## Felipe Gil González

Residence: Spain, Madrid E-mail: <a href="mailto:felipegilgonzalez@gmail.com">felipegilgonzalez@gmail.com</a>

#### Summary

✓ More than 20 years of experience in the telecommunication industry.

- ✓ Commercial Skills, Customer Oriented and focus to Company objectives.
- ✓ International work experience (Sweden, Italy, England, Denmark, Hungary, and Argentina).
- ✓ Leadership experience (work-groups and technical issue resolution).
- ✓ Network Roll-out (Yoigo, Mobile Network).
- ✓ Responsible for health and safety at workplaces.
- ✓ Installation Engineer (GSM, AXE Exchanges).
- ✓ Set up Test-Plants for Sw Testing (GSM, AXE, HW implementation, SW Configuration, etc).
- ✓ Linux/Unix System Administrator for Plant Engineering Application (Technical Support).
- ✓ Java knowledge, JSE, J2E, Administrator of App. Servers Weblogic, WAS and Tomcat.

#### Professional career

#### Last Activities - personal Master in new Technologies.

#### Official Training Center in Information Technology and Communications.

After an intense period of continuous work I decided to initiate another time period of study in order to refresh and gain professionalism in three different areas:

Languages (Learning German in BREMEN), PLC programming (SIEMENS) and IT upgrade (Linux, Java programming and Administration of Application Servers: Weblogic, WAS and Tomcat) and now installing NAGIOS in my Linux System.

#### Last Job - ERICSSON NETWORK SERVICES, Madrid

**Implementation Manager** – YOIGO Network Roll-out of 10.000 Base Station (Radio Network Modernization)

March 2012 – September 2013 (1 year and 6 moths)

#### **Responsibilities:**

- I coordinated and planned the Network Roll out according to the Project Program.
- I led the daily meeting for controlling the fulfilment of the program. Planning, Fault Reporting.

#### **Achievements:**

- I joined this project as member of reorganization because the fulfilment of the project was in danger.
- Successfully the goal of the contract was achieved.

# <u>Responsible for Health and Safety at construction sites</u> - ERICSSON NETWORK SERVICES February 2009– February 2012 (3 years)

#### Responsibilities:

- I was responsible for enforcing health and safety at workplaces.
- I assured the Integration of security in process.
- I made risk analyzes and safety-related documents.
- I prepared weekly and monthly reports and action plans.
- I contacted the local authority environmental health department.
- I wrote PSS and PMP. HS Inspection.
- Responsible of storing Documentation in the Customers Data Bases IT Tools (Movistar, ENDESA)

#### <u>Line Manager - Performance Analysis and Workforce IT Tools Management</u>

- Newtelco Services, Madrid

June 2006 – February 2009 (2 years and 7 months)

I introduced a new IT tool to manage the Maintenance activities and the performance of the workers. The new tool managed 475 Amena (Now ORANGE) Network Maintenance Technicians.

#### Responsibilities:

- I was in charge of 10 people (3 Engineers and 7 technicians). I hired new staff.
- I signed contract with Accenture to develop the interface to communicate the AMENA ticketing tool (REMEDY) with ERICSSON IT tool (Workforce manangement). XML interface.
- I reported to the Business Operational the KPI performance of every employee and the fulfilment of Service Level agreement with the customer
- We improved the global productivity by 20%. And we reduced 15% personnel cost by using new PDA functionality.

#### **Achievements:**

- Personally I was appointed for start up a new department for implement a new IT Tool and I hired new Staff.
- Effectively I introduced the first PDA for managing technician activities.
- Consistently I implemented the PDA Support Service.

# <u>Contract Manager for Amena network Maintenance Service -</u> Newtelco Services, Madrid November 2004 – May 2006 (1 years and 7 months)

Focus to the customer satisfaction and the business commitment.

#### Responsibilities:

- I followed the performance of the Contract KPIs and SLAs.
- Yearly I updated new agreement added to the principal Contract.
- I followed the KPI all around the country by the Regional Coordination Board.
- I updated the procedures and processes for improving the technician's activities.
- Monthly I reported the evolution of the maintenance performance.

#### Project Management and Applications Service sales - Ericsson Radio-Madrid

July 1999 – December 2002 (2 years and 4 months)

#### Responsibilities:

- Responsible for Services and applications Sales (GSM, UMTS, SMS, Talking Machines, AST-Manager, Billing, OSS) and Network Surveillance Systems (Sun & Solaris Systems)
- Responsible for Core Network Exchanges (GSM) for CENTRAL MOVISTAR REGION.
- Responsible for selling Movistar Test Plants and I+D Test Plants Laboratory.
- Project Manager for the Technical Evaluation of Telephony Server (ATM Technology).
  - I coordinate the activities with Customer
  - o I led and coordinated out Ericsson Back Office.
  - I reported to the Account Manager and Direction board.
  - o I coordinated the management development office in Denmark.

#### **Achievements:**

- Consistently we achieved the target and the Ericsson Telephony Server system was accepted as a key product for new transmission Networks.
- Successfully I led the project to implement the first UMTS test plants in Spain.

<u>Engineer for Test Plants Configuration and Test System.</u> – Ericsson Radio- Madrid\_ April 1997 – July 1999 (2 years and 4 months)

Depending on SW distribution Office and technical support for Europe, Africa and Middle East.

#### Responsibilities:

- I Set up Test Plants for SW Verification.
- GSM HW Allocation (MS, BSS, NSS, OSS, VLR, HLR, AUC, GSMC)
- Initial Data Loading, Commissioning and Customer Data Adaptation.
- Configuration of Billing, Telephony Server, SMS Service, GPRS.
- AXE Operation and Maintenance Engineer.
- Basic Knowledge of PLEX-Language and trouble shooting.

# Plant Engineer for Telecommunication System Installation (AXE & GSM)

- ERICSSON ESPAÑA- Madrid

April 1989 – March 1997 (8 years)

#### **Responsibilities:**

- Plants Engineer for AXE and GSM Exchanges HW allocation (DDF, Power Equipments, and Switching).
- IT administrator for Technical Project Documentation production via Computer application.
- SQL data base Update and Maintenance (INFORMIX).
- Administrator UNIX (SCO System V).
- International Technical Trainer (Italy, Denmark, Argentina and Spain)
- New methods and rules for new product implementation.
- Enhanced processes and procedures for Cable production industrialization.

#### **Achievements:**

- Effectively I developed the calculation procedure engineering to start a new production line to produce structured cable.
- Successfully this meant a reduction 60% of Cable production cost and staff travel expenses. Previously the structured cable was produced installation premises by installation personal.

<u>Electronic Engineer for Telecommunication System Installation</u> – SYNTEL - Madrid July 1988 – March 1989 (9 months)

Equipment delivery and Installation of TESYS-5 at the TELEFONICA premises.

The Tesys System is based in Packet Switching like the ARPANet (Developed by TELEFONICA). The first internet Step in Spain.

#### Responsibilities:

- Supervised the initial installation of telecommunication equipments.
- Monitoring of the work performed at the facility.
- SW Uploading and Commissioning. Test every single circuit and delivery the whole installation
- · Regression testing. Repairs and Solutions.
- Customer delivery Signature.

#### **Achievements:**

Continually I got Extra Incomes based on the continuous reduction of the project delivery time.

#### Academic formation

- Health and Safety University Master from the University of San Pablo CEU Madrid 2009 2010
- Electrical and Electronic Engineering Degree from the University of Madrid– 1984 1989
  - o 3 year Technical degree plus Final year project / Dissertation.

#### Languages

Spanish (native speaker); English (business fluent); French (intermediate, 4 EOI); German (Basic, B1)

#### International Assignments

- 3 Days meeting about Implementation of the new WORKFORCE APPLICATION IT TOOL
  - Enhancements, Updates & Reviews

Stockholm - 2009

- 3 Days meeting about Implementation of the new WORKFORCE APPLICATION IT TOOL
  - Spain First Office Application Experience

Stockholm – 2008

- I Attended Ericsson Marketing yearly Meeting in London Gatwick Airport England 2000
- I Attended Ericsson Marketing yearly Meeting in Stockholm Arlanda Airport Sweden 1999
- One week in Buda-Pest (Hungary) Coordinating AXE HW Phase –out 1997
- I taught GSM-AXE Plant Engineering by IT platform (Unix operating system Application ):
  - o 1 month in Buenos Aires (Argentina) 1995 –
  - o 1 month in Rome (Italy) 1996
  - o 1 month in Copenhagen (Denmark) -1996
- 6 week work-shop where I learned how to Administrated and Support the new IT Engineering App. 1994

### **Telecommunication Skills**

# Certificate for Subject Matter Expert (SME). Network Roll-out Commercial Skills for Services 260 hours at Ericsson University.

<ul><li>Protocolo TCP/IP</li><li>Voz sobre IP</li><li>ATM</li></ul>	<ul><li>WCDMA Overview</li><li>UMTS</li><li>GPRS Survey</li></ul>
<ul> <li>GSM, Operation and maintenance</li> <li>GSM, Intelligent Network.</li> <li>ISDN</li> </ul>	<ul> <li>(Centrales de Conmutación AXE, etc.)</li> <li>Lenguaje de programación PLEX</li> </ul>
NAGIOS.	Sistemas de Gestión: OSS,CN-OSS, RANOS, OMINF

# IT Skills

<ul> <li>Oracle Certification Program:</li> <li>Administrator of Solaris 11.2</li> <li>Administrator of Oracle Linux</li> <li>Java SE 7: Client Applications.</li> <li>Oracle WebLogic Server 12c:</li> <li>Developing Applications with Java EE 6</li> </ul>	<ul> <li>SAP:</li> <li>Material Management (MM)</li> <li>Production, Planning &amp; Control (PP)</li> <li>Project System (PS)</li> </ul>
Microsoft: Advance user	Administrator UNIX (SCO System V).
MS Office: .ppt, .xls, .mdb	• Solaris 11.2 & Oracle Linux 6.3
• VMware	<ul> <li>Linux (Centos, Susse).</li> </ul>
VirtualBox	<ul> <li>Shell programming.</li> </ul>

# Soft Skills

Customer Oriented	<ul> <li>Commercial Skills</li> </ul>
<ul> <li>Target Oriented</li> </ul>	<ul> <li>Positive thinking</li> </ul>
<ul> <li>Growth strategies</li> </ul>	<ul> <li>Team Building</li> </ul>
<ul> <li>Multitasking</li> </ul>	<ul> <li>Problem Solving</li> </ul>