

# Credibility Dynamics and Disinflation Plans

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# Motivation

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- Macro models: **expectations** of future policy determine current outcomes
- Policy is typically set assuming commitment or discretion
- Governments actively attempt to influence beliefs about future policy
  - Forward guidance, inflation targets, fiscal rules
- This paper: rational-expectations theory of government credibility
  - Insights from **reputation** models [► Kreps-Wilson](#)
- Application in a (modern) Barro-Gordon setup

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# Outline

- What is **reputation**?
  - Private sector *posterior belief* that the government is committed to a *particular* plan
- Given a plan — [Continuation equilibrium]
  - Larger departures are easier to detect
    - Crucial feature: noise partially masks government's current choice
  - 'More time-inconsistent' plans have a more negative average drift of reputation
- Planner anticipates credibility dynamics of plans — [Equilibrium]

## Main result

Planner chooses a  
**back-loaded** plan

- In application, gradual disinflation
- No real inertia, but good for incentives

- Consider the limit when initial reputation vanishes to zero

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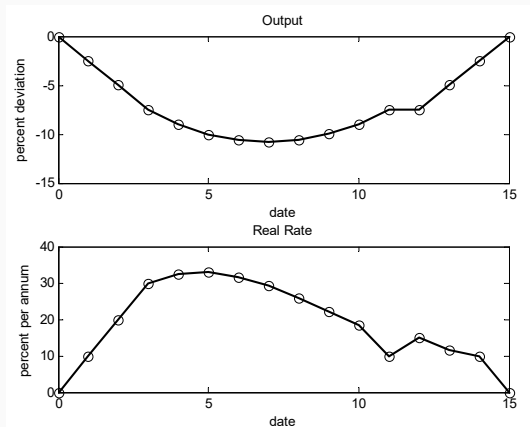
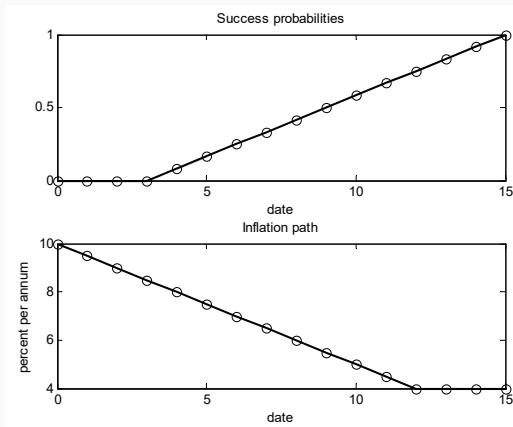
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# Our want operator

- Goodfriend and King (2005) describe the **Volcker** disinflation



- **Sustainable plans – anything goes**  
from Kydland and Prescott (1977), Chari and Kehoe (1990), Phelan and Stacchetti (2001)
- **Reputation without noise – zero inflation at onset**  
Milgrom and Roberts (1982), Kreps and Wilson (1982), Barro (1986), Backus and Driffill (1985), Barro and Gordon (1986), Sleet and Yeltekin (2007)
- **Preference uncertainty with noise – announcements irrelevant**  
Cukierman and Meltzer (1986), Faust and Svensson (2001), Phelan (2006), etc
- **Reputation with noise**  
Commitment: Lu (2013), Lu, King, and Pastén (2008, 2016)  
*Static plans*: Faingold and Sannikov (2011)



- Model
- Continuation equilibria conditional on a plan
- Plans
- Conclusion

# Model

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# Framework

- A government dislikes inflation and output away from a target  $y^* > 0$

$$L_t = \mathbb{E}_t \left[ \sum_{s=0}^{\infty} \beta^s \left( (y^* - y_{t+s})^2 + \gamma \pi_{t+s}^2 \right) \right]$$

- A Phillips curve relates output to current and expected future inflation

$$\pi_t = \kappa y_t + \beta \mathbb{E}_t [\pi_{t+1}]$$

- The government controls inflation only imperfectly (through  $g_t$ )

$$\pi_t = g_t + \epsilon_t$$

with  $\epsilon_t \stackrel{iid}{\sim} F_\epsilon$

- The government can be rational or one of many ‘behavioral’ types
  - Behavioral types  $c \in \mathcal{C}$
  - Type  $c$  is committed to an inflation plan  $\{a_t\}_{t=0}^{\infty}$
  - For simplicity let all plans have  $a_{t+1} = \phi_c(a_t)$  [Finding the state is an art]
- Behavioral types have (total) probability  $z$ 
  - Conditional on behavioral, probability  $\nu$  over  $\mathcal{C}$
- Private sector knows  $z$  and  $\nu$ 
  - Does inference over the government’s type
  - Uses announcement and inflation choices

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# Behavioral types

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- What is the set  $\mathcal{C}$ ?
  - ... and associated possible  $\phi_c$  functions
- Consider  $\{a_t\}_t$  paths characterized by
  - Starting point  $a_0$
  - Decay rate  $\omega$
  - Asymptote  $\chi$

$$a_t = \chi + (a_0 - \chi)e^{-\omega t}$$

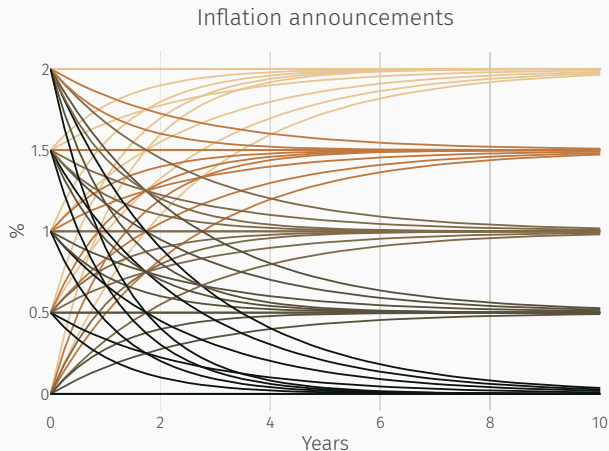
$$\phi(a) = \chi + e^{-\omega}(a - \chi)$$

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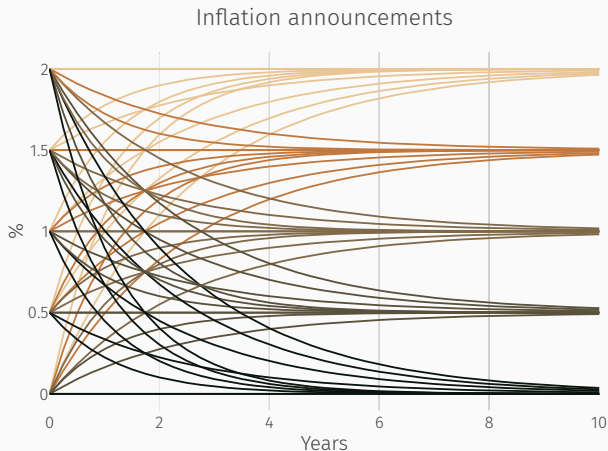
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# Gameplay

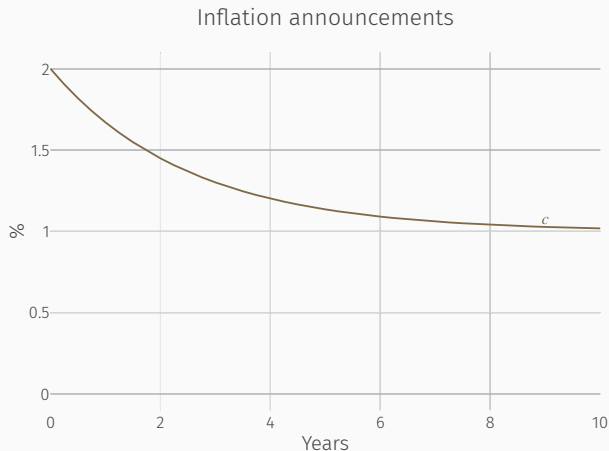
- At  $t = 0$ , inflation **targets** are announced
  - Type  $c \in \mathcal{C}$  says  $c$
  - Rational type strategizes announces  $r$  possibly  $\in \mathcal{C}$
- At time  $t \geq 0$ , the government sets inflation
  - Behavioral type  $c \in \mathcal{C}$  implements  $g_t = a_t^c$
  - Rational type acts strategically chooses  $g_t \lesseqgtr a_t^c$





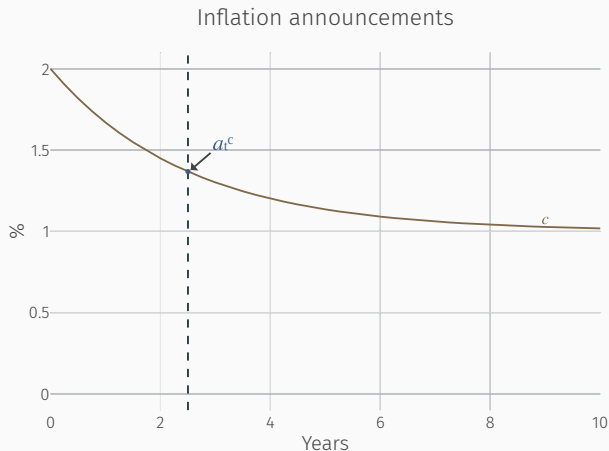
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## Continuation equilibria conditional on a plan

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- Output is determined by **beliefs**  $\mathbb{E}_t [\pi_{t+1}]$  and **actual inflation**  $\pi_t = g_t + \epsilon_t$

$$\pi_t = \kappa y_t + \beta \mathbb{E}_t [\pi_{t+1}] = \kappa y_t + \beta \mathbb{E}_t [\mathbb{1}_c a_{t+1}^c + (1 - \mathbb{1}_c) g_{t+1}^*]$$

- Private sector solves a **signal extraction** problem to update beliefs

$$\mathbb{P}(c \mid \pi_t, \mathcal{F}_{t-1}) = \frac{\mathbb{P}(c \mid \mathcal{F}_{t-1}) \cdot f_\epsilon(\epsilon_t | c)}{\mathbb{P}(c \mid \mathcal{F}_{t-1}) \cdot f_\epsilon(\epsilon_t | c) + (1 - \mathbb{P}(c \mid \mathcal{F}_{t-1})) \cdot f_\epsilon(\epsilon_t | r)}$$

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# Rational type's problem

Given an announcement  $c$ ,

- The problem of the rational type is, given expectations  $g_c^*$

$$\mathcal{L}^c(p, a) = \min_g \mathbb{E} \left[ (y^* - y)^2 + \gamma \pi^2 + \beta \mathcal{L}^c(p', \phi_c(a)) \right]$$

subject to  $\pi = g + \epsilon$

$$\pi = \kappa y + \beta [p' \phi_c(a) + (1 - p') g_c^*(p', \phi_c(a))]$$

$$p' = p + p(1 - p) \frac{f_\epsilon(a - \pi) - f_\epsilon(g_c^*(p, a) - \pi)}{p f_\epsilon(a - \pi) + (1 - p) f_\epsilon(g_c^*(p, a) - \pi)}$$

- Rational expectations requires  $g_c^*$  to be the policy associated with  $\mathcal{L}^c$

## Definition

Given an announcement  $c$ , a *continuation equilibrium* is a pair  $(\mathcal{L}^c, g_c^*)$  such that

- $\mathcal{L}^c$  is the rational type's value function at expectations  $g_c^*$
- $g_c^*$  is the policy function associated with  $\mathcal{L}^c$

# A First Look at Different Plans

## Observation

- Plans  $c \in \mathcal{C}$  are

$$c = (a_0, \chi, \omega)$$

- For  $a, b \in \mathbb{R}$

$(\mathcal{L}, g^*)$  is a continuation  
equilibrium for  $(a, \chi, \omega)$

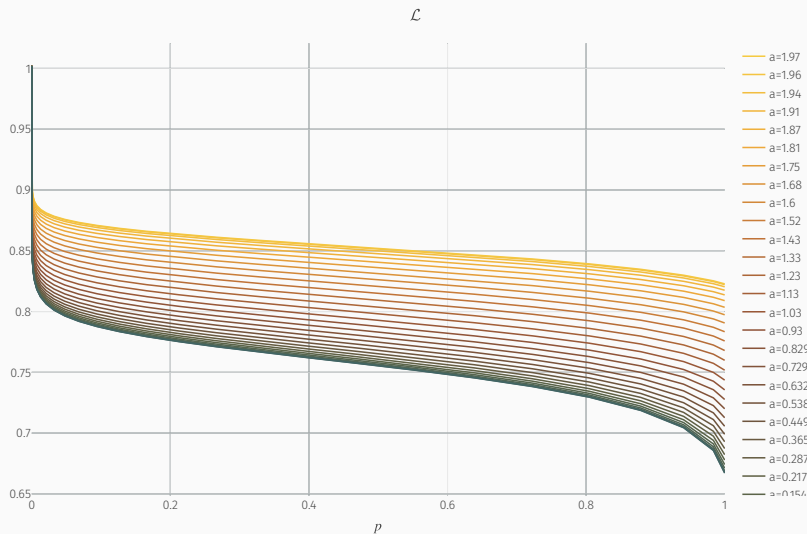


$(\mathcal{L}, g^*)$  is a continuation  
equilibrium for  $(b, \chi, \omega)$

- Means  $a \mapsto \mathcal{L}^c(p, a)$  compares the same plan at different times and different plans



# Results



- $\mathcal{L}$  decreasing in  $p$
- $\mathcal{L}$  convex-concave in  $p$
- $\mathcal{L}$  increasing in  $a$  for large  $p$  only

## Lemma 1

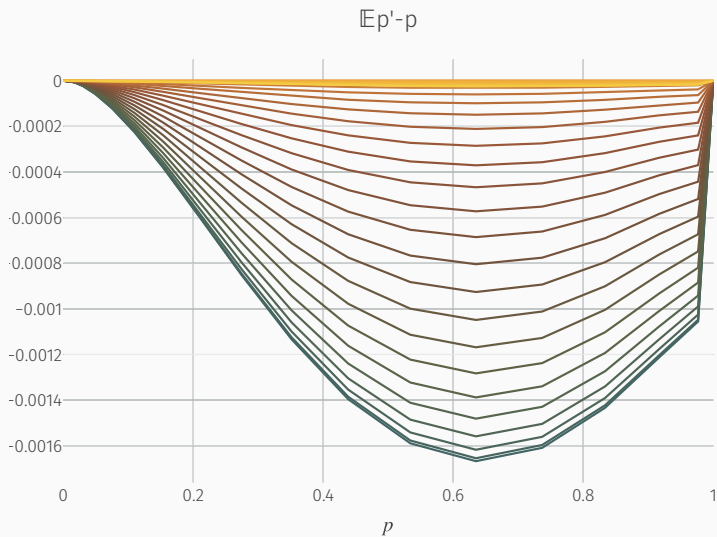
► Idea

In any continuation equilibrium,

$$\mathbb{E}_t [p_{t+1} \mid \text{rational}] \leq p_t$$

So  $\{p_t\}_t$  is a supermartingale

# Results



From the Phillips curve

$$\frac{\partial y}{\partial \pi} = \frac{1}{\kappa} \left[ 1 - \beta \frac{\partial p'}{\partial \pi} \left( \phi_c(a) - g^*(p', \phi_c(a)) + (1 - p') \frac{\partial g^*(p', \phi_c(a))}{\partial p'} \right) \right]$$

- More inflation

1. Increases output by  $\frac{1}{\kappa}$
2. Shifts inflation expectations from  $\phi_c(a)$  towards  $g^*(p', \phi_c(a))$   
...  $p'$  decreases with higher  $\pi$  when  $g^*(p, a) > a$
3. Shifts expectations of the rational type's future choice

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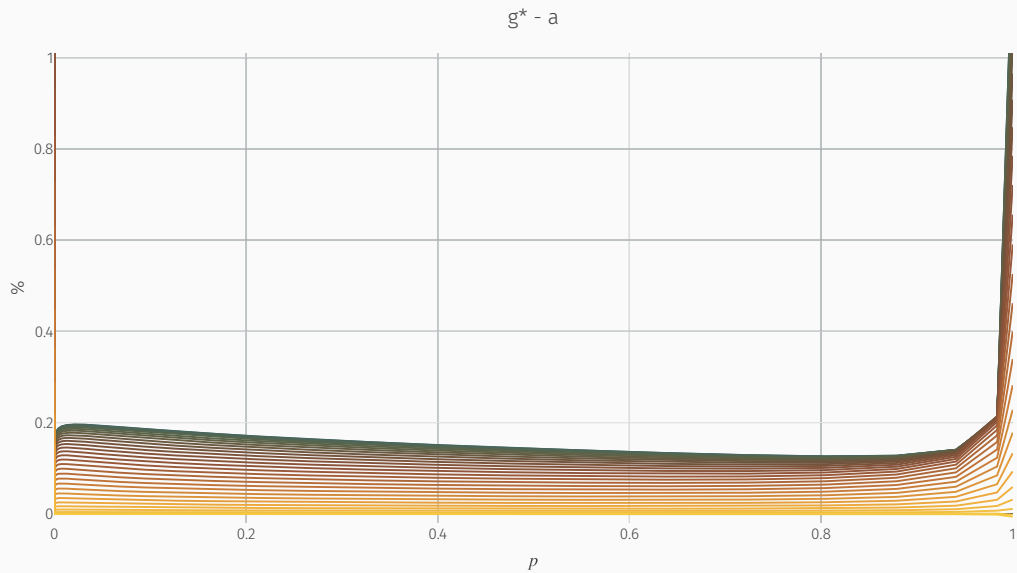
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# Results





- Let  $\pi^N$  be the Nash equilibrium inflation of the stage game. Then

$$\forall c \in \mathcal{C} : \quad g_c^*(p, a) \leq \pi^N$$

- This makes us define the *remaining credibility* of a plan as

$$C(p, a; c) = \mathbb{E} \left[ (1 - \beta) \frac{\pi^N - \pi_t}{\pi^N - a} + \beta C(p'_c(p, a), \phi_c(a)) \right]$$

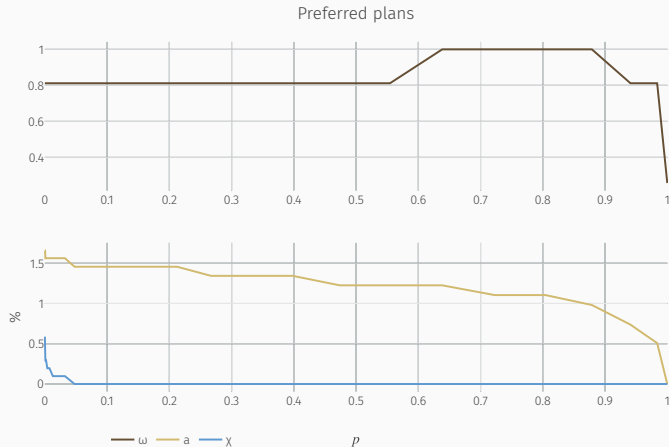
# Plans

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- For each  $c \in \mathcal{C}$ , find  $\mathcal{L}^c(p, a), g_c^*(p, a)$ .
- Generates big matrix  $\mathcal{L}(p, a; \omega, \chi)$
- First pass: preferred plan at each  $p$

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## What plan to choose?

---

- Back to the initial announcement
- **Ideally**, if in equilibrium gov't announces type  $c$  with density  $\mu(c)$ ,

$$p_0(c; z, \mu) = \frac{z\nu(c)}{z\nu(c) + (1-z)\mu(c)}$$

- So study

$$\lim_{z \rightarrow 0} \min_{\mu} \int \mathcal{L}(p_0(a_0, \omega, \chi; z, \mu), a_0, \omega, \chi) d\mu$$

## What plan to choose?

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- Today, Kambe (1999): gov't announces type  $c$  and 'becomes' committed to  $c$  with exogenous  $p_0$  probability
  - Tractable:  $p_0$  independent of  $c$
- So the limit we consider is

$$\lim_{p_0 \rightarrow 0} \min_{a_0, \omega, \chi} \mathcal{L}(p_0, a_0, \omega, \chi)$$

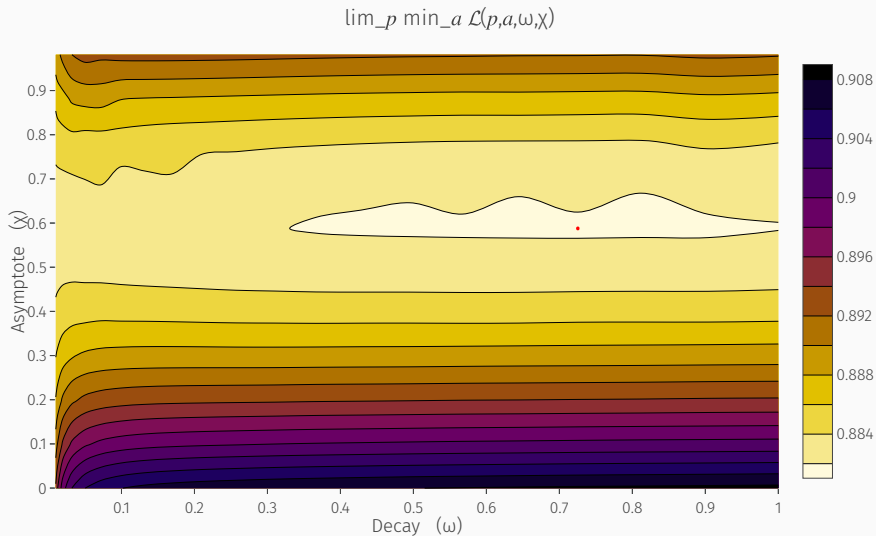
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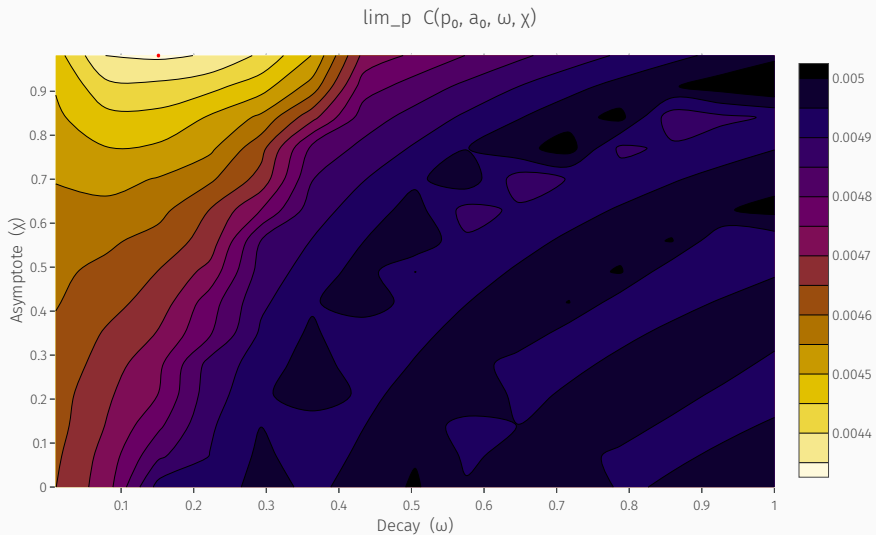
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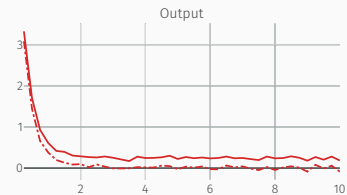
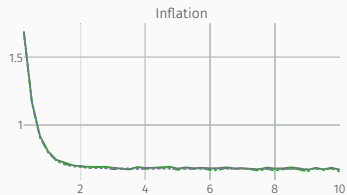
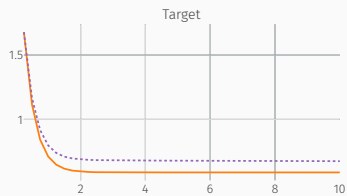
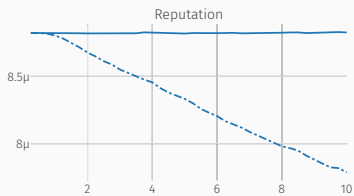
- Not entirely arbitrary
  - For given  $p_0$ , plans that minimize  $\mathcal{L}$  should be played often



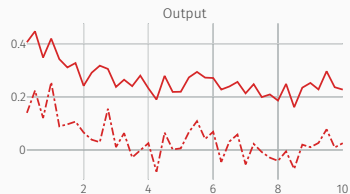
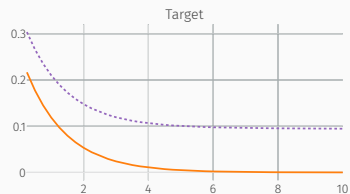
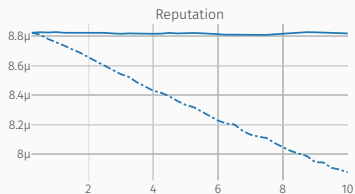




# Simulations



# Simulations



# Conclusion

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## Concluding Remarks

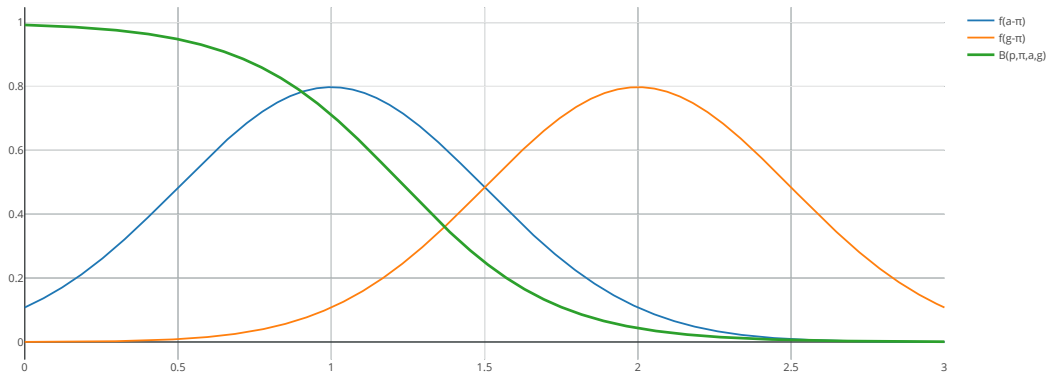
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- Model of reputational dynamics and policy
  - Simple environment
  - Focus on low reputation limit
- Credibility-dynamics concerns influence choice of policy
  - Tradeoff between literal **promises** and **incentives**
  - Gradual plans boost reputation-building incentives for **future** decision-makers
- To do:
  - Solve for complete distribution of mimicked types + take limit
  - Thousand extensions

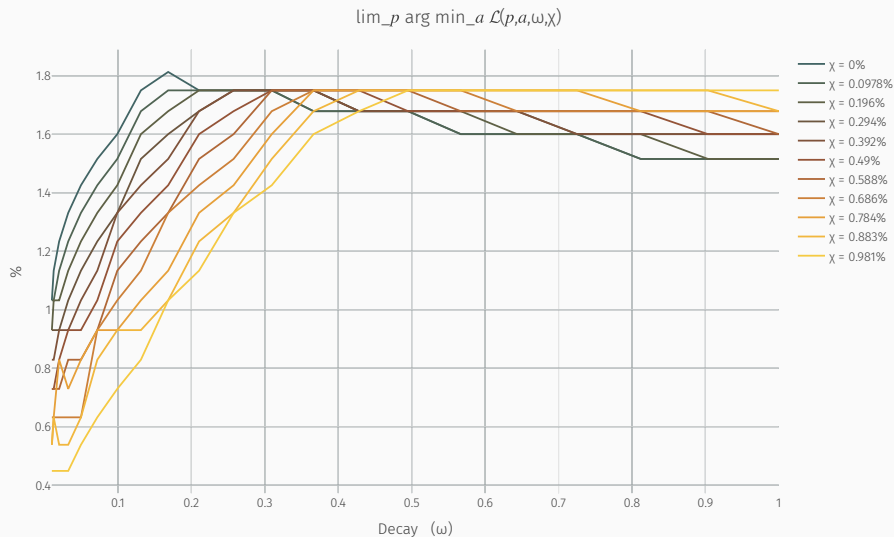
# Bayes' Law

[◀ Back](#)

$$\mathcal{B}(p, \pi, a, g) = p + p(1 - p) \frac{f_{\epsilon}(\pi - a) - f_{\epsilon}(\pi - g)}{pf_{\epsilon}(\pi - a) + (1 - p)f_{\epsilon}(\pi - g)}$$



# Results

[◀ Back](#)

Imagine an incumbent facing a sequence of potential entrants

- Each period, entrant decides entry, incumbents **fight**s or **accommodates**
  - Incumbent prefers entrant to stay out but prefers to accommodate if entry
- Fighting the first entrant doesn't affect the decision of following entrants
- **Reputation** as incomplete information
  - What if the incumbent could be behavioral and always produce  $q$  upon entry?
- Incentive for the rational incumbent to pretend to be behavioral
- **Independent** of the 'objective' probability of behavioral



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