



# Why Am I Seeing This Ad?

## *Exploring the Secrets Of Data Analytics*

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# TRUE LEARNING?

- UNDERSTANDABLE
- MEMORABLE
- ENJOYABLE



# ENJOYMENT TRANSFER

1. ASK YOURSELF  
QUESTIONS
2. LEARN FROM THE  
BEST



# SET STANDARDS

YOUR OWN  
STANDARDS  
INFLUENCE YOUR  
UNDERSTANDING





# The Business Value



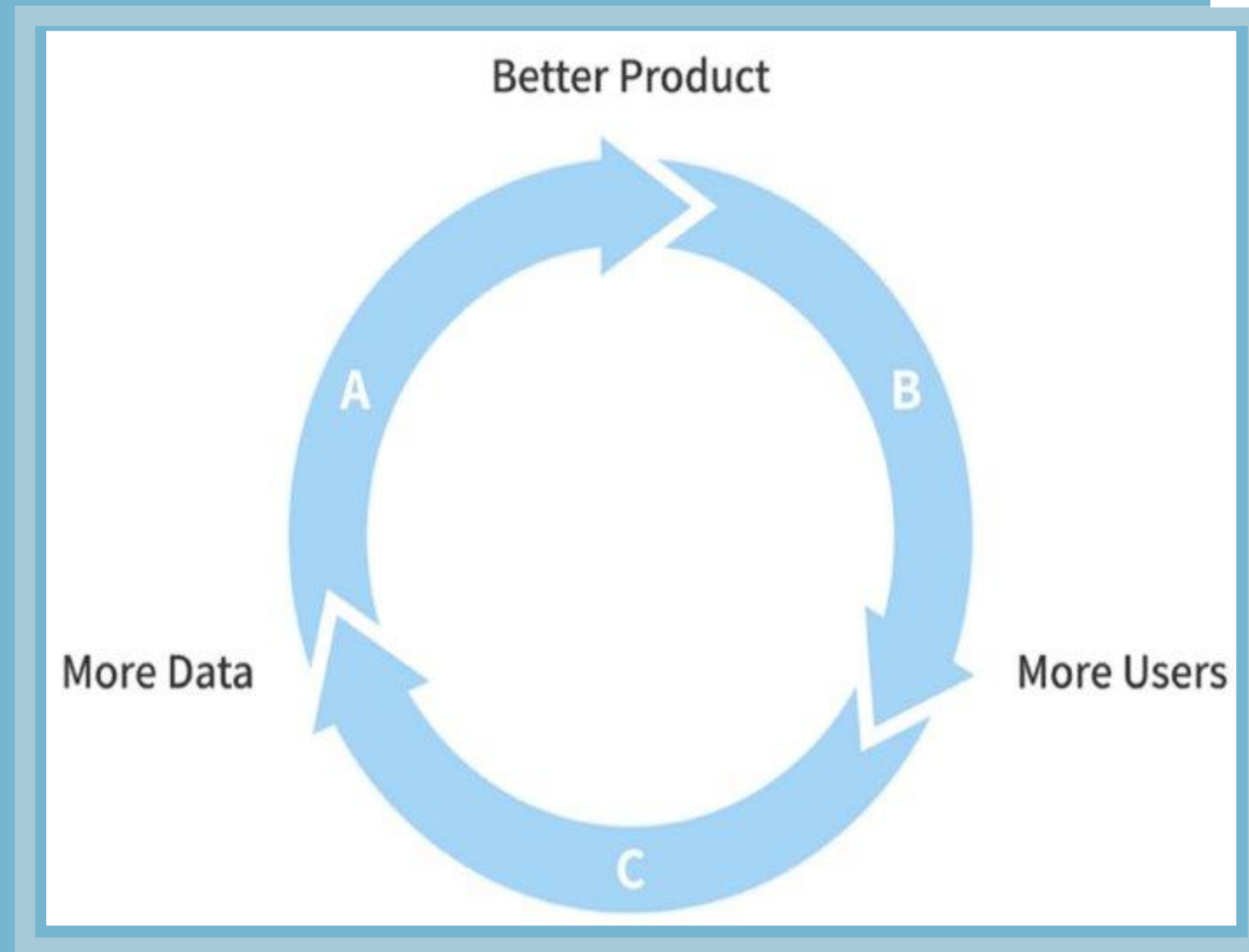


## BUSINESS VALUE

RECOMMENDERS ARE  
THE SINGLE MOST  
IMPORTANT  
ALGORITHM.

THE MORE THEY ARE  
USED, THE MORE  
VALUE THEY  
GENERATE.

RECOMMENDERS ARE A  
RENEWABLE DATA  
RESOURCE THAT  
PROVIDES DEEP  
CUSTOMER INSIGHTS.



# WHAT PROBLEMS DOES THIS SOLVE?

SONGS ON SPOTIFY

MOVIES ON NETFLIX

VIDEOS ON YOUTUBE

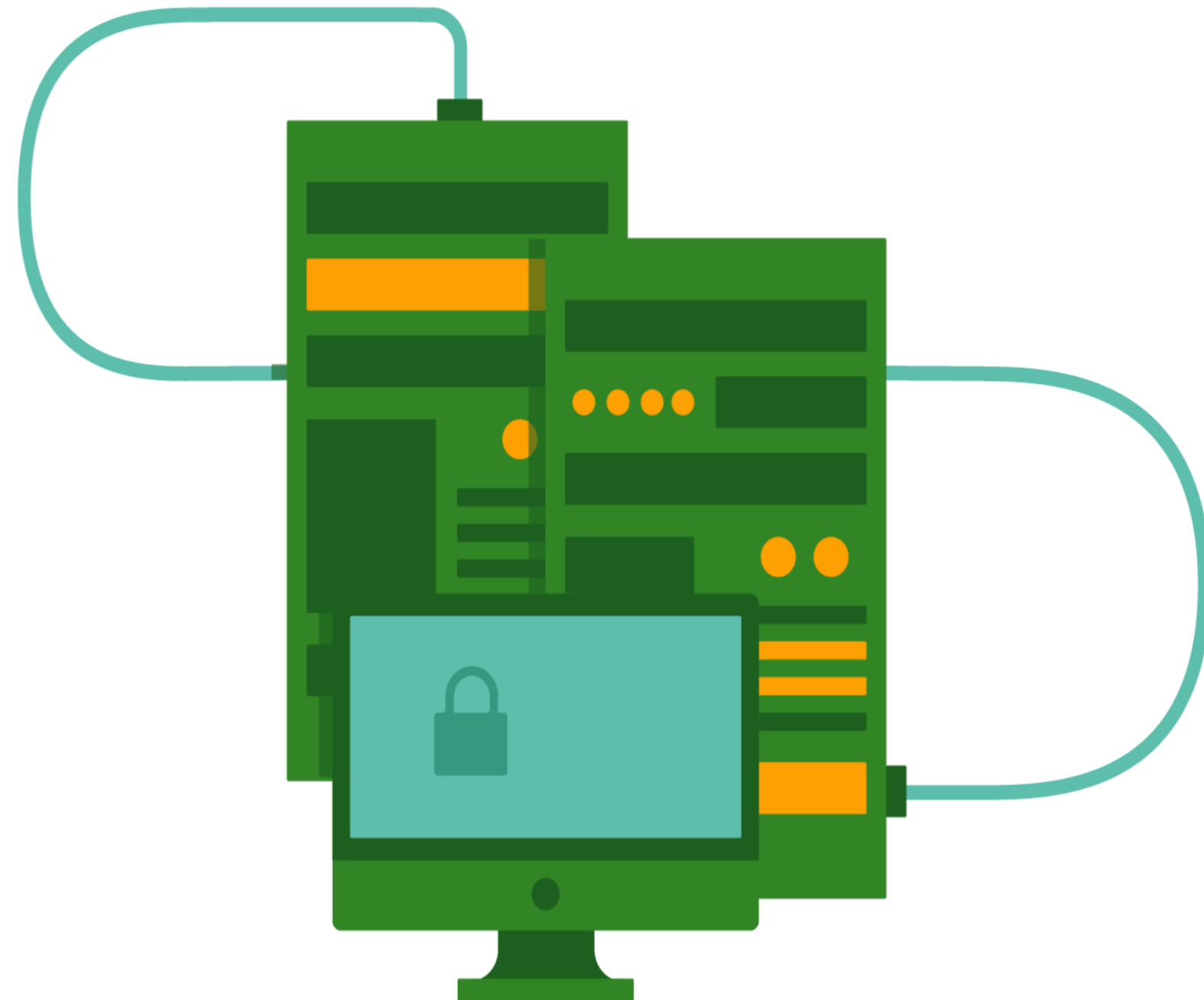
RELATED POSTS ON  
TWITTER/INSTAGRAM/LI

SIMILAR DISHES ON UBER EATS

AND YES, ADS ON FACEBOOK...



MakeAGIF.com

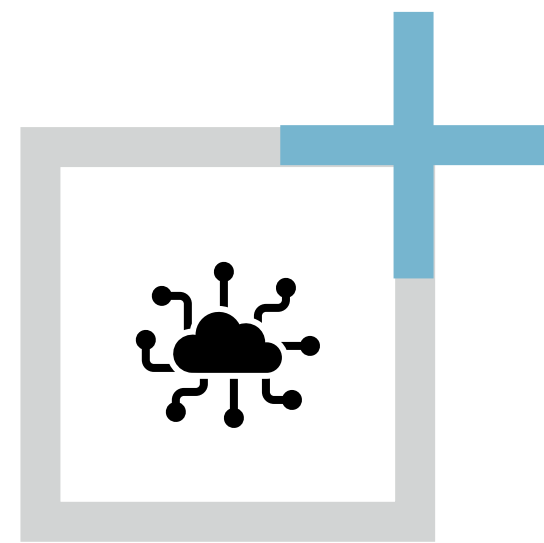


## HOW DO YOU GET THE DATA?

**EXPLICIT DATA: HOW YOU INTENTIONALLY INTERACTED WITH THE SITE. (WHAT YOU LIKED, PURCHASED, ETC.)**

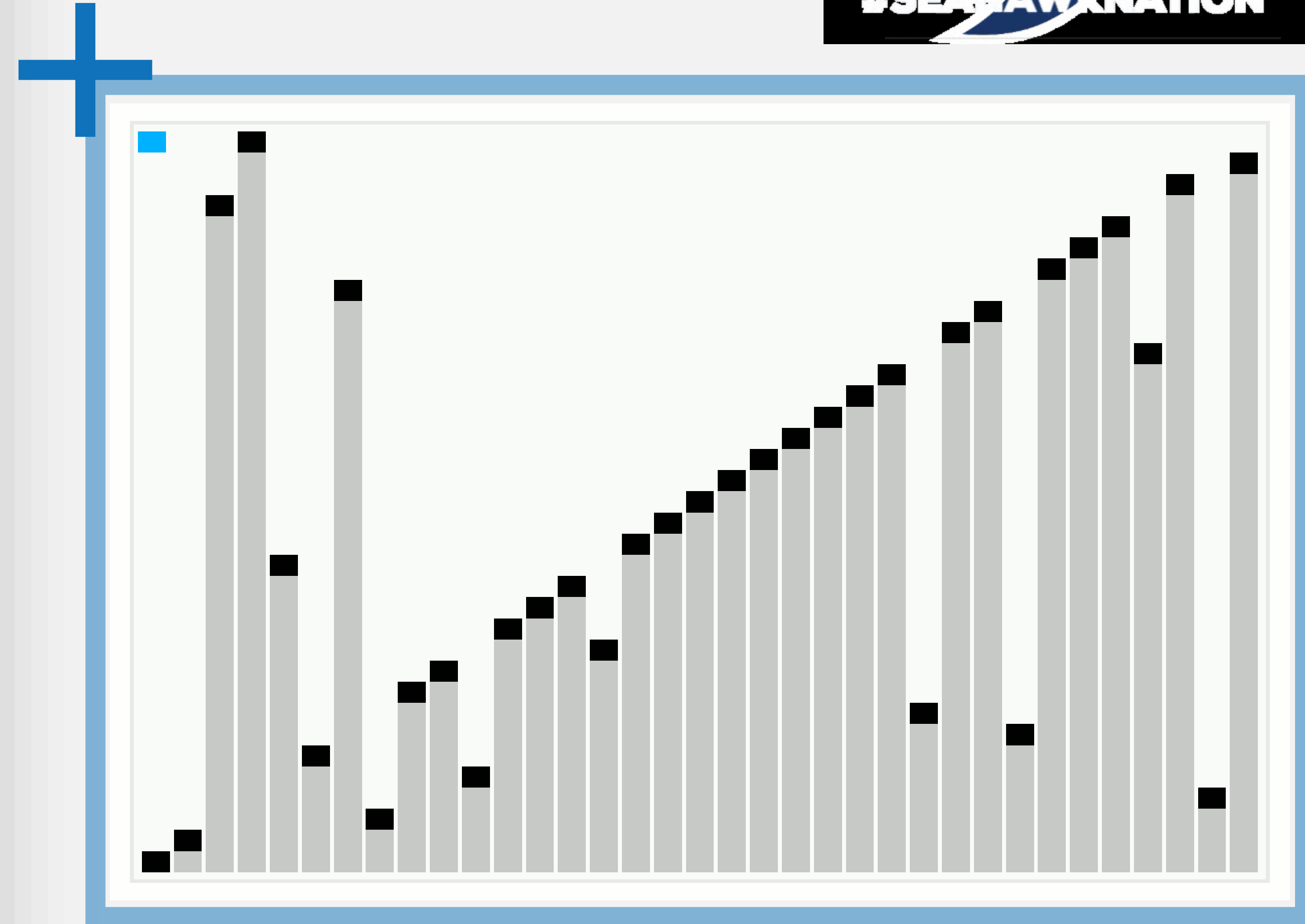
**IMPLICIT DATA: DATA FROM THE ITEMS AND HOW YOU IMPLICITLY INTERACTED WITH THE SITE (WHAT YOU CLICKED ON, SEARCH LOGS, ETC.)**





## ALGORITHMS

- 1 Collaborative Filtering
- 2 Content-based Filtering
- 3 Social and Demographic recommenders
- 4 Contextual recommendation



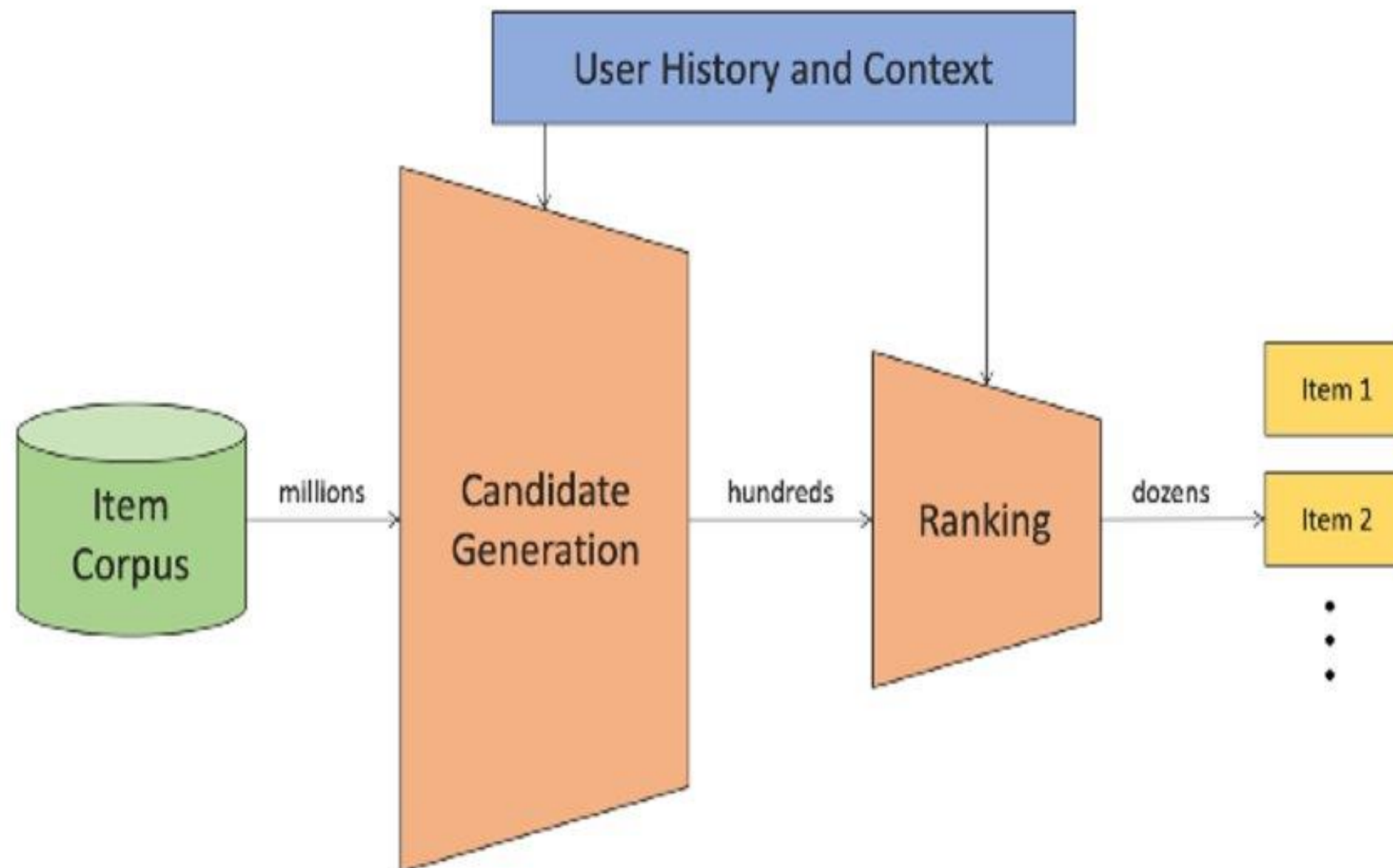
<https://www.cs.umd.edu/~samir/498/Amazon-Recommendations.pdf>



# THE ESSENCE OF RECOMMENDERS

ALL RECOMMENDERS HAVE TWO THINGS IN COMMON:

- THEY GENERATE CANDIDATES
- THEY RANK THE CANDIDATES

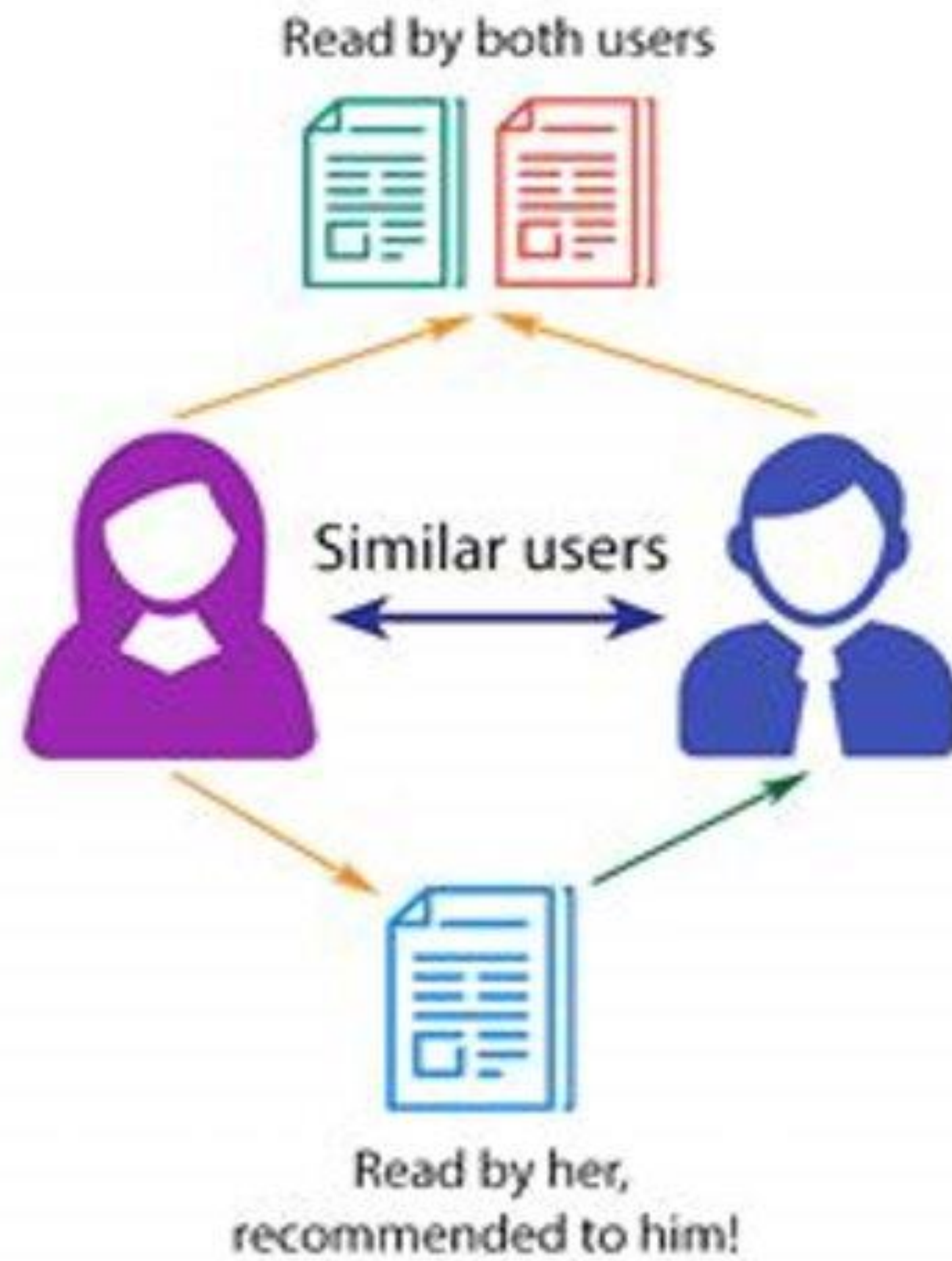




# DEMO | Content Based Recommender

[HTTPS://REPL.IT/@IMMANUELKANT/CONTENTRECOMMENDEREXAMPLE](https://repl.it/@ImmanuelKant/ContentRecommenderExample)

## COLLABORATIVE FILTERING



## CONTENT-BASED FILTERING







# TF-IDF VECTORIZER

TF (TERM FREQUENCY) OF A WORD IS THE NUMBER OF TIMES IT APPEARS IN A DOCUMENT. WHEN YOU KNOW IT, YOU'RE ABLE TO SEE IF YOU'RE USING A TERM TOO OFTEN OR TOO INFREQUENTLY.

IDF (INVERSE DOCUMENT FREQUENCY) OF A WORD IS THE MEASURE OF HOW SIGNIFICANT THAT TERM IS IN THE WHOLE CORPUS.

$$w_{x,y} = tf_{x,y} \times \log \left( \frac{N}{df_x} \right)$$

**TF-IDF**

Term x within document y

$tf_{x,y}$  = frequency of x in y  
 $df_x$  = number of documents containing x  
N = total number of documents

TF-IDF calculation



Julie loves John more than  
Linda loves John

Jane loves John more than  
Julie loves John

John 2 2

Jane 0 1

Julia 1 1

Linda 1 0

likes 0 1

loves 2 1

more 1 1

than 1 1

The two vectors are:

Item 1: [2, 0, 1, 1, 0, 2, 1, 1]

Item 2: [2, 1, 1, 0, 1, 1, 1, 1]

The cosine angle (the smaller  
the angle) between the two  
vectors' value is 0.822 which is  
nearest to 1.

(i.e.: the sentences are similar)

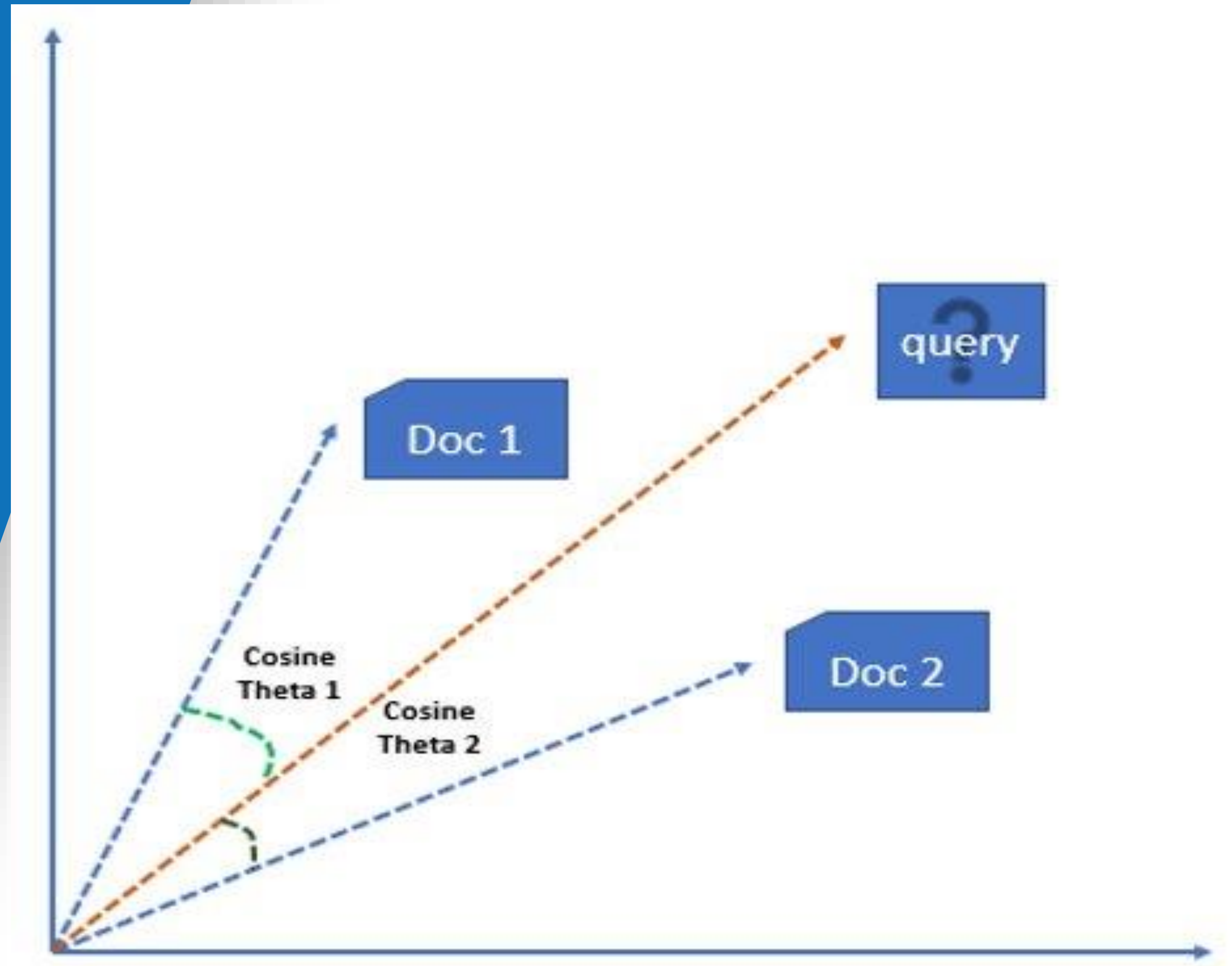


## HOW TO MAKE A VECTOR FROM SENTENCES

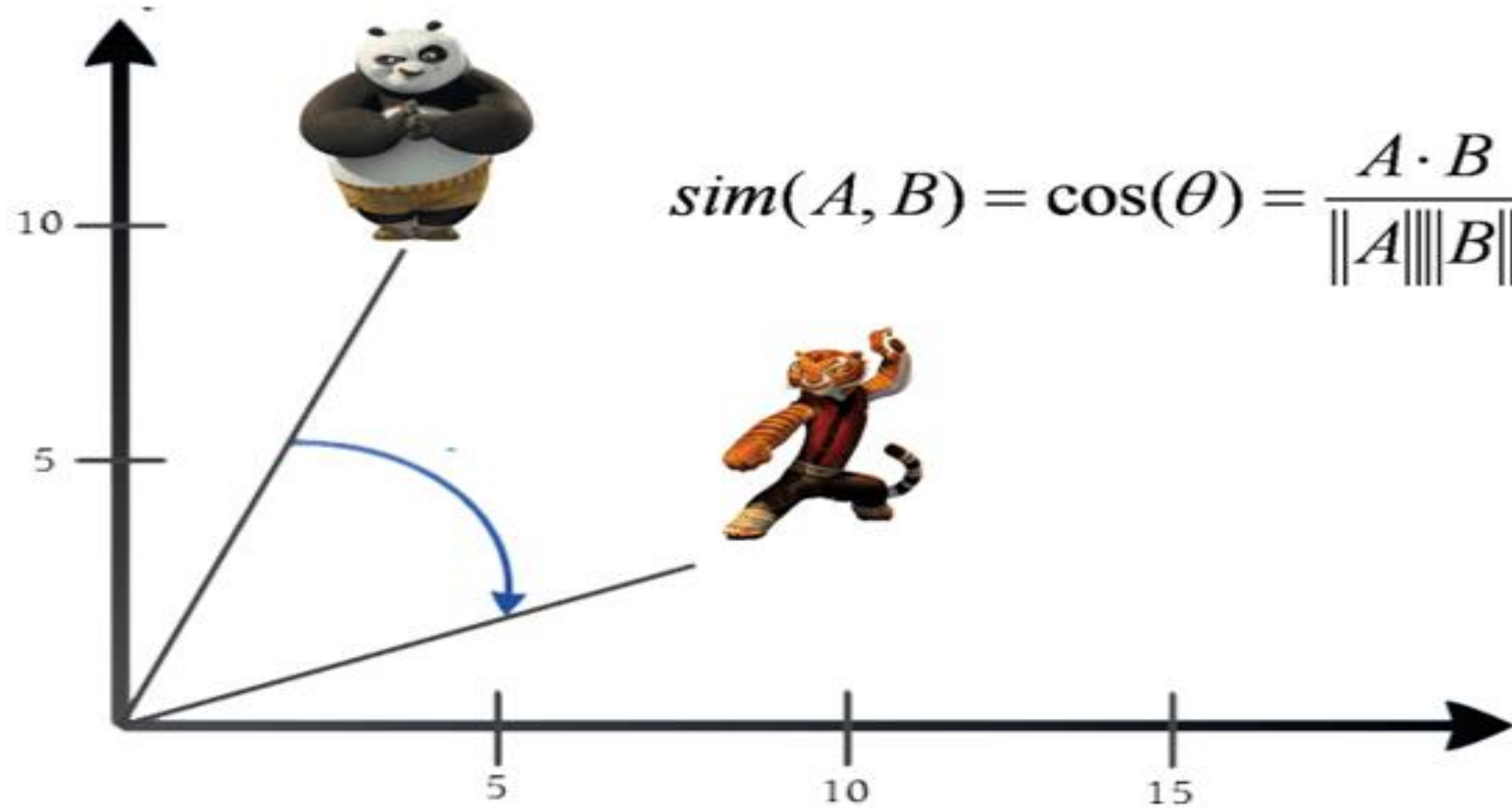
## THE BIG IDEA

Every item in your set is a unique vector.

By calculating the cosine between the vectors, you can create a score that determines how “similar” the items are.



## Cosine Similarity

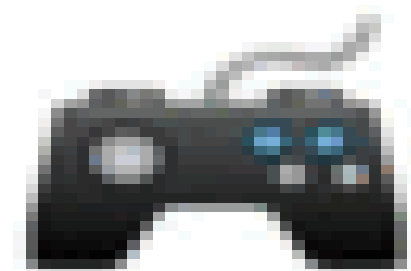
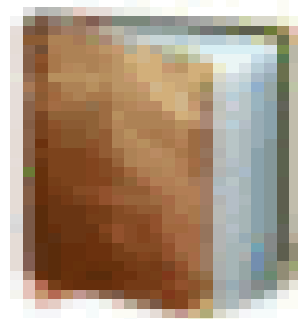
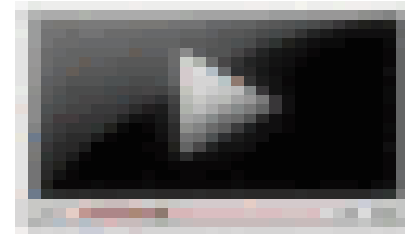


COSINE  
SIMILARITY

+



## RECOMMENDATION





T H A N K  
Y O U

