

Senior Business Analyst

About the job

What To Expect

As the Sr. Business Analyst for EMEA, you will play an invaluable role at Tesla. This person is a key contributor Tesla's parts profitability and operational efficiency. They will work with a variety of cross-functional teams and strategic players including leadership. This position requires someone that is flexible, fast-paced, analytical and excellent at building relationships.

What You'll Do

- Analyze market trends, customer preferences, and competitor offerings to optimize parts pricing
- Conduct research & analysis to help continuously improve part price accuracy, balancing for price elasticity
- Build part pricing frameworks for B2B and ensure Tesla sales goals are supported
- Develop financial models and decision-making tools, providing strategic insights and conclusions based on this analysis
- Conduct forecast gap analysis and analyze current and past trends in key performance indicators to improve parts sales projections
- Support the development of strategies to improve customer satisfaction, partnerships, and retention
- Build strong working relationships with key partners to gather vital feedback and data that can be used to make to appropriate revisions when needed
- Work with our analytics team to establish and maintain a robust reporting and insights framework for measuring the performance of the business

What You'll Bring

- Experience in finance, business planning, driving the decision making, and ideally a Bachelor's Degree in Business, Economics, other quantitative fields and/or equivalent professional experience
- Strong communication skills, both verbal and written
- Comfort with taking imperfect data and turning it into actionable insights
- Excellent analytical skills, financial modeling experience, SQL is a plus
- Ability to adapt to changes quickly

https://www.linkedin.com/jobs/search/?currentJobId=3867102169&distance=25&geoid=92000000&keywords=senior%20business%20analyst&origin=JOBS_HOME_KEYWORD_HISTORY&refresh=true