

# Open Policy Analysis: Concepts and Applications

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GSPP, UC Berkeley  
September 24, 2018

- 1 Why we need Open Policy Analysis (Hoces de la Guardia, Grant & Miguel, 2018)
- 2 Application to policy estimates of the minimum wage.

# Policy Analysis And The Evidence-Based Policy Movement

Evidence-Based movement is growing.

- “The golden age of evidence-based policy” (Haskins 2017).
- Credible causal evidence (Angrist & Pischke, 2010)
- Transparency and reproducibility of research (Miguel et al. 2014).

Policy Analysis is a fundamental link.

- As many definitions as textbooks (Dunn, 2015; Weimer & Vining, 2017; Williams, 1971)
- Common denominator: client-oriented empirical analysis meant to inform a specific policy debate
- Aspires at scientific rigor. (Wildavsky 1979),

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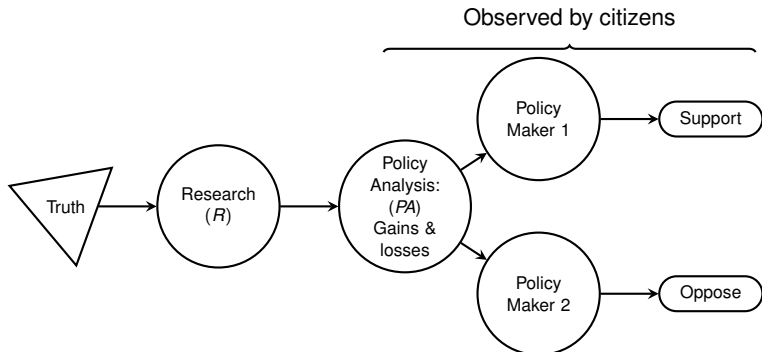
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# Examples of Policy Analysts



# One Ideal Evidence-Based Policy Link



# Reproducibility Crisis In Empirical Research

- Large magnitude of publication bias (Franco et al 2014).
- Evidence of extensive p-hacking across social science disciplines (Gerber et al 2008, Brodeur et al 2016).
- Replication rates are low (Collaboration et al, 2015 , Camerer et al, 2016, 2018).
- Computational reproducibility is also low (Stodden et al 2016, Chang and Li 2015, Gertler et al 2018).

# The Open Science Movement

- Definition of principles of Open Science/Research Transparency (Miguel et al 2014)
- Development of guidelines to operationalize principles of Open Science (Nosek et al 2015)
- Journals and funders: Journals (Science + 5k other journals), Registries (AEA), Funders (NIH, NSF and multiple donors)



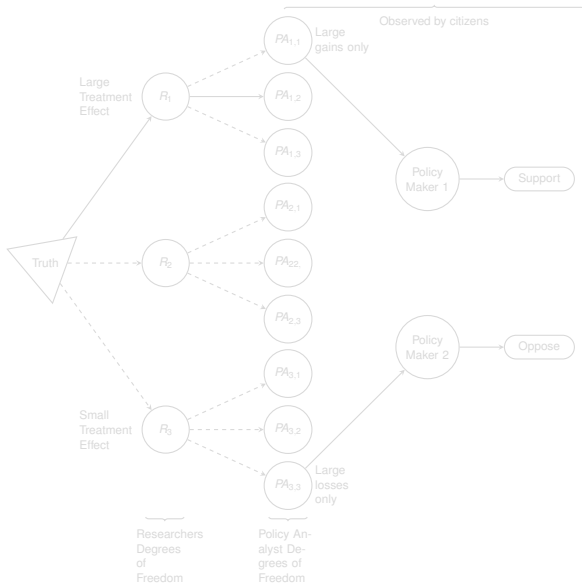
# Credibility Crisis Of Policy Analysis

- Incredible Certitudes (Manski, 2013)
- Report wars (Wesselink et al, 2013)
- Alternative facts (“The Death of Expertise” Nichols, 2017; “The Death of Truth”, Kakutani 2018; “Truth Decay”, Rich & Kavanagh 2018)

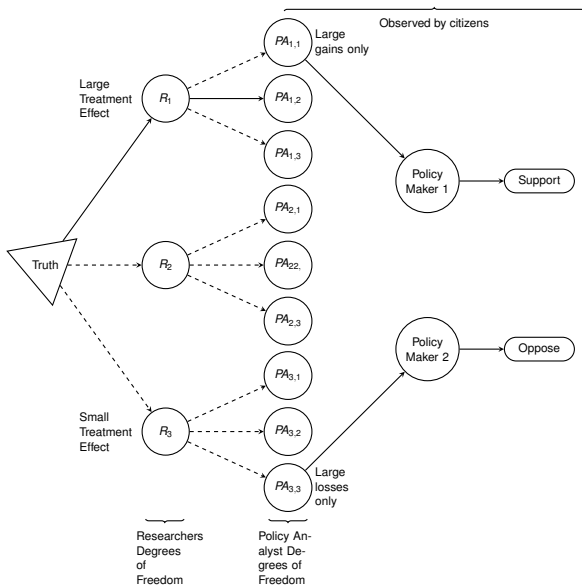
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# Relevance

Main consequences of policy analysis that lacks openness:

- 1 Cherry picking evidence.
- 2 Challenging to automate and improve systematically recurring reports.
- 3 Difficulty understanding how research informs policy analysis.

# Cherry Picking Evidence

“When I was director of the CBO, I was very frustrated when we would write a policy report [saying] a certain policy would have these two advantages and these two disadvantages, and the advocates would quote only the part about the advantages, and the opponents would quote only the part about the disadvantages. That encourages the view that there are simple answers. There aren’t generally simple answers. There are trade-offs.”

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# Open Science

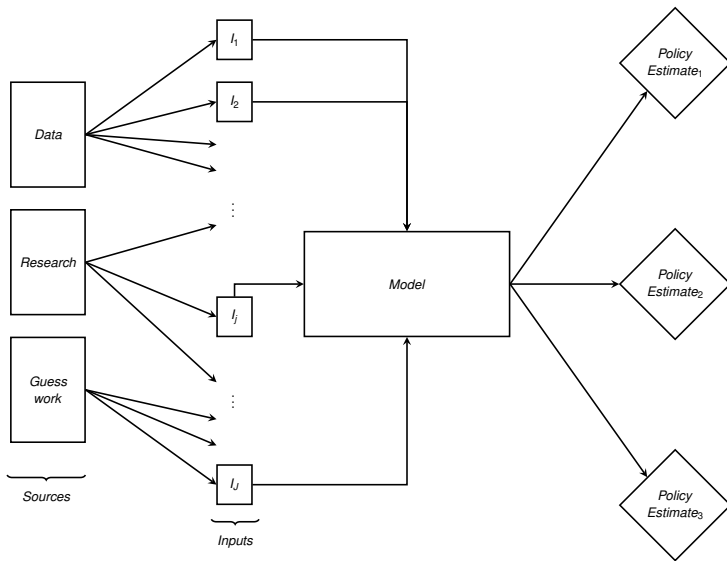
	Empirical Research	Policy Analysis
Problems	Reproducibility Crisis	Credibility Crisis
Solutions	<i>Open Science</i> Principles, Guidelines, Applications	



# Open Policy Analysis

	Empirical Research	Policy Analysis
Problems	Reproducibility Crisis	Credibility Crisis
Solutions	<i>Open Science</i> Principles, Guidelines, Applications	<i>Open Policy Analysis</i> Principles

# The Process of Policy Analysis



# Principles for Open Policy Analysis

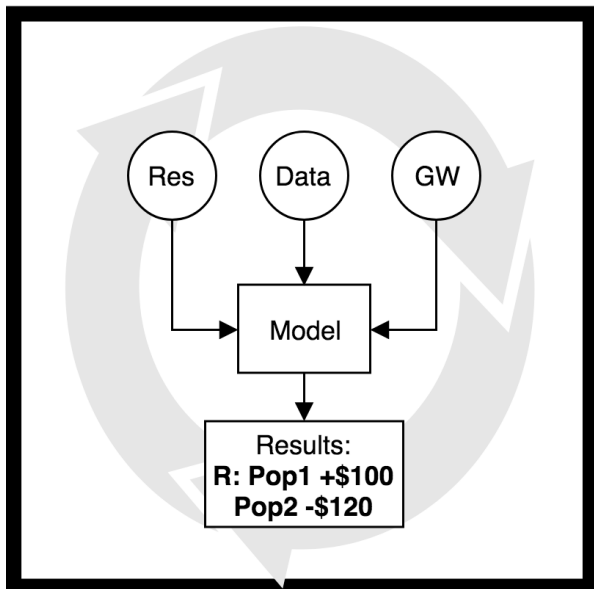
Proposed principles:

- 1 Computational Reproducibility
- 2 Analytic Transparency
- 3 Output Transparency

# Principle 1: Stop re-inventing the wheel

## Computational Reproducibility

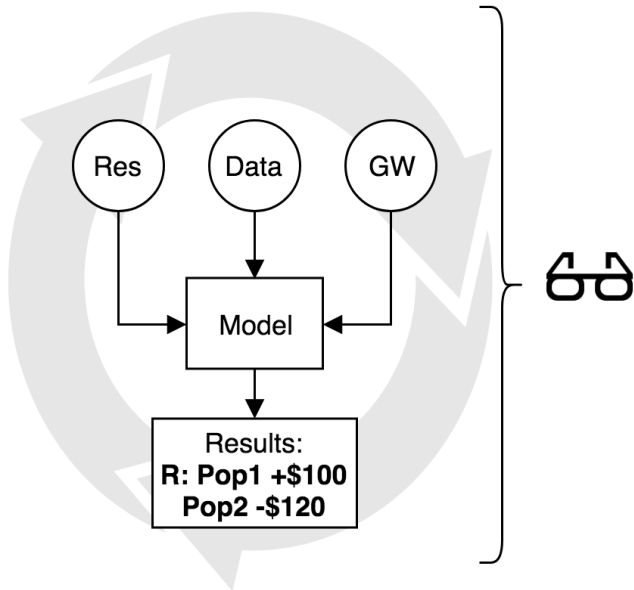
- Literate Programming
- Version control
- File structure
- **Label sources**



## Principle 2: Show your work (readable)

### Analytic Transparency

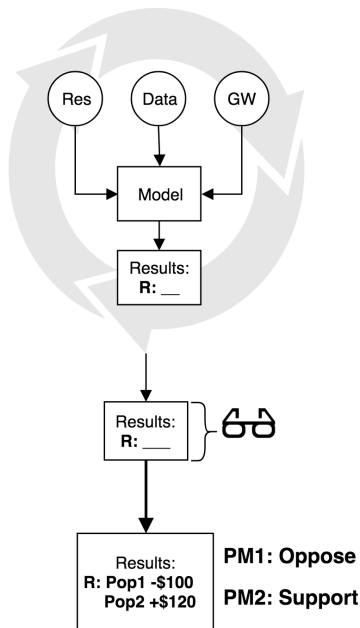
- Open code
- Open data
- Report as Dynamic Document



# Principle 3: Let's all agree on one table/viz

## Output Transparency

- Pre-committed output display
- Assumptions-output link



# Suggestions

## Suggestions:

### 1 **Policy Analysts: Just Post It.**

Things are moving in this direction. Play a leading role in a credibility revolution for policy analysis.

### 2 **Policy Analysis Organizations: Open by Default**

Boost in credibility, lower costs in the long run. Examples: GiveWell, and AEI.

### 3 **Government Agencies and Funders: Support Open Policy Analysis** Examples: Require contracted policy analysis to be fully open. Support training and adoption of new tools (VC and DD). Inject resources for the transition.

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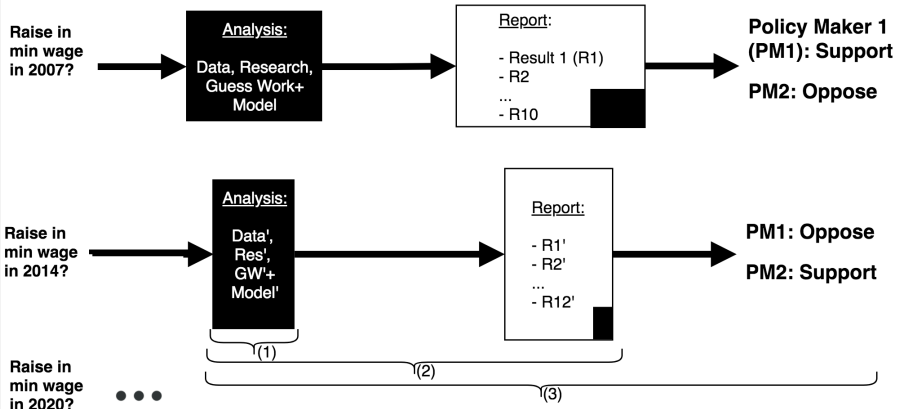
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# Summing Up: Where We Are

## Traditional Policy

### Analysis

A



# Summing Up: Where Should We Go

## Open Policy Analysis

- Raise in min wage in 2007?
- 2014 (changes in + -)
- 2020, 2030, ...

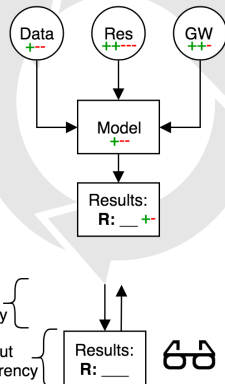
Results:  
R: Pop1 -\$100  
Pop2 +\$120

**PM1: Oppose**  
**PM2: Support**

Computational  
Reproducibility

Analytic  
Transparency

Output  
Transparency



B

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# Description of Case Study

“The Effects of a Minimum-Wage Increase on Employment and Family Income” Congressional Budget Office (2014)

**Description:** CBO estimated the effects of a raise in the federal minimum wage from \$7.25/hr to \$10.10/hr.

**Main policy estimates:**

- 500,000 jobs would be lost.
- 16.5 million workers would receive a salary increase.
- Distributional effects: below poverty line (PL) +\$5billion; between one and three PL +\$12billion; between three and six PL +\$2billion; above six PL -\$17billion

**Key research estimate:** Elasticity of labor demand for teenagers in the labor force.

# Reasons for Selecting the Case Study

- Relatable
- Recurrent
- Feasible
- Relevant:



**Figure:** Google Search Intensity of “Minimum Wage”



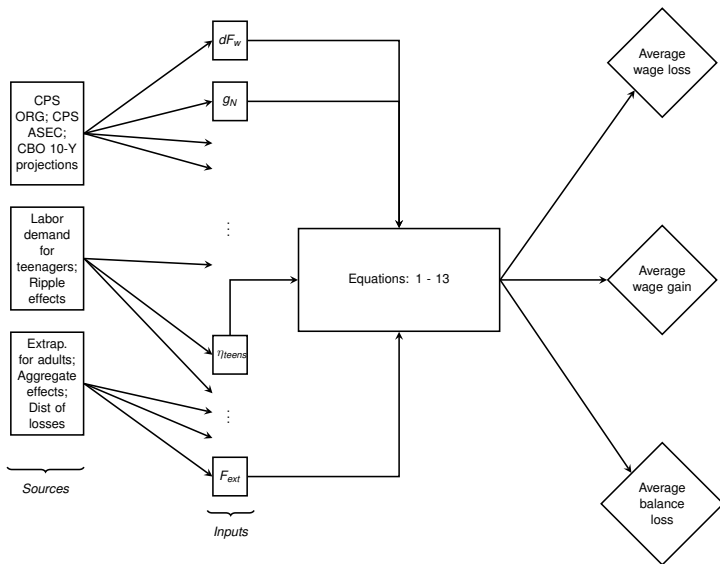
# Adapting TOP Guidelines to Policy Analysis

<input checked="" type="checkbox"/>	Dimensions	0	1	2	3
<b>Computational Reproducibility</b>					
<input type="checkbox"/>	1. Follow a common template for file structure		Some FS	Standard FS	SFS + sources dir
<input type="checkbox"/>	2. Label and document each input sources (data, research, guesswork)		List	+ sources	+detailed links/ref.
<input type="checkbox"/>	3. Make code readable.		Scripts in repo/ xls with SOPs	High readability + QA report	One-Click (DD)
<input type="checkbox"/>	4. Use a version control strategy.		Some naming	Clear naming	Git
<b>Analytic Transparency</b>					
<input type="checkbox"/>	5. Open Code		Final	Final + prep	Human read (DD)
<input type="checkbox"/>	6. Open Data (raw & analytic files).		Final	Final+raw	+ repository + inst 4 S.I.
<input type="checkbox"/>	7. Open Report		Final	Final + VC	+ DD
<input type="checkbox"/>	8. Open notes		List	Final	Final+VC
<b>Output Transparency.</b>					
<input type="checkbox"/>	9. Define results format before publishing/justify changes format output		General	Specific	Specific + VC

# Applying Guidelines to Build an Open Report

DEMO

# Map the complete policy analysis



## Easier Methodological Appraisal. Example: dis-employment effects

Steps taken to verify the analysis & employment variation ( $\Delta E \times 1000$ ) at each line<sup>1</sup>

1 Find an elasticity: -0.1 (page 25):  $\Delta E \approx 300$

2 What about adults?  $\eta_{adults} = \frac{1}{3} \eta_{teens}$  (page 28):  $\Delta E \approx 100$

3 What about the adjustment?  $\eta_{w \leq MW}^g = \frac{\eta_{w \leq MW}^g}{\eta_{w \leq MW}^g} \times \frac{\% \Delta MW^g}{\% \Delta MW^g}$  (page

26-28 + 2 papers):  $\Delta E \approx 1,100$

4 The adjustment factors  $\frac{1}{\% \Delta MW^g} \times \frac{p_{w \leq MW}^g}{\% \Delta MW^g} = F_{adj}^g$  are not computed

from the data (3.2 teens, 19.5 adults). Instead:  
 $F_{teen}^{adj} = F_{adult}^{adj} = 4.5$  (page 28)  $\Delta E \approx 500$

Steps 2-4 took several days of work!

<sup>1</sup> Assuming target population  $\approx 22$  million,  $\Delta w_{w \leq MW} \approx 14\%$ , and non-compliance  $\approx 15\%$

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# All in One Output

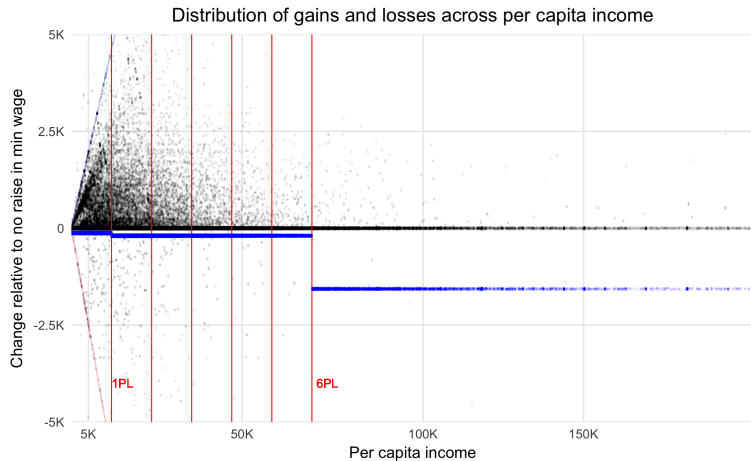


Figure: Gains and losses. Different Units

# Sensitivity Analysis: Status Quo

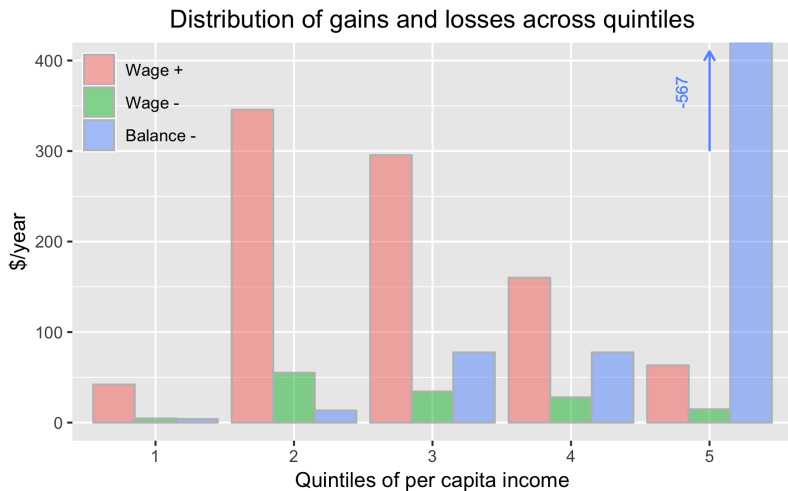


Figure: Default settings

# SA: Change in Elasticity of Labor Demand

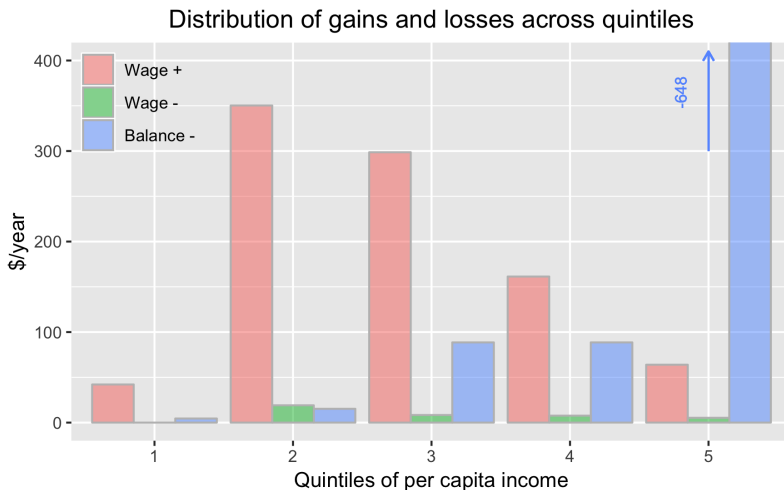


Figure: From  $\eta_{lit}^{teens} = -0.1$  to  $\eta_{lit}^{teens} = -0.01$  ( $\Delta -90\%$ )

# Sensitivity Analysis: Status Quo

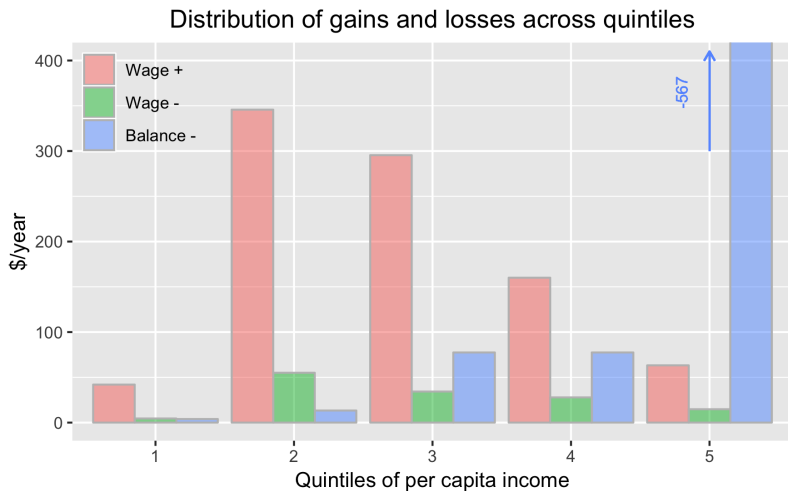


Figure: Default settings

# SA: Change in Distribution of Balance Loses

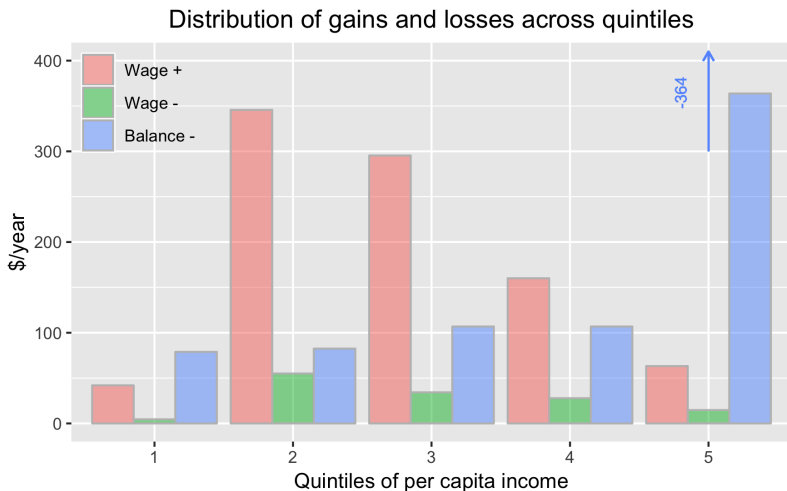


Figure: From (1PL, 6PL) ~ (1%, 29%, 70%) to (20%, 40%, 40%)

# Comparing the Trade-offs: A Toy Example

Model for the normative comparison made by a policy maker (welfare function):

$$W(\rho) = \sum_{i \in N} (\omega_{wg} wg_i + \omega_{wl} wl_i + \omega_{bl} bl_i) \omega_i^d(Q_i, \rho)$$

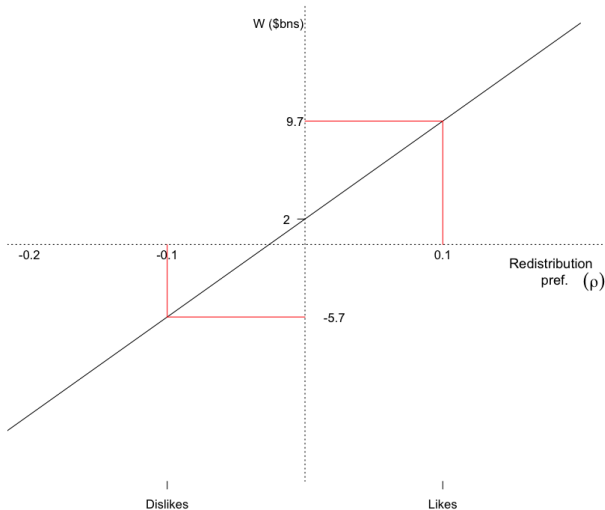
with:

$$\omega_i^d(Q_i, \rho) = \frac{(1 - \rho(Q_i - Q_{median}))}{\sum_i \omega_i^d(Q_i)} Q_{max} \quad \text{for } \rho \in \left(-\frac{1}{2}, \frac{1}{2}\right)$$

$\rho > 0$  represents positive valuation of progressive redistribution.  $\rho < 0$  represents positive valuation of regressive redistribution.

# Redistributional Preferences

Toy Example ( $\omega_{WG} = \omega_{WL} = \omega_{BL} = 1$ )



# Sensitivity Analysis For Multiple Parameters

**Table:**  $\% \Delta W$  for a  $\% \Delta$  in inputs. Two sample policy makers.

		Re-distributional Preferences			
		Dislikes ( $\rho = -0.1$ )		Likes ( $\rho = 0.1$ )	
Source	Input	$10\% \Delta^+$	$10\% \Delta^-$	$10\% \Delta^+$	$10\% \Delta^-$
Data					
	Annual wage growth ( $g_w$ )	-3%	2%	-2%	1%
	Annual growth in $N$	0.8%	-0.9%	0.5%	-0.5%
Research					
	$\eta_{teen}$	-4%	4%	-2%	2%
	Ripple Scope (8.7, 11.5)	37%	-24%	21%	-14%
	Ripple Intensity (50% $\Delta w$ )	5%	-5%	3%	-3%
Guess Work					
	Extrapolation factor ( $F_{ex}$ )	-3%	2%	-1%	1%
	Non compliance ( $\alpha_1$ )	-7%	7%	-4%	4%
	Substitution factor ( $F_{sub}$ )		20%		-8%
	Net benefits	-5%	5%	2%	-2%
	Distribution of balance losses				
	Current: (1%, 29%, 70%)				
	(1%, 4%, 95%)	22%		13%	
	(5%, 35%, 60%)	-17%		-9%	
	$1/N$	-129%		-73%	



# Limitations

- There is additional scope for reproducibility.
- Complete case study requires extensive institutional knowledge.
- Guidelines need to be build based on consensus of practitioners.

# What lies ahead

Let's assume this becomes the new status quo.

- Costs of producing the next report on effects of minimum wage will be very small.
- Every additional effort will imply improvements on the “state of the art” report (e. g.  $dB L$ ;  $\eta(MW)$ ,  $\alpha_1(MW)$ )
- Learning about one parameter (QALYs, DWL) will update estimates *across* reports.
- Much easier to have a substantive and normative policy debate.  
Pilot example: [Shiny App!](#).

# Your next steps to push OPA forward

- Collaborate with BITSS to open up your PA.
- Fund OPA: directly or conditionally.
- Train students/analysts in OPA.
- Present/showcase your OPA. Pioneers: GiveWell, AEI, CBO.
- Nominate a PA to be open [here](#).

"Democracy Thrives In  
Sunlight"

# The Wonk Times

Washington DC

VOL.III. . . No.14

MARCH 29, 2020

THREE DOLLARS

## *CBO Publishes Open Report on Minimum Wage*

*Results Will Be Published  
Separately in Two Weeks*

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Ut purus elit, vestibulum ut, placerat ac, adipiscing vitae, felis. Curabitur dictum gravida mauris. Nam arcu libero. nonummy eget. con-

nibh mi, congue eu, accumsan eleifend, sagittis quis, diam. Duis eget orci sit amet orci dignissim rutrum.

## *Bipartisan Support for CBO Methodology*

Nam dui ligula, fringilla a, euismod sodales, sollicitudin vel, wisi. Morbi auctor lorem non iusto. Nam lacus libero.

viverra fermentum felis. Donec nonummy pellentesque ante. Phasellus adipiscing semper elit. Proin fermentum massa ac quam. Sed diam turpis, molestie vitae, placerat a, molestie nec, leo. Maecenas lacinia. Nam ipsum ligula, eleifend at, accumsan nec, suscipit a, ipsum. Morbi blandit ligula feugiat magna. Nunc eleifend consequat lorem. Sed lacinia nulla vitae enim. Pellentesque tincidunt purus vel magna. Integer non enim. Praesent euismod nunc eu purus. Donec bibendum quam in tellus. Nullam cursus pulvinar lectus. Donec et mi. Nam vulputate metus eu enim. Vestibulum pellentesque felis eu massa.

Quisque ullamcorper placerat ipsum.

# Thank you.

Pre-prints:

Why OPA

OPA Case Study

Slides at

[tinyurl.com/yacz2z78](https://tinyurl.com/yacz2z78)

[fhoces@berkeley.edu](mailto:fhoces@berkeley.edu)

## •Equations from Model in DD

$$\widehat{\Delta E} = N \times \eta \times \% \Delta w + \text{Other factors} \quad (1)$$

$$\widehat{N_{final}^s} = g_N(\hat{t}'|t) \times \hat{N}_t^s \times P(\hat{w}' \leq MW^{new}|s) \times (1 - \hat{\alpha}_1^s - \hat{\alpha}_2^s) \quad s = \{\text{teens}\} \quad (2)$$

The elasticity for adults from the literature is define as the one for teenagers with an extrapolation factor.

$$\eta_{lit}^{adults} = \eta_{lit}^{teens} \times F_{extrapolation} \quad (3)$$

## • Adjustments to the elasticity of labor demand

Following Neumark and Wascher (2008), Brown (1999). First:

$$\eta_{lit}^s = p_{w \leq MW}^s \eta_{w \leq MW}^s + (1 - p_{w \leq MW}^s) \eta_{w > MW}^s \quad s = \{teens, adults\}$$

Second, assume  $\eta_{w \leq MW}^s = 0$ :

$$\eta_{w \leq MW}^s = \frac{\eta_{lit}^s}{p_{w \leq MW}^s} \quad s = \{teens, adults\}$$

And third, adjust for the effective average wage variation for each group ( $\% \Delta w^s$ ):

$$\widetilde{\eta_{w \leq MW}^s} = \frac{\eta_{lit}^s}{p_{w \leq MW}^s} \times \frac{\% \Delta MW}{\% \Delta w^s} = \eta_{lit}^s \times F_{adj}^s \quad s = \{teens, adults\}$$

(4)

## •Final Effect on Employment

$$\widehat{\Delta E} = \sum_{g \in \{A, T\}} \left( \widehat{N}_g^{final} \times \widetilde{\eta_{w \leq MW}^g} \times \overline{\% \Delta w^g} \right) - \widehat{OF} \quad (5)$$



## • Effect on Wages

$w'$  : wages in 2016 under the status quo.

$$w'' = \begin{cases} w' & \text{if } U[0, 1] < \alpha_1 \\ \widetilde{w^{new}} & \text{o/w} \end{cases} \quad (6)$$

$$w^{new} = \begin{cases} w'/2 & \text{if } w \in U[0, 1] < \frac{2\Delta E}{N_{w < MW'}} \\ \widetilde{w^{new}} & \text{o/w} \end{cases} \quad (7)$$

Ripple Effects

$$\widetilde{w^{new}} = \begin{cases} MW' & \text{if } w' < R_{lb} \\ MW' + R^l(w' - R_{lb}^s) & \text{if } w' \in [R_{lb}, MW'] \\ w' + R^l(R_{ub}^s - w') & \text{if } w' \in [MW', R_{ub}] \\ w' & \text{o/w} \end{cases} \quad (8)$$

## •Computing Income

$$y'_{i,h} = \sum_{i \in N_h} (g_{nw}(t'|t)nw_i + w'_i) / N_h$$
$$y''_{i,h} = \sum_{i \in N_h} (g_{nw}(t'|t)nw_i + w''_i) / N_h \quad (9)$$

### Final Policy Estimates

$$WG_i = (y''_i - y'_i) \mathbf{I}(y''_i > y'_i) \quad (10)$$

$$WL_i = (y'_i - y''_i) \mathbf{I}(y''_i < y'_i) \quad (11)$$

$$BL = \sum_i WG_i - F_{sub} \sum_i WL_i; \quad BL_i = BL \times dBL \quad (12)$$

$$\overline{WG}_Q = \frac{\sum_{i \in Q} WG_i}{N_{pop}/5} \quad \overline{WL}_Q = \frac{\sum_{i \in Q} WL_i}{N_{pop}/5}$$
$$\overline{BL}_Q = \frac{\sum_{i \in Q} BL_i}{N_{pop}/5} \quad (13)$$

# Clear connection between sources and inputs

Source	Input
<p><i>Data</i></p> <p>CPS ORG 2013 (CEPR version)</p> <p>CPS ASEC 2012 (CEPR version) State level Min. Wage (DOL) 10-year economic forecast (CBO)</p>	<p>Number of salary workers in 2013  <math>(N_{final}^g \mid g \in \{teen, adult\})</math>; Fraction of workers below the new minimum wage (<math>P_{\hat{w} \leq MW^1   g}</math>); Average wage variation for those below the new min wage (<math>\overline{\% \Delta w^g}</math>); Non-compliance rate (<math>\alpha_1^g</math>)</p> <p>Wages and Non-Wage Income distribution (<math>dF_w, dF_{nw}</math>); Household size (<math>N_h</math>); Hours/weeks worked (<math>\hat{w}, \hat{h}</math>) Trends in state min. wage (<math>MW_t^s</math>) Predicted worker growth by 2016 (in 2013) (<math>\hat{g}_N</math>); Wage growth in by 2016 (<math>\hat{g}_w</math>); Non-wage growth by 2016 (<math>\hat{g}_{nw}</math>)</p>
<p><i>Research</i></p> <p>Elasticity of labor demand for teenagers Ripple effects</p>	<p><math>\eta_{teen}^{lit} = -0.1</math></p> <p>From <math>R_{lb} = \\$8.7</math> to <math>R_{ub} = \\$11.5</math> with a “ripple” intensity of <math>R_I = 50\%</math></p>
<p><i>Guess Work</i></p> <p>Extrapolation factor from teenagers to adults Net benefits Adjustment to account for effective wage variation and affected population Aggregate consumption effects on employment Distribution of balance losses Fract. of wage losses used to pay wage gains Job killing process: fraction of jobs</p>	<p><math>F_{ex} = 1/3</math></p> <p><math>\hat{NB} = \\$2billion</math> <math>F_{adj} = 4.5</math></p> <p><math>\hat{OF} = 40,000 \text{ new jobs}</math></p> <p><math>dBL = (1\%, 29\%, 70\%)</math> if income <math>\in [0, 1PL, 6PL, +)</math> <math>F_{subs} = 1</math></p> <p>Cut wages in half for twice the number of jobs destroyed</p>

# Fully specified model

Model	Policy estimate (per quintile)
<p>Predicted household income with and without min wage increase.</p> <p><b>Depends on:</b> <math>\widehat{N}_{final}^g</math>, <math>P_{\hat{w} \leq MW^1 g}</math>, <math>\overline{\% \Delta w^g}</math>, <math>\alpha_1^g</math>, <math>dF_w</math>, <math>dF_{nw}</math>, <math>N_h</math>, <math>\hat{w}</math>, <math>\hat{h}</math>, <math>MW_t^s</math>, <math>\hat{g}_N</math>, <math>\hat{g}_w</math>, <math>\hat{g}_{nw}</math>, <math>\eta_{teen}^{lit}</math>, <math>R_{lb}</math>, <math>R_{ub}</math>, <math>R_l</math>, <math>F_{ex}</math>, <math>F_{adj}</math>, <math>\hat{O}F</math></p>	<p>Average gain in per capita income due to net wage increase. (<math>\overline{WG_q}</math>)</p>
<p>Predicted household income with and without min wage increase.</p> <p><b>Depends on:</b> <math>\widehat{N}_{final}^g</math>, <math>P_{\hat{w} \leq MW^1 g}</math>, <math>\overline{\% \Delta w^g}</math>, <math>\alpha_1^g</math>, <math>dF_w</math>, <math>dF_{nw}</math>, <math>N_h</math>, <math>\hat{w}</math>, <math>\hat{h}</math>, <math>MW_t^s</math>, <math>\hat{g}_N</math>, <math>\hat{g}_w</math>, <math>\hat{g}_{nw}</math>, <math>\eta_{teen}^{lit}</math>, <math>F_{ex}</math>, <math>F_{adj}</math>, <math>\hat{O}F</math></p>	<p>Average loss in per capita income due to net wage decrease. (<math>\overline{WL_q}</math>)</p>
<p>Distribution of balance loses</p> <p><b>Depends on:</b> <math>\overline{WG_q}(\cdot)</math>, <math>\overline{WL_q}(\cdot)</math>, <math>\hat{N}B</math>, <math>F_{subs}</math>, <math>dBL</math></p>	<p>Average loss in per capita income to balance wage gains. (<math>\overline{BL_q}</math>)</p>
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