

# Hierarchical Forecasting and Optimal Reconciliation with Immutable Forecasts

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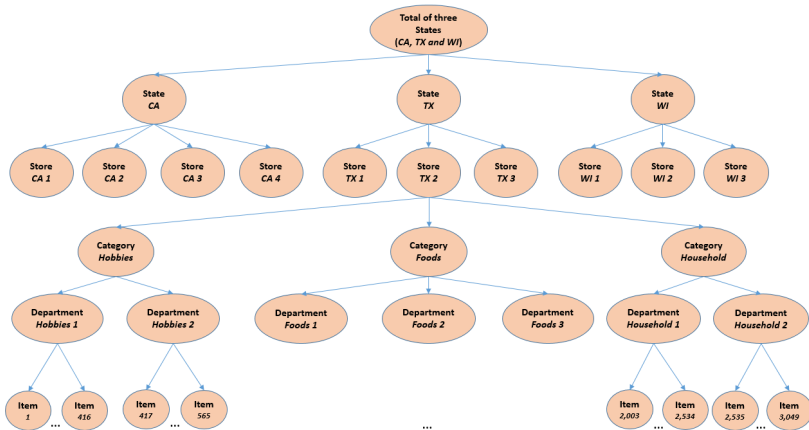
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# Outline

- 1 Hierarchical time series
- 2 Top-down alignment method
- 3 Reconciliation method

# Hierarchical time series

- Hierarchical time series are special network data.
- Constants exist that the forecasts on each hierarchy should be **coherent** with the aggregation structure.



# Forecasting hierarchical time series

## ↳ Challenging for standard models

- Hard to use multivariate time series models, like VARs, because the bottom level is highly noisy or intermittent.
- Vine copula models are hard to scale up.
- Pure deep learning models fail to meet the constants.

# Forecasting hierarchical time series

↪ How can we make these coherent?

- Having base forecasts at all nodes.
- **Bottom Up** (Schwarzkopf et al., 1988) ignores top nodes because the noise in the bottom level transferred to the top level.
- **Top Down** (Gross & Sohl, 1990) ignores bottom nodes. It discards information and can bias even unbiased base forecasts.

# Business scenarios

- The lowest level of the hierarchy exhibits a strong **intermittent pattern**
- The upper hierarchy levels contain forecastable components such as the trend or seasonality aggregated by the bottom level.
- **Business scenarios:**
  - Managers at the headquarter or the investors may not be interested in the forecasts of a particular product in a specific store, but they are more concerned with the upper level's forecasts for all products, which affect the overall revenue (Anderer & Li, [2022](#)).
  - Primer wanted to retain the nation's economy steady by keeping forecasts of the six provinces fixed (Zhang, Kang, Panagiotelis & Li, [2023](#)).

## Top-down alignment method

### ↳ Improved N-BEATS ensembles for upper levels

- The N-BEATS (Oreshkin et al., 2020) is a pure deep learning approach with a deep neural architecture based on backward and forward residual links.
- The performance of the N-BEATS model relies on the ensembling step, a forecasting combination technique that combines the forecasts from different models.
- The learning accuracy is very sensitive to the learning rate, and the convergence rate is slow. The lookahead optimizer (Zhang et al., 2019) is adopted to the N-BEATS model trainer further to improve the training accuracy and learning stability.

## Top-down alignment method

### ↳ Bias-adjusted LightGBM model for the bottom level

- At the bottom level, we use a bias-adjusted LightGBM to model the intermittent time series.
- The root mean squared error (RMSE) loss is used in the LightGBM as follows,

$$RMSE = \sqrt{\frac{1}{h} \sum_{t=n+1}^{n+h} (Y_t - \hat{Y}_t)^2}.$$

- We further use a customized gradient for the RMSE loss as follows

$$\text{gradient} = \begin{cases} -2e_t & e_t < 0, \\ -2\lambda e_t & e_t \geq 0 \end{cases}$$

where  $\lambda > 0$  is a tuning parameter named to allow for an asymmetric loss.



## Top-down alignment method

### ↪ Aligning top level and aggregated bottom level forecasts

- Given the independent forecasting results for the top level from stable N-BEATS, the final step is to find the optimal bottom level forecasts produced by the LightGBM model. We tune the loss multiplier ( $\lambda$ ) introduced for the LightGBM model.
- Objective: the RMSE between N-BEATS forecasts and aggregated bottom level forecasts reaches a minimum by the **hierarchical alignment**,

$$\arg \min_{\lambda} \left\{ \sqrt{\frac{1}{h} \sum_{t=n+1}^{n+h} \left( \hat{Y}_t^{(\text{top})} - \text{Agg}(\hat{Y}_t^{(\text{bottom})}(\lambda)) \right)^2} \right\},$$

where  $\text{Agg}(\cdot)$  is the aggregating method used at the bottom level.

## Top-down alignment method

### ↳ Hierarchical structure for M5 competition data

- The data consisting of a hierarchical structure of daily sales data of total 42,840 series spanning 1,941 days.

Hierarchy level	Description	Number of series
1	All products, all stores, all states	1
2	All products by states	3
3	All products by store	10
4	All products by category	3
5	All products by department	7
6	Unit sales of all products, aggregated for each State and category	9
7	Unit sales of all products, aggregated for each State and department	21
8	Unit sales of all products, aggregated for each store and category	30
9	Unit sales of all products, aggregated for each store and department	70
10	Unit sales of product x, aggregated for all stores/states	3,049
11	Unit sales of product x, aggregated for each State	9,147
12	Unit sales of product x, aggregated for each store	30,490
Total		42,840

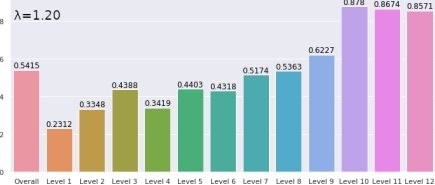
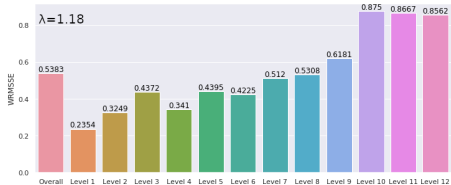
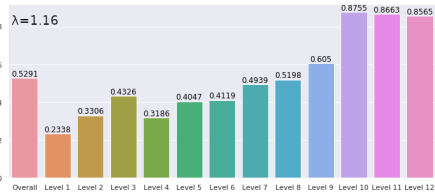
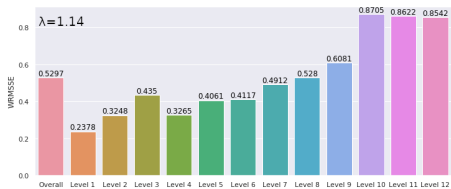
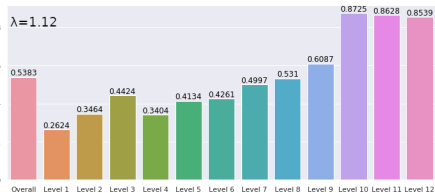
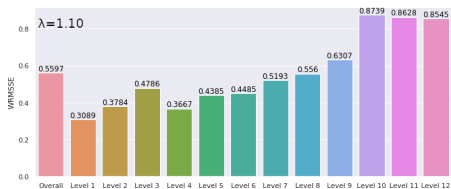
# Top-down alignment method

## ↳ Features for intermittent time series (bottom level)

Feature	Description
sell_price	Price of item in store for given date.
event_type	108 categorical events, e.g. sporting, cultural, religious.
event_name	157 event names for event_type, e.g. super bowl, valentine's day, president's day.
event_name_2	Name of event feature as given in competition data.
event_type_2	Type of event feature as given in competition data.
snap_CA, TX, WI	Binary indicator for SNAP information in CA, TX, WI.
release	Release week of item in store.
price_max, min	Maximum, minimum price for item in store in the train data.
price_mean, std, norm	Mean, standard deviation, and normalized price for item in store in the train data.
item, price_nunique	Number of unique items, prices for item in store.
price_diff_w	Weekly price changes for items in store.
price_diff_m	Price changes of item in store compared to its monthly mean.
price_diff_y	Price changes of item in store compared to its yearly mean.
tm_d	Day of month.
tm_w	Week in year.
tm_m	Month in year.
tm_y	Year index in the train data.
tm_wm	Week in month.
tm_dw	Day of week.
tm_w_end	Weekend indicator.

# Top-down alignment method

## ↳ Forecasting errors and bias multiplier



# Top-down alignment method

## ↳ Conclusions

- We focus on the point forecast in this paper.
- N-Beats relies on efficient ensembles and LightGBM needs feature engineering.
- Probabilistic forecast with the presented scheme should be straightforward to implement with a corresponding probabilistic loss function.

## Reconciliation method

### ↳ What is reconciliation?

- Base forecasts stacked in an  $n$ -vector as  $\hat{\mathbf{y}}$ . Reconciled forecasts  $\tilde{\mathbf{y}}$  given by

$$\tilde{\mathbf{y}} = \mathbf{S} (\mathbf{S}'\mathbf{W}\mathbf{S})^{-1} \mathbf{S}'\mathbf{W}\hat{\mathbf{y}}$$

- Different choices of  $\mathbf{W}$  give rise to different methods, e.g., MinT to minimize  $E[(\mathbf{y} - \tilde{\mathbf{y}})'(\mathbf{y} - \tilde{\mathbf{y}})]$  (Wickramasuriya et al., 2019).
- $\mathbf{S}$  is the summing matrix containing zeros and ones.



$$\mathbf{S} = \begin{pmatrix} 1 & 1 & 1 & 1 \\ 1 & 1 & 0 & 0 \\ 0 & 0 & 1 & 1 \\ 1 & 0 & 0 & 0 \\ 0 & 1 & 0 & 0 \\ 0 & 0 & 1 & 0 \\ 0 & 0 & 0 & 1 \end{pmatrix}$$

$$\mathbf{y} = \mathbf{S}\mathbf{b}$$

## Reconciliation method

### ↪ Reconciliation with imitable series

- Reconciliation finds  $\tilde{\mathbf{y}}$  to minimize

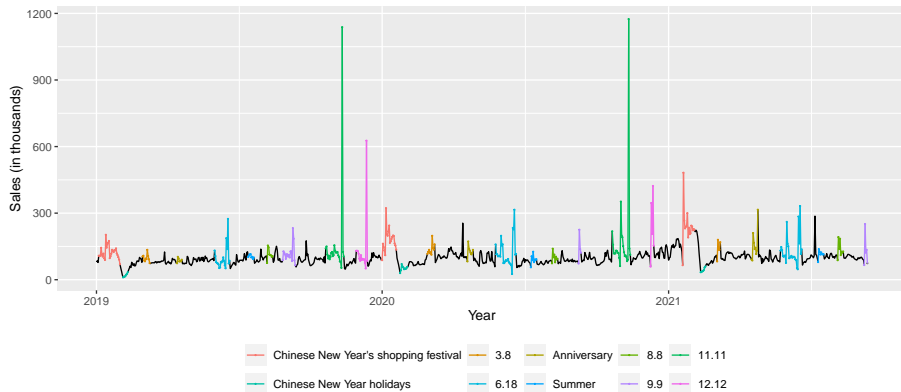
$$(\tilde{\mathbf{y}} - \hat{\mathbf{y}})' \mathbf{W} (\tilde{\mathbf{y}} - \hat{\mathbf{y}})$$

- Subject to  $\tilde{\mathbf{y}}$  being coherent, immutability constraints and non-negativity constants.
- Solved by quadratic programming.

# Reconciliation method

## ➤ Application

- Sales data from Chinese online retailer
- Consider “Food” sales as top level.
- There are 40 “middle” level categories, 1905 “bottom” level categories.
- Many series are intermittent. Promotions are very important





# Reconciliation method

## ↳ Base models

- Intermittent Series (more than 60% zeroes) use simple exponential smoothing.
- Regression (predictors are strength of promotion) with ARIMA errors and Box Cox transformation for other series.
- Immutable series are on top level when series with longer histories (more than 1 year)

**Table:** Out of sample forecasting accuracy (RMSE) for the Chinese online retailer data. Subcolumns “C” and “C+NN” show forecasting accuracies of reconciliation with immutability constraints without and imposing non-negativity constraints, respectively. Subcolumns “U” and “U+NN” show forecasting accuracy of unconstrained reconciliation without and with imposing non-negativity constraints, respectively. The accuracy of base forecasts is also shown for comparison. For columns “C” and “C+NN”, the top level forecast as well as forecasts for intermittent series (Bottom-2) and series with long histories (Bottom-3) are immutable, while forecasts for the middle level and remaining bottom level (Bottom-1) are mutable.

Level	Base	OLS				WLS <sub>s</sub>				WLS <sub>v</sub>			
		C	C+NN	U	U+NN	C	C+NN	U	U+NN	C	C+NN	U	U+NN
Top	2.94	2.94	2.94	2.93	2.92	2.94	2.94	2.72	2.72	2.94	2.94	2.75	2.77
Middle	2.66	9.31	4.94	272.83	48.84	6.41	4.83	16.09	6.50	2.43	2.47	2.39	2.40
Bottom-1	2.04	8.98	4.31	3.98	2.70	7.19	3.71	2.96	2.32	1.97	1.88	1.86	1.83
Bottom-2	0.11	0.11	0.11	42.66	15.43	0.11	0.11	26.99	8.34	0.11	0.11	1.52	1.52
Bottom-3	1.08	1.08	1.08	1.64	1.48	1.08	1.08	1.36	1.25	1.08	1.08	1.58	1.19

# Reconciliation method

## ↳ Main findings

- Imposing immutability constraints still leads to improvements over base forecasts.
- Immutability stabilizes forecasting performance of intermittent series in particular.
- Imposing immutability does not lead to better accuracy in all series.
- Imposing non-negativity constraints generally improves performance.

## Next step

- Hierarchical forecasting at scale.
- Discrete hierarchical forecasting.
- Probabilistic hierarchical forecasting.
- Forecast combination on infinite models.

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# Thank you!

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