

record_of_learning_courses_report

Course Name	Progress	Enrolled	Organization	Region	Mode of Delivery	Sub-region	Course Type
Cloud-Native Development with Spring Boot	100% complete	22 Feb 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
SAP Growth Initiative - Lightweight Learning Path	100% complete	17 Feb 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Cloud-Native Development with Eclipse Vert.x	100% complete	17 Feb 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Cloud-Native Development with Thorntail	100% complete	16 Feb 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Advanced Cluster Management For Kubernetes Foundations (Early Access)	100% complete	12 Feb 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
[On-Demand Course] Runtimes [June-2020]	100% complete	14 Jan 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
How to Sell Red Hat Process Automation Manager	100% complete	14 Jan 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Modern Application Development - Section 5 Advanced: Application Development using OpenShift clusters	100% complete	12 Jan 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Modern Application Development - Section 4 General: ROI of DevOps and OpenShift	100% complete	11 Jan 2021	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Reinforcing RHEL Value (Renewals)	100% complete	30 Dec 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Ansible Automation Platform Fundamentals	100% complete	21 Dec 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Build of Quarkus Implementation	100% complete	1 Dec 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Build of Quarkus Foundations	100% complete	1 Dec 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenShift: Cross-sell and upsell	100% complete	19 Nov 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Reinforcing Red Hat Value: Renewals	100% complete	19 Nov 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Reinforcing Red Hat Application Services (formerly Middleware and Cloud Services) Value (Renewals)	100% complete	19 Nov 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Reinforcing Red Hat Application Services (formerly Middleware and Cloud Services) Value (Renewals) Pre-Assessment	100% complete	19 Nov 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Selling Red Hat OpenShift	100% complete	4 Nov 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Modern Application Development - Section 3 Advanced: MicroServices in Depth	100% complete	4 Nov 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Modern Application Development - Section 3 General: MicroServices and Next Gen Ecosystems	100% complete	3 Nov 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Modern Application Development - Section 2 Advanced: MicroService Architectures, components and ecosystem	100% complete	23 Oct 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Process Automation - Automate and Optimize Business Processes (No Longer Offered)	100% complete	21 Oct 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenShift Fundamentals	100% complete	17 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Modern Application Development - Section 4 Advanced: Reactive Systems and Programming	100% complete	14 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
New Hire Orientation	100% complete	10 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Instructor-led	LATAM	Instructor-led
Modern Application Development - Section 2 General: DevOps 101	100% complete	9 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Modern Application Development - Section 1 Foundational	100% complete	9 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Sales Accelerator (vILT)	100% complete	8 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Virtual instructor-led	LATAM	Instructor-led
Cloud-Native Development Foundations	100% complete	8 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Selling Red Hat Application Services (formerly Middleware and Cloud Services)	100% complete	4 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
VMware Compete - Lightweight Learning Path (Position Course)	100% complete	3 Sep 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
High Level Updates (May, June 2020)	100% complete	28 Aug 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
EAP Enablement for Account SA's - Section 5: EAP Competitive Overview	100% complete	25 Aug 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
OpenShift Container Storage 4.5 Technical Deep Dive Webinar	100% complete	24 Aug 2020	AMER.Sales Sales Engineers Central.413	Americas	Virtual instructor-led	LATAM	Instructor-led
EAP Enablement for Account SA's - Section 4: Learn about EAP Architectures	100% complete	24 Aug 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
EAP Enablement for Account SA's - Section 3: Narrate the Development Demo and EAP Components	100% complete	24 Aug 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Application Services (formerly Middleware and Cloud Services) Fundamentals	100% complete	5 Aug 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Application Services (formerly Middleware and Cloud Services) Resources	100% complete	5 Aug 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Application Services (formerly Middleware and Cloud Services) Fundamentals Pre-Assessment	100% complete	5 Aug 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
LATAM Cloud Native Development RH OpenShift + Runtimes	100% complete	29 Jul 2020	AMER.Sales Sales Engineers Central.413	Americas	Instructor-led	LATAM	Instructor-led
Sales Onboarding Final Assessment	100% complete	24 Jul 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Sales Accelerator Day 5 Assessment (No Longer Offered)	100% complete	24 Jul 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Sales Accelerator Day 4 Assessment (No Longer Offered)	100% complete	24 Jul 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Sales Accelerator Day 3 Assessment (No Longer Offered)	100% complete	24 Jul 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Sales Accelerator Day 2 Assessment (No Longer Offered)	100% complete	12 Jul 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
How to Sell Red Hat OpenShift Container Platform	100% complete	9 Jul 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Application Deployment with Red Hat OpenShift Container Platform 4	100% complete	6 Jul 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Selling the Container Adoption Journey	100% complete	17 Jun 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
How to Sell Red Hat OpenShift Container Storage	100% complete	17 Jun 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Advanced Application Deployment with Red Hat OpenShift Container Platform	100% complete	1 Jun 2020	AMER.Sales Sales Engineers Central.413	Americas	Virtual instructor-led	LATAM	Instructor-led
Selling RHEL	100% complete	28 May 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
How to Sell Red Hat Ansible Automation Platform	100% complete	27 May 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenStack Platform 16 Concepts and Architecture	100% complete	22 May 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
RHEL Fundamentals	100% complete	15 May 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenShift Service Mesh Foundations	100% complete	8 May 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
LATAM IT Optimization and Automation Sales	100% complete	7 May 2020	AMER.Sales Sales Engineers Central.413	Americas	Instructor-led	LATAM	Instructor-led
Application Development with Red Hat JBoss EAP 7 (No longer offered)	100% complete	6 Apr 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
EAP Enablement for Account SA's - Section 2: EAP 201- Developer Experience, Management, Migration	100% complete	6 Apr 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
How to Sell Red Hat Enterprise Application Platform	100% complete	6 Apr 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
EAP Enablement for Account SA's - Section 1: EAP 101 EAP Basics	100% complete	6 Apr 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Middleware Update: Application Runtimes	100% complete	6 Apr 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Case Management with Red Hat Process Automation Manager	100% complete	2 Apr 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Ansible Tower Implementation	100% complete	27 Mar 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenShift Container Platform 4 Configuration	100% complete	2 Mar 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenShift Container Platform 4 Installation	100% complete	29 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenShift Container Platform 4 Resources and Tools	100% complete	26 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenShift Container Platform 4 Exploration (Early Access)	100% complete	26 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Process Automation Manager 7 Foundations	100% complete	26 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Rules Development with Red Hat Decision Manager 7 Part 3: Advanced Rule Processing	100% complete	20 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Rules Development with Red Hat Decision Manager 7 Part 2: Authoring Tools	100% complete	20 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Rules Development with Red Hat Decision Manager 7 Part 1: Introduction to DRL	100% complete	19 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
RHSE Onboarding Global SA - 90 Days	100% complete	19 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Sales Accelerator (in person)	100% complete	19 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Instructor-led	LATAM	Instructor-led
Winning with Containers Assessment	100% complete	19 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Winning with Containers: Red Hat Services	100% complete	19 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Winning with Containers: Customer Conversations	100% complete	19 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Winning with Containers: Customer Adoption Patterns	100% complete	18 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat OpenShift 4 Foundations	100% complete	14 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Decision Manager 7 Foundations	100% complete	14 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Process Automation Manager 7.6 and Red Hat Decision Manager 7.6	100% complete	13 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Instructor-led	LATAM	Instructor-led
Red Hat Enterprise Linux (RHEL) Foundational Enablement: Sprint 3 - (No longer offered)	100% complete	11 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Enterprise Linux (RHEL): Foundational Enablement Sprint 2 Assessment - No longer offered	100% complete	11 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Targeted Red Hat Enterprise Linux workloads: SAP HANA - No Longer Offered	100% complete	11 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Enterprise Linux + Red Hat Insights (No Longer Offered)	100% complete	11 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Value of Red Hat Enterprise Linux Subscription New Messaging: Part 2 - No Longer Offered	100% complete	10 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Enterprise Linux (RHEL): Foundational Enablement Sprint 1 Assessment - No longer offered	100% complete	10 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Oracle Linux Compete - No Longer Offered	100% complete	7 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Demo2Win! Workshop	100% complete	5 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Instructor-led	LATAM	Instructor-led
CentOS Linux Compete Content - No Longer Offered	100% complete	5 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Winning with Containers: Competitive Landscape	100% complete	5 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Global Sales Standard: Forecasting and Pipeline Management	100% complete	4 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced

Sales Fast Track: Selling Red Hat Learning Subscription (RHLS)	100% complete	3 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Digital Transformation	100% complete	3 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Digital Transformation Assessment	100% complete	3 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Subscription Education and Awareness Program	100% complete	3 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Value of a Red Hat Subscription	100% complete	3 Feb 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Telling the Red Hat Story	100% complete	29 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Introduction to Red Hat's Technology Stack	100% complete	29 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Pre-Sales Accelerator Assessment	100% complete	28 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Global Sales Standard: Account Planning	100% complete	28 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
What is Open Source?	100% complete	28 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
RHSE Onboarding Global SA - 60 Days	100% complete	28 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Sales Onboarding Self-Assessment	100% complete	28 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Ansible Engine Implementation Part 1	100% complete	22 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Business Value Discovery and Whiteboarding	100% complete	14 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Instructor-led	LATAM	Instructor-led
Winning with Containers: Why Containers and Why Red Hat	100% complete	14 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Red Hat Ansible Engine Foundations (No Longer Offered)	100% complete	14 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
How to Sell Ansible Tower by Red Hat (No Longer Offered)	100% complete	14 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
Sales Accelerator Kick-off (vILT)	100% complete	10 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Virtual instructor-led	LATAM	Instructor-led
Welcome to Red Hat Sales (vILT)	100% complete	10 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Virtual instructor-led	LATAM	Instructor-led
Value of RHEL Subscription New Messaging - No Longer Offered	100% complete	9 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
RHEL New Messaging: Control, Confidence, Freedom (No Longer Offered)	100% complete	8 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced
RHSE Onboarding Global SA - 30 Days	100% complete	6 Jan 2020	AMER.Sales Sales Engineers Central.413	Americas	Online self-paced	LATAM	Online self-paced