

## Kayla Manning

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### HARVARD UNIVERSITY

A.B. in Statistics and Government. Secondary in Global Health and Health Policy.

Current GPA: 3.976

Awards: Harvard College Scholar.

Relevant Coursework: Mathematics for Computation, Statistics, and Data Science. Linear Algebra and Real Analysis I. Using Big Data to Solve Economic and Social Problems. Data. Election Analytics. Introduction to Probability. Introduction to Statistical Inference. Models. Introduction to Computer Science.

Cambridge, MA

9/2018-12/2022

### SALADO HIGH SCHOOL

GPA: 4.0. ACT: 36

State Champion Mathematics UIL. State Champion Spelling UIL. National Merit Scholar. AP Scholar with Distinction.

Salado, TX

8/2014-6/2018

### Experience

#### DEUTSCHE BANK

##### Investment Banking Summer Analyst, Leveraged Finance

- Automated the daily creation of internal risk management reports with an R script that cleans, merges, and outputs a report that compiles data from various sources
- Created presentations, financial models, and other documents to facilitate large-scale debt transactions

New York, NY

6/2021-8/2021

#### VISTA EQUITY PARTNERS

##### Summer Analyst, Capital and Partner Solutions

- Compiled information and conduct detailed quantitative analysis in response to data intensive investor requests
- Performed research on the technology and software industry and macroeconomic data for the Quarterly Investor Letter
- Prepared investor profiles, agendas, and any additional research and briefing documentation required in advance of meetings
- Prepared research and materials to be used by senior investor relations and management team members for strategic initiatives

Austin, TX

6/2020-8/2020

#### SOCIAL SOLUTIONS

##### Customer and Prospect Database Intern

- Researched competitors and high-potential markets in the nonprofit data management space
- Compiled and wrote internal reports assessing market potential of client bases for the Senior Leadership Team
- Cleaned, merged, and analyzed client datasets using R for the Product and Data Science teams

Austin, TX

9/2019-1/2020

#### HARVARD STUDENT AGENCIES

##### Account Manager, GroupGear

- Managed high-volume customized orders and managed client relationships through B2B sales

Cambridge, MA

3/2019-5/2019

### Leadership and Activities

#### PARTISAN SEGREGATION PROJECT, INSTITUTE FOR QUANTITATIVE SOCIAL SCIENCES

##### Undergraduate Research Scholar

- Match voter file lists to election data to measure segregation between partisans at any level of geography
- Expand upon existing data wrangling, web scraping, and other “big data” skills using R

Cambridge, MA

1/2021-6/2021

#### GOV 50: DATA

##### Mindich Course Fellow

##### Course Assistant

- Provide assistance to students during lectures and office hours for an introductory data science class using R tidyverse.
- Connected students with policymakers and stakeholders to create high-impact final projects as a Mindich Course Fellow

Cambridge, MA

8/2020-12/2020

8/2020-present

#### HARVARD OPEN DATA PROJECT

##### Contributing Writer

- Analyze Harvard datasets and write articles to increase transparency and bring data-driven insights to campus issues

Cambridge, MA

1/2020-present

#### HARVARD PUBLIC OPINION PROJECT

##### Research Team Member, Gen Z and the GOP

- Brainstorm and write questions for nationwide poll of 18-to-29-year-old Americans
- Evaluate survey data and share crucial findings with members of the press, elected officials, and activist and political groups

Cambridge, MA

1/2021-present

#### EATING CONCERNS HOTLINE & OUTREACH (ECHO)

##### Co-Director

##### Peer Counselor

- Provide confidential support via drop-in hours and hotline for any concerns, with specialized training in exercise, body image, food, eating, and eating disorders
- Plan and produce outreach events to increase community awareness and foster an understanding campus environment

Cambridge, MA

5/2021-present

9/2020-present

**Programming:** R (proficient), Python (basic), C (basic), SQL (basic)

**Languages:** Elementary Italian