirements:\*\*

- \* \*\*Government Quote:\*\* [Language about sub-supplier registration/partnering, cite: 689]
- \* \*\*Assessment:\*\* ["Yes" or "No."]
- \* \*\*Score:\*\* [1/2/3]

\*\*Geographic & Timeline Considerations\*\*

21. \*\*Geographic Scope:\*\*

- \* \*\*Government Quote:\*\* [Geographic scope requirements, cite: 690]
- \* \*\*Assessment:\*\* [Domestic, Overseas, or Both.]
- \* \*\*Score:\*\* [1/2/3]

22. \*\*Delivery Timeline:\*\*

- \* \*\*Government Quote:\*\* [Delivery timeline requirements, cite: 691]
- \* \*\*Assessment:\*\* ["Yes" or "No" if timeline aligns with SOS capabilities.]
- \* \*\*Score:\*\* [1/2/3]

23. **\*\*Data Management Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Language about data management/configuration control, cite: 692]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

24. **\*\*Performance Metrics:\*\***

- \* **\*\*Government Quote:\*\*** [Language about KPIs or performance metrics, cite: 693]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

**\*\*Strategic Alignment\*\***

25. **\*\*SOS Strategic Alignment:\*\***

- \* **\*\*Government Quote:\*\*** [Language about scope/requirements relevant to SOS strategic goals, cite: 694]
- \* **\*\*Assessment:\*\*** ["Yes" or "No" based on deal size, scope, or other factors.]
- \* **\*\*Score:\*\*** [1/2/3]

26. **\*\*Funding Alignment:\*\***

- \* **\*\*Government Quote:\*\*** [Funding levels/contract values, cite: 695]
- \* **\*\*Assessment:\*\*** ["Yes" or "No" if aligns with SOS's targets.]
- \* **\*\*Score:\*\*** [1/2/3]

**\*\*Evaluation & Submission Requirements\*\***

27. **\*\*Evaluation Criteria:\*\***

- \* **\*\*Government Quote:\*\*** [All evaluation criteria and weighting information, cite: 696]
- \* **\*\*Assessment:\*\*** [Summarize key factors (e.g., technical, cost, past performance) and weighting if provided.]
- \* **\*\*Score:\*\*** [1/2/3]

28. **\*\*Scoring Criteria:\*\***

- \* **\*\*Government Quote:\*\*** [Scoring criteria/thresholds, cite: 697]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

29. **\*\*Mandatory Clauses:\*\***

- \* **\*\*Government Quote:\*\*** [Specific FAR/DFAR clauses or similar requirements, cite: 698]
- \* **\*\*Assessment:\*\*** ["Yes" or "No" if any specific FAR/DFAR clauses are listed.]
- \* **\*\*Score:\*\*** [1/2/3]

30. **\*\*Unique Terms/Conditions:\*\***

- \* **\*\*Government Quote:\*\*** [Any unique or unusual terms/conditions, cite: 699]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

31. **\*\*Past Performance Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Past performance submission requirements, cite: 700]
- \* **\*\*Assessment:\*\*** ["Yes" or "No" if submission of references or CPARs is needed.]
- \* **\*\*Score:\*\*** [1/2/3]

32. **\*\*Cost/Price Breakdown Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Cost/price submission requirements, cite: 701]
- \* **\*\*Assessment:\*\*** ["Yes" or "No" if detailed cost elements or pricing are requested.]
- \* **\*\*Score:\*\*** [1/2/3]

## **\*\*Compliance Requirements\*\***

### **33. \*\*Compliance Certifications:\*\***

- \* **\*\*Government Quote:\*\*** [Compliance requirements (ITAR, ISO, cybersecurity, etc.), cite: 702]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." [cite\_start]SOS holds ISO 9001:2015 and AS9120B Certification. [cite: 101, 759, 1012]]
- \* **\*\*Score:\*\*** [1/2/3]

### **34. \*\*Question Deadline:\*\***

- \* **\*\*Government Quote:\*\*** [Deadline for submitting questions/clarifications, cite: 703]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

### **35. \*\*Performance Metrics/Penalties:\*\***

- \* **\*\*Government Quote:\*\*** [Performance metrics and associated penalties, cite: 704]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

### **36. \*\*Bonding/Financial Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Bonding or financial guarantee requirements, cite: 705]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

### **37. \*\*Submission Format:\*\***

- \* **\*\*Government Quote:\*\*** [Formatting/document structure guidelines, cite: 706]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

## **\*\*Period of Performance & Personnel\*\***

### **38. \*\*Period of Performance:\*\***

- \* **\*\*Government Quote:\*\*** [Language specifying performance period and start date, cite: 707]
- \* **\*\*Assessment:\*\*** ["Yes" or "No" if specified, and briefly explain duration/start date.]
- \* **\*\*Score:\*\*** [1/2/3]

### **39. \*\*Key Personnel Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Key personnel qualifications or certification requirements, cite: 708]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

## **\*\*Small Business & Security Considerations\*\***

### **40. \*\*Small Business Subcontracting:\*\***

- \* **\*\*Government Quote:\*\*** [Language about small business subcontracting preferences, cite: 709]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

### **41. \*\*Security Clearance Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Security clearance requirements, cite: 710]
- \* **\*\*Assessment:\*\*** ["Yes" or "No."]
- \* **\*\*Score:\*\*** [1/2/3]

### **42. \*\*Export License Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Export license requirements, cite: 711]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain if shipment requires ITAR compliance or other export licenses.]
- \* **\*\*Score:\*\*** [1/2/3]

43. **\*\*Third-Party Shipping:\*\***

- \* **\*\*Government Quote:\*\*** [Language about government-provided shipping, cite: 712]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain if third-party meets ITAR and export requirements.]
- \* **\*\*Score:\*\*** [1/2/3]

44. **\*\*Export/Import Compliance:\*\***

- \* **\*\*Government Quote:\*\*** [Export/import compliance requirements, cite: 713]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain if SOS must manage these requirements.]
- \* **\*\*Score:\*\*** [1/2/3]

**\*\*Facility & Security Access\*\***

45. **\*\*Restricted Area Performance:\*\***

- \* **\*\*Government Quote:\*\*** [Requirements for performance in restricted areas/military bases, cite: 714]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain.]
- \* **\*\*Score:\*\*** [1/2/3]

46. **\*\*Government Escorts:\*\***

- \* **\*\*Government Quote:\*\*** [Language about escort provisions, cite: 715]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain if SOS must arrange escorts.]
- \* **\*\*Score:\*\*** [1/2/3]

47. **\*\*Security/Access Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Special credentials/permission requirements, cite: 716]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain.]
- \* **\*\*Score:\*\*** [1/2/3]

**\*\*Additional Requirements\*\***

48. **\*\*Environmental/Sustainability Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Environmental/sustainability requirements, cite: 717]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain if green practices or standards are required.]
- \* **\*\*Score:\*\*** [1/2/3]

49. **\*\*Reporting Requirements:\*\***

- \* **\*\*Government Quote:\*\*** [Periodic/final report requirements, cite: 718]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain.]
- \* **\*\*Score:\*\*** [1/2/3]

50. **\*\*Non-Compliance Penalties:\*\***

- \* **\*\*Government Quote:\*\*** [Penalties for non-compliance/delays, cite: 719]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain.]
- \* **\*\*Score:\*\*** [1/2/3]

51. **\*\*Proprietary Data Concerns:\*\***

- \* **\*\*Government Quote:\*\*** [Language about proprietary data protection, cite: 720]
- \* **\*\*Assessment:\*\*** ["Yes" or "No." Briefly explain.]
- \* **\*\*Score:\*\*** [1/2/3]

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**### \*\*Overall Score and Recommendation\*\***

- \* **\*\*Total Go Score:\*\*** [Sum of scores where criterion = 3]
- \* **\*\*Total Unknown Score:\*\*** [Sum of scores where criterion = 2]
- \* **\*\*Total No-Go Score:\*\*** [Sum of scores where criterion = 1]

- \* \*\*Maximum Possible Score:\*\* 153 (51 criteria x 3 points/criterion)
- \* \*\*Overall Percentage Score:\*\* ([Total Go Score] / [Maximum Possible Score]) \* 100
- \* \*\*Final Recommendation:\*\* [Go / No-Go / Needs Further Review]
- \* \*\*Justification:\*\* [Provide a concise, clear justification based on the total score and specific high-impact criteria. If "Needs Further Review" or "No-Go," explicitly list key limitations, assumptions, and required follow-ups for "Unknown" criteria.]
  - \* \*\*Recommendation Thresholds:\*\*
    - \* [cite\_start]80% or higher: Go [cite: 65, 740, 790, 881, 993, 1043]
    - \* [cite\_start]65-79%: Needs Further Review [cite: 64, 740, 790, 881, 993, 1043]
    - \* [cite\_start]Below 65%: No-Go [cite: 67, 740, 791, 882, 993, 1044]
    - \* [cite\_start]If any single critical "Show-Stopper" criterion (e.g., Source Approval (Military), restricted Technical Data Ownership, eligibility restrictions, new parts only if SOS cannot provide) is a "No-Go" (score 1), the overall recommendation should be "No-Go" regardless of the total score. [cite: 789, 794, 880, 884, 991, 994, 1042, 1048]