

\$4875 cap?

12,465 : 80-150 people
minimum

$$(\text{\$}4590 + 7875) \div 175 = \text{\$}71.23$$

* Any more than 175 will need to tent. Cost is \$15 for weekend but the Ale Fee will collect \$26.23, so this could put us ahead - Gives us leeway. Planning for 76 in lodges but having fewer stay there would do the same thing.

* From Omaha: How many people wanted cabin space on the registration forms?

* only 128 people at the '94 ALC!

$$\frac{7875}{12,885} \div 175 = 0.73.63/$$

Alcohol- No problems in 15 years; References of other camps;
Family event.

* When do they want a deposit? Explain the situation.

5000	Food
1500	Bus
500	Alc
875	Misc
7875	TOTAL other costs

Guaranteeing Fees - Example

Guarantee Ojibwa 100 people at \$12/night x 3 nights = \$3,600
 Guarantee Caterer 170 people at \$30/person = \$5,100
 Add all other costs - Bus, Alk, Misc. 2,875
 1500, 500, 875
 \$11,575

Divide by expected # of people (175) 2FI north 66.141/person
 (67.00)

Now if 185 show up, then we collect $(185 \times 67) = \$12,395$

Net - 12,395

Guarantee - 11,575

\$820 15 extra people x \$30 = \$450
 450
 \$370

* Cannot pay Camp Ojibwa for extra people. The guaranteed fee has to be the only fee.

* So how much can we guarantee?

Not the issue. Budget for max # in each lodge; Ojibwa only charges for Actual #s Above a minimum

Issue is that the only \$ up front is the carry over
 ≈ \$1,000
 25% deposit

* The Camp comes through and counts the residents in each lodge. We'll need to pay for actual numbers.

100 in cabins 3,600 @ \$12/night
 75 in tents 375 @ \$5/night
 $\$3,975 \div 175 = \$22.70/\text{person}$

60 in lodges (\$12/)
 41 in cabins (\$8/)
 74 in tents (\$5/)
 175

2160
 328
 984
 1110
 4254

Nix Zonta
 Sugar Maple + Boone

For Lodging $\div 175 = \$24.30$
 25/person

(5,000 for food)
 Add 3285 7,875 → \$7.50/person = still true (\$19.30)

Aspen
 Hickory
 Red Oak
 Sugar
 Maple