

Government solicitation due-date language

The researcher reviewed multiple contract solicitations and presolicitations from government sources (HigherGov and official agencies) to identify language that signals whether the solicitation is still open or closed. Common trigger phrases include **“closing date,” “response due,” “offers due,” “proposal due,” and “deadline”**. The researcher also noted exceptions where dates refer to delivery or performance milestones rather than solicitation deadlines.

USAF / Air Force

Source	Due-date language (trigger)	Notes
T56 Series 3.0/-15 and 3.5/-15A Joint Follow-On Contract – Air Force Sustainment Center (AFSC)	The Air Force posted an amendment stating that the notice “extends the solicitation due date until 12 Aug 2025” ¹ . The overview lists a “Response Deadline Aug. 12 2025, 4:00 a.m. EDT (Due in 3 Days)” ¹ .	Clear trigger language indicating the new proposal due date and the time remaining.
Exception – Skin, Aircraft presolicitation (DLA Aviation)	The description lists “Deliver To: W1A8 DLA Distribution By: 0171 Days ADO” and refers to the approved source for the aircraft skin ² . This “171 days after date of order” is a delivery timeline , not a solicitation closing date.	Use caution; this date is a performance/delivery requirement rather than a response deadline.

U.S. Army

Source	Due-date language (trigger)	Notes
Army PM UAS – Launched Effects solicitation (ACC Rock Island)	The overview shows a “Response Deadline Aug. 20 2025, 9:00 p.m. EDT (Due in 12 Days)” ³ . This indicates when proposals for the Army’s Launched Effects program are due.	Solicitation deals with affordable launched effects (small unmanned aircraft); due-date language is explicit.

Source	Due-date language (trigger)	Notes
Marketplace for the Acquisition of Professional Services (MAPS) draft RFP	Analysis of the Army's third draft RFP notes that "Industry feedback on the draft RFP 3 was to be submitted ... by Feb. 14 2025 at 5 p.m. EST," and that the "revised proposal due date is now May 28 2025" ⁴ .	The article provides key dates (feedback due and proposal due) but is not the official solicitation. Still useful for understanding Army deadline terminology.
Exception – Pin Boat Davit presolicitation (Navy)	Although not Army-specific, this presolicitation states that the solicitation will be posted on Sam.gov around 4 Aug 2025 "with quotes due on or about 15 Aug 2025" ⁵ . The description clarifies that this date is for determining whether to conduct a competitive procurement rather than the final closing date.	Example of language where quotes due are used for market research; final solicitation may follow.

U.S. Navy

Source	Due-date language (trigger)	Notes
Pin Boat Davit presolicitation – Naval Supply Systems Command (NAVSUP)	The description instructs vendors to "respond to the requirement or submit proposals prior to the offer due date" ⁵ and notes that the solicitation will be posted with "quotes due on or about 15 Aug 2025" ⁵ . The overview lists a "Response Deadline Aug. 15 2025, 2:00 p.m. EDT (original Aug. 12 2025)" ⁵ .	Language indicates both original and revised deadlines; quotes due date is the closing date for submitting proposals.
Alon Sensor Windows (Fleet Readiness Center Southeast)	In the overview, the Navy opportunity lists a "Response Deadline Aug. 21 2025, 2:00 p.m. EDT (Due in 12 days)" ⁶ .	Example of a clear response deadline for a Navy contract.
Exception – Pin Boat Davit presolicitation	The description includes the statement that "Award of firm-fixed price supply type contract is anticipated" and provides the expected posting date of the solicitation, which is not a due date ⁵ .	Not a closing date; part of background information.

DLA Aviation (Defense Logistics Agency)

Source	Due-date language (trigger)	Notes
Power Control Unit presolicitation	The description states: “Estimated issue date and estimated closing/response date: Issue Aug. 20 2025, closes Sept. 19 2025.” The overview notes a “Response Deadline Aug. 20 2025, 5:00 a.m. EDT (Due in 11 days)” ⁷ .	Provides both issue date and closing date.
Converter, Liquid Oxygen presolicitation	The solicitation lists an “Issue Aug. 21 2025” with a “closing date Sept. 22 2025,” and the overview sets a “Response Deadline Aug. 21 2025, 5:00 p.m. EDT (Due in 13 days)” ⁸ .	Similar structure to the power-control unit posting.
Generator, Alternating Current presolicitation	States that the RFQ will be issued on Aug. 21 2025 and will “close Sept. 22 2025.” The overview records a “Response Deadline Aug. 21 2025, 12:59 a.m. EDT (Due in 12 days)” ⁹ .	Standard DLA due-date format.
Skin, Aircraft RFQ	The DLA Aviation opportunity for aircraft skin lists a “Response Deadline Aug. 12 2025, 8:00 p.m. EDT (Due in 4 Days)” ² .	Clear due-date language; part of the quoting process.
Exception – Power Control Unit	An update changed the “required delivery date” to 15 Oct 2025 ⁷ . This is a delivery milestone and not a solicitation response deadline.	Illustrates the need to distinguish delivery dates from proposal deadlines.

NASA

Source	Due-date language (trigger)	Notes
Gulfstream V (G-V) Aircraft – Armstrong Flight Research Center	The overview lists a “Response Deadline Aug. 19 2025, 4:00 p.m. EDT (Due in 10 Days)” ¹⁰ .	Straightforward due-date language for a NASA aircraft solicitation.
Exception	Not applicable; the Gulfstream V posting contains only response deadline and not other confusing dates.	

Department of Homeland Security (Coast Guard)

Source	Due-date language (trigger)	Notes
Underwater Body Re-Coating (Kodiak, Alaska)	The synopsis/solicitation states that quotes are being requested and the overview lists a "Response Deadline Aug. 2 2025, 5:00 p.m. EDT," marked "Past Due" ¹¹ .	Indicates the solicitation is closed because the response deadline has passed.
Exception	The description notes that the "period of performance is 20 days after award" ¹¹ . This performance timeline is not a solicitation closing date and should not be confused with the response deadline.	Highlights a milestone date unrelated to the due date.

Discussion

Government solicitations and presolicitations often include explicit due-date language to ensure prospective vendors know when their proposals or quotations must be submitted. Phrases like **"response deadline," "closing date," "offers due,"** and **"proposal due"** indicate the final date and time for submissions. Agencies may also publish an **issue date** for when the solicitation is released and a **closing** or **response** date for when submissions are due, as seen in the DLA Aviation postings ⁷ ⁸. Amendments sometimes extend or revise these deadlines, such as the Air Force Sustainment Center's extension of the T56 joint follow-on contract due date to **12 Aug 2025** ¹.

An important distinction is that not every date in a solicitation relates to the submission deadline. Delivery schedules, performance periods, or "days after order" (ADO) requirements specify when goods or services must be delivered or performed but are **not** due dates for proposals ². Similarly, some notices, particularly presolicitations, may request feedback or quotes as part of market research, with due dates that precede the full solicitation ⁵. Analysts should carefully read the context to determine whether a date refers to the closing of the solicitation or another milestone.

¹ T56 Series 3.0 -15 and 3.5 -15A Joint Follow on Contract

<https://www.highergov.com/contract-opportunity/t56-series-3-0-15-and-3-5-15a-joint-follow-on-co-fa812125r001702-o-98994/>

² Skin, Aircraft SPE4A525T641E

<https://www.highergov.com/contract-opportunity/15-skin-aircraft-spe4a525t641e-k-cdb50/>

³ Army PM UAS - Launched Effects

<https://www.highergov.com/contract-opportunity/army-pm-uas-launched-effects-w519tc-25-9-2040-o-3f528/>

⁴ Evolving MAPS: Breakdown of the Army MAPS third draft RFP | Baker Tilly

<https://www.bakertilly.com/insights/evolving-maps-army-maps-third-draft-rfp>

⁵ 5315 Pin Boat Davit N0040625QS459

<https://www.highergov.com/contract-opportunity/5315-pin-boat-davit-n0040625qs459-p-728d9/>

6 Alon Sensor Windows N68520-25-RFPREQ-HJ00000-0294

<https://www.defense.gov/News/Contracts/Contract/Article/4218062/>

7 Power Control Unit SPRTA1-25-R-0473

<https://www.highergov.com/contract-opportunity/power-control-unit-sprta1-25-r-0473-p-13cb0/>

8 Converter, Liquid Oxygen SPRTA1-25-R-0471

<https://www.highergov.com/contract-opportunity/converter-liquid-oxygen-sprta1-25-r-0471-p-fb170/>

9 Generator, Alternating Current

<https://www.highergov.com/contract-opportunity/generator-alternating-current-sprta1-25-r-0472-p-21ceb/>

10 Gulfstream V (G-V) Aircraft 80AFRC25R0025

<https://www.highergov.com/contract-opportunity/gulfstream-v-g-v-aircraft-80afrc25r0025-k-25b92/>

11 USCG Underwater Body Re-Coating

<https://www.highergov.com/contract-opportunity/uscg-underwater-body-re-coating-37380pr250000076-k-619b6/>