
Frank H. Salvo

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TECHNOLOGY & ARCHITECTURE LEADER – FULL-STACK ENGINEERING, PROGRAM MANAGEMENT, DATA ANALYTICS

Creative, collaborative and highly disciplined Program Management, Data Analytics & Engineering Leader with broad technical, management and business domain knowledge and 15+ years' experience guiding transformational initiatives.

Core Competencies & Technical Skills

- Complex Program Management
- PMO, IT Portfolio Mgmt., ITIL & Six Sigma
- Joint IT and Business Strategic Planning
- Media, Telecom, Fin. Services, Health Care
- Agile, TDD/BDD/CI
- Enterprise & Business Architecture
- Financial & Business Process Mgmt.
- Data Analytics & Reporting
- Full-Stack Engineering, JavaScript, JSON
- MongoDB, React.js, Express, Nodejs, CSS
- GitHub, Bootstrap, MySQL, Restful API's
- AWS, Azure & Heroku

GitHub: <https://github.com/fhsal>

Portfolio: <https://fhsal.github.io/fhs-profile/Index.html>

Professional Profile

Hands-on technologist, effective at dealing with complex, multi-faceted opportunities that require balance of creativity, cross-functional perspective, technical know-how and business acumen. Strong track record of forming cohesive partnerships, reshaping operations/processes and delivering analytics, digital collaboration, financial, new product and operational solutions. Actively engaged in adoption of modern architectures & patterns; Recent Full-Stack Engineering certification from UConn.

Background

OPTUM, Hartford, CT (2017-present), **Sr. Director, Business Architecture**



Cross-functional leader driving alignment of Business & Technology strategies, solutions & initiatives within the Employer & Individual lines-of-business of Optum/United Healthcare.

Key Responsibilities:

- Led team of Business Architects, Program Managers, RTE's and Business Analysts in partnership with Business Unit P&L Leadership in developing Business Portfolio strategies, road maps and plans
- Drove adoption of a Product orientation as part of accelerating the pace of agile adoption and maturity
- Significantly improved the impact of Business Architecture as a key partner with Executive Leadership

COTIVITI, Wilton, CT (2015 - 2017), **Vice President, Application Engineering**



Principle Technology partner to P&L General Managers leading Cotiviti's Healthcare & Retail Analytics business in the US, UK, Canada and India - supporting global analytics Operations and Client interactions driving \$450M in annual revenue.

Key Responsibilities:

- Overall Technology Leader of Engineering Analytics team, driving business transformation & delivering strategic solutions via Software Engineering, Big Data Analytics, Cloud solutions (AWS/Azure), Continuous Integration and Operational Optimization
- Leader of Program Management Office and Agile Transformation
- One of four Principle members of *Cotiviti's Transformation Office*, jointly leading key strategic initiatives in cross-functional partnership on behalf of the Executive Leadership Team (CEO, COO, CIO, CSO)

NEW YORK LIFE, Tarrytown, NY (2011 ~ 2014), **Corporate Vice President**



Hired to revamp largest Development and Operations Program in the Enterprise Technology Portfolio.

End-to-end owner of tech space accountable for Client Relationship Management, Software Development, Project Management, Business Analysis, Architecture & Engineering, and Operational support of Applications, Platforms and Services.

Key Responsibilities:

- Served as leader of corporate application portfolio with more than 225 systems and shared services platforms supporting Finance & Accounting, Human Resources, Purchasing, Legal, Communications, Compliance and Corporate Services functions
- Directed staff of 100 (plus external consultants) engaged in full solution lifecycle, from Client Relationship, Project Management, Requirements & Business Analysis, Application Development, Testing and launch to production support

BRIDGEWATER ASSOCIATES, IT PORTFOLIO MANAGER & STRATEGIC PROGRAM LEADER

Recruited to upgrade Program Management Office (PMO), modernize/update methods and ready unit to meet current/future business needs during period of significant growth and broad repositioning of technology portfolio.

NIELSEN COMPANY, VICE PRESIDENT, EMERGING MEDIA BUSINESSES, STRATEGIC INITIATIVES, PMO & CHIEF OF STAFF

Hired to guide technical and operational maturity of entrepreneurial internet audience measurement division composed of multiple start-up acquisitions. Established PMO and project management discipline, driving technology-enabled product development and operations across five rapidly growing companies. Directed organization/process maturity planning and implementation in Emerging Media Group.

- Established governance and common practices, including Program Management Office(PMO), Financial Planning & Controls, effective Development Methods (SCRUM, Agile, Iterative), Audit Compliance & Service Delivery
- Served as strategic planning partner with Business Leadership in creation of Multi-Generation Product Plans and ensured alignment between Business Unit objectives and overall program portfolio management
- Restructured ITO/BPO relationship with Tata Consulting Services within a several hundred million \$ engagement
- Partnered with COO and CTO to facilitate financial planning, governance and HR development of acquired businesses

GENERAL REINSURANCE CORPORATION, VICE PRESIDENT, INFORMATION OFFICER & CHIEF OF STAFF

Charged with horizontal oversight and governance of all functional areas (including vendor/partnership contracts, sourcing, resource/capacity management, software-development-life-cycle process, data warehousing/BI/analytics and compensation and performance metrics) within global IT organization of 500+ staff/contractors/consultants across 70 offices worldwide.

PRICELINE.COM WEBHOUSE CLUB, DIRECTOR, APPLICATION DEVELOPMENT

Hired to lead enterprise application development and QA in support of company's emerging business model.

EDUCATION

UNIVERSITY OF CONNECTICUT**FULL-STACK ENGINEERING****NEW YORK UNIVERSITY, LEONARD N. STERN SCHOOL OF BUSINESS****MASTER OF BUSINESS ADMINISTRATION, EMPHASIS IN FINANCE****UNIVERSITY OF ROCHESTER****BACHELOR OF SCIENCE, ENGINEERING & APPLIED SCIENCE**

Computer Science, Applied Mathematics and Chemical Engineering

PMI, ITIL & CMMI TRAINING

CERTIFIED SAFE 4 AGILIST, LSS & MODERN AGILE

SIX SIGMA GREEN BELT



PERSONAL ENDEAVORS

IRONMAN WORLD TRIATHLON CHAMPIONSHIP, Kona Hawaii