Frank H. Salvo

203.822.4835 | fhsalvo@yahoo.com

HANDS-ON TECHNOLOGY LEADER – ARCHITECTURE, DATA ANALYTICS, ENGINEERING AND PROGRAM MANAGEMENT

Creative, collaborative and highly disciplined Engineering, Architecture, Data Analytics and Program Management Leader with broad technical and business domain experience and track record of results

Core Competencies & Technical Skills

- Data Analytics, Pandas, Tableau, R, SQL
- Full-Stack Engineering, React, Python, MERN
- Machine Learning, Neural Networks
- AWS, Azure, GCP, Snowflake, Heroku

- Large Scale Program Management
- Business & Tech Strategic Planning
- Operational Transformation
- JavaScript, Kafka, NodeJS, Mongo

- Enterprise & Business Architecture
- Agile, SCRUM, SAFe, CI/CD
- PMO, ITIL, CMMI, Portfolio Mgmt..
- Media, Telecom, Insurance, Health Care

GitHub: https://github.com/fhsal   Portfolio: https://fhsal.github.io/fhs-profile/Index.html

Professional Profile

Hands-on technologist, effective at dealing with complex, multi-faceted opportunities that require balance of creativity, cross-functional perspective, technical know-how and business acumen. Strong track record of forming strong partnerships, reshaping processes, building products and operational solutions leveraging modern data and architecture patterns.

Background

OPTUM, (2017-present)**, SR. DIRECTOR, ENTERPRISE ARCHITECTURE**

Cross-functional leader driving alignment of Business, Technology and Data strategies, within the US commercial Employer & Individual (E&I) lines-of-business of Optum/United Healthcare. Promoted from Director, Business Architecture.

Key Responsibilities:

- Led overall Data Strategy within E&I, driving convergence toward a modern cloud-based portfolio to dramatically improve capabilities, lower costs, improve speed and flexibility across $350mm of Data and Reporting assets.
- Led team of Business Architects, Program Managers, RTE's and Business Analysts in partnership with Business Unit P&L Leadership in developing Business Portfolio strategies, road maps and plans
- Drove adoption of a Product orientation as part of accelerating the pace of agile adoption and maturity
- Significantly improved the impact of Business Architecture as a key partner with Executive Leadership

COTIVITI (2015 - 2017), **VICE PRESIDENT, ENGINEERING**
*Principle Technology partner to P&L General Managers leading Cotiviti's Healthcare & Retail Analytics business
in the US, UK, Canada and India - supporting global analytics Operations and Client interactions driving $450M in annual revenue.*

Key Responsibilities:

- Engineering Leader of 300+ person Engineering and Data Analytics team, driving business transformation & delivering strategic solutions via Software Engineering, Data Analytics and Cloud solutions (AWS/Azure).
- Leader of Program Management Office and Agile Transformation
- One of four Principle members of *Cotiviti's Transformation Office*, jointly leading key strategic initiatives in cross-functional partnership on behalf of the Executive Leadership Team (CEO, COO, CIO, CSO)

NEW YORK LIFE (2011 ~ 2014), **CORPORATE VICE PRESIDENT,**
*Hired to revamp largest Development and Operations Program in the Enterprise Technology Portfolio.
End-to-end owner of tech space accountable for Client Relationship Management, Software Development, Project
Management, Business Analysis, Architecture & Engineering, and Operational support of Applications, Platforms and Services.*

Key Responsibilities:

- Served as leader of corporate application portfolio with more than 225 systems and shared services platforms supporting Finance & Accounting, Human Resources, Purchasing, Legal, Communications, Compliance and Corporate Services functions
- Directed staff of 100 (plus external consultants) engaged in full solution lifecycle, from Client Relationship, Project Management, Requirements & Business Analysis, Application Development, Testing and launch to production support

BRIDGEWATER ASSOCIATES, IT PORTFOLIO MANAGER & STRATEGIC PROGRAM LEADER
Recruited to upgrade Program Management Office (PMO), modernize/update methods and ready unit to meet current/future business needs during period of significant growth and broad repositioning of technology portfolio.

NIELSEN COMPANY, VICE PRESIDENT, EMERGING MEDIA BUSINESSES, STRATEGIC INITIATIVES, PMO & CHIEF OF STAFF
Hired to guide technical and operational maturity of entrepreneurial internet audience measurement division composed of multiple start-up acquisitions. Established PMO and project management discipline, driving technology-enabled product development and operations across five rapidly growing companies. Directed organization/process maturity planning and implementation in Emerging Media Group.

- Established governance and common practices, including Program Management Office(PMO), Financial Planning & Controls, effective Development Methods (SCRUM, Agile, Iterative), Audit Compliance & Service Delivery
- Served as strategic planning partner with Business Leadership in creation of Multi-Generation Product Plans and ensured alignment between Business Unit objectives and overall program portfolio management
- Restructured ITO/BPO relationship with Tata Consulting Services within a several hundred million $ engagement
- Partnered with COO and CTO to facilitate financial planning, governance and HR development of acquired businesses

GENERAL REINSURANCE CORPORATION, VICE PRESIDENT, INFORMATION OFFICER & CHIEF OF STAFF
Executive leader charged with oversight and governance of all functional areas within global IT organization of 500+ staff/contractors/consultants across 70 offices worldwide. Directly managed $150mm budget, (including vendor/partnership contracts, sourcing, resource/capacity management, software-development-life-cycle process, data warehousing/BI/analytics and compensation and performance metrics). Led restructuring and outsourcing in partnership TCS, Accenture and HCL across North America, Europe and India.

PRICELINE.COM WEBHOUSE CLUB, DIRECTOR, APPLICATION DEVELOPMENT
Hired to lead enterprise application development and QA in support of company's emerging business model.

EDUCATION

CASE WESTERN RESERVE UNIVERSITY
DATA ANALYTICS

UNIVERSITY OF CONNECTICUT
FULL-STACK ENGINEERING

NEW YORK UNIVERSITY, LEONARD N. STERN SCHOOL OF BUSINESS
MASTER OF BUSINESS ADMINISTRATION, EMPHASIS IN FINANCE

UNIVERSITY OF ROCHESTER
BACHELOR OF SCIENCE, ENGINEERING & APPLIED SCIENCE
Computer Science, Applied Mathematics and Chemical Engineering

PMI, ITIL & CMMI TRAINING   **CERTIFIED SAFE 4 AGILIST, LSS & MODERN AGILE**

SIX SIGMA GREEN BELT

PERSONAL ENDEAVORS