

Wichtige Links / Webseiten aus Power Virtual Server Sales Kit

New Releases Solution Guide

New Product Updates Compliance Certifications and Roadmap - IBM Power

Learn - How to sell IBM Power Virtual Server

Roadmap External: Only Share Under NDA - IBM Power

<u>Use Cases</u> Virtual Server

Competitive Overview

Workloads Pricing Guidance

<u>Virtual Tape Library</u> Promos & Incentives

<u>Client Presentation</u>

<u>Price Estimator Power Virtual Server v11.d</u>

External Client References

Data Center Capacity View - IBM Power Virtual Server

Weitere wichtige Links / Webseiten

Redbooks: https://www.redbooks.ibm.com/search?query=power%20systems%20virtual%20server

IBM Power Virtual Server Specialty: https://www.ibm.com/training/path/ibm-power-virtual-server-specialty-822

PowerVS: Global Spotlight Calls

Upcoming Sessions and Replays

We have moved to SEATS for Power Virtual Server Global Spotlight! You can now register for sessions through 1H 2025 - Register Today. Sessions held on Wednesdays at 9:00am EST

2025 Dates	Event Summary	Links
Mar 26	Power Virtual Server Migration Sales Play Overview	Enroll for all events on SEATS
Mar 19	Trend Micro security for SAP Rise	Enroll for all events on SEATS
Mar 12	IBM Transformation Suite for SAP Applications	Replay and Presentation Transcript
Mar 5	Power Virtual Server Cloud to Cloud Business Continuity Sales Play Overview	Replay and Presentation Transcript

Power Virtual Server Offering Resources

- Power Virtual Server product page
- IBM Technology Zone
- <u>Demo video: Deploy mission-critical enterprise workloads</u> with IBM Power Virtual Server
- Power Virtual Server documentation
- Power Virtual Server catalog order page
- IBM Technology YouTube channel
- IBM Power Virtual Server Community



- Global IBM Public Cloud Sales Leader Power Virtual Server and Z, Cloud: Eapen Valakuzhy (Eapen.Valakuzhy.Eapen@ibm.com)
- IBM Americas SAP & Power Virtual Server Solutions Leader Global Sales - Cloud Platform Sales (Geo): Tony Fiorot (afiorot@us.ibm.com)
- Business Unit Exec Power Hybrid Cloud Technology Sales Americas Global Sales - Infrastructure Sales (Mkt): Charles Goodman (cgoodman@us.ibm.com)
- Cloud Director of Product, SAP and Power: Ming Christensen (mingzhi@us.ibm.com)
- Cloud Power Virtual Server Product Manager: Shadi E Albouyeh (<u>sealbou@us.ibm.com</u>)
- Product Manager PowerVS, Infrastructure:
 Tonny Bastiaans (Tonny_Bastiaans@nl.ibm.com)
- Cloud Power Virtual Server Go to Market (GTM)
 Product Manager: Myra Francois (myra.zeno@.ibm.com)