# Felipe Netto

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New York, NY 10027 **Nationality** Brazilian

#### RESEARCH FIELDS

Primary Fields: Banking, Financial Intermediation, Corporate Finance

Secondary Fields: Macroeconomics

#### **EDUCATION**

Columbia University

Ph.D in Economics (expected) 2022
M.Phill in Economics 2019
M.A. in Economics 2018

University of Brasilia

M.A. in Economics 2016

FAE Business School

B.A. in Economics 2012

#### RESEARCH PAPERS

# Government Banks, Competition and Interventions in Credit Markets (with Gustavo Joaquim and Jose Renato Haas Ornelas)

We study a large scale intervention in the Brazilian banking sector, characterized by a sudden increase in the supply of public credit at low interest rates. Using confidential credit registry data, we show that the increase in competition is successful in reducing private banks interest rates without large crowding out of private credit, and that larger reductions in interest rates are experienced by smaller firms. However, despite charging lower interest rates, public banks experience substantial worsening of borrower quality after the intervention. We show that the deterioration of public banks' credit portfolio is connected to loans to levered firms, and rule out alternative explanations based on asymmetric information or worse screening standards. Finally, we show that increases in government credit do not translate into higher local output. This indicates a tradeoff between state owned banks' ability to affect interest rates through increases in competition and the cost of interventions caused by a worsening of borrower quality.

# Bank Incentives and the Impact of the Paycheck Protection Program (with Gustavo Joaquim)

The Paycheck Protection Program (PPP) administered hundreds of billions of dollars of loans and grants to small business through private banks. In this paper, we explore the optimal allocation of funds across firms and the distortions caused by allocating these funds through the banking system. We show that it can be optimal to allocate funds to the least or most affected firms depending on the nature of the shock, the firms' financial position and program design. Bank incentives distort the allocation towards firms with more pre-pandemic debt per-employee and a higher probability of survival

ex-ante. We show that even in an idealized experiment, the distortion from bank incentives implies that firm-level regressions can overestimate, while regional regressions potentially underestimate the effect of the PPP even when controlling for PPP demand. Moreover, we show that if bank incentives are heterogeneous across banks, a bank based instrumental variable approach will likely yield biased results. Our model thus provides a unifying framework that reconciles some of the conflicting results found in the empirical literature and guides future empirical work.

#### WORK IN PROGRESS

The Optimal Allocation of Relief Funds: The Case of the Paycheck Protection Program (with Gustavo Joaquim)

## **Macroprudential Policy Spillovers**

#### RESEARCH EXPERIENCE

Research Assistant 2019-2020

Profs. Jose A. Scheinkman and Yueran Ma

• Support for theoretical model studying covenants for bank liabilities

#### TEACHING EXPERIENCE

Corporate Finance Fall 2019, Spring 2020, Fall 2020

Prof. Tri Vi Dang

Macroeconomic Analysis II Spring 2019

Prof. Irasema Alonso

Financial Crises Fall 2017, Fall 2018

Prof. Jose A. Scheinkman

Wueller Teaching Award (Runner Up) - Fall 2018

#### PROFESSIONAL EXPERIENCE

Summer Associate 2021

Cornerstone Research

- Designed and implemented complex quantitative and qualitative financial and econometric analyses in litigation matters.
- Led teams of 2 to 4 analysts in the execution of econometric analyses and data collection and presented the results to internal and external experts.

# Financial Planning Analyst

2013

Grupo THA Construction and Development

- Contributed to the development of the company business plan following the acquisition by the Equity International group;
- Follow up on key performance indicators for financial and sales divisions.

Market Analyst 2010-2012

Safras & Mercados Agribusiness Consulting

• Analyst responsible for corn and cattle, covering spot and futures markets.

Stock Broker 2010

XP Investments Curitiba

• Trading and investment management advising for retail customers in equities, fixed income and derivative products.

2008-2009 Intern

Volvo Construction Equipment

• Support for the parts logistics department, elaborating weekly reports for inventory management of Volvo dealers.

# **HONORS & AWARDS**

Dissertation Fellowship, Columbia University	2021-2022
Wueller Teaching Award (Runner Up), Columbia University	2018
Dean's Fellowship, Columbia University	2016-2021
CNPq Fellowship for Master's Program	2014-2016

# PROGRAMMING SKILLS

Programming: R, Stata, MATLAB Tools: Git, LATEX, MS Office

#### PERSONAL

Citizenship: Brazilian US Status: F-1 Visa

Languages: Portuguese (native), English (fluent), Spanish (Basic)

#### REFERENCES

# Jose A. Scheinkman

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