

# **Space Exploration Technologies Corp.**

AKA: SpaceX, the company designs, manufactures and launches advanced rockets and spacecraft. The company's products include Falcon 9, which is a two-stage rocket and Dragon, a free-flying spacecraft. In 2010, SpaceX became the first commercial company in history to send a spacecraft into orbit and return it safely to Earth. In May 2012, SpaceX again made history when its Dragon spacecraft became the first commercial vehicle to successfully attach to the International Space Station, something previously accomplished only by governments.

- Address: 1 Rocket Road, , Hawthorne, CA, 90250
- · Geographic Region: Southern California
- Industry: Industrial/Energy
- SIC Codes: 3761 Guided Missiles and Space Vehicles (except research and development)
- NAICS Codes: 336414 Guided Missile and Space Vehicle Manufacturing
- Legal Counsel: Cooley LLP
- Company Website: www.spacex.com/

### Key Management

- Musk, Elon CEO, CTO, Director
- Johnsen, Bret CFO
- Nosek, Luke Director
- Jurvetson, Steven Director
- Harrison, Donald Director
- Gracias, Antonio Director
- Musk, Kimbal Director
- Shotwell, Gwynne President, COO, Director
- Hughes, Timothy SVP, General Counsel
- Khan, Umer VP, Information Technology and Security
- Koenigsmann, Hans VP, Mission Assurance
- Lambert, Andy VP, Quality Assurance and Build Reliability

#### Investors

- Capricorn Investment Group LLC
- Draper Fisher Jurvetson
- Fidelity Investments
- Google, Inc. (Alphabet)
- Individuals
- TBA
- The Founders Fund
- Undisclosed Firm
- Valor Equity Partners



# **Investment Data**

Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
08/04/2020	\$1,901.00	\$42,161,523,458	156,153,791	\$270.00		
Preferred Price Per Share: \$270.00			Participating Preferred Cap: -	Participating Preferred Cap: -		
Round: Series E or Greater			Anti-Dilution: Weighted Average	Anti-Dilution: Weighted Average		
Direction: Up Round			Redemption: No	Redemption: No		
Liquidation Preference: Senior			Cumulative Dividends: No	Cumulative Dividends: No		
Liquidation Multiple: 0 - 1x			Dividend Rate: 5			
Stock Type: Conver	ntional Convertible		Reorganization: No	Reorganization: No		
Capped Participation	on: No		Pay to Play: No			
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
05/26/2020	\$125.00	\$32,531,096,141	147,868,619	\$220.00		
Preferred Price Per	Share: \$220.00		Participating Preferred Cap: -	Participating Preferred Cap: -		
Round: Series E or	Greater		Anti-Dilution: Weighted Average	Anti-Dilution: Weighted Average		
Direction: Up Roun	d		Redemption: No	Redemption: No		
Liquidation Prefere	ence: Senior		Cumulative Dividends: No			
Liquidation Multiple	<b>e</b> : 0 - 1x		Dividend Rate: 5			
Stock Type: Conver	ntional Convertible		Reorganization: No			
Capped Participation	on: No		Pay to Play: No	Pay to Play: No		
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
02/28/2020	\$221.22	\$32,384,037,529	147,200,171	\$220.00		
Preferred Price Per	Share: \$220.00		Participating Preferred Cap: -	Participating Preferred Cap: -		
Round: Series E or	Greater		Anti-Dilution: Weighted Average			
Direction: Up Roun	d		Redemption: No			
Liquidation Prefere	ence: Senior		Cumulative Dividends: No	Cumulative Dividends: No		
Liquidation Multiple: 0 - 1x			Dividend Rate: 5			
Stock Type: Conventional Convertible			Reorganization: No			
Capped Participation: No			Pay to Play: No			
		Pay to Play Penalties: -				
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
06/24/2019 \$214.00 \$31,247,670,477		146,017,152	\$214.00			
Preferred Price Per Share: \$214.00			Participating Preferred Cap:	Participating Preferred Cap:		



Round: Series E or greater Anti-Dilution: Weighted Average Direction: Up Round Redemption: No Liquidation Preference: Senior Cumulative Dividends: No Liquidation Multiple: 0 - 1x **Dividend Rate: 5** Stock Type: Conventional Convertible Reorganization: No Pay to Play: No Capped Participation: No Pay to Play Penalties: Date Amount Valuation Est. Fully Diluted Shares **Preferred Price Per Share** 05/24/2019 \$491.74 \$29,547,498,960 144,840,681 \$204.00 Preferred Price Per Share: \$204.00 Participating Preferred Cap: -Round: Series E or Greater Anti-Dilution: Weighted Average Direction: Up Round Redemption: No Cumulative Dividends: No Liquidation Preference: Senior Liquidation Multiple: 0 - 1x **Dividend Rate: 5** Stock Type: Conventional Convertible Reorganization: No Capped Participation: No Pay to Play: No Pay to Play Penalties: -Date Valuation Est. Fully Diluted Shares Preferred Price Per Share Amount \$28,968,975,600 04/08/2019 \$44.00 142,004,782 \$204.00 Preferred Price Per Share: \$204.00 Participating Preferred Cap: -Round: Series E or Greater Anti-Dilution: Weighted Average Direction: Up Round Redemption: No Liquidation Preference: Senior Cumulative Dividends: No **Dividend Rate: 5** Liquidation Multiple: 0 - 1x Stock Type: Conventional Convertible Reorganization: No Capped Participation: No Pay to Play: No Pay to Play Penalties: -Date Amount Valuation Est. Fully Diluted Shares **Preferred Price Per Share** 12/20/2018 \$486.20 \$26,365,693,002 141,751,038 \$186.00 Preferred Price Per Share: \$186.00 Participating Preferred Cap: -Round: Series E or Greater Anti-Dilution: Weighted Average Direction: Up Round Redemption: No Liquidation Preference: Senior Cumulative Dividends: No

Liquidation Multiple: 0 - 1x

**Dividend Rate: 5** 



Stock Type: Conver	ntional Convertible		Reorganization: No	Reorganization: No	
Capped Participation	on: No		Pay to Play: No		
			Pay to Play Penalties: -		
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share	
04/05/2018	\$214.00	\$23,436,206,024	138,675,775	\$169.00	
Preferred Price Per Share: \$169.00		Participating Preferred Cap: N/A			
Round: Series E or Greater			Anti-Dilution: Weighted Average	Anti-Dilution: Weighted Average	
Direction: Up Round	d		Redemption: No	Redemption: No	
Liquidation Prefere	ence: Senior		Cumulative Dividends: No		
Liquidation Multiple	e: 0 - 1x		Dividend Rate: 5.00		
Stock Type: Conver	ntional Convertible		Reorganization: No		
Capped Participation	on: No		Pay to Play: No		
			Pay to Play Penalties: -		
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share	
11/27/2017	\$100.00	\$18,520,115,717	137,186,042	\$135.00	
Preferred Price Per	<b>Share:</b> \$135.00		Participating Preferred Cap: N/A		
Round: Series E or	Greater		Anti-Dilution: Weighted Average		
Direction: Up Round			Redemption: No	Redemption: No	
Liquidation Prefere	nce: Senior		Cumulative Dividends: No	Cumulative Dividends: No	
Liquidation Multiple	e: 0 - 1x		Dividend Rate: 5.00		
Stock Type: Conver	ntional Convertible		Reorganization: No		
Capped Participation	on: No		Pay to Play: No		
			Pay to Play Penalties: -		
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share	
07/26/2017	\$350.00	\$18,402,468,776	136,314,584	\$135.00	
Preferred Price Per	<b>Share:</b> \$135.00		Participating Preferred Cap:		
Round: Series E or	greater		Anti-Dilution: Weighted Average		
Direction: Up Round			Redemption: No		
Liquidation Preference: Senior			Cumulative Dividends: No		
<b>Liquidation Multiple:</b> 0 - 1x			Dividend Rate: 5.00		
Stock Type: Conventional Convertible			Reorganization: No		
Capped Participation	on: No		Pay to Play: No	Pay to Play: No	
			Pay to Play Penalties:		



Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
01/20/2015	\$1,000.00	\$10,322,666,256	133,264,475	\$77.46		
Preferred Price Per Share: \$77.46			Participating Preferred Cap: -	Participating Preferred Cap: -		
Round: Series E or greater			Anti-Dilution: Weighted Average	Anti-Dilution: Weighted Average		
Direction: Up Round			Redemption: No	Redemption: No		
Liquidation Preference: Pari Passu			Cumulative Dividends: No			
Liquidation Multiple: 0 - 1x			Dividend Rate: 5.00			
Stock Type: Conve	entional Convertible		Reorganization: NO			
Capped Participat	ion: No		Pay to Play: No	Pay to Play: No		
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
10/28/2010	\$50.20	\$902,736,870	120,364,916	\$7.50		
Preferred Price Pe	er Share: \$7.50		Participating Preferred Cap: -	Participating Preferred Cap: -		
Round: Series E o	r greater		Anti-Dilution: Weighted Average	Anti-Dilution: Weighted Average		
Direction: Up Rou	nd		Redemption: No			
Liquidation Prefer	ence: Pari Passu		Cumulative Dividends: No			
Liquidation Multip	ole: 0 - 1x		Dividend Rate: 5.00			
Stock Type: Conve	entional Convertible		Reorganization: NO			
Capped Participat	ion: No		Pay to Play: No			
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
11/10/2009	\$5.80	\$511,522,123	113,671,583	\$4.50		
Preferred Price Pe	er Share: \$4.50		Participating Preferred Cap: -			
Round: Series E o	r greater		Anti-Dilution: Weighted Average			
Direction: Up Rou	nd		Redemption: Yes			
Liquidation Prefer	ence: Senior		Cumulative Dividends: No			
Liquidation Multip	ole: 0 - 1x		Dividend Rate: 5.00			
Stock Type: Partic	ipating Preferred		Reorganization: NO			
Capped Participation: No			Pay to Play: No			
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
08/11/2009	\$30.44	\$505,722,123	112,382,694	\$4.50		
Preferred Price Per Share: \$4.50			Participating Preferred Cap: -			
			Anti-Dilution: Weighted Average			



Direction: Up Round			Redemption: Yes	
Liquidation Preference:	Senior		Cumulative Dividends: No	
Liquidation Multiple: 0 -	1x		Dividend Rate: 5.00	
Stock Type: Participating Preferred			Reorganization: NO	
Capped Participation: No			Pay to Play: No	
			Pay to Play Penalties: -	
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share
08/01/2008	\$20.39	\$380,698,810	98,118,250	\$3.88
Preferred Price Per Shar	<b>e:</b> \$3.88		Participating Preferred Cap: -	
Round: Series D			Anti-Dilution: Weighted Average	
Direction: Up Round			Redemption: Yes	
Liquidation Preference:	Senior		Cumulative Dividends: No	
Liquidation Multiple: >1	- 2x		Dividend Rate: 5.00	
Stock Type: Conventional	l Convertible		Reorganization: NO	
Capped Participation: No	0		Pay to Play: No	
			Pay to Play Penalties: -	
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share
03/03/2007	\$30.00	\$283,634,456	94,544,818	\$3.00
Preferred Price Per Share: \$3.00		Participating Preferred Cap: -		
Round: Series C			Anti-Dilution: Weighted Average	
Direction: Up Round			Redemption: No	
Direction. Op Round		Liquidation Preference: Pari Passu		
	Pari Passu		Cumulative Dividends: No	
			Cumulative Dividends: No Dividend Rate: 5.00	
Liquidation Preference:	1x			
Liquidation Preference: Liquidation Multiple: 0 -	1x I Convertible		Dividend Rate: 5.00	
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional	1x I Convertible		Dividend Rate: 5.00 Reorganization: NO	
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional	1x I Convertible	Valuation	Dividend Rate: 5.00  Reorganization: NO  Pay to Play: No	Preferred Price Per Share
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional Capped Participation: No	1x I Convertible	Valuation \$165,560,225	Dividend Rate: 5.00  Reorganization: NO  Pay to Play: No  Pay to Play Penalties: -	Preferred Price Per Share \$2.00
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional Capped Participation: No	1x I Convertible O Amount \$50.00		Dividend Rate: 5.00  Reorganization: NO  Pay to Play: No  Pay to Play Penalties: -  Est. Fully Diluted Shares	
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional Capped Participation: No  Date 03/09/2005	1x I Convertible O Amount \$50.00		Dividend Rate: 5.00  Reorganization: NO  Pay to Play: No  Pay to Play Penalties: -  Est. Fully Diluted Shares  82,780,112	
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional Capped Participation: No  Date 03/09/2005 Preferred Price Per Shar	1x I Convertible O Amount \$50.00		Dividend Rate: 5.00  Reorganization: NO  Pay to Play: No  Pay to Play Penalties: -  Est. Fully Diluted Shares  82,780,112  Participating Preferred Cap: -	
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional Capped Participation: No  Date 03/09/2005 Preferred Price Per Shar Round: Series B	1x I Convertible  Amount \$50.00 e: \$2.00		Dividend Rate: 5.00  Reorganization: NO  Pay to Play: No  Pay to Play Penalties: -  Est. Fully Diluted Shares  82,780,112  Participating Preferred Cap: -  Anti-Dilution: Weighted Average	
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional Capped Participation: No  Date 03/09/2005 Preferred Price Per Shar Round: Series B Direction: Up Round	1x I Convertible  Amount \$50.00 e: \$2.00		Dividend Rate: 5.00  Reorganization: NO  Pay to Play: No  Pay to Play Penalties: -  Est. Fully Diluted Shares  82,780,112  Participating Preferred Cap: -  Anti-Dilution: Weighted Average  Redemption: No	
Liquidation Preference: Liquidation Multiple: 0 - Stock Type: Conventional Capped Participation: No  Date 03/09/2005 Preferred Price Per Shar Round: Series B Direction: Up Round Liquidation Preference:	1x I Convertible  Amount \$50.00  e: \$2.00  Pari Passu  1x		Dividend Rate: 5.00  Reorganization: NO  Pay to Play: No  Pay to Play Penalties: -  Est. Fully Diluted Shares  82,780,112  Participating Preferred Cap: -  Anti-Dilution: Weighted Average  Redemption: No  Cumulative Dividends: No	



Capped Participation	n: No		Pay to Play: No			
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
01/14/2005	\$11.90	\$69,562,985	69,562,985	\$1.00		
Preferred Price Per Share: \$1.00			Participating Preferred Cap: -	Participating Preferred Cap: -		
Round: Series A			Anti-Dilution: Weighted Average			
Direction: Not Applicable		Redemption: No				
Liquidation Prefere	nce: Not Applicable		Cumulative Dividends: No			
Liquidation Multiple	e: 0 - 1x		Dividend Rate: 5.00			
Stock Type: Conven	tional Convertible		Reorganization: NO			
Capped Participation	n: No		Pay to Play: No			
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
04/19/2004	\$16.30	\$62,390,747	62,390,747	\$1.00		
Preferred Price Per	<b>Share:</b> \$1.00		Participating Preferred Cap: -			
Round: Series A			Anti-Dilution: Weighted Average			
Direction: Not Applie	cable		Redemption: No			
Liquidation Prefere	nce: Not Applicable		Cumulative Dividends: No			
Liquidation Multiple	e: 0 - 1x		Dividend Rate: 5.00			
Stock Type: Conven	tional Convertible		Reorganization: NO			
Capped Participation	n: No		Pay to Play: No			
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
01/29/2004	\$11.10	\$43,177,488	43,177,488	\$1.00		
Preferred Price Per	<b>Share:</b> \$1.00		Participating Preferred Cap: -			
Round: Series A			Anti-Dilution: Weighted Average			
Direction: Not Applie	cable		Redemption: No			
Liquidation Prefere	nce: Not Applicable		Cumulative Dividends: No			
Liquidation Multiple: 0 - 1x		Dividend Rate: 5.00				
Stock Type: Conventional Convertible		Reorganization: NO				
Capped Participation	n: No		Pay to Play: No			
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
03/17/2003	\$9.60	\$30,119,608	30,119,608	\$1.00		



Preferred Price Pe	er Share: \$1.00		Participating Preferred Ca	Participating Preferred Cap: -		
Round: Series A			Anti-Dilution: Weighted Ave	Anti-Dilution: Weighted Average		
Direction: Not Applicable			Redemption: No			
Liquidation Preference: Not Applicable			Cumulative Dividends: No			
Liquidation Multiple: 0 - 1x			Dividend Rate: 5.00	Dividend Rate: 5.00		
Stock Type: Conventional Convertible			Reorganization: NO	Reorganization: NO		
Capped Participat	tion: No		Pay to Play: No			
			Pay to Play Penalties: -			
Date	Amount	Valuation	Est. Fully Diluted Shares	Preferred Price Per Share		
12/18/2002	\$12.10	\$18,819,609	18,819,608	\$1.00		
Preferred Price Pe	er Share: \$1.00		Participating Preferred Ca	p: -		
Round: Series A			Anti-Dilution: Weighted Ave	erage		
Direction: Not App	blicable		Redemption: No			
Liquidation Preference: Not Applicable		Cumulative Dividends: No				
Liquidation Multip	ole: 0 - 1x		Dividend Rate: 5.00			
Stock Type: Conve	entional Convertible		Reorganization: NO			
Capped Participat	tion: No		Pay to Play: No			

Pay to Play Penalties: -

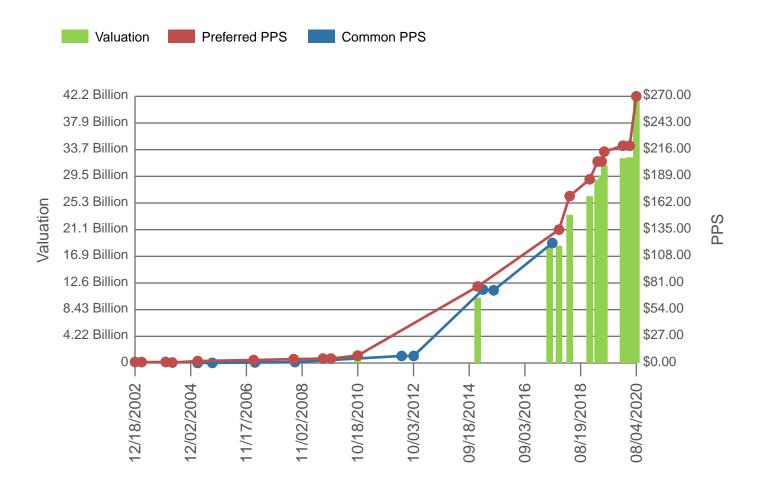


# Fair Market Value per Common Share

Filing Date	Shares	Price per Share
09/01/2017	1,000,000	\$121.50
08/04/2015	32,385,967	\$73.58
03/18/2015	24,885,967	\$74.28
10/08/2012	37,500,000	\$7.12
05/08/2012	38,256,916	\$7.12
08/04/2008	5,000,000	\$0.95
03/15/2007	5,000,000	\$0.56
09/12/2005	5,000,000	\$0.10
03/04/2005	3,000,000	\$0.05



# Price Per Share With Valuation





#### Valuation

#### Date Valuation 12/18/2002 \$18,819,609.00 03/17/2003 \$30,119,608.00 01/29/2004 \$43,177,488.00 04/19/2004 \$62,390,747.00 01/14/2005 \$69,562,985.00 03/09/2005 \$165,560,225.00 03/03/2007 \$283,634,456.00 \$380,698,810.00 08/01/2008 08/11/2009 \$505,722,123.00 11/10/2009 \$511,522,123.00 10/28/2010 \$902,736,870.00 01/20/2015 \$10,322,666,256.00 07/26/2017 \$18,402,468,776.00 11/27/2017 \$18,520,115,717.00 04/05/2018 \$23,436,206,024.00 12/20/2018 \$26,365,693,002.00 04/08/2019 \$28,968,975,600.00 05/24/2019 \$29,547,498,960.00 06/24/2019 \$31,247,670,477.00 02/28/2020 \$32,384,037,529.00 05/26/2020 \$32,531,096,141.00 08/04/2020 \$42,161,523,458.00

### Preferred PPS

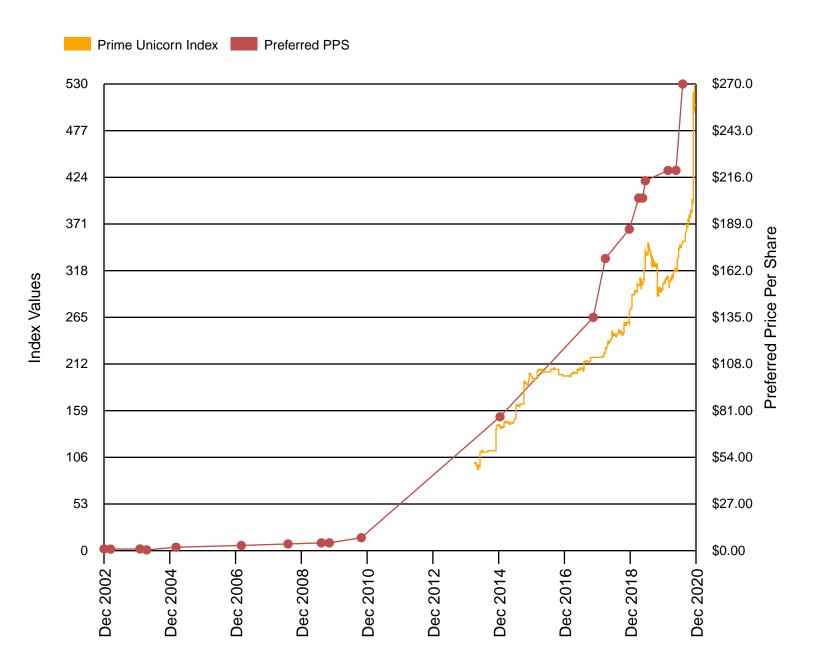
Date	PPS
12/18/2002	\$1.00
03/17/2003	\$0.90
01/29/2004	\$1.00
04/19/2004	\$0.45
03/09/2005	\$2.00
03/03/2007	\$3.00
08/01/2008	\$3.88
08/11/2009	\$4.50
11/10/2009	\$4.50
10/28/2010	\$7.50
01/20/2015	\$77.46
11/27/2017	\$135.00
04/05/2018	\$169.00
12/20/2018	\$186.00
04/08/2019	\$204.00
05/24/2019	\$204.00
06/24/2019	\$214.00
02/28/2020	\$220.00
05/26/2020	\$220.00
08/04/2020	\$270.00

### Common PPS

Date	PPS
03/04/2005	\$0.05
09/12/2005	\$0.10
03/15/2007	\$0.56
08/04/2008	\$0.95
05/08/2012	\$7.12
10/08/2012	\$7.12
03/18/2015	\$74.28
08/04/2015	\$73.58
09/01/2017	\$121.50



# Prime Unicorn Index





#### What Do The Deal Terms Mean?

**Preferred Stock:** A class of capital stock that may pay dividends at a specified rate and that has priority over common stock in the payment of dividends and the liquidation of assets. Many venture capital funds use preferred stock as their investment vehicle. This preferred stock is convertible into common stock.

**Dividends:** The payments designated by the Board of Directors to be distributed among the shares outstanding. The type of share determines the amount. On preferred shares, it is generally a fixed amount. With common shares, the dividend can be omitted if the Directors decide to invest the money in a capital expenditure or if the business is slumping. If the dividend is paid, the amount varies depending on the amount of cash on hand.

There are several types of dividends:

Cumulative—Missed dividend payments that continue to accrue.

Non-cumulative—Missed dividend payments that do not accrue.

Liquidation Preference/Multiple: The amount per share that a holder of a given series of Preferred Stock will receive prior to distribution of amounts to holders of other series of Preferred Stock or Common Stock. This is usually designated as a multiple of the Issue Price, for example 2X or 3X, and there may be multiple layers of Liquidation Preferences as different groups of investors buy shares in different series. For example, holders of Series B Preferred Stock may be entitled to receive 3X their Issue Price, and then if any money is left, holders of Series A Preferred Stock may be entitled to receive 2X their Issue Price and then holders of Common Stock receive whatever is left. The trigger for the payment of the Liquidation Preference is typically a sale or liquidation of the company, such as a merger or sale of assets.

Conventional Convertible Preferred Stock: A type of preferred stock that can also be referred to as Non-Participating Preferred Stock. This preferred stock typically receives a liquidation preference prior to the common stock, and does not participate on an as if converted basis with common stock in any remaining proceeds of a defined liquidation event. Upon such a liquidation event, holders of Conventional Convertible Preferred Stock must choose whether to receive their liquidation preference or convert their shares to Common Stock in order to participate in the pro rata distribution of assets.

Participating Preferred Stock: A preferred stock entitles the owner to receive a predetermined sum of cash (usually the original investment plus accrued dividends), and also allows its holders to participate on an as-if-converted-basis with the common stock holders in any remaining proceeds of a defined liquidation event. The holder need not elect to convert or receive the liquidation preferred, hence the name double dip. The right, however, to double dip may be capped at, say, the recoup of sale proceeds no greater than 2X, or two times the liquidation preference; to make more, the holder must convert.

Anti Dilution Protection: Contractual measures that allow investors in convertible preferred shares an automatic reduction in the conversion price, meaning more common shares on conversion, if a subsequent round is a down round, thereby mitigating down round dilution.

Full Ratchet Anti Dilution: The sale of a single share at a price less than the favored investors paid reduces the conversion price of the favored investors' convertible preferred stock to the penny, for example, from \$1.00 to 50 cents, regardless of the number of lower priced shares sold.

Weighted Average Anti Dilution: The investor's conversion price is reduced, and thus the number of common shares received on conversion increased, in the case of a down round; it takes into account both: (a) the reduced price and, (b) how many shares (or rights) are issued in the dilutive financing.

Learn more about Weighted Average Anti Dilution

**Pay-to-Play Provisions:** A Pay to Play provision is a requirement for an existing investor to participate in a subsequent investment round, especially a Down Round. Where Pay to Play provisions exist, an investor's failure to purchase its pro-rata portion of a subsequent investment round will result in conversion of that investor's Preferred Stock into Common Stock or another less valuable series of Preferred Stock.

**Redeemable Preferred Stock:** Redeemable preferred stock, also known as exploding preferred, is redeemable at its cost plus accrued dividends, at the holder's option after (typically) five years, which in turn gives the holders (potentially converting to creditors) leverage to induce the company to arrange a liquidity event. The threat of creditor status can move the founders off the dime if a liquidity event is not occurring with sufficient rapidity.

**Post-Money Valuation:** The valuation of a company immediately after the most recent round of financing. For example, a venture capitalist may invest \$3.5 million in a company valued at \$2 million pre-money (before the investment was made). As a result, the startup will have a post-money valuation of \$5.5 million.

View more private company financing terms in VC Experts Glossary.



### Overview

The Prime Unicorn Index is a modified market cap price return index that measures the share price performance of U.S. private companies valued at \$1 billion or more. The index provides empirical data to asset managers and financial advisors interested in tracking today's private capital markets. The index is designed for use in the creation of financial products and as a performance benchmark.

# Index Methodology

The rules for component eligibility, index composition, calculation, and maintenance are based on the Prime Unicorn Index Methodology. The index universe includes all US private companies with market valuations that are equal to or greater than \$1 billion. Component eligibility and price inputs are derived from publicly available information, such as federal filings (e.g., Form D), state filings (e.g., amendments to Certificates of Incorporation, Limited Offering Exemption Notices, Employee Plan Exemption Notices) and company disclosures (e.g., press releases, other public statements). The index calculation model is based on actual or derived prices of preferred stock and common stock, which are validated by the index operations team. Corporate actions, such as bankruptcies, stock splits, reorganizations, mergers and acquisitions, and spinoffs are monitored on a daily basis. Index values are calculated for each day, but distributed on a weekly basis each Thursday. The index is reviewed and reconstituted on a quarterly basis on the third Wednesday of each January, April, July and October. For more detailed methodology information, please see the Prime Unicorn Index Methodology Guide.

The Prime Unicorn Index was designed and developed by Lagniappe Labs and Level ETF Ventures' Prime Indexes group. The Prime Unicorn Index Committee provides oversight of index calculation and maintenance, as well as ongoing evaluation of the index methodology and related rules.

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