

## **Felipe Gil González**

**Nationality:** Spanish

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**Residence:** Spain, Madrid

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### **Summary**

- ✓ More than 20 years of experience in the telecommunication industry.
- ✓ **Commercial Skills, Customer Oriented and focus to Company objectives.**
- ✓ International work experience (Sweden, Italy, England, Denmark, Hungary, and Argentina).
- ✓ Leadership experience (work-groups and technical issue resolution).
- ✓ Network Roll-out (Yoigo, Mobile Network).
- ✓ Responsible for health and safety at workplaces.
- ✓ Installation Engineer (**GSM** , AXE Exchanges).
- ✓ Set up Test-Plants for Sw Testing (GSM, AXE, HW implementation, SW Configuration, etc).
- ✓ Linux/Unix System Administrator for Plant Engineering Application (Technical Support).
- ✓ Java knowledge, JSE, J2E, Administrator of App. Servers Weblogic, WAS and Tomcat.

### **Professional career**

#### **CELE, Fuenlabra Madrid & Dallas (Texas).**

October 2014 – January 2016

##### **Quality Manager and Process Engineer:**

The manufacturing and assembly of cables, fiber optic and auxiliary equipment.  
The assembly of electrical and electronic equipment.  
Support Solar Energy projects. Implement new robot and process improvements.

#### **ERICSSON NETWORK SERVICES, Madrid.**

March 2012 – September 2013

**Implementation Manager** – YOIGO Network Roll-out of 10.000 Base Station (Radio Network Modernization)

##### **Responsibilities:**

- I coordinated and planned the Network Roll out according to the Project Program.
- I led the daily meeting for controlling the fulfilment of the program. Planning, Fault Reporting.

##### **Achievements:**

- I joined this project as member of reorganization because the fulfilment of the project was in danger.
- Successfully the goal of the contract was achieved.

**Responsible for Health and Safety at construction sites - ERICSSON NETWORK SERVICES**  
February 2009– February 2012 (3 years)

**Responsibilities:**

- I was responsible for enforcing health and safety at workplaces.
- I assured the Integration of security in process.
- I made risk analyzes and safety-related documents.
- I prepared weekly and monthly reports and action plans.
- I contacted the local authority environmental health department.
- I wrote PSS and PMP. HS Inspection.
- Responsible of storing Documentation in the Customers Data Bases IT Tools (Movistar, ENDESA)

**Line Manager – Performance Analysis and Workforce IT Tools Management**

- Newtelco Services, Madrid

June 2006 – February 2009 (2 years and 7 months)

I introduced a new IT tool to manage the Maintenance activities and the performance of the workers.  
The new tool managed 475 Amena (Now ORANGE) Network Maintenance Technicians.

**Responsibilities:**

- I was in charge of 10 people (3 Engineers and 7 technicians). I hired new staff.
- I signed contract with Accenture to develop the interface to communicate the AMENA ticketing tool (REMEDY) with ERICSSON IT tool (Workforce management). XML interface.
- I reported to the Business Operational the KPI performance of every employee and the fulfilment of Service Level agreement with the customer
- We improved the global productivity by 20%. And we reduced 15% personnel cost by using new PDA functionality.

**Achievements:**

- Personally I was appointed for start up a new department for implement a new IT Tool and I hired new Staff.
- Effectively I introduced the first PDA for managing technician activities.
- Consistently I implemented the PDA Support Service.

**Contract Manager for Amena network Maintenance Service - Newtelco Services, Madrid**

November 2004 – May 2006 (1 years and 7 months)

Focus to the customer satisfaction and the business commitment.

**Responsibilities:**

- I followed the performance of the Contract KPIs and SLAs.
- Yearly I updated new agreement added to the principal Contract.
- I followed the KPI all around the country by the Regional Coordination Board.
- I updated the procedures and processes for improving the technician's activities.
- Monthly I reported the evolution of the maintenance performance.

### **Project Management and Applications Service sales – Ericsson Radio- Madrid**

July 1999 – December 2002 (2 years and 4 months)

#### **Responsibilities:**

- Responsible for Services and applications Sales (GSM, UMTS, SMS, Talking Machines, AST-Manager, Billing, OSS) and Network Surveillance Systems (Sun & Solaris Systems)
- Responsible for Core Network Exchanges (GSM) for CENTRAL MOVISTAR REGION.
- Responsible for selling Movistar Test Plants and I+D Test Plants Laboratory.
  
- Project Manager for the Technical Evaluation of Telephony Server (ATM Technology).
  - I coordinate the activities with Customer
  - I led and coordinated out Ericsson Back Office.
  - I reported to the Account Manager and Direction board.
  - I coordinated the management development office in Denmark.

#### **Achievements:**

- Consistently we achieved the target and the Ericsson Telephony Server system was accepted as a key product for new transmission Networks.
- Successfully I led the project to implement the first UMTS test plants in Spain.

### **Engineer for Test Plants Configuration and Test System. GSM – Ericsson Radio- Madrid**

April 1997 – July 1999 (2 years and 4 months)

Depending on SW distribution Office and technical support for Europe, Africa and Middle East.

#### **Responsibilities:**

- I Set up Test Plants for SW Verification.
- GSM HW Allocation (MS, BSS, NSS, OSS, VLR, HLR, AUC, GSMC)
- Initial Data Loading, Commissioning and Customer Data Adaptation.
- Configuration of Billing, Telephony Server, SMS Service, GPRS.
- AXE Operation and Maintenance Engineer.
- Basic Knowledge of PLEX-Language and trouble shooting.

### **Plant Engineer for Telecommunication System Installation (AXE & GSM)**

- ERICSSON ESPAÑA- Madrid

April 1989 – March 1997 (8 years)

#### **Responsibilities:**

- Plants Engineer for AXE and GSM Exchanges HW allocation (DDF, Power Equipments, and Switching).
- IT administrator for Technical Project Documentation production via Computer application.
- SQL data base Update and Maintenance (INFORMIX).
- Administrator UNIX (SCO System V).
- International Technical Trainer (Italy, Denmark, Argentina and Spain)
- New methods and rules for new product implementation.
- Enhanced processes and procedures for Cable production industrialization.

### **Achievements:**

- Effectively I developed the calculation procedure engineering to start a new production line to produce structured cable.
- Successfully this meant a reduction 60% of Cable production cost and staff travel expenses. Previously the structured cable was produced installation premises by installation personal.

### **Electronic Engineer for Telecommunication System Installation** – SYNTEL - Madrid

July 1988 – March 1989 (9 months)

Equipment delivery and Installation of TESYS-5 at the TELEFONICA premises.

The Tesys System is based in Packet Switching like the ARPANet (Developed by TELEFONICA). The first internet Step in Spain.

### **Responsibilities:**

- Supervised the initial installation of telecommunication equipments.
- Monitoring of the work performed at the facility.
- SW Uploading and Commissioning. Test every single circuit and delivery the whole installation
- Regression testing. Repairs and Solutions.
- Customer delivery Signature.

### **Achievements:**

- Continually I got Extra Incomes based on the continuous reduction of the project delivery time.

### **Academic formation**

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- Health and Safety University Master – from the University of San Pablo CEU Madrid 2009 - 2010
- Electrical and Electronic Engineering Degree – from the University of Madrid– 1984 - 1989
  - 3 year Technical degree plus Final year project / Dissertation.

### **Languages**

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**Spanish** (native speaker); **English** (business fluent); **French** (intermediate, 4 EOI); **German** (Basic, B1)

### **International Assignments**

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- 3 Days meeting about Implementation of the new WORKFORCE APPLICATION IT TOOL
  - Enhancements, Updates & Reviews Stockholm – 2009
- 3 Days meeting about Implementation of the new WORKFORCE APPLICATION IT TOOL
  - Spain First Office Application Experience Stockholm – 2008
- I Attended Ericsson Marketing yearly Meeting in London Gatwick Airport – England - 2000
- I Attended Ericsson Marketing yearly Meeting in Stockholm Arlanda Airport – Sweden – 1999
- One week in Buda-Pest (Hungary) Coordinating AXE HW – Phase –out - 1997
- I taught GSM-AXE Plant Engineering by IT platform (Unix operating system Application ):
  - 1 month in Buenos Aires (Argentina) – 1995 –
  - 1 month in Rome ( Italy) - 1996
  - 1 month in Copenhagen (Denmark) -1996
- 6 week work-shop where I learned how to Administrated and Support the new IT Engineering App. 1994
  - Stockholm

## Telecommunication Skills

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**Certificate for Subject Matter Expert (SME). Network Roll-out Commercial Skills for Services**

**260 hours at Ericsson University.**

<ul style="list-style-type: none"><li>• Protocolo TCP/IP</li><li>• Voz sobre IP</li><li>• ATM</li></ul>	<ul style="list-style-type: none"><li>• WCDMA Overview</li><li>• UMTS</li><li>• GPRS Survey</li></ul>
<ul style="list-style-type: none"><li>• GSM , Operation and maintenance</li><li>• GSM, Intelligent Network.</li><li>• ISDN</li></ul>	<ul style="list-style-type: none"><li>• (Centrales de Conmutación AXE, etc.)</li><li>• Lenguaje de programación PLEX</li></ul>
<ul style="list-style-type: none"><li>• NAGIOS.</li></ul>	<ul style="list-style-type: none"><li>• Sistemas de Gestión:  OSS,CN-OSS, RANOS, OMINF</li></ul>

## IT Skills

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<ul style="list-style-type: none"><li>• <b>Oracle Certification Program:</b></li><li>• Administrator of Solaris 11.2</li><li>• Administrator of Oracle Linux</li><li>• Java SE 7: Client Applications.</li><li>• Oracle WebLogic Server 12c:</li><li>• Developing Applications with Java EE 6</li></ul>	<ul style="list-style-type: none"><li>• <b>SAP :</b></li><li>• Material Management (MM)</li><li>• Production, Planning &amp; Control (PP)</li><li>• Project System (PS)</li></ul>
<ul style="list-style-type: none"><li>• <b>Microsoft: Advance user</b></li><li>• MS Office: .ppt, .xls, .mdb</li><li>• VMware</li><li>• VirtualBox</li></ul>	<ul style="list-style-type: none"><li>• Administrator UNIX (SCO System V).</li><li>• Solaris 11.2 &amp; Oracle Linux 6.3</li><li>• Linux (Centos, Susse).</li><li>• Shell programming.</li></ul>

## Soft Skills

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| <ul style="list-style-type: none"><li>• Customer Oriented</li><li>• Target Oriented</li><li>• Growth strategies</li><li>• Multitasking</li></ul> | <ul style="list-style-type: none"><li>• Commercial Skills</li><li>• Positive thinking</li><li>• Team Building</li><li>• Problem Solving</li></ul> |
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