

It's All About the Requirements

# Why Do I Need Requirements?

- Guides the design of the eventual solution
- Without correct requirements, you cannot design or build the correct product

60% of project failures originate with the requirements



# What is a Requirement?

Something a product must do or a quality it must have

# Categories of Requirements

Functional Requirements  
Non-Functional  
Requirements Constraints



# Categories of Requirements

Functional Requirements

Non-Functional

Requirements Constraints

- Things the product must do
- Action the product must take

# Categories of Requirements

Functional Requirements

Non-Functional

Requirements Constraints

- Properties or qualities the product must have
- How the product will behave



# Categories of Requirements

Functional Requirements  
Non-Functional  
Requirements Product  
Constraints

- Global requirements
  - Purpose of the project
  - Users of a product

# Product Constraints

- Purpose of the Product - *reason for building the product*
- Client, Customer, and Stakeholders - *people that interact with the product*
- Users of the Product - *intended end-users and how they affect product usability*
- Requirements Constraints - *limitations of the project and restrictions on design*
- Naming Conventions and Definitions - *vocabulary of the product*
- Relevant Facts - *outside influences that make a difference to this product*
- Assumptions - *assumptions developers are making*



# Product Constraint Examples

- The product budget must not exceed \$50,000
- The product shall run on the company's existing machines
- Implementation of the product cannot interrupt daily business
- The last 5 years of historical data needs to be made available in the product

# Functional Requirements

- Scope of the Product - *defines the boundaries and connections to other products*
- Functional and Data Requirements - *Things the product must do and data manipulated by the functions*



# Functional Requirement Examples

- The product must track recipes down the ingredient and quantity level
- The recipes must be editable by an administrator
- The product must display the orders that need to be completed
- The product must display the recipes to make the orders
- The product must track ingredients including their cost, vendors, and quantity in inventory
- The product must interact with the current Point of Sale system



# Non-Functional Requirements

- Look and Feel Requirements - *intended appearance*
- Usability Requirements - *based on the intended users*
- Performance Requirements - *how fast, big, accurate, safe, reliable, etc.*
- Operational Requirements - *product's intended operating environment*
- Maintainability and Portability Requirements - *how changeable product must be*
- Security Requirements - *security, confidentiality, and integrity of the product*
- Cultural and Political Requirements - *human factors*
- Legal Requirements - *conformance to applicable laws*



# Non-Functional Requirement Examples

- The product shall use the company colors and logos
- The product shall be intuitive, even to first time users
- The product shall only allow bakers and administrators to view recipes
- The product shall be easily upgraded for future business needs
- The product shall be scalable to multiple bakery locations

# What Makes a Good Requirement?

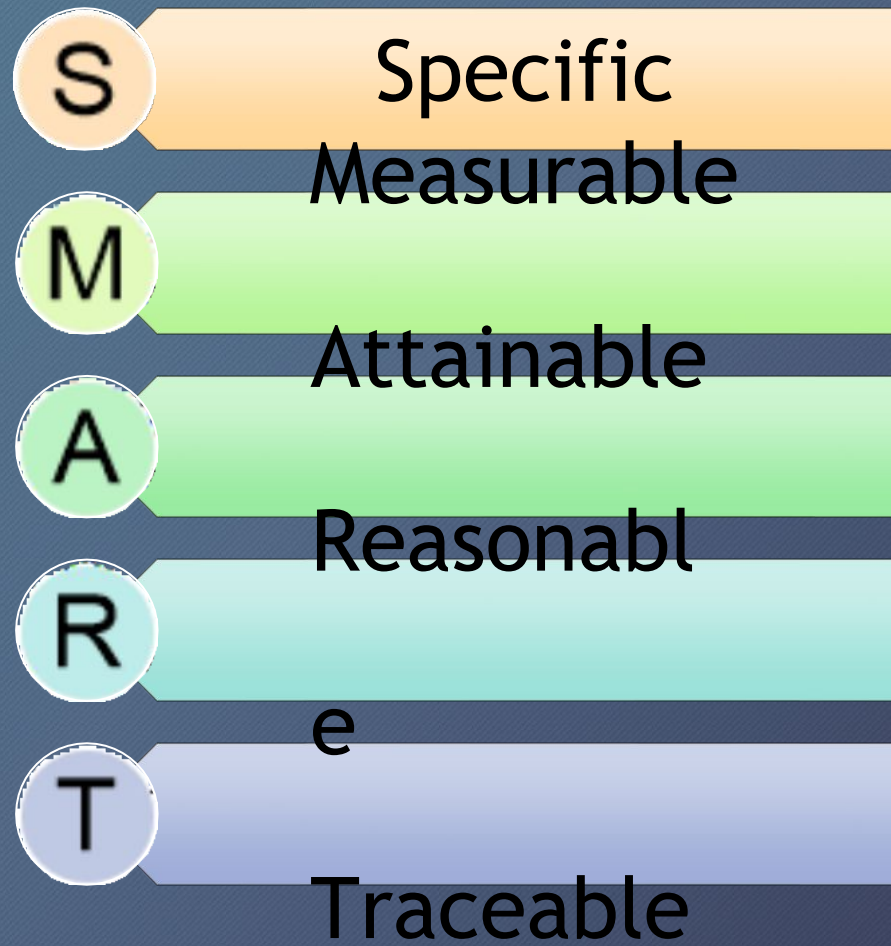


A word cloud of requirement quality attributes. The words are arranged in a circular pattern, with 'Understandable' at the top and 'Traceable' at the bottom. The words are in white and light blue colors. The background is dark blue with two light blue squares in the top right and bottom right corners.

- Understandable
- Measurable
- Correct
- Design-independent
- Attainable
- Modifiable
- Prioritized
- Traceable
- Feasible
- Complete
- Organized
- Consistent
- Unambiguous
- Testable
- Necessary
- Concise
- Allocatable



# SMART Requirements



# SMART Requirements



## Specific

### Overall

- Clear, no ambiguity
- Consistent, same terminology throughout
- Simple

### Questions to Ask

- What?
- Why?
- Who?
- Where?

### Guidelines

- Avoid “some”, “several”, “many”
- State pronouns clearly “A calls B, it is updated”
- Specify units all with numbers
- Use pictures to clarify understanding
- Provide explanations for terms like “transmitted”, “sent”, “downloaded”, and “processed”



# SMART Requirements



## Measurable

### Overall

- Measure progress towards goal
- Indicators should be quantifiable

### Questions to Ask

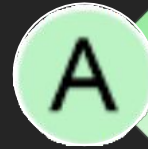
- How much?
- How many?
- How will I know when it is accomplished?

### Guidelines

- Ensure measurable during requirement elicitation
- Validate unequivocal success can be proven with that requirement
- Determine tests that will need to be used to verify the requirement was met



# SMART Requirements



Attainable

## Overall

- Validate requirement is feasible
  - Within technical expertise
  - Within scope of project
  - Within budget

## Questions to Ask

- Is there a theoretical solution to the problem?
- Has it been done before?
- Are there any known constraints (environmental, physical, etc.)?

## Guidelines

- Determine who has responsibility for satisfying the requirement and validate they can deliver
- Ensure sufficient time, resources, and budget
- Reuse pieces from previous projects



# SMART Requirements



Reasonabl  
e

## Overall

- Validate the effort is worth the requirement

## Questions to Ask

- Is this worthwhile?
- Is the timing right?
- Does this match our other efforts/needs?

## Guidelines

- Run all requirements through a 'sanity check'
- Ensure the requirement makes sense in context



# SMART Requirements



Traceabl  
e

## Overall

- Trace requirement through design, implementation, and testing

## Questions to Ask

- Can I ensure this requirement has been met in the design solution?
- Can I ensure this requirement has been met in the implementation?
- Can I ensure this requirement has

## Guidelines

- Requirements should include
  - Originators
  - Assumptions
  - Business justifications
  - Dependencies on other requirements
  - Importance



# Tips for Producing Valid Requirements

- Should use the word *shall*
- Only one *shall* per requirement
- Written in short, simple sentences
- Consistent terminology
- Stated positively
- Accompanied by notes and comments to support and clarify
- Stated imperatively
- Don't use *will* and *should*



# Translations for Requirement Verbiage

- Or - Select one of the options
- Can, should - Expresses desire or suggestion instead of requirement
- Must - 100% reliability
- Are, is, will - Descriptive part to lead into the requirement
- Support, and/or - Confusing
- But not limited to, etc - Incomplete requirement/thought
- Shall - dictates specification and functional capability



# Terms to Avoid

- Adequate
- Approximately
- Better than
- Comparison
- Easy
- Maintainable
- Maximize
- Minimize
- Normally
- Optimize
- Quality product
- Quick
- Rapid
- Substantial
- Sufficient
- Timely

# Phases of the Requirements Process



# Phases of the Requirements Process

1. Requirement Elicitation
2. Requirement Analysis
3. Requirement Specification
4. Requirements Approval

# Business Rules



# Business Rules

- What are Business Rules?
- Business Rules vs Business Requirements
- Best Practices

# Business Rules Explained



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## Definition:

A business rule is a rule that defines or constrains some aspect of business and always resolves to either true or false.

## Purpose:

Business rules are intended to assert business structure or to control or influence the behavior of the business.

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# Business Rules Examples

- Entered email addresses must appear valid (contain @ and .)
- Each class must have at least one instructor
- Customers must have a valid driver's license to rent a vehicle
- A quote must be completed prior to an invoice being generated

# Business Rules vs Business Requirements

## Rule:

- Entered email addresses must appear valid (contain @, then later .)

## Possible Requirements:

- Capability to enter email address
- Alert agent when the email doesn't appear to be valid
- Allow for correction of email if invalid email format is entered



# Business Rules vs Business Requirements

## Rule:

- Each course must have at least one instructor

## Possible Requirements:

- Capability for Dean to assign instructor to course
- Course registration cannot be opened until an instructor is assigned

# Business Rules vs Business Requirements

## Rule:

- Customers must have a valid driver's license to rent a vehicle

## Possible Requirements:

- Employee to inspect driver's license
- Ability for employee to validate driver's license



# Business Rules vs Business Requirements

## Rule:

- A quote must be completed prior to an invoice being generated

## Possible Requirements:

- Capability to enter a quote
- Details from quote must automatically flow to the invoice
- Ability to tie the quote and invoices together for reporting

# Business Rules Best Practices

- When documenting business rules, keep it simple
- Business requirements are used to comply with business rules
- Each business rule may need multiple requirements
- Business rules should not be changed
  - Changes can cause major constraints down the road